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IDAHO PUBLIC UTILITIES COMMISSION

August 12, 2016

Jean D. Jewell Commission Secretary Idaho Public Utilities Commission 472 W. Washington Street Boise, ID 83702

RE:

Intermountain Gas Company General Rate Case No. INT-G-16-02

Dear Ms. Jewell:

Enclosed for filing with the Commission are an original and nine copies of an Application by Intermountain Gas Company, dated August 12, 2016, for approval of revised natural gas rates. The Company, in its Application, has requested the Commission to suspend this filing for 31 days.

Intermountain Gas Company has also included for filing nine copies of its prepared direct testimony and exhibits in support of its revised rates. Computer-readable copies of the testimony and exhibits are included on the attached compact disc, as required under Rule 231.05.

Please direct any questions related to the transmittal of this filing to Mike McGrath at 208-377-6168, or to Ronald L. Williams at 208-344-6633.

Sincerely,

Ronald L. Williams

Williams Bradbury, P.C.

Attorneys for Intermountain Gas Company

Michal P. McGrath

Intermountain Gas Company

Director, Regulatory Affairs

Ronald L. Williams, ISB No. 3034

Williams Bradbury, P.C.

1015 W. Hays St.

Boise, ID 83702

Telephone: (208) 344-6633

Email: ron@williamsbradbury.com

Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

IN THE MATTER OF THE APPLICATION OF)	Case No. INT-G-16-02
INTERMOUNTAIN GAS COMPANY FOR THE)	
AUTHORITY TO CHANGE ITS RATES AND)	APPLICATION OF
CHARGES FOR NATURAL GAS SERVICE TO)	INTERMOUNTAIN GAS
NATURAL GAS CUSTOMERS IN THE STATE)	COMPANY
OF IDAHO)	
)	

Application is hereby made to the Idaho Public Utilities Commission ("Commission") for an Order granting Intermountain Gas Company ("Applicant", "Intermountain", or "Company") the authority to change its rates and charges for natural gas service to natural gas customers in the State of Idaho, to be effective on and after September 12, 2016.

In support of this Application, Intermountain states as follows:

I.

The name of the Applicant is Intermountain Gas Company, an Idaho corporation whose principle business office is 555 S. Cole Road, Boise, Idaho 83707. Communications in reference to this Application should be addressed to the following:

Michael P. McGrath Director, Regulatory Affairs Intermountain Gas Company 555 S. Cole Road PO Box 7608 Boise, ID 83707

Boise, ID 83/07 Phone: (208) 377-6168

mike.mcgrath@intergas.com

Ronald L. Williams Attorney for Intermountain Gas Company 1015 W. Hays Street Boise, ID 83702

Phone: (208) 344-6633 ron@williamsbradbury.com

II.

Intermountain is a public utility gas corporation within the meaning of the Idaho Public Utilities Law, duly exists under the laws of the State of Idaho, and is engaged in the distribution of natural gas in southern Idaho. The Company is subject to the jurisdiction of this Commission. Applicant's certificate of public convenience and necessity, Certificate No. 219, was issued by the Commission on December 2, 1955. Intermountain provides natural gas service in southern Idaho to 75 communities in Idaho and approximately 334,650 customers. Applicant is a wholly owned subsidiary of MDU Resources Group, Inc. ("MDU") and shares in certain centralized services provided MDU with other utilities also owned by MDU.

III.

Intermountain's existing base rates and charges for natural gas service were approved by the Commission in 1985. The existing rates and charges for natural gas service on file with the Commission were approved by the Commission in Case No. INT-G-15-02, Order No. 33386, and are incorporated herein as though fully attached hereto.

Attached as Attachment 1 hereto are copies of the Company's tariff schedules showing the proposed changes by striking over the existing rates and underlining the proposed rates.

Attachment 1 to this Application is also Exhibit 30 sponsored by Company witness Michael P.

McGrath.

V.

Applicant proposes to increase rates by \$10.2 Million, or 4.06 %. Applicant alleges that the proposed changes in rates and charges set forth on Attachment 1 are just and reasonable and that the rate of return expected to be provided to the Applicant there under will be 7.42%, which is a fair rate of return on Applicant's investment in property used and useful in rendering gas utility service.

VI.

The revenue realized by Applicant under its presently authorized rates produces a rate of return of 4.852%, based on a test year ending December 31, 2016. Applicant seeks additional revenues to recover increased operating expenses and costs associated with plant additions, and to produce a fair rate of return, thereby enabling it to continue to provide adequate and reliable service to its customers. Unless the increased rates as requested in this filing are approved, Applicant's rates will not be fair, just and reasonable and Intermountain will not have the opportunity to realize a fair rate of return on its investment in the state of Idaho.

VII.

Applicant's evidence in support of its need for increased rates is based on a 12-month test year ending December 31, 2016. The test year is six months actual and six months forecasted,

with the forecasted months to be trued-up in January, 2017. Applicant's rate base evidence is presented on a 13 month average basis. A complete justification of the proposed increases in rates is provided in the testimony and exhibits of Company witnesses. A brief summary of Intermountain's witnesses and their testimonies is described in the first portion of the testimony of Mr. Scott Madison, Intermountain's Executive Vice President.

VIII.

This Application has been brought to the attention of Intermountain's customers through a Customer Notice and by a Press Release sent to daily and weekly newspapers, and major radio and television stations in Intermountain's service area. The Press Release and Customer Notice are attached as Attachment 2 hereto and incorporated herein by reference. Copies of this Application have also been provided to those parties regularly intervening in Intermountain's rate proceedings.

X.

Portions of the Company's Application and accompanying testimony and exhibits are based on computer models. Microsoft Excel based computer modeling, used by the Company to calculate revenue requirement and upon which allocations of revenue requirement have been based will be provided to Commission Staff on computer disk.

XI.

The Applicant stands ready for immediate consideration of this Application.

WHEREFORE, Applicant respectfully requests of the Commission:

- 1. That this Application be heard and acted upon at the earliest possible date,
- 2. That the Commission find that the Applicant's existing rates are unjust, unreasonable and insufficient to provide Applicant with a fair rate of return and that the revised rates and charges proposed in Attachment A of this Application are just and reasonable and

that Applicant be permitted to charge said rates to its customers, effective September 12, 2016.

3. That the Commission grant such other and further relief as the Commission may determine proper in the circumstances.

DATED at Boise, Idaho, this 12th day of August, 2016.

Respectfully submitted,

/s/ Ronald L. Williams

Ronald L. Williams Williams Bradbury, P.C. 1015 W. Hays St. Boise ID, 83702 Telephone: 208-344-6633 ron@williamsbradbury.com

Attorneys for Intermountain Gas Company

ATTACHMENT 01 TO APPLICATION

(PROPOSED TARIFFS IN STRIKE-OUT AND UNDERLINE FORMAT)

I.P.U.C. Gas Tariff Rate Schedules

Fiftieth Revised Sheet No. 01 (Page 1 of 1)

Name of Utility

Intermountain Gas Company

IDAHO PUBLIC UTILITIES COMMISSION
Approved Effective
June 20, 2016 July 1, 2016
Jean D. Jewell Secretary

Rate Schedule RS-1 RESIDENTIAL SERVICE

APPNCABILITY:

Applicable to any customer using natural gas for residential purposes, who does not have both natural gas water heating and natural gas space heating.

RATE:

Monthly minimum charge is the customer charge.

For billing periods ending April through November

Customer Charge - \$2.50 per bill

Per Therm Charge - \$0.87267*

For billing periods ending December through March

Customer Charge - \$6.50 per bill

Per Therm Charge - \$0.76011*

*Includes the following:

Cost of Gas: 1) Temporary purchased gas cost adjustment (\$0.00085)

2) Weighted average cost of gas \$0.32764

3) Gas transportation cost \$0.22910

Distribution Cost: April through November \$0.31678
December through March \$0.20422

PURCHASED GAS COST ADJUSTMENT:

This tariff is subject to an adjustment for cost of purchased gas as provided for in the Company's Purchased Gas Cost Adjustment Schedule.

SERVICE CONDITIONS:

All natural das service hereunder is subject to the General Service Provisions of the Company's Tariff, of which this rate schedule is a part.

Issued by: Intermountain Gas Company

By: Michael P. McGrath Title: Director – Regulatory Affairs

Effective: July 1, 2016

I.P.U.C. Gas Tariff
Rate Schedules
Fiftieth Revised Sheet No. 02 (Page 1 of 1)
Name

Intermountain Gas Company

IDAHO PUBLIC UTILITIES COMMISSION
Approved Effective
June 20, 2016 July 1, 2016
Jean D. Jewell Secretary

Rate Schedule RS-2 RESIDENTIAL SERVICE- SPACE AND WATER HEATING

APPLICABILITY:

Applicable to any customer using natural gas for residential purposes, which must include at a minimum, both natural gas water heating and natural gas space heating.

RATE:

of Utility

Monthly minimum charge is the customer charge.

For billing periods ending April through November

Customer Charge - \$2.50 per bill

Per Therm Charge - \$0.7 185*

For billing periods ending December through March

Customer Charge - \$6.50 per bill

Per Therm Charge - \$0.67822*

*Includes the following:

Cost of Gas: 1) Temporary purchased gas cost adjustment (\$0.00968)

2) Weighted average cost of gas \$0.32764

3) Sas transportation cost \$0.19789

Distribution Cost: April through November \$0.19600
December through March \$0.16237

PURCHASED GAS COST ADJUSTMENT:

This tariff is subject to an adjustment for cost of purchased gas as provided for in the Company's Purchased Gas Cost Adjustment Schedule.

SERVICE COMDITIONS:

All natural gas service hereunder is subject to the General Service Provisions of the Company's Tariff, of which this rate schedule is a part.

Issued by: Intermountain Gas Company

By: Michael P. McGrath Title: Director – Regulatory Affairs

Effective: July 1, 2016

I.P.U.C. Gas Tariff Rate Schedules

Fifty-Second Revised Third Sheet No. 03 (Page 1 of 2)

Name of Utility

Intermountain Gas Company

IDAHO PUBLIC UTILITIES COMMISSION
Approved Effective
June 20, 2016
Jean D. Jewell Secretary

Rate Schedule GS-1 GENERAL SERVICE

APPLICABILITY:

Applicable to customers whose requirements for natural gas do not exceed 2,000 therms per day, at any point on the Company's distribution system. Requirements in excess of 2,000 therms per day may be served under this rate schedule upon execution of a one-year written service contract.

RATE:

Monthly minimum charge is the customer charge.

For billing periods ending April through November

Customer Charge - \$2.00 per bill \$35.00

 Block One:
 Per Therm Charge First
 200 therms per bill @ \$0.72918*
 \$0.62243

 Block Two:
 Next 8,000
 1,800 therms per bill @ \$0.70745*
 \$0.60829

 Block Three:
 Next 8,000
 Over 2,000 therms per bill @ \$0.68643*
 \$0.59464

Block Four: Over 10,000 therms per bill @ \$0.58667

For billing periods ending December through March

Customer Charge - \$9.50 per bill

Per Therm Charge - First 200 therms per bill @ \$0.67833*

Next 1,800 therms per bill @ \$0.65713*
Over 2,000 therms per bill @ \$0.63667*

*Includes the following:

Cost of Gas:	1) Temporary purchased gas cost adjustment	(\$0.01323)
	2) Weighted average cost of gas	\$0.32764
	3) Gas transportation cost	\$0.19726

Distribution Cost: April through November:

200 therms per bill @ \$0.11076 \$0.21751 First Block One: 1,800 therms per bill @ Next \$0.19578 \$0.09662 Block Two: Next 8,000 Over 2,000 therms per bill @ \$0.17476 \$0.08297 Block Three: Over 10,000 therms per bill @ \$0.07500

Block Four: December through March

 First
 200 therms per bill @
 \$0.16666

 Next
 1,800 therms per bill @
 \$0.14546

 Over
 2,000 therms per bill @
 \$0.12500

Issued by: Intermountain Gas Company

By: Michael P. McGrath Title: Director – Regulatory Affairs

I.P.U.C. Gas Tariff Rate Schedules

Fifty-Second Revised Third Sheet No. 03 (Page 2 of 2)

Name of Utility

Intermountain Gas Company

IDAHO PUBLIC UTILITIES COMMISSION
Approved Effective
June 20, 2016 July 1, 2016
Jean D. Jewell Secretary

Rate Schedule GS-1 GENERAL SERVICE

(Continued)

For separately metered deliveries of gas utilized solely as Compressed Natural Gas Fuel in vehicular internal combustion engines.

Customer Charge - \$9.50 per bill \$35.00

Per Therm Charge - \$0.63667 *

Block One: First 10,000 therms per bill @ \$0.59464*

Block Two: Over 10,000 therms per bill @\$0.58667*

Cost of Gas: 1) Temporary purchased gas cost adjustment (\$0.01323)

2) Weighted average cost of gas3) Gas transportation cost\$0.32764\$0.19726

Distribution Cost:

Block One: First 10,000 therms per bill @\$0.08297

\$0.12500

Block Two: Over 10,000 therms per bill @ \$0.07500

PURCHASED GAS COST ADJUSTMENT:

*Includes the following:

This tariff is subject to an adjustment for cost of purchased gas as provided for in the Company's Purchased Gas Cost Adjustment Schedule.

SERVICE CONDITIONS:

1. All natural gas service hereunder is subject to the General Service Provisions of the Company's Tariff, of which this rate schedule is a part.

BILLING ADJUSTMENTS:

Any GS-1 customer who leaves the GS-1 service will pay to Intermountain Gas Company, upon exiting
the GS-1 service, all gas and transportation related costs incurred to serve the customer during the GS1 service period not paid by the customer during the time the customer was using GS-1 service. Any
GS-1 customer who leaves the GS-1 service will have refunded to them, upon exiting the GS-1 service,
any excess gas commodity or transportation payments made by the customer during the time they were
a GS-1 customer.

Issued by: Intermountain Gas Company

By: Michael P. McGrath Title: Director – Regulatory Affairs

I.P.U.C. Gas Tariff Rate Schedules Tenth Ninth Revised Sheet No. 4 (Page 1 of 2) Name Intermountain Gas Company

IDAHO PUBLIC UTILITIES COMMISSION Approved Effective June 20, 2016 July 1, 2016 Jean D. Jewell Secretary

Rate Schedule IS-R RESIDENTIAL INTERRUPTIBLE SNOWMELT SERVICE

APPLICABILITY:

of Utility

Applicable to any residential customer otherwise eligible to receive service under Rate Schedule RS-1 or RS-2 who has added natural gas snowmelt equipment after 6/1/2010. The intended use of the snowmelt equipment is to melt snow and/or ice on sidewalks, driveways or any other similar appurtenances. Any and all such applications meeting the above criteria will be subject to service under Rate Schedule IS-R and will be separately and individually metered. All service hereunder is interruptible at the sole discretion of the Company.

FACILITY REIMBURSEMENT CHARGE:

All new interruptible Snowmelt service customers are required to pay for the cost of the Snowmelt meter set and other related facility and equipment costs, prior to the installation of the meter set. Any request to alter the physical location of the meter set and related facilities from Company's initial design may be granted provided, however, the Company can reasonably accommodate said relocation and Customer agrees to pay all related costs.

RATE:

Monthly minimum charge is the Customer Charge.

For billing periods ending April through November

Customer Charge - \$2.50 per bill \$10.00

\$0.63476 Per Therm Charge - \$0.67822*

For billing periods ending December through March

Customer Charge - \$6.50 per bill

Per Therm Charge - \$0.67822*

*Includes the following:

Cost of Gas: (\$0.00828)1) Temporary purchased gas cost adjustment (\$0.00968)

2) Weighted average cost of gas \$0.32764

3) Gas transportation cost \$0.19789 \$0.20275

\$0.11265 **Distribution Cost:** \$0.16237

PURCHASED GAS COST ADJUSTMENT:

This tariff is subject to an adjustment for cost of purchased gas as provided for in the Company's Purchased Gas Cost Adjustment Schedule.

Issued by: Intermountain Gas Company

Bv: Michael P. McGrath Title: Director - Regulatory Affairs

I.P.U.C. Gas Tariff Rate Schedules Tenth Ninth Revised Sheet No. 5 (Page 1 of 2) Name Intermountain Gas Company

IDAHO PUBLIC UTILITIES COMMISSION Approved Effective June 20, 2016 July 1, 2016 Jean D. Jewell Secretary

Rate Schedule IS-C SMALL COMMERICAL INTERRUPTIBLE SNOWMELT SERVICE

APPLICABILITY:

of Utility

Applicable to any customer otherwise eligible to receive gas service under Rate Schedule GS-1 who has added natural gas snowmelt equipment after 6/1/2010. The intended use of the snowmelt equipment is to melt snow and/or ice on sidewalks, driveways or any other similar appurtenances. Any and all such applications meeting the above criteria will be subject to service under Rate Schedule IS-C and will be separately and individually metered. All service hereunder is interruptible at the sole discretion of the Company.

FACILITY REIMBURSEMENT CHARGE:

All new interruptible Snowmelt service customers are required to pay for the cost of the Snowmelt meter set and other related facility and equipment costs, prior to the installation of the meter set. Any request to alter the physical location of the meter set and related facilities from Company's initial design may be granted provided, however, the Company can reasonably accommodate said relocation and Customer agrees to pay all related costs.

RATE:

Monthly minimum charge is the Customer Charge.

For billing periods ending April through November

\$35.00 Customer Charge - \$2.00 per bill

\$0.62243 200 therms per bill @ \$0.67833* Per Therm Charge – First Block One: Next 1,800 therms per bill @ \$0.65713* \$0.60829 Block Two: Next 8,000 Over 2,000 therms per bill @ \$0.63667* \$0.59464 **Block Three:** Over 10.000 therms per bill @ \$0.58667

Block Four: For billing periods ending December through March

Customer Charge - \$9.50 per bill

Per Therm Charge -First 200 therms per bill @ \$0.67833*

> 1,800 therms per bill @ \$0.65713* Next Over 2,000 therms per bill @ \$0.63667*

*Includes the following:

Cost of Gas: 1) Temporary purchased gas cost adjustment (\$0.01323)

\$0.32764 2) Weighted average cost of gas 3) Gas transportation cost \$0.19726

Distribution Cost: First 200 therms per bill @ \$0.16666 \$0.11076 Next 1,800 therms per bill @ \$0.14546 Block One: \$0.09662 Next 8,000 Over 2,000 therms per bill @ \$0.12500 Block Two: \$0.08297

Block Three: Over 10,000 therms per bill @ \$0.07500

Block Four:

Issued by: Intermountain Gas Company

By: Michael P. McGrath Title: Director - Regulatory Affairs

I.P.U.C. Gas Tariff Rate Schedules

Sixtieth Revised Sixty-First

Sheet No. 7 (Page 1 of 2)

Name of Utility

Intermountain Gas Company

IDAHO PUBLIC UTILITIES COMMISSION
Approved Effective
June 20, 2016 July 1, 2016
Jean D. Jewell Secretary

Rate Schedule LV-1 LARGE VOLUME FIRM SALES SERVICE

AVAILABILITY:

Available at any mutually agreeable delivery point on the Company's distribution system to any existing customer receiving service under the Company's rate schedule LV-1 or any customer not previously served under this schedule whose usage does not exceed 500,000 therms annually, upon execution of a one-year minimum written service contract for firm sales service in excess of 200,000 therms per year.

MONTHLY RATE:

<u>Demand Charge:</u> \$0.30000 per MDFQ therm

Per Therm Charge:

 Block One:
 First
 250,000 therms per bill @ \$0.49512*
 \$0.45149

 Block Two:
 Next
 500,000 therms per bill @ \$0.45663*
 \$0.43889

 Block Three:
 Amount Over
 750,000 therms per bill @ \$0.33442*
 \$0.32977

*Includes the following:

Cost of Gas: 1) Temporary purchased gas cost adjustment

Block One and Two (\$0.02707)
Block Three \$0.00017
2) Weighted average cost of gas \$0.32764
3) Gas transportation cost (Block One and Two only) \$0.12999

Distribution Cost: Block One: First 250,000 therms per bill @ \$0.06456 \$0.02093

Block Two: Next 500,000 therms per bill 8 \$0.02607 \$0.00833 \$0.00661 \$0.00196

PURCHASED GAS COST ADJUSTMENT:

This tariff is subject to an adjustment for cost of purchased gas as provided for in the Company's Purchased Gas Cost Adjustment Schedule.

SERVICE CONDITIONS:

1. All natural gas service hereunder is subject to the General Service Provisions of the Company's Tariff, of which this Rate Schedule is a part.

mutually agreeable

2. The customer shall negotiate with the Company, a Maximum Daily Firm Quantity (MDFQ) amount, which will be stated in and will be in effect throughout the term of the service contract.

excess

In the event the Customer requires daily usage in excess of the MDFQ, and subject to the availability of firm interstate transportation to serve Intermountain's system, all such usage may will be transported and billed under either secondary rate schedule T-3 or T-4. The secondary rate schedule to be used shall be predetermined by negotiation between the Customer and Company, and shall be included in the service contract. All volumes transported under the secondary rate schedule are subject to the provisions of the applicable rate schedule T-3 or T-4.

Additionally, all excess MDFQ above the customer's contracted MDFQ for the month will be billed at the monthly Demand Charge rate.

Issued by: Intermountain Gas Company

By: Michael P. McGrath Title: Director – Regulatory Affairs

I.P.U.C. Gas Tariff Rate Schedules Third Revised Fourth Sheet No. 7 (Page 2 of 2) Name Intermountain Gas Company of Utility

IDAHO PUBLIC UTILITIES COMMISSION Approved Effective June 20, 2016 July 1, 2016 Jean D. Jewell Secretary

3. The monthly demand charge will be equal to the MDFQ times the demand charge rate. Demand charge relief will be afforded to those LV-1 customers when circumstances impacted by force majeure events prevent the Company from delivering natural gas to the customer's

Rate Schedule LV-1 LARGE VOLUME FIRM SALES SERVICE

(Continued)

3. 4. Embedded in this service is the cost of purchased gas per the Company's PGA, firm interstate pipeline reservation charges, and distribution system costs.

BILLING ADJUSTMENTS:

incurred on the customer's behalf

meter.

Any LV-1 customer who exits the LV-1 service at any time (including, but not limited to, the expiration of the contract term) will pay to Intermountain Gas Company, upon exiting the LV-1 service, all and/or interstate transportation related costs to serve the customer during the LV 1 contract period not Gas Cost paid by the customer during the LV-1 contract period. Any LV-1 customer will have refunded to them, ("PGA") upon exiting the LV-1 service, any excess gas and/or interstate transportation related payments made PGA related credits by the customer during the LV-1 contract period.

Purchased

who has exited the

attributable to the

In the event that total deliveries to any existing customer within the most recent three contract periods LV-1 service 2. met or exceeded the 200,000 therm threshold, but the customer during the current contract period used less than the contract minimum of 200,000 therms, an additional amount shall be billed. The additional amount shall be calculated by billing the deficit usage below 200,000 therms at the LV-1 Block 1 rate adjusted for the removal of variable gas costs. The customer's future eligibility for the LV-1 Rate Schedule will be renegotiated with the Company.

In the event that total deliveries to any new customer did not meet the 200,000 therm threshold during the current contract period, an additional amount shall be billed. The additional amount shall be calculated by billing the customer's total usage during that contract period at the Rate Schedule GS-1 Block 3 rate, and then subtracting the amounts previously billed during the annual contract period. The customer's future eligibility for the LV-1 Rate Schedule will be renegotiated with the Company.

EXIT FEE PROVISIONS:

- 4. Any LV-1 customer, upon subsequent execution of a T-3 or T-4 contract, will pay to Intermountain each month for a period of two (2) years, an Interstate Pipeline fixed cost collection rate of \$0.015 per therm times the customer's monthly T-3 or T-4 usage, up to and including 750,000 therms, not to exceed the customer's historic high usage for that same month, such usage as measured by the most recent three (3) year period.
- 2. In lieu of paying the Exit Fee Provision, as stated in the above paragraph #1, the existing LV-1 customer will provide to Intermountain a one year or more advanced written notice of the customer's intent to contract for T-3 or T-4 service.

Issued by: Intermountain Gas Company

By: Michael P. McGrath Title: Director - Regulatory Affairs

I.P.U.C. Gas Tariff Rate Schedules Eleventh Revised Twelfth Sheet No. 8 (Page 1 of 2) Name Intermountain Gas Company

IDAHO PUBLIC UTILITIES COMMISSION Approved Effective Sept. 29, 2015 Oct. 1, 2015 Per O.N. 33386 Jean D. Jewell Secretary

Rate Schedule T-3 INTERRUPTIBLE DISTRIBUTION TRANSPORTATION SERVICE

AVAILABILITY:

of Utility

Available at any point on the Company's distribution system to any customer upon execution of a one year minimum written service contract.

MONTHLY RATE:

Per Therm Charge:

\$0.01414 Block One: First 100,000 therms transported @ \$0.05465* Block Two: Next 50,000 therms transported @ \$0.02205* \$0.00519 Block Three: Amount Over 150,000 therms transported @ \$0.00792* \$0.00132

ANNUAL MINIMUM BILL:

The customer shall be subject to the payment of an annual minimum bill of \$30,000 during each annual contract period, unless a higher minimum is required under the service contract to cover special conditions.

PURCHASED GAS COST ADJUSTMENT:

This tariff is subject to an adjustment for cost of purchased gas as provided for in the Company's Purchased Gas Cost Adjustment Schedule.

SERVICE CONDITIONS:

- The Company, in its sole discretion, shall determine whether or not it has adequate capacity to 1. accommodate transportation of the customer's gas supply on the Company's distribution system.
- 2. All natural gas service hereunder is subject to the General Service Provisions of the Company's Tariff, of which this Rate Schedule is a part.
- Interruptible Distribution Transportation Service may be made firm by a written agreement between 3. the parties if the customer has a dedicated line.
- If requested by the Company, the customer expressly agrees to immediately curtail or interrupt its 4. operations during periods of capacity constraints on the Company's distribution system.
- This service does not include the cost of the customer's gas supply or the interstate pipeline 5. capacity. The customer is responsible for procuring its own supply of natural gas and transportation to Intermountain's distribution system under this rate.
- The customer understands and agrees that the Company is not responsible to deliver gas supplies 6. to the customer which have not been nominated and accepted for delivery by the interstate pipeline.
- An existing LV-1, T-4, or T-5 customer electing this schedule may concurrently utilize Rate 7. Schedule T-3 on the same or contiguous property.

Issued by: Intermountain Gas Company

By: Michael P. McGrath Title: Director - Regulatory Affairs

Effective: October 1, 2015 September 12, 2016

^{*}Includes temporary purchased gas cost adjustment of \$(0.00095)

5

I.P.U.C. Gas Tariff
Rate Schedules
Tenth Revised Eleventh Sheet No. 9 (Page 1 of 2)

Name of Utility Intermountain Gas Company

IDAHO PUBLIC UTILITIES COMMISSION
Approved Effective
Sept. 29, 2015 Oct. 1, 2015
Per O.N. 33386
Jean D. Jewell Secretary

Rate Schedule T-4 FIRM DISTRIBUTION ONLY TRANSPORTATION SERVICE

AVAILABILITY:

Available at any mutually agreeable delivery point on the Company's distribution system to any customer upon execution of a one year minimum written service contract for firm distribution transportation service in excess of 200,000 therms per year.

MONTHLY RATE: Demand Charge: \$0.27923 per MDFQ therm*

Commodity Charge:

PURCHASED GAS COST ADJUSTMENT:

This tariff is subject to an adjustment for cost of purchased gas as provided for in the Company's Purchased Gas Cost Adjustment Schedule.

SERVICE CONDITIONS:

- 1. This service excludes the service and cost of firm interstate pipeline charges.
- 2. The customer is responsible for procuring its own supply of natural gas and interstate transportation under this Rate Schedule. The customer understands and agrees that the Company is not responsible to deliver gas supplies to the customer which have not been nominated, scheduled, and delivered by the interstate pipeline to the designated city gate.
- 3. All natural gas service hereunder is subject to the General Service Provisions of the Company's Tariff, of which this Rate Schedule is a part.
- 4. The customer shall nominate a Maximum Daily Firm Quantity (MDFQ), which will be stated in the contract and in effect throughout the term of the service contract.
- 5. 6. An existing LV-1, T-3, or T-5 customer electing this schedule may concurrently utilize Rate Schedule T-4 on the customer's same or contiguous property.

BILLING ADJUSTMENTS:

1. In the event that total deliveries to any existing T-4 customer within the most recent three contract periods met or exceeded the 200,000 therm threshold, but the customer during the current contract period used less than the contract minimum of 200,000 therms, an additional amount shall be billed. The additional amount shall be calculated by billing the deficit usage below 200,000 therms at the T-4 Block 1 rate. The customer's future eligibility for the T-4 Rate Schedule will be renegotiated with the Company.

Issued by: Intermountain Gas Company

By: Michael P. McGrath Title: Director – Regulatory Affairs

Effective: October 1, 2015 September 12, 2016

^{*}Includes temporary purchased gas cost adjustment of \$(0.00206) \$(0.02077)

I.P.U.C. Gas Tariff
Rate Schedules
Second Revised Third Sheet No. 9 (Page 2 of 2)

Name of Utility Intermountain Gas Company

IDAHO PUBLIC UTILITIES COMMISSION
Approved Effective
March 23, 2015 April 1, 2015
Jean D. Jewell Secretary

Rate Schedule T-4 FIRM DISTRIBUTION ONLY TRANSPORTATION SERVICE (Continued)

In the event that total deliveries to any new T-4 customer did not meet the 200,000 therm threshold during the current contract period, an additional amount shall be billed. The additional amount shall be calculated by billing the customer's total usage during that contract period at the Rate Schedule GS-1 Block 3 rate, adjusted for the cost of gas, and then subtracting the amounts previously billed during the annual contract period. The customer's future eligibility for the T-4 Rate Schedule will be renegotiated with the Company.

- 2. Usage above 750,000 therms in any given month which is in excess of the customer's historical maximum above 750,000 therms for that same month will be billed at the currently effective T-4 Block 2 price. The historical maximum is the maximum usage by the customer during that same month measured over the previous three (3) year contract period.
- 2 3. Any T-4 customer who exits the T-4 service will pay to Intermountain Gas Company, upon exiting the T-4 service, all Purchased Gas Cost ("PGA") related costs incurred on the customers behalf not paid by the customer during the T-4 contract period. Any T-4 customer who has exited the T-4 service will have refunded to them, upon exiting the T-4 service, any PGA related credits attributable to the customer during said contract period.
 - 3. In the event the Customer requires daily usage in excess of the MDFQ, and subject to the availability of firm distribution capacity to serve Intermountain's system, all such excess usage will be billed under rate schedule T-4. Additionally, all excess MDFQ above the customer's contracted MDFQ for the month will be billed at the monthly Demand Charge rate.

Issued by: Intermountain Gas Company

By: Michael P. McGrath Title: Director – Regulatory Affairs

Effective: April 1, 2015 September 12, 2016

I.P.U.C. Gas Tariff
Rate Schedules
Ninth Revised
Sheet No. 10 (Page 1 of 2)

Name
of Utility
Intermountain Gas Company

IDAHO PUBLIC UTILITIES COMMISSION
Approved Effective
Sept. 29, 2015 Oct. 1, 2015
Per O.N. 33386
Jean D. Jewell Secretary

Rate Schedule T-5 FIRM DISTRIBUTION SERVICE WITH MAXIMUM DAILY DEMANDS

AVAILABILITY:

Available at any mutually agreeable delivery point on the Company's distribution system to any existing T-5 customer whose daily contract demand on any given day meets or exceeds a predetermined level agreed to by the customer and the Company upon execution of a one-year minimum written service contract for firm distribution service in excess of 200,000 therms per year.

MONTHLY RATE:

Firm Service

Demand Charge:
Firm Daily Demand

Commodity Charge:

For Firm Therms Transported

Over-Run Service

Commodity Charge:

For Therms Transported In Excess of MDFQ:

\$0.00111*

Rate Per The

\$0.842

\$0.04370*

PURCHASED GAS COST ADJUSTMENT:

This tariff is subject to an adjustment for cost of purchased gas as provided for in the Company's Purchased Gas Cost Adjustment Schedule.

SERVICE CONDITIONS:

- 1. All natural gas service hereunder is subject to the General Service Provisions of the Company's Tariff, of which this Rate Schedule is a part.
- 2. The customer shall nominate a Maximum Daily Firm Quantity (MDFQ), which will be stated in and will be in effect throughout the term of the service contract.
- 3. The monthly Demand Charge will be equal to the MDFQ times the Firm Daily Demand rate. Firm demand relief will be afforded to those T-5 customers paying both demand and commodity charges for gas when, in the Company's judgment, such relief is warranted.
- 4. The actual therm usage for the month or the MDFQ times the number of days in the billing month, whichever is less, will be billed at the applicable commodity charge for firm therms.
- 5. All therms not billed at the commodity charge for firm therms transported rate will be billed at the Overrun Service rate.

Issued by: Intermountain Gas Company

By: Michael P. McGrath Title: Director – Regulatory Affairs

Effective: October 1, 2015

^{*}Includes temporary purchased gas cost adjustment of \$(0.00135)

I.P.U.C. Gas Tariff Rate Schedules First Revised Sheet No. 10 (Page 2 of 2) Name Intermountain Gas Company

IDAHO PUBLIC UTILITIES COMMISSION Approved Effective March 23, 2015 April 1, 2015 Jean D. Jewell Secretary

Rate Schedule T-5 FIRM DISTRIBUTION SERVICE WITH MAXIMUM DAILY DEMANDS (Continued)

- The customer is responsible for procuring its own supply of natural gas and interstate transportation under this Rate Schedule.
- Under the overlyn portion of the service contract, the customer express agrees to interrupt 7. its operations during periods of curtailment.
- Embedded in this service is the cost of firm distribution capacity. 8.
- The customer understands and agrees that the Company is not responsible to deliver gas 9. supplies to the customer which have not been nominated and scheduled for delivery by the interstate pipeline.
- The customer shall negotiate a Maximum Daily Firm Quantity (MDFQ) amount, which will be 10. stated in and will be in effect throughout the term of the service contract. The MDFQ shall not exceed the customer's historical maximum daily usage, as agreed to by the Company.

In the event the Customer requires daily usage in excess of the MDFQ, all such usage may be transported and billed under either secondary rate schedule T-3 or T-4. The secondary rate schedule to be used shall be predetermed by negotiation between the Customer and Company, and shall be included in the solving contract. All volumes transported under the secondary rate schedule are subject to the provisions of the applicable rate schedule T-3 or T-4.

BILLING ADJUSTMENTS:

of Utility

- In the event that total deliveries to any existing T-5 customer within the three most recent contract periods met or exceeded the 200,000 therm threshold, but the customer during the current contract period used less than the contract minimum of 200,000 therms, an additional amount shall be billed. The additional amount shall be calculated by billing the deficit usage below 200,000 therms at the T-4 Block 1 rate. The customer's future eligibility for the T-5 Rate Schedule will be renegotiated with the Company.
- Any T-5 customer who exits the T-5 service at any time (including, but not limited to, the 2. expiration of the contract term) will pay to Intermountain Gas Company, apon exiting the T-5 service, all Furchase Gas Cost Adjustment ("PGA") related costs incurred on the customer's behalf not paid by the customer during the T-5 contract period. Any exiting 15 customer will have refunded to them upon exiting the T-5 service any PGA related credits attributed to the customer during the T-5 contract period.

Issued by: Intermountain Gas Company

Title: Director - Regulatory Affairs By: Michael P. McGrath

Effective: April 1, 2015

ATTACHMENT 02 TO APPLICATION (PRESS RELEASE AND CUSTOMER NOTICE)

NEWS RELEASE



555 S. Cole Rd. Boise, ID 83709 (208) 377-6000

Intermountain Gas Company files for an overall decrease to its prices

BOISE, IDAHO – *August 12, 2016* – Intermountain Gas Company made two filings with the Idaho Public Utilities Commission that, if approved, will affect the rate customers pay for natural gas. The company filed its annual Purchase Gas Adjustment (PGA) and an additional application requesting an increase to its general base rates. If both applications are approved, the net effect to its customers is an overall average decrease of 3.05 percent or \$7 million less annually as compared to the company's current rates.

"Intermountain Gas prides itself on keeping expenses low and finding the best options possible in acquiring natural gas to ensure our customers have safe and reliable service at the lowest price possible," said Scott Madison, executive vice president of Intermountain Gas. "We are happy to provide a significant discount in our natural gas prices as outlined in our PGA. We also believe our general rate request is reasonable in order to continue to provide a safe and reliable distribution system for our growing customer base. We have been able to hold our underlying rates stable for more than 30 years but our investment in and replacement of infrastructure, combined with costs associated with mandated federal regulations, is driving the need for our requested general rate increase."

The PGA request is an overall decrease in prices of 7.11 percent or \$17.2 million in annual revenues. The primary reason for the proposed decrease is a decline in the price of natural gas that Intermountain purchases for its customers. The cost of natural gas makes up the largest segment of a customer's bill and is a straight pass-through cost to customers. Intermountain Gas does not make a return on the cost of gas.

If the PGA is approved residential customers using natural gas for space heating and water heating will save an average of \$3.48 or 7.55 percent per month, while customers using natural gas only for space heating will see an average decrease of \$2.31 or 6.5 percent per month, based on average weather and usage. Commercial customers, on average, would see a decrease of \$14.23 per month or 7.34 percent.

Intermountain's request for a general rate increase is seeking \$10.2 million annually over current rates, or 4.06 percent. This is the first general rate case filing by Intermountain Gas since 1985. Over the past 31 years, Intermountain has worked diligently to keep customers' rates at the lowest levels in the region while continuing to provide quality service.

If approved, customers using natural gas for space and water heating will experience an average increase of \$2.31 per month, or 4.93 percent; customers using natural gas for space heating only will realize an increase of \$1.16 per month, or 3.26 percent. Commercial customers, on average, would see an increase of \$12.16 per month or 6.29 percent.

"Since the acquisition by MDU Resources Group, Intermountain has found synergistic savings in a number of areas," said Nicole Kivisto, president and CEO of Intermountain Gas, as well as its three sister utility companies, all of which are under the MDU Resources Group umbrella. "We have found savings in joint senior management, a combined customer service center located in Meridian, as well as joint billing and payment processing, also located in Idaho.

"Even with these savings, however, Intermountain's customer growth and related expenses over the last 31 years necessitates the requested general rate increase."

If both of the company's applications are approved, residential customers using natural gas for space heating and water heating will save an average of \$1.17 or 2.62 percent per month, while customers using natural gas only for space heating will save an average of \$1.15 or 3.24 percent per month, based on average weather and usage. Commercial customers, on average, would see a decrease of \$2.07 per month or 1.05 percent.

Intermountain continues to urge all its customers to use energy wisely. As part of the general rate case application, the company is proposing to implement several "Demand Side Management" (DSM) programs to better enable its customers to conserve energy. Conservation tips and information on government payment energy assistance are provided through bill inserts and on the company's website www.intgas.com. The website also outlines a number of programs and tips to help our customers' level out their energy bills over the year, and stabilize the potential impact that cold weather will have during periods of higher natural gas usage.

A Purchased Gas Cost Adjustment application is filed each year to reflect the gas costs Intermountain incurs on behalf of its customers in its sales prices. A general rate change application is filed as needed to recover changes in the cost of delivering natural gas to the customer's home or business. Both requests are subject to public review and approval by the Idaho Public Utilities Commission. A copy of the applications are available for review at the commission, the company's website at www.intgas.com as well as the commission's homepage at www.puc.idaho.gov. Written comments regarding the application may be filed with the commission. Customers may also subscribe to the commission's RSS feed to receive periodic updates via email.

Intermountain Gas Company is a natural gas distribution company serving approximately 339,000 residential, commercial and industrial customers in 75 communities in southern Idaho. Intermountain is a subsidiary of MDU Resources Group, Inc., a diversified natural resources enterprise traded on the New York Stock Exchange as "MDU." For more information about MDU Resources, visit the company's website at www.mdu.com. For more information about Intermountain, visit www.intgas.com.

Media Contact: Cheryl Imlach at (208) 377-6179



Customer Notice

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Ronald L. Williams, ISB No. 3034 Williams Bradbury, P.C. 1015 W. Hays St. Boise, ID 83702

Telephone: (208) 344-6633

Email: ron@williamsbradbury.com

Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

IN THE MATTER OF THE APPLICATION OF)
INTERMOUNTAIN GAS COMPANY FOR)
THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
AND CHARGES FOR NATURAL GAS)
SERVICE TO NATURAL GAS CUSTOMERS)
IN THE STATE OF IDAHO)
)

DIRECT TESTIMONY OF NICOLE A. KIVISTO FOR INTERMOUNTAIN GAS COMPANY

August 12, 2016

1	Q.	Please	state you	ur na	me and	busin	iess a	addres	SS.
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- 2 A. My name is Nicole A. Kivisto. My business address is 400 North Fourth Street,
- 3 Bismarck, North Dakota 58501.
- 4 Q. By whom are you employed and in what capacity?
- 5 A. I am the President and Chief Executive Officer (CEO) of Intermountain Gas
- 6 Company ("Intermountain" or "Company") and Cascade Natural Gas Corporation
- 7 (Cascade), subsidiaries of MDU Resources Group, Inc. ("MDU Resources"). I
- 8 am also the President and CEO of Montana-Dakota Utilities Co. (Montana-
- 9 Dakota) and Great Plains Natural Gas Co., both divisions of MDU Resources.
- 10 Q. Please describe your educational background and professional experiences.
- 11 A. I hold a bachelor's degree in accounting from Minnesota State University
- Moorhead. I have worked for MDU Resources/Montana-Dakota for twenty years
- and have been in my current capacity since January, 2015. I was Vice President
- Operations of Montana-Dakota and Great Plains Natural Gas Co., divisions of
- 15 MDU Resources, from January 2014, until assuming my present position. Prior
- to that, I was the Vice President, Controller and Chief Accounting Officer for
- MDU Resources for nearly four years, and held other finance-related positions
- prior to that.
- 19 Q. Please describe your duties and responsibilities with the Company.
- 20 A. I have executive responsibility for the development, coordination, and
- 21 implementation of strategies and policies relative to operations of the above
- 22 mentioned companies that, in combination, serve over one million customers in
- eight states.
- 24 Q. What is the purpose of your testimony?

1	Λ.	I will provide all overview of intermodificant and will summarize the key drivers
2		behind the Company's need for rate relief. I will also provide an overview of the
3		MDU Resources organizational structure and operations that allows cost savings
4		to flow through to Intermountain and its customers in Idaho. I am also available
5		to answer questions of a general nature, and that relate to MDU Resources'
6		support provided to Intermountain. Scott Madison, who is the Executive Vice
7		President, Western Region Operations and Business Development, of
8		Intermountain and lives in Boise, reports directly to me. Mr. Madison will
9		introduce the other witnesses in this case and provide more detail on some of the
10		key drivers behind this rate case filing.
11	Q.	Would you briefly explain why the Company is seeking a rate increase at this
12		time?
13	A.	The rate increase of \$10.2 million being requested in this filing is necessary for
14		the Company to continue to provide quality service to its 339,000 customers in
15		Idaho and to improve service by investing in new and replacement infrastructure.
16		For these reasons, Intermountain continues to make capital investments in utility
17		plant. Intermountain has spent approximately \$551 million in capital additions,
18		primarily natural gas main lines and services, since its last general rate case. The
19		Company's rate base of approximately \$66.4 million as filed in its last rate
20		proceeding in 1985 has increased to about \$237 million, as filed in this
21		proceeding. Operating costs, excluding Cost of Gas and income taxes, have also
22		
		increased since the last rate filing from approximately \$26.8 million to

is also necessary to attract sufficient capital dollars from investors, which will be

24

1		used to maintain and improve quanty service to our customers, provide adequate
2		operating and maintenance coverage, and maintain a sound financial position.
3	Q.	What are some of the major areas of operating cost increases?
4	A.	Depreciation expense related to the capital investments made by the Company has
5		significantly increased since the Company's last general rate case. The Company
6		has also experienced significant operating cost increases associated with
7		information and customer support technology systems, medical expenses and the
8		cost of federal regulatory compliance, and pipeline safety. These and other
9		expenses are discussed more fully in the testimony and exhibits of Company
0		witnesses, Hart Gilchrist and Jacob Darrington.
1	Q.	Please discuss how Intermountain is managing costs and the Company's
12		effort to mitigate the impact of increased costs on its customers?
13	A.	Intermountain has a long history of mitigating increasing cost pressures in order
4		to avoid filing rate cases. This is evidenced primarily by the several decades
5		between this general rate case and the Company's last general rate case in 1985.
6		In addition, since the acquisition by MDU Resources, Intermountain has found
17		synergistic savings in the form of joint senior management, a unified customer
8		service center located in Meridian, Idaho, joint billing and payment processing,
9		also located in Idaho, and uniform accounting and customer information system
20		software. Intermountain has also significantly reduced its cost of debt.
21	Q.	Do you have an exhibit that shows how Intermountain fits within the MDU
22		Resources' corporate structure?
23	A.	Yes. Page 1 of Exhibit No. 1 shows an organizational chart of MDU Resources
24		and its affiliated operating utilities and support companies, including

Intermountain. As shown on this page, there are a number of operating subsidiary companies that are not part of what I will refer to as the "MDU Utilities" that are regulated operating companies and share common administrative and general (A&G) costs. Page 2 of Exhibit No. 1 shows all of MDU Utilities operations and those utilities' respective service territories and the states in which they operate. As you can see from the map, Intermountain is the franchised gas utility serving southern Idaho.

Q. What cost savings have resulted from the MDU Utilities affiliation?

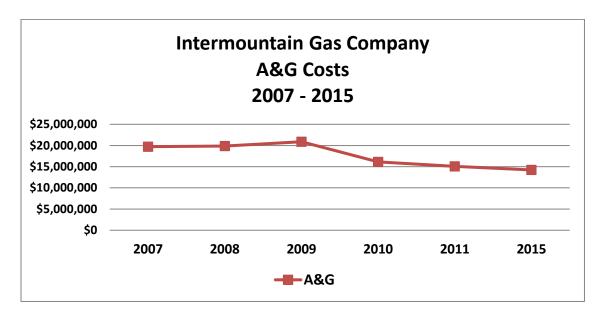
There has been meaningful cost savings that have flowed through to

Intermountain as a result of MDU Resources' acquisition of Intermountain. Table

1 below is chart showing Intermountain's A&G costs for 2015 and for the preacquisition year of 2005

Table K.1

A.



As you can see from Table K.1, A&G costs for the Company have decreased by 19% since 2007, due in large part to the greater scale efficiencies brought by MDU Resources.

1	Q.	What has been the impact on Intermountain's customers related to this A&C
2		cost savings?
3	A.	These A&G cost savings did not come at the expense of the Company's
4		commitment to quality customer service. Rather, Intermountain was able to do
5		both at the same time; increase its customer service quality while reducing A&G
6		costs.
7	Q.	How does Intermountain's customer satisfaction compare to other similarly
8		situated utilities?
9	A.	J.D. Power conducts annual surveys of customer satisfaction for residential gas
10		utilities. In 2013 Intermountain tied for first place in J.D. Power's customer
11		service ranking for midsized gas utilities operating in the west. In 2014 and 2015
12		Intermountain ranked third and second, respectively, in overall customer
13		satisfaction according to J.D. Power.
14	Q.	Does this conclude your direct testimony?
15	A.	Yes. Thank you.

Ronald L. Williams, ISB No. 3034 Williams Bradbury, P.C. 1015 W. Hays St. Boise, ID 83702 Telephone: (208) 344-6633 Email: ron@williamsbradbury.com

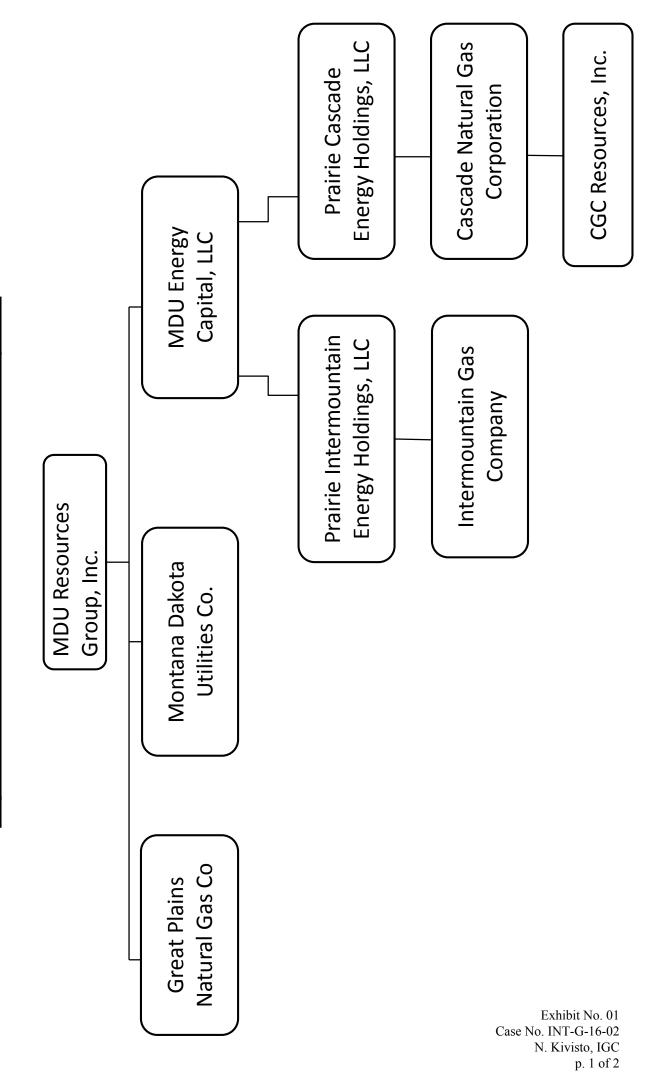
Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

	_)
IN THE STATE OF IDAHO)
SERVICE TO NATURAL GAS CUSTOMERS)
AND CHARGES FOR NATURAL GAS)
THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
INTERMOUNTAIN GAS COMPANY FOR)
IN THE MATTER OF THE APPLICATION OF)

EXHIBIT 01

Organizational Structure for MDU Utilities Group, Inc.



Service Territory WA OR ID WW WY WY WY OR Hains Natural Gas Intermountain Gas Secret Plains Natural Gas Stations

INTERMOUNTAIN GAS COMPANY (IGC)

- 74 Communities
- 336,000 natural gas customers
- Idaho
- General Office: Boise, ID

CASCADE NATURAL GAS (CNG)

- 96 Communities
- 260,000 natural gas customers
- Washington and Oregon
- General Office: Kennewick, WA MONTANA DAKOTA UTILITIES (MDU)
- 259 Communities
- 365,000 customers
- 245,000 natural gas & 125,000 electric
- North Dakota, South Dakota, Montana & Wyoming
- General Office: Bismarck, ND

GREAT PLAINS NATURAL GAS (GPNG)

- 19 Communities
- 23,000 natural gas customers
- Minnesota and North Dakota
- General Office: Fergus Falls, MN

Ronald L. Williams, ISB No. 3034 Williams Bradbury, P.C. 1015 W. Hays St. Boise, ID 83702 Telephone: (208) 344-6633

Email: ron@williamsbradbury.com

Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

)
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) Case No. INT-G-16-02
)
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)

DIRECT TESTIMONY OF SCOTT MADISON
FOR INTERMOUNTAIN GAS COMPANY

August 12, 2016

1	Q.	Please state your name and business address.
2	A.	My name is Scott Madison.
3	Q.	By whom are you employed and in what capacity?
4	A.	I am Executive Vice President, Western Region, Operations and Business
5		Development, for Intermountain Gas Company ("Intermountain" or the
6		"Company") and Cascade Natural Gas Corporation (Cascade). Intermountain and
7		Cascade are wholly owned subsidiaries of MDU Resources Group, Inc. (MDU
8		Resources) headquartered in Bismarck, North Dakota. Intermountain is
9		headquartered in Boise, Idaho and Cascade is headquartered in Kennewick,
0		Washington.
1	Q.	Please describe your educational background and professional experiences.
12	A.	I am a graduate of the University of Idaho with a Bachelor of Science degree in
13		Accounting. I have participated in several executive education programs,
4		including attending executive education at the Harvard Business School. I am a
5		Director of the Northwest Gas Association and the Western Energy Institute. I
6		am Chairman Elect and a member of the Executive Committee of the Idaho
17		Association of Commerce and Industry, and the Boise Metro Chamber of
8		Commerce, and am the former President of the Idaho Petroleum Council. I have
9		served as Chairman of the Board for the Better Business Bureau of Idaho.
20	Q.	Please describe your work experience.
21	A.	I served as Vice President, Controller and Chief Accounting Officer for
22		Intermountain Industries and each of its subsidiaries from 1997 to 2008. From
23		1987 to 1997 I was a Senior Manager with Arthur Andersen LLP. I am a

1		Certified Public Accountant and a member of the American Institute of Certified
2		Public Accountants and the Idaho Society of Certified Public Accountants.
3	Q.	Please describe your duties for Intermountain and Cascade.
4	A.	I oversee the day-to-day operations of both utilities. My office is located here in
5		Boise.
6	Q.	Please provide a brief overview of the Company.
7	A.	Intermountain provides natural gas distribution services to 75 communities in
8		Idaho, with 243 dedicated employees. During 2015, Intermountain had an average
9		of 334,650 customers in Idaho and the Company's headquarters are located in
10		Boise, Idaho. Intermountain was incorporated in Idaho in 1950, and in 2008
11		became a wholly owned subsidiary company of MDU Resources.
12	Q.	What is the purpose of your testimony?
13	A.	First, I will introduce the other witnesses providing testimony on the Company's
14		behalf. My testimony will then summarize the Company's rate increase request,
15		identifying the primary drivers behind the need for rate relief. Specifically, I will
16		explain how customer growth has helped push Intermountain into needing a
17		general rate increase. I will compare the Company's existing retail rates with
18		other similarly situated utilities. I am also available to answer questions of a
19		general nature.
20	Q.	Would you please introduce and provide a brief description of each of the
	•	
21		witnesses filing testimony on behalf of Intermountain in this proceeding?

testimony on behalf of Intermountain:

23

1	Ms. Nicole A. Kivisto, President and Chief Executive Officer (CEO) of
2	Intermountain, has provided an overview of the Company and its relationship
3	with other MDU Resources' companies and MDU Utilities, and the economies of
4	scale savings this interrelationship brings to Intermountain. Ms. Kivisto
5	summarized the need for rate relief and highlighted the importance of attracting
6	the necessary capital investment needed to build and maintain the Company's
7	infrastructure.
8	Mr. Hart Gilchrist, Vice President of Operations, will explain how a gas
9	company operates, will present evidence regarding the Company's operations and
10	maintenance expenses and share the results of the A&G cost study and point out
11	how Intermountain's A&G costs compare to other companies as well as compared
12	to pre and post-acquisition by MDU Resources. Mr. Gilchrist will also discuss
13	Intermountain's investment in natural gas infrastructure.
14	Mr. Steve Gaske, Senior Vice President of Concentric Energy Advisors,
15	will testify as to the Company's cost of capital and present studies that support his
16	recommended fair rate of return on Intermountain's common equity.
17	Mr. Mark Chiles, Vice President, Regulatory Affairs and Customer
18	Service, will address the company's capital structure, the proposed cost of
19	embedded debt, and the overall rate of return. He will also discuss
20	Intermountain's commitment to outstanding customer service.
21	Mr. Ted Dedden, Director, Accounting and Finance for the Company, will
22	address Intermountain's unadjusted rate base and earnings as well as the cross
23	charges between affiliate companies.

1	Mr. Jacob Darrington, Regulatory Analyst, will present Intermountain's
2	regulated rate base and will calculate the Company's regulated current revenue
3	deficiency.
4	Mr. Branko Terzic, Managing Director, Berkley Research Group, will
5	present testimony in support of the Company's proposal to increase customer
6	charges to the residential and commercial markets, implement a demand charge
7	for the Company's industrial customers and the reasons supporting the
8	implementation of the Company's proposed fixed cost collection mechanism
9	(FCCM).
10	Ms. Lori Blattner, Senior Regulatory Analyst, will present the Company's
1	Cost of Service study (COS) and will discuss other proposed changes to both
12	residential and general service rates and tariffs.
13	Mr. Dave Swenson, Manager of Industrial Services for Intermountain, will
4	explain proposed changes for the Company's industrial tariffs that will provide an
15	incentive for economic development and industrial expansion within the
16	Company's service territory.
17	Mr. Dan Kirchner, Executive Director of the Northwest Gas Association,
18	will discuss the current electric industry shift from coal to natural gas fired power
19	plants, and the comparative benefits of direct use of natural gas versus electricity,
20	for space and water heating.
21	Ms. Allison Spector, Manager of Conservation Policy for the Company
22	and Company affiliates, will discuss the development of Intermountain's
23	proposed energy efficiency and demand side management programs.

1		Ms. Cheryl Imlach, Manager of Energy Utilization for the Company, will
2		discuss the implementation of Intermountain's proposed demand side
3		management programs to include the proposed program tariffs.
4		Mr. Michael McGrath, Director, Regulatory Affairs, will discuss the
5		history of the Company's general rate cases before the Commission and will
6		introduce the Company's proposal to implement a fixed cost collection
7		mechanism (FCCM). Mr. McGrath will also present the proposed tariff changes.
8	Q.	Do you have an initial observation regarding this rate case filing and general
9		rate increase request?
0	A.	Yes. Intermountain faces many challenges in running a natural gas distribution
1		business, which challenges include maintaining a safe and reliable distribution
2		system for a growing customer base, installing new and expensive customer care
3		and billing system, and significant capital spending and associated depreciation
4		expense related to replacing core infrastructure. Despite these expense related
15		challenges, the Company has been able to provide to its customers the lowest
6		natural gas prices in the region, if not the country, and to avoid for several
17		decades having to file a general rate increase.
8	Q.	Would you please summarize Intermountain's requested increase in this
9		filing?
20	A.	Increasing rate base and operating expenses require Intermountain to request a
21		rate increase of \$10,165,700, or 4.04%. This increase is based on an overall rate
22		of return of 7.42 % with a capital structure common equity component of 50 %
23		and a return on equity of 9.90 %. The Company is using a 2016 test period that is

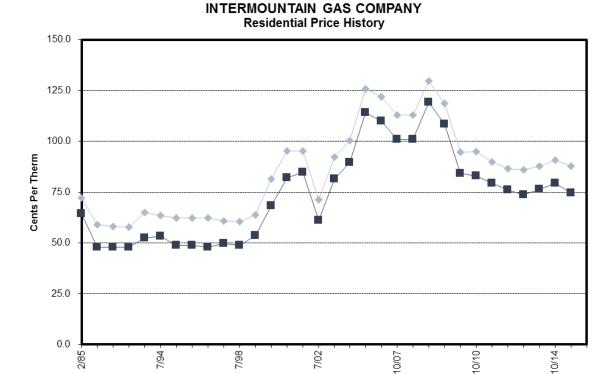
- six months actual and six months forecast. Based on an average annual usage
- 2 level of 747 therms per year, the average RS-2 residential customer will see a bill
- 3 increase of \$2.31 per month, from \$46.83 to \$49.14.
- 4 Q. When was the Company's last general rate filing?
- 5 A. 1985.
- 6 Q. What are the Company's current residential and commercial rates, the
- 7 proposed rates in this case, and the percentage rate increases by class?
- 8 A. Table M.1 below shows the Company's percentage rate increase request for
- 9 Intermountain's different rate schedules.

10 **Table M.1**

Rate Schedule	Current Rate	Proposed Rate	% Increase	\$ Monthly Increase
RS-1 Residential	\$0.89/Therm	\$0.92/Therm	3.26%	\$1.16
RS-2 Residential	\$0.75/Therm	\$0.79/Therm	4.93%	\$2.31
GS-1 General Service	\$0.69/Therm	\$0.73/Therm	6.29%	\$12.16

- 11 Q. What has been the Company's history of rate changes over the last ten years,
- and what has been the primary driver of those rate changes?
- 13 A. Shown below on Table M.2 are rate histories for Intermountain's residential
- customers from 1985 through 2016. As the Company has not filed a general rate
- increase request since 1985, the retail residential rate decreases occurring from
- 16 2007 through 2016 are entirely a result of the drop in the wholesale price of gas.

Table M.2



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A.

Q. How do Intermountain's retail rates compare to other natural gas utilities?

Date-RS-1 -■-RS-2

The company has worked hard to manage its business for the benefit of its customers since its last general rate case, which was over thirty years ago. This hard work has resulted in some of the most affordable residential prices in the Western U.S. Tables M.3.1 and M.3.2 below, which were prepared at my direction and are based on tariff reviews as of July 2016, compare Intermountain's residential and commercial rates to residential and commercial rates of other gas utilities in the Northwest.

1 Table M.3.1– Comparison of IGC Residential Rates to other Northwest LDC Rates

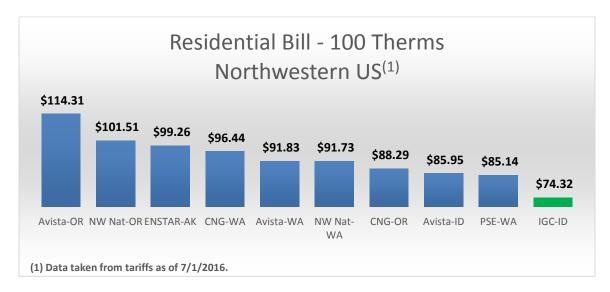
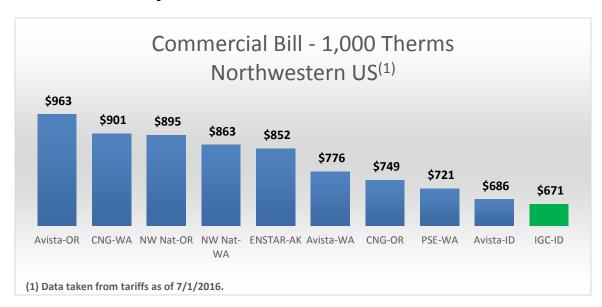


Table M.3.2- Comparison of IGC Commercial Rates to other Northwest LDC Rates



As shown on Table M.3.1, comparing residential bills for 100 therms consumed, Intermountain had the lowest bill out of ten different gas utility bills surveyed for utilities in the Northwestern U.S. (Alaska, Idaho, Oregon, and Washington). Table M.3.2 shows the same results regarding commercial gas utility rates, where the Company had the lowest bill out of ten for 1,000 therms consumed. The

metrics shown on Tables M.3.1 and M.3.2 validate the Company's commitment to managing its business for the benefit of its customers.

Q. How do Intermountain's A&G expenses compare to other natural gas

utilities?

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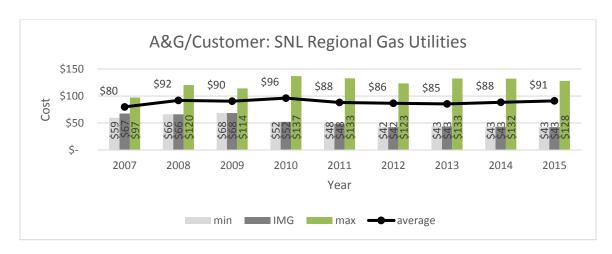
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As shown on Tables M.4.1, M.4.2 and M.4.3 Intermountain's A&G expenses, on a per customer basis, are consistently well below the average expense level of all gas utilities, regional gas utilities, and like sized gas utilities included in the SNL data base.

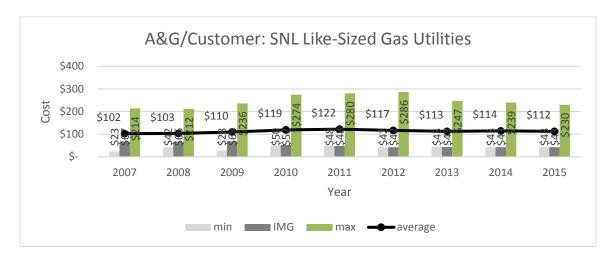
Table M.4.1 A&G/Customer: All SNL Listed Gas Utilities \$600 \$500 \$400 \$300 \$200 \$127 \$119 \$119 \$120 \$123 \$121 \$116 \$109 \$107 \$100 \$19 \$48 \$15 \$43 \$35 \$23 42 \$(6) \$43 \$-2007 2008 2014 2015 2009 2010 2011 2012 2013 \$(100) Year average

Table M.4.2



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Table M.4.3



Q. Is the Company proposing any rate changes in this case related to the

wholesale cost of natural gas?

A.

No, Intermountain is not proposing changes in this filing related to the commodity cost of natural gas or upstream pipeline transportation costs. Changes in the commodity/wholesale cost of natural gas and transportation costs included in customers' rates are addressed in the Company's annual Purchased Gas Cost Adjustment (PGA) filing, which is occurring simultaneously with the filing of this case. The concurrent PGA filing, if approved, will result in about a 6 % rate reduction for Idaho customers. In other words, the PGA downward rate adjustment is greater than the base rate increase proposed in this case, and the net rate effect of the two filings, on their face, is an approximate 2 % rate reduction for our customers.

Q. What are the factors causing Intermountain's request for a base rate increase in this filing?

17 A. Primarily, customer growth. Because of this growth, the Company's rate base and depreciation expenses are growing, along with concurrent increases in operating

- costs necessary to serve this growing customer base. In addition to growth stimulated investment and expenses, Intermountain is also needing to replace information and technology systems that are primarily customer service related. Another reason for the Company's increasing operating expenses relates to the regulatory demands associated with pipeline safety regulations and compliance.
- Q. You mentioned that growth is a significant cost driver for this rate increase
 filing. Could you explain that reason in greater detail?

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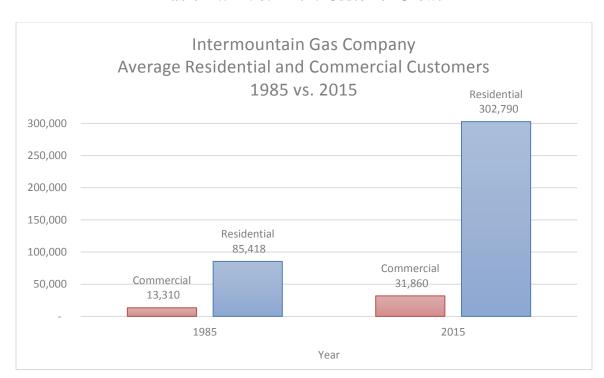
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A. Absolutely. Below is a table that charts customer growth in the Company's
 service territory that has occurred between 1985 and 2015.

Table M.5– 1985 – 2015 Customer Growth



Q. Is Customer growth important for the Company and the state of Idaho?

A. Yes. From a Company perspective, customer growth is important in allowing

Intermountain to spread its fixed costs more broadly and lower the per-customer fixed cost component of rates. I also consider customer growth for the Company

1		to be a key indicator of a growing, hearthy and diversified state economy.
2		Company witness Dave Swenson has additional testimony on this topic, on how
3		Intermountain could play a role in helping expand the Company's customer base
4		and contribute to growing the state's economy.
5	Q.	You mentioned that growth allows the Company to spread fixed costs more
6		broadly among customers. If that is true, why is growth also a driver of this
7		rate increase request?
8	A.	Primarily because of Intermountain's investment in non-revenue generating
9		infrastructure, such as pipeline expansion and replacement. There are little or no
10		additional revenues associated with the Company having to replace pipe that is at
11		or nearing the end of its useful life, or where we have to replace a four-inch pipe
12		with an eight-inch pipe, because the smaller diameter can no longer meet the
13		transportation demand at that point in the system. Similarly, there is no additional
14		revenue generated as a result of Intermountain's heavy investment in customer
15		care systems and information technology.
16	Q.	Please summarize the Company's proposal in this filing for a fixed cost
17		collection mechanism?
18	A.	As discussed in much greater detail by Company witness Mike McGrath and
19		Intermountain's consultant on this topic, Mr. Branko Terzic, the Company is
20		proposing a fixed cost collection mechanism (FCCM) that would break the link
21		between therm sales and revenues. The FCCM removes both the financial
22		disincentive to promote energy efficiency, as well as the incentive for the
23		Company to increase earnings by promoting gas usage. The FCCM would allow

- 1 Intermountain to partner more effectively with customers and other stakeholders
- 2 to support conservation efforts, without the conservation efforts having a negative
- 3 impact on the Company's recovery of utility fixed costs. The Company is
- 4 proposing that these mechanisms become effective March 1, 2017.
- 5 Q. Does this conclude your direct testimony?
- 6 A. Yes. Thank you.

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Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

INTERMOUNTAIN GAS COMPANY FOR THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
AND CHARGES FOR NATURAL GAS)
SERVICE TO NATURAL GAS CUSTOMERS)
IN THE STATE OF IDAHO)
)

DIRECT TESTIMONY OF HART GILCHRIST

FOR INTERMONTAIN GAS COMPANY

August 12, 2016

I.	INTROD	UCTION

A.

2 Q. Please state your name, title and business add	dress.
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- A. My name is Hart Gilchrist. I am Vice President, Operations, for Intermountain
 Gas Company. My business address is 555 South Cole Road, Boise, Idaho
 83709.
- Q. Mr. Gilchrist, would you please summarize your educational and professional
 experience.
 - I have been working in the natural gas industry and at Intermountain Gas for 22 years, where I started as an Engineering Technician in the Boise District office. I was named Vice President, Operations in July 2015. Prior to this role I have held numerous positions in the operations department. In my current assignment, I am responsible for corporate and field operations and engineering functions for the Company. These activities include transmission and distribution integrity management, corrosion, leak survey, damage prevention, gas measurement, public awareness and installation and maintenance of natural gas facilities in our distribution system.

I have bachelor's degrees in finance and marketing from the University of Idaho and an MBA from Boise State University. I serve on the United Way of Treasure Valley board of directors, Boise State University College of Business and Economics Advisory Board, College of Western Idaho Foundation Board, American Gas Association Managing Committee, Northwest Gas Association Board and Boise Chamber of Commerce Advisory Board.

Q. What is the purpose of your testimony in this docket?

A.]	My testimony	will cover	several areas.
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A.

First, I will discuss the delivery chain involved in bringing natural gas from the well-head to the consumer, and the role Intermountain plays in the last part, or local distribution, of that delivery chain. Second, I will provide some detail on certain operations and maintenance expenses of the Company operating as a local gas distribution company ("LDC"). Third, I will explain the Company's focus on building and maintaining a safe and reliable natural gas distribution system and the costs incurred in that endeavor. Fourth, I will explain Intermountain's infrastructure replacement program and spending and lay out a proposal for a future program and regulatory case that would allow the Company to identify parts of its distribution system that has aged or has been identified as needing replacement per federal pipeline safety programs to the point where it needs to be replaced in the near-term, and how Intermountain can recover our replacement costs more quickly for a portion of this pipeline replacement.

II. GAS SUPPLY CHAIN

Q. Please describe Intermountain's delivery chain. Where does Intermountain acquire its natural gas and how is the cost of that wholesale commodity passed through to customers of the Company?

First, it is important to distinguish the role Intermountain plays as an LDC, and that it is not a vertically integrated utility. By that, I mean it does not own any producing gas wells that are ultimately used to supply its retail customers in Idaho. Instead, the Company contracts with a wholesale supplier to acquire the gas needed to meet its regulatory obligation to provide service to its Idaho

Customers. Currently, Intermountain has contracted with IGI Resources, Inc., a
wholly owned subsidiary of BP Energy ("IGI/BP") to acquire wholesale gas on
behalf of Intermountain, and arrange, or contract, for transportation of that gas to
the Company's various distribution systems in southern Idaho. That contacted-for
delivery occurs over an interstate pipeline system that is not owned by
Intermountain, but in the Company's case, is owned by Williams-Northwest
Pipeline Company ("NW Pipeline"). Prices for wholesale gas acquired by IGI/BP
on behalf of Intermountain are market driven, while transportation costs paid to
NW Pipeline are at rate-of-return regulated prices set by FERC. Both gas
commodity costs and transportation costs are then passed through, dollar for
dollar, to Intermountain's customers pursuant to the Company's annual Purchased
Gas Adjustment (PGA) cost recovery filing.

Q. Please describe Intermountain's gas supply chain.

A.

Page 1 of Exhibit 3 is a simplified diagram of the gas supply chain from the gas wellhead to the end consumer. As shown on this diagram, gas comes out of the ground at the gas wellhead, which is independently owned, with the various wells connected via a gathering system to a gas compressor station and gas processing station. IGI/BP will acquire a gas supply on behalf of Intermountain from producers/wholesalers who represent a wellhead owner. It does not matter to Intermountain where the gas originates; it's just a commodity to us. IGI then contracts with one or more interstate pipeline owners to move the contracted-for gas to a city gate or a farm tap, where Intermountain takes delivery of the wholesale gas and distributes it to our customers.

1	Q.	Please describe what happens once Intermountain takes delivery of the
2		wholesale gas.

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The Company takes delivery of gas at a variety of points on the NW Pipeline A. system that roughly correspond with the various Idaho cities, towns and farms served by Intermountain. Those multiple delivery points are the "Gas Station" box as shown on Exhibit 3, Page 1. Downstream from the "Gas Station" box on Page 1 of Exhibit 3 is the portion of the diagram showing storage facilities, compressor stations, distribution pipelines, and industrial, commercial and residential consumers. All of these facilities and infrastructure are designed and built to deliver gas supply to core market and non-interruptible industrial customers on the coldest peak-day period. The storage facilities, or liquid natural gas (LNG) facilities are an additional failsafe necessary to provide deliverability and reliability on the coldest peak-day period. Peak-day is defined as the maximum daily quantity of gas distributed through the Company's system. In order to meet peak-day demand, the Company has to design and build the distribution system with enough capacity (or using correct pipe size and pressure blends) to meet this demand, regardless of what the demand is on non-peak days. The Company receives the gas at pressures between 500-800 psig and through a series of pressure cuts (via regulators at city gates, district regulator stations and domestic regulators) delivers gas to our customers between 20 psig and 4 oz.

Q. Where does Intermountain provide retail gas service in Idaho, and what is the Company's customer base.

1	A	Page 2 of Exhibit 3 shows a map of the Company's service area in southern
2		Idaho. The Company's current customer base consists of 302,790 residential
3		customers and 31,860 commercial customers.
4		III. OPERATIONS AND MAIINTENANCE OF PLANT AND
5		FACILITIES
6	Q.	Please describe the Company's operation centers in Idaho and elsewhere that
7		support customers in Idaho.
8	A.	The Company has a general office, five (5) major operations centers with two (2)
9		satellite service centers serving Intermountain customers, as well as a customer

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service center in Meridian. The general office, located in Boise, is made up of Intermountain's administrative staff. This staff includes Intermountain's executive team and employees that lead Intermountain's safety, training, operations, engineering, accounting, regulatory, human resources, cash processing, marketing/public relations, information technology and geographic information systems. Each of the five operations centers is made up of our operations and service groups. These groups provide all field service activities, operations and maintenance (pipeline safety compliance) activities, customer acquisition activities and emergency response activities. These five operations centers are located in Nampa, Boise, Twin Falls, Pocatello and Idaho Falls. The two satellite service centers, located in Hailey and Soda Springs, respectively, provide field service activities and emergency response activities in our more remote areas. The MDU Resources' customer service center, located in Meridian, serves over a million customers in eight (8) states across 4 brands: Intermountain,

1		Cascade Natural Gas, Montana-Dakota Utilities and Great Plains Natural Gas.
2		The 2010 addition of the customer service center has been an asset to Idaho's
3		economy and Intermountain is fortunate that MDU Resources selected Idaho and
4		Meridian in particular to make this significant capital investment for its customer
5		service center.
6	Q.	Could you please describe the effort and investment the Company has made
7		in information and technology systems?
8	A.	Yes, but first let me set the stage for you. In 1985, Intermountain served less
9		than 100,000 customers with approximately 425 employees, compared to serving
10		approximately 330,000 customers today with 241 employees, plus shared services
11		employees. We have been able to achieve this significant reduction in customer-
12		to-employee ratio through several avenues: transformation of the personal
13		computer; operations mobile field solutions, including electronic field order
14		completion and leak survey; implementation of encoder receiver transmitters
15		(ERT's) on customer meters; integrated geographic information system (GIS);
16		electronic pipeline safety compliance system that interfaces with GIS and;
17		electronic work management system. Each of these technology implementations
18		has allowed Intermountain to streamline work processes, reduce paperwork and
19		back-office activities and continue to maintain a safe, reliable distribution system.
20	Q.	How have O&M costs historically been maintained, reduced or deferred in
21		the past?
22	A.	One example, as referenced above related to ERT's, pertains to the 2001-2002
23		implementation of the company's automated meter reading (AMR) system. The

	AMR system included the installation of approximately 280,000 ERT's on
	customer meters and the implementation of three mobile collectors installed in
	vehicles to capture monthly meter reads. Prior to the implementation of the AMR
	system, Intermountain collected monthly customer meter reads manually, on foot,
	using 27 meter reader staff. Upon completion of the AMR implementation, the
	company is able to read the same amount of customer meters with 7
	employees. Intermountain continues to read 330,000 customer meters today with
	the same number of employees, thus deferring additional O&M costs of additional
	employees since 2001.
	IV. SAFETY
Q.	Many of Intermountain's operating expenses relate to the Company's
	commitment to both customer safety and employee safety. Please give us an
	idea of the safety systems the Company has in place regarding customer
	safety, and how that impact's system operations.
Δ	Intermountain is committed to customer safety. As part of this commitment

Intermountain is committed to customer safety. As part of this commitment,
Intermountain has an extensive pipeline safety program, which will be discussed
later in this testimony as well as a dedicated staff of employees to address
customer needs and concerns as well as natural gas emergencies. The company's
first responders are trained to assess, make safe and repair any abnormal operating
conditions on the distribution system. This group of employees is made up of
service technicians and construction crews. The company keeps employees in
these positions on stand-by 24 hours per day, seven days per week to allow for
quick response to customer needs, facility damages and outages. This is

accomplished by investing in safety and ensuring a qualified workforce. All of
our operations employees go through a series of training modules covering all
aspects of their jobs and have to display competency through testing and hands-on
evaluations. This program is called Operator Qualification. Additionally, our
service technicians go through an extensive service technician apprentice program
which consists of classroom training as well as ride-a long's with seasoned
employees. Service technicians cannot be on-call or respond to emergencies on
their own until the successful completion of the apprentice program which takes
one full year. All of these programs help ensure that the company provides a
qualified workforce that prudently operates the distribution system and provides a
safe system for our customers.

- Q. You also mentioned employee safety as the second part of Intermountain's safety commitment. Please elaborate?
- A. Intermountain's employee safety goal is "Commitment to Zero", evidencing a drive towards zero vehicle accidents and zero employee injuries. As such, the Company views safety as in investment, although in reality it is an operating expense. As part of Intermountain's *Commitment to Zero* the Company provides all necessary Personal Protective Equipment (PPE) to its employees. This includes the likes of hard hats, safety glasses, high visibility clothing, gloves, safety toe footwear, etc. The Company also provides its employees with regular safety training as well as defensive driving training specifically geared toward zero accidents. Intermountain's belief is that a serious commitment to and

1		investment in safety will help to ensure that Intermountain's employees go home
2		in the same condition they came to work in.
3	Q.	What are some of the federal safety requirements that are driving the
4		Company's maintenance costs?
5	A.	Intermountain has several processes or systems in place that help ensure the safe
6		operation of our distribution system. Most of these are derived from federal
7		pipeline safety requirements that can be found in the Code of Federal Regulations,
8		Title 49, Part 192. Specifically, I will discuss the following areas: Leak Survey,
9		Corrosion, Atmospheric Corrosion, Public Awareness, Damage Prevention,
10		Regulator Station inspection and testing, Valve maintenance, Transmission
11		Integrity Management and Distribution Integrity Management. Intermountain
12		applies these processes to approximately 6,216 miles (32 million feet) of gas
13		mainline and approximately 350,000 service lines.
14	Q.	Please explain the federal Leak Survey, Corrosion and Atmospheric
15		Corrosion requirements?
16	A.	<u>Leak Survey:</u> Intermountain is required to leak survey all natural gas
17		distribution pipelines of its non-business districts every four (4) years and those in
18		business districts annually. The Company is required to survey all natural gas
19		transmission lines annually and if they fall in a Class 3 location (46 or more
20		buildings intended for human occupancy within 220 yards of the pipeline of any
21		continuous mile) have to be surveyed twice annually.
22		<u>Corrosion</u> : For all steel natural gas pipelines, Intermountain must protect
23		them against external corrosion using the following means: (1) install pipelines

with an external protective coating; (2) have a cathodic protection system
installed which is designed to protect the pipe; typically this "system" is a
combination of anodes and rectifiers. These systems have to be annually
inspected to insure they are functioning properly to protect the steel pipelines
against external corrosion. This is done by measuring the "pipe-to-soil" interface
of cathodically protected and isolated pipe districts, regardless of the use of
anodes or rectifiers. In addition, rectifiers are inspected every two (2) months to
ensure they are properly protecting the steel pipe.

A.

Atmospheric Corrosion: All pipe and components related to the natural gas pipeline system that are above ground and exposed to the atmosphere are inspected every three (3) years to ensure the atmosphere is not causing any deterioration to our system.

Q. Please explain the federal Public Awareness, Damage Prevention, Regulator Station inspection and testing requirements.

Public Awareness: Intermountain follows the American Petroleum
Institute (API) Recommended Practice (RP) 1162 which is incorporated by
reference into Part 192. Activities surrounding public awareness include
educating the public, appropriate government organizations and persons engaged
in excavation activities on the following: (1) use of the Idaho one call (Digline)
system prior to excavation; (2) possible hazards associated with unintended
releases from a gas pipeline facility; (3) physical indications that such a release
may have occurred; (4) steps that should be taken for public safety in the event of
a gas pipeline release; and (5) procedures for reporting such an event.

checking and servicing the valves. The Company has 5,115 valves that receive
this includes partially operating the valve; for the remaining valves this includes
system is required to be and is inspected annually. For transmission class valves
class pipeline or which may be used for the safe isolation of Intermountain's
Valve Maintenance: Each Company valve that is either on a transmission
receive this annual maintenance.
Intermountain's distribution system, the Company has 664 regulator stations that
liquids, and other conditions that could prevent proper operations. Across
increase or relieve pressure, and is properly installed and protected from dirt,
mechanical condition, has adequate capacity and reliability, is set to control,
regulator station and its equipment on an annual basis to ensure it is in good
<u>Regulator Station inspection and testing:</u> The Company inspects each
the importance of safe excavation.
Company representatives regularly meet with excavators to educate them about
Intermountain gas facilities within 48 hours of the request. Additionally,
the excavator. Digline then contacts a Company representative who locates
relationship with Digline of Idaho. Excavators can call Digline at no charge to
prior to excavation work (when notified by the excavator) through its contractual
<u>Damage Prevention:</u> The Company engages in location of gas facilities

1	A.	Transmission Integrity Management Plan (TIMP): The Company
2		implements the TIMP on any segment of transmission pipeline that falls in a High
3		Consequence Area (HCA). An HCA is an area or circle along the transmission
4		pipeline containing either 20 or more buildings intended for human occupancy, or
5		an otherwise identified site. The company has 290 miles of transmission pipeline
6		and 14 of those miles are in an HCA. There are 42 specific pipe segments that fall
7		under the TIMP. Federal TIMP requirements subjects covered pipelines in TIMP
8		areas to a process of threat identification, risk assessment, baseline assessment,
9		repair/maintenance, preventative and mitigative measures, quality control,
10		performance management and management of change, followed by reassessment
11		of each segment of covered pipeline every seven years.
12		<u>Distribution Integrity Management Plan (DIMP):</u> The federal DIMP
13		safety requirements consists of seven elements: 1) Demonstrate knowledge of
14		distribution system; 2) Identify threats; 3) Evaluate and prioritize risk; 4) Identify
15		and implement measures to address risk; 5) Measure performance, monitor results
16		and evaluate effectiveness; 6) Perform periodic evaluation and improvement; and
17		7) Report results. The Company implements the DIMP on any segment of
18		distribution line in the company territory; in other words, the entire distribution
19		system that is within the company's jurisdiction.
20	Q.	Please describe the O&M costs related to these safety processes and
21		programs in 2015, as well as how they have trended historically and how the
22		company expects them to trend in the future.

1	A.	Intermountain's O&M costs related to District Operations each year can be
2		attributed to the safety and maintenance of our pipeline system. These are costs
3		associated with our field employees, tools and equipment, which are responsible
4		for carrying out the safety programs and processes previously discussed. In 2015,
5		the District Operations O&M cost were \$17.825 million. While these costs have
6		certainly increased over the last 30 years due to salary increases, cost of living
7		increases, etc., the company has been able to control these costs remarkably
8		well. For example, in 2011, these same O&M costs were\$16.333 million. In the
9		future, the expectation is that O&M costs will continue to rise, but at a more
10		accelerated rate due to recent and upcoming pipeline safety regulations, notably
11		DIMP and associated aging infrastructure replacements as referenced above, as
12		well as pending transmission pipeline regulation, quality assurance regulation and
13		pipeline safety management system regulation, to name a few.
14		V. PIPELINE REPLACEMENT
15	Q.	The fourth point you wished to discuss was the Company's investment in gas
16		pipeline infrastructure. Could you give an overview of the Company's
17		commitment to and spending on infrastructure replacement?
18	A.	Intermountain's annual capital requirements has steadily increased from
19		approximately \$ 17 million in 2008, to approximately \$42 million in 2015.
20		Capital spending of \$43.5 million and \$42 million is planned for the years 2016

and 2017 respectively. A significant portion of this capital spending relates to

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infrastructure replacement

Q	Please describe Intermountain's ongoing program for managing and
	replacing its natural gas pipe?

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The Company is continuing its pipeline integrity management program to A. systematically replace select portions of pipe in its natural gas distribution system in Idaho. The pipeline integrity management program is a risk based replacement 6 program that assesses risk based on a pipe segments age, material, operating pressure, leak history, damage history, etc. Intermountain began replacing infrastructure in 2015 under the Distribution Pipeline Integrity rule that became effective in 2013. Since 2005, Intermountain has been conducting pipeline 10 assessments on our transmission pipelines, but have only had to make minor repairs. In 2015 under the company's DIMP, approximately 30,000 feet of plastic 12 pipe was removed and replaced. The company plans to remove another 22,000 in 13 2016 and 25,000 in 2017. The company will continue to model the distribution 14 system and schedule replacement of pipe as determined by the risk model and available monetary resources.

Q. Please describe Intermountain's protocol for pipeline replacement?

A. Intermountain uses its TIMP and DIMP as drivers for pipeline replacement. These two plans both use a risk-based approach to assessing pipelines and determining which segments of pipe need repair or replacement. Once pipe segments have been identified for replacement, the company assesses the capital requirements for replacement compared to capital available in a given year. This then determines how much replacement can be achieved in a given year.

1	Q.	Do you believe the current pace for pipeline replacement and the system for
2		rate basing that investment is adequate, or is there a potentially better
3		regulatory model for more expeditiously replacing pipe that is at or near the
4		end of its useful life?
5	A.	I believe a better way to more quickly fund and replace pipeline infrastructure
6		would be through a pipeline infrastructure cost recovery mechanism (ICRM) that
7		would allow Intermountain to accelerate its spending in this area, and to more
8		timely recover those costs that are incurred to promote the safety and reliability of
9		Intermountain's distribution system.
10	Q.	Is Intermountain proposing a pipeline ICRM in this case?
11	A.	No. However, the Company intends to follow this case with an ICRM case filing.
12	Q.	Why is the eventual establishment of a pipeline ICRM important to
13		Intermountain?
14	A.	There are many portions of Intermountain's system that need to considered for
15		replacement based on material, age, leak history, excavation activity, etc.
16		Intermountain is obligated to provide safe, reliable service to its customers, and to
17		that end, Intermountain is using a systematic approach to identify the elevated risk
18		pipe segments and replace those segments first. A potential problem for the
19		Company is that the costs incurred for replacing pipe has no new revenue
20		associated with those costs. In other words, performing these system
21		improvements increases costs and reduces earnings.
22	Q.	How has Intermountain been able to incur these costs without rate recovery
23		to date?

1	A.	Over the past few years Intermountain has primarily funded its pipeline
2		improvement program through operating efficiency improvements, many of them
3		resulting from the MDU Resources' acquisition of Intermountain. However, rate
4		base and other cost increases have reached the point that Intermountain can no
5		longer fund this large a capital investment from additional operating efficiencies.

What are the benefits to customers and the Company if a pipeline cost

A.

Q.

A. In addition to updating the pipeline system to continue operating a safe and reliable system, the mechanism will potentially reduce the need for future rate cases. Without an ICRM, Intermountain will likely be in a position where it will need to file subsequent rate cases for cost recovery of this single and significant capital spending program, until such time as the Company's modeling indicates an acceptable level of risk profile is attained. An ICRM will provide an incentive for the Company to control other costs between rate cases and reduce the need for incurring additional rate case costs.

Q. Can you please describe how such a mechanism would work?

Yes. Intermountain would annually file for recovery of pipeline replacement investment incurred over a set period of time, likely a 12 month period. It would also seem that the timing of the filing might best coincide with Intermountain's annual PGA filings in August, with an effective date of October 1. The period of recovery for the prior year's investment would be a matter for determination by the Commission.

1	Q.	Do other MDU Resources' Companies and other gas utilities in the northwest
2		currently have a similar mechanism in place in other states?
3	A.	Yes. Cascade Natural Gas is operating under similar programs in both Oregon
4		and Washington where it files for recovery of pipeline replacement costs under a
5		pipeline CRM. In addition, Northwest Natural Gas currently has a System
6		Integrity Program, which was adopted to encourage Northwest Natural to replace
7		bare steel and cast iron pipe. Cascade's Washington cost recovery mechanism was
8		based on Northwest Natural mechanism in place in Oregon.
9	Q.	Do you anticipate that there would be O&M savings associated with the
10		replacement of some of the aging infrastructure?
11	A.	As a general rule, there will be less O&M costs associated with new
12		infrastructure, as opposed to aging or obsolete pipelines. On a net basis however,
13		Intermountain will continue to see overall increased O&M costs to maintain a
14		system, some of which is now approaching 60 years in age. It is important for the
15		Company to systematically reinvest and upgrade a portion of its pipeline system
16		every year, in addition to making the investments needed or required to meet
17		reliability requirements. While such systematic reinvestment works to slow the
18		growth of annual O&M costs, it does not result in a year to year reduction in
19		overall O&M costs.
20	Q.	Does this conclude your direct testimony?
21	A.	Yes. Thank you.

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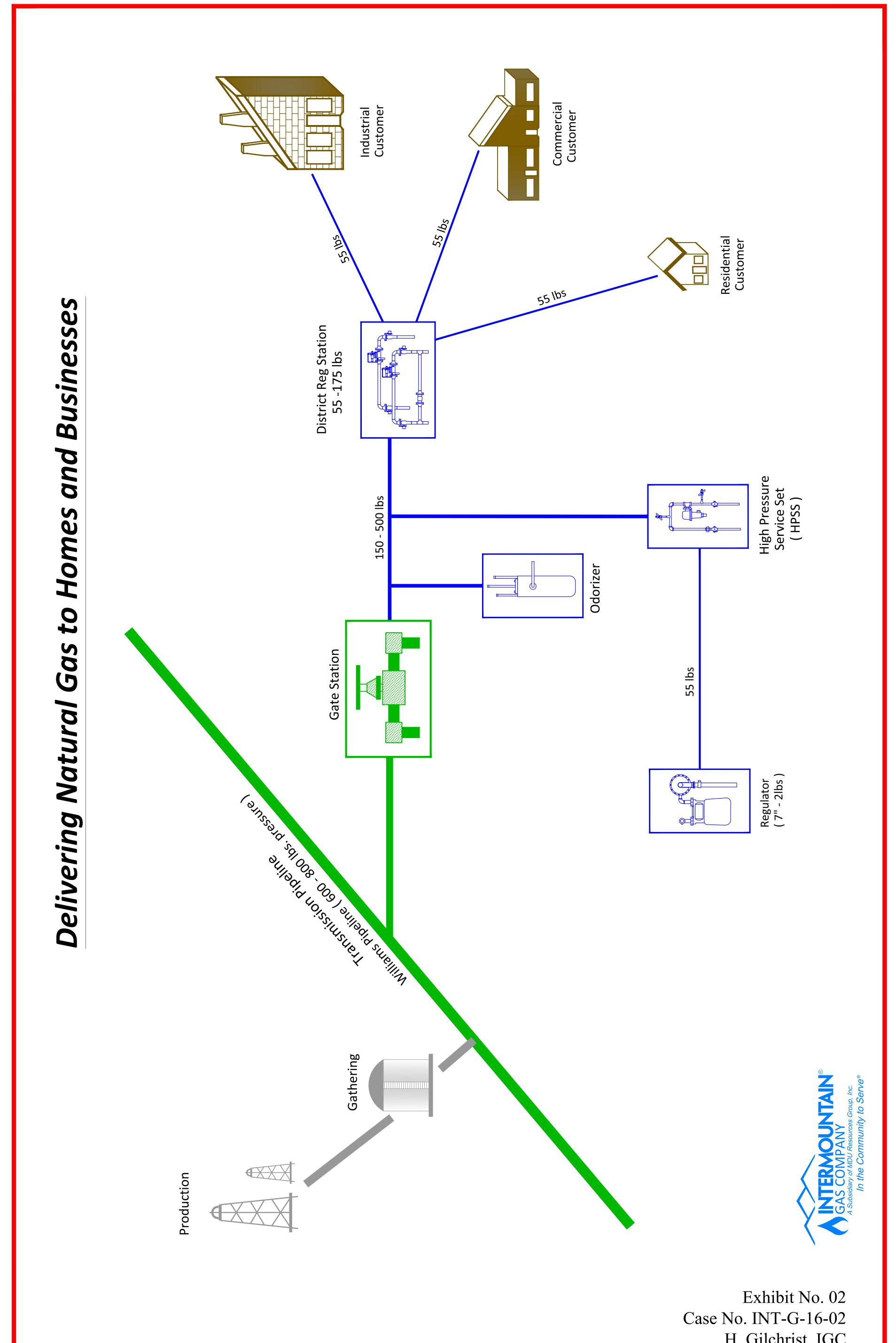
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Attorneys for Intermountain Gas Company

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INTERMOUNTAIN GAS COMPANY FOR)	
THE AUTHORITY TO CHANGE ITS RATES) C	Case No. INT-G-16-02
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SERVICE TO NATURAL GAS CUSTOMERS)	
IN THE STATE OF IDAHO)	
)	

EXHIBIT 02



H. Gilchrist, IGC p. 1 of 2

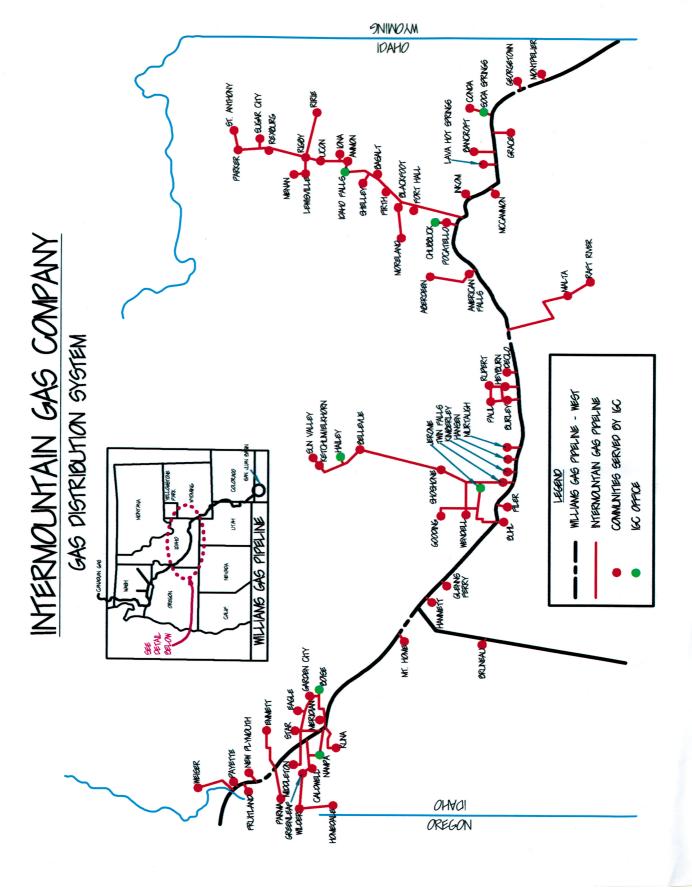


Exhibit No. 02 Case No. INT-G-16-02 H. Gilchrist, IGC p. 2 of 2

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INTERMOUNTAIN GAS COMPANY FOR)
THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
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SERVICE TO NATURAL GAS CUSTOMERS)
IN THE STATE OF IDAHO)
)

DIRECT TESTIMONY OF MARK A. CHILES FOR INTERMOUNTAIN GAS COMPANY

August 12, 2016

1	Q.	Please state your name, title and business address.
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- 2 A. My name is Mark A. Chiles. I am the Vice President of Regulatory Affairs for
- 3 Intermountain Gas Company (IGC, Intermountain, or Company) and Cascade
- 4 Natural Gas Corporation and the Vice President of Customer Service for the
- 5 MDU Utilities Group (MDUG). My business address is 555 South Cole Road,
- 6 Boise, ID 83707.
- 7 Q. Mr. Chiles, would you please summarize your educational and professional
- 8 **experience.**
- 9 A. I am a graduate of Boise State University with a Bachelor of Business
- Administration degree in Accounting. I am a certified public accountant and a
- member of the American Institute of Certified Public Accountants and the Idaho
- Society of Certified Public Accountants. I have over 20 years of experience in the
- energy industry including time spent in the utility, gas marketing, and exploration
- and production industries. During my utility career, I have held the positions of
- 15 Accounting Manager, Director of Accounting and Finance, and Vice President
- and Controller. I was appointed to my current position in March 2016. I am
- 17 responsible for providing executive leadership and management for regulatory
- affairs and customer service including the scheduling and credit and collections
- 19 functions.
- 20 Q. What is the purpose of your testimony in this proceeding?
- 21 A. The purpose of my testimony is to explain and support the capital structure and
- 22 return on rate base requested in this proceeding and provide some insight into the
- customer service center structure, methodology of sharing customer service costs,

- results of operations, and efficiencies gained in this area since the purchase of IGC by MDU Resources, Inc. (MDUR).
- 3 Q. Please summarize your testimony.

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- 4 A. In brief, I will provide information that shows:
- Intermountain's proposed return on rate base (ROR) provides a reasonable
 return for our investors at a fair cost to our customers. The ROR is based on a
 50/50% common equity ratio with a Return on Equity (ROE) of 9.9% and a
 debt cost of 4.94%.
 - The structure of the customer service function, how the customer service
 function is charged out to the MDUG brands, efficiencies gained through the
 organizational structure and implementation of customer focused technology,
 and how these changes have provided significant savings to Intermountain's
 customers.
- Q. What is the return on rate base and capital structure that Intermountain isrequesting in this case?
- 16 A. The Company is requesting a return on rate base of 7.42% with a capital structure of 50% equity and 50% debt. The components and calculation of the proposed rate of return are shown in Table C.1.

Table C.1 - Proposed Return on Rate Base

	Capital Structure	Cost	Component
Total Debt	50%	4.94%	2.47%
Common Equity	50%	9.90%	4.95%
	100%		7.42%

- 1 Q. The Company is proposing a capital structure of 50% equity and 50% debt.
- 2 Why does the Company feel this is the appropriate capital structure?
- 3 A. Intermountain is proposing a capital structure consisting of 50% common equity
- and 50% long-term debt, consistent with the Company's target capital structure
- 5 and in line with the Company's average actual capital structure for the last three
- 6 years and projected structure for 2016. Intermountain's parent company, MDU
- Resources, makes equity infusions in order to maintain the target capital structure.
- 8 Intermountain is committed to maintaining a healthy balance of equity and debt,
- 9 as discussed in the direct testimony of Company witness, Dr. J. Stephen Gaske.
- Table C.2 below provides a summary of the four-year history of Intermountain's
- 11 capital structure.

Table C.2 - Capital Structure

	12/31/2013	12/31/2014	12/31/2015	6/30/2016
Total Debt	45.73%	47.60%	52.05%	48.15%
Common Equity	54.27%	52.40%	47.95%	51.85%

- 12 Q. How does Intermountain's proposed capital structure compare to that of
- other gas distribution companies?
- 14 A. As discussed in Dr. Gaske's testimony, the median equity ratio for the companies
- in his proxy group of gas distribution companies was approximately 53.80% as of
- March 31, 2016. As such, Intermountain's proposed capital structure is in line
- with other gas distribution companies.

Q. Why is the Company proposing a 9.90% return on equity?

1	A.	The Company's request for a 9.90 % ROE is based on the testimony and exhibits
2		presented by Dr. Gaske. It is Intermountain's opinion and belief that a 9.90%
3		ROE represents a fair return on investment for Intermountain's shareholders, and
4		is also fair to Intermountain's customers.
5	Q.	How did you calculate the cost of debt proposed in this filing?
6	A.	The 4.94% cost of debt is calculated based on the weighted average debt of the
7		Company that is outstanding at June 30, 2016, as shown on page 1 of Exhibit 3,
8		and the projected weighted average cost of debt for expected new long-term debt,
9		as shown on page 1 of Exhibit 3.
10	Q.	Will any of the debt included in this filing come due within the next five
11		years?
12	A.	Yes, page 1 of Exhibit 3 also shows a schedule of current outstanding debt with
13		maturity dates.
14	Q.	Does Intermountain plan to issue any equity or debt offerings in the near
15		future?
16	A.	Yes, Intermountain plans to issue both equity and long-term debt in 2016. The
17		equity and debt issuances planned for the next five years are shown on page 2 of
18		Exhibit 3. The goal in issuing the new long-term debt is to match a funding
19		mechanism with the lives of the assets that Intermountain is investing in to serve
20		its customers. In this case the Company intends on issuing long-term debt with a
21		term of 30 years to coincide with the life of natural gas distribution system assets.
22	Q.	Please describe the current structure of the customer service function of
23		Intermountain Gas Company.

Α.	in 2010 the MDOG went through the process of combining the customer service
	centers of each of the brands into a single customer service entity providing
	support to each of the utility group brands. The MDUG chose Meridian, Idaho as
	the primary location of the service center. The Meridian location is home to the
	customer service center, customer development and programs group, and the
	scheduling group. A satellite customer service center is located in Bismarck, ND
	along with the credit and collections department.
Q.	Now that the customer service function has been consolidated into one entity,
	who do those employees work for?
A.	All of the customer service employees working in the areas of customer service,
	credit and collections, customer development and programs, and scheduling are
	Montana-Dakota Utilities employees.
Q.	How is Intermountain charged for its portion of the customer service
	expense?
A.	The cost allocations of the customer service function are detailed in the
	Intermountain Gas Company Cost Allocation Manual, which is Exhibit 10,
	sponsored by Mr. Dedden.
Q.	What efficiencies have been gained through the structure and
	implementation of technology?
A.	From an employee head count standpoint, the MDUG has been able to reduce the
	overall head count in the customer service area. Instead of each brand having its
	own management team, there is a single management team. Also, prior to
	combining the service center, each utility brand had its own customer information
	A. Q. Q.

1		system. The MDUG has now successfully implemented a new customer
2		information system (CIS) across all of the brands, finishing with IGC in August
3		2015. The CIS implemented is an Oracle project called Customer Care and
4		Billing (CC&B). Having all of our brands on CC&B allows us to cross train our
5		customer service agents so they can handle calls from multiple brands instead of a
6		single brand.
7	Q.	What benefits to Intermountain's customers have resulted from these
8		structure changes and technology improvements you just described?
9	A.	Due to the organizational restructuring, process improvements, and new
10		technology implementations, Intermountain has been able to reduce the cost of the
11		customer service function to its customers by nearly \$1.0 million since 2010 to
12		2015. At the same time Intermountain has continued to provide the same, if not
13		better, level of service to its customers.
14		There has also been an economic impact to the Treasure Valley due to the
15		organizational restructuring. Intermountain employed 43 people in its customer
16		service department prior to the consolidation of the customer service operations in
17		Meridian. The Meridian location now employs 165 people, adding significant
18		payroll to the local economy.
19	Q.	How does Intermountain measure the quality of its customer service?
20	A.	Intermountain uses several metrics in analyzing its service to customers, including
21		customer calls, response time, length of call, and number of dropped calls. During
22		2015, the Customer Service office answered 600,298 calls with an overall average
23		answer speed of 49 seconds. The average length of calls was 4 minutes 28

1		seconds, and the abandoned or dropped call rate was 5.4 % of all calls. The
2		Company also tracks customer complaints. Of the 600,298 calls received in 2015,
3		complaints reported to the ID PUC or escalated to a supervisory level relating to
4		high bills and disconnection were only 69 and 175, respectively.
5	Q.	Are there other things the Company is doing in the customer service area?
6	A.	Yes, Intermountain has been a leader in moving customers from paper billing and
7		payments to electronic billing and payment processing. Currently Intermountain
8		issues approximately 19% of the monthly customer bills in electronic form. From
9		June 2015 to June 2016 Intermountain has increased the number of electronic bills
10		issued by approximately 20%. Intermountain currently collects approximately
11		66.5% of its monthly customer payments through the electronic process.
12		Intermountain has also worked hard to reduce the amount of bad debt
13		expense by working with customers on payment plans. Intermountain is
14		projecting a bad debt expense of 0.43% of gross revenue for 2016 which is in line
15		with other gas only utilities in the Mountain region.
16		Intermountain also uses social media as a means to reach and inform our
17		customers. Our Intermountain website, Facebook and Twitter are the primary
18		sources of social media used by the Company.
19	Q.	Do you have any other comments on the customer service provided by
20		Intermountain?
21	A.	Yes, only to reiterate what Nicole Kivisto pointed out in her testimony.
22		Intermountain has ranked at the very top in customer satisfaction according to the
23		JD Power's customer service ranking for midsized gas utilities in the West.

- 1 According to mid-year results, Intermountain will finish near the top again in
- 2 2016.
- 3 Q. Does this conclude your testimony?
- 4 A. Yes.

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)	

EXHIBIT 03

Intermountain Gas Company Calculation of Debt Interest Costs

					interest	
<u>Description</u>	<u>Due Date</u>	Interest Rate	Original Balance	Average Balance	<u>Expense</u>	
TIAA Senior notes	9/18/2018	7.26%	58,000,000	14,315,818	1,039,328.38	7.26%
TIAA Series A	10/30/2025	4.08%	25,000,000	25,000,000	1,020,000.00	4.08%
TIAA Series B	10/30/2028	4.33%	25,000,000	25,000,000	1,082,500.00	4.33%
2016 LT Issuance	9/15/2046	4.50%	50,000,000	50,000,000	2,250,000.00	4.50%
U.S. Bank LOC	7/13/2018	Varies	-	-	88,019.89 *	
Debt amortization			<u>-</u>		170,325.00	
			=	114,315,818	5,650,173.27	4.94%
			_			
	* represents the ann	ual commitment fee fo	or the operating line-o	f-credit.		
						_
	TIAA Senior Notes					
	Balance	Days Outstanding	<u>Rate</u>	<u>Interest</u>		
	15,818,184	261	7.26%	821,184.77		
	10,545,457	104	7.26%	218,143.61		
			-	1,039,328.38		
			=	<u> </u>		
	Monthly Debt Amort	ization Expense				
	,	p				
	Amort Bank of Amer	ica Oct 18, 2010		5,522.97		
	Amort 1st Mort bond	l series I-91		62.00		
	Amort 1st Mort bond	l series J-94		206.00		
	Amort 1st Mort bond series K-94			116.00		
	Amort 1st Mort bond	l series L-99		920.00		
	Amort 1st Mort bond	l series M-97		3,478.00		
	Amort Sr debent due	11-15-09		733.00		
	Amort Sr debent due	11-15-13		503.00		
	Amort 1st Mort bond	l series K-94		1,263.89		
	2016 LT Issuance (es	t cost of \$500k)	<u>-</u>	1,388.89		
			_	14,193.75		
	Annualized		<u>-</u>	12.00		
	Annual Debt Amortiz	ation Expense	_	170,325.00		
			_			

Annual Interest

Intermountain Gas Company
Summary of Forecasted Debt and Equity Issuances and Retirements

•	1 1		1
\$			Ŷ
1	1 1	1 1	,
φ.	(5,272,730)	- 65,000,000	(5,272,730) \$
10,000,000 \$	(5,272,727)		4,727,273 \$
13,000,000 \$	(5,272,727)	20,000,000	57,727,273 \$ 4,727,273 \$ (5,272,730) \$
↔			Ϋ́
	September 18, 2018 July 13, 2018		
Equity Infusion	Debt Retirement TIAA Senior Notes - 7.26% U.S. Bank Revolving Line of Credit	Debt Issuance 2016 Long-Term Note Replacement Revolving Line of Credit	
	Equity Infusion \$ 13,000,000 \$ 10,000,000 \$ - \$ - \$ -	t	t senior Notes - 7.26% September 18, 2018 (5,272,727)

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SERVICE TO NATURAL GAS CUSTOMERS)
IN THE STATE OF IDAHO)
)

DIRECT TESTIMONY OF STEPHEN GASKE
FOR INTERMOUNTAIN GAS COMPANY

August 12, 2016

Q.	Please state your name,	position and	business address.
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- 2 A. My name is J. Stephen Gaske and I am a Senior Vice President of Concentric
- 3 Energy Advisors, Inc., 1300 19th Street, NW, Suite 620, Washington, DC 20036.
- 4 Q. Would you please describe your educational and professional background?
- 5 A. I hold a B.A. degree from the University of Virginia and an M.B.A. degree with a
- 6 major in finance and investments from George Washington University. I also
- 7 earned a Ph.D. degree from Indiana University where my major field of study was
- 8 public utilities and my supporting fields were finance and economics. A copy of
- 9 my résumé is included as Exhibit 04 to this testimony.

10 Q. Have you presented expert testimony in other proceedings?

- A. Yes. I have filed testimony or testified in more than 100 regulatory proceedings in North America. These submissions have included testimony on the cost of
- capital and capital structure issues for electric and natural gas distribution and oil
- and natural gas pipeline operations before 11 state and provincial regulatory
- bodies. In addition, I have testified or submitted testimony on issues such as cost
- allocation, rate design, pricing, regulatory principles and generating plant
- economics before regulators in four Canadian provinces, and seven U.S. state
- public utility commissions. I also have testified or filed testimony or affidavits
- before various federal regulators, including the Federal Energy Regulatory
- 20 Commission on more than thirty occasions, the National Energy Board of Canada,
- 21 the U.S. Postal Rate Commission, and the Comisión Reguladora de Energía of
- México. Topics covered in these submissions have included rate of return, capital
- structure, cost allocation, rate design, revenue requirements, regulatory principles

1		and market power. During the course of my consulting career, I have conducted
2		many studies on issues related to regulated industries and have served as an
3		advisor to numerous clients on economic, competitive, and financial matters. I
4		also have spoken and lectured before many professional groups including the
5		American Gas Association and the Edison Electric Institute Rate Fundamentals
6		courses.
7		I. INTRODUCTION
8		A. Scope and Overview
9	Q.	What is the scope of your testimony in this proceeding?
10	A.	I have been asked by Intermountain Gas Company ("Intermountain" or the
11		"Company") to estimate the cost of common equity capital for the Company's
12		natural gas distribution operations in the state of Idaho. In this testimony, I
13		calculate a range for the cost of common equity capital for Intermountain's Idaho

natural gas distribution operations in the state of Idaho. In this testimony, I calculate a range for the cost of common equity capital for Intermountain's Idaho natural gas distribution operations based on a Discounted Cash Flow ("DCF") analysis of a group of proxy companies that have risks similar to those of Intermountain's Idaho gas distribution operations. I then place Intermountain within the range established by the DCF analyses by comparing the risks of the Company to those of the proxy gas distribution companies and by considering several alternative benchmark analyses.

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20 Q. What rate of return is Intermountain requesting in this proceeding?

A. Based on its test period capital structure, Intermountain is requesting the following rate of return:

Table G.1: Requested Rate of Return – Idaho Gas Distribution Operations¹

Source	Percent	Cost	Overall Rate of Return
Long-Term Debt	50.000%	4.94%	2.47%
Common Equity	50.000%	9.90%	4.95%
TOTAL	100.000%		7.42%

- 2 As my testimony discusses, an overall allowed rate of return of 7.42 percent, with
- 3 Intermountain at this time.

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B. Company Background

- 5 Q. Please describe Intermountain's operations and those of its parent company,
- 6 **MDU Resources Group, Inc.**
- 7 A. Intermountain is a wholly-owned division of MDU Resources Group, Inc. ("MDU
- 8 Resources") that is engaged in natural gas distribution in the state of Idaho.
- 9 Intermountain provides gas distribution service to approximately 320,000
- residential, commercial and industrial customers in approximately 75
- 11 communities in southern Idaho, the largest of which are Boise, Nampa, Meridian,
- 12 Pocatello, and Caldwell.
- Through its division, Montana-Dakota Utilities Co. ("Montana-Dakota"),
- MDU Resources is engaged in the generation, transmission, and distribution of
- 15 electricity, and the distribution of natural gas in the states of Montana, North
- Dakota, South Dakota, and Wyoming. MDU Resources also owns Cascade
- Natural Gas Corporation, which distributes natural gas in the states of Washington
- and Oregon, and Great Plains Natural Gas Company, which distributes natural gas
- in the states of Minnesota and North Dakota. MDU Resources is also engaged in

Projected average capital structure and rate of return for 2016.

	produces and markets aggregates and other construction materials.
	Natural gas distribution assets comprised 30.8 percent ² of MDU Resources' total
	assets in 2015, and natural gas distribution revenues comprised 19.5 percent ³ of
	total operating revenues. Idaho accounted for 32.0 percent of the natural gas
	distribution operating sales revenues for MDU Resources, while Washington
	(26.0 percent), North Dakota (15.0 percent), Montana (8.0 percent), Oregon (8.0
	percent), South Dakota (6.0 percent), Minnesota (3.0 percent) and Wyoming (2.0
	percent) accounted for the other 68.0 percent of retail gas distribution operating
	sales revenues. ⁴
Q.	Would you please describe Intermountain's Idaho natural gas distribution
	service territory?
A.	Intermountain provides natural gas distribution service to approximately 320,000
	customers in 75 communities in Southern Idaho, operating 290 miles of
	transmission lines and 6,216 miles of distribution mains. As shown in the
	testimony of Company witness Scott Madison, the customer base in Idaho is
	approximately 90 percent residential customers and 10 percent commercial and
	industrial customers. Intermountain's service territory primarily consists of towns

and small cities dotted throughout relatively sparsely populated areas. With the

exception of Boise, the local economies served by Intermountain are heavily

dependent on agriculture, light manufacturing, and providing retail and other

utility infrastructure construction, natural gas gathering and transmission, and

MDU Resources, 2015 Form 10-K, at 83.

services for surrounding agricultural areas.

³ *Ibid.*, at 82.

⁴ *Ibid.*, at 11.

1	Q.	What is your	understanding	of the factors	that are driving	the rate case filing
	•	•			0	0

2 **by Intermountain?**

3 A. As discussed in the testimony of Company witness Madison, Intermountain has 4 not filed a rate case since 1985. The primary reasons for the filing are related to 5 customer growth, which has resulted in increased investment in rate base, along 6 with concurrent increases in operating costs necessary to serve this growing 7 customer base. In addition, Intermountain has needed to replace customer-service related information and technology systems, has experienced increased operating 8 9 expenses related to the regulatory demands associated with pipeline safety 10 regulations and compliance, and has higher right of way costs. Company witness 11 Nicole Kivisto testifies that Intermountain has spent approximately \$551 million 12 in capital additions since the last general rate case. The Company's rate base has 13 increased to about \$237 million, as filed in this proceeding, from approximately 14 \$66.4 million as filed in the last rate proceeding in 1985.

II. CAPITAL STRUCTURE

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16 Q. What capital structure is Intermountain filing in this proceeding?

- As discussed in the testimony of Intermountain witness Mark Chiles,

 Intermountain is using a capital structure consisting of 50 percent debt and 50

 percent equity. Although Intermountain's common equity ratio has fluctuated

 around the 50 percent level in recent years, this is the target capital structure that

 Intermountain seeks to maintain in its operations.
- 22 Q. What effect does the capital structure have on the costs of doing business?

A.	Most large companies are financed using a mix of debt and equity capital.
	Including a reasonably small amount of debt in the capital structure can provide a
	low-cost source of funds because the common equity holders shield lenders from
	a portion of the risks of the company. However, the requirement to pay a fixed
	level of interest and repay principal as scheduled, causes the possibility of
	bankruptcy or other financial distress to increase as the firm takes on more debt.
	Financial "leverage" provided by fixed debt payments also tends to translate
	relatively small fluctuations in a company's operating income into much larger
	variations in the net income available to common stockholders. When the
	proportion of debt is increased beyond some level, both the lenders and the
	stockholders require greater rates of return on their investments to compensate for
	the greater risks involved. In financial theory, there is an optimal range of equity
	ratios that minimizes the overall cost of capital of a company.

A.

Q. What factors are important for determining the appropriate capitalstructure for a company?

The amount of debt that is economical for a firm depends on its business risks and the perceived probability that it could experience unexpected difficulties that would render it unable to meet its debt obligations. Although firms in the same industry generally tend to have similar business risks, there is often a general, very broad range of equity ratios associated with companies in particular industries. Firms in the same industry have different capital structures for many reasons. For example, within a given industry, there may be wide differences in the vintages of capital and operating strategies of individual companies. Another

1		ımpoı	tant factor is the quality of a firm's earnings in terms of cash flow and
2		contir	nuing operations. When all factors are considered the managers of a
3		comp	any are usually in the best position to evaluate the prospective risks and
4		opera	ting needs of their company and determine the most appropriate capital
5		struct	ure.
6	Q.	In yo	ur opinion, is the capital structure used by Intermountain in this rate
7		filing	reasonable?
8	A.	Yes.	Intermountain's equity ratio is comfortably within the range of equity ratios
9		of the	proxy companies. As shown in my Direct Testimony Exhibit 05, Schedule
10		8, the	proxy company common equity ratios are in a range between 47 percent
11		and 5	8 percent, with a median of 54.3 percent. Six of the seven proxy companies
12		have l	nigher common equity ratios than Intermountain, which indicates that its
13		comn	non equity ratio is neither unusual nor extreme.
14		III.	FINANCIAL MARKET STUDIES
15		A.	Criteria for a Fair Rate of Return
16	Q.	Pleas	e describe the criteria which should be applied in determining a fair
17		rate o	of return for a regulated company.
18	A.	The U	Inited States Supreme Court has provided general guidance regarding the
19		level	of allowed rate of return that will meet constitutional requirements. In
20		Bluefi	teld Water Works & Improvement Company v. Public Service Commission of
21		West	Virginia (262 U.S. 679, 693 (1923)), the Court indicated that:
22 23 24 25			The return should be reasonably sufficient to assure confidence in the financial soundness of the utility, and should be adequate, under efficient and economical management, to maintain and support its credit and enable it to raise the money necessary for the

1 2 3 4	proper discharge of its public duties. A rate of return may be reasonable at one time and become too high or too low by changes affecting opportunities for investment, the money market, and business conditions generally.
5	The Court has further elaborated on this requirement in its decision in Federal
6	Power Commission v. Hope Natural Gas Company (320 U.S. 591, 603 (1944)).
7	There the Court described the relevant criteria as follows:
8 9 10 11 12 13 14 15 16	From the investor or company point of view, it is important that there be enough revenue not only for operating expenses, but also for the capital costs of the business. These include service on the debt and dividends on the stock By that standard, the return to the equity owner should be commensurate with returns on investments in other enterprises having corresponding risks. That return, moreover, should be sufficient to assure confidence in the financial integrity of the enterprise, so as to maintain its credit and to attract capital.
17	Thus, the standards established by the Court in <i>Hope</i> and <i>Bluefield</i> consist of
18	three requirements. These are that the allowed rate of return should be:
19	1. commensurate with returns on enterprises with corresponding
20	risks;
21	2. sufficient to maintain the financial integrity of the regulated
22	company; and
23	3. adequate to allow the company to attract capital on reasonable
24	terms.
25	These legal criteria will be satisfied best by employing the economic concept of
26	the "cost of capital" or "opportunity cost" in establishing the allowed rate of
27	return on common equity. For every investment alternative, investors consider
28	the risks attached to the investment and attempt to evaluate whether the return
29	they expect to earn is adequate for the risks undertaken. Investors also consider

whether there might be other investment opportunities that would provide a better
return relative to the risk involved. This weighing of alternatives and the highly
competitive nature of capital markets causes the prices of stocks and bonds to
adjust in such a way that investors can expect to earn a return that is just adequate
for the risks involved. Thus, for any given level of risk, there is a return that
investors expect in order to induce them to voluntarily undertake that risk and not
invest their money elsewhere. That return is referred to as the "opportunity cost"
of capital or "investor required" return.

Q. How should a fair rate of return be evaluated from the standpoint of consumers and the public?

A.

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The same standards should apply. When an unregulated entity faces competition, the pressure of that competition and consumer choices will combine to determine the fair rate of return. However, when regulation is appropriate, consumers and the public have a long-term interest in seeing that the regulated company has an opportunity to earn returns that are not so high as to be excessive, but that also are sufficient to encourage continued replacement and maintenance, as well as needed expansions, extensions, and new services. Thus, both the consumer and the public interest depend on establishing a return that will readily attract capital without being excessive.

Q. How are the costs of preferred stock and long-term debt determined?

For purposes of setting regulated rates, the current embedded costs of preferred stock and long-term debt are used in order to ensure that the company receives a

return that is sufficient to pay the fixed dividend and interest obligations that are attached to these sources of capital.

Q. How is the cost of common equity determined?

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The practice in setting a fair rate of return on common equity is to use the current market cost of common equity in order to ensure that the return is adequate to attract capital and is commensurate with returns available on other investments with similar levels of risk. However, determining the market cost of common equity is a relatively complicated task that requires analysis of many factors and some degree of judgment by an analyst. The current market cost of capital for securities that pay a fixed level of interest or dividends is relatively easy to determine. For example, the current market cost of debt for publicly-traded bonds can be calculated as the yield-to-maturity, adjusted for flotation costs, based on the current market price at which the bonds are selling. In contrast, because common stockholders receive only the residual earnings of the company, there are no fixed contractual payments which can be observed. This uncertainty associated with the dividends that eventually will be paid greatly complicates the task of estimating the cost of common equity capital. For purposes of this testimony, I have relied on several analytical approaches for estimating the cost of common equity. My primary approach relies on two DCF analyses. In addition, I have conducted two risk premium analyses, a market DCF analysis of the S&P 500, and a Capital Asset Pricing Model ("CAPM") analysis as benchmarks to assess the reasonableness of the DCF results. Each of these approaches is described later in this testimony.

B. Interest Rates and the Economy

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Companies attempting to attract common equity must compete with a variety of A. alternative investments. Prevailing interest rates and other measures of economic trends influence investors' perceptions of the economic outlook and its implications on both short- and long-term capital markets. Page 1 of Schedule 1 of Exhibit 05 shows various general economic statistics. Real growth in Gross Domestic Product ("GDP") has averaged 2.6 percent annually during the past 30 years, 2.4 percent for the past 20 years, and 1.4 percent for the past 10 years. After increasing at an annual rate of 2.4 percent in 2015, the Bureau of Economic Analysis reported that GDP for the first quarter of 2016 grew at a real annual rate of 0.8 percent.⁵ According to Blue Chip Economic Indicators, the consensus forecast for expected growth in real GDP is 1.9 percent in 2016⁶ and 2.3 percent in 2017. Likewise, the U.S. unemployment rate has improved in recent months to 4.7 percent, 8 but the labor force participation rate for civilians 16 years and over remained at 62.6 percent for May 2016, near the lowest rate since the late 1970s. Improvements in the U.S. unemployment rate are partly attributed to the reduced U.S. labor force and are not fully explained by job growth. In light of these weak economic conditions, the Federal Reserve has maintained its federal

What are the general economic factors that affect the cost of capital?

⁵ U.S. Department of Commerce, Bureau of Economic Analysis, News Release, May 27, 2016.

⁶ Blue Chip Economic Indicators, Vol. 41, No. 6, June 10, 2016, at 2.

⁷ *Ibid.*. at 3.

⁸ U.S. Department of Labor, Bureau of Labor Statistics, News Release, June 3, 2016, at 1.

⁹ Ibid, at 2.

funds rate of 0.25 percent to 0.50 percent for overnight loans to banks in order to provide continued liquidity to the U.S. financial markets.¹⁰

In October 2014, the Federal Open Market Committee ("FOMC") ended its Quantitative Easing program, which provided extraordinary monetary stimulus for the U.S. economy for several years through asset purchases of mortgage-backed securities and Treasury bonds. However, the Federal Reserve's accommodative policy continues today. Specifically, the FOMC recently noted, "[the FOMC's] policy, by keeping the Committee's holdings of longer-term securities at sizable levels, should help maintain accommodative financial conditions."

In June 2016, the FOMC noted that, "with gradual adjustments in the stance of monetary policy, economic activity will expand at a moderate pace and labor market indicators will strengthen." The FOMC further noted that "inflation is expected to remain low in the near term, in part due to earlier declines in energy prices," but is expected to rise over the medium term.

In addition to the stated expectations of the FOMC, market analysts are expecting increases in interest rates in the short and medium term. The May 2016 issue of Blue Chip Financial Forecasts surveyed leading economists and market participants concerning their views regarding the timing of possible future increases in short-term rates by the Federal Reserve. Blue Chip reports that approximately 87 percent of those surveyed expect that the FOMC will gradually

12 Ibid.

Statement of the Federal Open Market Committee, June 15, 2016.

¹¹ Ibid.

increase its overnight policy rate by no later than September 2016. ¹³ The average
yield on the 30-year U.S. Treasury bond in May 2016 was 2.63 percent. By
contrast, the Blue Chip consensus estimate projects that the average yield on the
30-year U.S. Treasury bond will increase to 4.30 percent for the period from 2018
through 2022. ¹⁴ Thus, the consensus estimate from leading economists is for an
increase of 167 basis points in U.S. Treasury bond yields over the next several
years.

As pages 2-4 of Schedule 1 of Exhibit 05 show, interest rates on longer-term A-rated and Baa-rated public utility bonds have increased since the beginning of 2015. Between January 2015 and May 2016, the average yield on A-rated public utility bonds increased from 3.58 percent to 3.93 percent, and the average yield on Baa-rated public utility bonds increased from 4.39 percent to 4.60 percent. Credit spreads, which measure the incremental cost of corporate debt relative to U.S. Treasury bonds, are flat compared to one year ago, with the average spread of Baa-rated utility bonds over 30-year U.S. Treasury bonds at 2.01 percent in June 2015 and 1.97 percent in May 2016.

Investors also are influenced by both the historical and projected level of inflation. As shown on Page 1 of Schedule 1 of Exhibit 05, during the past decade, the Consumer Price Index has increased at an average annual rate of 2.0 percent and the GDP Implicit Price Deflator, a measure of price changes for all goods produced in the United States, has increased at an average rate of 1.8 percent. According to Blue Chip Economic Indicators, the Consumer Price Index

Blue Chip Financial Forecasts, Vol. 35, No. 5, May 1, 2016, at 14.

Blue Chip Financial Forecasts, Vol. 35, No. 6, June 1, 2016, at 14.

1		is forecasted to increase by 1.3 percent ¹⁵ and 2.3 percent ¹⁶ for 2016 and 2017,
2		respectively. Over the intermediate and longer-term, however, investors can
3		expect higher inflation rates as the Federal Reserve's accommodative monetary
1		policy, which began in 2008, places upward pressure on consumer and producer
5		prices once economic growth returns to historical levels.
5	Q.	How are current economic conditions reflected in the equity markets?
7	A.	The equity markets have recovered from the large stock market decline in 2008
3		and 2009, but the Federal Reserve's massive purchases of federal debt and
)		mortgage-backed securities have created artificially low interest rates on

C. Discounted Cash Flow ("DCF") Method

the risks in the equity market.

Q. Please describe the DCF method of estimating the cost of common equity capital.

government bonds and a potential stock market valuation bubble that increases

The DCF method reflects the assumption that the market price of a share of common stock represents the discounted present value of the stream of all future dividends that investors expect the firm to pay. The DCF method suggests that investors in common stocks expect to realize returns from two sources: a current dividend yield plus expected growth in the value of their shares as a result of future dividend increases. Estimating the cost of capital with the DCF method, therefore, is a matter of calculating the current dividend yield and estimating the

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Blue Chip Economic Indicators, Vol. 41, No. 6, June 10, 2016, at 2.

¹⁶ *Ibid.*, at 3.

long-term future growth rate in dividends that investors reasonably expect from a company.

A.

The dividend yield portion of the DCF method utilizes readily-available information regarding stock prices and dividends. The market price of a firm's stock reflects investors' assessments of risks and potential earnings as well as their assessments of alternative opportunities in the competitive financial markets. By using the market price to calculate the dividend yield, the DCF method implicitly recognizes investors' market assessments and alternatives. However, the other component of the DCF formula, investors' expectations regarding the future long-run growth rate of dividends, is not readily apparent from stock market data and must be estimated using informed judgment.

Q. What is the appropriate DCF formula to use in this proceeding?

There can be many different versions of the basic DCF formula, depending on the assumptions that are most reasonable regarding the timing of future dividend payments. In my opinion, it is most appropriate to use a model that is based on the assumptions that dividends are paid quarterly and that the next annual dividend increase is a half year away. One version of this quarterly model assumes that the next dividend payment will be received in three months, or one quarter. This model multiplies the dividend yield by (1 + 0.75g). Another version assumes that the next dividend payment will be received today. This model multiplies the dividend yield by (1 + 0.5g). Since, on average, the next dividend payment is a half quarter away, the average of the results of these two models is a reasonable approximation of the average timing of dividends and

1		dividend increases that investors can expect from companies that pay dividends
2		quarterly. The average of these two quarterly dividend models is:
3		$K = \frac{D_0(1 + 0.625g)}{P} + g$
4 5 6		Where: $K =$ the cost of capital, or total return that investors expect to receive;
7		P = the current market price of the stock;
8		D_0 = the current annual dividend rate; and
9		g = the future annual growth rate that investors expect.
10		In my opinion, this is the DCF model that is most appropriate for estimating the
11		cost of common equity capital for companies that pay dividends quarterly, such as
12		those used in my analysis.
13		D. Flotation Cost Adjustment
14	Q.	Does the investor return requirement that is estimated by a DCF analysis
15		need to be adjusted for flotation costs in order to estimate the cost of capital?
16	A.	Yes. There are significant costs associated with issuing new common equity
17		capital, and these costs must be considered in determining the cost of capital.
18		Schedule 2 of Exhibit 05 shows a representative sample of flotation costs incurred
19		with 32 new common stock issues by natural gas distribution companies since
20		January 2004. Flotation costs associated with these new issues averaged 4.10
21		percent.
22		This indicates that in order to be able to issue new common stock on
23		reasonable terms, without diluting the value of the existing stockholders'
24		investment, Intermountain must have an expected return that places a value on its
		myesiment, intermountain must have an expected feturi that places a value on its

equity that is approximately 4.0 percent above book value.	The cost of common
equity capital is therefore the investor return requirement r	nultiplied by 1.04.

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One purpose of a flotation cost adjustment is to compensate common equity investors for past flotation costs by recognizing that their real investment in the company exceeds the equity portion of the rate base by the amount of past flotation costs. For example, the proxy companies generally have incurred flotation costs in the past and, thus, the cost of capital invested in these companies is the investor return requirement plus an adjustment for flotation costs. A more important purpose of a flotation cost adjustment is to establish a return that is sufficient to enable a company to attract capital on reasonable terms. This fundamental requirement of a fair rate of return is analogous to the wellunderstood basic principle that a firm, or an individual, should maintain a good credit rating even when they do not expect to be borrowing money in the near future. Regardless of whether a company can confidently predict its need to issue new common stock several years in advance, it should be in a position to do so on reasonable terms at all times without dilution of the book value of the existing investors' common equity. This requires that the flotation cost adjustment be applied to the entire common equity investment and not just a portion of it.

E. DCF Study of Natural Gas Distribution Companies

- Q. Would you please describe the overall approach used in your DCF analysis of Intermountain's cost of common equity for its Idaho natural gas distribution operations?
- A. Because Intermountain's Idaho natural gas distribution operations must compete

for capital with many other potential projects and investments, it is essential that
the Company have an allowed return that matches returns potentially available
from other similarly risky investments. The DCF method provides a good
measure of the returns required by investors in the financial markets. However,
the DCF method requires a market price of common stock to compute the
dividend yield component. Since Intermountain is a subsidiary of MDU
Resources and does not have publicly-traded common stock, a direct, market-
based DCF analysis of Intermountain's Idaho natural gas distribution operations
as a stand-alone company is not possible. As an alternative, I have used a group
of natural gas distribution companies that have publicly-traded common stock as a
proxy group for purposes of estimating the cost of common equity for
Intermountain's Idaho natural gas distribution operations.
How did you select a group of natural gas distribution proxy companies?
I started with the twelve companies that The Value Line Investment Survey
("Value Line") classifies as Natural Gas Utilities to ensure that the company is
considered to be primarily engaged in the natural gas distribution business and
that retention growth rate projections are available. From that group, I eliminated
any companies that did not have investment-grade credit ratings from either
Standard & Poor's ("S&P") or Moody's Investors Service ("Moody's") because
such companies are not sufficiently comparable in terms of business and financial

risk to Intermountain. In addition, I excluded any companies that did not pay

dividends, or that did not have future growth rate estimates provided by either

Zacks or Thomson First Call, or that were currently engaged in significant

Q.

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1		mergers or acquisitions. In order to ensure that the companies are primarily
2		engaged in the natural gas distribution business, I eliminated any companies that
3		did not derive at least 70 percent of their operating income from regulated natural
4		gas distribution operations in 2015, or that did not have at least 70 percent of their
5		total assets devoted to the provision of natural gas distribution service in 2015.
6		As shown on page 1 of Schedule 3 of Exhibit 05, seven companies met these
7		criteria for inclusion in the proxy group.
8	Q.	How did you calculate the dividend yields for the companies in your proxy
9		group?
10	A.	These calculations are shown on pages 1-2 of Schedule 4 of Exhibit 05. For the
11		price component of the calculation, I used the average of the high and low stock
12		prices for each month during the six-month period from December 2015 through
13		May 2016. The average monthly dividend yields were calculated for each proxy
14		group company by dividing the prevailing annualized dividend for the period by
15		the average of the stock prices for each month. These dividend yields were then
16		multiplied by the quarterly DCF model factor $(1 + 0.625g)$ to arrive at the
17		projected dividend yield component of the DCF model.
18	Q.	Please describe the method you used to estimate the future growth rate that
19		investors expect from this group of companies.
20	A.	There are many methods that reasonably can be employed in formulating a
21		growth rate estimate, but an analyst must attempt to ensure that the end result is
22		an estimate that fairly reflects the forward-looking growth rate that investors
23		expect. I developed two different DCF analyses of the proxy companies. In the

1		first approach, I conducted a Basic DCF analysis that relied on analysts' earnings
2		forecasts for the growth rate component of the model. My second approach used
3		a combination of the analysts' earnings growth projections and retention growth
4		(also known as "sustainable growth") forecasts from Value Line (based on
5		forecasts of dividends, earnings, and returns on equity) to produce a Blended
6		Growth Rate Analysis.
7		F. Basic DCF Analysis
8	Q.	How did you estimate the expected future growth rate in your Basic DCF
9		analysis?
10	A.	In my Basic DCF analysis, I have estimated expected future growth based on
11		long-term earnings per share growth rate forecasts of investment analysts, which
12		are an important source of information regarding investors' growth rate
13		expectations. This Basic DCF analysis assumes that the analysts' earnings growth
14		forecasts incorporate all information required to estimate a long-term expected
15		growth rate for a company. I have used the consensus estimates of earnings
16		growth forecasts published by Zacks Investment Research and Thomson First Call
17		(as reported on Yahoo! Finance) as the primary sources for analysts' forecasts in
18		my calculations. As shown on page 4 of Schedule 4 of Exhibit 05, the average of
19		the analysts' long-term earnings growth rate estimates for the natural gas
20		distribution proxy companies is 5.67 percent, and the median is 6.00 percent.
21	Q.	How did you calculate the cost of capital using the Basic DCF analysis?
22	A.	These calculations are shown on page 6 of Schedule 4 of Exhibit 05. The annual
23		dividend yield is multiplied by the quarterly dividend adjustment factor (1 +

1		0.625g), and this product is added to the growth rate estimate to arrive at the
2		investor-required return. Then, the investor return requirement is multiplied by
3		the flotation cost adjustment factor, 1.04, to arrive at the Basic DCF estimate of
4		the cost of common equity capital for the proxy companies. The Basic DCF
5		analysis indicates a cost of common equity for the proxy companies in a range
6		from 7.59 percent to 11.06 percent. In this analysis, the median for the group is
7		9.40 percent and the third quartile is 10.24 percent.
8		G. Blended Growth Rate Analysis
9	Q.	How did you use your Blended Growth Rate Analysis to estimate investors'
10		long-term growth rate expectations for the proxy companies?
11	A.	The Blended Growth Rate approach combines: (i) Value Line retention growth
12		forecasts; and (ii) consensus estimates of long-term earnings growth for each
13		company from various investment analysts, as published by Zacks and Thomson
14		First Call.
15	Q.	What approach did you use in calculating the long-term growth retention
16		Growth rate?
17	A.	The long-term retention growth rate component is based on the calculation of
18		retention growth rates using Value Line forecasts for each company.
19	Q.	Please describe the retention growth rate component of your analysis.
20	A.	I have relied upon Value Line projections of the retention growth rates that the
21		proxy companies are expected to begin maintaining three to five years in the
22		future. Although companies may experience extended periods of growth for other
23		reasons, in the long-run, growth in earnings and dividends per share depends in

1		part on the amount of earnings that is being retained and reinvested in a company.
2		Thus, the primary determinants of growth for the proxy companies will be (i) their
3		ability to find and develop profitable opportunities; (ii) their ability to generate
4		profits that can be reinvested in order to sustain growth; and, (iii) their willingness
5		and inclination to reinvest available profits. Expected future retention rates
6		provide a general measure of these determinants of expected growth, particularly
7		items (ii) and (iii).
8	Q.	How can a company's earnings retention rate affect its future growth?
9	A.	Retention of earnings causes an increase in the book value per share and, other
10		factors being equal, increases the amount of earnings that is generated per share of
11		common stock. The retention growth rate can be estimated by multiplying the
12		expected retention rate (b) by the rate of return on common equity (r) that a
13		company is expected to earn in the future. For example, a company that is
14		expected to earn a return of 12 percent and retain 75 percent of its earnings might
15		be expected to have a growth rate of 9 percent, computed as follows:
16		$0.75 \times 12\% = 9\%$
17		On the other hand, another company that is also expected to earn 12 percent but
18		only retains 25 percent of its earnings might be expected to have a growth rate of
19		3 percent, computed as follows:
20		$0.25 \times 12\% = 3\%$
21		Thus, the rate of growth in a firm's book value per share is primarily determined

by the level of earnings and the proportion of earnings retained in the company.

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1	Q.	How did you calculate the expected future retention rates of the proxy
2		companies?

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- For most companies, Value Line publishes forecasts of data that can be used to estimate the retention rates that its analysts expect individual companies to have three to five years in the future. Since these retention rates are projected to occur several years in the future, they should be indicative of a normal expectation for a primary underlying determinant of growth that would be sustainable indefinitely beyond the period covered by analysts' forecasts. While companies may have either accelerating or decelerating growth rates for extended periods of time, the retention growth rates expected to be in effect three to five years in the future generally represent a minimum "cruising speed" that companies can be expected to maintain indefinitely. The derivation of Value Line's retention growth rate forecasts for each of the proxy companies is shown on page 3 of Schedule 4 of Exhibit 05. The projected earnings per share and projected dividends per share can be used to calculate the percentage of earnings per share that is being retained and reinvested in the company. This earnings retention rate is multiplied by the projected return on common equity to arrive at the projected retention growth rate. The average retention growth rate for the proxy companies is 4.44 percent, and the median is 4.71 percent.
- Q. How did you utilize the analysts' projected earnings growth rates and the projected earnings retention growth rates in estimating expected growth for the proxy companies in the Blended Growth Rate Analysis?
- As shown on page 5 of Schedule 4 of Exhibit 05, I calculated a weighted average

1		of the analysts projected earnings growth rates and the projected retention growth
2		rates to derive long-term growth rate estimates for each of the proxy companies.
3		In these calculations, I gave one-half weighting to the analysts' earnings growth
4		rate projections and one-half weighting to the projected retention growth rates.
5		The average of the blended growth rates for the proxy companies is 5.06 percent,
6		and the median is 5.17 percent.
7	Q.	How did you utilize these Blended Growth Rate estimates in estimating the
8		return on common equity capital that investors require from the proxy
9		companies?
10	A.	These calculations are shown on page 7 of Schedule 4 of Exhibit 05. Again, the
11		annual dividend yield for each company is multiplied by the quarterly dividend
12		adjustment factor $(1 + 0.625g)$, and this product is added to the growth rate
13		estimate to arrive at the investor-required return. Finally, the investor return
14		requirement is multiplied by the flotation cost adjustment factor, 1.04, to arrive at
15		the cost of common equity capital for the proxy companies. This Blended Growth
16		Rate Analysis indicates that the cost of common equity capital for the natural gas
17		distribution proxy companies is in a range between 7.66 percent and 9.50 percent.
18		In this analysis, the median for the group is 8.61 percent and the third quartile is
19		8.95 percent.
20	Q.	Earlier you discussed the fact that the Federal Reserve Board has been
21		setting interest rates and monetary policy in a way that artificially depresses
22		yields on U.S. Treasury debt. What does this mean for the cost of common
23		equity for gas distribution companies?

A.	The DCF cost of equity results for regulated gas distribution companies are being
	affected by artificial factors in the current and projected capital markets, including
	the following two key factors: (1) the Federal Reserve's ongoing accommodative
	monetary policy; (2) and the market's expectation for substantially higher interest
	rates.

Rising interest rates historically have had a negative effect on stock prices, especially for dividend paying stocks such as utilities. When interest rates begin to rise, the return on gas utility equities may be less attractive to investors as compared with other investments of comparable risk. The market's expectation for rising interest rates suggests that the calculated cost of equity for the proxy companies using current market data is likely to be an artificially depressed estimate of investors' required return at this time.

H. Risk Premium Analysis

A.

Q. Have you conducted additional analyses in determining the cost of equity capital for Intermountain?

Yes. The risk premium approach provides a general guideline for determining the level of returns that investors expect from an investment in common stocks. Investments in the common stocks of companies carry considerably greater risk than investments in bonds of those companies since common stockholders receive only the residual income that is left after the bondholders have been paid. In addition, in the event of bankruptcy or liquidation of the company, the stockholders' claims on the assets of a company are subordinate to the claims of bondholders. This priority standing provides bondholders with greater assurances

that they will receive the return on investment that they expect and that they will receive a return of their investment when the bonds mature. Accompanying the greater risk associated with common stocks is a requirement by investors that they can expect to earn, on average, a return that is greater than the return they could earn by investing in less risky bonds. Thus, the risk premium approach estimates the return investors require from common stocks by utilizing current market information that is readily available in bond yields and adding to those yields a premium for the added risk of investing in common stocks.

Investors' expectations for the future are influenced to a large extent by their knowledge of past experience. Ibbotson Associates annually publishes extensive data regarding the returns that have been earned on stocks, bonds and U.S. Treasury bills since 1926. Historically, the annual return on large company common stocks has exceeded the return on long-term corporate bonds by a premium of 570 basis points (5.7 percent) per year from 1926-2015. When this premium is added to the average yield on Moody's corporate bonds in recent months of approximately 4.3 percent the result is an investor return requirement for large company stocks of approximately 10.0 percent. However, investors in smaller companies expect higher returns over the long term, due to the additional business and financial risks that smaller companies face. According to Ibbotson Associates, companies in the same size range as Intermountain's Idaho natural gas distribution operations have had a premium of 1,420 basis points (14.2 percent)

-

Morningstar SBBI Presentation, 1926-2015, Slide 6. Calculation: (12.0 percent – 6.3 percent = 5.7 percent).

Exhibit 05, Schedule 1, at 3. The average yield on Moody's corporate bonds from December 2015 through May 2016 has been 4.34 percent.

over the average return on long-term corporate bonds. 19 When added to the recent
average corporate bond yield, this size-related premium suggests an expected
return of 18.6 percent. This analysis indicates that the rate of return that I am
proposing in this proceeding would be low relative to the historic risk premiums
earned by similarly-sized unregulated companies.

Q. Did you also perform another risk premium analysis?

A.

Yes, I did. Research studies provide empirical support for the proposition that equity risk premia generally increase as interest rates decrease, and vice versa. In fact, the data provided in Schedule 5, Exhibit 05 produce statistical results that are consistent with existing research in this area. Using this data, I performed a linear regression to estimate the relationship between 30-year U.S. Treasury bonds and the risk premium required for regulated gas distribution companies. The resulting equation is presented in Schedule 5, Exhibit 05 and re-created below:

Intercept + Coefficient x Bond Yield = Risk Premium

0.08465 + (- 0.5653 x Bond Yield) = Risk Premium

The regression statistics indicate that this equation is statistically significant and the R-square reveals that approximately 79 percent of the variation in the risk premium is explained by the bond yield. The negative coefficient in the above equation demonstrates the inverse relationship between bond yields and the risk

Calculation: 20.6 percent – 6.4 percent = 14.2 percent.

Gaske, Di 27 Intermountain Gas Company

Ibbotson SBBI 2015 Classic Yearbook, at 108-109. Ibbotson Associates defines size ranges based on market capitalization. I calculated the implied market capitalization for Intermountain Gas' Idaho natural gas distribution operations based on the Company's pro forma rate base (\$236.926 million) and the projected average equity ratio for 2016 (50.00 percent). This places Intermountain's Idaho natural gas distribution operations in Ibbotson Associates' tenth decile.

1	premium. For every change of 100 basis points in the bond yield, the risk
2	premium changes by approximately 57 basis points in the opposite direction.

This Risk Premium analysis was conducted using three different risk-free rates: (1) the current average yield on 30-year Treasury bonds; (2) the near-term projected yields on 30-year Treasury bonds in 2016 and 2017; and (3) the longer-term projected yields on 30-year Treasury bonds from 2018-2022. Based on these three interest rates, the regression equation produces an average ROE estimate is 9.92 percent.

I. Market DCF Analysis

Α.

10 Q. What other analysis did you conduct in determining the cost of equity capital 11 for Intermountain?

For an additional benchmark of the reasonableness of my DCF results, I calculated the current required return for the companies in the S&P 500 Index. Using data provided by the Bloomberg Professional service, I performed a market capitalization-weighted DCF calculation on the S&P 500 companies based on the current dividend yields and long-term growth rate estimates as of May 31, 2016. These calculations are shown in Schedule 6, pages 1-9 of Exhibit 05. The current secondary market required ROE for the S&P 500 is 12.13 percent. This analysis indicates that the rate of return that I am proposing in this proceeding is low relative to the return required by investors who invest in the S&P 500.

J. Forward-Looking CAPM

1 Q. Many analysts would argue that gas distribution companies are less risky 2 than the S&P 500 companies. Does this make the S&P 500 a poor 3 benchmark for evaluating the DCF results? 4 A. No. The DCF required return for the S&P 500 is significantly greater than the 5 return required for the natural gas distribution company proxy group, and the 6 large magnitude of this difference is an indicator that the proxy company DCF 7 results may be on the low side. Some analysts use the CAPM to adjust for differences in risk between the market average and a particular group of proxy 8 9 companies. While I do not consider the CAPM to be a reliable measure of the

10 cost of capital, one could use it to adjust the S&P 500 results to achieve a risk11 adjusted benchmark for the natural gas distribution company proxy group. For
12 example, Beta is frequently used as the measure of relative risk in the CAPM. As

shown on Schedule 6, page 11 of Exhibit 05, the average beta estimated by Value

Line for the proxy companies is 0.74. Using this beta estimate would produce the

following CAPM results:

14

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Table G.2: CAPM Results

S&P Current Required Return	12.13%
Less: May '16 T-Bond	2.63%
Market Risk Premium	9.50%
x Proxy Company VL Beta	0.74
LDC Risk Premium	7.06%
Plus: May '16 T-Bond	2.63%
LDC CAPM Cost of Eq.	9.69%

1		Thus, if one were to use the CAPM as a benchmark of a reasonable return, this
2		benchmark generally supports the recommended ROE of 9.9 percent in this
3		proceeding. ²⁰
4		K. Relative Risk Analysis
5	Q.	Have you compared the risks faced by Intermountain's Idaho natural gas
6		distribution operations with the risks faced by the proxy group of
7		companies?
8	A.	Yes. There are four broad categories of risk that concern investors. These
9		include:
10		1. Business Risk;
11		2. Regulatory Risk;
12		3. Financial Risk; and,
13		4. Market Risk.
14	Q.	Please describe the business risks inherent in the natural gas distribution
15		industry.
16	A.	Business risk refers to the ability of the firm to generate revenues that exceed its
17		cost of operations. Business risk exists because forecasts of both demand and
18		costs are inherently uncertain. Markets change and the level of demand for the
19		firm's output may be sufficient to cover its costs at one time and later become
20		insufficient. Sunk investments in long-lived natural gas distribution assets, for

.

This CAPM calculation is identical to the one adopted by the U.S. Federal Energy Regulatory Commission earlier this year. *Martha Coakley, et al. v. Bangor Hydro-Electric Company, et al.*, Opinion No. 531, 147 FERC ¶ 61,234 (2014); aff'd in Opinion No. 531-B, 150 FERC ¶ 61,165 (March 3, 2015). Note that FERC used the CAPM only as a benchmark, but set the allowed rate of return above the median indicated by a DCF analysis of proxy companies because of the current abnormal financial market conditions.

1	which cost recovery occurs over a period of thirty years or more, are subject to
2	enormous uncertainties and risks that demand, costs, supply, and competition may
3	change in ways that adversely affect the value of the investment.

Q. What are some of the business risks faced by Intermountain's Idaho natural gas distribution operations?

A.

The Company's natural gas distribution operations in Idaho face many of the same business risks that are associated with other natural gas distribution companies. However, Intermountain's Idaho natural gas distribution operations face some particular risks that distinguish the Company from the proxy group of distribution companies, including its smaller size and generally less diversified economies in the cities and towns that it serves.

As shown on page 1 of Schedule 3 of Exhibit 05, Intermoutain's Idaho natural gas distribution operations are significantly smaller than the operations of any of the proxy companies and a fraction of the size of the typical proxy company. For example, the proposed 2016 rate base of Intermountain's Idaho natural gas distribution operations is equal to only 4.5 percent of the year-end 2015 total assets of the median proxy company. Similarly, Intermountain's Idaho natural gas distribution test year requested operating revenues and operating income are only 10.8 percent and 9.3 percent of the year-end 2015 level for the median proxy company, respectively. Thus, depending upon the measure of size, the typical proxy company is somewhere between 9 and 22 times the size of Intermountain's Idaho natural gas distribution operations. The Company's smaller size has significant implications for business risks. Ibbotson Associates

has documented the significantly higher returns that generally have been associated with small companies.

With its small revenue base relative to the proxy group companies,
Intermountain's Idaho natural gas distribution operations are subject to greater
risk that a major employer or industry, such as a manufacturing facility,
agricultural processing facility or government facility, might downsize or close.
For example, Intermountain has witnessed the downsizing, and even closure, of
large potato processing plants as technology has replaced line workers. Events
such as these could significantly affect overall employment and income in the
towns served. Factors that negatively influence the local economy can reduce
demand for Intermountain's Idaho natural gas distribution service and adversely
impact investments in facilities used to provide those services.

Another risk faced by Intermountain is the fact that it currently recovers a substantial portion of its fixed costs in the volumetric component of its rates and has experienced declining average use per customer, due in part, to the relatively new housing stock of its customer base, more energy efficient appliances, and stricter building codes. As discussed in the testimony of Company witness Lori Blattner, Intermountain is proposing to raise the monthly customer charge for its Idaho natural gas distribution operations for residential and commercial customers. For example, Intermountain is proposing to raise the monthly customer charge for residential customers from \$2.50 (summer)/\$6.50 (winter) to \$10.00 regardless of the time of year. Company witness Mike McGrath explains in his testimony that Intermountain is also proposing to implement a Fixed Cost

1		Collection Mechanism ("FCCM") that will break the link between
2		Intermountain's (a) margin from its residential and commercial customers and, (b)
3		the natural gas deliveries to these same core market customers.
4	Q.	Would the implementation of Intermountain's proposed customer charge
5		reduce the Company's risk profile relative to the proxy group?
6	A.	No. Because the ROE recommendation is established for a company based on its
7		risk profile relative to the proxy group, it is necessary to consider how the
8		implementation of a higher customer charge would affect the Company's risk
9		profile relative to the proxy companies. Schedule 7 of Exhibit 05 shows that the
10		average monthly customer charge for the operating utilities held by the proxy
11		group companies ranges from \$5.00 to \$23.00, with an average of \$12.47.
12		Schedule 7 shows that 66.67 percent of the operating utilities held by the proxy
13		group have monthly customer charges for residential customers that are higher
14		than the \$10.00 customer charge being proposed by Intermountain in Idaho.
15		Similarly, Schedule 7 also shows the operating utilities with some form of
16		volumetric protection (e.g., revenue decoupling mechanisms, straight fixed-
17		variable rate design, formula rate plans) similar to the FCCM proposed by
18		Intermountain. As shown on Schedule 7, 66.67 percent of the operating utilities
19		held by the proxy group have protection against volumetric risk similar to the
20		decoupling mechanism that is being proposed by Intermountain.
21		If Intermountain's requests to increase the customer charge and implement
22		revenue decoupling in Idaho are approved, all else being equal, the Company will
23		be comparable in risk to the proxy group companies on those factors, and no

upward adjustment to the required rate of return on common equity would be
necessary. However, if the PUC were to reject Intermountain's proposed
customer charge increase or decoupling mechanism, the Company's Idaho natural
gas distribution operations would have generally higher risk than the proxy
companies in those characteristics.

A.

Considering only its smaller size, Intermountain's Idaho natural gas distribution operations might require a return that is approximately 100 basis points higher than the return required for the typical proxy company. In addition, with the exception of Boise, the Company's gas distribution operations are primarily concentrated in smaller cities and towns with local economies that are generally less diversified than those of the proxy companies. In summary, Intermountain's Idaho natural gas distribution operations are riskier than the operations of the proxy companies.

Q. What are the regulatory risks faced by Intermountain's Idaho natural gas utility operations?

Regulatory risk is closely related to business risk and might be considered just another aspect of business risk. To the extent that the market demand for a natural gas distribution company's services is sufficiently strong that the company could conceivably recover all of its costs, regulators may nevertheless set the rates at a level that will not allow for full cost recovery. In effect, the binding constraint on natural gas distribution companies is often posed by regulation rather than by the working of market forces. One purpose of regulation is to provide a substitute for competition where markets are not workably competitive.

As such, regulation often attempts to replicate the type of cost discipline and risks
that might typically be found in highly competitive industries.

Moreover, there is the perceived risk that regulators may set allowed returns so low as to effectively undermine investor confidence and jeopardize the ability of natural gas distribution companies to finance their operations. Thus, in some instances, regulation may substitute for competition and in other instances it may limit the potential returns available to successful competitors. In either case, regulatory risk is an important consideration for investors and has a significant effect on the cost of capital for all firms in the natural gas distribution industry.

The regulatory environment can significantly affect both the access to, and cost of capital in several ways. As noted by Moody's, "[f]or rate-regulated utilities, which typically operate as a monopoly, the regulatory environment and how the utility adapts to that environment are the most important credit considerations." Moody's further noted that:

Utility rates are set in a political/regulatory process rather than a competitive or free-market process; thus, the Regulatory Framework is a key determinant of the success of utility. The Regulatory Framework has many components: the governing body and the utility legislation or decrees it enacts, the manner in which regulators are appointed or elected, the rules and procedures promulgated by those regulators, the judiciary that interprets the laws and rules and that arbitrates disagreements, and the manner in which the utility manages the political and regulatory process. In many cases, utilities have experienced credit stress or default primarily or at least secondarily because of a break-down or obstacle in the Regulatory Framework – for instance, laws that prohibited regulators from including investments in uncompleted power plants or plants not deemed "used and useful" in rates, or a

Moody's Investors Service, *Regulated Electric and Gas Utilities*, December 23, 2013, at 9.

1 2		disagreement about rate-making that could not be resolved until after the utility had defaulted on its debts. ²²
3		Regulatory Research Associates ("RRA") rates the Idaho PUC as Average / 2,
4		which is the middle rating on the nine-point scale. ²³ RRA describes the
5		regulatory environment in Idaho as "relatively balanced from an investor
6		viewpoint."24 This RRA rating suggests that Intermountain's Idaho natural gas
7		distribution operations have average regulatory risk.
8	Q.	Would you please describe Intermountain's relative financial risks?
9	A.	Financial risk exists to the extent that a company incurs fixed obligations in
10		financing its operations. These fixed obligations increase the level of income
11		which must be generated before common stockholders receive any return and
12		serve to magnify the effects of business and regulatory risks. Fixed financial
13		obligations also increase the probability of bankruptcy by reducing the company's
14		financial flexibility and ability to respond to adverse circumstances. One possible
15		indicator of investors' perceptions of relative financial risk in this case might be
16		obtained from credit ratings.
17		Page 2 of Schedule 3 of Exhibit 05 shows the credit ratings assigned by
18		S&P and Moody's to each of the companies in the comparison group and MDU
19		Resources. Intermountain does not have its own credit rating. The median S&P
20		credit rating for companies in the proxy group is A. By comparison, MDU
21		Resources' long-term rating from S&P is BBB+ with a negative outlook. This
22		suggests that the perceived business and financial risk of MDU Resources is

²² Ibid.

Regulatory Research Associates, Idaho Commission Profile, June 21, 2016.

²⁴ *Ibid*.

		. • 1	• .1	•	
slightly higher than t	that at the i	tynical com:	nany in the	comparison (Train
singing inglici man t	mai or me	typicai com	pany m uic		group.

Q.

A.

A.

The capital structure data on Schedule 8 of Exhibit 05 show that
Intermountain's proposed common equity ratio of 50.00 percent is almost four
percent lower than the 53.88 percent median for the proxy companies as of March
31, 2016, suggesting that Intermountain's financial risk is above average relative
to the proxy group. In addition, the Company's below-average credit rating
suggests that a higher common equity ratio would be required to offset
Intermountain's above-average business risks.

Q. Would you please describe Intermountain's market risks?

- Market risk is associated with the changing value of all investments because of business cycles, inflation, and fluctuations in the general cost of capital throughout the economy. Different companies are subject to different degrees of market risk largely as a result of differences in their business and financial risks.

 Overall, the market risk of Intermountain's Idaho natural gas distribution business is comparable to that of the companies in the comparison group.
- faced by Intermountain's Idaho natural gas distribution operations?

 Intermountain's Idaho natural gas distribution operations face overall risks that are above the median relative to those of the proxy companies. Although it has average regulatory risk, Intermountain has above-average business risks due primarily to its small size relative to the proxy companies, its rate design risk (i.e., very low customer charge) and volumetric risk due to the absence of a revenue

decoupling mechanism despite declining average use per customer, and its

How do the overall risks of the proxy companies compare with the risks

exposure to relatively undiversified local economies in most of its service territory. Intermountain also has above-average financial risks due to its proposed common equity ratio being lower than the proxy group median, and the credit rating for MDU Resources being lower than the proxy group median.

Although my analysis assumes approval of Intermountain's proposed monthly customer charge and FCCM, absent approval of those proposals, the Company would continue to face greater rate design risk than the typical company in the proxy group, the majority of which have fixed customer charges well above that of Intermountain's current customer charge in Idaho. The greater business risk leads me to conclude that investors appraise the overall risks of Intermountain's Idaho natural gas distribution operations to be above average relative to the risks of the proxy companies. Consequently, Intermountain's Idaho natural gas distribution business requires an allowed rate of return that is significantly above the median of the range for the companies in the proxy group indicated by my DCF analyses.

IV. SUMMARY AND CONCLUSIONS

- 17 Q. Please summarize the results of your cost of capital study.
- A. I conducted two DCF analyses on a group of natural gas distribution companies
 that have a range of risks that is roughly comparable to those of Intermountain's
 Idaho natural gas distribution operations. These results are summarized as
 follows:

Table G.3: Summary of DCF Results

		Blended
		Growth
	Basic DCF	Rate DCF
	Analysis	Analysis
High	11.06%	9.50%
3 rd Quartile	10.24%	8.95%
Median	9.40%	8.61%
1 st Quartile	8.04%	8.17%
Low	7.59%	7.66%

- 2 In addition, I conducted two risk premium analyses, a market DCF analysis of the
- 3 S&P 500, and a CAPM analysis to test the reasonableness of my DCF analyses.
- 4 Those results are summarized as follows:

1

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Table G.4: Benchmark Risk Premium and Market DCF Analyses

	Return
Risk Premium (Long-Term Corporate	
Bonds)	
vs. Large Company Stocks	10.0%
vs. Small Company Stocks	18.6%
Risk Premium (Regression of Authorized	9.9%
ROEs against 30-yr Treasury yields)	9.970
Market DCF (S&P 500)	12.1%
Forward-Looking CAPM	9.7%

My risk premium, market DCF and CAPM analyses suggest that the DCF results generally are low relative to current market benchmarks. In particular, all of the DCF return estimates are considerably below the 18.6 percent risk premium return benchmark for companies in Intermountain's relative size range. Similarly, the DCF estimates for the natural gas distribution proxy companies are well below the 12.1 percent market DCF estimate for the S&P 500 companies, and supported by the 9.7 percent CAPM estimate for the natural gas distribution proxy companies.

1	Q.	What rate of return on common equity do you recommend for
2		Intermountain's Idaho natural gas distribution operations in this
3		proceeding?
4	A.	My analyses indicate that an appropriate rate of return on common equity for
5		Intermountain's Idaho natural gas distribution operations at this time is 9.90
6		percent, which is approximately the midpoint between the median and the third
7		quartile of the range for my Basic DCF analysis. This recommended return
8		reflects my assessment that the overall risks of Intermountain's Idaho natural gas
9		distribution operations are above average relative to those of the proxy
10		companies, and the fact that the DCF results appear to be quite low relative to the
11		other benchmarks at this time. Although the Company has average regulatory
12		risk relative to the proxy companies, it has above average business and financial
13		risks. In addition to its small size relative to the proxy companies,
14		Intermountain's Idaho natural gas distribution operations are faced with
15		significantly higher than average rate design risk as well as volumetric risk due to
16		declining average use per customer. Furthermore, Intermountain has higher than
17		average financial risks as demonstrated by its proposed equity ratio being lower
18		than the proxy group median, and the credit rating for MDU Resources being
19		below the proxy group median. Thus, my recommended return is appropriately
20		positioned to reflect the risks faced by Intermountain's Idaho natural gas
21		distribution operations relative to the risks faced by the proxy companies.
22	Q.	Does this conclude your Prepared Direct Testimony?
23	A.	Yes.

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Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

IN THE MATTER OF THE APPLICATION OF)
INTERMOUNTAIN GAS COMPANY FOR)
THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
AND CHARGES FOR NATURAL GAS)
SERVICE TO NATURAL GAS CUSTOMERS)
IN THE STATE OF IDAHO)
)

EXHIBIT 04

J. Stephen Gaske, Ph.D. Senior Vice President

Steve Gaske has more than 30 years of experience as an economic consultant, researcher, and professor in the fields of public utility economics, finance, and regulation. Dr. Gaske has provided consulting services in more than 300 regulatory, antitrust, tax, and civil proceedings. In addition, he has presented expert testimony in more than 100 state, provincial, and federal regulatory commission hearings in Canada, the U.S. and Mexico.

AREAS OF EXPERTISE

His specialty is the application to regulated industries of inter-related principles from economics, finance and regulatory theory. His areas of expertise include:

- Finance, cost of capital, and risk analysis;
- Rate design, cost allocation, cost of service, and pricing of services;
- Energy markets and the economics of public utilities and energy infrastructure;
- Competition and antitrust principles; and
- Regulatory economics, rules, and policies.

INDUSTRY EXPERTISE

His work has involved:

- Most of the major natural gas pipelines in North America;
- Many electric utilities;
- Many natural gas distribution companies;
- Several major oil pipelines;
- Railroads;
- Postal Service;
- Telephone and satellite telecommunications companies; and
- Sewer and water companies.

REPRESENTATIVE PROJECT EXPERIENCE

Some of the projects on which Dr. Gaske has worked include:

 Advisor to numerous U.S. and Canadian pipelines on economics, pricing strategies and regulatory matters;

CONCENTRIC ENERGY ADVISORS, INC.

- Development of computerized cost of service models for calculating both traditional and levelized rates for gas and oil pipelines, and rates for electric utilities;
- On behalf of a new, greenfield pipeline designed to carry Canadian gas to U.S. New England markets he served as the rate and financial advisor during the development, permitting and financing stages.
- A variety of White Papers on technical aspects of calculating the allowed rate of return for regulated companies, including white papers submitted in proceedings involving FERC generic rate of return for electric utilities, FERC rate of return for gas and oil pipelines, Canadian rate of return for pipelines and utilities;
- An analysis of the applicability of various finance theories to telephone ratemaking by the U. S. Federal Communications Commission;
- A study of the economic structure, risks and cost of capital of the satellite telecommunications industry;
- Author of several issues of the H. Zinder & Associates Summary of Natural Gas Pipeline Rates;
- Several studies of regional natural gas market competition, market power, pricing and capacity needs;
- An evaluation of Federal Energy Regulatory Commission policies designed to promote liquidity in the natural gas commodity markets;
- Numerous studies of electric rate, regulatory and market issues such as canceled plant treatment, timedifferentiated rates, non-utility generation, competitive bidding, and open-access transmission;
- Author of two updates of the Edison Electric Institute Glossary of Electric Utility Terms;
- Several studies of pricing, contract provisions, competitive bidding programs, and transmission practices for independent electric generation; and,
- Several reports and projects on incentive regulation and the application of price cap regulation to both electric and natural gas companies.

LITIGATION SUPPORT AND EXPERT TESTIMONY

Dr. Gaske has testified or filed testimony or affidavits in more than 100 regulatory proceedings on the following topics:

Commission	Topic
Alaska Regulatory Commission	Oil Pipeline Rate of Return/Rate Base
Alberta Energy and Utilities Board	Gas Pipeline Cost Allocation/Rate Design
Alberta Utilities Commission	Utility Cost of Capital; Gas Pipeline Contracts and
A	D A 2

CONCENTRIC ENERGY ADVISORS, INC.

Market Power

Colorado Board of Assessment Appeals Property Tax Discount Rate

U.S. Economic Regulatory Administration Gas Distribution Rate Design

U. S. Federal Energy Regulatory Commission Electric Transmission Rate of

Return; Gas Pipeline Cost Allocation and Rate

Design; Rate of Return and Capital Structure; Competition;

Revenue Requirements; Oil Pipeline Rate of

Return and Pricing

Indiana Utilities Regulatory Commission Electric Cost Allocation/Rate Design

Iowa Utilities Board Electric Avoided Costs/Externalities

Maine Public Utilities Commission Electric Rate Design/Demand Management

Comision Reguladora de Energia de México Gas Pipeline Rate of Return

Montana Public Service Commission Electric/Gas Distribution Rate of Return; Electric

Cost Allocation and Rate Design

Minnesota Public Utilities Commission Gas Distribution Rate of Return

National Energy Board of Canada Gas Pipeline Cost Allocation and Rate Design; Oil

Pipeline Service Structure and Rates

New Mexico Regulatory Commission Electric Rate of Return

New York Public Service Commission Gas Pipeline Capital Structure

New Brunswick Energy and Utilities Board Gas Distribution Ratemaking

North Dakota Public Service Commission Electric/Gas Distribution Rate of Return;

Natural Gas Market Pricing; Electric Cost

Allocation and Rate Design

Nova Scotia Utility and Review Board Cost Allocation and Pricing of Bridge Access

Ontario Energy Board Rate of Return; Access to and Pricing of Gas

Pipeline Expansions; LNG Regulation

U.S. Postal Rate Commission Postal Pricing/Rate Design

CONCENTRIC ENERGY ADVISORS, INC.

Régie de l'énergie du Québec Rate of Return/Regulatory Principles

South Dakota Public Utilities Commission Gas Distribution Rate of Return

Texas Public Utilities Commission Electric Cost Allocation and Rate Design

Texas Railroad Commission Gas Pipeline Cost Allocation/Rate Design

Wisconsin Public Service Commission Electric Generation Economics

Wyoming Public Service Commission Electric/Gas Distribution Rate of Return

Wyoming Board of Equalization Property Tax Discount Rate

TEACHING/SPEAKING ENGAGEMENTS

Dr. Gaske has spoken on utility finance and economic issues before numerous professional groups. From 1983-1986, he served as Coordinator of the Edison Electric Institute Electric Rate Fundamentals Course. He has lectured on marginal cost estimation for electric utilities at the EEI rate course, and on both low-income rates and natural gas pipeline cost allocation and rate design before the American Gas Association Gas Rate Fundamentals Course. In addition, Dr. Gaske has taught college courses in Public Utility Economics, Transportation, Physical Distribution, Financial Management, Investments, Corporate Finance, and Corporate Financial Theory.

PROFESSIONAL HISTORY

CONSULTING

Concentric Energy Advisors, Inc. (2008 - present)

Senior Vice President

H. Zinder & Associates (1988 – 2008)

President/Senior Vice-President/Consultant

Independent Consulting on Public Utility Issues (1982 - 1988)

Olson & Company, Inc. (1980 – 1981)

Public Utility Consultant

H. Zinder & Associates (1977 – 1980)

Research Assistant and Supervisor of Regulatory Research

ACADEMIC/TEACHING

Trinity University (1986 – 1988)

Assistant Professor of Finance

Indiana University School of Business (1982 - 1986)

CONCENTRIC ENERGY ADVISORS, INC.

Associate Instructor of Public Utilities and Transportation

Northern Virginia Community College (1978)

Lecturer in Accounting

EDUCATION

Ph.D., Indiana University School of Business, 1987 M.B.A., George Washington University, 1977 B.A., University of Virginia, 1975

PROFESSIONAL ASSOCIATIONS

American Economic Association American Finance Association American Gas Association Rate Committee (1989-2001) Energy Bar Association Financial Management Association Ronald L. Williams, ISB No. 3034 Williams Bradbury, P.C. 1015 W. Hays St. Boise, ID 83702 Telephone: (208) 344-6633 Email: ron@williamsbradbury.com

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Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

IN THE MATTER OF THE APPLICATION OF)	
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THE AUTHORITY TO CHANGE ITS RATES) C	Case No. INT-G-16-02
AND CHARGES FOR NATURAL GAS)	
SERVICE TO NATURAL GAS CUSTOMERS)	
IN THE STATE OF IDAHO)	
)	

EXHIBIT 05

General Economic Statistics

1984-2015

	[1] [2]		[3]	[4]	[5]
	Percentage 1	Price Changes			
	Consumer	GDP	Real	Nominal	Nominal
	Price	Implicit Price	GDP	GDP	GDP
Year	Index	Deflator	Growth	(\$ billions)	Growth
1984	4.3%	3.5%	7.3%	4,040.7	
1985	3.6%	3.2%	4.2%	4,346.7	7.6%
1986	1.9%	2.0%	3.5%	4,590.2	5.6%
1987	3.6%	2.6%	3.5%	4,870.2	6.1%
1988	4.1%	3.5%	4.2%	5,252.6	7.9%
1989	4.8%	3.9%	3.7%	5,657.7	7.7%
1990	5.4%	3.7%	1.9%	5,979.6	5.7%
1991	4.2%	3.3%	-0.1%	6,174.0	3.3%
1992	3.0%	2.3%	3.6%	6,539.3	5.9%
1993	3.0%	2.4%	2.7%	6,878.7	5.2%
1994	2.6%	2.1%	4.0%	7,308.8	6.3%
1995	2.8%	2.1%	2.7%	7,664.1	4.9%
1996	3.0%	1.8%	3.8%	8,100.2	5.7%
1997	2.3%	1.7%	4.5%	8,608.5	6.3%
1998	1.6%	1.1%	4.5%	9,089.2	5.6%
1999	2.2%	1.5%	4.7%	9,660.6	6.3%
2000	3.4%	2.3%	4.1%	10,284.8	6.5%
2001	2.8%	2.3%	1.0%	10,621.8	3.3%
2002	1.6%	1.5%	1.8%	10,977.5	3.3%
2003	2.3%	2.0%	2.8%	11,510.7	4.9%
2004	2.7%	2.7%	3.8%	12,274.9	6.6%
2005	3.4%	3.2%	3.3%	13,093.7	6.7%
2006	3.2%	3.1%	2.7%	13,855.9	5.8%
2007	2.8%	2.7%	1.8%	14,477.6	4.5%
2008	3.8%	2.0%	-0.3%	14,718.6	1.7%
2009	-0.4%	0.8%	-2.8%	14,418.7	-2.0%
2010	1.6%	1.2%	2.5%	14,964.4	3.8%
2011	3.2%	2.1%	1.6%	15,517.9	3.7%
2012	2.1%	1.8%	2.2%	16,155.3	4.1%
2013	1.5%	1.6%	1.5%	16,663.2	3.1%
2014	1.6%	1.6%	2.4%	17,348.1	4.1%
2015	0.1%	1.0%	2.4%	17,937.8	3.4%
A D - :	C Cl [C]				
Average Rate o	<u> </u>	2.20/	2.60/	4.00/	4.00/
1986-2015	2.7%	2.2%	2.6%	4.8%	4.9%
1996-2015	2.2%	1.9%	2.4%	4.3%	4.4%
2006-2015	2.0%	1.8%	1.4%	3.2%	3.2%

Notes

^[1] U.S. Department of Labor, Bureau of Labor Statistics;

U.S. city average, all urban consumers, all items, not seasonally adjusted

^[2] U.S. Department of Commerce, Bureau of Economic Analysis, National Income and Product Accounts Tables, Table 1.1.9, Revised on March 25, 2016

^[3] U.S. Department of Commerce, Bureau of Economic Analysis, National Income and Product Accounts Tables, Table 1.1.1, Revised on March 25, 2016

^[4] U.S. Department of Commerce, Bureau of Economic Analysis, National Income and Product Accounts Tables, Table 1.1.5, Revised on March 25, 2016

^[5] Equals annual percent change of Column [4]

^[6] Nominal GDP growth rates based on geometric average rate of change

Bond Yield Averages

January 2010 - May 2016

		[1]	[2]	[3]	[4]	[5]	[6]
		30-year					
		U.S. Treasury	Average	Dublic Utility Ronds		Credit	Spreads
		Bond	Corporate	Public Utility Bonds A-Rated Baa-Rated		A-Rated	Baa-Rated
2010	JAN	4.60	5.76	5.77	6.16	1.17	1.55
	FEB	4.62	5.86	5.87	6.25	1.25	1.63
	MAR	4.64	5.81	5.84	6.22	1.20	1.58
	APR	4.69	5.80	5.81	6.19	1.12	1.49
	MAY	4.29	5.52	5.50	5.97	1.21	1.68
	JUN	4.13	5.52	5.46	6.18	1.34	2.05
	JUL	3.99	5.32	5.26	5.98	1.26	1.98
	AUG	3.80	5.05	5.01	5.55	1.20	1.74
	SEP	3.77	5.05	5.01	5.53	1.24	1.76
	OCT	3.87	5.15	5.10	5.62	1.23	1.75
	NOV	4.19	5.37	5.37	5.85	1.18	1.67
	DEC	4.42	5.55	5.56	6.04	1.14	1.62
2011	JAN	4.52	5.56	5.57	6.06	1.05	1.54
2011	FEB	4.65	5.66	5.68	6.10	1.03	1.45
	MAR	4.51	5.55	5.56	5.97	1.05	1.46
	APR	4.50	5.56	5.55	5.98	1.05	1.48
	MAY	4.29	5.33	5.32	5.74	1.03	1.45
	JUN	4.23	5.30	5.26	5.67	1.03	1.44
	JUL	4.27	5.30	5.27	5.70	0.99	1.43
	AUG	3.65	4.79	4.69	5.22	1.04	1.57
	SEP	3.18	4.60	4.48	5.11	1.30	1.93
	OCT	3.13	4.60	4.52	5.24	1.39	2.11
	NOV	3.02	4.39	4.25	4.93	1.23	1.92
	DEC	2.98	4.47	4.33	5.07	1.35	2.09
2012	JAN	3.03	4.45	4.34	5.06	1.31	2.04
2012	FEB	3.03	4.43	4.34	5.02	1.25	1.91
	MAR	3.11	4.42	4.48	5.13	1.20	1.85
	APR	3.28	4.34	4.40	5.13	1.20	1.83
	MAY	2.93		4.40	4.97	1.27	2.03
	JUN	2.70	4.33 4.22	4.20	4.91	1.38	2.03
	JUL		4.22	3.93		1.34	2.21
	AUG	2.59 2.77	4.03	3.93 4.00	4.85 4.88	1.34	2.26
	SEP	2.77	4.09	4.00	4.81	1.23	1.93
	OCT	2.90	3.97	3.91	4.81	1.14	1.93
	NOV	2.90	3.97	3.91	4.42	1.01	1.64 1.61
	DEC	2.88	4.05	4.00	4.42	1.03	1.67
	DEC	2.00	4.03	4.00	4.30	1.12	1.07

Bond Yield Averages

January 2010 - May 2016

		[1]	[2]	[3]	[4]	[5]	[6]
		30-year					
		U.S.					
		Treasury	Average		ility Bonds		Spreads
		Bond	Corporate	A-Rated	Baa-Rated	A-Rated	Baa-Rated
2013	JAN	3.08	4.19	4.15	4.66	1.07	1.58
2013	FEB	3.17	4.27	4.18	4.74	1.02	1.58
	MAR	3.16	4.29	4.20	4.72	1.04	1.56
	APR	2.93	4.07	4.00	4.49	1.07	1.55
	MAY	3.11	4.23	4.17	4.65	1.05	1.54
	JUN	3.40	4.63	4.53	5.08	1.13	1.68
	JUL	3.61	4.76	4.68	5.21	1.08	1.60
	AUG	3.76	4.89	4.73	5.28	0.97	1.52
	SEP	3.79	4.95	4.80	5.31	1.02	1.52
	OCT	3.68	4.82	4.70	5.17	1.02	1.49
	NOV	3.80	4.91	4.77	5.24	0.97	1.44
	DEC	3.89	4.92	4.81	5.25	0.92	1.36
	DEC	3.07	,2	1.01	3.23	0.72	1.50
2014	JAN	3.77	4.76	4.63	5.09	0.86	1.32
	FEB	3.66	4.68	4.53	5.01	0.87	1.35
	MAR	3.62	4.65	4.51	5.00	0.89	1.37
	APR	3.52	4.52	4.41	4.85	0.89	1.33
	MAY	3.39	4.38	4.26	4.69	0.87	1.30
	JUN	3.42	4.44	4.29	4.73	0.87	1.31
	JUL	3.33	4.37	4.23	4.66	0.89	1.33
	AUG	3.20	4.29	4.13	4.65	0.93	1.45
	SEP	3.26	4.39	4.24	4.79	0.98	1.53
	OCT	3.04	4.22	4.06	4.67	1.02	1.63
	NOV	3.04	4.28	4.09	4.75	1.05	1.71
	DEC	2.83	4.17	3.95	4.70	1.11	1.86
2015	JAN	2.46	3.84	3.58	4.39	1.13	1.94
2013	FEB	2.57	3.93	3.58	4.39	1.13	1.94
	MAR	2.63	3.98	3.74	4.51	1.11	1.88
	APR	2.59	3.93	3.75	4.51	1.12	1.92
	MAY	2.96	4.35	4.17	4.91	1.22	1.95
	JUN	3.11	4.56	4.17	5.13	1.28	2.01
	JUL	3.07	4.57	4.40	5.22	1.33	2.16
	AUG	2.86	4.48	4.25	5.23	1.39	2.37
	SEP	2.95	4.59	4.39	5.42	1.43	2.47
	OCT	2.89	4.52	4.29	5.47	1.40	2.58
	NOV	3.03	4.62	4.40	5.57	1.37	2.54
	DEC	2.97	4.58	4.35	5.55	1.38	2.58
2016	JAN	2.86	4.56	4.27	5.49	1.41	2.63
	FEB	2.62	4.44	4.11	5.28	1.49	2.66
	MAR	2.68	4.33	4.16	5.12	1.47	2.44
	APR	2.62	4.09	4.00	4.75	1.37	2.12
	MAY	2.63	4.04	3.93	4.60	1.30	1.97 E

1.97 Exhibit No. 05 Case No. INT-G-16-02 S. Gaske, IGC Schedule 1, p. 3 of 4

Bond Yield Averages

January 2010 - May 2016

		[1]	[2]	[3]	[4]	[5]	[6]
		30-year					
		U.S.					
		Treasury	Average	Public Ut	ility Bonds	Credit	Spreads
		Bond	Corporate	A-Rated	Baa-Rated	A-Rated	Baa-Rated
2016	AVG	2.68	4.29	4.09	5.05	1.41	2.36

Notes

^[1] Bloomberg Finance L.P., 30-Year U.S. Treasury Bond

^[2] Bloomberg Finance L.P., Moody's Average Corporate Bond Index

^[3] Bloomberg Finance L.P., Moody's A-Rated Utility Bond Index

^[4] Bloomberg Finance L.P., Moody's Baa-Rated Utility Bond Index

^[5] Equals Column [3] – Column [1]

^[6] Equals Column [4] – Column [1]

Common Equity Flotation Costs of Natural Gas Distribution Companies

2004-2016

Issuer	Date of Offering	Number of Shares	Issue Price	Net Proceeds Per Share	Financing Costs as a Percent of Net Proceeds
Piedmont Natural Gas Company, Inc.	1/20/2004	4,250,000	\$42.500	\$41.010	3.63%
MDU Resources Group, Inc.	2/4/2004	2,000,000	\$23.320	\$22.527	3.52%
UGI Corporation	3/18/2004	7,500,000	\$32.100	\$30.696	4.58%
Northwest Natural Gas Company	3/30/2004	1,200,000	\$31.000	\$29.990	3.37%
The Laclede Group, Inc.	5/25/2004	1,500,000	\$26.800	\$25.929	3.36%
Atmos Energy Corporation	7/13/2004	8,650,000	\$24.750	\$23.760	4.17%
Southern Union Company	7/26/2004	11,000,000	\$18.750	\$18.094	3.63%
Aquila, Inc.	8/18/2004	40,000,000	\$2.550	\$2.451	4.04%
Atmos Energy Corporation	10/21/2004	14,000,000	\$2.330	\$23.760	4.04%
AGL Resources Inc.	11/19/2004	9,600,000	\$31.010	\$30.080	3.09%
Cinergy Corporation	12/9/2004	6,100,000	\$41.000	\$40.510	1.21%
Southern Union Company	2/7/2005	14,910,000	\$23.000	\$22.300	3.14%
SEMCO Energy, Inc.	8/10/2005	4,300,000	\$6.320	\$6.067	4.17%
Chesapeake Utilities Corporation	11/16/2006	600,300	\$30.100	\$28.975	3.88%
Atmos Energy Corporation	12/7/2006	5,500,000	\$30.100	\$28.973	3.63%
Vectren Corporation	2/22/2007		\$28.330	\$27.338	3.63%
•	12/10/2008	4,600,000	\$28.330		5.54%
Unitil Corporation		2,000,000		\$18.950	
Unitil Corporation	5/20/2009	2,400,000	\$20.000	\$18.950	5.54%
CenterPoint Energy, Inc.	9/10/2009	21,000,000	\$12.000	\$11.580	3.63%
CenterPoint Energy, Inc.	6/9/2010	22,000,000	\$12.900	\$12.449	3.63%
NiSource Inc.	9/8/2010	21,100,000	\$16.500	\$15.964	3.36%
Gas Natural Inc.	11/10/2010	2,100,000	\$10.000	\$9.400	6.38%
Unitil Corporation	5/10/2012	2,400,000	\$25.250	\$23.988	5.26%
Gas Natural Inc.	6/27/2012	700,000	\$10.100	\$9.494	6.38%
Piedmont Natural Gas Company, Inc.	1/29/2013	4,000,000	\$32.000	\$30.880	3.63%
The Laclede Group, Inc.	5/22/2013	8,700,000	\$44.500	\$42.780	4.02%
Gas Natural Inc.	7/11/2013	1,500,000	\$10.000	\$9.425	6.10%
Gas Natural Inc.	10/31/2013	1,134,155	\$10.000	\$9.425	6.10%
Atmos Energy Corporation	2/11/2014	8,000,000	\$44.000	\$42.460	3.63%
The Laclede Group, Inc.	6/5/2014	9,000,000	\$46.250	\$44.539	3.84%
South Jersey Industries, Inc.	5/12/2016	7,000,000	\$26.250	\$25.331	3.63%
Spire, Inc.	5/12/2016	1,900,000	\$63.050	\$61.000	3.36%
		Averag	e 2004-2016:		4.10%
	Selected Flotation	on Costs for Co	ost of Equity:		4.00%

Sources: SNL Financial LC

Selected Natural Gas Distribution Companies Fiscal Year 2015 Operating Data

Company Ticker (\$ millions) Rever (\$ millions) Atmos Energy Corporation ATO 9,092.9 4, Spire Inc. SR 5,290.2 1, New Jersey Resources Corporation NJR 3,284.4 2, Northwest Natural Gas Company NWN 3,069.4 South Jersey Industries, Inc. SJI 3,471.9 Southwest Gas Corporation SWX 5,358.7 2,		Operating Revenues (\$ millions)	Operating Income (\$ millions)	
Atmos Energy Corporation	ATO	9,092.9	4,142.1	631.4 2/
Spire Inc.	SR	5,290.2	1,976.4	272.5 2/
New Jersey Resources Corporation	NJR	3,284.4	2,734.0	248.5 2/
Northwest Natural Gas Company	NWN	3,069.4	741.8	124.2 1/
South Jersey Industries, Inc.	SJI	3,471.9	959.6	156.9 1/
Southwest Gas Corporation	SWX	5,358.7	2,463.6	288.3 1/
WGL Holdings, Inc.	WGL	5,261.4	2,659.8	260.8 2/
High Average		9,093 4,976	4,142 2,240	631 283
Median		5,261	2,464	261
Low		3,069	742	124
Intermountain Gas Company		\$236.9	\$265.0	\$24.3 3/
Intermountain Gas Company % of: - Proxy Company Median		4.50%	10.76%	9.32%

Notes:

For Intermountain, the figure is for Rate Base, not Total Assets.

^{1/} Source: SNL Financial LC; data as of December 31, 2015

^{2/} Source: SNL Financial LC; data as of September 30, 2015

^{3/} Source: Intermountain Gas Company Rate Filing, based on proposed test year ending December 31, 2016.

Selected Natural Gas Distribution Companies Credit Ratings

Company	Ticker	Poor's	Moody's
Atmos Energy Corporation	ATO	Α	A2
Spire Inc.	SR	A-	Baa2
New Jersey Resources Corporation (1)	NJR	AA	Aa2
Northwest Natural Gas Company	NWN	A+	A3
South Jersey Industries, Inc.	SJI	BBB+	
Southwest Gas Corporation	SWX	BBB+	A3
WGL Holdings, Inc.	WGL	A+	A3
Average		A	A3
Median		A	A3
MDU Resources, Inc.	MDU	BBB+	

Notes

Source: SNL Financial LC as of May 31, 2016

⁽¹⁾ New Jersey Resources Corporation rating is for New Jersey Natural Gas Company

Selected Natural Gas Distribution Companies Dividend Yields

December 2015 - May 2016

									Average
									Dividend
Company	Ticker								Yield
Atmos Energy Corporation	ATO								2.44%
Spire, Inc.	SR								3.11%
New Jersey Resources Corporation	NJR								2.80%
Northwest Natural Gas Company	NWN								3.62%
South Jersey Industries, Inc.	SJI								4.12%
Southwest Gas Corporation	SWX								2.72%
WGL Holdings, Inc.	WGL								2.85%
									2.000/
Average									3.09%
Median									2.85%
				Price			An	nualized	Dividend
		_	Low	High	Α	verage	-	ividend	Yield
				-					
Atmos Energy Corporation	ATO	Dec-15	60.42	64.79	\$	62.61	\$	1.68	2.68%
		Jan-16	60.00	69.22		64.61	\$	1.68	2.60%
		Feb-16	67.94	71.90		69.92	\$	1.68	2.40%
		Mar-16	68.60	74.60		71.60	\$	1.68	2.35%
		Apr-16	70.41	74.86		72.64	\$	1.68	2.31%
		May-16	70.84	75.10		72.97	\$	1.68	2.30%
									2.44%
China Inc	SR	Dec-15	55.24	61.04	¢.	58.14	\$	1.96	2 270/
Spire, Inc.	ЗK	Jan-16			Ф			1.96	3.37%
		Feb-16	57.10	63.94		60.52	\$		3.24%
			63.31	66.43		64.87	\$	1.96	3.02%
		Mar-16	64.39	68.79		66.59	\$	1.96	2.94%
		Apr-16	62.65	68.40		65.53	\$	1.96	2.99%
		May-16	61.00	66.20		63.60	\$	1.96	3.08% 3.11%
									3.11 70
New Jersey Resources Corporation	NJR	Dec-15	28.02	34.07	\$	31.05	\$	0.96	3.09%
,		Jan-16	32.32	35.57		33.94	\$	0.96	2.83%
		Feb-16	33.37	36.57		34.97	\$	0.96	2.75%
		Mar-16	33.32	36.85		35.09	\$	0.96	2.74%
		Apr-16	34.55	36.88		35.71	\$	0.96	2.69%
		May-16	33.91	37.17		35.54	\$	0.96	2.70%
		,							2.80%
Northwest Natural Gas Company	NWN	Dec-15	47.78	51.85	\$	49.82	\$	1.87	3.75%
		Jan-16	49.30	52.01		50.66	\$	1.87	3.69%
		Feb-16	49.41	53.88		51.65	\$	1.87	3.62%
		Mar-16	48.90	54.51		51.71	\$	1.87	3.62%
		Apr-16	49.46	54.29		51.88	\$	1.87	3.60%
		May-16	51.12	57.95		54.54	\$	1.87	3.43%
									3.62%

Selected Natural Gas Distribution Companies Dividend Yields

December 2015 - May 2016

									Average
C	T: -1								Dividend
Company	Ticker								Yield
Atmos Energy Corporation	ATO								2.44%
Spire, Inc.	SR								3.11%
New Jersey Resources Corporation	NJR								2.80%
Northwest Natural Gas Company	NWN								3.62%
South Jersey Industries, Inc.	SJI								4.12%
Southwest Gas Corporation	SWX								2.72%
WGL Holdings, Inc.	WGL								2.85%
Average									3.09%
Median									2.85%
				Price			Aı	nnualized	Dividend
		_	Low	High	A	verage	_ [Dividend	Yield
South Jersey Industries, Inc.	SJI	Dec-15	21.24	24.40	\$	22.82	\$	1.06	4.62%
South versey moustaies, me.	501	Jan-16	22.06	24.86	Ψ	23.46	\$		4.50%
		Feb-16	24.54	26.94		25.74	\$		4.10%
		Mar-16	25.27	29.14		27.21	\$	1.06	3.88%
		Apr-16	27.17	28.55		27.86	\$		3.79%
		May-16	26.29	28.97		27.63	\$	1.06	3.82%
		•						•	4.12%
Southwest Gas Corporation	SWX	Dec-15	50.53	56.71	\$	53.62	\$	1.62	3.02%
•		Jan-16	53.51	58.92		56.22	\$	1.62	2.88%
		Feb-16	58.07	62.43		60.25	\$	1.62	2.69%
		Mar-16	59.49	67.29		63.39	\$	1.62	2.56%
		Apr-16	62.75	66.60		64.68	\$	1.62	2.50%
		May-16	64.39	70.51		67.45	\$	1.80	2.67%
								·	2.72%
WGL Holdings, Inc.	WGL	Dec-15	58.62	65.55	\$	62.09	\$	1.85	2.98%
-		Jan-16	59.99	66.81		63.40		1.85	2.92%
		Feb-16	62.93	69.20		66.07		1.85	2.80%
		Mar-16	67.23	74.10		70.67		1.85	2.62%
		Apr-16	65.00	72.84		68.92		1.95	2.83%
		May-16	63.06	70.09		66.58		1.95	2.93%
								•	2.85%

Source: Bloomberg Finance L.P.

Selected Natural Gas Distribution Companies Projected Earnings Retention Growth Rates

		Value Li				
					Retention	Retention
Company	Ticker	EPS	DPS	ROE	Rate	Growth
Atmos Energy Corporation	ATO	\$4.00	\$2.15	11.00%	46.25%	5.09%
Spire Inc.	SR	\$4.20	\$2.20	9.50%	47.62%	4.52%
New Jersey Resources Corporation	NJR	\$1.95	\$1.02	11.50%	47.69%	5.48%
Northwest Natural Gas Company	NWN	\$3.15	\$2.05	9.50%	34.92%	3.32%
South Jersey Industries, Inc.	SJI	\$1.80	\$1.40	9.50%	22.22%	2.11%
Southwest Gas Corporation	SWX	\$4.50	\$2.40	12.50%	46.67%	5.83%
WGL Holdings, Inc.	WGL	\$3.55	\$2.03	11.00%	42.82%	4.71%
Avonogo						4.44%
Average Median						4.71%

Source: Value Line, as of June 3, 2016.

Selected Natural Gas Distribution Companies Earnings Growth Rate Estimates

		1/2	1/2	
			Yahoo	-
		Zacks 5-Yr	Finance!	
		Earnings	Earnings	Weighted
Company	Ticker	Growth	Growth	Average
Atmos Energy Corporation	ATO	6.60%	6.40%	6.50%
Spire, Inc.	SR	4.60%	4.52%	4.56%
New Jersey Resources Corporation	NJR	6.50%	6.50%	6.50%
Northwest Natural Gas Company	NWN	4.00%	4.00%	4.00%
South Jersey Industries, Inc.	SJI	6.00%	6.00%	6.00%
Southwest Gas Corporation	SWX	5.00%	4.00%	4.50%
WGL Holdings, Inc.	WGL	7.30%	8.00%	7.65%
Average		5.71%	5.63%	5.67%
Median		6.00%	6.00%	6.00%

Source: Yahoo Finance! and Zacks Investment Research as of May 31, 2016.

Selected Natural Gas Distribution Companies Blended Growth Rate Estimates

		1/2 Retention	1/2 Earnings	Weighted
Company	Ticker	Growth	Growth	Average
Atmos Energy Corporation	ATO	5.09%	6.50%	5.79%
Spire, Inc.	SR	4.52%	4.56%	4.54%
New Jersey Resources Corporation	NJR	5.48%	6.50%	5.99%
Northwest Natural Gas Company	NWN	3.32%	4.00%	3.66%
South Jersey Industries, Inc.	SJI	2.11%	6.00%	4.06%
Southwest Gas Corporation	SWX	5.83%	4.50%	5.17%
WGL Holdings, Inc.	WGL	4.71%	7.65%	6.18%
Average		4.44%	5.67%	5.06%
Median		4.71%	6.00%	5.17%

Source: Schedule 4, page 3 of 8, and Schedule 4, page 4 of 8

Selected Natural Gas Distribution Companies Basic DCF Calculation

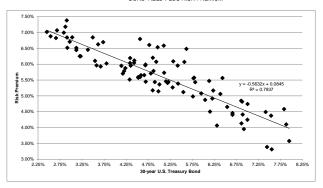
					Secondary Market:		Primary Market:
			Dividend	Expected	Investor	Flotation	
		Dividend	Yield x	Growth	Required	Cost	Cost of
Company	Ticker	Yield	(1 + 0.625g)	Rate (g)	Return	Adjustment	Capital
Atmos Energy Corporation	ATO	2.44%	2.54%	6.50%	9.04%	1.04	9.40%
Spire, Inc.	SR	3.11%	3.20%	4.56%	7.76%	1.04	8.07%
New Jersey Resources Corporation	NJR	2.80%	2.91%	6.50%	9.41%	1.04	9.79%
Northwest Natural Gas Company	NWN	3.62%	3.71%	4.00%	7.71%	1.04	8.02%
South Jersey Industries, Inc.	SJI	4.12%	4.27%	6.00%	10.27%	1.04	10.68%
Southwest Gas Corporation	SWX	2.72%	2.80%	4.50%	7.30%	1.04	7.59%
WGL Holdings, Inc.	WGL	2.85%	2.98%	7.65%	10.63%	1.04	11.06%
High					10.63%		11.06%
3 rd Quartile					9.84%		10.24%
2 nd Quartile (Median)					9.04%		9.40%
1 st Quartile					7.73%		8.04%
Low					7.30%		7.59%

Selected Natural Gas Distribution Companies Blended Growth Rate DCF Calculation

					Secondary] [Primary
					Market:		Market:
			Dividend	Expected	Investor		
		Dividend	Yield x	Growth	Required	Flotation Cost	Cost of
Company	Ticker	Yield	(1+0.625g)	Rate (g)	Return	Adjustment	Capital
				- - 0	0.00		0.44.
Atmos Energy Corporation	ATO	2.44%	2.53%	5.79%	8.32%	1.04	8.66%
Spire, Inc.	SR	3.11%	3.20%	4.54%	7.74%	1.04	8.05%
New Jersey Resources Corporation	NJR	2.80%	2.90%	5.99%	8.90%	1.04	9.25%
Northwest Natural Gas Company	NWN	3.62%	3.70%	3.66%	7.36%	1.04	7.66%
South Jersey Industries, Inc.	SJI	4.12%	4.22%	4.06%	8.28%	1.04	8.61%
Southwest Gas Corporation	SWX	2.72%	2.81%	5.17%	7.97%	1.04	8.29%
WGL Holdings, Inc.	WGL	2.85%	2.96%	6.18%	9.14%	1.04	9.50%
High					9.14%		9.50%
3 rd Quartile					8.61%		8.95%
2 nd Quartile (Median)					8.28%		8.61%
1 st Quartile					7.86%		8.17%
Low					7.36%		7.66%

	[1]	[2]	[3]
	Average Authorize	30-year U.S.	
	d Natural Gas ROE	Treasury Bond	Risk Premium
1002.1			
1992.1 1992.2	12.42% 11.98%	7.84% 7.88%	4.58% 4.10%
1992.3	11.91%	7.42%	4.49%
1992.4 1993.1	11.92% 11.75%	7.54% 7.01%	4.38% 4.74%
1993.2	11.71%	6.86%	4.85%
1993.3 1993.4	11.40% 11.12%	6.23% 6.21%	5.17% 4.92%
1994.1	11.12%	6.66%	4.46%
1994.2 1994.3	10.84% 10.87%	7.45% 7.55%	3.39% 3.31%
1994.4	11.53%	7.95%	3.58%
1995.2 1995.3	11.00%	6.87% 6.66%	4.13%
1995.3	11.07% 11.61%	6.14%	4.40% 5.47%
1996.1	11.45%	6.39%	5.06%
1996.2 1996.3	10.88% 11.25%	6.92% 7.00%	3.95% 4.25%
1996.4	11.19%	6.54%	4.65%
1997.1 1997.2	11.31% 11.70%	6.90% 6.88%	4.41% 4.82%
1997.3	12.00%	6.44%	5.56%
1997.4 1998.2	10.92% 11.37%	6.04% 5.79%	4.87% 5.57%
1998.3	11.41%	5.32%	6.09%
1998.4	11.69%	5.11%	6.59%
1999.1 1999.2	10.82% 11.25%	5.43% 5.82%	5.39% 5.43%
1999.4	10.38%	6.31%	4.06%
2000.1 2000.2	10.66% 11.03%	6.15% 5.95%	4.50% 5.08%
2000.3	11.33%	5.78%	5.56%
2000.4 2001.1	12.10% 11.38%	5.62% 5.42%	6.48% 5.96%
2001.2	10.75%	5.77%	4.98%
2001.4 2002.1	10.65% 10.67%	5.21% 5.55%	5.44% 5.12%
2002.1	11.64%	5.57%	6.07%
2002.3	11.50%	4.96%	6.54%
2002.4 2003.1	11.01% 11.38%	4.93% 4.78%	6.08% 6.61%
2003.2	11.36%	4.57%	6.80%
2003.3 2003.4	10.61% 10.84%	5.15% 5.11%	5.46% 5.73%
2004.1	11.06%	4.86%	6.20%
2004.2 2004.3	10.57% 10.37%	5.31% 5.01%	5.27% 5.36%
2004.4	10.66%	4.87%	5.79%
2005.1 2005.2	10.65% 10.54%	4.69% 4.34%	5.96% 6.19%
2005.3	10.47%	4.43%	6.04%
2005.4 2006.1	10.32% 10.68%	4.66% 4.69%	5.66% 5.99%
2006.2	10.60%	5.19%	5.41%
2006.3 2006.4	10.34% 10.14%	4.90% 4.70%	5.44% 5.45%
2007.1	10.52%	4.81%	5.71%
2007.2 2007.3	10.13%	4.98% 4.85%	5.14% 5.17%
2007.3	10.03% 10.12%	4.53%	5.59%
2008.1	10.38%	4.34%	6.04%
2008.2 2008.3	10.17% 10.55%	4.57% 4.44%	5.60% 6.12%
2008.4	10.34%	3.49% 3.62%	6.85%
2009.1 2009.2	10.24% 10.11%	4.23%	6.63% 5.87%
2009.3	9.88%	4.18%	5.70%
2009.4 2010.1	10.31% 10.24%	4.35% 4.59%	5.95% 5.65%
2010.2	9.99%	4.20%	5.78%
2010.3 2010.4	10.43% 10.09%	3.73% 4.14%	6.70% 5.95%
2011.1	10.10%	4.53%	5.57%
2011.2 2011.3	9.85% 9.65%	4.33% 3.54%	5.51% 6.11%
2011.4	9.88%	3.03%	6.85%
2012.1 2012.2	9.63% 9.83%	3.12% 2.84%	6.51% 7.00%
2012.3	9.75%	2.68%	7.07%
2012.4 2013.1	10.06% 9.57%	2.87% 3.12%	7.18% 6.45%
2013.2	9.47%	3.22%	6.25%
2013.3 2013.4	9.60% 9.83%	3.67% 3.81%	5.93% 6.02%
2014.1	9.54%	3.58%	5.96%
2014.2 2014.3	9.84% 9.45%	3.38% 3.20%	6.45% 6.25%
2014.4	10.28%	2.90%	7.38%
2015.1 2015.2	9.47% 9.43%	2.45% 2.92%	7.02% 6.52%
2015.3	9.75%	2.91%	6.84%
2015.4 2016.1	9.68% 9.48%	2.97% 2.66%	6.71% 6.83%
2016.1	9.48%	2.54%	6.88%
Average	10.64%	5.01%	5.63%
Median	10.61%	4.89%	5.68%

BOND YIELD PLUS RISK PREMIUM



SUMMARY OUTPUT

Regression Stat	istics
Multiple R	0.89092
R Square	0.79373
Adjusted R Square	0.79149
Standard Error	0.00413
Observations	94

ANOVA

	df	SS	MS	F	ignificance F
Regression	1	0.00605	0.00605	354.02755	0.00000
Residual	92	0.00157	0.00002		
Total	93	0.00762			

	Coefficients St	andard Error	t Stat	P-value	Lower 95%	Upper 95%	ower 95.0%	Jpper 95.0%
Intercept	0.0845	0.001558	54.26	0.00000	0.081438	0.087627	0.081438	0.087627
U.S. Govt. 30-year Treasury	-0.5632	0.029932	-18.82	0.00000	-0.622637	-0.503742	-0.622637	-0.503742

	[7]	[8]	[9]
	30-year		
	U.S.		
	Treasury	Risk	
	Bond	Premium	ROE
Current 30-day average of 30-year U.S. Treasury bond yield [4]	2.65%	6.96%	9.61%
Near-term projected 30-year U.S. Treasury bond yield (Q2 2016 - Q3 2017) [5]	3.08%	6.72%	9.80%
Projected 30-year U.S. Treasury bond yield (2018 - 2022) [6]	4.30%	6.03%	10.33%
MEAN			9.91%

- Notes:

 [1] Source: Regulatory Research Associates
 [2] Source: Bloomberg Professional, quarterly bond yields are the daily average of each trading day in the quarter
 [3] Equals [1] [2]
 [4] Source: Bloomberg Professional
 [5] Source: Blue Chip Financial Forecasts, Vol. 35, No. 6, June 1, 2016, at 2
 [6] Source: Blue Chip Financial Forecasts, Vol. 35, No. 6, June 1, 2016, at 14
 [7] See Notes [4], [5] and [6]
 [8] Equals 0.084532 + (-0.563190 x [7])
 [9] Equals [7] + [8]

S&P 500	2.54%	2.69%	9.44%	12.13%
	Yield	(1 + 0.625g)	Rate (g)	Return
	Dividend	Yield x	Expected Growth	Required
		Dividend		Investor
				Market
				Secondary
	[1]	[2]	[3]	[4]

		[5]	[6]	[7]	[8]	[9]	[10]	[11]	[12]
								Market	Market Capitalization-
								Capitalization-	
		Shares		Market	Percent of			Weighted	Long-Term
		Outstanding		Capitalization	Total Market	Current Dividend	Best Long-Term	Dividend	Growth
Company	Ticker	(million)	Price	(\$million)	Capitalization	Yield	Growth Estimate	Yield	Estimate
Alcoa Inc	AA	1,315.1	9.27	12,191	0.0771%	1.2945%	5.00%	0.001%	
LyondellBasell Industries NV	LYB	426.7	81.36	34,719	0.2197%	4.179%	5.667%	0.0092%	
American Express Co Verizon Communications Inc	AXP VZ	951.0 4,076.3	65.76 50.90	62,540 207,483	0.3958% 1.3130%	1.764% 4.4401%	8.20% 3.952%	0.007% 0.0583%	
Broadcom Ltd	AVGO	390.4	154.36	60,270	0.3814%	1.2698%	15.142%	0.0383%	
Boeing Co/The	BA	637.0	126.15	80,359	0.5085%	3.4562%	12.08%	0.0176%	
Caterpillar Inc	CAT	583.9	72.51	42,338	0.2679%	4.2477%	7.225%	0.0114%	
JPMorgan Chase & Co	JPM	3,656.7	65.27	238,670	1.5104%	2.9416%	4.206%	0.0444%	
Chevron Corp	CVX	1,884.7	101.00	190,355	1.2046%	4.2376%	7.375%	0.051%	0.0888%
Coca-Cola Co/The	KO	4,326.2	44.60	192,948	1.2210%	3.139%	5.72%	0.0383%	0.0698%
AbbVie Inc	ABBV	1,617.4	62.93	101,780	0.6441%	3.6231%	12.009%	0.0233%	0.0774%
Walt Disney Co/The	DIS	1,622.4	99.22	160,979	1.0187%	1.4312%	10.075%	0.0146%	0.1026%
Extra Space Storage Inc	EXR	125.2	92.97	11,641	0.0737%	3.3559%	7.03%	0.0025%	
EI du Pont de Nemours & Co	DD	873.5	65.41	57,136	0.3616%	2.3238%	8.25%	0.0084%	
Exxon Mobil Corp	XOM	4,146.6	89.02	369,131	2.3360%	3.37%	11.523%	0.0787%	
Phillips 66	PSX	525.6	80.36	42,236	0.2673%	3.1359%	6.803%	0.0084%	
General Electric Co	GE	9,195.7	30.23	277,985	1.7592%	3.0433%	9.98%	0.0535%	
HP Inc	HPQ	1,726.7	13.38	23,103	0.1462%	3.707%	3.763%	0.0054%	
Home Depot Inc/The	HD	1,244.0	132.12	164,358	1.0401%	2.089%	13.469%	0.0217%	
International Business Machines Corp Concho Resources Inc	IBM CXO	960.0	153.74 121.34	147,585 15,962	0.9340% 0.0000%	3.6425%	3.543% 25.00%	0.034%	
Johnson & Johnson	JNJ	131.6 2,750.6	112.69	309,970	1.9616%	n/a 2.8396%	6.036%	n/a 0.0557%	
McDonald's Corp	MCD	2,730.0 877.9	122.06	107,151	0.6781%	2.9166%	10.311%	0.0337%	
Merck & Co Inc	MRK	2,768.0	56.26	155,729	0.9855%	3.2705%	5.70%	0.0138%	
3M Co	MMM	606.5	168.32	102,089	0.6461%	2.6378%	9.10%	0.017%	
American Water Works Co Inc	AWK	177.7	74.10	13,169	0.0833%	2.0243%	7.34%	0.0017%	
Bank of America Corp	BAC	10,271.9	14.79	151,922	0.9614%	1.3523%	7.90%	0.013%	
CSRA Inc	CSRA	163.3	24.77	4,045	0.0256%	1.6149%	10.00%	0.0004%	0.0026%
Pfizer Inc	PFE	6,064.8	34.70	210,450	1.3318%	3.4582%	6.20%	0.0461%	0.0826%
Procter & Gamble Co/The	PG	2,661.9	81.04	215,716	1.3651%	3.3045%	6.25%	0.0451%	0.0853%
AT&T Inc	T	6,156.0	39.15	241,007	1.5252%	4.9042%	4.25%	0.0748%	0.0648%
Travelers Cos Inc/The	TRV	292.4	114.14	33,374	0.2112%	2.348%	7.125%	0.005%	
United Technologies Corp	UTX	836.9	100.58	84,172	0.5327%	2.6248%	9.556%	0.014%	
Analog Devices Inc	ADI	307.4	58.50	17,980	0.1138%	2.8718%	8.92%	0.0033%	
Wal-Mart Stores Inc	WMT	3,138.8	70.78	222,162	1.4059%	2.8257%	2.91%	0.0397%	
Cisco Systems Inc	CSCO INTC	5,029.7	29.05	146,113	0.9247%	3.58%	8.767%	0.0331%	
Intel Corp General Motors Co	GM	4,722.0 1,539.8	31.59 31.28	149,168 48,166	0.9440% 0.3048%	3.2922% 4.8593%	8.517% 9.583%	0.0311% 0.0148%	
Microsoft Corp	MSFT	7,860.5	53.00	416,605	2.6364%	2.717%	8.46%	0.0148%	
Dollar General Corp	DG	283.8	89.90	25,512	0.1614%	1.1123%	13.848%	0.0018%	
Kinder Morgan Inc/DE	KMI	2,231.6	18.08	40,347	0.2553%	2.7655%	14.65%	0.0071%	
Citigroup Inc	C	2,934.9	46.57	136,680	0.8650%	0.4295%	9.91%	0.0037%	
American International Group Inc	AIG	1,119.0	57.88	64,770	0.4099%	2.2115%	9.50%	0.0091%	
Honeywell International Inc	HON	762.1	113.83	86,752	0.5490%	2.0908%	9.32%	0.0115%	0.0512%
Altria Group Inc	MO	1,956.4	63.64	124,507	0.7879%	3.5512%	7.648%	0.028%	0.0603%
HCA Holdings Inc	HCA	391.1	78.02	30,510	0.0000%	n/a	10.75%	n/a	0.00%
Under Armour Inc	UA	183.1	37.73	6,910	0.0000%	n/a	22.567%	n/a	
International Paper Co	IP	411.2	42.16	17,335	0.1097%	4.1746%	7.50%	0.0046%	
Hewlett Packard Enterprise Co	HPE	1,716.6	18.47	31,705	0.2006%	1.1911%	6.417%	0.0024%	
Abbott Laboratories	ABT	1,469.2	39.63	58,222	0.3685%	2.6243%	11.733%	0.0097%	
Aflac Inc	AFL	414.0	69.46	28,756	0.1820%	2.3611%	4.64%	0.0043%	
Air Products & Chemicals Inc	APD	216.1	142.64	30,822	0.1951%	2.4117%	8.167%	0.0047%	
Royal Caribbean Cruises Ltd	RCL AEP	215.2 491.3	77.39 64.73	16,658 31,803	0.1054% 0.2013%	1.9382% 3.4605%	24.867% 5.048%	0.002% 0.007%	
American Electric Power Co Inc	HES		59.93						
Hess Corp Anadarko Petroleum Corp	APC	316.7 510.4	51.86	18,981 26,471	0.0000% 0.1675%	1.6686% 0.3857%	(20.09%) 8.333%	0.00% 0.0006%	
Anadarko Petroleum Corp Aon PLC	AON	264.9	109.27	28,948	0.1873%	1.208%	11.23%		
Apache Corp	APA	378.5	57.14	21,629	0.1369%	1.7501%	7.00%		
Archer-Daniels-Midland Co	ADM	587.6	42.77	25,131	0.1590%	2.8057%	6.285%	0.0024%	
AGL Resources Inc	GAS	120.7	65.80	7,941	0.0503%	3.2219%	6.00%	0.0045%	
Automatic Data Processing Inc	ADP	455.5	87.84	40,014	0.2532%	2.4135%	10.286%		
Verisk Analytics Inc	VRSK	168.2	79.39	13,351	0.0000%	n/a	12.00%		
AutoZone Inc	AZO	29.9	762.20	22,759	0.0000%	n/a	11.93%	n/a	
Avery Dennison Corp	AVY	89.2	74.38	6,633	0.0420%	2.2049%	8.20%	0.0009%	
Baker Hughes Inc	BHI	437.9	46.38	20,310	0.1285%	1.4661%	14.00%		
Ball Corp	BLL	141.8	72.30	10,252	0.0649%	0.7192%	4.40%	0.0005%	0.0029%
Bank of New York Mellon Corp/The	BK	1,077.1	42.06	45,302	0.2867%	1.6167%	9.567%	0.0046%	0.0274%

S&P 500	2.54%	2.69%	9.44%	12.13%
	Yield	(1 + 0.625g)	Rate (g)	Return
	Dividend	Yield x	Expected Growth	Required
		Dividend		Investor
				Market
•				Secondary
	[1]	[2]	[3]	[4]

		[5]	[6]	[7]	[8]	[9]	[10]	[11]	[12]
		Shares		Market	Percent of	a	D . V	Market Capitalization- Weighted	Long-Term
Company	Ticker	Outstanding (million)	Price	Capitalization (\$million)	Capitalization	Current Dividend Yield	Growth Estimate	Dividend Yield	Growth Estimate
CR Bard Inc Baxter International Inc	BCR BAX	73.3 552.3	219.04 43.16	16,060 23,836	0.1016% 0.1508%	0.4383% 1.2048%	10.75% 10.50%	0.0004% 0.0018%	0.0109% 0.0158%
Becton Dickinson and Co	BDX	212.2	166.45	35,321	0.1308%	1.5861%	11.507%	0.0015%	0.0158%
Berkshire Hathaway Inc	BRK/B	1,255.6	140.54	176,462	0.0000%	n/a	7.10%	n/a	
Best Buy Co Inc	BBY	324.1	32.17	10,426	0.0660%	3.4815%	10.18%	0.0023%	0.0067%
H&R Block Inc Boston Scientific Corp	HRB BSX	224.4 1,356.9	21.36 22.71	4,793 30,814	0.0303% 0.0000%	3.7453%	11.00% 11.257%	0.0011%	0.0033% 0.00%
Bristol-Myers Squibb Co	BMY	1,669.3	71.70	119,689	0.7574%	n/a 2.1199%	20.556%	n/a 0.0161%	0.1557%
Brown-Forman Corp	BF/B	115.5	98.07	11,329	0.0717%	1.3868%	6.92%	0.001%	0.005%
Cabot Oil & Gas Corp	COG	465.0	23.97	11,146	0.0705%	0.3338%	40.785%	0.0002%	0.0288%
Campbell Soup Co	CPB	309.1	60.57	18,725	0.1185%	2.0604%	7.315%	0.0024%	0.0087%
Kansas City Southern Carnival Corp	KSU CCL	108.0 562.1	93.10 47.74	10,054 26,836	0.0636% 0.1698%	1.4178% 2.9326%	7.775% 17.007%	0.0009% 0.005%	0.0049% 0.0289%
Qorvo Inc	QRVO	127.5	50.97	6,500	0.0000%	n/a	15.498%	n/a	
CenturyLink Inc	CTL	546.1	27.12	14,809	0.0000%	7.9646%	(1.187%)	0.00%	0.00%
Cigna Corp	CI	256.5	128.11	32,862	0.2080%	0.0312%	8.623%	0.0001%	0.0179%
UDR Inc	UDR	267.1	36.03	9,625	0.0609%	3.275%	6.725%	0.002%	0.0041%
Frontier Communications Corp Clorox Co/The	FTR CLX	1,173.1 129.3	5.17 128.54	6,065 16,625	0.0384% 0.1052%	8.1238% 2.4895%	11.55% 6.56%	0.0031% 0.0026%	0.0044% 0.0069%
CMS Energy Corp	CMS	280.0	41.82	11,708	0.0741%	2.9651%	6.00%	0.0022%	0.0044%
Colgate-Palmolive Co	CL	893.0	70.41	62,877	0.3979%	2.2156%	8.355%	0.0088%	0.0332%
Comerica Inc	CMA	175.1	47.10	8,249	0.0522%	1.8684%	6.547%	0.001%	0.0034%
CA Inc ConAgra Foods Inc	CA CAG	417.5 436.4	32.32 45.70	13,492 19,944	0.0854% 0.1262%	3.1559% 2.1882%	5.50% 7.75%	0.0027% 0.0028%	0.0047% 0.0098%
Consolidated Edison Inc	ED	304.2	73.26	22,283	0.1202%	3.6582%	3.14%	0.0028%	0.0044%
SL Green Realty Corp	SLG	100.2	101.36	10,160	0.0643%	2.8414%	4.85%	0.0018%	0.0031%
Corning Inc	GLW	1,075.3	20.89	22,464	0.1422%	2.585%	12.337%	0.0037%	0.0175%
Cummins Inc	CMI	170.4	114.47	19,501	0.1234%	3.407%	4.26%	0.0042%	0.0053%
Danaher Corp Target Corp	DHR TGT	688.7 589.3	98.36 68.78	67,740 40,530	0.4287% 0.2565%	0.6507% 3.2568%	11.975% 10.352%	0.0028% 0.0084%	0.0513% 0.0266%
Deere & Co	DE	314.3	82.29	25,860	0.1637%	2.9165%	7.44%	0.0034%	0.0200%
Dominion Resources Inc/VA	D	616.2	72.25	44,522	0.2817%	3.8754%	6.45%	0.0109%	0.0182%
Dover Corp	DOV	155.1	66.75	10,356	0.0655%	2.5169%	10.475%	0.0016%	0.0069%
Dow Chemical Co/The	DOW DUK	1,122.8	51.36	57,668	0.3649%	3.5826%	6.00%	0.0131%	0.0219%
Duke Energy Corp Eaton Corp PLC	ETN	688.8 458.0	78.23 61.63	53,884 28,227	0.3410% 0.1786%	4.2183% 3.6995%	4.71% 8.417%	0.0144% 0.0066%	0.0161% 0.015%
Ecolab Inc	ECL	293.3	117.24	34,387	0.2176%	1.1941%	12.357%	0.0026%	0.0269%
PerkinElmer Inc	PKI	109.0	54.75	5,969	0.0378%	0.5114%	19.783%	0.0002%	0.0075%
EMC Corp/MA	EMC	1,953.2	27.95	54,592	0.3455%	1.6458%	10.78%	0.0057%	0.0372%
Emerson Electric Co	EMR	643.4	52.02	33,467	0.2118%	3.6524%	7.325%	0.0077%	0.0155%
EOG Resources Inc Entergy Corp	EOG ETR	550.3 178.7	81.36 75.92	44,771 13,570	0.0000% 0.0859%	0.8235% 4.4784%	(16.56%) 0.75%	0.00% 0.0038%	0.00% 0.0006%
Equifax Inc	EFX	119.0	125.73	14,964	0.0947%	1.0499%	12.233%	0.001%	0.0116%
EQT Corp	EQT	172.7	73.25	12,653	0.0801%	0.1638%	25.00%	0.0001%	0.02%
XL Group PLC	XL	283.4	34.35	9,734	0.0616%	2.329%	9.00%	0.0014%	0.0055%
FedEx Corp Macy's Inc	FDX M	268.4 308.4	164.97 33.21	44,282 10,242	0.2802% 0.0648%	0.6062% 4.5468%	13.056% 9.667%	0.0017% 0.0029%	0.0366% 0.0063%
FMC Corp	FMC	133.8	47.49	6,352	0.0448%	1.3898%	9.533%	0.0029%	0.0063%
Ford Motor Co	F	3,902.0	13.49	52,638	0.3331%	4.4477%	6.67%	0.0148%	0.0222%
NextEra Energy Inc	NEE	461.4	120.12	55,429	0.3508%	2.8971%	6.423%	0.0102%	0.0225%
Franklin Resources Inc	BEN	584.9	37.35	21,847	0.1383%	1.9277%	6.19%	0.0027%	0.0086%
Freeport-McMoRan Inc TEGNA Inc	FCX TGNA	1,252.1 217.6	11.08 22.96	13,874 4,996	0.0000% 0.0316%	n/a 2.439%	(146.00%) 8.033%	n/a 0.0008%	0.00% 0.0025%
Gap Inc/The	GPS	397.9	17.99	7,158	0.0310%	5.114%	8.05%	0.0008%	0.0025%
General Dynamics Corp	GD	305.6	141.87	43,362	0.2744%	2.1428%	7.65%	0.0059%	
General Mills Inc	GIS	594.4	62.78	37,317	0.2362%	2.9309%	10.16%	0.0069%	0.024%
Genuine Parts Co	GPC	149.6	96.92	14,501	0.0918%	2.7136%	6.325%	0.0025%	0.0058%
WW Grainger Inc Halliburton Co	GWW HAL	61.3 859.3	228.35 42.18	14,003 36,244	0.0886% 0.2294%	2.1371% 1.707%	9.36% 13.15%	0.0019% 0.0039%	0.0083% 0.0302%
Harley-Davidson Inc	HOG	181.1	46.39	8,401	0.2294%	3.0179%	11.08%		
Harman International Industries Inc	HAR	70.6	78.24	5,520	0.0349%	1.7894%	17.50%	0.0006%	
Harris Corp	HRS	124.7	78.77	9,825	0.0000%	2.539%	n/a		
HCP Inc	HCP	467.1	32.87	15,353	0.0972%	6.9973%	1.215%	0.0068%	
Helmerich & Payne Inc Hershey Co/The	HP HSY	108.0 152.8	61.15 92.85	6,607 14,183	0.0000% 0.0898%	4.4971% 2.5116%	(1.40%) 9.175%		
Synchrony Financial	SYF	833.9	31.20	26,018	0.0000%	2.3116% n/a		0.0025% n/a	
Hormel Foods Corp	HRL	529.9	34.41	18,234	0.1154%	1.6856%	5.90%	0.0019%	

S&P 500	2.54%	2.69%	9.44%	12.13%
	Yield	(1 + 0.625g)	Rate (g)	Return
	Dividen	d Yield x	Expected Growth	Required
		Dividend		Investor
				Market
				Secondary
	[1]	[2]	[3]	[4]

		[5]	[6]	[7]	[8]	[9]	[10]	[11]	[12]
		Shares Outstanding		Market Capitalization	Percent of Total Market	Current Dividend	Best Long-Term	Market Capitalization- Weighted Dividend	Market Capitalization- Weighted Best Long-Term Growth
Company	Ticker	(million)	Price	(\$million)	Capitalization	Yield	Growth Estimate		Estimate
Arthur J Gallagher & Co	AJG	177.1	48.33	8,561	0.0542%	3.145%	9.163%	0.0017%	0.005%
Starwood Hotels & Resorts Worldwide Inc	HOT	169.5	73.43	12,449	0.0788%	2.0428%	7.256%		0.0057%
Mondelez International Inc	MDLZ	1,552.1	44.49	69,051	0.4370%	1.5284%	12.986%		0.0567%
CenterPoint Energy Inc	CNP	430.6	22.53	9,702	0.0614%	4.5717%	4.00%		0.0025%
Humana Inc	HUM	149.0	172.51	25,710	0.1627%	0.6724%	13.138%		0.0214%
Willis Towers Watson PLC Illinois Tool Works Inc	WLTW ITW	138.4 359.4	128.02 106.03	17,723 38,104	0.1122% 0.2411%	1.4998% 2.0749%	21.467% 7.85%		0.0241% 0.0189%
Ingersoll-Rand PLC	IR	257.5	66.81	17,201	0.1089%	1.9159%	9.625%		0.0105%
Foot Locker Inc	FL	136.1	55.92	7,610	0.0482%	1.9671%	10.438%		0.005%
Interpublic Group of Cos Inc/The	IPG	402.4	23.90	9,617	0.0609%	2.5105%	8.00%		0.0049%
International Flavors & Fragrances Inc	IFF	79.7	129.00	10,283	0.0651%	1.7364%	10.50%		0.0068%
Jacobs Engineering Group Inc	JEC	121.9	50.69	6,180	0.0000%	n/a	6.553%		
Johnson Controls Inc Hanesbrands Inc	JCI HBI	648.4 377.5	44.15 27.07	28,626 10,219	0.1812% 0.0647%	2.6274% 1.6254%	9.20% 16.575%		0.0167% 0.0107%
Kellogg Co	K	350.0	74.37	26,033	0.1647%	2.6893%	5.823%		0.0107%
Perrigo Co PLC	PRGO	143.2	95.84	13,726	0.0869%	0.6052%	9.76%		0.0085%
Kimberly-Clark Corp	KMB	360.1	127.04	45,751	0.2895%	2.8967%	7.64%		0.0221%
Kimco Realty Corp	KIM	419.6	28.18	11,826	0.0748%	3.6196%	5.673%		0.0042%
Kohl's Corp	KSS	185.2	36.04	6,673	0.0422%	5.5494%	3.75%		0.0016%
Oracle Corp	ORCL	4,149.9	40.20	166,825	1.0557%	1.4925%	7.69%		0.0812%
Kroger Co/The	KR LM	953.8 105.4	35.76 34.50	34,107 3,636	0.2158% 0.0230%	1.1745% 2.5507%	9.904% 18.36%		0.0214% 0.0042%
Legg Mason Inc Leggett & Platt Inc	LEG	134.3	50.26	6,751	0.0230%	2.7059%	10.00%		0.0042%
Lennar Corp	LEN	183.4	45.57	8,358	0.0529%	0.3511%	8.75%		0.0046%
Leucadia National Corp	LUK	362.3	18.10	6,558	0.0415%	1.3812%	18.00%		0.0075%
Eli Lilly & Co	LLY	1,103.8	75.03	82,821	0.5241%	2.7189%	11.517%	0.0143%	0.0604%
L Brands Inc	LB	287.0	68.55	19,674	0.1245%	3.5011%	10.94%		0.0136%
Lincoln National Corp	LNC	239.0	45.85	10,958	0.0693%	2.181%	11.80%		0.0082%
Loews Corp Lowe's Cos Inc	L LOW	339.0	40.48	13,723	0.0000%	0.6176% 1.7472%	n/a		n/a 0.0744%
Host Hotels & Resorts Inc	HST	886.1 747.3	80.13 15.40	71,004 11,509	0.4493% 0.0728%	5.1948%	16.558% 5.00%		0.0744%
Marsh & McLennan Cos Inc	MMC	521.2	66.07	34,438	0.2179%	2.0584%	11.618%		0.0253%
Masco Corp	MAS	332.7	32.64	10,861	0.0687%	1.1642%	14.476%		0.0099%
Mattel Inc	MAT	340.4	31.88	10,853	0.0687%	4.7679%	10.15%	0.0033%	0.007%
S&P Global Inc	SPGI	264.6	111.81	29,585	0.1872%	1.2879%	10.00%		0.0187%
Medtronic PLC	MDT	1,401.0	80.48	112,756	0.7136%	1.8887%	8.752%		0.0625%
CVS Health Corp	CVS MU	1,074.0	96.45	103,589	0.6556%	1.7626%	14.04%		0.092%
Micron Technology Inc Motorola Solutions Inc	MSI	1,037.0 174.6	12.72 69.27	13,191 12,095	0.0000% 0.0765%	n/a 2.3675%	6.10% 5.275%		0.00%
Murphy Oil Corp	MUR	172.2	30.91	5,323	0.0000%	4.5293%	n/a		n/a
Mylan NV	MYL	508.4	43.34	22,033	0.0000%	n/a	9.417%		
Laboratory Corp of America Holdings	LH	102.4	127.95	13,102	0.0000%	n/a	11.293%	n/a	
Newell Brands Inc	NWL	478.0	47.69	22,794	0.1442%	1.5936%	13.77%		0.0199%
Newmont Mining Corp	NEM	530.5	32.41	17,195	0.1088%	0.3085%	6.133%		0.0067%
Twenty-First Century Fox Inc	FOXA	1,095.7	28.88	31,645	0.2003%	1.0388%	13.838%		0.0277%
NIKE Inc NiSource Inc	NKE NI	1,331.5 321.5	55.22 23.86	73,524 7,672	0.4653% 0.0000%	1.159% 2.7661%	13.912% n/a		0.0647% n/a
Noble Energy Inc	NBL	429.6	35.75	15,358	0.0000%	1.1189%	10.00%		0.0097%
Norfolk Southern Corp	NSC	295.7	84.06	24,860	0.1573%	2.8075%	11.767%		0.0185%
Eversource Energy	ES	317.2	55.24	17,523	0.1109%	3.2223%	7.125%		0.0079%
Northrop Grumman Corp	NOC	180.5	212.67	38,377	0.2429%	1.6928%	7.54%	0.0041%	0.0183%
Wells Fargo & Co	WFC	5,077.0	50.72	257,508	1.6296%	2.9968%	9.878%		0.161%
Nucor Corp	NUE	317.9	48.51	15,423	0.0976%	3.0921%	8.20%		0.008%
PVH Corp	PVH OXY	81.0	93.80	7,602	0.0481%	0.1599%	6.355%		0.0031%
Occidental Petroleum Corp Omnicom Group Inc	OMC	763.7 237.8	75.44 83.33	57,617 19,812	0.3646% 0.1254%	3.9767% 2.6401%	8.00% 6.45%		0.0292% 0.0081%
ONEOK Inc	OKE	210.1	43.25	9,087	0.1234%	5.6879%	7.30%		0.0042%
Owens-Illinois Inc	OI	161.9	18.90	3,060	0.0000%	n/a			
PG&E Corp	PCG	496.0	60.08	29,802	0.1886%	3.2623%	4.00%		
Parker-Hannifin Corp	PH	134.7	114.84	15,467	0.0979%	2.1944%	8.212%	0.0021%	0.008%
PPL Corp	PPL	676.9	38.54	26,089	0.1651%	3.944%	4.775%		0.0079%
PepsiCo Inc	PEP	1,444.4	101.17	146,132	0.9248%	2.9752%	6.422%		0.0594%
Exelon Corp ConocoPhillips	EXC COP	921.7 1,238.4	34.27 43.79	31,586 54,229	0.1999% 0.3432%	3.7117% 2.2836%	4.574%		0.0091% 0.0229%
PulteGroup Inc	PHM	1,238.4 346.0	18.76	6,492	0.3432%	2.2836% 1.919%	6.667% 14.04%		0.0229%
Pinnacle West Capital Corp	PNW	111.1	73.59	8,179	0.0518%	3.3972%	4.648%	0.0018%	0.0024%

	Dividend Yield	Yield x $(1 + 0.625g)$	Expected Growth Rate (g)	Required Return
S&P 500	2.54%	2.69%	9.44%	12.13%

		[5]	[6]	[7]	[8]	[9]	[10]	[11]	[12]
		Shares		Market	Percent of			Market	Market Capitalization- Weighted Best Long-Term
Company	Ticker	Outstanding (million)	Price	Capitalization (\$million)	Total Market Capitalization	Current Dividend Yield	Best Long-Term Growth Estimate	Dividend Yield	Growth Estimate
• •		• •							
PNC Financial Services Group Inc/The PPG Industries Inc	PNC PPG	499.3 266.1	89.74 107.68	44,809 28,650	0.2836% 0.1813%	2.2732% 1.4859%	6.048% 8.50%	0.0064% 0.0027%	0.0172% 0.0154%
Praxair Inc	PX	285.3	107.86	31,339	0.1983%	2.7307%	7.11%	0.0054%	0.0134%
Progressive Corp/The	PGR	583.0	33.30	19,414	0.1229%	2.6673%	8.84%	0.0033%	0.0109%
Public Service Enterprise Group Inc	PEG	505.9	44.75	22,640	0.1433%	3.6648%	3.428%	0.0053%	0.0049%
Raytheon Co Robert Half International Inc	RTN RHI	297.0 131.3	129.67 41.59	38,509 5,462	0.2437% 0.0346%	2.2596% 2.1159%	7.935% 11.63%	0.0055% 0.0007%	0.0193% 0.004%
Ryder System Inc	R	53.7	69.62	3,739	0.0340%	2.3556%	9.92%	0.0007%	0.0023%
SCANA Corp	SCG	142.9	69.91	9,991	0.0632%	3.2899%	5.80%	0.0021%	0.0037%
Edison International	EIX	325.8	71.63	23,338	0.1477%	2.6804%	4.759%	0.004%	0.007%
Schlumberger Ltd	SLB SCHW	1,391.2	76.30	106,151	0.6718%	2.6212%	7.225%	0.0176%	0.0485%
Charles Schwab Corp/The Sherwin-Williams Co/The	SHW	1,321.7 92.5	30.58 291.09	40,417 26,924	0.2558% 0.1704%	0.9156% 1.1543%	19.00% 17.70%	0.0023% 0.002%	0.0486% 0.0302%
JM Smucker Co/The	SJM	119.7	129.15	15,457	0.0978%	2.0751%	14.50%	0.002%	0.0142%
Snap-on Inc	SNA	58.1	161.82	9,409	0.0595%	1.5078%	4.80%	0.0009%	0.0029%
AMETEK Inc	AME	233.4	47.82	11,162	0.0706%	0.7528%	10.304%	0.0005%	0.0073%
Southern Co/The BB&T Corp	SO BBT	938.6 812.0	49.44 36.37	46,402 29,534	0.2936% 0.1869%	4.5307% 3.0795%	3.90% 5.598%	0.0133% 0.0058%	0.0115% 0.0105%
Southwest Airlines Co	LUV	638.7	42.48	27,131	0.1717%	0.9416%	9.083%	0.0038%	0.0105%
Southwestern Energy Co	SWN	392.7	13.67	5,368	0.0000%	n/a	(15.98%)	n/a	0.00%
Stanley Black & Decker Inc	SWK	150.1	113.18	16,990	0.1075%	1.9438%	10.50%	0.0021%	0.0113%
Public Storage	PSA	173.4	253.71	43,989	0.2784%	2.8379%	5.483%	0.0079%	0.0153%
SunTrust Banks Inc Sysco Corp	STI SYY	501.1 563.5	43.82 48.11	21,959 27,111	0.1390% 0.1716%	2.1908% 2.5774%	6.883% 10.00%	0.003% 0.0044%	0.0096% 0.0172%
TECO Energy Inc	TE	235.6	27.54	6,487	0.0411%	3.3406%	5.00%	0.0014%	0.0021%
Tesoro Corp	TSO	120.0	78.08	9,368	0.0000%	2.5615%	(0.503%)	0.00%	0.00%
Texas Instruments Inc	TXN	1,004.2	60.60	60,856	0.3851%	2.5083%	10.00%	0.0097%	0.0385%
Textron Inc Thermo Fisher Scientific Inc	TXT TMO	268.8 393.5	38.06 151.77	10,232 59,723	0.0648% 0.3780%	0.2102% 0.3953%	7.31% 11.825%	0.0001% 0.0015%	0.0047% 0.0447%
Tiffany & Co	TIF	126.0	61.96	7,808	0.0494%	2.9051%	8.317%	0.0013%	0.0041%
TJX Cos Inc/The	TJX	661.1	76.12	50,322	0.3185%	1.3663%	11.556%	0.0044%	0.0368%
Torchmark Corp	TMK	120.7	61.63	7,436	0.0471%	0.9086%	7.98%	0.0004%	0.0038%
Total System Services Inc	TSS	183.6	53.70	9,860	0.0624%	0.7449%	11.00%	0.0005%	0.0069%
Tyco International Plc Ulta Salon Cosmetics & Fragrance Inc	TYC ULTA	425.5 62.6	42.62 233.01	18,135 14,594	0.1148% 0.0000%	1.924% n/a	13.00% 21.00%	0.0022% n/a	0.0149% 0.00%
Union Pacific Corp	UNP	841.0	84.19	70,807	0.4481%	2.6131%	12.917%	0.0117%	0.0579%
UnitedHealth Group Inc	UNH	950.8	133.67	127,094	0.8043%	1.4962%	13.017%	0.012%	0.1047%
Unum Group	UNM	237.8	36.92	8,778	0.0556%	2.1668%	7.60%	0.0012%	0.0042%
Marathon Oil Corp Varian Medical Systems Inc	MRO VAR	847.6 95.2	13.07 82.79	11,079 7,883	0.0000% 0.0000%	1.5302% n/a	(2.437%) 12.05%	0.00% n/a	0.00% 0.00%
Ventas Inc	VTR	338.1	66.33	22,428	0.1419%	4.4022%	5.12%	0.0062%	0.0073%
VF Corp	VFC	417.0	62.32	25,989	0.1645%	2.3748%	10.768%	0.0039%	0.0177%
Vornado Realty Trust	VNO	188.8	95.52	18,031	0.1141%	2.6382%	5.45%	0.003%	0.0062%
Vulcan Materials Co	VMC	133.2	116.75	15,550	0.0984%	0.6852%	23.08%	0.0007%	0.0227%
Weyerhaeuser Co Whirlpool Corp	WY WHR	747.1 76.0	31.50 174.62	23,533 13,265	0.1489% 0.0839%	3.9365% 2.2907%	12.267% 17.04%	0.0059% 0.0019%	0.0183% 0.0143%
Williams Cos Inc/The	WMB	750.6	22.16	16,633	0.0000%	11.5523%	(2.067%)	0.0019%	0.00%
WEC Energy Group Inc	WEC	315.6	60.14	18,983	0.1201%	3.2923%	6.00%	0.004%	0.0072%
Xerox Corp	XRX	1,013.0	9.97	10,100	0.0639%	3.1093%	11.60%	0.002%	0.0074%
Adobe Systems Inc	ADBE	500.2	99.47	49,756	0.0000%	n/a	20.286%	n/a 0.0018%	
AES Corp/VA Amgen Inc	AES AMGN	659.0 751.2	11.09 157.95	7,308 118,655	0.0462% 0.7509%	3.9675% 2.5324%	4.918% 7.971%	0.0018%	0.0023% 0.0599%
Apple Inc	AAPL	5,477.4	99.86	546,976	3.4615%	2.2832%	11.563%	0.079%	0.4002%
Autodesk Inc	ADSK	224.6	58.27	13,087	0.0000%	n/a	20.96%	n/a	
Cintas Corp	CTAS	107.0	94.80	10,144	0.0642%	1.1076%	11.95%	0.0007%	0.0077%
Comcast Corp Molson Coors Brewing Co	CMCSA TAP	2,417.8 193.8	63.30 99.18	153,044 19,222	0.9685% 0.1216%	1.7378% 1.6536%	11.349% 19.767%	0.0168% 0.002%	0.1099% 0.024%
KLA-Tencor Corp	KLAC	155.7	72.93	11,356	0.1216%	2.852%	5.55%	0.002%	0.024%
Marriott International Inc/MD	MAR	254.2	66.04	16,789	0.1062%	1.8171%	11.96%	0.0019%	0.0127%
McCormick & Co Inc/MD	MKC	115.3	97.07	11,190	0.0708%	1.7719%	9.10%	0.0013%	0.0064%
Nordstrom Inc	JWN	172.9	37.98	6,568	0.0416%	3.8968%	7.68%	0.0016%	0.0032%
	PCAR	350.5	55.75	19,538	0.1236% 0.4133%	1.722% 1.2099%	7.833% 10.787%	0.0021% 0.005%	0.0097% 0.0446%
PACCAR Inc	COST								
Costco Wholesale Corp St Jude Medical Inc	COST STJ	439.0 284.3	148.77 78.36	65,315 22,276	0.1410%	1.5824%	10.625%	0.003%	0.015%
Costco Wholesale Corp	COST STJ SYK		78.36 111.16	22,276 41,572		1.5824% 1.3674%			
Costco Wholesale Corp St Jude Medical Inc	STJ	284.3	78.36	22,276	0.1410%	1.5824%	10.625%	0.0022%	0.015%

S&P 500	2.54%	2.69%	9.44%	12.13%
	Yield	(1 + 0.625g)	Rate (g)	Return
	Dividend	Yield x	Expected Growth	Required
		Dividend		Investor
				Market
•				Secondary
	[1]	[2]	[3]	[4]

Part			[5]	[6]	[7]	[8]	[9]	[10]	[11]	[12]
Part										
Part										
Time Water Inc. Congray Control Congray Congr			Shares		Market	Percent of				
Time Warner lac.					Capitalization		Current Dividend	Best Long-Term		
Belland Reyword free	Company	Ticker	(million)	Price	(\$million)	Capitalization	Yield	Growth Estimate	Yield	Estimate
Belland Reyword free	Time Worner Inc	TWV	796 /	75.66	50.400	0.27650/	2 12700/	14 2920/	0.0000/	0.05429/
American Artifices Group Inc. Call 23.8 78.85 25.223 61.0528 61.0548 0.0009 0.00098 0.0										
Cegens Carp CELG	•					0.0000%				
Cemer Corp							2.2744%		0.0037%	
Cacciman Financial Corp										
Cablewine Systems Cep	*									
DR However Corp										
Enumer Corp										
Expense Scripes Holding Co										
Expeditions International of Washington Inc			301.6	76.75	23,149	0.0000%	n/a	11.267%	n/a	0.00%
Fastral Co	1 1 0									
MATE Bask Corp Fifth Their Reprise Pisor										
Fiser Ne										
Firth Intel Bancorp										
Hashro Inc										
Humingno Banchures IncOH HBAN 798 10.45 8,348 0.028% 2.6794% 4.67% 0.0014% 0.00131% Melllower Inc	Gilead Sciences Inc	GILD	1,331.8	87.06	115,948	0.7338%	2.1594%	1.457%	0.0158%	0.0107%
Nelbower Inc										
Biggen Inc	e									
Linear Technology Corp										
Range Resources Corp RRC 169.7 42.59 7.229 0.00009% 0.1878% 25.5358 0.00% 0.00% 0.002% 0.005%										
Northean Truns Corp										
People's United Financial Inc				74.10						
Patterno Cox Inc		PAYX	360.1	54.22	19,526	0.1236%	3.0985%	9.775%	0.0038%	0.0121%
QCOM 1.468.9 54.92 80.673 0.5105% 3.8602% 10.40% 0.0197% 0.0531% Roper Technologies he ROP 10.12 171,08 17.313 10.40% 0.1096% 0.0158% 0.0158% Ross Stores ine ROST 401.8 53.40 21.456 0.1558% 1.0112% 12.457% 0.0014% 0.0169% 4.400Nation line AN 103.1 50.44 5.201 0.0000% 6.20 8.644% 6.201 0.0000% 6.20 8.644% 0.20 0.0000% 6.20 8.644% 0.20 0.0000% 6.20 8.644% 0.20 0.0000% 6.20 8.644% 0.20 0.0000% 6.20 6.2511% 6.633% 0.00018% 0.0048%	*									
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AutoNation Incomposition AutoNation Incompos										
KeyCorp									n/a	0.00%
Substace SPLS										
Saine Street Corp										
USB										
Symatic Corp										
Troop Procedure Troop	•									
CBS Corp										
Allergan plc	-									
Whole Foods Market Inc WFM 321.0 32.35 10,385 0.0657% 1.6692% 7.973% 0.0011% 0.0052% Constellation Brands Inc STZ 176.4 153.15 27,018 0.1710% 1.0447% 12.955% 0.0021% 0.0022% Xilinx Inc XLNX 255.5 47.39 12,110 0.0766% 2.7854% 8.233% 0.0021% 0.0083% DENTSPLY SIRONA Inc XRAY 234.2 62.16 14,560 0.0921% 0.4987% 9.42% 0.0005% 0.0087% Zions Bancorporation ZION 204.6 28.02 5,734 0.0363% 0.8565% 9.00% 0.0003% 0.003% Alaska Air Group Inc ALK 123.3 66.40 8.184 0.0518% 1.6566% 5.49% 0.0003% 0.003% Invesco Ltd IVZ 417.3 31.40 13.102 0.0829% 3.5669% 11.282% 0.003% 0.0094% Invita Inc INTU 255.9 106.66 27,291 0.1727%										
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Citizens Financial Group Inc CFG 529.0 23.55 12,457 0.078% 2.0382% 9.00% 0.0016% 0.0071% O'Reilly Automotive Inc ORLY 96.5 264.43 25,506 0.0000% n/a 15.536% n/a 0.000% Allstate Corp/The ALL 374.4 67.51 25.274 0.1599% 15.53% 8.25% 0.001% 0.004% 0.004% 0.004% 0.004% 0.004% 0.0041% ELIR Systems Inc FLIR 137.6 31.15 4,287 0.0271% 1.5409% 15.00% 0.0004% 0.0041% 0.0068 0.0041%	e						n/a			
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S&P 500	2.54%	2.69%	9.44%	12.13%
	Yield	(1 + 0.625g)	Rate (g)	Return
	Dividen	d Yield x	Expected Growth	Required
		Dividend		Investor
				Market
				Secondary
	[1]	[2]	[3]	[4]

		[5]	[6]	[7]	[8]	[9]	[10]	[11]	[12]
								Market	Market Capitalization-
		Shares		Market	Percent of			Capitalization- Weighted	Weighted Best Long-Term
		Outstanding		Capitalization		Current Dividend	Best Long-Term	Dividend	Growth
Company	Ticker	(million)	Price	(\$million)	Capitalization	Yield	Growth Estimate	Yield	Estimate
***	, ma	500.5	102.00	71.170	0.45040	2.02.550	0.5110	0.01250/	0.042204
United Parcel Service Inc Apartment Investment & Management Co	UPS AIV	690.5 156.6	103.09 42.65	71,179 6,679	0.4504% 0.0423%		9.611% 11.765%	0.0136% 0.0013%	0.0433% 0.005%
Walgreens Boots Alliance Inc	WBA	1,080.2	77.40	83,611	0.5291%		13.20%	0.0013%	0.0698%
McKesson Corp	MCK	225.0	183.14	41,210	0.2608%		12.70%	0.0016%	0.0331%
Lockheed Martin Corp	LMT	304.5	236.23	71,921	0.4551%		7.61%	0.0127%	0.0346%
AmerisourceBergen Corp	ABC	215.9	74.98	16,185	0.1024%		12.50%	0.0019%	0.0128%
Capital One Financial Corp	COF	512.1	73.24	37,506	0.2374%	2.1846%	6.741%	0.0052%	0.016%
Waters Corp	WAT	80.9	137.55	11,133	0.0000%		8.594%	n/a	0.00%
Dollar Tree Inc	DLTR	235.6	90.54	21,328	0.0000%		17.667%	n/a	0.00%
Darden Restaurants Inc	DRI	126.7	67.83	8,596	0.0544%		14.06%	0.0016%	0.0076%
Diamond Offshore Drilling Inc	DO	137.2	25.82	3,542	0.0000%		n/a		n/a
NetApp Inc	NTAP	289.1	25.53	7,380	0.0467%		8.967%	0.0014%	0.0042%
Citrix Systems Inc	CTXS GT	155.1 265.9	84.92 27.97	13,171 7,438	0.0000% 0.0471%		16.70% 7.00%	n/a 0.0005%	0.00% 0.0033%
Goodyear Tire & Rubber Co/The DaVita HealthCare Partners Inc	DVA	206.5	77.32	15,967	0.0471%		11.358%	0.0003% n/a	0.0033%
Hartford Financial Services Group Inc/The	HIG	393.4	45.17	17,769	0.1124%		9.333%	0.0021%	0.0105%
Iron Mountain Inc	IRM	212.0	36.74	7,787	0.1124%		9.333%	0.0021%	0.0105%
Estee Lauder Cos Inc/The	EL	222.6	91.78	20,428	0.1293%		11.855%	0.0020%	0.0040%
Yahoo! Inc	YHOO	949.9	37.94	36,040	0.0000%		6.535%	n/a	0.00%
Principal Financial Group Inc	PFG	289.9	44.56	12,916	0.0817%		8.14%	0.0029%	0.0067%
Stericycle Inc	SRCL	84.9	97.99	8,321	0.0000%		14.45%	n/a	0.00%
Universal Health Services Inc	UHS	89.8	134.86	12,106	0.0766%		8.883%	0.0002%	0.0068%
E*TRADE Financial Corp	ETFC	278.7	27.89	7,774	0.0000%	n/a	18.07%	n/a	0.00%
Skyworks Solutions Inc	SWKS	190.2	66.76	12,700	0.0804%	1.5578%	16.674%	0.0013%	0.0134%
National Oilwell Varco Inc	NOV	377.1	32.95	12,424	0.0000%	0.607%	(9.35%)		0.00%
Quest Diagnostics Inc	DGX	141.5	77.17	10,916	0.0691%		8.905%	0.0014%	0.0062%
Activision Blizzard Inc	ATVI	738.2	39.26	28,983	0.1834%		12.00%	0.0012%	0.022%
Rockwell Automation Inc	ROK	130.3	116.05	15,117	0.0957%		6.927%	0.0024%	0.0066%
Kraft Heinz Co/The	KHC	1,216.0	83.19	101,155	0.6401%		21.688%	0.0177%	0.1388%
American Tower Corp	AMT	424.6	105.78	44,917	0.2842%		20.412%	0.0055%	0.058%
Regeneron Pharmaceuticals Inc Amazon.com Inc	REGN AMZN	103.2 471.8	398.93 722.79	41,156 341,033	0.0000% 0.0000%		23.293% 50.747%	n/a n/a	0.00% 0.00%
Ralph Lauren Corp	RL	57.0	94.33	5,379	0.0340%		7.62%	0.0007%	0.0026%
Boston Properties Inc	BXP	153.6	125.63	19,298	0.1221%		6.55%	0.0007%	0.0020%
Amphenol Corp	APH	307.9	58.72	18,081	0.1144%		9.26%	0.0011%	0.0106%
Pioneer Natural Resources Co	PXD	163.6	160.32	26,221	0.1659%		20.00%	0.0001%	0.0332%
Valero Energy Corp	VLO	469.8	54.70	25,698	0.1626%		4.208%	0.0071%	0.0068%
L-3 Communications Holdings Inc	LLL	77.0	137.21	10,559	0.0668%	2.0407%	9.94%	0.0014%	0.0066%
Western Union Co/The	WU	491.1	19.45	9,553	0.0605%	3.2905%	6.826%	0.002%	0.0041%
CH Robinson Worldwide Inc	CHRW	142.8	74.98	10,705	0.0677%	2.2939%	10.275%	0.0016%	0.007%
Accenture PLC	ACN	623.8	118.97	74,212	0.4696%	1.8492%	9.72%	0.0087%	0.0456%
Yum! Brands Inc	YUM	407.4	82.09	33,447	0.2117%		11.60%	0.0047%	0.0246%
Prologis Inc	PLD	525.1	47.53	24,957	0.1579%		5.175%	0.0056%	0.0082%
FirstEnergy Corp	FE	424.7	32.81	13,935	0.0882%		0.085%	0.0039%	0.0001%
VeriSign Inc	VRSN	108.5	85.46	9,270	0.0000%		9.85%	n/a	0.00%
Quanta Services Inc Henry Schein Inc	PWR HSIC	144.2 82.1	24.03	3,464	0.0000% 0.0000%		8.00% 11.22%	n/a	0.00% 0.00%
Ameren Corp	AEE	242.6	173.73 49.55	14,257 12,023	0.0000%		5.283%	n/a 0.0026%	0.00%
NVIDIA Corp	NVDA	534.0	46.72	24,948	0.0701%		9.667%	0.0026%	0.004%
Scripps Networks Interactive Inc	SNI	95.1	64.34	6,119	0.1377%		11.733%	0.0016%	0.0135%
Sealed Air Corp	SEE	197.1	46.44	9,155	0.0579%		4.267%	0.0008%	0.0025%
Cognizant Technology Solutions Corp	CTSH	605.9	61.44	37,225	0.0000%		13.783%	n/a	0.00%
Intuitive Surgical Inc	ISRG	38.1	634.71	24,157	0.0000%		13.065%	n/a	0.00%
Aetna Inc	AET	350.6	113.23	39,698	0.2512%		11.111%	0.0022%	0.0279%
Affiliated Managers Group Inc	AMG	53.8	173.52	9,337	0.0000%		13.91%	n/a	0.00%
Republic Services Inc	RSG	343.9	48.28	16,603	0.1051%		7.868%	0.0026%	0.0083%
eBay Inc	EBAY	1,148.9	24.46	28,102	0.0000%		8.887%	n/a	0.00%
Goldman Sachs Group Inc/The	GS	415.4	159.48	66,247	0.4192%		15.145%	0.0068%	0.0635%
Sempra Energy	SRE	249.5	107.12	26,726	0.1691%		8.33%	0.0048%	0.0141%
Moody's Corp	MCO	194.3	98.64	19,166	0.1213%		11.00%		0.0133%
Priceline Group Inc/The	PCLN	49.6	1,264.33	62,760	0.0000%		18.10%		0.00%
F5 Networks Inc	FFIV	67.0	110.20	7,381	0.0000%		13.18%		
Akamai Technologies Inc	AKAM	175.6	54.58	9,584	0.0000%		17.333%	n/a	0.00%
Reynolds American Inc	RAI	1,427.3	49.70	70,939	0.4489%		9.485%	0.0152%	0.0426%
Devon Energy Corp	DVN GOOGL	524.0 293.7	36.09	18,911	0.1197%		8.233%		0.0099%
Alphabet Inc Red Hat Inc	RHT	181.4	748.85 77.46	219,919 14,054	0.0000% 0.0000%				
red Hit He	KIII	101.4	77.40	14,034	0.000070	II/ a	17.7070	II/ a	0.0070

	[1]	[2]	[3]	[4]
	Dividend Yield	Dividend Yield x (1 + 0.625g)	Expected Growth Rate (g)	Secondary Market Investor Required Return
S&P 500	2.54%	2.69%	9.44%	12.13%

		[5]	[6]	[7]	[8]	[9]	[10]	[11]	[12]
Company	Ticker	Shares Outstanding (million)	Price	Market Capitalization (\$million)	Percent of Total Market Capitalization	Current Dividend Yield	Best Long-Term Growth Estimate	Market Capitalization- Weighted Dividend Yield	Market Capitalization- Weighted Best Long-Term Growth Estimate
Netflix Inc	NFLX	428.3	102.57	43,931	0.0000%	n/a	35.50%	n/a	0.00%
Allegion PLC	ALLE	95.7	67.64	6,475	0.0410%	0.7096%	13.567%	0.0003%	0.0056%
Agilent Technologies Inc	A	327.8	45.89	15,041	0.0952%	1.0024%	10.133%	0.001%	0.0096%
Anthem Inc	ANTM	263.0	132.16	34,752	0.2199%	1.9673%	8.91%	0.0043%	0.0196%
CME Group Inc/IL	CME	338.6	97.89	33,149	0.2098%	2.4517%	13.123%	0.0051%	0.0275%
Juniper Networks Inc	JNPR	383.9	23.41	8,988	0.0569%	1.7087%	9.633%	0.001%	0.0055%
BlackRock Inc	BLK	163.4	363.85	59,441	0.3762%	2.5175%	13.537%	0.0095%	0.0509%
DTE Energy Co	DTE	179.4	90.68	16,271	0.1030%	3.2201%	5.54%	0.0033%	0.0057%
Nasdaq Inc	NDAQ	164.5	66.01	10,860	0.0687%	1.9391%	7.923%	0.0013%	0.0054%
Philip Morris International Inc	PM	1,551.3	98.68	153,079	0.9687%	4.1346%	9.187%	0.0401%	0.089%
salesforce.com Inc MetLife Inc	CRM MET	677.5 1,098.7	83.71 45.55	56,714 50,044	0.0000% 0.3167%	n/a 3.5126%	25.389% 7.10%	n/a 0.0111%	0.00% 0.0225%
Monsanto Co	MON	436.8	112.47	49,132	0.3107%	1.9205%	7.10%	0.0111%	0.0244%
Under Armour Inc	UA/C	217.6	34.97	7,608	0.0000%	n/a	25.19%	n/a	
Coach Inc	COH	278.0	39.42	10,960	0.0694%	3.4247%	10.963%	0.0024%	0.0076%
Fluor Corp	FLR	139.2	52.78	7,349	0.0465%	1.5915%	1.357%	0.0007%	0.0006%
Dun & Bradstreet Corp/The	DNB	36.3	126.90	4,601	0.0291%	1.5209%	11.75%	0.0004%	0.0034%
CSX Corp	CSX	955.9	26.43	25,264	0.1599%	2.7242%	5.867%	0.0044%	0.0094%
Edwards Lifesciences Corp	EW	211.8	98.50	20,859	0.0000%	n/a	17.60%	n/a	
Ameriprise Financial Inc	AMP	165.8	101.67	16,858	0.1067%	2.9507%	11.00%	0.0031%	0.0117%
Xcel Energy Inc	XEL	508.0	41.37	21,014	0.1330%	3.2874%	4.95%	0.0044%	0.0066%
Rockwell Collins Inc	COL	130.2	88.40	11,509	0.0728%	1.4932%	8.323%	0.0011%	0.0061%
FMC Technologies Inc	FTI	226.4	27.23	6,164	0.0000%	n/a	(8.10%)	n/a	0.00%
Zimmer Biomet Holdings Inc	ZBH	199.2	122.11	24,329	0.1540%	0.7862%	10.493%	0.0012%	0.0162%
CBRE Group Inc	CBG	335.4	29.85	10,013	0.0000%	n/a	12.50%	n/a	
Signet Jewelers Ltd	SIG	78.4	98.97	7,763	0.0491%	1.0508%	14.40%	0.0005%	0.0071%
MasterCard Inc	MA	1,078.3	95.90	103,410	0.6544%	0.7925%	15.00%	0.0052%	0.0982%
CarMax Inc	KMX	193.5	53.66	10,382	0.0000%	n/a	13.552%	n/a	
Intercontinental Exchange Inc	ICE	119.0	271.12	32,276	0.2043%	1.2541%	13.667%	0.0026%	0.0279%
Fidelity National Information Services Inc	FIS	326.5	74.27	24,246	0.1534%	1.4003%	12.00%	0.0021%	0.0184%
Chipotle Mexican Grill Inc	CMG	29.2	441.96	12,906	0.0000%	n/a	16.879%	n/a	
Wynn Resorts Ltd Assurant Inc	WYNN AIZ	101.8 61.9	96.18 87.39	9,790 5,413	0.0620% 0.0343%	2.0794% 2.2886%	10.00% 12.36%	0.0013% 0.0008%	0.0062% 0.0042%
NRG Energy Inc	NRG	314.9	16.38	5,158	0.0343%	0.7326%	(27.35%)	0.0008%	0.0042%
Monster Beverage Corp	MNST	203.0	150.00	30,456	0.0000%	0.7320% n/a	18.958%	n/a	
Regions Financial Corp	RF	1,266.7	9.83	12,452	0.0788%	2.645%	4.905%	0.0021%	0.0039%
Teradata Corp	TDC	130.0	28.34	3,684	0.0000%	n/a	9.604%	n/a	
Mosaic Co/The	MOS	349.8	25.23	8,826	0.0559%	4.3599%	0.85%	0.0024%	0.0005%
Expedia Inc	EXPE	136.3	111.24	15,162	0.0960%	0.863%	22.286%	0.0008%	0.0214%
Discovery Communications Inc	DISCA	150.5	27.85	4,191	0.0000%	n/a	13.45%	n/a	0.00%
CF Industries Holdings Inc	CF	233.1	27.66	6,447	0.0408%	4.3384%	17.15%	0.0018%	0.007%
Viacom Inc	VIAB	346.6	44.37	15,379	0.0973%	3.606%	6.487%	0.0035%	0.0063%
Alphabet Inc	GOOG	343.4	735.72	252,676	0.0000%	n/a	15.66%	n/a	
Wyndham Worldwide Corp	WYN	112.0	67.39	7,544	0.0477%	2.9678%	7.65%	0.0014%	0.0037%
Spectra Energy Corp	SE	700.9	31.86	22,331	0.1413%	5.0847%	10.20%	0.0072%	0.0144%
First Solar Inc	FSLR	102.2	49.65	5,076	0.0000%	n/a	5.50%	n/a	
Mead Johnson Nutrition Co	MJN	186.7	82.28	15,359	0.0972%	2.0053%	9.84%	0.0019%	0.0096%
TE Connectivity Ltd	TEL	357.6	60.00	21,457	0.1358%	2.4667%	12.20%	0.0033%	0.0166%
Discover Financial Services	DFS	412.2	56.81	23,419	0.1482%	1.9715%	9.895%	0.0029%	0.0147%
TripAdvisor Inc	TRIP	132.9	67.74	9,003	0.0000%	n/a	16.308%	n/a	
Dr Pepper Snapple Group Inc	DPS	185.8	91.40	16,983	0.1075%	2.3195%	13.243%	0.0025%	0.0142%
Visa Inc	V	1,904.8	78.94	150,364	0.9516%	0.7094%	16.641%	0.0068%	0.1583%
Xylem Inc/NY Marethon Petroloum Corp	XYL MPC	178.9 529.8	44.66 34.83	7,990 18,454	0.0506% 0.1168%	1.3874% 3.675%	15.00% 8.35%	0.0007% 0.0043%	0.0076% 0.0098%
Marathon Petroleum Corp	MPC	329.8	34.63	16,454	0.1108%	3.0/3%	6.33%	0.0043%	0.0098%

Market DCF Calculation as of May 31, 2016

	[1]	[2]	[3]	[4]
<u> </u>	•		•	Secondary
				Market
		Dividend		Investor
	Dividend	Yield x	Expected Growth	Required
	Yield	(1 + 0.625g)	Rate (g)	Return
S&P 500	2.54%	2.69%	9.44%	12.13%

		[5]	[6]	[7]	[8]	[9]	[10]	[11]	[12]
Company	Ticker	Shares Outstanding (million)	Price	Market Capitalization (\$million)	Percent of Total Market Capitalization	Current Dividend Yield	Best Long-Term Growth Estimate	Market Capitalization- Weighted Dividend Yield	Market Capitalization- Weighted Best Long-Term Growth Estimate
Tractor Supply Co	TSCO	133.4	96.10	12,822	0.0811%	0.999%	15.763%	0.0008%	0.0128%
Level 3 Communications Inc	LVLT	357.9	53.95	19,310	0.0000%	n/a	(0.69%)	n/a	
Transocean Ltd	RIG	365.2	9.79	3,575	0.0000%	n/a	(6.20%)	n/a	
Essex Property Trust Inc	ESS	65.4	227.23	14,868	0.0941%	2.8165%	6.827%	0.0026%	0.0064%
General Growth Properties Inc	GGP	883.2	26.87	23,732	0.1502%	2.8284%	6.915%	0.0042%	0.0104%
Realty Income Corp	O	257.6	60.09	15,481	0.0980%	3.974%	3.67%	0.0039%	0.0036%
Seagate Technology PLC	STX	298.5	22.56	6,734	0.0426%	11.1702%	5.05%	0.0048%	0.0022%
WestRock Co	WRK	252.6	39.61	10,006	0.0633%	3.7869%	2.85%	0.0024%	0.0018%
Western Digital Corp	WDC	281.4	46.54	13,098	0.0829%	4.2974%	1.94%	0.0036%	0.0016%
Church & Dwight Co Inc	CHD	128.3	98.48	12,638	0.0800%	1.4419%	9.288%	0.0012%	0.0074%
Federal Realty Investment Trust	FRT	70.9	153.19	10,862	0.0687%	2.4545%	6.255%	0.0017%	0.0043%
Twenty-First Century Fox Inc	FOX	798.5	29.24	23,349	0.1478%	1.026%	13.838%	0.0015%	0.0204%
JB Hunt Transport Services Inc	JBHT	112.7	82.72	9,319	0.0590%	1.0638%	13.738%	0.0006%	0.0081%
Lam Research Corp	LRCX	159.6	82.81	13,216	0.0836%	1.4491%	9.717%	0.0012%	0.0081%
Mohawk Industries Inc	MHK	74.1	196.69	14,573	0.0000%	n/a	11.10%	n/a	
Pentair PLC	PNR	180.7	60.24	10,886	0.0689%	2.2576%	9.25%	0.0016%	0.0064%
Vertex Pharmaceuticals Inc	VRTX	247.4	93.15	23,041	0.0000%	n/a	50.533%	n/a	
Facebook Inc	FB	2,311.9	118.81	274,673	0.0000%	n/a	31.337%	n/a	
United Rentals Inc	URI	88.5	69.67	6,166	0.0000%	n/a	14.13%	n/a	
United Continental Holdings Inc	UAL	335.7	45.09	15,137	0.0000%	n/a	(11.42%)	n/a	0.00%
Navient Corp	NAVI	330.5	13.71	4,531	0.0000%	4.6681%	n/a	0.00%	n/a
Delta Air Lines Inc	DAL	771.6	43.46	33,533	0.2122%	1.2425%	18.495%	0.0026%	0.0392%
Baxalta Inc	BXLT	683.5	45.23	30,917	0.0000%	0.6191%	n/a	0.00%	n/a
Mallinckrodt PLC	MNK	109.3	63.36	6,927	0.0000%	n/a	9.154%	n/a	
News Corp	NWS	199.6	12.34	2,463	0.0156%	1.6207%	8.893%	0.0003%	0.0014%
Centene Corp	CNC	170.5	62.35	10,629	0.0000%	n/a	17.172%	n/a	
Macerich Co/The	MAC	148.5	76.32	11,333	0.0717%	3.5639%	7.12%	0.0026%	0.0051%
Martin Marietta Materials Inc	MLM	63.5	189.04	12,009	0.0760%	0.8464%	22.156%	0.0006%	0.0168%
PayPal Holdings Inc	PYPL	1,212.0	37.79	45,803	0.0000%	n/a	16.075%	n/a	
Alexion Pharmaceuticals Inc Columbia Pipeline Group Inc	ALXN CPGX	224.0 400.4	150.90 25.54	33,805 10,226	0.0000% 0.0000%	n/a 2.1731%	26.098%	n/a 0.00%	
Endo International PLC	ENDP	222.7	15.81	3,520	0.0000%	2.1731% n/a	n/a 4.70%	0.00% n/a	n/a 0.00%
News Corp	NWSA	380.4	11.96	4,549	0.0000%	1.6722%	4.70% 8.893%	0.0005%	0.00%
Global Payments Inc	GPN	154.0	77.69	11.964	0.0288%	0.0515%	13.443%	0.0003%	0.0026%
Crown Castle International Corp	CCI	337.6	90.81	30,654	0.1940%	3.8982%	15.50%	0.0076%	0.0301%
Delphi Automotive PLC	DLPH	273.0	67.96	18,552	0.1174%	1.7069%	10.083%	0.002%	0.0118%
Advance Auto Parts Inc	AAP	73.6	153.84	11,316	0.0716%	0.156%	11.006%	0.0001%	0.0079%
Michael Kors Holdings Ltd	KORS	179.4	42.72	7,665	0.0000%	n/a	n/a	n/a	
Illumina Inc	ILMN	147.2	144.83	21,319	0.0000%	n/a	14.481%	n/a	0.00%
Acuity Brands Inc	AYI	43.8	259.04	11,353	0.0718%	0.2007%	19.60%	0.0001%	0.0141%
Alliance Data Systems Corp	ADS	58.9	222.19	13,096	0.0000%	n/a	14.00%	n/a	0.00%
LKQ Corp	LKQ	306.7	33.07	10,142	0.0000%	n/a	15.467%	n/a	
Nielsen Holdings PLC	NLSN	360.8	53.39	19,263	0.1219%	2.3225%	12.333%	0.0028%	0.015%
Garmin Ltd	GRMN	189.1	42.52	8,039	0.0509%	4.7977%	7.425%	0.0024%	0.0038%
Cimarex Energy Co	XEC	94.8	116.28	11,025	0.0000%	0.2752%	(4.37%)	0.00%	0.00%
Zoetis Inc	ZTS	496.2	47.42	23,530	0.1489%	0.8013%	15.40%	0.0012%	0.0229%
Equinix Inc	EQIX	69.4	362.00	25,133	0.1591%	1.9337%	22.05%	0.0031%	0.0351%
Digital Realty Trust Inc	DLR	159.3	95.45	15,208	0.0962%	3.6878%	5.94%	0.0035%	0.0057%
Discovery Communications Inc	DISCK	248.7	26.77	6,658	0.0000%	n/a	13.45%	n/a	0.00%

Average for Companies Paying Dividends with Positive Best Long-Term Growth Estimates

[11] Equals Column [8] x Column [9] [12] Equals Column [8] x Column [10]

2.39%

9.69%

Notes:

[1] Equals sum of Column [11] x (1 + 0.625 x Column [3]/100)

[3] Equals column [1] x (1 + 0.625 x Column [3]/100)

[3] Equals sum of Column [12] + Column [3]

[5] Source: Bloomberg Finance L.P.

[6] Source: Bloomberg Finance L.P.

[7] Equals Column [5] x Column [6]

[8] Equals Column [7] if Current Dividend Yield does not equal "n/a" and BEst Long-Term Growth Estimate does not equal "n/a" and is greater than 0%

[9] Source: Bloomberg Finance L.P.

[10] Source: Bloomberg Finance L.P.

[11] Equals Column [8] x Column [9]

CAPM Analysis

1	S&P Current Required Return [1]	12.13%
	Less: May '16 T-Bond [2]	2.63%
3	Market Risk Premium [3]	9.50%
4	x Value Line Beta [4]	0.74
5	LDC Risk Premium [5]	7.06%
6	Plus: May '16 T-Bond [2]	2.63%
7	LDC CAPM Cost of Eq. [6]	9.69%

[1] Source: Schedule 6 Market DCF, Page 1[2] Source: Schedule 1 Bond Yields, Page 3

[3] Equals [1] – [2]

[4] Source: Schedule 6 Beta, Page 1

[5] Source: [3] * [4] [6] Source: [5] + [6]

Intermountain Gas Company Beta As of June 3, 2016

		Value Line
Atmos Energy Corporation	ATO	0.75
Spire Inc.	SR	0.70
New Jersey Resources Corporation	NJR	0.80
Northwest Natural Gas Company	NWN	0.65
South Jersey Industries, Inc.	SJI	0.80
Southwest Gas Corporation	SWX	0.75
WGL Holdings, Inc.	WGL	0.75
Mean		0.74

Source: Value Line; dated June 3, 2016

Residential Customer Charge and Non-Volumetric Rate Design Selected Natural Gas Distribution Companies

							Non-Volumetr	Non-Volumetric Rate Design	
					Residential	Formula	Revenue	Straight	Non-Volumetric
Ç	Ë	TAGISA	7	Residential	-	Rate	Decoupling F	Decoupling Fixed-Variable	Rate
Company	HCKer	Ounty	State	Customer Charge	neaung/Cooning	Flan [2]	Mechanism	Kate Design	Design [3]
				[1]	[1]	7	[7]	7	[c]
Atmos Energy Corporation	ATO [4] Atmos	Atmos Energy Corporation	00	\$11.00		Z	Z	Z	Z
		Atmos Energy Corporation	KS	\$18.19		Z	Z	Z	Z
		Atmos Energy Corporation	KY	\$16.00		z	Z	Z	Z
		Atmos Energy Corporation	ΓA	\$13.96		Y	Z	Z	Y
		Atmos Energy Corporation	MS	\$6.95		Y	Z	Z	Y
		Atmos Energy Corporation	ZI	\$15.40		Y	Z	Z	Y
		Atmos Energy Corporation (Mid-Tex)	ΤX	\$18.20		Y	Z	Z	Y
		Atmos Energy Corporation	VA	\$10.98		Z	Z	Z	Z
New Jersey Resources Corporation	NJR	New Jersey Natural Gas Company	Ń	\$8.25		Z	Y	Z	Y
Northwest Natural Gas Company	NWN	Northwest Natural Gas Company	OR	\$8.00		Z	Y	Z	Y
		Northwest Natural Gas Company	WA	\$7.00		Z	Z	Z	Z
South Jersey Industries, Inc.	SJI	South Jersey Gas Company	Z	\$9.63		Z	Y	Z	Y
Southwest Gas Corporation	SWX	Southwest Gas Corporation	ΑZ	\$10.70		z	Y	Z	Y
		Southwest Gas Corporation	CA	\$5.00		z	Y	Z	Y
		Southwest Gas Corporation	N	\$10.80		Z	Y	Z	Y
Spire, Inc.	SR	Alabama Gas Corporation	ΑΓ	\$22.52		Y	Z	Z	Y
		Laclede Gas Company	MO	\$19.50		Z	Z	Z	Z
		Missouri Gas Energy	MO	\$23.00		Z	Z	Y	Y
WGL Holdings, Inc.	MGL	WGL Holdings, Inc.	DC	\$5.30	89.90	Z	Z	Z	Z
		WGL Holdings, Inc.	MD	\$10.20	\$12.20	Z	Y	Z	Y
		WGL Holdings, Inc.	VA	\$11.25		Z	Y	Z	Y
Average Customer Charge				\$12.47					
Minimum Customer Charge				\$5.00 \$23.00					
Total Number of Jurisdictions (V)				00.0					4
Total Number of Jurisdictions									21
Percent of Jurisdictions									%2'99

Notes:
[1] Source: Company Tariffs
[2] Source: American Gas Association, Innovative Rates, Non-Volumetric Rates, and Tracking Mechanisms: Current List, May 2016.
[3] Identifies companies with either a formula rate plan, revenue decoupling mechanism or straight fixed-variable rate design.
[4] Source: Natural Gas Utility Rate Structure: The Customer Charge Component, American Gas Association, May 28, 2015

Selected Natural Gas Distribution Companies Capital Structures as of March 31, 2016 $\$ \ millions$

Company	Ticker	Ticker Long-Term Debt	%	Preferred Stock	%	Common Equity	%	L	Total Capital
Atmos Energy Corporation	ATO	\$ 2,455,559.0	42.34%	- ↔	0.00%	3,344,565.0	27.66%	\$	5,800,124.0 1/
Spire Inc.	SR	1,851,600.0	52.41%	ı	0.00%	1,681,400.0	47.59%	S	3,533,000.0 1/
New Jersey Resources Corporation	NJR	844,391.0	41.15%	ı	0.00%	1,207,482.0	58.85%	↔	2,051,873.0 1/
Northwest Natural Gas Company	NWN	569,745.0	41.38%	ı	0.00%	806,955.0	58.62%	↔	1,376,700.0 1/
South Jersey Industries, Inc.	SJI	1,046,968.0	48.91%	ı	0.00%	1,093,442.0	51.09%	↔	2,140,410.0 1/
Southwest Gas Corporation	SWX	1,388,968.0	45.67%	1	0.00%	1,652,282.0	54.33%	\$	3,041,250.0 1/
WGL Holdings, Inc.	MGL	1,194,251.0	46.12%	ı	0.00%	1,395,114.0	53.88%	∽	2,589,365.0 1/
Median			45.67%		0.00%		54.33%		
Intermountain Gas Company			50.00%	1	%00.0		50.00%		2/

^{1/} Source: SNL Financial LC; data as of March 31, 2016

^{2/} Source: Intermountain Gas Company

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BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

IN THE MATTER OF THE APPLICATION OF)
INTERMOUNTAIN GAS COMPANY FOR)
THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
AND CHARGES FOR NATURAL GAS)
SERVICE TO NATURAL GAS CUSTOMERS)
IN THE STATE OF IDAHO)
)

DIRECT TESTIMONY OF TED DEDDEN FOR INTERMOUNTAIN GAS COMPANY

August 12, 2016

1	Q.	Please state your name, title and business address.
2	A.	My name is Ted Dedden. I am the Accounting & Finance Director of
3		Intermountain Gas Company. My business address is 555 S. Cole Road, Boise
4		Idaho 83707.
5	Q.	Mr. Dedden, would you please summarize your educational and professional
6		experience.
7	A.	I have been with Intermountain Gas Co. for over 3 years, with prior experience
8		with one of Intermountain's affiliate companies – Cascade Natural Gas Corp. as
9		their Manager, Accounting Systems for three years. Prior to this role, I served in
10		various accounting and finance groups with Puget Sound Energy from 1978 until
11		2000 in staff and management roles with progressive responsibilities in Plant
12		Accounting, General Accounting, and Division Operations. I am a graduate of
13		the University of Puget Sound with a bachelor's degree in Business
14		Administration, with an accounting emphasis.
15	Q.	What is the purpose of your testimony in this proceeding?
16	A.	My testimony describes Intermountain Gas Company's, ("Intermountain" or the
17		"Company") unadjusted 2016 test year Rate Base and Income Statement In
18		addition, I will discuss the nature of transactions with affiliated companies during
19		the test year, the costs of which are reflected in test year expenses sponsored by
20		Mr. Jacob Darrington.
21	Q.	Are you sponsoring any exhibits?
22	A.	Yes. In addition to my testimony, I am sponsoring the following exhibits, which
23		are described in herein:

1		Exhibit No. 06	Unadjusted Rate Base
2		Exhibit No. 07	Monthly Rate Base Balances
3		Exhibit No. 08	Unadjusted Income Statement
4		Exhibit No. 09	Other Revenues
5		Exhibit No. 10	IGC Cost Allocation Manual
6		Exhibit No. 11	Affiliate Charges Included in Test Year
7		I. UNADJUST	ED TEST YEAR RATE BASE AND INCOME
8		STATEMEN	NT
9	Q.	What is the Compa	ny's proposed test year for this case?
10	A.	Intermountain is prop	posing a test period ending December 31, 2016, reflecting six
11		months actual, Janua	ry to June, and six months projected data, July to December.
12	Q.	Please describe the	basis for the 2016 projected data.
13	A.	The 2016 projected d	lata was prepared as part of the Company's ongoing
14		budgeting process. I	t incorporates the Company's best outlook for capital and
15		expense items for cal	lendar year 2016 and the forecasted revenues for that period.
16	Q.	Have any adjustmen	nts been made to the forecast to determine the test period
17		rate base and reven	ue requirement?
18	A.	Yes. Several adjustn	nents to the forecast were necessary to determine the
19		appropriate rate base	and expense levels for rate making purposes. These
20		adjustments are discu	ussed by Company witness Jacob Darrington in his
21		testimony.	
22	Q.	What is the unadjus	sted rate base for the test year?

1	A.	As shown on Exhibit 06, page 1, column (b), line 9, the unadjusted rate base for
2		the test period is \$235,968,612. It consists of five items; net gas plant in service,
3		materials and supplies inventory, gas storage inventory, accumulated deferred
4		income taxes and customer advances.
5		Net plant is the thirteen-month average of gross plant less the thirteen-
6		month average of accumulated provisions for depreciation. Added to the net plant
7		amount is materials and supplies inventory and gas storage inventory, both of
8		which are thirteen-month averages. Accumulated deferred income taxes and
9		customer advances are deductions from rate base as they are recognized as an
10		interest-free funding mechanism from ratepayers. Exhibit 07, pages 1-6 show the
11		development of the thirteen-month averages for the items described above.
12	Q.	Please discuss how the forecasted, July to December, amounts were
13		determined.
14	A.	The July to December forecasted amounts are shown on Exhibit 07, pages 1-6,
15		lines 15-25. These amounts were determined as follows:
16		Gas Plant in Service: is based on forecasted capital expenditures and
17		
1.0		retirements. On a quarterly basis, department managers review current spending
18		retirements. On a quarterly basis, department managers review current spending and update future months to determine forecasted capital expenditures and
18 19		
		and update future months to determine forecasted capital expenditures and
19		and update future months to determine forecasted capital expenditures and retirements. Then the plant accounting group runs the close out and depreciation
19 20		and update future months to determine forecasted capital expenditures and retirements. Then the plant accounting group runs the close out and depreciation process.

1		forecasted capital expenditures and retirements. Then the plant accounting group
2		runs the close out and depreciation process.
3		Plant Materials and Operating Supplies and Undistributed Stores: are
4		based on a three-year historical average.
5		Gas Storage Inventory: is based on projected boil-off, injections, and
6		withdrawals for the period ending December 31, 2016.
7		Accumulated Deferred Income Taxes: is based on the Company's
8		approved capital budget and the resultant book-tax timing differences as well as
9		book-tax timing differences on assets previously placed in service.
10		Advances in Aid of Construction: is based on a historical three-year
11		average.
12	Q.	What are the unadjusted revenues and expenses for the test year?
13	A.	As shown on Exhibit 08, page 1, column (d), line 3, the unadjusted test year total
14		operating revenues are \$236,530,903. The unadjusted test year expenses are
15		\$235,335,918 as shown on Exhibit 08, page 1, column (d), line 24. This produces
16		a net operating income of \$1,194,985 as shown on Exhibit 08, page 1, column (b)
17		line 25.
18	Q.	What are the components of the test year operating revenues?
19	A.	Test year operating revenue consists of gas operating revenue and other revenues.
20		Gas operating revenues are the revenues generated by the sale and transportation
21		of gas under the Company's sale and transportation rate schedules. As shown on
22		Exhibit 08, page 1, column (d), line 1, the unadjusted test year gas operating
23		revenues are \$233,637,331. Forecasted, July to December, gas operating

1		revenues from residential and commercial customers are based on forecasted
2		customers, weather-normalized usage per customer amounts, and currently
3		approved rates. Forecasted gas operating revenues from industrial customers are
4		based on currently approved rates and forecasted usage obtained from the
5		Industrial Services Manager, which is primarily based on historical usage.
6		Forecasted Gas Operating Revenues also includes non-regulated sales of liquefied
7		natural gas (LNG) from the Company's Nampa storage facility, which are
8		forecasted based on historical figures.
9	Q.	Will you please explain how you included revenues and cost of gas expenses
10		related to the Cost of Gas Delivered but Unbilled (CGDU) in the presentation
11		of your test year data?
12	A.	Yes. Test year operating revenue and cost of gas expense through June 2016
13		includes a reduction to revenue of \$27.6 million and a reduction to cost of gas
14		expense of \$21.2 million due to the effect of CGDU resulting in a gross margin
15		reduction of \$6.4 million. This same deficit is removed from the determination of
16		revenue requirement as seen in the testimony of Company witness Darrington.
17		For simplicity, the forecast period July – December 2016 does not include
18		revenue or cost of gas expense related to CGDU.
19	Q.	What Other Revenues did the Company record during the test year?
20	A.	The Company recorded other revenues associated with miscellaneous services,
21		field collection charges, return check charges, account initiation charges,
22		reconnection charges, interest on past due accounts, other miscellaneous non-
23		operating revenues, cash discounts, rents, interest income, Allowance for Funds

1		Used During Construction ("AFUDC") equity, and non-utility revenues.			
2		Forecasted other revenues for the period July to December are based on calendar			
3		year 2015. In total, the Company recorded Other Revenues of \$2,893,572 during			
4		the test year, as shown on Exhibit 08, page 1, line 2, column (d). An itemized			
5		listing of other revenues is shown on Exhibit 09, page 1, column (d).			
6	Q.	What expenses are included in the Company's unadjusted income statement?			
7 8	A.	The following classification of expenses are included in the Company's income statement:			
9		• Cost of gas;			
0		 Operating and maintenance expenses; 			
1		 Depreciation and amortization expenses; 			
2		• Taxes Other Than Income Taxes;			
3		Federal and State Income Taxes; and			
4		• Interest Expenses.			
5		The unadjusted test year levels for these expense items are shown on Exhibit 08,			
6		page 1, column (d), lines 5 through 23.			
17	Q.	Please discuss the how the forecasted, July to December, amounts were			
8		determined.			
9	A.	The July to December forecasted amounts are shown on Exhibit 08, page 1,			
20		column (c). These amounts were determined as follows:			
21		• Cost of Gas: is based on forecasted customers, weather-normalized usage per			
22		customer amounts, and currently approved rates. Cost of gas related to non-			
23		regulated sales of LNG is forecasted based on historical data.			
24		• Operation and Maintenance Expense: is forecasted by each department of the			
25		Company. Forecasting is done at the object level (i.e. Labor, Contract			
26		Service, Materials) and not at a FERC account level (i.e. Transmission			
		D 11 D'			

1		Facilities Operations/Maintenance Expense, Distribution Operations/
2		Maintenance Expense). In order to obtain the Functional categories
3		(determined by FERC account), the Company used 2015 historical data to
4		allocate the forecasted amounts to the various FERC accounts.
5	•	<u>Depreciation</u> : is based on Idaho PUC approved depreciation rates, assets
6		currently in service, and forecasted capital additions and retirements.
7		Forecasted capital additions and retirements are determined by each
8		department's expectation of future projects to be completed or retired by
9		December 31, 2016.
10	•	Payroll Taxes: are primarily based on total taxable compensation multiplied
11		by a payroll tax rate, 7.5 percent, based on last year's tax to salary percentage.
12		Payroll taxes related to incentive compensation were calculated on an
13		individual basis. Payroll taxes related to supplemental executive retirement
14		plan payments were forecasted based on history;
15	•	Property Taxes: are based on an annual tax assessment received from Idaho
16		counties in May for the July to June tax period;
17	•	<u>Franchise Taxes</u> : are based on the portion of Company customers that live
18		within city limits of a city that has a 3% franchise tax. Not all Company
19		customers live within city limits, therefore, the forecast is based on a historical
20		realized rate of 2.58% of all revenue;
21	•	<u>Interest Expense</u> : is based on the Company's line of credit, outstanding bonds,
22		and forecasted new long-term debt. The line of credit interest expense is
23		based on a combination of Prime and LIBOR rate estimates provided to the

1		Company by the MDUR Treasury Department. Interest expense on the		
2		Company's outstanding bonds is based on the stated interest rates identified in		
3		the terms of each bond issuance; and		
4		• <u>Income Taxes</u> : are based on the statutory federal rate of 35.0% and Idaho rate		
5		of 7.4% for an effective tax of 39.81%. The estimate also includes permanent		
6		and timing differences.		
7		II. AFFILIATE TRANSACTIONS		
8	Q.	Does Intermountain's revenue requirement include costs which are directly		
9		or indirectly charged to the Company by affiliated companies?		
10	A.	Yes, it does.		
11	Q.	Does Intermountain receive charges from MDU Resources Group, Inc.		
12		("MDUR")?		
13	A.	Yes. MDUR has several departments that provide services to the operating		
14		companies. These departments include:		
15		• Payroll Shared Services;		
16		• Procurement Shared Services;		
17		Enterprise Technology Service;		
18		General and Administrative Services.		
19	Q.	What services does Payroll Shared Services provide to Intermountain?		
20	A.	Payroll Shared Services processes payroll and is also responsible for the		
21		preparation, filing and payment of all payroll-related federal, state and local tax		
22		returns. Since Intermountain does not have any departments that provide payroll		

1		related services, Payroll Shared Services is also responsible for the accumulation
2		of time entry records, and maintenance of employee records for the Company.
3	Q.	Please describe the services provided by Procurement Shared Services.
4	A.	Procurement Shared Services creates and maintains the Corporation's national
5		accounts for the purchase of products, goods and services. The group is also
6		responsible for monitoring the level of services, quantities, discounts and rebates
7		associated with established national accounts. Intermountain places specific
8		purchase requests for required materials and services with approved vendors.
9	Q.	What function does the Enterprise Technology Services provide?
10	A.	Enterprise Technology Services provides policy guidance, infrastructure-related
11		information technology ("IT") functions and security-focused governance.
12	Q.	Is there also a Utility Group IT department?
13	A.	Yes. The Utility Group IT Department is responsible for supporting applications
14		specific to the utility group such as customer care and billing system; financial
15		software; Supervisory Control and Data Acquisition ("SCADA") and mobile
16		applications; Enterprise Geographic Information System ("GIS"), and the project
17		and fixed asset accounting software ("PowerPlan").
18	Q.	What services does the General and Administrative Services function
19		provide?
20	A.	The General and Administrative Services function provides the following services
21		to all MDUR companies:
22		 Corporate governance, accounting and planning;
23		• Communications and public affairs;

1		• Human resources;
2		• Internal Audit;
3		• Investor Relations;
4		• Legal;
5		• Risk Management;
6		• Tax and compliance;
7		• Travel; and
8		• Treasury Services.
9	Q.	How are the costs of the General and Administrative Services function billed
10		to the MDUR companies?
11	A.	Costs that directly relate to a business unit are directly assigned to that business.
12		The remaining unassigned expenses are allocated to the operating companies
13		using the corporate allocation methodology.
14	Q.	Please describe the corporate allocation methodology.
15	A.	The allocation factor is developed to apportion unassigned administrative costs
16		via a capitalization factor based on the 12-month average capitalization at March
17		31. Capitalization includes total equity and current and non-current long-term
18		debt (including capital lease obligations).
19	Q.	Are there other affiliated costs that are allocated to or from Intermountain?
20	A.	Yes. There are certain affiliate-owned assets, such as the General Office/Annex
21		facility, that are used for the benefit of all MDUR operating companies. To cover
22		the cost of ownership and operating costs associated with these owned assets, a
23		revenue requirement (i.e., asset return plus annual operating expenses) is

1		computed for the shared assets. The resulting revenue requirement is billed to the		
2		other MDUR operating companies as a monthly fee. The costs are allocated		
3		based on the number of customers served by each utility.		
4	Q.	Does Intermountain own facilities that are billed to other MDUR companies?		
5	A.	Yes. Intermountain owns the Customer Care Center located in Meridian, ID. The		
6		revenue requirement associated with that facility is billed to Montana-		
7		Dakota/Great Plains and Cascade as a monthly fee.		
8	Q.	How are the amounts billed to affiliated companies associated with the		
9		customer care center reflected in Intermountain's determination of its		
10		revenue requirement in this proceeding?		
11	A.	Revenues from affiliate billings for the Customer Care Center are included in		
12		Other Operating Revenues (Account 488).		
13	Q.	Are there departments at Montana-Dakota/Great Plains that provide		
14		services to each of operating companies?		
15	A.	Yes. These departments include:		
16		• Leadership Group - composed of the Executive Group and Directors that		
17		oversee shared utility specific functions;		
18		• Customer Services – include such functions as the call center, scheduling and		
19		online services;		
20		• Information Technology and Communications – provides services associated		
21		with Management Information Systems, Technology and Compliance;		
22		• Administrative Services – provides such functions as procurement, office		
23		services, and fleet operations;		

- Gas Supply and Control.
- 2 Q. How are the costs associated with these services billed to the individual
- **operating utilities?**
- 4 A. The groups have calculated methodologies to allocate the costs to the utility
- 5 companies based on services performed for each utility company.
- 6 Q. Have you prepared an exhibit, which summarizes the nature and level of
- 7 **such charges?**
- 8 A. Yes. Exhibit No. 10 is the Company's cost allocation manual which provides
- 9 details of the services and the allocation methodology. Exhibit No. 11 provides a
- summary of affiliated charges included in the Company's revenue requirement.
- 11 Q. Does that complete your direct testimony?
- 12 A. Yes, it does.

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)

EXHIBIT 06

Intermountain Gas Company Rate Base - 13-Month Average

For the Test Year Ending December 31, $2016^{[1]}$

			Company
Line			Unadjusted
No.	Description		Rate Base
	(a)		(b)
1	Gas Plant in Service:		
2	Original Cost	\$	612,621,131
3	Less Accumulated Depreciation		(312,607,666)
4	Net Gas Plant in Service 300,01		300,013,465
5	Materials & Supplies Inventory		3,149,131
6	Gas Storage Inventory		4,055,522
7	Accumulated Deferred Income Taxes (63,356		(63,356,335)
8	Advances in Aid of Construction		(7,893,171)
9	Rate Base	\$	235,968,612

NOTES

[1] Test Year ending December 31, 2016 is composed of actual results from January 1 - June 30, 2016 and forecasted results from July 1, 2016 - December 31, 2016.

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EXHIBIT 07

Intermountain Gas Company Gas Plant in Service - Original Cost

For the Test Year Ending December 31, 2016^[1]

Line		Gas Plant in Service	Average
No.	Month	a/c 1010 and 1060	Balance
	(a)	(b)	(c)
1	December 2015	\$ 599,920,846	
2			\$ 600,758,812
3	January 2016	601,596,777	
4			602,705,226
5	February	603,813,675	
6			603,648,203
7	March	603,482,731	
8			604,160,811
9	April	604,838,891	
10			605,821,207
11	May	606,803,522	
12			608,210,049
13	June	609,616,576	
14			611,553,277
15	July	613,489,977	
16			615,278,112
17	August	617,066,247	
18			618,971,228
19	September	620,876,208	
20			623,178,195
21	October	625,480,182	
22			626,557,555
23	November	627,634,927	
24			630,610,898
25	December	633,586,869	
			<u> </u>
26			7,351,453,573
27			12
28			\$ 612,621,131
20			Ψ 012,021,101

NOTES
[1] Test Year ending December 31, 2016 is composed of actual results from January 1 - June 30, 2016 and forecasted results from July 1, 2016 - December 31, 2016.

Intermountain Gas Company Accumulated Depreciation - Gas Plant in Service

For the Test Year Ending December 31, 2016^[1]

Accumulated Provision

12		•	(an Danna a' at' an		A
Line	Manda	for Depreciation			Average
No.	Month	_	a/c 1080 and 1110		Balance
	(a)		(b)		(c)
1	December 2015	\$	(304,247,389)		
2				\$	(304,725,374)
3	January 2016		(305,203,358)		
4					(306,348,712)
5	February		(307,494,066)		
6					(307,805,967)
7	March		(308,117,867)		
8					(308,733,854)
9	April		(309,349,841)		
10					(309,884,447)
11	May		(310,419,053)		
12	·		,		(310,899,572)
13	June		(311,380,090)		, , ,
14			, , ,		(312,338,546)
15	July		(313,297,002)		, , ,
16	,		(= =, = ,== ,		(314,268,020)
17	August		(315,239,037)		(= , ==,==,
18	3		(= =, ==,,== ,		(316,217,660)
19	September		(317,196,283)		(0:0,2::,000)
20	Coptombol		(011,100,200)		(318,178,370)
21	October		(319,160,456)		(010,110,010)
22	October		(313,100,430)		(320,156,747)
23	November		(321,153,038)		(320,130,747)
	November		(321,133,036)		(224 724 745)
24	December		(000 040 000)		(321,734,715)
25	December		(322,316,392)		_
					(0.754.004.004)
26 27					(3,751,291,984)
21					12
20				c	(242 607 600)
28				\$	(312,607,666)

NOTES
[1] Test Year ending December 31, 2016 is composed of actual results from January 1 - June 30, 2016 and forecasted results from July 1, 2016 - December 31, 2016.

Materials & Supplies Inventory

For the Test Year Ending December 31, 2016^[1]

Plant Materials &

Line No.	Month	Op	erating Supplies a/c 1540	Undis	tributed Stores a/c 1630	1	Month End Total		Average Balance
	(a)		(b)		(c)		(d)		(e)
1	December 2015	\$	2,920,938	\$	-	\$	2,920,938		
2								\$	2,988,021
3	January 2016		3,048,127		6,977		3,055,104		
4									3,087,336
5	February		3,103,015		16,553		3,119,568		
6									3,102,734
7	March		3,078,240		7,660		3,085,900		
8									3,176,885
9	April		3,221,312		46,558		3,267,870		
10									3,303,353
11	May		3,297,913		40,922		3,338,835		
12									3,277,147
13	June		3,235,382		(19,924)		3,215,458		
14									3,191,666
15	July		3,066,424		101,450		3,167,874		
16									3,216,868
17	August		3,167,364		98,497		3,265,861		
18									3,207,242
19	September		3,111,774		36,849		3,148,623		
20	0.41		0.400.004		40.000		0.400.707		3,143,675
21	October		3,128,634		10,093		3,138,727		0.450.074
22	November		2 462 020		2.000		2 467 020		3,152,874
23 24	November		3,163,030		3,990		3,167,020		2,941,776
25	December		2 716 521				2,716,531		2,941,770
20	December		2,716,531		-		2,710,331		<u>-</u>
26						Total			37,789,577
27						Divided	by		12
28						Average	Balance	\$	3,149,131

NOTES
[1] Test Year ending December 31, 2016 is composed of actual results from January 1 - June 30, 2016 and forecasted results from July 1, 2016 - December 31, 2016.

Intermountain Gas Company Gas Storage Inventory

For the Test Year Ending December 31, 2016^[1]

Line		(Gas Storage	Average			
No.	Month		a/c 1642	Balance			
	(a)		(b)	(c)			
1	December 2015	\$	3,187,218				
2				\$ 3,137,882			
3	January 2016		3,088,545				
4				3,042,657			
5	February		2,996,769				
6				2,911,449			
7	March		2,826,129				
8				3,055,486			
9	April		3,284,842				
10				3,352,956			
11	May		3,421,070				
12				3,450,450			
13	June		3,479,830				
14				3,806,338			
15	July		4,132,846				
16				4,455,187			
17	August		4,777,528				
18				5,113,417			
19	September		5,449,306				
20				5,404,896			
21	October		5,360,486				
22				5,415,819			
23	November		5,471,151				
24				5,519,732			
25	December		5,568,313				
26				48,666,269			
27				12			
28				\$ 4,055,522			

NOTES
[1] Test Year ending December 31, 2016 is composed of actual results from January 1 - June 30, 2016 and forecasted results from July 1, 2016 - December 31, 2016.

Intermountain Gas Company **Deferred Income Taxes** For the Test Year Ending December 31, 2016[1]

Accumulated Deferred

Line No.	Month	Income Taxes a/c 2820		Average Balance
	(a)		(b)	(c)
1	December 2015	\$	(63,327,538)	
2			\$	(63,323,363)
3	January 2016		(63,319,187)	
4				(63,307,134)
5	February		(63,295,080)	
6				(63,270,191)
7	March		(63,245,301)	
8				(63,218,584)
9	April		(63,191,866)	
10				(63,187,509)
11	May		(63,183,151)	
12				(63,287,946)
13	June		(63,392,741)	
14				(63,401,765)
15	July		(63,410,788)	
16				(63,419,812)
17	August		(63,428,835)	
18				(63,437,859)
19	September		(63,446,882)	
20				(63,455,906)
21	October		(63,464,929)	
22				(63,473,953)
23	November		(63,482,976)	
24				(63,491,999)
25	December		(63,501,022)	-
26			-	(760,276,021)
27			_	12
			·	
28			<u>\$</u>	63,356,335)

NOTES
[1] Test Year ending December 31, 2016 is composed of actual results from January 1 - June 30, 2016 and forecasted results from July 1, 2016 - December 31, 2016.

Advances in Aid of Construction

For the Test Year Ending December 31, $2016^{[1]}$

Advances in Aid

Line No.	Month		nstruction c 2520	Average Balance
110.	(a)		(b)	(c)
	(-)		(-)	(-/
1	December 2015	\$	(8,035,657)	
2				\$ (8,025,639)
3	January 2016		(8,015,621)	
4				(8,053,447)
5	February		(8,091,272)	
6				(8,074,315)
7	March		(8,057,357)	
8				(8,066,617)
9	April		(8,075,877)	
10				(8,107,717)
11	May		(8,139,557)	
12				(8,214,225)
13	June		(8,288,892)	
14				(8,093,879)
15	July		(7,898,865)	
16				(7,718,432)
17	August		(7,537,999)	
18				(7,568,110)
19	September		(7,598,221)	
20			(=	(7,605,557)
21	October		(7,612,892)	(7.500.544)
22			(7.500.400)	(7,596,511)
23	November		(7,580,129)	(7.500.005)
24	December		(7.007.000)	(7,593,605)
25	December		(7,607,080)	-
26		Total		(94,718,054)
27		Divided by		12
28		Average B	alance	\$ (7,893,171)

NOTES
[1] Test Year ending December 31, 2016 is composed of actual results from January 1 - June 30, 2016 and forecasted results from July 1, 2016 - December 31, 2016.

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Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

INTERMOUNTAIN GAS COMPANY FOR)	
THE AUTHORITY TO CHANGE ITS RATES) C	Case No. INT-G-16-02
AND CHARGES FOR NATURAL GAS)	
SERVICE TO NATURAL GAS CUSTOMERS)	
IN THE STATE OF IDAHO)	
)	

EXHIBIT 08

Intermountain Gas Company Statement of Operating Income

For the Test Year Ending December 31, 2016^[1]

			Actual Data	Fo	precasted Data			
Line			Ending	F	or the Period			Total
No.	Description		6/30/2016	7/31/	2016-12/31/2016			(Cols. b+c)
	(a)		(b)		(c)			(d)
1	Gas Operating Revenues	\$	140,984,189	\$	92,653,142	ro.	\$	233,637,331
2	Other Revenues		1,544,887		1,348,685	[2]		2,893,572
3	Total Operating Revenue		142,529,076		94,001,827			236,530,903
4	Operating Expenses							
5	Cost of Gas		91,867,781		58,310,385			150,178,166
6	Operation & Maintenance							
7	Production		33,854		12,711			46,565
8	Natural Gas Storage, Terminaling, and Processing		628,120		754,974			1,383,094
9	Transmission		284,410		211,628			496,038
10	Distribution		9,340,668		9,514,169			18,854,837
11	Customer Accounts		4,965,569		4,413,061			9,378,630
12	Customer Service and Informational		109,390		93,220			202,610
13	Sales		652,915		610,738			1,263,653
14	Administrative and General		7,532,347		7,615,725			15,148,072
15	Other		(53,885)		147,395			93,510
16	Depreciation		10,565,532		11,141,580			21,707,112
17	Payroll Taxes		926,166		816,836			1,743,002
18	Property Taxes		1,578,871		1,620,000			3,198,871
19	Franchise Taxes		4,141,133		2,946,727			7,087,860
20	Interest Expense		2,032,150		2,316,273			4,348,423
21	Total Operating Expense							
22	Before Incomes Taxes		134,605,021		100,525,422			235,130,443
23	Income Taxes		2,870,940		(2,665,465)			205,475
24	Total Operating Expenses		137,475,961		97,859,957			235,335,918
25	Net Operating Income	\$	5,053,115	\$	(3,858,130)		\$	1,194,985
	. •		. , .		(,,,,)		<u> </u>	, ,

NOTES

^[1] Test Year ending December 31, 2016 is composed of actual results from January 1 - June 30, 2016 and forecasted results from July 1, 2016 - December 31, 2016.

^[2] See Exhibit No. 09, Page 1

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BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

IN THE MATTER OF THE APPLICATION OF)	
INTERMOUNTAIN GAS COMPANY FOR)	
THE AUTHORITY TO CHANGE ITS RATES) C	Case No. INT-G-16-02
AND CHARGES FOR NATURAL GAS)	
SERVICE TO NATURAL GAS CUSTOMERS)	
IN THE STATE OF IDAHO)	
)	

EXHIBIT 09

Intermountain Gas Company

Other Revenues and Interest Income

For the Test Year Ending December 31, 2016^[1]

			Actual Data	Forecasted Data		
Line	Description		Ending	For the Period		
No.			6/30/2016	 7/31/2016-12/31/2016	Total	
	(a)		(b)	(c)		(d)
1	Other Revenues					
2	Miscellaneous Service Revenue	\$	606,844	\$ 573,625	\$	1,180,469
3	Field Collection Charge		15	870		885
4	Return Check Charge		58,720	40,060		98,780
5	Account Initiation Charge		481,284	565,302		1,046,586
6	Reconnection Charge		25,894	8,162		34,056
7	Interest on Past Due Accounts		367,312	139,696		507,008
8	Other Miscellaneous Non-Operating Revenues		7,917	7,800		15,717
9	Cash Discounts		3,834	10,703		14,537
10	Rent		-	2,325		2,325
11	Non-Utility Revenue		<u>-</u>	 142		142
12	Total		1,551,820	1,348,685		2,900,505
13	Interest Income					
14	Interest Income		(6,933)	-		(6,933)
15	AFUDC Equity		<u> </u>	 		<u>-</u>
16	Total		(6,933)	-		(6,933)
17	Total Other Revenues and Interest Income	<u>\$</u>	1,544,887	\$ 1,348,685	\$	2,893,572

NOTES

[1] Test Year ending December 31, 2016 is composed of actual results from January 1 - June 30, 2016 and forecasted results from July 1, 2016 - December 31, 2016.

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BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

	_)
IN THE STATE OF IDAHO)
SERVICE TO NATURAL GAS CUSTOMERS)
AND CHARGES FOR NATURAL GAS)
THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
INTERMOUNTAIN GAS COMPANY FOR)
IN THE MATTER OF THE APPLICATION OF)

EXHIBIT 10

Intermountain Gas Company

Cost Allocation Manual 2016



In the Community to Serve®

Table of Contents

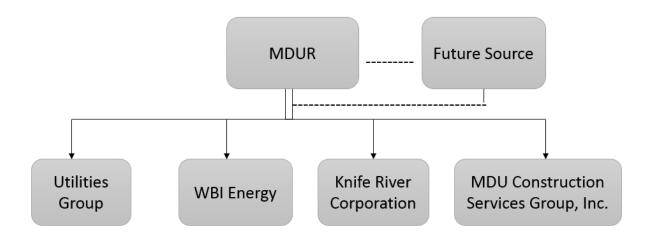
Overview	1
MDU Resources Group, Inc. (MDUR) Allocations	2
Shared Services	3
Payroll Shared Services	3
Procurement Shared Services	3
Enterprise Technology Service	3
General and Administrative Services	4
Montana-Dakota/Great Plains Allocation of Cost to/from Others	5
Allocations to/from other MDUR Companies	5
Allocations to other Utility Companies	6
Standard Labor Distributions	7
Labor/Reimbursable expense allocations	7
Intermountain Gas Company Allocations Error! E	Bookmark not defined.
Exhibit I- MDUR Corporate Overhead factor	8
Exhibit II- MDUR Shared Services Pricing Methodology	9
Exhibit III- Utility Operations Support Allocation Methodology	12

Overview

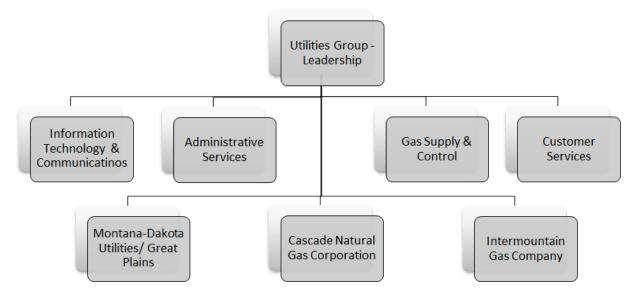
Intermountain Gas Company (IGC), a subsidiary of MDU Resources Group, Inc. (MDUR), conducts business in Idaho with regulated gas distribution operations.

Below is an overview of the operational structure for the purpose of assigning costs. The diagrams presented are intended to provide an overview for cost allocation only and are not intended to represent the legal structure of the Corporation. Note that costs from MDUR and FutureSource are directly assigned or allocated and charged to the operating companies (i.e. Utilities Group, WBI Energy, etc.)

Corporate Level



Utility Group Level



This document is intended to provide an overview of the different types of allocations and the processes employed to direct costs to the proper utility for Intermountain Gas Company.

This document will discuss the allocations from:

- MDUR and FutureSource to Intermountain Gas Company
- Montana-Dakota/Great Plains (MDU) and Cascade Natural Gas (CNG) to Intermountain Gas Company
- Intermountain Gas to MDU and CNG

Overall, the approach to allocating costs at each level is to directly assign costs when applicable and to allocate costs based on the function or driver of the cost.

MDU Resources Group, Inc. (MDUR) Allocations

The MDUR corporate staff consists of shared services departments (payroll, procurement and enterprise technology) and administrative and general departments.

Shared Services

MDU Resources Group, Inc. has several departments that provide specific services to the operating companies. These departments have developed a pricing methodology which is updated annually for the allocation of costs to the MDUR operating companies that utilize their services. (See Exhibit II) These departments include:

Payroll Shared Services

Payroll Shared Services department provides comprehensive payroll services for MDUR companies and employees. It processes payroll in compliance with appropriate federal, state and local tax laws and regulations. Payroll Shared Services is also responsible for preparation, filing and payment of all payroll related federal, state and local tax returns. It also maintains and facilitates payments and accurate reporting to payroll vendors for employee benefits and other payroll deductions. For Intermountain Gas Company, the payroll shared services department is also responsible for the accumulation of time entry records and maintenance of employee records. Intermountain Gas Company does not have any departments that provide these payroll related services.

Procurement Shared Services

Procurement Shared Services creates and maintains the Corporation's national accounts for the purchase of products, goods and services. National accounts take advantage of the combined purchasing power of all of the Corporation's operating companies. National accounts, or preferred vendor agreements, typically are negotiated at the corporate level rather than at the local company level. Procurement Shared Services also is responsible for monitoring the level of services, quantities, discounts and rebates associated with established national accounts. Intermountain Gas Company has a single procurement department that places specific purchase requests for materials and services required to conduct business with approved vendors.

Enterprise Technology Service

Enterprise Technology Services (ETS) provides policy guidance, infrastructure related IT functions and security-focused governance. ETS seeks to increase the return on investment in technology through consolidation of common IT systems and services, while eliminating

waste and duplication. ETS works to increase the quality and consistency of technology, increase functionality and service to the enterprise, provide governance for managing and controlling risk and reduce costs through economies of scale.

Intermountain Gas Company's IT department consists of Montana-Dakota/Great Plains employees physically located in Kennewick, Washington, Boise, Idaho, and Bismarck, North Dakota. This Department is responsible for supporting applications specific to the utility group such as the Customer Care & Billing System, the JD Edwards financial software, Scada and mobile applications, Enterprise GIS, and PowerPlan which is the project and fixed asset accounting software. In addition the utility group IT department develops business continuity plans in the case of disaster recovery.

General and Administrative Services

Administrative and general functions performed by MDUR for the benefit of the operating companies include the following departments:

- Corporate governance, accounting & planning
- · Communications & public affairs
- Human resources
- Internal audit
- Investor relations
- Legal
- Risk management
- Tax and compliance
- Travel
- Treasury services

Intermountain Gas Company receives an allocation of these corporate costs. Corporate Policy No. 50.9 states "It is the policy of the Company to allocate MDU Resources Group, Inc.'s (MDU) administrative costs and general expenses to the MDU's business units". Business units described in the policy have been referred to as operating companies in this document. The policy states that costs that directly relate to a business unit will be directly assigned to the applicable business unit and only the remaining unassigned expenses will be allocated to the operating companies using the corporate allocation methodology. The allocation factor developed to apportion MDUR's unassigned administrative costs is a capitalization factor which is based on 12 month average capitalization at March 31, effective July 1 and

at September 30, effective January 1 each year. Capitalization includes total equity and current and non-current long-term debt (including capital lease obligations). The computation of the Corporate Overhead Allocation Factors is shown in Exhibit I.

Intermountain Gas Company is reflected as IGC in the Corporate Overhead Allocation Factors in Exhibit I. Operating companies that receive allocated costs on a monthly basis from MDUR include:

- Montana Dakota Electric utility segment
- Montana Dakota/Great Plains Gas utility segment
- Cascade Natural Gas (CNG)
- Intermountain Gas Company (IGC)
- WBI Energy Transmission
- WBI Midstream
- Knife River Construction (KRC)
- MDU Construction Services Group, Inc. (CSG)

Corporate costs are recorded in the administrative and general (A&G) function for IGC.

Montana-Dakota/Great Plains Allocation of Cost to/from Others

Allocations to/from other MDUR Companies

Certain Montana-Dakota/Great Plains owned assets, such as the General Office/Annex facility, located at the utility headquarters in Bismarck, and the assets associated with the contribution made for FutureSource assets, are also used for the benefit of other MDUR operating companies. To cover the cost of ownership and operating costs associated with these owned assets, a revenue requirement (asset return plus annual operating expenses) is computed for the shared assets. The expense component included in the return is composed of operating and maintenance costs, depreciation, income tax and property tax expenses. The resulting revenue requirement is billed to the other MDUR operating companies, including CNGC and IGC, as a monthly fee. The costs are allocated based on the number of customers served by each utility.

Intermountain Gas Company owns the customer care center located in Meridian, ID. To cover the cost of ownership and operating costs associated with that owned asset, a revenue requirement (asset return plus annual

operating expenses) is computed similarly to Montana-Dakota owned assets. The expense component included in the return is composed of operating and maintenance costs, depreciation, income tax and property tax expenses. The resulting revenue requirement is billed to the Montana-Dakota/Great Plains and Cascade as a monthly fee. The costs are allocated based on the number of customers served by each utility.

Certain Cascade owned assets, such as the portion of the General Office facility used for Shared Services (i.e. Gas Control, IT), located at the utility headquarters in Kennewick, are also used for the benefit of other MDUR operating companies. To cover the cost of ownership and operating costs associated with these owned assets, a revenue requirement (asset return plus annual operating expenses) is computed for the shared assets. The expense component included in the return is composed of operating and maintenance costs, depreciation, income tax and property tax expenses. The resulting revenue requirement is billed to the other MDUR operating companies, including MDU and IGC, as a monthly fee. The costs are allocated based on the number of customers served by each utility.

Allocations to other Utility Companies

Montana-Dakota/Great Plains has several departments that provide services to all four utility operating companies (Montana-Dakota, Great Plains, Cascade Natural Gas Co. and Intermountain Gas Company). These departments include:

- Leadership Group composed of the Executive Group and Directors that oversee shared utility specific functions
- Customer Services (Call Center, Scheduling and Online Services)
- Information Technology and Communications- (Management Information Systems, Technology and Compliance)
- Administrative Services (Procurement, Office Services, Fleet Operations)
- Gas Supply & Control

These operational groups have calculated the proper allocation to use to allocate the costs to the utility companies based on services performed for each utility company. The allocation methodology is included in Exhibit III.

Standard Labor Distributions

Labor/Reimbursable expense allocations

The development of standard labor distributions for Intermountain Gas Company employees is described below based on the type of employee. Standard labor distributions are used for all employees to account for certain expenses as detailed below.

Labor, benefit costs and reimbursable expenses are directly assigned to a jurisdiction where possible. If the expense is not direct, the appropriate jurisdiction is charged as follows:

Union Employees

Time tickets are required for productive time when working on capital projects. The employee specifies the proper capital project work order created to track project costs. To account for Operations, Maintenance, and non-productive time, standard payroll labor distributions are established for all employees. These standard labor distributions are calculated for union employees based on the historical actual charges.

Non-Union Employees

Non-union employees are not required to submit detailed time tickets with applicable general ledger accounts specified. Rather each employee has a "standard" set of general ledger accounts that split the labor costs based on an expected ratio of work. This split can be unique and is based on the employee's position. Costs are distributed based on this standard labor distribution for each employee, and the allocations are reviewed periodically.

Common Facilities

Customer Service Center

The Utility Group operates a Customer Service Center in Meridian, Idaho for the purpose of providing telephone customer service to customers served by Montana Dakota Utilities (MDU), Intermountain Gas Co. (IGC), and Cascade Natural Gas Corp. (CNG). Operating expense allocations of the Customer Service Center are described on Page 6 – Allocations to other Utility Companies; Customer Services.

Capital costs of the Customer Service Center are recorded on IGC's books. Allocable costs of the facility and equipment include depreciation expense, a return on the invested capital of the facility using Cost of Capital, and income taxes associated with the return on invested capital (net of cost of debt associated with the facility). The allocable costs are billed monthly to CNG and MDU.

The cost driver for the allocations is customers served by each utility.

Boise General Office

The Boise General Office provides office facilities for administrative and general functions of Intermountain Gas Co.. In addition to IGC corporate staff in the General Office, the facility is also utilized by Information Technology (IT) and Geographic Informations Systems (GIS) staff that serve the Utility Group. A cost recovery process exists for the Boise General Office that is identical to the Customer Service Center process, however also includes occupancy expenses of the facility in addition to depreciation expense, a return on the invested capital of the facility, and income taxes associated with the return on invested capital (net of cost of debt associated with the facility). The allocable costs are billed monthly to CNG and MDU.

The cost driver for the allocations is customers served by each utility.

Exhibit I- MDUR Corporate Overhead factor

Montana-Dakota Utilities Co.
CORPORATE OVERHEAD ALLOCATION FACTORS
January-June 2016

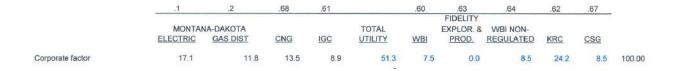


Exhibit II- MDUR Shared Services Pricing Methodology

MDU Resources Shared Services Pricing Methodology - Effective for 2016

Note: MDU Resources' use of Shared Services – MDU Resources costs for each shared services function is charged based on the corporate allocation factor.

761 - Payroll Shared Services:

Payroll Shared Services costs are invoiced based on the number of employees paid and stated as a cost per check. The word check, for this purpose, generically refers to paper paychecks, direct deposits and paycard transactions.

Checks are charged on a tiered structure, intended to recognize the fixed or baseline effort associated with maintaining a payroll cycle and associated reporting, regardless of number of people paid. It is also intended to reward consolidation of multiple pay groups and companies where possible and to align charges with the additional effort required to maintain multiple pay groups and pay cycles.

The monthly volume for this step pricing is accumulated individually for each pay cycle processed.

Checks for weekly pay cycles, cost per check based on the number of checks written per month:

- \$ 4.25 per check for the first 500 checks
- \$ 0.75 per check for the next 500 checks
- \$ 0.15 per check for each additional check

Checks for non-weekly pay cycles, cost per check based on the number of checks written per month:

- \$ 4.25 per check for the first 1500 checks
- \$ 0.75 per check for the next 500 checks
- \$ 0.15 per check for each additional check

Additionally, there will be a \$4.00 charge for each tax payment and \$250.00 charge for each quarterly tax filing and \$2 charge for each W2

There is a \$500 per month minimum charge for each operating company.

There is a premium charge of \$50 per transaction for specific off cycle checks and back-pay calculations. Examples of transactions included in the premium charge schedule are missing hours, refunded deductions, length of service awards submitted too late for inclusion in a scheduled payroll process, and back pay calculation because an increase was submitted after the pay period that includes the effective date. Examples of transactions excluded from the premium charge calculation are bonus payments, final paychecks, certified wage settlements, or any payment required as a result of a Shared Service or system error.

762 - Procurement Shared Services:

Procurement Shared Services costs are invoiced based on five separate factors, all carrying an equal weight of 20%. The factors are:

- Number of Visa Cards as of 8/1/15
- Total Visa Spend for 2014
- National Account Spend for 2014
- Number of Construction Equipment Acquisitions in 2014
- Number of Fleet Acquisitions in 2014

	MDUR	MDU	WBIE	KRC	CSG	CNG	IGC	Total
#VISA cards	152	853	493	955	721	303	116	3,593
% of VISA cards	4.23%	23.74%	13.72%	26.58%	20.07%	8.43%	3.23%	100%
VISA spend	1,800,832	7,180,723	5,027,712	11,336,841	9,504,352	2,765,773	1,415,939	39,032,172
% of Total VISA spend	4.61%	18.40%	12.88%	29.04%	24.35%	7.09%	3.63%	100%
National Account Spend	10,807,047	21,243,800	7,343,785	83,067,624	43,281,702	5,163,992	3,135,070	174,043,020
% of National Account Spend	6.21%	12.20%	4.22%	47.73%	24.87%	2.97%	1.80%	100%

	MDUR	MDU	WBIE	KRC	CSG	CNG	IGC	Total
# Construction Equip Acquisitions	0	55	13	86	111	22	7	294
% of Construction Equip Acquisitions	0.00%	18.71%	4.42%	29.25%	37.76%	7.48%	2.38%	100%
# Fleet Acquisitions	0	65	33	119	266	36	23	542
% of Fleet Acquisitions	0.00%	11.99%	6.09%	21.96%	49.08%	6.64%	4.24%	100%
Total weighted allocation factor	3.01%	17.01%	8.27%	30.91%	31.22%	6.52%	3.06%	100.00%

766 -Time Entry Shared Services:

Service provided 100% to the MDU Utility Group.

Enterprise Technology Services (ETS):

There are several ETS departments, and each is billed out based on its own criteria. They are as follows:

Application Services (765) 100% of these costs are based on the corporate factor.

Customer Relations (965) - Two factors are used in the invoicing of the enterprise costs associated with customer relations. Those costs are invoiced based up on the number of devices supported by customer relations. The metricused to determine device counts is devices that have checked into active directory during a 60 day period in the summer of 2015. The remaining costs are for costs specific to the IPT are invoiced upon the IPT allocation.

	MDUR	MDU	WBIE	KRC	CSG	CNG	IGC	Total
Device Counts	266	1,057	496	1,810	1,277	457	658	6,021
% of Device Counts	4.42%	17.55%	8.24%	30.06%	21.21%	7.59%	10.93%	100%
Totals	4.42%	17.55%	8.24%	30.06%	21.21%	7.59%	10.93%	100%
IPT Allocation	217	527	341	1,382	66	297	275	3,078
% of IPT Allocation	7.0%	17.0%	11.0%	44.5%	2.0%	9.6%	8.9%	100%
Totals	7.0%	17.0%	11.0%	44.5%	2.0%	9.6%	8.9%	100%

Communications & Security (971)

Enterprise charges for the communications group are invoiced using three weighted allocation factors. The factors are as

- 1. Wide Area Network/Local Area Network/Metropolitan Area Network- Number of business unit locations (20%)
 2. Internet/Firewall Access Number of user accounts (30%)
 3. Security (50%)

The costs are invoiced based on the following percentages:

	MDUR	MDU	WBIE	KRC	CSG	CNG	IGC	Total
WAN/LAN/MAN	2	52	128	203	57	17	13	472
% of Business Unit								
Locations	0.42%	11.02%	27.12%	43.01%	12.08%	3.60%	2.75%	100%

	MDUR	MDU	WBIE	KRC	CSG	CNG	IGC	Total
Internet								
Access/Firewall	266	1,057	496	1,810	1,277	457	658	6,021
% of User Accounts	4.42%	17.55%	8.24%	30.05%	21.21%	7.59%	10.93%	100%
Security								
% of Handsets	20.00%	10.34%	20.00%	20.00%	20.00%	5.82%	3.84 %	100%
Totals	11.41%	12.63%	17.90%	27.62%	18.78%	5.91%	5.75%	100.00%

Operations (972) - Enterprise charges for the operations group are invoiced using two separate factors. 95.1% of the costs are based upon the number of servers that are supported for a particular business unit. These servers are then broken out between full service servers and shared service servers. 4.9% of the costs are for costs specific to the AS/400 are invoiced uponthe AS/400 allocation as agreed to by MDU and WBI.

The costs that are based upon the number of servers are based on the following percentages:

- 1 Full Service Servers-(75%) 2 Shared Service Servers (25%)

	MDUR	MDU	WBIE	KRC	CSG	CNG	IGC	Total
Full Service Servers	252	147	43	90	20	0	0	552
% of Full Service Servers	45.65%	26.64%	7.79%	16.30%	3.62%	0.00%	0.00%	100%
Shared Service Servers	0	95	38	59	66	32	88	378
% of Full Service Servers	0.00%	25.13%	10.05%	15.61%	17.46%	8.47%	23.28%	100%
Totals	34.24%	26.25%	8.36%	16.13%	7.08%	2.12%	5.82%	100%

Finance and Administration (982) –. Costs for the finance and administration group are invoiced based upon the combined methodologies of the four previously identified ETS groups.

	MDUR	MDU	WBIE	KRC	CSG	CNG	IGC	Total
% of Total Finance &								
Administration	26.41%	16.64%	12.42%	21.52%	13.01%	4.29%	5.71%	100%

Exhibit III- Utility Operations Support Allocation Methodology

Utility Operations Support
Labor Distribution Allocation Methodology

Leadership Group:

- Includes Executive Vice Presidents & Directors
- Oversees all shared, utility specific functions in the following areas:
 - o Customer Services
 - Administrative Services
 - o Information Technology & Communications
 - o Engineering and Operations Procedures
 - o Gas Supply and Gas Control
- Allocation methodology:
 - o Equal portion allocated to each utility company, or brand
 - For portion allocated to Montana-Dakota/Great Plains, if there is involvement with nonutility work allocate 1% (including 0.25% for Great Plains) to non-utility based on historical estimates, with remainder allocated to gas and electric based on meter count.
 - For portion allocated to Montana-Dakota/Great Plains, if there is no involvement with non-utility work, allocate between gas and electric based on meter count.

Customer Services:

- Director
 - 35% to CNG, 30% to IGC, 35% Montana-Dakota/Great Plains 1. (1% to non-utility) and remainder split between gas and electric meter count.
- Management team
 - o Supervisors: Front line supervision for Customer Service Center
 - 30% to CNG, 30% to IGC, 40% Montana-Dakota/Great Plains ¹ (2% to non-utility) and remainder allocated to gas and electric based on the estimate of time required to supervise
 - o Manager: Customer service
 - 30% CNG, 20% IGC, 50% Montana-Dakota/Great Plains ¹ (2% to non –utility) and remainder allocated to gas and electric meter count.
- Credit
 - o Responsible for credit and collections for the Utility Group
 - o Allocation Methodology
 - Most agents only handle credit activity for one brand, they charge all time to that brand
 - For agents that handle multiple brands, time is charged based on how much time is spent on each brand

¹ Based on estimated time using history

- For agents that only handle credit activity for Montana-Dakota/Great Plains:
 - · Allocated to gas and electric based on meter count

For agents that handle credit for Montana-Dakota/Great Plains and another brand, the portion is allocated to each utility based on average time spent in each utility with the Montana-Dakota/Great Plains portion allocated to gas and electric based on meter count.

Scheduling

- Responsible for scheduling field work for employees performing work in the field for the Utility Group
- o Responsible for emergency response 24/7
- o Allocation Methodology:
- o Management team:
 - Manager 20% IGC, 30% CNG, 50% Montana-Dakota/Great Plains¹ allocated to gas and electric based on meter count.
 - Team Leads 25% IGC, 25% CNG, 50% Montana-Dakota/Great Plains¹ allocated to gas and electric based on meter count.
 - For employees that only schedule one brand, charge time to that brand
 - For employees that schedule both IGC and CNG, split time 50/50 based on estimated time required
 - For employees who schedule all brands, split evenly
 - For employees that only schedule Montana-Dakota/Great Plains:
 - · Allocated between gas and electric based on meter count
 - For employees that schedule credit for Montana-Dakota/Great Plains and another brand, the portion is allocated to each utility based on the shared utility. The Montana-Dakota/Great Plains allocation is based on the gas and electric meter count.

Customer Service

- o Responsible for handling all inbound calls during regular operating hours
- o Allocation Methodology:
 - Teams leads and Customer Care Representatives (CCR's) when only responsible for one brand, charge all that time to one brand
 - For employees covering multiple brands, estimates are routinely made for allocations for the pay period
 - For employees responsible for Montana-Dakota/Great Plains:
 - 3% (including 0.5% for Great Plains) is charged to non-utility for credit activity associated with non-utility charges, based on best estimate of time required
 - Remainder is allocated between gas and electric based on meter count

- For employees responsible for Montana-Dakota/Great Plains and another brand, the portion allocated to non-utility is reduced accordingly to 3% (including 0.5% for Great Plains) of the total associated with Montana-Dakota/Great Plains.
- · Customer Programs & Support
 - Responsible for inbound self-service, web help, customer program transactions, and analytical support for the Utility Group
 - o Allocation Methodology:
 - Manager
 - 30% IGC, 30% CNG, 40% Montana-Dakota/Great Plains¹ (allocate to gas and electric based on meter count)
 - Based on additional time for Montana-Dakota/Great Plains on social media updates & Credit Dept. responsibilities
 - o Supervisor, Team Lead, and Support Staff
 - Equal portion allocated to each brand
 - For portion allocated to Montana-Dakota/Great Plains, if there is involvement
 with non-utility work allocate 1% (including 0.25% for GPNG) to non-utility,
 based on historical estimates, with remainder allocated to gas and electric
 based on meter count.
 - For portion allocated to Montana-Dakota/Great Plains, if there is no involvement with non-utility work, allocated to gas and electric based on meter count.
- Note: Exceptions may be made on an individual basis from these guidelines
 - Employees may be assigned special projects, and allocation methodology may be changed accordingly.
 - Labor allocation may always be made on an actual time spent basis rather than these guidelines.
 - Supervisors may alter these guidelines based on their individual scenario.

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Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

	_)
IN THE STATE OF IDAHO)
SERVICE TO NATURAL GAS CUSTOMERS)
AND CHARGES FOR NATURAL GAS)
THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
INTERMOUNTAIN GAS COMPANY FOR)
IN THE MATTER OF THE APPLICATION OF)

EXHIBIT 11

Intermountain Gas Company Cross Charge Summary For the Test Year Ending December 31, 2016 [1]

Line <u>No.</u>	Cross Charge Department (a)	June YTD <u>Actuals</u> (b)	Six Month Forecast (c)	<u>Total</u> (d)
1	Geographic Information Service	\$ 294,243.89	\$ 331,590.57	\$ 625,834.46
2	MDU Cross Charges	902,557.68	809,306	1,711,863.28
3	MDUR Cross Charges	1,208,736.02	1,586,824	2,795,560.50
4	Credit & Collections	254,331.43	305,524	559,855.81
5	Customer Services, Dir	(184,399.95)	207,053	22,653.20
6	Meridian-Customer Service	957,452.98	1,127,751	2,085,204.05
7	Customer Development/Programs	229,087.55	264,555	493,642.68
8	Scheduling	159,663.74	168,847	328,510.47
9	IT Risk Mgt	889,458.47	935,101	1,824,559.16
10	Information Tech, Dir	(61,100.35)	-102,174	(163,274.41)
11	Communications	93,385.65	184,921	278,306.59
12	Information Systems	1,171,052.90	389,266	1,560,318.87
13	Mobile Services Manager	169,924.10	175,515	345,439.60
14	Office Services	1,635,692.08	1,292,379	2,928,070.88
15	Cascade Natural Gas Corp.	216,213.12	215,111	431,324.01
16		\$ 7,936,299.31	\$ 7,891,569.83	\$ 15,827,869.14

Notes

[1] Test Year ending December 31, 2016 is composed of actual results from January 1 - June 30, 2016 and forecasted results from July 1, 2016 - December 31, 2016.

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Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

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) Case No. INT-G-16-02
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DIRECT TESTIMONY OF JACOB DARRINGTON
FOR INTERMOUNTAIN GAS COMPANY

August 12, 2016

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2	Q.	Please state	your name,	business	address,	and	present	position	witl	h
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- 3 **Intermountain Gas Company.**
- 4 A. My name is Jacob Darrington. I am employed by Intermountain Gas Company ("
- 5 Intermountain" or "the Company") as a Regulatory Analyst. My business address
- 6 is 555 South Cole Road, Boise, Idaho 83707.
- 7 Q. Would you please describe your education and professional experience.
- 8 A. I graduated from Boise State University in May 2011 with a Bachelor of Arts
- 9 Degree in Accounting-Finance. In January 2012, I began work at Deloitte Tax as
- a Tax Consultant where I prepared federal and multi-state tax returns for
- businesses and high-net worth individuals. Additionally, I worked as a tax
- specialist as a part of the audit team to help with auditing the provision for income
- taxes for a regulated utility. I earned my CPA license in the summer of 2013. I
- 14 continue to keep my CPA license active in the state of Idaho. In the fall of 2013 I
- was promoted to Tax Senior at Deloitte and took on the additional responsibility
- of reviewing tax returns of other Tax Consultants. In April of 2015, I took a
- position with Intermountain Gas Company as a Regulatory Analyst. In July of
- 18 2015 I attended the Regulatory Rate School in Chicago sponsored by the
- 19 American Gas Association.
- 20 Q. Would you briefly describe your responsibilities in your current position?
- 21 A. Yes. As a Regulatory Analyst, my primary responsibility as it relates to this
- 22 proceeding includes the gathering, analyzing, and coordinating of data from

1		various departments throughout the Company required for the preparation and
2		calculation of the revenue requirement and rate base.
3	Q.	What is the purpose of your testimony in this docket?
4	A.	My testimony will cover two main areas. First, I will address Intermountain's
5		regulatory adjustments to the Company's rate base. Second, I will discuss the
6		Company's adjustments to operating revenues and expenses. Third, I will discuss
7		Intermountain's revenue requirement.
8	Q.	What is the Company's proposed test year for this case?
9	A.	As described by Company witness Dedden, Intermountain is proposing a test
10		period reflecting six months actual and six months projected data for the twelve-
11		months ending December 31, 2016.
12	Q.	Does the Company anticipate adjusting the test period projections later in
13		this docket?
14	A.	Yes. The Company will provide to the Idaho Public Utilities Commission
15		("Commission") monthly updates to the six months of projections for the period
16		July 1, 2016, through December 31, 2016, to reflect actual data.
17	Q.	Are you sponsoring any exhibits in this proceeding?
18	A.	Yes. I am sponsoring the following exhibits, which are described in my
19		testimony:
20		Exhibit No. 12Rate base
21		Exhibit No. 13Rate Base Components and Adjustments
22		Exhibit No. 14Operating Income
23		Exhibit No. 15 Adjustments to Operating Income

1		Exhibit No. 16 Summary Revenue Requirement Calculation
2		II. RATE BASE
3	Q.	What exhibits do you have that summarize the Company's thirteen-month
4		average rate base and explains the adjustments to rate base?
5	A.	Exhibit 12 is composed of two tables that shows summaries of the unadjusted
6		components of rate base as presented by Company witness Dedden as well as
7		adjustments to those components. Exhibit 13 is a series of worksheets that
8		describe each of the adjustments made to rate base.
9	Q.	Is the thirteen-month average method used for all rate base items?
10	A.	Yes, with the exception of the Cash Working Capital allowance, all items
11		included in the determination of rate base have been calculated using the average
12		of thirteen monthly balances. The average of the thirteen monthly balances
13		reflects the level of investment maintained by the Company during the course of
14		the year and is intended to normalize changes in the balances that occur during the
15		year. The derivation of the Cash Working Capital allowance is discussed later in
16		this testimony.
17	Q.	What is Intermountain's projected gas plant in service as of December 31,
18		2016?
19	A.	The thirteen-month average level of gross investment in gas utility plant in service
20		included in the Company's rate base as of December 31, 2016 is \$596,065,559, as
21		shown on Exhibit 12, page 1, column (d), line 2. The thirteen-month average
22		calculation of this figure can be found on Exhibit 13, page 1, column (e), line 28.

1	Q.	Does this amount of gross plant investment as of December 31, 2016 reflect
2		any adjustments?
3	A.	Yes. The balance of gross plant investment reflects an adjustment to remove the
4		Asset Retirement Obligations ("AROs") in the amount of \$16,555,572 as shown
5		on Exhibit 12, page 2, column (b), line 2 and Exhibit 13, page 1, column (c).
6	Q.	What is the total amount of Intermountain's projected accumulated
7		provisions for depreciation and amortization?
8	A.	Intermountain's projected accumulated depreciation and amortization as of
9		December 31, 2016 is \$308,450,846, as shown on Exhibit 12, page 1, column (d),
10		line 3. The thirteen-month average calculation of this figure can be found on
11		Exhibit 13, page 2, column (f), line 28.
12	Q.	Are you proposing any adjustments be made to the accumulated reserve for
13		depreciation and amortization?
14	A.	Yes. The accumulated provision balances have been adjusted to remove the AROs
15		and Retirement Work in Progress in the amount of \$4,303,085 and \$146,265,
16		respectively, as shown on Exhibit 12, page 2, column (b) and (c), line 3 and
17		detailed on Exhibit 13, page 2, column (c) and (d).
18	Q.	How was the level of net plant included in rate base calculated?
19	A.	Net plant included in rate base is \$287,614,713, and was calculated by subtracting
20		the total amount of adjusted accumulated depreciation from the total amount of
21		adjusted gross plant as shown on Exhibit 12, page 1, column (d), line 4.
22	0	What level of Materials and Supplies was included in rate base?

supplies balance of \$3,149,131, as shown on Exhibit 12, page 1, column 5 and as calculated on Exhibit 13, page 3, column (e), line 28.	(d), line
5 and as calculated on Exhibit 13, page 3, column (e), line 28.	
4 Q. Did the Company include any gas storage inventory in rate base?	
5 A. Yes. Intermountain included a thirteen-month average of the gas storage	e
6 inventory balance of \$3,195,613 in rate base, as shown on Exhibit 12, pa	age 1,
7 column (d), line 6 and as calculated on Exhibit 13, page 4, column (f), li	ne 28.
8 Q. Does this amount of gas storage inventory reflect any adjustments?	
9 A. Yes. The amount reflects two adjustments to the gas storage inventory h	neld at the
Company's Nampa storage facility. The first adjustment of \$856,019, a	s seen on
Exhibit 12, page 2, column (d), line 6 and Exhibit 13, page 4, column (c),
removes the gas storage inventory associated with non-utility sales of lie	quefied
natural gas ("LNG"). The second adjustment of \$3,890, as seen on Exhi	bit 12,
page 2, column (e), line 6 and Exhibit 13, page 4, column (d), removes t	hose costs
associated with the utility portion of gas storage inventory at the Nampa	storage
16 facility in excess of 2 million gallons.	
17 Q. Why is the established level of utility storage gas at the Nampa stora	ige
18 facility set to 2 million gallons?	
19 A. This is the amount of LNG required to 1) maintain operational and train	ing
20 requirements at the Nampa and Rexburg LNG Facilities, 2) maintain an	adequate
supply of LNG to provide for the annual "boiloff" gas that naturally occ	urs with
the warming of LNG and 3) maintain minimum LNG levels to ensure the	e integrity
of the storage tank.	

Q.	Is Cash	Working	Capital	included	in rate	base?
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- Yes. Cash working capital ("CWC") is the amount of funds required to finance
 the day-to-day operations of the Company. A CWC requirement represents the
 amount of cash the Company needs to keep on hand to meet its cash operating
 expenses. The test year rate base includes \$1,032,688 for CWC as shown on
 Exhibit 12, page 1, column (d), line 7 and calculated on Exhibit 13, page 5,
- 7 column (e), line 18. The CWC calculation is based upon a lead-lag study.

8 Q. What is a lead-lag study?

1

- 9 A. A lead-lag study analyzes the lag time between the date customers receive service 10 and the date that customers' payments are available to the Company. This lag is offset by a lead time during which the Company receives goods and services, but 11 12 pays for them at a later date. The "leads" and "lags" are both measured in days. 13 The dollar-weighted lead and lag days are then divided by 365 to determine a 14 daily CWC factor. This CWC factor is then multiplied by the annual test year 15 cash revenues and expenses to determine the amount of CWC required for 16 operations.
- 17 Q. What is the amount of accumulated deferred income taxes ("ADIT")
- 18 **deducted from rate base?**
- 19 A. The level of ADIT deducted from rate base is \$50,172,477, as shown on Exhibit
 20 12, page 1, column (d), line 8. The calculation of this number is shown on
 21 Exhibit 13, page 6, column (k), line 28.
- 22 Q. What is ADIT and why is it a rate base adjustment?

1	A.	Deferred income taxes arise when income tax amounts provided for book
2		purposes differ from the amount of taxes due and payable in the test period. The
3		primary cause of this tax difference is the straight line depreciation rates used for
4		ratemaking purposes, versus the accelerated depreciation rates used when
5		calculating state and federal income tax obligations. For a utility with a growing
6		rate base, there is generally a higher depreciation expense for tax purposes than
7		for regulatory book purposes, causing the taxes computed for regulatory books
8		(and thus, included in revenue requirement) to be more than the taxes actually
9		payable, in the early years of the asset's life. In later years, the situation reverses
10		itself. The accumulated balance of these deferred taxes is, in essence, either a
11		source or use of funds available to the company. The net balance of accumulated
12		deferred taxes has been deducted from rate base.

- 13 Q. Please explain how the level of ADIT was determined.
- A. ADIT was analyzed on an item-by-item basis to determine whether the ADIT was attributable to items included in rate base. Amounts attributable to an asset or liability in rate base have been reflected in the ADIT adjustment. Additional adjustments were made to remove state deferred income taxes and to comply with various IRS rules related to deferred taxes. These adjustments total \$13,183,858 and are shown on Exhibit 12, page 2, columns (f) (l), line 8 and on Exhibit 13, page 6, columns (c) (i).
- Q. How has Intermountain accounted for advances in aid of construction in the Company's rate base?

1	Α.	Advances in aid of construction in the amount of \$7,893,171 have been deducted
2		from rate base, as shown on Exhibit 12, page 1, column (d), line 9 and calculated
3		on Exhibit 13, page 7, column (c), line 28. This represents the thirteen-month
4		average balance of cash advances received from customers as of December 31,
5		2016 for construction attributable to Intermountain's operations. Similar to
6		ADIT, the advances in aid of construction represent a source of funds available to
7		the Company and appropriately offset the plant in service balances reflected in
8		rate base.
9	Q.	What is Intermountain's proposed test year rate base?
10	A.	The Company's test year rate base, as of December 31, 2016, adjusted for the
11		known and measurable adjustments discussed above, is projected to be
12		\$236,926,497, as shown on Exhibit 12, page 1, column (d), line 10.
13	Q.	Does this conclude your testimony as it pertains to the Company's rate base?
14	A.	Yes.
15		III. OPERATING REVENUES AND EXPENSES
16	Q.	What exhibits do you have that summarize the Company's operating
17		revenues and expenses and the adjustments made thereto?
18	A.	Exhibit 14 presents the unadjusted operating revenues and expenses as presented
19		by Company witness Dedden, regulatory adjustments to those operating revenues
20		and expenses, and the resulting Company proposed operating revenues and
21		expenses. Exhibit 15 presents the detail supporting the proposed regulatory
22		adjustments to Company's operating revenues and expenses.

Ų.	what is the unaujusted projected level of operating revenues and expenses
	for the twelve months ended December 31, 2016?
A.	As presented by Company witness Dedden, for the twelve months ended
	December 31, 2016, the Company projects total operating revenues to be
	\$236,530,903, as shown on Exhibit 14, page 1, column (b), line 3. The Company
	projects total operating expenses to be \$235,335,918 as shown on Exhibit 14,
	page 1, column (b), line 24. This produces unadjusted net operating income of
	\$1,194,985 as shown on Exhibit 14, page 1, column (b), line 25.
Q.	Are you proposing any adjustments to the test year gas operating revenues
	and expenses?
A.	Yes. Exhibit 14, page 2 lists each proposed adjustment to test year gas operating
	revenues and expenses.
Q.	Please describe the Unbilled Adjustment shown on Exhibit 14, page 2,
	column (b), lines 1 and 5.
A.	This adjustment removes unbilled revenues and cost of gas expenses from the
	determination of the revenue requirement. This unbilled adjustment is the result
	of the difference in the timing of when gas is provided to our customers and when
	those customers are billed for the gas used. To create a proper matching of gas
	costs and revenues for the test year, unbilled revenues and cost of gas have been
	excluded from the calculation of the revenue requirement. The adjustment
	increases revenues by \$27,605,926 and cost of gas expenses by \$21,246,004, as
	shown on Exhibit 15, page 1, column (d), lines 16 and 17. This adjustment
	pertains only to the year-to-date actual data through June 2016. As discussed by
	A. Q.

1		Company witness Dedden, the forecast period July through December 2010 does
2		not include unbilled revenues and cost of gas expenses.
3	Q.	Is the Company proposing an adjustment to revenues and expenses
4		associated with non-utility LNG sales from the Nampa facility?
5	A.	Yes. Non-utility sales of liquefied natural gas have been removed from the
6		Company's test year revenues and cost of gas expenses, as shown on Exhibit 14,
7		page 2, column (c), lines 1 and 5 and Exhibit 15, page 2, column (d), lines 1 and
8		2. The result of the adjustment reduces operating revenues by \$1,813,230 and
9		related cost of gas expenses by \$1,461,140. This adjustment eliminates revenues
0		and cost of gas expenses not associated with the provisioning of regulated gas
1		services to Intermountain's customers.
2	Q.	Please explain the franchise tax adjustment shown on Exhibit 14, page 2,
3		column (d), lines 1 and 19.
4	A.	Franchise taxes are not recovered through base rates, and thus have been removed
5		from the Company's revenues and expenses for the test year. As seen on Exhibit
6		15, page 3, column (d), lines 1 and 2, the adjustment reduces the Company's test
17		year revenues by \$7,087,154 and expense by \$7,087,860.
17	Q.	year revenues by \$7,087,154 and expense by \$7,087,860. Please describe the proposed lost gas expense adjustment shown on Exhibit
	Q.	
8	Q. A.	Please describe the proposed lost gas expense adjustment shown on Exhibit
18		Please describe the proposed lost gas expense adjustment shown on Exhibit 14, page 2, column (e), line 5.

1	Q.	Please explain the proposed normalizing adjustment shown on Exhibit 14,
2		column (f), lines 1 and 5.
3	A.	This adjustment represents the difference between test year revenues and cost of
4		gas and normalized revenues and costs of gas. Normalized revenues and cost of
5		gas reflect the effects from both weather normalization and customer rate class
6		migrations. The process for determining weather normalization is addressed by
7		Company witness Blattner. Customer rate class migrations refers to the
8		Company's general service, large volume, or transport customers who have
9		changed rate classes at some point during the test year. The Company removed
10		these customers' actual and forecasted volumes, revenues, and cost of gas from
11		their previous rate class and included them for a full twelve month period in their
12		new rate class.
13		As shown on Exhibit 15, page 6, column (b), lines 10 and 11, this
14		adjustment reduces operating revenues by \$442,726 and operating expenses by
15		\$336,443. Supporting calculations are presented on Exhibit 15, pages 7-16.
16	Q.	Can you describe briefly Intermountain's Non-Executive Incentive
17		Compensation Plan?
18	A.	Yes. Intermountain's plan consists of three components. The first component is
19		based on achieving a target level of net income. The second and third
20		components are based on cost control and customer satisfaction goals. Each
21		component is worth an equal portion of the incentive payment. There is also a
22		fourth goal for directors only based on a review of the Company's Employee
23		Survey with employees during the year.

I	Q.	is the Company proposing an adjustment to incentive compensation
2		expense?
3	A.	Yes. Exhibit 14, page 2, column (g), line 9, 10, 11, 13, 14, and 17 and Exhibit 15,
4		page 17, column (b), lines 8 and 9 remove the portion of incentive compensation
5		expense that is based on the Company achieving a target level of net income. The
6		remaining portion of incentive compensation expense relates to the metrics
7		described above. These metrics are designed to benefit the Company's customers
8		by incentivizing Company employees to control costs while maintaining a safe,
9		reliable system and a high level of customer satisfaction. The adjustment reduces
10		incentive compensation expense by \$373,269 and payroll taxes by \$32,728 for a
11		total adjustment to operating expenses of \$405,997.
12		Exhibit 15, page 18 provides supporting calculations that are reflected on
13		page 17 of the Exhibit.
14	Q.	Is the Company proposing an adjustment to the test year level of expenses
15		associated with Executive Compensation?
16	A.	Yes. Exhibit 14, page 2, column (h), line 14, 15, and 17 and Exhibit 15, page 19,
17		column (d), lines 1 and 2 remove all Supplemental Executive Retirement Plan
18		compensation, Supplemental Income Security Plan compensation and executive
19		incentive compensation expenses. The Company has chosen to not charge its
20		customers for these expenses and has therefore removed them from the
21		determination of the revenue requirement. The Executive Compensation
22		adjustment reduces operating expenses by \$1,052,398 and payroll taxes by
23		\$68,332.

1		Exhibit 15, pages 20 and 21 provide supporting calculations that are
2		reflected on page 19 of the Exhibit.
3	Q.	Has the Company removed revenues and expenses associated with non-utility
4		activities?
5	A.	Yes. Exhibit 14, page 2, column (i), lines 2 and 15 and Exhibit 15, page 22,
6		column (d), lines 4 and 10 remove from revenues and expenses those costs
7		associated with non-utility activities. Non-utility revenues include miscellaneous
8		revenue and interest income related to the non-qualifying executive
9		compensation. The non-utility expenses include donations, lobbying and Arid
10		Club dues. The "Other Revenue and Expense" adjustment increases other
11		revenues by \$6,791 and reduces operating expenses by \$256,321.
12	Q.	Is the Company proposing to remove interest expense from the test year
13		expenses?
14	A.	Yes. Exhibit 14, page 2, column (j), line 20 and Exhibit 15, page 23, column (d),
15		line 1 reduce operating expenses by \$4,348,423. The interest expense for the test
16		period used to determine income tax expense will be the weighted average cost of
17		debt included in the Company's cost of capital multiplied by average rate base.
18	Q.	Has the Company adjusted the test year level of income tax expense?
19	A.	Yes. Exhibit 14, page 2, column (k), line 23 and Exhibit 15, page 25, column (c),
20		line 78 increase test year income tax expense by \$2,544,743. Exhibit 15, pages 24
21		and 25 present the entire test year income tax expense calculation and include the
22		adjusted level of revenues and expenses discussed above as well as various
23		permanent and temporary timing differences.

1	Q.	What are the adjusted level of revenues and operating expenses that result
2		from the adjustments you are proposing?
3	A.	As shown on Exhibit 14, page 1, column (d), lines 3 and 24, the adjusted level of
4		operating revenues and expenses for the twelve months ended December 31, 2016
5		are \$254,800,510 and \$243,305,823, respectively.
6	Q.	Does that conclude your testimony as it pertains to the Company's operating
7		revenues and expenses?
8	A.	Yes it does.
9		IV. REVENUE REQUIREMENT
10	Q.	Please explain how the adjusted net income was converted to the required
11		level of operating revenues.
12	A.	Exhibit 16, page 2, shows the calculation of the conversion factor, which is
13		applied to the required net income to produce the required revenue increase. The
14		conversion factor takes into account revenue-sensitive items that change as
15		revenue changes, including uncollectibles, the Commission's regulatory fee,
16		Idaho state income taxes, and federal income taxes. As shown on Exhibit 16, page
17		2, column (c), line 9, the conversion factor was determined to be 1.67055.
18	Q.	Please summarize the requested revenue requirement.
19	A.	Page 1 of Exhibit 16 presents the calculation of the Company's revenue
20		deficiency. Based upon an average rate base of \$236,926,497, adjusted operating
21		income of \$11,494,687, and a weighted average cost of capital of 7.42%, as
22		presented by Company witness Chiles, the Company's projected after-tax
23		operating income at proposed rates is \$17,579,946. Consequently, the Company's

- revenue deficiency for the test period ending December 31, 2016 is \$10,165,700.
- 2 This revenue deficiency requires an overall increase in rates to the Company's
- 3 customers of 4.04%.
- 4 Q. Does this conclude your direct testimony?
- 5 A. Yes it does.

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Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

IN THE MATTER OF THE APPLICATION OF)
INTERMOUNTAIN GAS COMPANY FOR)
THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
AND CHARGES FOR NATURAL GAS)
SERVICE TO NATURAL GAS CUSTOMERS)
IN THE STATE OF IDAHO)
)

EXHIBIT 12

Intermountain Gas Company Rate Base - 13-Month Average

For the Test Year Ending December 31, 2016^[1]

		Company			Company
Line		Unadjusted		Company	Adjusted
No.	Description	 Rate Base	_	Adjustments	 Rate Base
	(a)	(b)		(c)	(d)
1	Gas Plant in Service:				
2	Original Cost ^[2]	\$ 612,621,131	\$	(16,555,572)	\$ 596,065,559
3	Less Accumulated Depreciation ^[3]	 (312,607,666)		4,156,820	 (308,450,846)
4	Net Gas Plant in Service	300,013,465		(12,398,752)	287,614,713
5	Materials & Supplies Inventory ^[4]	3,149,131		-	3,149,131
6	Gas Storage Inventory ^[5]	4,055,522		(859,909)	3,195,613
7	Cash Working Capital ^[6]	1,032,688		-	1,032,688
8	Accumulated Deferred Income Taxes ^[7]	(63,356,335)		13,183,858	(50,172,477)
9	Advances in Aid of Construction ^[8]	 (7,893,171)	_		 (7,893,171)
10	Rate Base	\$ 237,001,300	\$	(74,803)	\$ 236,926,497

^[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

^[2] See Exhibit No. 13, Page 1.

^[3] See Exhibit No. 13, Page 2.

^[4] See Exhibit No. 13, Page 3.

^[5] See Exhibit No. 13, Page 4.

^[6] See Exhibit No. 13, Page 5.

^[7] See Exhibit No. 13, Page 6.

^[8] See Exhibit No. 13, Page 7.

Intermountain Gas Company Adjustments to Rate Base For the Test Year Ending December 31, 2016^[1]

				Non-Utility	Utility	ldaho				Section 1031	Section 1031 Contributions in	Uniform	Total
Line		ARO	RWIP	Storage	Storage	Deferred Taxes	CWIP	FAS109	Gross-Up	Like-Kind Exchange	Like-Kind Exchange Aid of Construction	ပိ	Rate Base
<u>8</u>	Description	Adjustment ^[2]	Adjustment ^[2] Adjustment ^[3] Adjustment ^{[4}	Adjustment ^[4]	Adjustment ^[4]	Adjustment ^[5]	Adjustment ^[5]	Adjustments					
	(a)	(q)	(0)	(p)	(e)	(J)	(b)	(L)	<u>(</u>	9	(K)	€	(E)
-	Gas Plant in Service:												
2	Original Cost	\$ (16,555,572) \$	•	· &	· •	· •	9		•	\$		· •	\$ (16,555,572)
3 L	Less Accumulated Depreciation	4,303,085	(146,265)	•	•	•	'	•	•		•	•	4,156,820
4	Net Gas Plant in Service	(12,252,487)	(146,265)	•	•	•	•	•	•	•	•	•	(12,398,752)
2	Materials & Supplies Inventory		•	•	•	•	•	٠	•	•	•	•	•
9	Gas Storage Inventory		•	(856,019)	(3,890)	•	•	٠	•	•	•	•	(829,909)
7	Cash Working Capital	•	•	•	•	•		•	•	•	•	•	•
8	Accumulated Deferred Income Taxes	•	•	•	•	8,933,012	(7,311)	(2,118,305)	3,268,513	115,672	2,762,610	229,667	13,183,858
6	Advances in Aid of Construction		•	•	•	•	•	•	•		•	•	
10	Rate Base	\$ (12,252,487) \$	\$ (146,265) \$	(856,019)	\$ (3,890)	\$ 8,933,012	\$ (7,311)	\$ (2,118,305)	\$ 3,268,513	\$ 115,672	\$ 2,762,610	\$ 229,667	\$ (74,803)

NOTES
[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.
[2] See Exhibit No. 13, Page 1, Column (d).
[3] See Exhibit No. 13, Page 2, Column (d).
[4] See Exhibit No. 13, Page 4, Columns (c) and (d).
[5] See Exhibit No. 13, Page 6, Columns (c) and (d).
[6] See Exhibit No. 13, Page 6, Columns (c), (d), (e), (f), (a), (h), and (f).

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Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

IN THE STATE OF IDAHO) _)
SERVICE TO NATURAL GAS CUSTOMERS)
AND CHARGES FOR NATURAL GAS)
THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
INTERMOUNTAIN GAS COMPANY FOR)
IN THE MATTER OF THE APPLICATION OF)

EXHIBIT 13

Intermountain Gas Company Gas Plant in Service - Original Cost

For the Test Year Ending December 31, 2016^[1]

Line No.	Month	Gas Plant in Service a/c 1010 and 1060 ^[2]	ARO Adjustment ^[3]	Month End Total	Average Balance
	(a)	(b)	(c)	(d)	(e)
1 2	December 2015	\$ 599,920,846	\$ (18,208,107)	\$ 581,712,739	\$ 582,550,705
3	January 2016	601,596,777	(18,208,107)	583,388,670	
5	February	603,813,675	(18,208,107)	585,605,568	584,497,119
6 7	March	603,482,731	(16,045,678)	587,437,053	586,521,311
8 9	April	604,838,891	(16,045,678)	588,793,213	588,115,133
10 11	May	606,803,522	(16,045,678)	590,757,844	589,775,529
12 13	June	609,616,576	(16,155,318)	593,461,258	592,109,551
14 15	July	613,489,977	(16,155,318)	597,334,659	595,397,959
16 17	August	617,066,247	(16,155,318)	600,910,929	599,122,794
18 19	September	620,876,208	(16,155,318)		602,815,910
20					607,022,877
21 22	October	625,480,182	(16,155,318)		610,402,237
23 24	November	627,634,927	(16,155,318)		614,455,580
25	December	633,586,869	(16,155,318)	617,431,551	_
26 27				Total Divided by	\$ 7,152,786,705 12
28				Average Balance	\$ 596,065,559

^[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

^[2] See T. Dedden's Exhibit 07, Page 1, Column (b).

^[3] As per prior Commission orders, the Asset Retirement Obligation is removed from the calculation of rate base to avoid double charging customers for the cost of removing tangible long-lived assets. The cost of removal is already included in the Company's approved depreciation rates.

Intermountain Gas Company Accumulated Depreciation - Gas Plant in Service For the Test Year Ending December 31, 2016^[1]

Accumulated Provision

Line No.	Month	for Depreciation a/c 1080 and 1110 ^[2]	ARO Adjustment ^[3]	RWIP Adjustment ^[4]	Month End Total	Average Balance
	(a)	(b)	(c)	(d)	(e)	(f)
1 2	December 2015	\$ (304,247,389)	\$ 4,726,372	\$ (238,276)	\$ (299,759,293)	\$ (300,227,129)
3	January 2016	(305,203,358)	4,726,372	(217,978)	(300,694,964)	ψ (300,227,129)
4	January 2010	(303,203,330)	4,720,372	(217,370)	(300,034,304)	(301,761,243)
5	February	(307,494,066)	4,726,372	(59,828)	(302,827,522)	(001,701,210)
6	1 oblidary	(001, 101,000)	1,120,012	(00,020)	(002,021,022)	(303,458,268)
7	March	(308,117,867)	4,185,070	(156,217)	(304,089,014)	(222, 222, 222)
8		(===, ,== ,	,,-	(, ,	(== ,===,= ,	(304,704,704)
9	April	(309,349,841)	4,185,070	(155,623)	(305,320,394)	(, - , - ,
10	•	, , ,		, , ,	, , ,	(305,887,482)
11	May	(310,419,053)	4,185,070	(220,586)	(306,454,569)	, , ,
12						(306,883,479)
13	June	(311,380,090)	4,194,750	(127,048)	(307,312,388)	
14						(308,270,844)
15	July	(313,297,002)	4,194,750	(127,048)	(309,229,300)	
16						(310,200,318)
17	August	(315,239,037)	4,194,750	(127,048)	(311,171,335)	
18						(312,149,958)
19	September	(317,196,283)	4,194,750	(127,048)	(313,128,581)	
20						(314,110,668)
21	October	(319,160,456)	4,194,750	(127,048)	(315,092,754)	
22						(316,089,045)
23	November	(321,153,038)	4,194,750	(127,048)	(317,085,336)	
24						(317,667,013)
25	December	(322,316,392)	4,194,750	(127,048)	(318,248,690)	
26					Total	\$ (3,701,410,151)
27					Divided by	12
28					Average Balance	\$ (308,450,846)

^[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

^[2] See T. Dedden's Exhibit 07, Page 2, Column (b).

^[3] As per prior Commission orders, the Asset Retirement Obligation is removed from the calculation of rate base to avoid double charging customers for the cost of removing tangible long-lived assets. The cost of removal is already included in the Company's approved depreciation rates.

^[4] Accumulated Provision for Depreciation related to the Retirement Work in Process represents the work performed but not yet completed to retire plant-in-service. Retirement work in process is removed from the calculation of rate base because it represents assets that are in the process of being retired but are still used and useful at the end of the month.

Intermountain Gas Company Materials & Supplies Inventory

For the Test Year Ending December 31, 2016^[1]

Plant Materials &

Line No.	Month	Opera	ating Supplies /c 1540 ^[2]	Undistributed Stores a/c 1630 ^[3]	Month E Total		Average Balance
	(a)		(b)	(c)	(d)		(e)
1	December 2015	\$	2,920,938	\$ -	\$ 2,9	920,938	
2						\$	2,988,021
3	January 2016		3,048,127	6,977	3,0	055,104	
4							3,087,336
5	February		3,103,015	16,553	3,	119,568	
6							3,102,734
7	March		3,078,240	7,660	3,0	085,900	
8							3,176,885
9	April		3,221,312	46,558	3,2	267,870	
10							3,303,353
11	May		3,297,913	40,922	3,	338,835	
12					_		3,277,147
13	June		3,235,382	(19,924)	3,2	215,458	
14					_		3,191,666
15	July		3,066,424	101,450	3,	167,874	0.040.000
16	A		0.407.004	00.407	0.4	005 004	3,216,868
17	August		3,167,364	98,497	3,.	265,861	2 207 242
18 19	Cantombar		0 444 774	20.040	2	4.40.000	3,207,242
	September		3,111,774	36,849	3,	148,623	2.442.675
20 21	Octobor		2 420 624	10,093	2	120 727	3,143,675
22	October		3,128,634	10,093	3,	138,727	3,152,874
23	November		3,163,030	3,990	2	167,020	3,132,074
24	November		3,103,030	3,990	5,	107,020	2,941,776
25	December		2,716,531	_	2.	716,531	2,541,770
20	Boomboi		2,710,001		2,	7 10,001	-
26					Total	\$	37,789,577
27					Divided by	*	12
					-		
28					Average Bala	nce <u>\$</u>	3,149,131

^[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

^[2] See T. Dedden's Exhibit 07, Page 3, Column (b).

^[3] See T. Dedden's Exhibit 07, Page 3, Column (c).

Intermountain Gas Company Gas Storage Inventory

For the Test Year Ending December 31, 2016^[1]

			Non-Utility	Utility		
Line No.	Month	Gas Storage a/c 1642 ^[2]	Gas Storage Adjustment ^[3]	Gas Storage Adjustment ^[4]	Month End Total	Average Balance
110.	(a)	(b)	(c)	(d)	(e)	 (f)
	(a)	(b)	(0)	(u)	(6)	(1)
1	December 2015	\$ 3,187,218	\$ (1,146,733)	\$ -	\$ 2,040,485	
2						\$ 2,005,941
3	January 2016	3,088,545	(1,117,148)	-	1,971,397	
4						1,941,314
5	February	2,996,769	(1,085,538)	-	1,911,231	
6						1,857,316
7	March	2,826,129	(1,022,728)	-	1,803,401	
8	A! I	0.004.040	(000 405)		0.045.447	2,059,409
9 10	April	3,284,842	(969,425)	-	2,315,417	2,410,005
11	May	3,421,070	(916,477)	_	2,504,593	2,410,003
12	May	0,421,070	(010,477)		2,004,000	2,535,540
13	June	3,479,830	(866,659)	(46,684)	2,566,487	_,,
14		, ,	, ,	,	, ,	2,973,581
15	July	4,132,846	(752,171)	-	3,380,675	
16						3,731,637
17	August	4,777,528	(694,929)	-	4,082,599	
18						4,447,109
19	September	5,449,306	(637,687)	-	4,811,619	
20			4			4,795,830
21	October	5,360,486	(580,445)	-	4,780,041	4 = 2 4 0 = 2
22	Navambar	F 474 4F4	(700.074)		4 740 477	4,764,259
23 24	November	5,471,151	(722,674)	-	4,748,477	4,825,420
25	December	5,568,313	(665,950)	_	4,902,363	4,023,420
20	Becomber	0,000,010	(000,000)		4,502,600	-
26					Total	\$ 38,347,361
27					Divided by	 12
28					Average Balance	\$ 3,195,613

^[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

^[2] See T. Dedden's Exhibit 07, Page 4, Column (b).

^[3] Non-Utility Gas Storage Inventory represents the balance of LNG that is dedicated to non-utility LNG sales and as a result is removed from the calculation of rate base.

^[4] This includes the removal of inventory not needed for Utility purposes, but not reserved for non-utility LNG sales.

Intermountain Gas Company

Cash Working Capital

For the Test Year Ending December 31, 2016^[1]

			st Year Revenues			Cash
Line No.	Description		and Expenses Proposed Rates	Revenue Lag/ Expense (Leads)	CWC Factor ^[2]	orking Capital Lequirement
110.	(a)	<u>ut</u>	(b)	(c)	(d)	 (e)
REVE	NUES					
1	Revenues at Proposed Rates	\$	264,966,210	44.96	12.32%	\$ 32,636,207
2	Plus Franchise Tax		7,087,860	44.96	12.32%	873,020
3	Plus Interest Expense		5,852,084	44.96	12.32%	720,808
4	(Less) Uncollectibles		(890,022)	44.96	12.32%	(109,625)
5	(Less) Depreciation and Amortization		(21,707,112)	44.96	12.32%	(2,673,691)
6	(Less) Return on Equity		(17,579,946)	44.96	12.32%	(2,165,343)
7	TOTAL - REVENUES	\$	237,729,075			\$ 29,281,376
EXPE	NSES					
8	Employee Benefits	\$	507,190	(9.24)	-2.53%	\$ (12,837)
9	Payroll and Withholdings		27,292,360	(13.82)	-3.79%	(1,033,344)
10	PGA Expense		168,822,659	(41.29)	-11.31%	(19,096,257)
11	Other Operations and Maintenance (less uncollectibles)		16,551,065	(31.74)	-8.69%	(1,439,083)
12	Payroll Taxes		1,641,942	(24.70)	-6.77%	(111,129)
13	Property Taxes		3,198,871	(131.88)	-36.13%	(1,155,756)
14	Franchise Tax		7,087,860	(169.50)	-46.44%	(3,291,474)
15	Interest Expense		5,852,084	(87.68)	-24.02%	(1,405,782)
16	Income Tax		6,775,042	(37.88)	-10.38%	(703,027)
17	TOTAL EXPENSES	\$	237,729,075			\$ (28,248,688)
18	CASH WORKING CAPITAL REQUIREMENT					\$ 1,032,688

NOTES
[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.
[2] Column (c) / 365 days.

Deferred Income Taxes For the Test Year Ending December 31, 2016⁽¹⁾ Intermountain Gas Company

	Average Balance	(K)		(50,175,262)		(50,130,230)	(50,089,019)		(50,037,246)	(49,957,721)		(50,062,146)		(50,240,010)		(50,309,986)		(50,304,220)		(50,259,092)		(50,257,567)		(50,247,230)		(002 090 009)	12	(50,172,477)
				€9																						6		₩
	Total	(9)	(50,189,245)		(50,161,278)	(50,099,181)		(50,078,857)	(40.005.62.4)	(+50,555,054)	(49,919,808)		(50,204,483)		(50,275,537)		(50,344,434)		(50,264,005)		(50,254,178)		(50,260,956)		(50,233,503)	- C	Divided by	Average Balance
	 		⇔		~	•		•			~				_		~		_		m		•		•	F	2 5	Ą
Uniform	Capitalization Adjustment ^[9]	(\$ 146,648		141,683	137,359		129,609	707 334	200	180,003		184,454		242,967		293,413		345,807		343,538		341,269		352,329			
.⊑	fion				22	45		22	1	ñ	45		4		33		8		12		12		45		82			
Contributions in	Aid of Construction Adjustment ^[8]	(£)	\$ 2,812,480		2,805,467	2,831,945		2,820,075	733 900 0	2,020,2	2,848,845		2,901,114		2,764,603		2,638,300		2,659,377		2,664,512		2,653,045		2,662,478			
	ge A				39	8		22	9	2	22		99		9		22		74		25		66		46			
Section 1031	Like-Kind Exchange Adjustment ^[7]	(6)	\$ 220,329		219,339	218,348		217,357	990 960	0,014	215,375		31,766		30,910		30,057		29,204		28,352		27,499		26,646			
	i				33	22		2	2		00		5		7		75		83		72		4		52			
	Gross-Up Adjustment ^[6]	(£)	3,222,154		3,227,393	3,232,632		3,237,872	0 0 0 0	6,540,0	3,248,350		3,272,443		3,280,821		3,289,202		3,297,583		3,305,964		3,314,344		3,322,725			
	_		36) 8		(60	32)		(2)	é	Ġ	_		(98		<u>(</u>		()		Ξ		£		12)		35)			
	FAS109 Adjustment ^[5]	(e)	\$ (2,032,486) \$		(2,044,709)	(2,056,932)		(2,069,155)	(0.70,070)	(2,00,2)	(2,093,601)		(2,121,586)		(2,136,440)		(2,151,290)		(2,166,141)		(2,180,991)		(2,195,842)		(2,210,692)			
	=				98	33		72	ú	3	(96		41)		4		4		(44		4		4		4			
	CWIP Adjustment ^[4]	(p)	\$ 13,827		27,194	27,733		7,372	(45.065)	6,02	(2,896)		(21,241)		(21,244)		(21,244)		(21,244)		(21,244)		(21,244)		(21,244)			
	(es		44		245	314		314	5	5	797		308		334		963		291		320		949		27			
Idaho	Deferred Taxes Adjustment ^[3]	(0)	\$ 8,755,341		8,781,542	8,804,814		8,823,314	0 0 4 4 7 2 4		8,867,267		8,941,308		8,973,634		9,005,963		9,038,291		9,070,620		9,102,949		9,135,277			
red	Ì				87)	80)		01)	9	(00	51)		41)		88)		32)		82)		29)		(92		22)			
Accumulated Deferred	Income Taxes a/c 2820 ^[2]	(Q)	(63,327,538)		(63,319,187)	(63,295,080)		(63,245,301)	(62 404 966)	0,181,00)	(63,183,151)		(63,392,741)		(63,410,788)		(63,428,835)		(63,446,882)		(63,464,929)		(63,482,976)		(63,501,022)			
Accui	-		€																									
	Month	(a)	December 2015		January 2016	February		March	,	<u> </u>	May		June		July		August		September		October		November		December			
	Line No.		-	2		4 70	9	_	ω σ		1	12	13	4	15	16	17	18	19	20		22		24	22	ä	27	28

NOTES

(1) Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

[2] See T. Dedden's Exhibit 07, Page 5, Column (b).

^[3] In prior orders and communications, the Commission has ordered the Company to flow through most deferred state income taxes (DSIT). Generally Accepted Accounting Principles (GAAP) requires the Company to the Company in the Company is income statement. This adjustment removes the DSIT required by GAAP.

Accommissed Deferred Income Taxes related to Construction Work in Process book-tax timing differences are removed from the calculation of rate base because Construction Work in Process is not included in the calculation of rate base due to the fact that the assess than the confedered used and therefore are not considered used and used.

15] The FASIO Balance represents the measurement of accumulated deferred income taxes at the future tax rate at which the book-car fining differences are expected to reverse, as required by ASC 740, in order to compty with IRS normalization rules regarding excess accumulated deferred income taxes, the Average Rate Adjustment Method must be used to measure deferred to reverse, as an equired by ASC 740. However, ISC is required to individually the FASIO balance are is no includes the measurement of deferred size and therefore the FASIO balance are so includes the measurement of deferred as an equired by ASC 740. However, ISC is required to individual or a factor of the calculation of rate base.

15] The Gross-Up balance is removed from the calculation of rate base because it relates to the gross-up on the regulatory assell/lability that is created to reflect the difference between the FASIO9 deferred income taxes and therefore, the Gross-Up amount should be removed from the calculation of rate base, therefore, the Gross-Up amount should be removed from the calculation of rate base.

^[7] In order to comply with the IRS normalization rules, the Company is removing the deferred income taxes associated with Sec. 1031 exchanges.

^[8] This adjustment captures the accumulated deferred income taxes related to Contributions in Aid of Construction.

^[9] This adjustment captures the accumulated deferred income taxes related to Gas Storage Inventory.

Intermountain Gas Company Advances in Aid of Construction

For the Test Year Ending December 31, 2016^[1]

Line			d Balance	Average
No.	Month	a/c 2	520 ^[2]	 Balance
	(a)	(i	o)	(c)
1	December 2015	\$ ((8,035,657)	
2				\$ (8,025,639)
3	January 2016	((8,015,621)	
4				(8,053,447)
5	February	((8,091,272)	
6				(8,074,315)
7	March	((8,057,357)	
8				(8,066,617)
9	April	((8,075,877)	
10				(8,107,717)
11	May	((8,139,557)	
12				(8,214,225)
13	June	((8,288,892)	
14				(8,093,879)
15	July	((7,898,865)	
16				(7,718,432)
17	August	((7,537,999)	
18				(7,568,110)
19	September	((7,598,221)	
20				(7,605,557)
21	October	((7,612,892)	
22				(7,596,511)
23	November	((7,580,129)	
24				(7,593,605)
25	December	((7,607,080)	
		T		 - (0.4.74.0.07.1)
26 27		Total Divided by		\$ (94,718,054)
۷1		Divided by		 12
28		Average Ba	alance	\$ (7,893,171)

NOTES

[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

[2] See T. Dedden's Exhibit 07, Page 6, Column (b).

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BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

INTERMOUNTAIN GAS COMPANY FOR THE AUTHORITY TO CHANGE ITS RATES Case No.	
THE AUTHORITY TO CHANGE ITS DATES) Case No.	
THE ACTHORIT TO CHANGE ITS RATES (Case No	o. INT-G-16-02
AND CHARGES FOR NATURAL GAS)	
SERVICE TO NATURAL GAS CUSTOMERS)	
IN THE STATE OF IDAHO)	
)	

EXHIBIT 14

Intermountain Gas Company

Statement of Operating Income with Adjustments

For the Test Year Ending December 31, 2016^[1]

								Proposed			
		Company				Company		Revenue			Company
Line		Unadjusted			Company	Direct		Deficiency			Direct
No.	Description	Direct ^[2]		A	djustments ^[3]	 Present ^[4]	(O	ver Collection)	_	F	Proposed ^[5]
	(a)	(b)			(c)	(d)		(e)			(f)
1	Gas Operating Revenues	\$ 233,637,331		\$	18,262,816	\$ 251,900,147	\$	10,165,700	:	\$	262,065,847
2	Other Revenues	2,893,572	[6]		6,791	 2,900,363					2,900,363
3	Total Operating Revenue	236,530,903			18,269,607	254,800,510		10,165,700			264,966,210
4	Operating Expenses										
5	Cost of Gas	150,178,166			18,644,493	168,822,659		-			168,822,659
6	Operation & Maintenance										
7	Production	46,565			-	46,565		-			46,565
8	Natural Gas Storage, Terminaling, and Processing	1,383,094			-	1,383,094		-			1,383,094
9	Transmission	496,038			(3,297)	492,741		-			492,741
10	Distribution	18,854,837			(118,581)	18,736,256		-			18,736,256
11	Customer Accounts	9,378,630			(111,430)	9,267,200		36,536			9,303,736
12	Customer Service and Informational	202,610			-	202,610		-			202,610
13	Sales	1,263,653			(26,782)	1,236,871		-			1,236,871
14	Administrative and General	15,148,072			(1,328,388)	13,819,684		19,081			13,838,765
15	Other	93,510			(93,510)	-		-			-
16	Depreciation	21,707,112			-	21,707,112		-			21,707,112
17	Payroll Taxes	1,743,002			(101,060)	1,641,942		-			1,641,942
18	Property Taxes	3,198,871			-	3,198,871		-			3,198,871
19	Franchise Taxes	7,087,860			(7,087,860)	-		-			-
20	Interest Expense	4,348,423			(4,348,423)	 					<u>-</u>
21	Total Operating Expense										
22	Before Income Taxes	235,130,443			5,425,162	240,555,605		55,617			240,611,222
23	Income Taxes	 205,475			2,544,743	 2,750,218		4,024,824	[7]		6,775,042
24	Total Operating Expenses	 235,335,918			7,969,905	 243,305,823		4,080,441			247,386,264
25	Net Operating Income	\$ 1,194,985		\$	10,299,702	\$ 11,494,687	\$	6,085,259	1	\$	17,579,946

^[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

^[2] See T. Dedden's Exhibit 08, Page 1, Column (d).

^[3] See Exhibit No. 14, Page 2.

^[4] Column (b) + Column (c).

^[5] Column (d) + Column (e).

^[6] See T. Dedden's Exhibit 09, Page 1, Column (d), line 17.

^[7] Reflects statutory income tax rates at 39.81%: Federal at 35% and Idaho at 7.4%.

Intermountain Gas Company Adjustments to Operating Income For the Test Year Ending December 31, 2016^[1]

							Non-Executive		Other			
					Lost		Incentive	Executive	Revenue			Total
			Non-Utility	Franchise	Gas		Compensation	Compensation	And	Interest	Income	Operating
Line	Dococionica	Unbilled	LNG Sales	Tax	Expense	Normalization	Expense	Expense	Expense	Expense	Tax	Statement
Š		Adasment	1	(P)	(e)	Adjustifient	(a)	Adjustifient	Adjustinent	Adjustifierit.	Adjustifierit	Adjustinents
	(a)	(2)	(2)	2	(a)	Ξ	(A)	Ē	3	ē	<u>ક</u>	(1)
-	Gas Operating Revenues	\$ 27,605,926	\$ (1,813,230) \$	(7,087,154) \$	•	\$ (442,726)	· &	· •	69	· •	· &	\$ 18,262,816
2	Other Revenues	1	'	•	'	'	'	'	6,791	'	'	6,791
က	Total Operating Revenue	27,605,926	(1,813,230)	(7,087,154)	•	(442,726)	•	•	6,791	•	•	18,269,607
4	Operating Expenses											
2	Cost of Gas	21,246,004	(1,461,140)	•	(803,928)	(336,443)	•	•	•	•	•	18,644,493
9	Operation & Maintenance	•		•	•	•	•	•	•	•	•	
7	Production	•		•	•	•	•	•	•	•	•	
80	Natural Gas Storage, Terminaling, and Processin	•			•	•	•	•	•	•	•	
6	Transmission					•	(3,297)	•	•	•	•	(3,297)
10	Distribution	•		•	•	•	(118,581)	•	'	•	•	(118,581)
7	Customer Accounts	•				•	(111,430)	•	•	•	•	(111,430)
12	Customer Service and Informational					•	•	•	•	•	•	
13	Sales	•		•	•	•	(26,782)	•	1	1	•	(26,782)
4	Administrative and General	•		•	•	•	(113,179)	(1,215,209)	1	1	1	(1,328,388)
15	Other	•		•		•		162,811	(256,321)	•	•	(93,510)
16	Depreciation	•	•	•	•	•	•	•	•	i	•	•
17	Payroll Taxes	i		•	•	•	(32,728)	(68,332)	1	i	i	(101,060)
18	Property Taxes	•		•		•	•	•	•	i	i	
19	Franchise Taxes	•		(7,087,860)	•	•	•	•	1	1	1	(7,087,860)
20	Interest Expense		•				•			(4,348,423)		(4,348,423)
7	Total Operating Expense											
22	Before Incomes Taxes	21,246,004	(1,461,140)	(7,087,860)	(803,928)	(336,443)	(405,997)	(1,120,730)	(256,321)	(4,348,423)	•	5,425,162
23	Income Taxes		. [2,544,743	2,544,743
24	Total Oneration Expenses	21 246 004	(1 461 140)	(7.087.860)	(803 928)	(336 443)	(405 997)	(1 120 730)	(256 321)	(4 348 423)	2 544 743	7 969 905
52			\$ (352,090) \$	200		\$ (106,283)		\$ 1,120,730	\$ 263,112	\$ 4,348,423	\$ (2,544,743)	\$ 10,299,702

NOTES

[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

[2] See Exhibit No. 15, Page 1, Column (d), Lines 1 and 2.

[3] See Exhibit No. 15, Page 2, Column (d), Lines 1 and 2.

[5] See Exhibit No. 15, Page 3, Column (d), Line 1 and 2.

[6] See Exhibit No. 15, Page 6, Column (d), Line 20.

[6] See Exhibit No. 15, Page 6, Column (b), Lines 10 and 11.

[7] See Exhibit No. 15, Page 7, Column (b), Lines 10 and 11.

[8] See Exhibit No. 15, Page 19, Column (d), Lines 4-6.
[9] See Exhibit No. 15, Page 22, Column (d), Lines 12 and 13.
[10] See Exhibit No. 15, Page 23, Column (d), Line 1.
[11] See Exhibit No. 15, Page 25, Column (c), Line 78.

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Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

IN THE MATTER OF THE APPLICATION OF)	
INTERMOUNTAIN GAS COMPANY FOR)	
THE AUTHORITY TO CHANGE ITS RATES) C	Case No. INT-G-16-02
AND CHARGES FOR NATURAL GAS)	
SERVICE TO NATURAL GAS CUSTOMERS)	
IN THE STATE OF IDAHO)	
)	

EXHIBIT 15

Intermountain Gas Company Unbilled Adjustment

For the Test Year Ending December 31, 2016^[1]

Line No.	Rate Tariff	Unbilled Therms	Unbilled Revenues ^[2]	Unbilled Cost of Gas ^[2]
	(a)	(b)	(c)	(d)
1	December 2015			
2	RS-1	5,448,489	\$ 4,141,451	\$ 3,028,761
3	RS-2	26,410,518	17,912,142	13,623,866
4	GS	15,195,106	9,985,160	7,774,880
5	Total	47,054,113	32,038,753	24,427,507
6	June 2016			
7	RS-1	(372,936)	(325,450)	(207,312)
8	RS-2	(3,500,912)	(2,492,124)	(1,805,945)
9	GS	(2,283,203)	(1,615,252)	(1,168,246)
10		(6,157,052)	(4,432,827)	(3,181,503)
11	Net Change			
12	RS-1	5,075,553	3,816,001	2,821,449
13	RS-2	22,909,606	15,420,018	11,817,921
14	GS	12,911,903	8,369,908	6,606,634
15	Total	40,897,061	\$ 27,605,926	\$ 21,246,004
16	Adjustment to Gas Operating Revenu	es		\$ 27,605,926
17	Adjustment to Cost of Gas			21,246,004
18	Total			\$ 6,359,922

PURPOSE OF ADJUSTMENT

To remove unbilled revenues and cost of gas expenses from the revenue requirement.

NOTES

[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

[2] Revenue and cost of gas are calculated using currently effective rates.

Intermountain Gas Company Non-Utility LNG Sales Adjustment

For the Test Year Ending December 31, 2016^[1]

Actual Forecasted Total Cription Amount Amount	(0)	\$ (563,230) \$ (1,250,000) \$ (1,813,230) (461,140) (1,000,000) (1,461,140)	(250,000) \$
Descript	3)	Revenues	Adjustment
Line No.		Adjustment to Gas Operating Revenues Adjustment to Cost of Gas	Total Non-Utility LNG Sales Adjustment

PURPOSE OF ADJUSTMENT

To remove revenues and cost of gas expenses related to non-utility sales of liquefied natural gas.

NOTES

[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

Intermountain Gas Company Franchise Tax Adjustment

For the Test Year Ending December 31, 2016^[1]

		154)	860)	902	
Total Amount	(Q	(7,087,154)	(7,087,860)		
· 4				\$	
ed It		6,727)	(2,946,727)	'	
Forecasted Amount	(c)	(4,140,427) \$ (2,946,727) \$	(2,94		
		\$		↔	
al Tut		40,427	(4,141,133)	706	
Actual Amount	(q)	(4,1	(4,1		
		↔		↔	
		unes			
ription	a)	g Revenues	(es	nent	
Description	(a)	perating Revenues	ise Taxes	Adjustment	
Description	(a)	Gas Operating Revenues	Franchise Taxes	e Tax Adjustment	
Description	(a)	nent to Gas Operating Revenues	nent to Franchise Taxes	anchise Tax Adjustment	
Description	(a)	Adjustment to Gas Operating Revenues	Adjustment to Franchise Taxes	Total Franchise Tax Adjustment	

PURPOSE OF ADJUSTMENT

To remove revenues and expenses related to the collection and remittance of franchise taxes.

NOTES

[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

Intermountain Gas Company Lost Gas Expense Adjustment

For the Test Year Ending December 31, 2016^[1]

Line					
No.	Description		Actual	 Forecast	 Total
	(a)		(b)	(c)	(d)
1	Test Year				
2	Lost Gas Expense	\$	711,422	\$ 492,055	\$ 1,203,477
3	Normalized				
4	RS-1 Therms		22,660,127	9,812,563	32,472,690
5	RS-2 Therms		119,838,399	60,338,574	180,176,973
6	GS-10 & 11 Therms		70,602,560	37,288,907	107,891,467
7	GS-60 Therms		12,235	45,519	57,754
8	GS-12 (CNG) Therms		4,007	3,426	7,433
9	IS-R Therms		84,621	52,776	137,397
10	IS-C Therms		11,863	4,147	16,010
11	LV Therms		3,093,310	3,224,250	6,317,560
12	T-3 Therms		20,574,067	19,335,220	39,909,287
13	T-4 Therms		138,352,837	126,283,835	264,636,672
14	T-5 Therms		10,367,730	 9,408,430	 19,776,160
15	Total Therms ^[2]		385,601,756	265,797,647	651,399,403
16	Lost Gas Rate ^[3]				0.2143%
17	Total Lost Gas Therms ^[4]				1,395,949
18	Weighted Average Cost of Ga	as			\$ 0.28622

PURPOSE OF ADJUSTMENT

Adjustment to Cost of Gas^[6]

Lost Gas Expense^[5]

To calculate the current level of lost gas expense.

NOTES

- [1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 June 30, 2016 and forecasted financial data from July 1, 2016 December 31, 2016.
- [2] See Exhibit No. 15, Pages 8 and 12-15.
- [3] See Exhibit No. 15, Page 5, Column (b), Line 16.
- [4] Line 15 x Line 16.
- [5] Line 17 x Line 18.
- [6] Line 19 Line 2.

399,549

(803,928)

Intermountain Gas Company Average Lost Gas

For the Test Year Ending December 31, 2016

Line				
No.	Description	Oct 2012- Sept 2013	Oct 2013-Sep 2014	Oct 2014- Sep 2015
	(a)	(b)	(c)	(d)
1	Core Purchased Gas	327,556,540	331,807,940	293,930,590
2	Transport Gas	282,638,160	277,902,920	293,573,841
3	LNG Storage Withdrawals (Boil-off)	993,899	7,154,248	1,702,854
4	Imbalance Draft	466,890		2,723,140
5	Deliveries to System	611,655,489	616,865,108	591,930,425
6	Core Customer Billed	324,521,587	335,827,672	294,800,808
7	Core Customer Unbilled (Oct True-up)	6,585,356	5,168,187	6,611,279
8	Less: Core Customer Unbilled (prior year)	(4,900,710)	(6,585,356)	(5,168,187)
9	Transport Billed	282,638,160	277,902,920	293,573,841
10	Company Use	400,038	218,129	442,552
11	LNG Injections	542,895	1,710,685	1,491,905
12	Imbalance Pack		726,790	
13	Deliveries to Customers	609,787,326	614,969,027	591,752,198
14	Lost Gas ^[1]	1,868,163	1,896,081	178,227
15	Lost Gas Percentage of System Deliveries ^[2]	0.3054%	0.3074%	0.0301%
16	Lost Gas Three-Year Average ^[3]	0.2143%		

NOTES

[1] Line 5 - Line 13.

[2] Line 14 / Line 15.

[3] The average of Columns (b), (c), and (d), Line 15.

Intermountain Gas Company

Normalization Adjustment

For the Test Year Ending December 31, 2016^[1]

Line			
No.	Description		Amount
	(a)		(b)
1	Test Year		
2	Gas Operating Revenues ^[2]	\$	252,342,873
3	Cost of Gas ^[3]		168,759,553
4	Margin		83,583,320
5	Normalized		
6	Gas Operating Revenues ^[4]		251,900,147
7	Cost of Gas ^[5]		168,423,110
8	Margin		83,477,037
9	Adjustment		
10	Gas Operating Revenues ^[6]		(442,726)
11	Cost of Gas ^[7]		(336,443)
12	Margin	<u>\$</u>	(106,283)

PURPOSE OF ADJUSTMENT

To normalize therm sales for the test year ending December 31, 2016.

- [1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 June 30, 2016 and forecasted financial data from July 1, 2016 December 31, 2016.
- [2] See Exhibit No. 14, Page 1, Column (b), Line 1 plus Exhibit No. 14, Page 2, Columns (b), (c), and (d), Line 1.
- [3] See Exhibit No. 14, Page 1, Column (b), Line 5 plus Exhibit No. 14, Page 2, Columns (b) and (c), Line 5 less Exhibit No. 15, Page 4, Column (d), Line 2.
- [4] See Exhibit No. 15, Page 7, Column (e), Line 8 plus Exhibit No. 15, Page 11, Column (c), Line 5.
- [5] See Exhibit No. 15, Page 7, Column (f), Line 8 plus Exhibit No. 15, Page 11, Column (d), Line 5 less Exhibit No. 15, Page 4, Column (d), Line 19.
- [6] Line 6 Line 2.
- [7] Line 7 Line 3.

Intermountain Gas Company Core Market Sales Normalization Summary For the Test Year Ending December 31, 2016^[1]

	Normalized Cost of Gas ^[6]	(f)	\$ 18,071,162	93,054,807	55,271,003	29,587	3,809	70,961	8,201	\$ 166,509,530
	Total Revenue ^[5]	(e)	\$ 28,843,995	135,488,161	74,785,734	41,242	5,065	97,025	11,024	\$ 239,272,246
Customer	Charge Revenue ^[4]	(p)	\$ 3,102,436	11,077,964	1,737,424	218	333	3,840	444	\$ 15,922,659
	Normalized Revenue ^[3]	(0)	\$ 25,741,559	124,410,197	73,048,310	41,024	4,732	93,185	10,580	\$ 223,349,587
	Normalized Therms ^[2]	(q)	32,472,690	180,176,973	107,891,467	57,754	7,433	137,397	16,010	320,759,724
	Rate	(a)	RS-1	RS-2	GS-10 & 11	09-S5	GS-12 (CNG)	IS-R	IS-C	Total
	Line No.		_	7	က	4	2	9	7	8

JOTES

[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30,

2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

[2] See Exhibit No. 15, Page 8, Column (n).

[3] See Exhibit No. 15, Page 9, Column (d).

[4] See Exhibit No. 15, Page 10, Column (n).

[5] Column (c) + Column (d).

[6] See Exhibit No. 15, Page 9, the sum of Columns (g), (h), and (j).

Intermountain Gas Company Core Market Normalized Therms For the Test Year Ending December 31, 2016^[1]

		Actual	Actual	Actual	Actual	Actual	Actual	Forecasted	Forecasted	Forecasted	Forecasted	Forecasted	Forecasted	
Line		Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms	
Š). Tariff	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Total
	(a)	(q)	(0)	(p)	(e)	(J)	(6)	(L)	()	(1)	(k)	()	(E)	(u)
~	RS-1	7,684,619	5,905,147	4,371,370	2,794,492	1,242,137	724,237	298,845	218,726	296,422	728,914	2,594,464	5,675,192	32,534,565
7	Weather Normalization Adjustment	(629,545)	(15,529)	75,400	432,503	110,925	(35,629)			'	•	'	'	(61,875)
က	Total	7,055,074	5,889,618	4,446,770	3,226,995	1,353,062	688,608	298,845	218,726	296,422	728,914	2,594,464	5,675,192	32,472,690
4	RS-2	37,144,814	28,927,401	22,310,224	15,239,352	8,565,361	6,797,638	4,609,253	3,991,474	4,398,743	6,318,311	13,298,773	27,722,020	179,323,364
2	Weather Normalization Adjustment	(2,524,690)	392,633	472,476	1,893,612	890,438	(270,860)				•	•	1	853,609
9	Total	34,620,124	29,320,034	22,782,700	17,132,964	9,455,799	6,526,778	4,609,253	3,991,474	4,398,743	6,318,311	13,298,773	27,722,020	180,176,973
7	GS-10 & 11													
00	Block 1	4,993,559	4,582,855	3,942,852	3,140,333	1,898,024	1,401,197	855,754	700,054	930,777	1,170,333	3,390,683	4,204,578	30,809,022
0	Block 2	11,078,206	8,560,109	6,392,244	4,295,661	2,436,132	2,133,158	1,319,575	1,128,716	1,509,540	1,367,342	3,580,287	8,237,564	52,310,134
10	D Block 3	6,213,866	4,303,869	3,151,455	1,627,884	948,385	888,312	742,308	690,208	696,204	1,059,661	1,540,578	4,186,705	26,179,814
=	1 Total	22,285,631	17,446,833	13,486,551	9,063,878	5,282,541	4,422,667	2,917,637	2,518,978	3,136,521	3,597,336	8,511,548	16,628,847	109,298,970
12	2 Migration and Weather Normalization Adjustment													
13		(664,701)	(31,853)	53,882	358,510	108,835	(400)	(400)	٠	,	,	'	•	(176,127)
4		(859,760)	(33,413)	30,478	142,777	24,299	(3,600)	(3,600)	•	•				(702,819)
15		(275,667)	(77,435)	(60,904)	(41,637)	(25,423)	(29,529)	(17,960)				•	٠	(528,555)
16	5 Total	(1,800,128)	(142,701)	23,456	459,650	107,711	(33,529)	(21,960)	•	•	•	•	•	(1,407,501)
17	GS-10 & 11 Adjusted													
18		4,328,858	4,551,002	3,996,734	3,498,843	2,006,859	1,400,797	855,354	700,054	930,777	1,170,333	3,390,683	4,204,578	31,034,872
19	Block 2	10.218.446	8.526.696	6.422.722	4.438.438	2.460.431	2.129.558	1.315,975	1.128.716	1.509.540	1.367.342	3,580,287	8.237.564	51.335.715
20		5,938,199	4,226,434	3,090,551	1,586,247	922,962	858,783	724,348	690,208	696,204	1,059,661	1,540,578	4,186,705	25,520,880
21	1 Total	20,485,503	17,304,132	13,510,007	9,523,528	5,390,252	4,389,138	2,895,677	2,518,978	3,136,521	3,597,336	8,511,548	16,628,847	107,891,467
22	GS-60													
23	3 Block 1	•	•	•	•	400	2,627	3,309	3,155	1,858	392	9	•	11,747
24	4 Block 2	•		٠	•	757	8,451	18,588	9,209	4,737				41,742
25	5 Block 3	'		'			'	4,265			•	'	1	4,265
26	5 Total	•	•	•	•	1,157	11,078	26,162	12,364	6,595	392	9	•	57,754
27	7 GS-12 (CNG)	169	104	351	1,487	1,714	182	522	649	349	1,454	231	221	7,433
28	3 IS-R	44,420	23,236	12,318	1,933	1,631	1,083	383	376	731	1,190	13,007	37,089	137,397
29	S IS-C													
30	D Block 1	958	713	478	307	26	20			10	179	1,247	1,973	5,911
31		2,746	1,862	1,283	194					•			738	6,823
32	2 Block 3	2,444	832									•	•	3,276
33	3 Total	6,148	3,407	1,761	501	56	20		٠	10	179	1,247	2,711	16,010
	!													

NOTES

[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

Intermountain Gas Company Core Market Normalized Revenue and Cost of Gas For the Test Year Ending December 31, 2016^[1]

	Lost	0		\$ 5,769		\$ 19,917		40,318	70,197	\$ 110,515			8,559	10,998	4,955		10,477	20,490	10,698	\$ 66,177		,	- 8	8 4	0	٠			\$ 36		es es	8			4	+	
Lost	Gas Rate/Therm ^[4]	()			0.00061			0.00061	0.00061				0.00061	0.00061	0.00061		0.00061	0.00061	0.00061			70000	0.0000	0.00061	0.0000	0.00061	0.00061	0.00061			0.00061	0.00061			0.00061		00000
	Rat			69				69					69									•	A								€9	↔			6	+	
	Variable Cost of Gas	(h)		3,064,863	7,516,039	10,580,902		21,430,635	37,312,464	58,743,099			4,549,743	5,846,349	2,634,236		5,569,487	10,892,174	5,687,102	35,179,091		0	3,830	13,610					18,831		2,424	44,796			1.927	10.	2005
	Ü			€9		69				69									ı	€9									€9		↔	69			65		
	Fixed Cost of Gas	(b)		\$ 2,163,859		\$ 7,470,343		12,477,266	21,723,927	\$ 34,201,193			2,589,946	3,328,041	1,499,542		3,170,436	6,200,381	3,237,389	\$ 20,025,735		0	2,180	7,748	76/	٠	•		\$ 10,720		\$ 1,380	\$ 26,081			1.097		722
								33	8				90	90	90		9	90	9			ç	e 9	و ۾	ę	90	90	90									g
Variable	Cost of Gas Rate/Therm ^[3]	£		0.32584	0.32584			0.32603	0.32603				0.32606	0.32606	0.32606		0.32606	0.32606	0.32606			0000	0.32606	0.32606	0.320	0.32606	0.32606	0.32606			0.32606	0.32603			0.32606	000000	37.8
	- 12			↔				↔					69									6									↔	69			€.		
Fixed	Cost of Gas Rate/Therm ^[3]	(e)		0.23005	0.23005			0.18982	0.18982				0.18561	0.18561	0.18561		0.18561	0.18561	0.18561			0.00	0.18301	0.18561	0.10001	0.18561	0.18561	0.18561			0.18561	0.18982			0.18561	1000	×
	Œ			↔				€9	- 1				69						. 1			•									€9	€9			65		
	Total Revenue	(p)				\$ 25,741,559		46,791,392	77,618,805	\$ 124,410,197			10,174,759	12,684,782	5,545,662		11,586,671	21,951,709	11,104,727	\$ 73,048,310		i c	990,90	084,82	2,920		•		\$ 41,024		4,732	93,185			4 010		VXVV
	_			\$ 2		69		ω	2	69			80	ω.	6		6	8	_	69			ם נ	۰ ۵	0	8	6		€9		\$	8			65		,
	Revenue Rate/Therm ^[3]	(0)		0.87267	0.76011			0.71185	0.67822				0.72918	0.70745	0.68643		0.67833	0.65713	0.63667			0.4004.0	0.72918	0.70745	0.0004	0.67833	0.65713	0.63667			0.63667	0.67822			0.67833	0.000	
	å			€9				69					69																		↔	69			65	•	
	Therms ^[2]	(q)		9,406,036	23,066,654	32,472,690		65,732,095	114,444,878	180,176,973			13,953,700	17,930,287	8,078,991		17,081,172	33,405,428	17,441,889	107,891,467		171	11,747	41,742	4,203		•		57,754		7,433	137,397			5 911	- 66	
	Description	(a)	RS-1	April - November	December - March	Total	RS-2	April - November	December - March	Total	GS-1	April - November	Block 1	Block 2	Block 3	December - March	Block 1	Block 2	Block 3	Total	GS-60	April - November	BIOCK I	Block 2	DIOCK 3	December - Iwarch Block 1	Block 2	Block 3	Total	GS-12 (CNG)	Total Year	IS-R Total Year	<u>5</u>	Total Year	Block 1	- 0	. 400
	No.	1	_			4	ω.	9	7	ω	0		Ŧ.	12	13		12	16	17	8		R 8	. 9	3 8	3 2	\$ K	9	27	. 8	23	06	32 34	83		15	3 8	

NOTES

[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.
[3] Based on currently effective rates.
[4] See Exhibit No. 15, Page 4, Column (d), Line 16 multiplied by Exhibit No. 15, Page 4, Column (d), Line 18.

Intermountain Gas Company Core Market Customer Charge Revenue For the Test Year Ending December 31, 2016^[1]

Line	Rate	Actual	Actual	Actual	Actual	Actual	Actual	Forecasted	Forecasted	Forecasted	Forecasted	Forecasted	Forecasted	
N _o	Tariff	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Total
	(a)	(q)	(c)	(p)	(e)	(E)	(b)	()	()	()	(k)	((m)	(u)
-	Customers													
2	RS-1	67,871	606'29	67,792	67,488	67,149	66,759	66,821	906'99	966,99	67,167	67,274	67,357	
က	RS-2	238,657	239,101	239,620	239,913	240,209	240,504	241,150	241,746	242,300	242,944	243,367	243,796	
4	GS-10 & 11	32,179	32,174	32,149	32,089	32,034	31,963	32,028	32,081	32,130	32,221	32,275	32,329	
2	09-89	•		•	2	10	19	21	18	18	17	4	•	
9	GS-12 (CNG)	3	8	ဗ	8	ဗ	8	2	8	8	8	ဂ	ဂ	
7	IS-R	81	82	82	84	84	85	85	85	85	85	85	85	
80	IS-C	7	8	8	8	8	6	6	6	6	6	6	6	
	Total	338,798	339,277	339,654	339,587	339,497	339,342	340,116	340,847	341,541	342,446	343,017	343,579	
6	Customer Charge ^[2]													
10		\$ 6.50	8 6.50	\$ 6.50	\$ 2.50 \$	2.50 \$	2.50 \$	2.50 \$	2.50 \$	2.50 \$	2.50	\$ 2.50	\$ 6.50	
1	RS-2	6.50	6.50	6.50	2.50	2.50	2.50	2.50	2.50	2.50	2.50	2.50	6.50	
12	GS-10 & 11	9.50	9.50	9.50	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	9.50	
13	09-89	9.50	9.50	9.50	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	9.50	
14	GS-12 (CNG)	9.50	9.50	9.50	9.50	9.50	9.50	9.50	9.50	9.50	9.50	9.50	9.50	
15	IS-R	6.50	6.50	6.50	2.50	2.50	2.50	2.50	2.50	2.50	2.50	2.50	6.50	
16	S-C	9.50	9.50	9.50	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	9.50	
17	Customer Charge Revenue													
18	RS-1	\$ 441,162	\$ 441,409	\$ 440,648	\$ 168,720 \$	167,873 \$	166,898 \$	167,053 \$	167,263 \$	167,490 \$	167,918	\$ 168,185	\$ 437,821	\$ 3,102,436
19	RS-2	1,551,271	1,554,157	1,557,530	599,783	600,523	601,260	602,875	604,365	605,750	607,360	608,418	1,584,674	11,077,964
20	GS-10 & 11	305,701	305,653	305,416	64,178	64,068	63,926	64,056	64,162	64,260	64,442	64,550	307,126	1,737,537
21	GS-60	•			4	20	38	45	36	36	34	80	•	218
22	GS-12 (CNG)	29	29	29	29	29	29	19	29	29	29	29	29	333
23	IS-R	527	. 533	533	210	210	213	213	213	213	213	213	553	3,840
24	IS-C	29	92	92	16	16	18	18	18	18	18	18	98	444
25	GS Rate Migration Adjustment	(38)	(29)	(29)	(9)	(4)	(4)	(4)	1	•		•	•	(113)
26	Total	\$ 2,298,716	\$ 2,301,827	\$ 2,304,203	\$ 832,933 \$	832,734 \$	832,377 \$	834,271 \$	836,085 \$	837,795 \$	840,013	\$ 841,420	\$ 2,330,287	\$ 15,922,659

Notes

Table 1 Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016. Based on currently effective rates.

Exhibit No. 15

I. Darrington, IGC and forecasted financial data from July 1, 2016 - December 31, 2016.

Exhibit No. 15

On INT-G-16-02

J. Darrington, IGC parrington, IGC print of 25

Intermountain Gas Company Industrial Sales Normalization Summary For the Test Year Ending December 31, 2016^[1]

Normalized Cost of Gas ^[4]	(p)	2,723,963	(13,435)	(382,832)	(14,567)	2,313,129
		↔				S
Normalized Revenue ^[3]	(c)	3,127,950	714,239	8,136,475	649,237	12,627,901
		↔				S
Normalized Therms ^[2]	(q)	6,317,560	39,909,287	264,636,672	19,776,160	330,639,679
Rate Tariff	(a)	LV-1	T-3	T-4	T-5	Total
Line No.		-		E	4	ſΩ

NOTES

[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

[2] See Exhibit No. 15, Pages 12-15, Column (n).

[3] See Exhibit No. 15, Page 16, Column (d).

[4] See Exhibit No. 15, Page 16, the sum of Columns (g), (h), and (j).

Intermountain Gas Company Industrial - LV-1 Normalized Therms For the Test Year Ending December 31, 2016^[1]

	Rate	Actual	Actual	Actual	Actual	Actual	Actual	Forecasted	Forecasted Forecasted	Forecasted	Forecasted	Forecasted Forecasted	Forecasted	Total
Line	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms
No.	Tariff	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Year
	(a)	(q)	(0)	(p)	(e)	(J)	(a)	(t)	(i)	()	<u>(K</u>	(3)	(m)	(u)
~	LV-1													
7	Block 1	631,407	575,963	572,022	476,854	468,888	448,284	437,000	464,425	468,975	543,275	654,775	655,800	6,397,668
က	Block 2	•	•	•	•	•	•	•	•	•	•	•	•	•
4	Block 3	' 	· 	' 	 	'	'		'	'	'	'	1	'
	Total	631,407	575,963	572,022	476,854	468,888	448,284	437,000	464,425	468,975	543,275	654,775	655,800	6,397,668
9	LV-1 Migration Adjustment													
7	Block 1	(19,933)	(40,896)	(19,567)	288	•	•	•	•	•	•	•	•	(80,108)
∞	Block 2	•		•	٠	٠	•	٠	•	٠	•	•	•	•
_ ნ	Block 3	1	ı	ı	ı	1	ı	1	1	1	ı	ı	•	ı
10	Adjusted LV-1													
1	Block 1	611,474	535,067	552,455	477,142	468,888	448,284	437,000	464,425	468,975	543,275	654,775	655,800	6,317,560
12	Block 2	•	•	•	•	•	•	•	•	•	•	•	•	
13	Block 3	1	· 	' 	· 	•				1	'	'	'	'
41	Total	611,474	535,067	552,455	477,142	468,888	448,284	437,000	464,425	468,975	543,275	654,775	655,800	6,317,560

NOTES

[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

Exhibit No. 15 Case No. INT-G-16-02 J. Darrington, IGC p. 12 of 25

Intermountain Gas Company Industrial - T-3 Normalized Therms For the Test Year Ending December 31, 2016^[1]

	Rate	Actual	Actual	Actual	Actual	Actual	Actual	Forecasted	Forecasted	Forecasted Forecasted Forecasted Forecasted	Forecasted	Forecasted	Forecasted	Total
Line	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms
Š	Tariff	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Year
	(a)	(q)	(c)	(p)	(e)	(t)	(b)	(h)	(i)	()	(K)	((m)	(u)
~	T-3	ı												
7	Block 1	563,596	564,977	580,557	567,904	569,134	560,253	660,170	650,100	639,520	670,680	649,240	597,980	7,274,111
က	Block 2	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	3,000,000
4	Block 3	2,788,083	2,484,455	2,811,710	2,537,543	2,420,415	2,286,300	2,171,060	1,945,300	1,754,260	2,390,960	2,440,530	3,265,420	29,296,036
2	Total	3,601,679	3,299,432	3,642,267	3,355,447	3,239,549	3,096,553	3,081,230	2,845,400	2,643,780	3,311,640	3,339,770	4,113,400	39,570,147
9	T-3 Migration Adjustment	1												
7	Block 1	20,778	25,476	49,025	60,062	87,617	96,182	•	•	•	•	•	•	339,140
80	Block 2	ı	٠	•	•	•	٠	•	•	•	•	•	•	ı
6	Block 3	1	1	•	Ī	•	1	1	1	•	1	Ī	1	1
10	Adjusted T-3	ı												
7	Block 1	584,374	590,453	629,582	627,966	656,751	656,435	660,170	650,100	639,520	670,680	649,240	597,980	7,613,251
12	Block 2	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	3,000,000
13	Block 3	2,788,083	2,484,455	2,811,710	2,537,543	2,420,415	2,286,300	2,171,060	1,945,300	1,754,260	2,390,960	2,440,530	3,265,420	29,296,036
4	Total	3,622,457	3,324,908	3,691,292	3,415,509	3,327,166	3,192,735	3,081,230	2,845,400	2,643,780	3,311,640	3,339,770	4,113,400	39,909,287

NOTES

[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

Intermountain Gas Company Industrial - T-4 Normalized Therms For the Test Year Ending December 31, 2016^[1]

	Rate	Actual	Actual	Actual	Actual	Actual	Actual	Forecasted	Forecasted	Forecasted	Forecasted	Forecasted	Forecasted	Total
Line	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms	Therms
No.	Tariff	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Year
	(a)	(q)	(0)	(p)	(e)	(f)	(b)	(f)	(i)	(1)	(K	((m)	(u)
1 4-T	4													
2 B	Block 1	10,831,993	10,332,852	10,329,441	9,250,060	9,018,455	8,459,377	8,310,590	8,305,619	8,662,312	9,310,356	10,528,033	11,249,950	114,589,038
3 B	Block 2	8,623,497	8,469,141	8,804,916	7,499,231	7,149,462	5,830,445	5,701,601	6,374,843	6,707,486	7,251,257	7,655,180	8,849,709	88,916,768
4 B	Block 3	11,359,829	9,088,602	7,786,681	3,518,006	3,835,575	2,565,366	2,988,349	2,081,977	3,385,774	7,328,953	7,978,695	8,153,191	70,070,998
5 To	Total	30,815,319	27,890,595	26,921,038	20,267,297	20,003,492	16,855,188	17,000,540	16,762,439	18,755,572	23,890,566	26,161,908	28,252,850	273,576,804
9 —	T-4 Migration and Special Contracts Adjustment													
7 B	Block 1	(718,299)	(677,800)	(757,344)	(654,383)	(818,157)	(774,109)	(737,040)	(748,000)	(746,000)	(786,000)	(723,000)	(800,000)	(8,940,132)
8 B	Block 2	•	•	,	•	٠	•			•	•	•		•
B 6	Block 3	•		•	•	٠	•	•	•	•	•	•	•	•
10 A	Adjusted T-4													
11 B	Block 1	10,113,694	9,655,052	9,572,097	8,595,677	8,200,298	7,685,268	7,573,550	7,557,619	7,916,312	8,524,356	9,805,033	10,449,950	105,648,906
12 BI	Block 2	8,623,497	8,469,141	8,804,916	7,499,231	7,149,462	5,830,445	5,701,601	6,374,843	6,707,486	7,251,257	7,655,180	8,849,709	88,916,768
13 BI	Block 3	11,359,829	9,088,602	7,786,681	3,518,006	3,835,575	2,565,366	2,988,349	2,081,977	3,385,774	7,328,953	7,978,695	8,153,191	70,070,998
14 T	Total	30,097,020	27,212,795	26,163,694	19,612,914	19,185,335	16,081,079	16,263,500	16,014,439	18,009,572	23,104,566	25,438,908	27,452,850	264,636,672

NOTES

[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

Intermountain Gas Company Industrial - T-5 Normalized Therms For the Test Year Ending December 31, 2016^[1]

Total Therms Year	(u)		540,720	15,742,008	4,034,152		(4,500)	(86,656)	86,656		536,220	15,655,352	4,120,808
Forecasted Therms Dec-16	(m)		44,685	1,325,485	136,850		•	•	i		44,685	1,325,485	136,850
Forecasted Therms Nov-16	()		44,685	1,286,550	481,640		1	•	•		44,685	1,286,550	481,640
Forecasted Forecasted Forecasted Forecasted Forecasted Therms Therms Therms Therms Therms Therms Therms Therms Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16	(K)		44,685	1,325,435	198,840		1	1	ı		44,685	1,325,435	198,840
Forecasted Therms Sep-16	(f)		44,685	1,282,450	378,160		Ī	Ī	•		44,685	1,282,450	378,160
Forecasted Therms Aug-16	(i)		44,685	1,275,235	179,130		1	•	•		44,685	1,275,235	179,130
Forecasted Therms Jul-16	(h)		44,685	1,326,885	211,770		•	•	•		44,685	1,326,885	211,770
Actual Therms Jun-16	(b)		45,435	1,301,037	544,329		(750)	(22,500)	22,500		44,685	1,278,537	566,829
Actual Therms May-16	(t)		45,435	1,344,669	400,438		(750)	(23,250)	23,250		44,685	1,321,419	423,688
Actual Therms Apr-16	(e)		45,435	1,309,806	435,728		(220)	(22,500)	22,500		44,685	1,287,306	458,228
Actual Therms Mar-16	(p)		45,435	1,357,265	383,994		(220)	(18,406)	18,406		44,685	1,338,859	402,400
Actual Therms Feb-16	(c)		45,435	1,261,503	245,505		(750)	•	1		44,685	1,261,503	245,505
Actual Therms Jan-16	(q)		45,435	1,345,688	437,768		(750)	•	•		44,685	1,345,688	437,768
Rate Therms Tariff	(a)	T-5	Demand	Commodity	Over-Run	T-5 Migration Adjustment	Demand	Commodity	Over-Run	Adjusted T-5	Demand	Commodity	Over-Run
Line No.		_	7	က	4	2	9	7	ω	6	10	=======================================	12

NOTES

[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

Industrial Normalized Revenue and Cost of Gas For the Test Year Ending December 31, 2016^[1] Intermountain Gas Company

	Lost Gas	(D		3,875	•	•	3,875		4,670	1,840	17,969	24,479			64,802	54,539	42,979	162,320				9,603	2,528	12,131	
	D O	•		€			€		⇔			€			↔			€			⇔			€	
Lost	Gas Rate/Therm ^[4]	(!)		0.00061	0.00061	0.00061			0.00061	0.00061	0.00061					0.00061	0.00061					0.00061	0.00061		
	Rate			↔					₩						↔					,	S				
	Variable Cost of Gas	(h)		2,070,959	•	1	2,070,959		(7,233)	(2,850)	(27,831)	(37,914)			(217,637)	(183,169)	(144,346)	(545,152)				(21,135)	(5,563)	(26,698)	
	O			€9			€9		↔			↔			↔			↔		,	()			↔	
	Fixed Cost of Gas	(a)		649,129	•	•	649,129		•	•	•	•			•	•	•	•				•	•	•	
	ပိ			€			↔		↔			↔			\$			↔		,	s			↔	
Variable	Cost of Gas Rate/Therm ^[3]	(f)		0.32781	0.32781	0.32781			(0.00095)	(0.00095)	(0.00095)				(0.00206)	(0.00206)	(0.00206)					(0.00135)	(0.00135)		
	0 %			↔					↔						↔						S				
Fixed	Cost of Gas Rate/Therm ^[3]	(e)		0.10275	0.10275	•																			
	R C			8					↔						↔					,	S				
	Total Revenue	(p)		3,127,950	•	•	3,127,950		416,064	66,150	232,025	714,239			6,103,337	1,714,315	318,823	8,136,475			451,781	17,377	180,079	649,237	
				₩			↔		↔			↔			€			↔			s			↔	
	Revenue Rate/Therm ^[3]	(c)		0.49512	0.45663	0.33442			0.05465	0.02205	0.00792				0.05777	0.01928	0.00455				0.84253	0.00111	0.04370		
	Ÿ.			↔					↔						↔						()				
	Therms ^[2]	(q)	•	6,317,560	•	•	6,317,560		7,613,251	3,000,000	29,296,036	39,909,287		•	105,648,906	88,916,768	70,070,998	264,636,672			536,220	15,655,352	4,120,808		
	Description	(a)	LV-1	Block 1	Block 2	Block 3	Total	T-3	Block 1	Block 2	Block 3	Total	F	1-4	Block 1	Block 2	Block 3	Total	ų F	<u>c-</u>	Demand	Commodity	Over-Run	Total	
	Line No.		~	7	ဇ	4	2	9	7	80	6	10		=	12	13	4	15	ć		17	18	19	70	

[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

^[2] See Exhibit No. 15, Pages 12-15, Column (n).

^[3] Based on currently effective rates. [4] See Exhibit No. 15, Page 4, Column (d), Line 16 multiplied by Exhibit No. 15, Page 4, Column (d), Line 18.

Intermountain Gas Company

Non-Executive Incentive Compensation Expense Adjustment For the Test Year Ending December 31, 2016^[1]

Line		
No.	Description	 Amount
	(a)	(b)
1	Test Year	
2	Incentive Compensation Expense	\$ 1,038,672
3	Payroll Tax Expense	70,942
4	Pro Forma	
5	Incentive Compensation Expense ^[2]	665,403
6	Payroll Tax Expense ^[3]	38,214
7	Adjustment	
8	Incentive Compensation Expense	(373,269)
9	Payroll Tax Expense	 (32,728)
10	Total Incentive Compensation Adjustment	\$ (405,997)
11	Adjustment to Transmission	\$ (3,297)
12	Adjustment to Distribution	(118,581)
13	Adjustment to Customer Accounts	(111,430)
14	Adjustment to Sales	(26,782)
15	Adjustment to Administrative and General	(113,179)
16	Adjustment to Payroll Taxes	 (32,728)
17	Total Incentive Compensation Adjustment	\$ (405,997)

PURPOSE OF ADJUSTMENT

To remove the earnings metric from the Company's non-executive incentive compensation expense.

NOTES

[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

- [2] See Exhibit No. 15, Page 18, Column (f), Line 6.
- [3] See Exhibit No. 15, Page 18, Column (g), Line 6.

Non-Executive Incentive Compensation Expense Calculation For the Test Year Ending December 31, 2016^[1] Intermountain Gas Company

Payroll Tax	(b)	7,089	18,283	10,533	166	2,143	38,214
		\$					↔
Adjusted Incentive Compensation	(f)	92,668	239,003	174,475	11,482	147,775	665,403
ပိ		⇔					S
Remove Net Income Metric	(e)	-33.33%	-33.33%	-33.33%	-25.00%	-25.00%	
Incentive Compensation	(p)	138,995	358,487	261,699	15,309	197,033	971,523
ပိ		\$					↔
Percentage Payout	(c)	\$ %00.9	7.00%	10.00%	15.00%	20.00%	
Allocated Salary By Tier	(q)	\$ 2,779,899	5,121,248	2,616,994	102,063	985,167	\$ 11,605,371
Line Paygrade No. Tier	(a)	Tier 1	Tier 2	Tier 3	Tier 4	Tier 5	Total
Line No.		~	7	က	4	2	9

NOTES | Notes | Note: 1 | financial data from July 1, 2016 - December 31, 2016.

Executive Compensation Expense Adjustment For the Test Year Ending December 31, 2016[1] Intermountain Gas Company

Line					
No.	Description		Actual	Forecasted	Total
	(a)		(q)	(c)	(p)
- 0	Adjustment to Operation and Maintenance Expense $^{\rm [2]}$ Adjustment to Payroll Tax Expense $^{\rm [3]}$	6	(348,974) \$ (24,930)	(703,424) \$	(1,052,398) (68,332)
က	Total Executive Compensation Adjustment	↔	(373,904) \$	(746,826) \$	(1,120,730)
4	Adjustment to Administrative and General			↔	(1,215,209)
2	Adjustment to Other				162,811
9	Adjustment to Payroll Taxes				(68,332)
_	Total			↔	(1,120,730)

PURPOSE OF ADJUSTMENT

To remove executive and certain non-executive incentive compensation and supplemental income expenses and the related payroll tax expenses.

NOTES [1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July

[2] See Exhibit No. 15, the sum of Pages 20 and 21, Column (d), Line 1.

[3] See Exhibit No. 15, the sum of Pages 20 and 21, Column (d), Line 2.

For the Test Year Ending December 31, 2016[1] Other Incentive Compensation Expense Intermountain Gas Company

	Total	(p)	(772,912) (46,308)	(819,220)
			$\boldsymbol{\omega}$	
	Forecasted	(c)	(434,695)	(467,297)
	۳		↔	\$
	Actual	(q)	(338,217) \$	(351,923)
			↔	₩
	Description	(a)	Adjustment to Operation and Maintenance Expense ^[2] Adjustment to Payroll Tax Expense	Total Other Incentive Compensation Adjustment
Line	No.		- 0	က
	,			

NOTES [1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

[2] Includes executive and certain non-executive incentive compensation expenses based on earnings per share

Intermountain Gas Company Executive Supplemental Income Expense For the Test Year Ending December 31, 2016^[1]

Adjustment to Operation and Maintenance Expense ^[2] \$ (10,757) \$ (Adjustment to Payroll Tax Expense Adjustment (11,224)		asted Total	(p)	.; \$	(10,800) (22,024)	(279,529) \$ (301,510)
Description (a) Adjustment to Operation and Maintenance Expense ^[2] \$ Adjustment to Payroll Tax Expense Total Executive Supplemental Income Expense Adjustment		Actual Forecasted	(b) (c)	€		\$
1				↔		s
	_ine	No. Description	(a)	Adjustment to Operation and Maintenance Expense $^{\left[2\right]}$	Adjustment to Payroll Tax Expense	Total Executive Supplemental Income Expense Adjustment

NOTES

- [1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 June 30, 2016 and forecasted financial data from July 1, 2016 December 31, 2016.
- [2] Includes Supplemental Executive Retirement Plan and Supplemental Income Security Plan compensation expenses.

Intermountain Gas Company Other Revenue and Expenses Adjustment

For the Test Year Ending December 31, 2016^[1]

Line							
No.	Description		Actual	F	orecasted		Total
	(a)		(b)		(c)		(d)
1	Income:						
2	Non-Utility Revenue Adjustment	\$	_	\$	(142)	\$	(142)
3	Interest Income Adjustment		6,933				6,933
4	Subtotal		6,933		(142)		6,791
5	Expense:						
6	Arid Club Dues Adjustment		(2,723)		(1,410)		(4,133)
7	Donations Adjustment		(68,926)		(112,591)		(181,517)
8	Civic, Political, and Related Activities Adjustment		(36,859)		(33,394)		(70,253)
9	Other Deductions Adjustment		(418)				(418)
10	Subtotal		(108,926)		(147,395)		(256,321)
11	Total Other Expenses Adjustment	<u>\$</u>	115,859	<u>\$</u>	147,253	<u>\$</u>	263,112
12	Adjustment to Other Revenues					\$	6,791
13	Adjustment to Other						(256,321)

PURPOSE OF ADJUSTMENT

To remove non-utility revenues and expenses.

NOTES

14 Total

[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

263,112

For the Test Year Ending December 31, 2016[1] Intermountain Gas Company Interest Expense Adjustment

	Total	(p)	(4,348,423)
	Forecasted	(c)	(2,316,273) \$
	Actual	(q)	(2,032,150) \$
			↔
	Description	(a)	Adjustment to Interest Expense
Line	Š.		~

PURPOSE OF ADJUSTMENT

To remove interest expense.

NOTES [1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

Intermountain Gas Company Income Tax Calculation For the Test Year Ending December 31, 2016^[1]

	Description	Forecasted	Adjustments	Proforma Amount
	(a)	(b)	(c)	(d)
1	Total Operating Revenue ^[2] \$	236,530,903	\$ 18,269,607	\$ 254,800,510
2	Total Operating Expenses Before Interest Expense and Income Taxes ^{[3}	230,782,020	9,773,585	240,555,605
3	Interest Charges ^[4]	4,348,423		5,852,084
4	Pre-Tax Income ⁽⁵⁾	1,400,460	6,992,361	8,392,821
5	Permanent Tax Adjustments:			
6	401K Dividend Deduction	(123,189)	-	(123,189)
7	50% Meals and Entertainment	81,713	-	81,713
8	Club Dues	4,133	(4,133)	-
9	Lobbying Expenses	70,253	(70,253)	-
10	Total Permanent	32,910	(74,386)	(41,476)
11	Temporary Tax Adjustments:			
12	Accrued 401K Pension	(5,508)	-	(5,508)
13	Bad Debt Expenses	(39,018)	-	(39,018)
14	Charitable Contributions	181,517	(181,517)	-
15	Customer Advances	267,239	(695,816)	(428,577)
16	Deferred Compensation - Officers	(246,020)	246,020	-
17	Incentive Compensation	1,038,672	(373,269)	665,403
18	LNG Sales Deferred Revenue	101,582	(101,582)	-
19	Payroll Taxes - Incentive Compensation	70,942	(32,728)	38,214
20	Postretirement Benefit Costs	(235,697)	-	(235,697)
21	SISP/SERP Expense - Current	(627)	627	-
22	SISP/SERP Expense Officers	(536,050)	536,050	-
23	SISP/SERP Expense Officers - PBO	334,864	(334,864)	-
24	Unamortized Loss on Reacquired Debt	72,216	-	72,216
25	Uniform Capitalization	(36,695)	624,355	587,660
26	Vacation Pay	38,692	-	38,692
27	AFUDC Debt - CWIP	(303,594)	303,594	-
28	AFUDC Equity - CWIP	26,353	(26,353)	-
29	Capitalized Interest - CWIP	(955)	955	-
30	Contribution in aid of construction - CWIP	939,024	(939,024)	-
31	Plant Temporary Differences Federal	412,038	(193,684)	218,354
32	Total Temporary	2,078,975	(1,167,236)	911,739
33	Total Tax Adjustments ^[6]	2,111,885	(1,241,622)	870,263
34	Taxable income before state income taxes ^[7]	3,512,345	5,750,739	9,263,084
35	State Current Income Tax Calculation:			
36	Taxable income before state income taxes	3,512,345	5,750,739	9,263,084
37	Bonus Modification	(5,336,799)		(5,336,799)
38	State taxable income	(1,824,454)	5,750,739	3,926,285
39	State tax rate	7.40%	7.40%	7.40%
40	State income tax (expense)/benefit before adjustments	135,010	(425,555)	(290,545)
41	State Net Operating Loss	-	-	-
42	State Tax Credits	-	_	-
42	Permanent Building Fund	(10)		(10)
42	Investment tax credit recapture	(18,856)		(18,856)
43	Investment tax credit	(.2,230)	145,273	145,273
-			,	
44	Return and other adjustments	-	-	-

Intermountain Gas Company Income Tax Calculation

For the Test Year Ending December 31, $2016^{[1]}$

Line No.	Description	Forecasted	Adjustments	Proforma Amount
.40.	(a)	(b)	(c)	(d)
46	State Deferred Income Tax Calculation			
47	Deferred Gas Cost and SERP timing differences ^[8]	(536,050)	536,050	_
48	State deferred tax rate	7.40%	7.40%	7.40%
49	State NOL			
50	State Deferred Income Taxes (expense)/benefit ^[9]	(39,668)	39,668	-
51	Total State Income Taxes (expense)/benefit ^[10]	76,476	(240,614)	(164,138)
52	Federal Current Income Tax Calculation:			
53	Taxable income before state income taxes	3,512,345	5,750,739	9,263,084
54	State income tax - Current year	116,144	(280,282)	(164,138)
55	Federal taxable income	3,628,489	5,470,457	9,098,946
56	Federal tax rate	<u>35.00%</u>	<u>35.00%</u>	<u>35.00%</u>
57	Federal income tax (expense)benefit before adjustments	(1,269,971)	(1,914,660)	(3,184,631)
58	Federal Net Operating Loss	-	-	-
59	State Net Operating Loss	-	-	-
60	Federal Tax Credits	-	-	-
61	State Tax Credits	-	-	-
62	FIN 48 Adjustments	-	-	-
63	Return and other adjustments			
64	Total Federal Current Income Taxes (expense)/benefit	(1,269,971)	(1,914,660)	(3,184,631)
65	Federal Deferred Income Tax Calculation			
66	Non fixed asset & CWIP timing differences ^[11]	2,176,634	(1,483,249)	693,385
67	Federal deferred tax rate	<u>35.00%</u>	35.00%	35.00%
68	Deferred taxes	761,822	(519,137)	242,685
69	Deferred Gas Cost & SERP timing differences ^[8]	(536,050)	536,050	-
70	Federal deferred tax rate ^[12]	32.41%	32.41%	32.41%
71	Deferred taxes	(173,734)	173,734	
72	Utility fixed asset timing differences ^[13]	412,038	(193,684)	218,354
73	Federal deferred tax rate ^[14]	<u>22.75%</u>	<u>22.75%</u>	22.75%
74	Deferred taxes	93,745	(44,066)	49,679
75	Federal Deferred Income Taxes (expense)/benefit ^[15]	681,833	(389,469)	292,364
76	Total Federal Income Taxes (expense)/benefit[16]	(588,138)	(2,304,129)	(2,892,267)
77	ITC Amortization	306,187		306,187
78	Total tax (expense)/benefit ^[17]	\$ (205,475)	\$ (2,544,743)	\$ (2,750,218)

NOTES

- [1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 June 30, 2016 and forecasted financial data from July 1, 2016 December 31, 2016.
- from July 1, 2016 December 31, 2016. [2] See Exhibit No. 14, Page 1, Columns (b), (c), and (d), Line 3.
- [3] See Exhibit No. 14, Page 1, Column (b), (c), and (d), the sum of Lines 5-19.
- [4] Interest expense for purposes of calculating income tax expense is calculated as the weighted average cost of debt multiplied by average rate base.
- [5] Line 1 Line 2 Line 3.
- [6] Line 10 + Line 32.
- [7] Line 4 + Line 33.
- [8] See Line 22. The IPUC requires the flow-through of state income taxes. However, deferred taxes related to deferred gas costs, the Supplemental Income Security Plan and the Supplemental Executive Retirement Plan are not required to be flowed through. There are no deferred gas costs in this filling and SISP and SERP expenses have been removed.
- [9] Line 47 x Line 48 Line 49.
- [10] Line 45 + Line 50.
- [11] Line 32 Line 22 Line 28- Line 31.
- [12] Federal statutory tax rate of 35% less the Federal tax effect of the Idaho statutory rate of 7.4%.
- [13] See Line 31.
- [14] This is the Average Rate Assumption Method rate.
- [15] Line 68 + Line 71 + Line 74.
- [16] Line 64 + Line 75.
- [17] Line 51 + Line 76 + Line 77.

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Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

IN THE STATE OF IDAHO) _)
SERVICE TO NATURAL GAS CUSTOMERS)
AND CHARGES FOR NATURAL GAS)
THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
INTERMOUNTAIN GAS COMPANY FOR)
IN THE MATTER OF THE APPLICATION OF)

EXHIBIT 16

Intermountain Gas Company Deficiency in Operating Revenue

For the Test Year Ending December 31, 2016^[1]

Line		
No.	Description	 Amount
	(a)	(b)
1	Rate Base ^[2]	\$ 236,926,497
2	Operating Income at Present Rates ^[3]	11,494,687
3	Earned Rate of Return ^[4]	4.852%
4	Cost of Capital ^[5]	7.420%
5	Operating Income at Proposed Rates ^[6]	17,579,946
6	Operating Income Deficiency ^[7]	6,085,259
7	Gross Revenue Conversion Factor ^[8]	1.67055
8	Deficiency in Operating Revenue ^[9]	\$ 10,165,700

NOTES

- [1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 June 30, 2016 and forecasted financial data from July 1, 2016 December 31, 2016.
- [2] See Exhibit No. 12, Page 1, Column (d), Line 10.
- [3] See Exhibit No. 14, Page 1, Column (d), Line 25.
- [4] Line 2 / Line 1.
- [5] See Table 7 Proposed Return on Rate Base sponsored by Company Witness Chiles.
- [6] Line 1 x Line 4.
- [7] See Line 5 Line 2.
- [8] See Exhibit No. 16, Page 2, Column (c), Line 9.
- [9] Line 6 x Line 7.

Intermountain Gas Company Gross Revenue Conversion Factor For the Test Year Ending December 31, 2016^[1]

Line			Gross Revenue
No.	Description	Rate	Conversion Factor
	(a)	(q)	(c)
_	Operating Revenues (without add-on taxes)		1.00000
7	Commission Fees ^[2]	0.1877%	0.00188
က	Uncollectibles Expense	0.3594%	0.00359
4	State Taxable Income [3]		0.99453
2	State Income Tax ^[4]	7.40%	0.07360
9	Income Before Federal Income Tax ^[5]		0.92093
7	Federal Income Tax ^[6]	35.00%	0.32233
8	Operating Income After Taxes ^[7]		0.59861
6	Gross Revenue Conversion Factor ^[8]		1.67055

OTES

[1] Test Year ending December 31, 2016 is composed of actual financial data from January 1 - June 30, 2016 and forecasted financial data from July 1, 2016 - December 31, 2016.

[2] Per Commission Order 33498.

[3] Line 1 - Line 2 - Line 3.

[4] Line 4 x Column (b), Line 5.

[5] Line 4 - Line 5.

[6] Line 6 x Column (b), Line 7.

[7] Line 6 - Line 7.

[8] 1 / Line 8.

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BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

IN THE MATTER OF THE APPLICATION OF)
INTERMOUNTAIN GAS COMPANY FOR)
THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
AND CHARGES FOR NATURAL GAS)
SERVICE TO NATURAL GAS CUSTOMERS)
IN THE STATE OF IDAHO)
)

DIRECT TESTIMONY OF BRANKO TERZIC

FOR INTERMOUNTAIN GAS COMPANY

August 12, 2016

1 Q. Please state your name, title and busin	ess address.
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- 2 A. My name is Branko Terzic and my business address is 1800 M Street NW,
- 3 Second Floor, Washington, D.C. 20036.
- 4 Q. By whom are you employed and in what capacity?
- 5 A. I am employed as a Managing Director at the Berkeley Research Group.
- 6 Q. On whose behalf are you testifying?
- 7 A. I am testifying on behalf of Intermountain Gas Company ("Intermountain" or the
- 8 "Company")

- 9 Q. Mr. Terzic, please describe your educational and professional background.
- 10 A. I have a B.S. in Engineering from the University of Wisconsin Milwaukee. I
 11 have over four decades of regulatory, consulting and management experience in

includes service as a commissioner on the Public Service Commission of

- the natural gas and electric public utility sectors. My regulatory experience
- Wisconsin (1981-1986) and on the Federal Energy Regulatory Commission
- 15 (1990-1993). My management experience in natural gas includes serving as
- 16 Chairman, President and Chief Executive Officer of Yankee Energy System Inc.
- and its main subsidiary Yankee Gas Services Company, a distribution gas utility
- in Connecticut. I have also served as a consultant to both private corporations and
- to government agencies (domestic and international) on a range of regulatory
- 20 issues affecting the electric and natural gas utility sectors. I am a member of the
- 21 Society of Utility Regulatory Financial Analysts, the U.S. Association for Energy
- Economics, the Natural Gas Roundtable, and the Association of Energy
- Engineers, among others. I have guest lectured on energy topics at Johns Hopkins

1		University, Yale University, Syracuse University, and George Washington
2		University, and am currently a faculty member at the Washington Campus
3		(sixteen university MBA members), where I continue to lecture on issues related
4		to the energy industry. A copy of my curriculum vitae is attached as Exhibit 17.
5	Q.	What is the purpose of your testimony?
6	A.	My testimony is broken into two parts.
7		First, I intend to explain why the Idaho Public Utilities Commission (the
8		Commission) should approve Intermountain's proposal, presented in the
9		testimony of Lori B. Blattner, 1) to increase the customer charge for residential
10		and commercial customers. and 2) presented in the testimony of David Swenson,
11		to introduce a demand related rate for industrial customers.
12		In the second part of my testimony, I intend to explain why the
13		Commission should approve the Company's decoupling proposal called a Fixed
14		Cost Collection Mechanism, as presented in the testimony of Michael P.
15		McGrath.
16		I. CUSTOMER CHARGE
17	Q.	What is the ratemaking basis for customer charges and a demand related
18		charge?
19	A.	Both of these charges have their basis in the fact that public utilities, such as
20		electric, natural gas and water utilities, are both capital intensive and have other
21		fixed costs as a proportion of their annual revenue requirements. This means that
22		the utility incurs these costs regardless of the level of natural gas volumes flowing
23		through the distribution system.

Given that fact, it seems reasonable to charge a fixed monthly fee to recover some or all of these costs. It seems reasonable to me that residential and commercial customers would understand the basis for a "customer" charge as representing a charge to recover some or all of the costs to deliver, or distribute, natural gas to their home or business and to meter and bill the same. Ms.

Blattner's testimony presents the disparity between the current customer charges and the actual level customer costs associated with providing monthly service.

The introduction of demand based charges for the larger industrial gas customers is, in my opinion well overdue. There is a sound theoretical and practical basis for demand charges and this has been recognized for over a century. For example, a demand rate was developed by the British engineer Dr. James Hopkinson in 1892. In the U.S. the rate engineer Harry Barker, writing in the book Public Utility Rates (1917) describes Hopkinson's work and notes that at that time a three part rate was proposed with "... a charge based on the customer's maximum demand at any time (for this is related to the investment for that customer)... a second part, proportional to the amount of service shown by meter... a third part – a fixed sum to cover the cost per customer of expenses proportional only to the number of customers."(P.7) Notice that this was written at the turn of the last century where it was already recognized that customer demand directly caused the necessary level of investment and that a "customer charge", the 'third part" in his summary, was warranted.

1		A fixed charge per month for large industrial customers has already been
2		adopted by the natural gas utility serving Northern Idaho and by other gas
3		distribution companies in the Northwest as well.
4	Q.	What is the origin of fixed costs in a public utility revenue requirement?
5	A.	The four major components of a public utility's annual revenue requirement, the
6		basis for rates, include 1) operating and maintenance expense, 2) depreciation
7		expense, 3) taxes and 4) return of rate base. Even upon casual inspection one can
8		see that few costs vary in the test year with volume of service.
9		For example, depreciation and return do not vary with customer volumes
10		during the test year. The annual depreciation expense (\$21,707,112) is based on a
11		rate base and annual depreciation rate both approved by the regulator. So these are
12		"fixed" costs. Likewise the annual return is based on the approved rate base and
13		approved rate of return. The return too is a fixed cost. Property taxes are fixed and
14		based on rate base. Income taxes are based on the approved return times the tax
15		rate. Leaving us with the cost category of annual "operating and maintenance"
16		expenses which consist of labor costs - mostly fixed payroll and benefits with
17		some overtime. In sum, for a gas distribution system, a significant high level of
18		costs are fixed during the test year.
19	Q.	Why is there such a high level of fixed costs in a natural gas distribution
20		utility?
21	A.	First consider that a natural gas distribution system is designed and built to 1)
22		connect all customers to the distribution grid, and 2) to meet the maximum peak
23		demand required by customers. The size needed and commensurate reasonable

construction costs are approved by the regulator and the approved capital costs
become the main part of the utility's rate base. Utilities are capital intensive
meaning that there is a large capital investment needed for every dollar of
revenue. Gas distribution companies typically need a dollar or more of investment
for each dollar of revenue.

A.

The term demand (also called capacity) of a utility system is the cumulative peak demand of all customers in terms of usage during the peak day. A natural gas system is designed and built to meet the "design peak day" which is the peak load that would occur if the system experienced the occurrence of the lowest temperatures during the heating system." In the case of a natural gas distribution system this demand is expressed in term of therms or cubic feet of gas which can be delivered on the peak day.

Q. What is the basis for the establishment of customer and demand charges in a utility system?

The questions of both the establishment and level of customer charges and demand charges are key issues in the subsequent cost of service studies (COS), also called allocated cost of service studies (ACOSS). These COS studies provide the basis for 1) allocation of the revenue requirement to different classes of service and 2) provide information for the design of ultimate utility rates.

Cost of service studies can be performed on the basis of embedded (accounting) costs or on estimates of Long-run marginal or Short-run marginal costs. For regulated utilities in the US, mostly it is the embedded costs which are

Terzic, Di 5 Intermountain Gas Company

¹ Gas Rate Fundamentals, 4th Edition, American Gas Association Pate Committee 1987 P.229

the basis for a cost of service study and ensuing apportionment. As more fully
described in the testimony of Ms. Blattner, the COS proceeds by taking the annual
revenue requirement and apportioning it in three steps: functionalization,
classification and allocation. The functions are storage and gas supply,
transmission, distribution, other customer costs and revenue related costs. The
classification apportions the previously functionalized costs to demand related
(capacity), commodity related (gas volumes) and customer related costs. The third
step is to allocate the classified costs to the various customer classes. Demand
costs relate to the peak usage of a utility's customers. The end result is that the
COS develops the revenue required from each class of customer based on the
addition of the customer, demand and commodity costs attributable to that class.
The next step is the design of utility rates for each class guided by the
regulator's direction as to what portion of the customer, demand and commodity
related costs should go into a volumetric charge and how much into fixed monthly
•

Q.

A.

charges.

What underlying principle is the basis for allocating demand costs in a cost of service study?

According to Professor Alfred Kahn in The Economics of Regulation (1988) the basis for demand allocation is "the respective causal responsibilities of various buyers" (P.95/I), or in other words what is known among regulators as the "cost causer is the cost payer" principle. Kahn elaborates that the "proper measure of that responsibility is the proportionate share of each customer to total demand placed on the system at its peak."

1		This view is confirmed by Drs. Paul J. Garfield and Wallace P. Lovejoy in
2		Public Utility Economics (1964) as "The annual peak demand on the system
3		determines the size of the plant; the latter essentially determines the total demand
4		or capacity costs." They also point out that "the major difficulty arises in the
5		allocation of a cost category designated demand or capacity costs" and has "been
6		the subject of study since the turn of the last century [20 th]"
7		Probably the most quoted authority on public utility rate making is
8		Professor James Bonbright writing in Principles of Public Utility Rates. In
9		discussing the various cost apportionment formulas for capacity cost available,
10		Bonbright writes "of the formulas described the one that would probably come
11		closest to receiving support from the economists, at least from the standpoint of
12		cost analysis, is the system peak method." (P. 354)
13		Most state commissions, some with over a hundred years of experience,
14		have settled by now on their preferred demand allocation method or methods for
15		their jurisdictional gas and electric utilities. FERC has done the same and for
16		natural gas pipelines, switching in 1992 from a "Seaboard" formula of 50%
17		demand in the fixed rate and 50% in the volumetric, to a 100% of fixed cost in the
18		fixed rate (called straight fixed-variable).
19	Q.	What costs are related to the "customer charge" on a gas distribution
20		system?
21	A.	According to the Gas Rate Fundamentals handbook "Customer-related costs,
22		then, are primarily distribution and customer accounting costs. They are allocated

directly to the customer of a particular class of service. Metering costs are an example of customer-related costs." (P. 137)

These costs vary with the number of customer and typically include, beside meter reading costs, the costs of billing a customer and some distribution costs. The exact make up of costs associated with "customer charges" varies with the practices of the individual state commissions. That is, some states may include more distribution system costs than others related to demand.

The reason for this is that for residential gas meters and the utility's billing systems do not allow for residential and GS customers to be charged for their maximum demand on the system. Therefore the next best solution is to convert the expected demand charge into a customer charge, which is equitable as customers in this class are similar to each other so that the customer charge collects as a demand charge would.

The testimony of Lori B. Blattner indicates that Intermountain's unit customer-related costs are estimated at \$13.50 per month, while the Company's monthly customer charge is only \$2.50 in the summer and \$6.50 in the winter months. Thus, a customer going on vacation for a summer month and shutting off gas appliances would pay only \$2.50, which would be grossly inadequate to recover the fixed cost investment in the distribution system standing by to provide service for that customer during the entire month, let alone the associated meter reading and billing costs. The implication of that fact is that other customers would have to cover this shortfall in revenues.

1	Q.	Would higher residential customer charges negatively impact
2		disproportionate numbers of low income customers, compared to the
3		company's general population of residential customers?
4	A.	Not in this case. The company has prepared an analysis that shows that the usage
5		of low income customers is similar to the usage of the general population. Thus it
6		is not correct to assume that all low natural gas usage customers are also "low
7		income" customers. Low usage can come from the decision by a high income
8		customer to only use natural gas only for cooking rather than space heating. Low
9		usage can also occur annually from retirees who move to warmer climates in the
10		winter leaving their homes vacant for the high heating consumption months.
11		Conversely, high natural gas usage may be experienced by large but poor families
12		cooking and space heating with older less-efficient appliances in poorly insulated
13		homes.
14		Low income customers will always be affected greater by increases in the
15		cost of any essential compared to higher income customers. That is purely a
16		mathematical statement. Increasing the customer charge is economic efficient
17		pricing. Kahn directly addresses this issue by stating that variations from this
18		pricing may be made for "expediency and practicality" but that "objections to the
19		principle itself" are for the most part not susceptible to scientific refutation, since
20		basically they involve nonscientific value judgments." (P. 100-102/I) Having
21		attempted to deal with special rates for "low income" customers as a state PSC

commissioner during the high periods of inflation in the 1980's I would

discourage using utility rates to ameliorate problems of poverty.

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1	Q.	Would the shift in customer charge, as proposed by Intermountain,
2		discourage conservation or encourage unnecessary use of natural gas?
3	A.	I do not believe so. Correctly done the average customer should see a monthly bill
4		at the same level before the change as after. While the fixed customer charge will
5		increase, the volumetric charge will decrease, leading, on average, to a total bill
6		the same as before. Thus, there would not be any price signal indicating that
7		delivered gas service was any cheaper than before.
8		Even if the commodity price of natural is slightly lower in the future, due
9		to this shift, it is not people who use natural gas but their appliances and devices.
10		These devices do not see any price. When the weather gets colder the family
11		furnace or cooking range will not use more gas just because it is less expensive
12		than it was before. Yes, customers do control the thermostat, but is it likely that
13		small changes in gas commodity price will cause major changes in life style
14		choices (increasing thermostat settings in winter or cooking more often) for the
15		average consumer? Conversely, if the price of gas is lower, it is also highly
16		unlikely that consumers will go out and install a second furnace and a second
17		kitchen range.
18		With respect to which price signals to consumers would cause them to
19		replace lower efficiency furnaces and appliances for new ones, I believe that
20		consumers are more likely to change their furnaces and appliances due to
21		mechanical problems, age and rebates and other promotional programs than

changes in commodity gas costs. I doubt whether gas appliance sales have

skyrocketed during this recent period of commodity gas prices at the recent low

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1	\$2.00 per MCF level coming down from a high a few years ago of \$8.00 per
2	MCF.

Q.

A.

implement a demand charge for large industrial natural gas customers?

Yes, I do. As I indicated earlier in this testimony the capital investment in the natural gas system is a factor of the size of the system in terms of how much gas can be delivered in a specific period of time. The more gas required in that time period, called the "demand" (from the view of the customer and "capacity" from the view of the utility when making its capital investment), the larger, physically, the system needs to be and the greater capital cost in incurred. Under the most basic rate making principles that entities which cause the demand should pay their proportionate share of costs in meeting that demand. Volumetric use is not the

controlling factor here but the size of the system is since size dictates how much

gas can flow, at safe pressure, in the relevant time period.

Do you support Intermountain's proposal to change their rate structure and

For example, most of us are aware that filling a swimming pool with a garden hose would take longer than filling it with a fire hose. The final volume of water would be the same to fill the pool from either hose. However, the capacity or demand from the fire hose would be much greater than that through the garden hose. Most people would understand that a large fire hose would be more expensive than a garden hose and the same is true for the large natural gas pipes required by large industrial customers. The large industrial customers would have larger service pipes and they would use a larger portion of the capacity of the common distribution system in the streets.

Another cost associated with "demand" incurred by the distribution gas
system is the cost of Federal Energy Regulatory Commission (FERC) regulated
interstate natural gas pipeline system delivering gas to the distribution system's
city gate. In 1992 the FERC adopted a rate making design called "straight fixed-
variable" (SFV) which allocated all of the fixed costs to a monthly fixed charge
for capacity (demand) leaving only variable costs in the volumetric rate.

Q.

Distribution gas utilities as customers of natural gas pipelines pay a fixed monthly demand rate based on their reservation of maximum capacity needed. This capacity/demand is a function of the simultaneous maximum demand placed by the distribution customers on the system. If that demand increases the distribution gas utility must sign up for more capacity. If demand diminishes the utility can reduce its demand reservation. Thus the demand of large industrial customers, along with demand of other customer classes dictates how much pipeline capacity must be reserved. Thus an industrial demand charge will more fairly allow this cost to be allocated to the customers causing the demand. Since changes in rate design are generally designed to collect the same revenue requirement, as before the change, increases in fixed costs would be accompanied with a decrease in the volumetric rate.

II. FIXED COST COLLECTION MECHANICISM

Turning now to the second part of your testimony, do you have an opinion on whether the Commission should adopt he Company's proposal to implement a Fixed Cost Collection Mechanism ("FCCM")?

1	A.	Yes. It is my opinion that the FCCM presented in Mr. McGrath's testimony is a
2		necessary component of the Demand Side Management (DSM) program
3		presented in the testimony of Allison A. Spector in this proceeding.

A.

Ms. Spector's testimony includes a description of the company's proposed DSM program, the program direct cost and reference to a revenue decoupling proposal in the form of the FCCM Tariff in Mr. McGrath's testimony. The purpose of the FCCM is to mitigate revenue losses resulting from this conservation program and other factors. It is my opinion that the FCCM is a critical component of the DSM proposal and its acceptance by the commission would be in keeping with the public interest and good regulatory practice.

Q. What is the nature of the term "fixed costs" in the context of the FCCM proposal?

As I explained earlier, a natural gas utility incurs certain fixed costs during the test year period for which the revenue requirement is estimated, and upon which rates are based. These costs do not vary with the volume of natural gas delivered through the Company's distribution system or taken by any individual customer. An allocated cost of service study, as prepared by all natural gas utilities in support of rate design, has within it a breakdown of fixed and variable costs by customer class. The problem arises when natural gas distribution rates are designed to predominately recover costs in the volumetric component and experienced volumes fall below those expected. The result will be programmatic deficiency in revenue and failure to collect needed revenues.

1	Q.	Why would the acceptance of the FCCM be in the public interest and good
2		regulatory practice?
3	A.	Because a FCCM is a natural and important component or counter-weight to a
4		well designed and implemented_demand-side management (DSM) program. It is a
5		regulatory mechanism for mitigating economic penalties on the utility associated
6		with the desire to obtain environmental and consumer benefits commensurate
7		with a well-designed DSM program.
8		DSM is one technique for reducing natural gas distribution company
9		demand and usage. It usually responds to a utility regulatory commission's desire
10		to look at both supply-side and demand-side options, with an accompanying
11		analysis costs and rate impacts. Typical regulatory DSM objectives are the
12		promotion of efficiency in the consumption of energy and obtaining
13		environmental benefits. The Idaho Commission has extensive experience with
14		such programs, having accepted and reviewed filings by both its electric and
15		natural gas utilities.
16		The treatment of DSM programs in the natural gas distribution industry is
17		detailed in the National Regulatory Research Institute's (NRRI) August 1994
18		paper "Integrated Resources Planning for Local Gas Distribution Companies: A
19		Critical Review of Regulatory Policy Issues". That paper refers to the two basic
20		elements of a DSM program as "a set of administrative procedures and
21		ratemaking mechanism." In accordance with this report in these Intermountain

Gas Company proceedings Ms. Spector has presented the procedures for DSM

and Mr. McGrath has presented a rate making mechanism.

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1	Q.	Is a request for a decoupling mechanism, such as the FCCM proposal
2		appropriate when a utility adopts a demand side management program?
3	A.	Yes, it is. The Commission recognized this with its earlier cases in the electric
4		industry. For natural gas distribution utilities, the cited NRRI paper clearly states
5		that ratemaking mechanism elements when adopting DSM "generally attempt to
6		allow recovery of investments and expenses of various options, recovery of
7		revenues caused by lost sales due to successful implementation of demand-side
8		management (DSM) options, or otherwise make supply side and DSM options
9		equally profitable, offer additional financial incentives for successful DSM
10		options, and promote overall costs minimization." (Page 3) In this case, Mr.
11		McGraths testimony on FCCM lays out a specific proposal in keeping with the
12		DSM program.
13	Q.	Is ratemaking treatment to recover lost revenues an indispensable part of a
14		DSM proposal?
15	A.	It is. The NRRI report is direct on this point: "Recognizing the fact that adoption
16		of cost-effective DSM options may lead to a reduction in sales, and therefore, a
17		reduction of revenues and profits, mechanisms to compensate the utility for lost
18		revenues have been proposed and used." Thus, I believe it is indispensable.
19	Q.	Is there a case where a DSM program may not lead to a reduction in
20		"revenues and profits"?
21	A.	In most cases DSM would lead to reduction in revenues. However, if the
22		distribution gas company rate design had all fixed costs in a monthly fixed charge
23		or if rates were based on steep declining block rates, then the lost revenues would

merely reflect lower purchased gas costs. In that case the utility's return (profit
would be collected in the fixed charge or early rate blocks.

Q.

A.

This is not the case in regard to Intermountain Gas Company's tariffs where both the residential services tariffs RS-1 and RS-2 have fixed monthly customer charges of \$2.50 per bill April to November and \$6.50 December through March with an energy charge based on dollars per therm. In this type of rate design the bulk of the revenue comes to the utility in the energy charges and this would include revenues to cover the return component of the revenue requirement. There is also the exception where the DSM objective of reduction of negative environmental impacts is to be accomplished by increasing the direct use of natural gas.

Is a decoupling mechanism, such as the FCCM proposed here, only required when a distribution gas company applies for a DSM program?

No. A decoupling mechanism is appropriate, in my opinion, whenever a utility rate design is such that a decrease in sales volumes adversely affects the ability of the utility to earn a reasonable return on investment. Mr. McGrath's testimony listed a number of reasons why natural gas sales per customer were declining on Intermountain's system, and those factors are found all around the United States, not just here in Idaho. A legal principle in regulation is that the commission approved rates must give the utility a reasonable opportunity to earn a fair return on investment. When a commission has direct evidence that a regulatory policy or rate design results directly in the inability of a utility to have that opportunity, then the policy or rate design must be corrected or effects mitigated.

1	Q.	Is the FCCM the only decoupling mechanism available?
2	A.	No. Regulators have approved a variety of decoupling mechanisms based on local
3		preferences, practices and circumstances. The FCCM proposal for Intermountain
4		was made with knowledge of this Commission's first case to investigate financial
5		disincentives to energy efficiency in the case of an electric utility back in 2004.
6		The result was a pilot Fixed Cost Adjustment mechanism (FCA) for Idaho Power
7		Company in 2007. In 2012 that pilot was made permanent. Additionally, in 2015,
8		the Commission approved a three-year pilot program for an FCA mechanism for
9		Avista Utilities' electric and natural gas operations.
10	Q.	Have regulators explicitly cited lost revenue as a reason for implementing a
11		recovery mechanism?
12	A.	Yes, for example the Ontario Energy Board, the public utility regulatory agency
13		in the Province of Ontario, has explicitly listed, among its "Guiding principles for
14		the DSM Framework" as a principle number "4. Gas utilities will be able to
15		recover costs and lost revenues from DSM programs." ² In this case, we have a
16		regulator – the Ontario Energy Board – and there are likely others, which has
17		publicly tied decoupling as a required condition for DSM implementation.
18	Q.	What is the significance of an FCCM, or similar mechanism, to utility
19		investors?
20	A.	A regulated utility, such as a natural gas distribution company, is required to have
21		facilities sufficient to provide safe, reliable and adequate service to its customers.

 $^2\,$ As cited in its recent "Report of the Board Demand Side Management Framework for Natural Gas Distributers (2015-2020) EB-1024-0134"

This means that sufficient physical facilities must be built and available to provide

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	needed service. The funds to pay for the construction of the assets come from
	debt and equity provided by investors. Regulators do not include the cost of utility
	assets in the revenue requirement until the facilities are actually providing service.
	An announcement that the utility has implemented DSM indicates to the investor
	that the utility, with regulatory approval, is instituting programs to decrease sales
	of natural gas on the system. Without some mechanism to compensate for the
	revenue from these programmatic lost sales the investor would assume that the
	opportunity earn a reasonable return on their investment has been or is being
	diminished especially when the rate design, as in this case, is predominately based
	on volumes. This factor, unmitigated, would signal increased risk to the investor.
	Thus the establishment of FCCM provides a better opportunity, but again no
	guarantee, of reasonable returns in the future.
Q.	Does the issue of giving utility investors a reasonable opportunity to earn a
	fair return also extend to Intermountain's proposed increase in its customer
	charge for residential and commercial customers and the establishment of
	demand charges for large industrial customers?
A.	Yes, it does and for similar reasons. The FCCM is proposed in response to the
	request to establish a DSM program. The customer charge and demand charges
	are also designed to, in addition to addressing issues of equity and cost causation,

reduce the uncertainty of revenue collection but from all of the other factors

which affect volumetric sales negatively as I explained earlier in my testimony.

- 22 Q. Does that conclude your testimony?
- A. Yes it does.

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Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

IN THE MATTER OF THE APPLICATION OF)
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THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
AND CHARGES FOR NATURAL GAS)
SERVICE TO NATURAL GAS CUSTOMERS)
IN THE STATE OF IDAHO)
)

EXHIBIT 17

Curriculum Vitae



Branko Terzic

BERKELEY RESEARCH GROUP, LLC 1800 M Street NW, 2nd Floor | Washington, DC 20036

Direct: 202.480.2647 bterzic@thinkbrg.com

EDUCATION

B.S. Engineering University of Wisconsin – Milwaukee, 1972

PRESENT EMPLOYMENT

Managing Director, Berkeley Research Group LLC

PREVIOUS POSITIONS

President

Branko Terzic & Associates, Inc. June 1, 2014 – May 25, 2015

Executive Director

Deloitte Center for Energy Solutions June 1, 2012-May 30, 2014

Regulatory Policy Leader in the Energy & Resources Group

Deloitte Services LP May 24, 1999 - May 30, 2014

Regional Managing Partner of Resources, Energy & Infrastructure Practice

Deloitte & Touche Central Europe LLP 1999-2004

Chairman, President and Chief Executive Officer

Yankee Energy System, Inc. (NYSE Listed company later acquired by NU in 1999) 1994 - 1998

Managing Director

Arthur Andersen Economic Consulting, Washington, D.C. 1993-1994

Commissioner

U.S. Federal Energy Regulatory Commission October 20, 1990, to May 24, 1993



Group Vice President

AUS Consultants; Moorestown, New Jersey (Regional Office: Milwaukee, Wisconsin) December 1, 1986, to October 19, 1990

Commissioner

State of Wisconsin Public Service Commission - Madison, Wisconsin March 1, 1981, to December 1, 1986

Partner

Terzic & Mayer Public Utility Consultants - Milwaukee, Wisconsin 1979 to 1981

Vice President

Associated Utility Services, Inc. (now AUS Consultants) - Milwaukee, Wisconsin 1976 to 1979

Staff Appraiser

American Appraisal Associates, Inc.- Milwaukee, Wisconsin 1974 to 1976 and 1969 to 1971

<u>Special Investigations Engineer and Environmental Engineer</u>

Wisconsin Electric Power Company - Milwaukee, Wisconsin 1972 to 1974

HONORARY DOCTORATES

2009 Doctor of Sciences in Engineering University of Wisconsin-Milwaukee

PROFESSIONAL AWARDS, RECOGNITION

- 2009 Energy Efficiency Forum inductee HALL OF FAME June 15, 2009 Energy Efficiency Forum, National Press Club, Washington, DC
- 2008 "Champion" Award February 6, 2008

 Women's Council on Energy and Environment, Washington, DC
- 2002 Natural Gas Roundtable Appreciation Award December 17, 2002 Natural Gas Roundtable, Washington DC
- 1999 Distinguished University Graduate 1999 Commencement May 1999 University of Wisconsin Milwaukee
- 1993 Distinguished Service Award October 5, 1993 James C. Bonbright Utility Center,
 University of Georgia

 Exhibit No. 17
 Case No. INT-G-16-02



- 1991 Achievement Award for Founding of the Society November 21, 1991 Society of Depreciation Professionals
- 1990 State of Wisconsin Certificate of Congratulations November 16, 1990 Governor Tommy Thompson
- 1990 State of Wisconsin Racing Board Resolution of Commendation November 16, 1990 Wisconsin Racing Board
- 1989 Citizen of the Year 1989 May 1, 1989 Greater Milwaukee Legal Auxiliary
- 1987 National Association of Regulatory Utility Commissioners Engineers' Resolution of Commendation June 18, 1987 National Conference of Regulatory Utility Commission Engineers

1983 Honorary Kentucky Colonel appointment Governor John Y. Brown

PROFESSIONAL AFFILIATIONS

Prior

Director, American Gas Association 1994-1998

Director, New England Council 1994-1998

Delegate of the Energy Industry, U.S.A. Department of Commerce's Transatlantic

Business Dialogue, 1996

Member, National Association of Regulatory Utility Commissioners

NARUC Committee on Finance and Technology, 1985 to 1986.

NARUC Ad Hoc Committee on Insurance in Regulated Industry, 1986.

Chairman, NARUC Committee on Engineering, 1983-1985. Subcommittees included

Depreciation, Management, Audit, and Valuation

Co-Chairman Ad Hoc Committee on Utility Diversification 1986.

Present

Member, Energy Efficiency Forum Executive Committee

Member, Society of Depreciation Professionals

Member, Society of Utility Regulatory Financial Analysts

Member, Association of Energy Engineers

Member, The Natural Gas Roundtable

Member, Energy Bar Association

Member, United States Association for Energy Economics

Senior Member, American Society of Mechanical Engineers

Faculty Member, The Washington Campus MBA Programs



BUSINESS AND NOT-FOR-PROFIT AFFILIATIONS

Chairman, State of Wisconsin Racing Board (State official in part-time capacity) May 27, 1988, to October 19, 1990 Madison, Wisconsin

Board Member National Regulatory Research Institute 1988 to 1990 at The Ohio State University

PUBLICATIONS

ARTICLES (Representative listing)

"10 [Electric power] Myths"
July-August 2013 ELECTRIC PERSPECTIVES

"History repeats itself: a guide from 30 years ago" September 2009 OIL AND GAS FINANCE JOURNAL

"The Future of Conventional Fuels"
October 2009 OIL AND GAS FINANCIAL JOURNAL

"Regulators and Risk: Deloitte's 2009 Survey of State Regulators" May 2009 EEI ELECTRIC PERSPECTIVES

"The electricity challenge of the 21st century"
June 2007 POWER magazine

"The Economics of Climate Change: The Stern Review" August 2007 AMERICAN GAS magazine

"100 Years of Regulation"

July 24, 2007 Milwaukee Journal Sentinel newspaper (with George Edgar)

"Global Regulation: Exporting America to the World"
February 2007 Public Utilities Fortnightly (with Gregory Aliff)

"The ABCs of Regulation"

February 2007 Public Utilities Fortnightly (with Gregory Aliff)

"The Russians Are Coming"

July-August 2006 Energy Biz (w Rebecca Ranich)

"North America: A Step in the Right Direction" in <u>THE WORLD ENERGY BOOK</u> August 2006 The Petroleum Economist Ltd. London, UK



"Reinventing The Classic Business Strategy"

December 2005 Public Utilities Fortnightly (w David Fornari)

"New energy law to influence mergers"

Nov/Dec 2005 ENERGY/BIZ Magazine (with Robert Robinson)

"Lessons Learned From the L.A. Blackout"

November 2005 Public Utilities Fortnightly (w Greg Aliff)

"A Lost Art?"

November./December 2004 Electric Perspectives (w Gregory Aliff)

"European Infrastructure: Billions Needed in Investment"

February 2004, Public Utilities Fortnightly (w Thomas J. Flaherty

"Today's Electric Power Grids"

Winter 2003/2004 The National Interest (with Gregory Aliff)

"Investment in Russia: Superpower"

February 1, 2003 Public Utilities Fortnightly (w James Balaschak)

"Distribution Companies of the Future"

December 2002 IEEE Power Engineering Review

"U.S consumers less aware of energy issues"

December 2002 Electric Light & Power (w Gregory Aliff)

"Germany Taking The Lead in Electricity and Gas"

January 15, 2000 Public Utilities Fortnightly (w/ B. Wurm & Y. Dietrich)

"Restructuring Models for the Gas Industry"

March 1999, Natural Gas Magazine

"Restructuring, My Way" (Electric Industry Commentary)

February, 1, 1999 Public Utilities Fortnightly

"The New Energy Deal: Simplicity and Savings"

First Quarter 1999, Deregulation Watch, Quarterly Report

"Incentive Regulation: Efficiency in Monopoly"

Winter 1994, Natural Resources & Environment

"Incentive Regulation and Regulatory Forbearance: Appropriate Responses to the Ever-Competitive Market Place?"

October 1992, Exnet Public Utilities Reports, Inc.



"The Future of Independents"

October 1992, Institutional Investor

"Gazing Into the Post-Order 636-A Natural Gas World" August 31, 1992, <u>The Oil Weekly</u>

"Gas in Britain: Regulation of a Privatized Former State Monopoly" May 26, 1988, Public Utilities Fortnightly with Sir James McKinnon

"Reflections on the Regulatory Process: An Interview with Commissioner Terzic" December 25, 1986, Public Utilities Fortnightly

CONTRIBUTIONS

Global Strategic Assessment, 2009 Institute for National Strategic Studies Editor Patrick M. Cronin, National Defense University Press, Washington, DC 2009

The World Crisis: The Way Forward After Iraq (in US by Skyhorse Publishing 2008) editor Robert Harvey chapter on energy by Branko Terzic.

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Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

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SERVICE TO NATURAL GAS CUSTOMERS)
IN THE STATE OF IDAHO)
)

DIRECT TESTIMONY OF LORI A. BLATTNER
FOR INTERMOUNTAIN GAS COMPANY
August 12, 2016

1		I. INTRODUCTION
2	Q.	Please state your name, title and business address.
3	A.	My name is Lori A. Blattner. I am a Regulatory Analyst with Intermountain Gas
4		Company ("Intermountain" or "Company"). My business address is 555 South
5		Cole Road, Boise, ID 83707.
6	Q.	Ms. Blattner, would you please summarize your educational and professional
7		experience.
8	A.	I graduated from University of Idaho in 1993 with a Bachelors degree in
9		Agricultural Economics. I joined Intermountain Gas in 1997. During my time in
10		the Regulatory Department, I have attended several ratemaking classes, including
11		a Threshold Associates cost allocation training, Navigant Consulting cost of
12		service workshop, and an SGA Ratemaking seminar. Throughout my career at
13		Intermountain, I have been responsible for cost of service and rate making. I have
14		also been involved at a high level in integrated resource planning, developing the
15		annual purchased gas cost adjustment, weather normalization and forecasting.
16	Q.	Have you previously testified before this Commission?
17	A.	No.
18	Q.	What is the purpose of your testimony?
19	A.	My testimony covers three areas. First, I will discuss and support the weather
20		normalization process used to develop the test period billing determinants.
21		Second, I will discuss the allocated class cost of service study prepared for this
22		case. Third I will discuss and explain the rate design changes that are being
23		proposed in this proceeding.

- 1 Q. Are you sponsoring any exhibits with your testimony?
- 2 A. Yes, I am sponsoring the following exhibits:

Ex. 18	Weather Normalization Opinion
Ex. 19	Minimum System Study Results
Ex. 20	Class Cost of Service Summary Results
Ex. 21	Class Cost of Service Results – Account Detail
Ex. 22	Class Cost of Service Account Inputs
Ex. 23	Class Cost of Service Allocation Factors
Ex. 24	Rate Design Calculations

4 II. WEATHER NORMALIZATION

- 5 Q. Is Intermountain proposing an adjustment to reflect normal weather?
- 6 A. Yes.
- 7 Q. Why is an adjustment to gas utility revenues and volumes to normalize
- 8 **weather appropriate?**
- 9 A. Temperature is the primary driver of variances in natural gas usage, and the 10 Company's rates include charges that are based on consumption. Since these 11 charges are dependent on consumption, variations in weather will affect the 12 amount of revenue received by the Company. For example, a year with lower 13 consumption due to warmer than normal temperatures will result in lower 14 revenues for the Company. Conversely higher consumption due to colder than 15 normal temperatures will result in higher revenues for the Company. The 16 Company's proposed DSM programs will also result in incrementally lower usage 17 per customer.

1		Weather Normalization is the term used to describe the process by which
2		usage levels are adjusted to the level they would have been under normal weather
3		conditions and from which normalized (pro forma) revenues can be determined.
4	Q.	Would you please describe the weather normalization process?
5	A.	Yes. To determine the degree to which actual gas sales were higher or lower than
6		normal as a result of actual weather, it is necessary to first quantify the
7		relationship between weather and sales. This quantification is achieved through
8		the use of multiple regression analysis. The company developed regression
9		equations based on eleven years of data: one that describes RS-1 sales; another
10		that describes RS-2 sales; and one that describes small commercial sales (GS-1).
11	Q.	What are HDD's?
12	A.	HDD's, or heating degree days, are units used to relate a day's temperature to the
13		energy demands of temperature sensitive load, primarily for space heating.
14		HDD's are calculated by subtracting a day's average temperature from a reference
15		temperature, in this case 65° Fahrenheit.
16	Q.	Please continue with your explanation of the weather normalization process.
17	A.	Once the regression equations have been specified and estimated, it is the
18		coefficients of the weather variables that are of primary importance to the weather
19		adjustment process. These coefficients measure the response of sales to changes
20		in the weather. For example, the coefficient of HDD65 in the residential equation
21		represents the change in the number of therms per customer that a change in one
22		HDD65 would cause. By multiplying this coefficient by the difference between
23		the normal number of heating degree days for a particular month and the number

1		that actually occurred, the difference between actual and normal therms per
2		customer is determined.
3	Q.	What data did you use to determine the normal heating degree days?
4	A.	Normal heating degree days are based on a rolling 30-year average of heating
5		degree days reported each month by the National Weather Service. The IGC
6		service area contains regions with different weather patterns. To incorporate
7		these different weather patterns normal weather was constructed using customer
8		class weighted weather data from the Boise, Caldwell, Twin Falls, Sun Valley,
9		Pocatello, Rexburg, and Idaho Falls weather stations. Each year, normal is
10		recalculated to include the most recent year and drop off the oldest year, thereby
11		reflecting the most recent information available. The normal weather used in this
12		weather normalization process includes the 30 year period 1986 through 2015.
13	Q.	Is your proposed weather adjustment process consistent with sound
14		statistical practices and the methodology approved in the Company's
15		Weather Normalization Case?
16	A.	Yes, the methodology has been reviewed by two experts in statistics and
17		forecasting, Professors Fry and Shannon from Boise State University. In their
18		opinion, attached as Exhibit 18, "the methods used by Intermountain Gas
19		Company are an appropriate and adequate basis for weather normalization". They
20		go on to state that Intermountain's approach follows the methodology approved
21		by the Idaho Public Utilities Commission in Case U-1034-134.
22	Q.	What are the results of the weather normalization process?

1 A. The test year in this proceeding is the twelve months ending December 31, 2016, 2 and consists of six months of actual data, January through June of 2016, and six 3 months of forecasted data. The six months of actual data has been weather normalized as discussed above. The results of the weather normalization are 4 5 summarized in Table B.1 below.

Table B.1: Weather Normalization Results

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Rate Class	Actual HDD	Normal HDD	Actual Therms	Normal Therms	Difference Therms
R-1	4,003.2	3,985.6	22,722,002	22,660,127	(61,875)
R-2	3,891.0	3,931.4	118,984,790	119,838,399	853,609
GS-1	4,076.1	4,034.9	71,988,101	71,008,852	(979,249)
Total					(187,515)

- 7 The actual and normal degree days vary for each of the rate classes due to the 8 weather station weighting process described above. Overall, the weather 9 normalization adjustment results in a reduction in usage of 187,515 therms. There 10 is a corresponding revenue adjustment as explained by Company witness Darrington.
 - III. ALLOCATED CLASS COST OF SERVICE STUDY
- 13 O. What is an Allocated Class Cost of Service Study ("ACOSS")?
- 14 An ACOSS is an analysis of costs that assigns to each customer or rate class its Α. 15 proportionate share of the utility's total cost of service, i.e., the utility's total 16 revenue requirement. The results of these studies can be utilized to determine the 17 relative cost of service for each customer class and to help determine the 18 individual class revenue responsibility.
 - Q. What is the purpose of an ACOSS?

1	A.	The purpose of an ACOSS is to determine what costs are incurred to serve the
2		various classes of customers of the utility. When these costs are all tabulated, the
3		rate of return that is provided by each class of service of the utility can be
4		determined. The ACOSS is a tool used to assist in determining revenue
5		responsibility by rate class and rate design. The results of the ACOSS will
6		provide the analyst with the data necessary to design cost-based rates

Q. What is the guiding principal that should be followed when preparing anACOSS?

A. Cost causation is the fundamental principle applicable to all cost studies for purposes of allocating costs to customer groups. Cost causation addresses the question; which customer or group of customers causes the utility to incur particular types of costs? In order to answer this question, it is necessary to establish a relationship between a utility's customers and the particular costs incurred by the utility in serving those customers.

Q. What are the steps to performing ACOSS?

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16 A. In order to establish the cost responsibility of each customer class, initially a three 17 step analysis of the utility's total operating costs must be undertaken. The three 18 steps which are the predicate for an ACOSS are: (1) cost functionalization; (2) 19 cost classification; and (3) cost allocation of all the costs of the utility's system.

Q. Please describe cost functionalization.

A. The first step, cost functionalization, identifies and separates plant and expenses into specific categories based on the various characteristics of utility operation.

Intermountain's functional cost categories associated with gas service include:

1		Storage, Transmission, and Distribution. In addition, the ACOSS includes a
2		function for the cost of gas in order to separately track gas costs from base rate
3		costs. Gas costs are addressed in the Company's annual Purchased Gas Cost
4		Adjustment filing (PGA) and are not part of this proceeding.
5	Q.	Please describe cost classification.
6	A.	Classification of costs, the second step, further separates the functionalized plant
7		and expenses into the three cost defining characteristics of: (1) customer related;
8		(2) demand or capacity related; and (3) commodity related.
9		Customer costs are incurred to extend service to and attach a customer to
10		the distribution system, meter any gas usage and maintain the customer's account
11		Customer costs are largely a function of the number and density of customers
12		served, and continue to be incurred whether or not the customer uses any gas.
13		They may include capital costs associated with minimum size distribution mains,
14		services, meters, regulators and customer billing and accounting expenses.
15		Demand costs are capacity related costs associated with a plant that is
16		designed, installed and operated to meet maximum hourly or daily gas flow
17		requirements, such as transmission and distribution mains or more localized
18		distribution facilities which are designed to satisfy individual customer maximum
19		demands.
20		Commodity costs are those costs that vary with the throughput sold to, or
21		transported for, customers.
22	Q.	Please describe cost allocation.

The final step is the allocation of each functionalized and classified cost element
to the individual customer or rate class. Costs are directly assigned or are
allocated on customer, demand, commodity and internal allocation factors.

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A.

Direct assigned relates to the specific identification and isolation of plant and/or expenses that are incurred to serve a specific customer or group of customers. Direct assignments are based on analyses of detailed data that directly links costs to a rate class, or to a subset of customers in a rate class. Direct assignment of costs is the preferred allocation approach because no allocation is required to determine the costs of serving customers in each class. However, it is not realistic to assume that a large portion of the Company's plant and expenses can be directly assigned as the majority of the costs are joint use facilities.

Customer, demand and commodity external allocation factors such as the number of customers, peak day usage, and annual usage are developed from the Company's records. Internal allocation factors are developed within the ACOSS from previously allocated costs, such as plant or labor costs.

Q. How have the demand-related costs been allocated in the ACOSS?

Demand costs have been primarily allocated using a coincident peak demand methodology. As described by Company Witness Gilchrist, Intermountain's system has been designed and built to meet the peak demands of the customers, therefore allocating the demand costs on the basis of peak day utilization is in keeping with the cost causation principle. The coincident peak day used to develop the allocation factor is the Company's most recent peak day which occurred January 1, 2016.

1	Q.	How was distribution mains plant account, Account 376, classified and
2		allocated in the ACOSS?

3 A. A portion of the distribution mains account was classified as customer and the 4 remaining costs were classified as demand. Identifying a portion of mains 5 investment as customer related is an accepted principle throughout the gas 6 industry. The assumption is that distribution mains (FERC Account No. 376) are 7 installed to meet both system peak load requirements and to connect customers to the utility's gas system. Therefore, to ensure that the rate classes that cause the 8 9 investment in this plant are charged with its cost, distribution mains should be 10 allocated to the rate classes in proportion to their peak period load requirements and numbers of customers. 11

Q. What are the factors that affect the level of distribution mains facilities installed by a utility?

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A.

There are two cost factors that influence the level of distribution mains facilities installed by a utility in expanding its gas distribution system. First, the size of the distribution main (i.e., the diameter of the main) is directly influenced by the sum of the peak period gas demands placed on the utility's gas system by its customers. Secondly, the total installed footage of distribution mains is influenced by the need to expand the distribution system grid to connect new customers to the system. Therefore, to recognize that these two cost factors influence the level of investment in distribution mains, it is appropriate to allocate such investment based on both peak period demands and the number of customers served by the utility.

Q.	How is the customer	component	of distribution	mains	determi	ined?
ν.	110 W is the customer	component	or distribution		uctel III	mcu.

Α.

The two most commonly used methods for determining the customer cost component of distribution mains facilities are: (1) the zero-intercept approach; and (2) the most commonly installed, minimum-sized unit of plant investment approach.

Under the zero-intercept approach, which is the method utilized in Intermountain's ACOSS, a customer cost component is developed through regression analyses to determine the unit cost associated with a zero inch diameter distribution main. The method regresses unit costs associated with the various sized distribution mains installed on the utility's gas system against the actual size (diameter) of the various distribution mains installed. The zero-intercept method seeks to identify that portion of plant representing the smallest size pipe required merely to connect any customer to the utility's distribution system, regardless of the customer's peak or annual gas consumption.

The most commonly installed, minimum-sized unit approach is intended to reflect the engineering considerations associated with installing distribution mains to serve gas customers. This method utilizes actual installed investment units to determine the minimum distribution system rather than a statistical analysis based upon investment characteristics of the entire distribution system. While the zero-intercept method, with reliable data, estimates the customer costs associated with a zero-size pipe diameter, the minimum-size method may include some capacity costs since any minimum size pipe considered will, in fact, be capable of actually delivering some gas.

Q.	Please discuss	how the z	ero-intercep	t study was	performed	and its	results.
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2 Α. The results of the zero-intercept study are shown in Exhibit 19. The Company's 3 plant accounting records provided the installed cost, footage, type (plastic, steel), size (diameter) and vintage (date of installation) for the distribution mains. The 4 5 vintage installed costs were translated to a common current cost using the Handy-6 Whitman Index ("HWI"). The HWI calculates cost trends for different types of 7 utility construction with separate indices for gas, electric and water industries. 8 Using the HWI adjusted costs, an installed cost per foot was calculated for each 9 pipe size and type and a regression analysis of the unit costs and pipe size was 10 performed for both steel and plastic pipe types. The results of the regression 11 analysis can be expressed formulaically as:

y = mx + b

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Where: y = average cost per installed foot of Intermountain's distribution mains

m = cost per installed foot per inch of pipe diameter

x = diameter of distribution mains

b = cost per installed foot

The regression analysis shows that regardless of the diameter of the main, the average cost of a distribution main in Intermountain's system will be at least equal to \$8.55 per installed foot. This per foot cost component is related to the process of extending the distribution mains to connect customers, which is a function of the length of the main and not the size of

1		the main, and represents the customer cost component of distribution
2		mains.
3	Q.	How were the results of the zero-intercept study used in the ACOSS?
4	A.	As shown in Exhibit 19, the customer cost unit rate for both steel and plastic type
5		pipe was applied to the total distribution mains footage for each pipe type to
6		determine the total customer costs. This total customer cost was divided by the
7		total HWI adjusted cost of distribution mains to provide the customer cost
8		percentage of 47.16%. This percentage was used in the ACOSS to apportion the
9		historical installed costs of distribution mains to the customer component and
0		allocated to the rate classes on a customer factor. The remaining distribution
1		mains costs were classified as demand and allocated on the peak day factor.
12	Q.	How were the other distribution plant accounts classified in the ACOSS?
13	A.	Plant accounts 380 through 385 are classified as customer related. These
4		accounts include costs related to services, meters, meter installations, and
5		regulators. Plant accounts 375, Structures and Improvements, and 378,
6		Measuring and Regulation, are classified as demand. Account 374, Land and
17		Land Rights, was allocated on an internal factor based on structures, mains, and
8		services and therefore has costs classified as both demand and customer.
9	Q.	How were the distribution plant accounts allocated to the rate classes?
20	A.	As noted above the demand component of distribution mains is allocated on the
21		peak day factor. The other two demand related distribution plant accounts were
22		allocated using a peak and average methodology. Accounts 375, Distribution
23		Structures and Improvements, and 378, Distribution Measuring and Regulation

1		Equipment, contain costs related to both peak and annual usage both of which are
2		included in the calculation of the peak and average allocation factor.
3		The services, meters, meter installation and house regulator accounts were
4		allocated on weighted customer basis. The weighting factor was based on a study
5		of the costs of meters for each rate class. Account 385, Industrial Regulation, was
6		allocated on a weighted customer basis excluding the residential classes.
7	Q.	How were the storage plant accounts treated in the ACOSS?
8	A.	The storage plant accounts contain the costs related to the Company's LNG
9		facilities. As discussed by Company Witness Gilchrist these facilities are needed
10		to provide deliverability and reliability during peak periods. Therefore, the
11		storage plant accounts are classified as demand and allocated on a peak day basis.
12	Q.	How were the transmission plant accounts treated in the ACOSS?
12 13	Q. A.	How were the transmission plant accounts treated in the ACOSS? The transmission plant accounts contain the costs related to the Company's high
13		The transmission plant accounts contain the costs related to the Company's high
13 14		The transmission plant accounts contain the costs related to the Company's high pressure transmission facilities. As discussed by Company Witness Gilchrist
13 14 15		The transmission plant accounts contain the costs related to the Company's high pressure transmission facilities. As discussed by Company Witness Gilchrist these facilities were designed and sized to provide deliverability during peak
13 14 15 16		The transmission plant accounts contain the costs related to the Company's high pressure transmission facilities. As discussed by Company Witness Gilchrist these facilities were designed and sized to provide deliverability during peak periods. Therefore, the transmission plant accounts are classified as demand and
1314151617	A.	The transmission plant accounts contain the costs related to the Company's high pressure transmission facilities. As discussed by Company Witness Gilchrist these facilities were designed and sized to provide deliverability during peak periods. Therefore, the transmission plant accounts are classified as demand and allocated on a peak day basis.
13 14 15 16 17	A. Q.	The transmission plant accounts contain the costs related to the Company's high pressure transmission facilities. As discussed by Company Witness Gilchrist these facilities were designed and sized to provide deliverability during peak periods. Therefore, the transmission plant accounts are classified as demand and allocated on a peak day basis. How were the general and intangible plant accounts treated in the ACOSS?
13 14 15 16 17 18	A. Q.	The transmission plant accounts contain the costs related to the Company's high pressure transmission facilities. As discussed by Company Witness Gilchrist these facilities were designed and sized to provide deliverability during peak periods. Therefore, the transmission plant accounts are classified as demand and allocated on a peak day basis. How were the general and intangible plant accounts treated in the ACOSS? The general and intangible plant accounts were allocated on an internal factor

1	A.	The accumulated reserve and depreciation expense were allocated on internal
2		factors based on the allocation of the associated plant.
3	Q.	Please describe the method used to allocate the storage, transmission and
4		distribution Operations and Maintenance ("O&M") expense?
5	A.	In general, these expenses were allocated on the basis of the cost allocation
6		methods used for the Company's corresponding plant accounts. A utility's O&M
7		expenses generally are thought to support the utility's corresponding plant in
8		service accounts. As a result, the allocation basis used to allocate a particular
9		plant account will be the same basis as used to allocate the corresponding expense
10		account.
11	Q.	How were the customer accounting expenses, accounts 902 – 904, treated in
12		the ACOSS?
13	A.	Meter reading expense, account 902, is allocated on the basis of the number of
14		customers. Customer records and collection expense, account 903, is allocated on
15		a weighted customer basis based on meter costs. Account 904, uncollectible
16		expense, is allocated to the residential and general service classes based on an
17		analysis of account write-offs.
18	Q.	How were customer service and sales expenses treated in the ACOSS?
19	A.	Customer service expenses, accounts 907 and-908, are allocated on a customer
20		basis. Sales expenses, accounts 910 – 913, are allocated to the residential and
21		general service classes on a peak day throughput basis.
22	Q.	Please describe the treatment of Administrative and General ("A&G") costs
23		in the ACOSS.

1	A.	Accounts 923 and 924, outside services and property insurance, are plant related
2		and allocated on an internal factor consisting of allocated storage, transmission
3		and distribution plant. Accounts 925 and 926, injuries and damage and employee
4		pensions and benefits, are labor related costs and are allocated on an internal labor
5		factor. Rents and general plant maintenance expenses, accounts 931 and 932, are
6		allocated on total plant basis and the remaining A&G expenses are allocated on an
7		internal factor comprised of O&M expenses excluding A&G.

8 Q. How were taxes other than income taxes treated in the ACOSS?

9 A. Taxes other than income were allocated on a plant or labor basis depending on the
10 nature of the tax. For example, payroll taxes were allocated on a labor basis while
11 property taxes were allocated on the basis of plant.

12 Q. How were income taxes allocated to each customer class?

13 A. Income taxes are calculated for each rate class based on the pre-tax net income for the class.

Q. What rate classes were included in the ACOSS?

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16 A. In this proceeding Intermountain is proposing to restructure some of its existing
17 rate classes and the revised rate classes are those used in the ACOSS. Currently
18 Intermountain has two residential rate classes with the primary difference between
19 the classes being the presence of gas water heating. Intermountain is proposing to
20 combine these two rate classes into a single residential rate class. Intermountain
21 is also proposing to combine its two industrial customer transportation rate
22 classes, T4 and T5, into a single rate class.

Q. Why are these classes being restructured?

1	A.	As more fully explained below, Rate Schedules RS-1 and RS-2 are being
2		combined because there is no justification for having different rate classifications
3		for customers based on whether they use gas for space heating or water heating in
4		addition to space heating.
5		With the addition of a demand charge to the T-4 customer class, the T-4
6		and T-5 classes are essentially the same type of service. Therefore, they are being
7		combined into a single class of service.
8	Q.	Please describe the results of the ACOSS?
9	A.	The results of the ACOSS are shown on Exhibit 20. Page 1 of this exhibit
10		provides a summary of the rate base, revenues, expenses and returns at current
11		rates by class. As shown on line 17, the residential class is slightly below the
12		system average return while the Large Volume Sales (LV-1) and Firm Transport
13		Service class (T-4) show returns well above the system average. The General
14		Service class (GS) shows a return significantly below the system average. The
15		Interruptible Transport Service (T-3) exhibits a return well above the system
16		average which is to be expected as this class is not allocated any peak demand
17		related costs.
18	Q.	Does the ACOSS show the class revenue requirements at equal rates of
19		return?
20	A.	Yes. Exhibit 20, Page 2, provides the results by class at equal rates of return.
21		Line 10 of this exhibit shows the level of the revenue deficiency or surplus
22		necessary to move the class to the system average return. Line 12 of this exhibit
23		shows the revenue increase or decrease proposed for each rate class and line 20

- shows the propose return for each class at the proposed rates. This information is summarized in Table 2 below:
 - TABLE B.2 Summary of ACOSS Results

Rate Class	Return @	Revenue	Proposed	Return @
	Current Rates	(Deficiency)/Surplus	Increase	Proposed
		@ Equal Return		Rates
Residential	4.41%	(\$7,775,305)	\$7,755,305	7.42%
General	2.21%	(\$4,466,759)	\$4,466,759	7.42%
Service				
Large Volume	23.38%	\$141,850	(\$141,805)	7.42%
T3	143.99%	\$528,042	(\$528,042)	7.42%
T4	11.45%	\$1,386,472	(\$1,386,472)	7.42%
Total	4.85%	(\$10,165,700)	\$10,165,700	7.42%

- 4 Q. Please explain the remaining pages of Exhibit 20 and Exhibits 21, 22 and 23.
- 5 A. Exhibit 20, page 3 shows the rate base by function by class. Page 4 provides a
 6 functional cost of service, by class at equal rates of return and page 5 provides a
 7 functional and total unit cost analysis by class. The unit cost analysis provides
 8 support for the proposed customer and demand charges.

Exhibit 21 shows how each account is classified and allocated to the classes. Exhibit 22 shows how the amount of each account and how the account is functionalized, classified and allocated. Exhibit 23 provides all the external and internal allocation factors used in the study.

IV. RATE DESIGN

A. Introduction

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15 Q. Please explain the organization of your testimony concerning the Company's 16 proposed changes to rate classes, rate structures, and rate design.

1	A.	In subsections B, C, D, and E of this Section IV of my testimony, I will describe
2		and explain the Company's proposals related to rate schedules and rate structures
3		as follows. Specifically, I will explain the Company's proposals to:
4		1. Eliminate the current rate schedules for residential heating service (Rate
5		Schedule RS-1) and residential heating and hot water service (Rate Schedule
6		RS-2) and create a single rate schedule for service to all residential customers
7		(Rate Schedule RS);
8		2. Modify the Rate Schedule GS-1 rate structure so that the rates charged to the
9		customers in this class more closely reflect the Company's costs to serve these
10		customers, helping to reduce subsidization within the class;
11		3. Eliminate the seasonal rate structures by which residential and general service
12		customers are charged higher rates in the summer than in the winter periods;
13		4. Combine the T-4 and T-5 rate schedules to create a single rate structure for the
14		Company's Industrial firm transportation service customers (Rate Schedule
15		T-4);
16		5. Modify the Rate Schedule LV-1 rate structure, by adding a demand charge, so
17		that the customers in this class are charged for the distribution system capacity
18		that is made available for their service;
19		6. Apply the current Rate Schedule T-5 rate structure, which includes a demand
20		charge, to the proposed Rate Schedule T-4 rate structure,
21		In subsection F of this Section IV of my testimony, I will present and support the
22		calculations and analysis that I performed to develop the Company's proposed
23		rates.

1	Q.	In developing the rate design proposals that you describe and support in the
2		following sections, were you guided by any principles and directives?
3	A.	Yes, I took into account (1) the findings and recommendations of Company
4		Witness Terzic, in his testimony in this proceeding concerning customer charges
5		and demand charges and (2) the principles of rate design that were developed by
6		James C. Bonbright.
7	Q.	Please summarize Company Witness Terzic's findings and recommendations
8		concerning customer charges and demand charges.
9	A.	Mr. Terzic explains that customer charges and demand charges are two types of
10		fixed fees that are appropriate elements of sound rate design, because these
11		charges do not vary based on the level of natural gas volumes flowing through the
12		distribution system. Said another way, the Company's fixed costs to construct,
13		operate and maintain the Company's distribution system should be largely
14		recovered through fixed charges.
15	Q.	What are the Bonbright rate design directives?
16	A.	The industry has long accepted the principles of rate design first put forth by
17		James C. Bonbright, 1 which are:
18		• Rate attributes: simplicity, understandability, public acceptability, and
19		feasibility of application and interpretation;
20		• Effectiveness of yielding total revenue requirements;
21		 Revenue (and cash flow) stability from year to year;

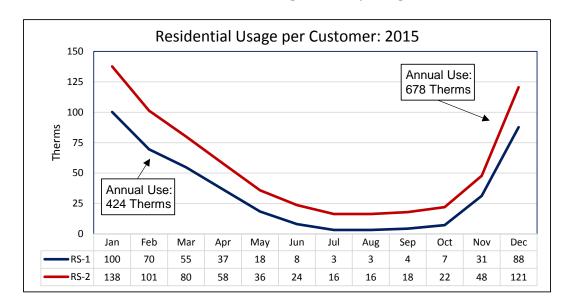
¹ James C. Bonbright. Principles of Public Utility Rates (1st ed. 1961).

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1		• Stability of rates themselves, minimal unexpected changes that are seriously
2		adverse to existing customers;
3		• Fairness in apportioning cost of service among different consumers (rates
4		based on cost causation);
5		Avoidance of "undue discrimination"; and
6		• Efficiency, promoting efficient use of energy by the customer (e.g., such that
7		utility's infrastructure and resources are not strained).
8		B. Proposed Revisions to Current Residential Rate Classifications
9	Q.	Please explain the Company's proposal to revise the residential rate
10		classifications.
11	A.	Currently, the Company's Rate Schedule RS-1 is applicable to residential
12		customers that use natural gas for space heating, and other purposes, but not for
13		water heating, and Rate Schedule RS-2 is applicable to residential customers that
14		use natural gas for both natural gas water heating and natural gas space heating, as
15		well as other purposes. As I described in the introduction, the Company is
16		proposing to eliminate the separate Rate Schedules RS-1 and RS-2 and to create a
17		new Rate Schedule RS.
18	Q.	Please describe the current Rate Schedules RS-1 and RS-2.
19	A.	In 2015 the Company provided service to 66,783 ² RS-1 customers and 236,007 ²
20		RS-2 Customers. Actual RS-1 2015 consumption was 30,711,979 therms and
21		RS-2 consumption was 169,532,903. RS-1 customers paid an average cost of
22		\$0.90657 per therm for gas service, which was 16 percent greater than the average

² Customer numbers that support the revenue reported in Intermountain's 2015 FERC Form 2. .

- 1 cost of \$0.78177 per therm that RS-2 customers paid for gas service. Table B.3 2 below shows the average monthly usage by RS-1 and RS-2 customers, and Table 4, below, shows the currently effective RS-1 and RS-2 rates.
 - Table B.3 Residential Average Monthly Usage³



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Residential Distribution Rates⁴ Table B.4

	RS-1	RS-2	Difference	% Difference
Customer Charge	Customer Charge per month			
Summer	\$2.50	\$2.50	\$0.00	0.0%
Winter	\$6.50	\$6.50	\$0.00	0.0%
Margin Charge per	Therm ⁵			
Summer	\$0.31617	\$0.19539	\$0.15199	38.20%
Winter	\$0.20361	\$0.16176	\$0.07306	20.55%

7 Q. Please explain why the Company is proposing to eliminate the separate Rate

8 Schedules RS-1 and RS-2 and to create a new Rate Schedule RS.

9 A. The Company is proposing to eliminate the separate Rate Schedules RS-1 and

RS-2 because Intermountain's cost drivers⁶ for gas service to residential 10

The analysis summarized in Table 2X is derived from 2015 billing system data.

Fiftieth Revised Sheet No. 01, Fiftieth Revised Sheet No. 02. Effective July 1, 2016.

RS-1 Commodity Charges shown are net of Cost of Gas, \$0.55589 per therm. RS-2 Commodity Charges are net of Cost of Gas, \$0.51585 per Therm.

customers	s that use gas for space heating are not meaningfully different from the
cost drive	ers for gas service to customers that use gas for water heating as well as
space hea	ting.

Further, there is certainly no cost justification for charging commodity rates to RS-2 customers that are lower than the RS-1 rates by 21 percent in the winter and 38 percent in the summer. It is not appropriate that, on an annual basis, average annual charges per therm to RS-2 customers are 16 percent less (\$.0.12481 per therm) than average annual charges to RS-1 customers.

- Are you aware of any gas distribution companies that have separate rate schedules for residential customers that use gas for (1) space heating and (2) hot water in addition to space heating?
- 12 A. No, I am not. I reviewed the tariffs of Avista Idaho and gas distribution
 13 companies in surrounding states⁷ and I determined that, other than Intermountain
 14 Gas, no gas distribution company has separate rate schedules for residential
 15 customers that use gas for space heating and for hot water in addition to space
 16 heating.
 - C. Modifications to Rate Schedule GS-1

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Q.

- 18 O. Please describe the current Rate Schedules GS-1.
- A. According to the provisions of Rate Schedule GS-1, service is available at any point on the Company's distribution system to customers whose requirements for natural gas do not exceed 2,000 therms per day. In 2015 the Company provided

These cost drivers are, generally, the allocators that are used in the ACOSS to allocate the balances in the Company's plant and expense accounts to each rate class.

I reviewed the tariffs of the following gas distribution companies: Avista Utilities (Idaho), MDU (Montana), Avista Utilities (Oregon), Cascade Natural Gas Corporation (Washington), Avista Utilities (Washington).

service to 31,7388 GS-1 customers. Actual GS-1 consumption in 2015 was 103,111,511 therms and GS-1 customers paid an average cost of \$0.71955 per therm for gas service. Table B.5, below, shows the currently effective GS-1 rates.

Table B.5 General Service Distribution Rates⁹

			RS-	1	
			Summer	Winter	
Customer Charge			\$2.50	\$6.50	per month
С	ommodity	Charge per Therm ¹⁰			
	Block 1	1 st 200 Therms per bill	\$0.21690	\$0.16605	per Therm
	Block 2	Next 1,800 Therms per Bill	\$0.19517	\$0.14485	per Therm
	Block 3	Over 2,000 Therms per bill	\$0.17415	\$0.12439	per Therm

The customers in Rate Schedule GS-1 are very diverse. Approximately 60 percent of GS-1 customers use less than 1,200 therms annually 11, which is comparable to the annual consumption of Residential RS-2 customers who use gas for space and hot water heating. At the other extreme, the largest 50 customers, which used at least 93,000 therms annually in 2015, represent 0.15 percent of total 2015 GS-1 customers, and 7.1 percent (6,834,601 therms) of total 2015 GS-1 annual consumption. This diversity of GS-1 annual consumption is demonstrated in Table 6 below, which shows the cumulative distribution of GS-1 customers, by annual consumption. Table B.6 demonstrates that Rate Schedule GS-1 includes a wide range of customers that are very different. At one extreme, 97.5 percent of the GS-1 customers consumed less than 20,000 therms in 2015; at

⁸ Customer numbers that support the revenue reported in Intermountain's 2015 FERC Form 2.

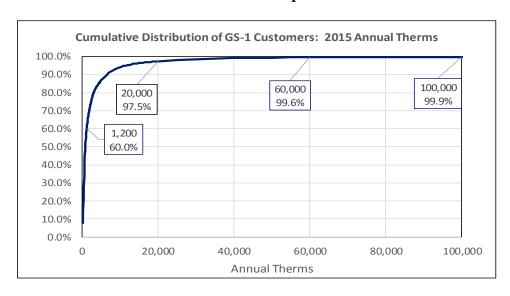
Fifty-Second Revised Sheet No. 03. Effective July 1, 2016.

GS-1 Commodity Charges shown are net of cost of gas of \$0.51167 per therm.

Intermountain provided service to 31,738 GS-1 customers in 2015; 19,484 GS-1 customers (61.4 percent) used 1,200 therms or less. Total therm consumption by these customers was 9,323,339 therms, or 9.0 percent of total actual billing system GS-1 consumption.

the other extreme, 0.2 percent of the GS-1 customers consumed at least 100,000 therms.

 Table B.6
 GS-1 Annual Consumption Cumulative Distribution

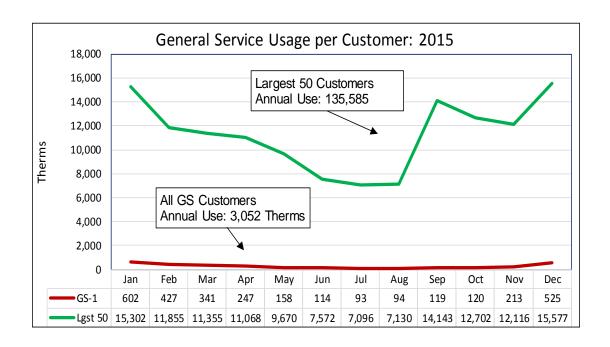


As another approach to demonstrate the diversity of GS-1 customers, Table B.7
below shows the average monthly usage by all GS-1 customers, and the 50 largest

7 GS-1 customers.

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Based on this analysis of the GS-1 customers, the Company has determined that although the current GS-1 rate structure is a reasonable basis for charging most of the GS-1 customers, it is appropriate and necessary to make modifications to GS-1 rates and rate structures that would impact mostly the largest GS-1 customers, because the largest GS-1 customers are similar to many Industrial LV-1 customers, and very different from most GS-1 customers.

Q. Please explain the Company's proposed modifications to the Rate Schedule GS-1 rate structure.

The Company is proposing to add a fourth rate block to the GS-1 rate structure that would apply to a GS-1 customer's monthly consumption that exceeds 10,000 therms in a month. The company selected 10,000 for the fourth block to more reasonably reflect the cost to serve these largest GS-1 customers, which will therefore reduce the subsidization by the largest GS-1 customers of the smaller

GS-1 customers. This fourth block will also allow for better alignment between
the rates charged to the largest GS-1 customers and the rates charged to the
Company's LV-1 Large Volume Firm Sales Service customers. 12

Customers that utilize the fourth block are typically small industrial type customers. Often, they are growing businesses that will eventually qualify for an industrial class. The fourth block rate will allow them to grow their business at a rate that is fair in comparison to similar type businesses that are larger in scale.

Please explain how adding the fourth block, for monthly consumption in excess of 10,000 therms, will better align the rates charged to the largest GS-1 customers with the rates charged to the Company's LV-1 Large Volume Firm Sales Service customers.

The Company is proposing to modify the GS-1 rate structure – with specific attention to the largest customers in this rate class: (1) to better align the Company's rates with the costs to serve these customers, and (2) to align the rates charged to large GS-1 customers with the rates charged to LV-1 customers. The 50 largest GS-1 customers, with annual consumption between 98,000 and 541,000 therms, are similar to Rate LV-1 customers, which typically use between 200,000 therms and 500,000 annually. However, the 2015 average cost per therm to these large GS-1 customers, \$0.7004 per therm, ¹³ was significantly greater than the 2015 average cost per therm to the Company's LV-1 customers, \$0.4945 per therm. By adding a fourth block and setting the rate for monthly consumption in

Q.

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Service under the Company's Rate Schedule LV-1 is available to customers that use at least 200,000 therms annually.

⁽¹⁾ Actual 2015 billing system revenues from all customers with annual usage of at 100,000 therms was \$4,540,601; (2) Annual 2015 billing system usage from all customers with annual usage of at least 100,000 therms was 6,482,602; (3) \$4,540,601 / 6,482,602 = \$0.7004.

- the fourth block at an appropriate level, the Company's proposed modification to
 the GS-1 rate structure will address the significant difference between rates
 charged to large GS-1 customers and rates charged to the Company's LV-1
 customers.
 - D. Elimination of Seasonal Rates

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- Q. Please describe and explain the Company's current Rate Schedules that
 charge different rates for gas service in the summer and winter.
- A. A list of the current rate schedules with rates that differ by season are listed in
 Table B.8, below.

Table B.8 Intermountain Rate Schedules with Seasonal Rate Structures

Rate Schedule	
RS-1	Residential Service
RS-2	Residential Service- Space and Water Heating
GS-1	General Service
IS-R	Residential Interruptible Snowmelt Service
IS-C	Small Commercial Interruptible Snowmelt Service

For the Rate Schedules listed in Table 8, the customer charges and the per therm charges for winter months (billing periods ending December through March) are less than the customer charges and the per therm charges for summer months (billing periods ending April through November).

The rates charged to customers in Industrial Rate Schedules LV-1 (Large Volume Firm Sales Service), T-3 (Interruptible Distribution Transportation Service), T-4 (Firm Distribution Only Transportation Service), and T-5 (Firm Distribution Service with Maximum Daily Demands) are the same throughout the year; the rates do not vary by season.

1	Q.	Please explain why the Company is proposing to eliminate rate structures
2		with seasonal rates that are lower for gas service during winter months and
3		higher for gas usage in summer months.
4	A.	The Company is proposing to eliminate seasonal rates because there is no cost
5		justification to continue the current seasonal rate structures. The results of the
6		Company's ACOSS are not developed or reported by season.
7	Q.	Are you aware of any gas distribution companies that have rate structures
8		with seasonal rates that are lower for gas service during winter months and
9		higher for gas usage in summer months?
10	A.	No, I am not. I reviewed the tariffs of Avista Idaho and gas distribution
11		companies in surrounding states ¹⁴ and I determined that, other than Intermountain
12		Gas, no gas distribution company has rates that are different by season.
13		E. Cost Based Customer Charges
14	Q.	Please summarize the testimony of Company Witness Terzic that addresses
15		cost-based customer charges.
16	A.	To summarize the points that Mr. Terzic makes in his testimony concerning
17		customer charges, Mr. Terzic recommends that Residential RS and General
18		Service GS-1 customer charges should be increased (1) to match the Company's
19		costs, which are largely fixed, from year to year with the Company's distribution
20		service revenues; (2) to make the Company's rates to these classes better reflect
21		the unit customer-related costs to serve customers in these classes.
22	Q.	Please provide the current RS-1, RS-2 and GS-1 customer charges.

I reviewed the tariffs of the following gas distribution companies: Avista Utilities (Idaho), MDU (Montana), Avista Utilities (Oregon), Cascade Natural Gas Corporation (Washington), Avista Utilities (Washington).

A. I have prepared Table B.9, below, to show the current customer charges. To

demonstrate the large differences between the current Residential and General

Service customer charges and costs to serve, I have also included in Table B.9 the

unit customer-related costs as determined in Exhibit INT-20: Class Cost of

Service Summary Results.

Table B.9 Customer Charges and Unit customer-related ACOSS Results

Customer Charge per bill	RS-1	RS-2	IS-R	GS-1	IS-C
Summer	\$2.50	\$2.50	\$2.50	\$2.00	\$2.00
Winter	\$6.50	\$6.50	\$6.50	\$9.50	\$9.50
ACOSS	\$13.61	\$13.61	\$13.61	\$46.85	\$46.85

- The Company's proposed rates, which are described in the following Section IV.F

 of my testimony, reduces the significant gap between the current customer

 charges and the unit customer-related costs.
 - F. Proposed Large Industrial Firm Transportation Rate Schedule
- 11 Q. Please summarize the Company's proposal relating to current Rate
- 12 Schedules T-4 and T-5.

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- A. As described and supported in the testimony of Company Witness Swenson, the

 Company is proposing to combine Rate Schedules T-4 and T-5, and to charge one

 set of rates to all customers in this new rate classification.
 - As I explain in Section IV.H, Rate Design, to design the single set of rates for the new Rate Schedule T-4, I used the ACOSS results for the new Rate T-4 and the combined billing determinants of current T-4 and T-5 customers, accounting for customer migration.

20 G. Cost-based Demand Charges

1	Ų.	riease summarize the testimony of Company witness Terzic that addresses
2		cost-based demand charges.
3	A.	To summarize the points that Mr. Terzic makes in his testimony concerning
4		demand charges for large industrial customers, Mr. Terzic recommends that
5		demand charges should be implemented for Intermountain's large industrial firm
6		service rate classes because customers' demand (as measured by daily
7		consumption) is closely related to the required capacity of the distribution system
8		and the capital investment in that distribution system.
9	Q.	Please describe how you designed the proposed demand charges for
10		Industrial customers.
11	A.	The Company plans to implement demand charges for Rate Schedules LV-1 and
12		Rate Schedule T-4. As explained in the testimony of Mr. Swenson, the Company
13		has worked with customers in these classes to determine levels of contract
14		demand that appropriately reflect the capacity that the Company must have
15		available, to provide firm reliable service to each of these customers. I designed
16		the Rate Schedule LV-1 and T-4 demand charges to recover a large proportion of
17		the respective class distribution margin revenue requirement at equal rates of
18		return. I designed commodity (per therm) charges for these classes to recover the
19		smaller portion of the class distribution margin revenue requirement at equal rates
20		of return that was not recovered by the demand charges that I designed.
21		H. Rate Design
22		1. Introduction

1	Q.	Please describe the principles that you followed in designing the Company's
2		proposed base rates.

- A. I developed the proposed rates to be consistent with what I am told are the

 Commission's long standing rate structure goals of setting rates based primarily

 on cost of service, and minimizing inter and intra class subsidies. I was also

 generally guided by Bonbright's rate design principles, and especially Mr.

 Bonbright's objectives that utility rate structures must be efficient, simple, and

 ensure continuity of rates, fairness between rate classes, and corporate earnings

 stability.
- 10 Q. Please explain your understanding of these principles.
- 11 An efficient rate structure promotes economically justified use of the Company's A. 12 sales and distribution services, and discourages wasteful use. Rate design 13 simplicity is achieved if the customers understand what they are being charged, 14 *i.e.*, the level of rates and the rate structure. Rate continuity requires that changes 15 to the rate structure should be gradual allowing customers to modify their usage 16 patterns over time. A rate design is fair if no customer class pays more than the 17 costs to serve that class. A rate design provides for earnings stability if the 18 Company has a reasonable opportunity to earn its allowed rate of return during the time that the rates are in effect. 19
- Q. Have you prepared a schedule that shows how you calculated the proposed rates?

1	A.	Yes, I have prepared Exhibit 24 to show the analysis and calculations that I used
2		to determine the final proposed base rates. Exhibit 24 is organized into the
3		following sections that are related to steps in the rate design process.
4		Section A shows proforma test year normalized calendar month revenue
5		detail.
6		• Section B shows billing determinant detail.
7		• Section C shows the development of class revenue targets.
8		• Section D shows the development of the proposed rates.
9		In each section, columns A through F show data and calculations by rate class and
10		totals. I have also provided a detailed line-by-line explanation of the calculations
11		in Column G.
12		1. Class Revenue Targets
13	Q.	What is the revenue requirement that you used for the purpose of designing
14		rates?
15	A.	I designed the Company's base rates to recover distribution margin of
16		\$93,243,187 which is shown on Exhibit 20: Class Cost of Service Summary
17		Results, Page 2, Line 13 Column (b), less Line 3 Column (b) and Exhibit 24
18		Column F, Line 55.
19	Q.	How did you assign the total distribution margin of \$93,243,187 to each of
20		the Company's rate classes?
21	A.	I determined class revenue targets based on the class revenue requirements at
22		equal rates of return for each rate class ¹⁵ as determined in the ACOSS that I

¹⁵ The ACOSS develops separate revenue requirements for each rate class, as shown in Exhibit 20.

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1		prepared. As described above in this testimony, the ACOSS total base-revenue
2		requirement for the Company is net of the costs recovered through
3		Intermountain's purchased gas adjustment mechanism.
4		2. Base Rate Calculations
5	Q.	Please explain how you designed the Company's proposed base rates.
6	A.	To design base rates that would recover the class base revenue targets from the
7		previous step, I followed the process that is described below:
8		a. I (i) determined the appropriate level of customer charges for Rate
9		Schedules RS and GS-1 and (ii) calculated Customer Charge revenues for
10		these classes
11		b. I (i) determined the appropriate level of demand charges for the
12		Company's Industrial firm service Rate Schedules LV-1 and T-4 and (ii)
13		calculated Demand Charge revenues for these classes
14		c. I determined the remaining Rate Schedule class revenue requirement to be
15		recovered from volumetric rates in one of the following approaches:
16		1. For Rate Schedules RS and GS-1, I subtracted Customer Charge
17		revenues from total Rate Schedule distribution margin revenue
18		requirements
19		2. For Rate Schedules LV-1 and T-4, I subtracted Demand Charge
20		Revenues from Rate Schedule distribution margin revenue
21		requirements
22		3. For Rate Schedule T-3, the volumetric rates were designed to recover
23		the total Rate Schedule class revenue requirement

I		d. I determined the appropriate commodity charges by block, for those Rate
2		Structures with multiple rate blocks
3		e. I calculated revenues at final rates.
4	Q.	Please explain Step (a) in the rate design process, which you described as
5		determining the appropriate level of customer charges and calculating
6		Customer Charge revenues.
7	A.	To determine the appropriate level of customer charges for Rate Schedules RS
8		and GS-1, I considered: (1) the customer-related rates and unit costs, which are
9		summarized in Table B.9; in Section IV.E of this testimony, above and (2)
10		Bonbright's rate design principles of rate continuity and customer impacts.
11		As shown in Table B.9, the customer related costs for the Residential class are
12		\$13.61 per customer. However, to adhere to Bonbright's principles mentioned
13		above, the Company is proposing a more gradual increase in the Residential
14		customer charge to \$10.00. The customer related costs for the GS-1 class are
15		\$45.85. Again, the Company is proposing a more gradual change of \$35.00.
16	Q.	Please explain the calculation of Rate Schedule RS and GS-1 class customer
17		charge revenues and the class volumetric revenue target.
18	A.	I calculated class customer charge revenues by multiplying the proposed customer
19		charges times the customer count billing determinants, which are shown in
20		Exhibit 24, Line 12. To determine the commodity revenue targets for Rate
21		Schedule RS and GS-1, (the remaining class revenue target to be recovered from
22		volumetric rates to these classes), I subtracted the class customer charge revenues
23		from the total class revenue target, shown on Exhibit 24, Line 65.

1		To the extent the Company's required revenue is not collected through the
2		customer charge and the volumetric charge, the surplus or deficit will be trued up
3		using the Company's proposed FCCM as described by Company Witness
4		McGrath.
5	Q.	Please explain Step (b) in the rate design process, which you described as
6		determining the appropriate level of demand charges for the Company's
7		Industrial firm service rate classes and calculating Demand Charge revenues.
8	A.	I set the demand charges for Rate Schedules LV-1 and T-4 at levels that would
9		recover a large portion of the class revenue requirement at equal rate of return.
10		The demand charges of \$0.30 per therm for LV-1 and T-4 are shown on Exhibit
11		24, Line 79, and the demand charge revenues are shown on Exhibit 24, Line 80.
12	Q.	Please explain Step (d) in the rate design process, which you described as
13		determining the appropriate rates by block, for those Rate Structures with
14		multiple rate blocks.
15	A.	As a preliminary matter, I determined that I would design the new fourth GS-1
16		rate block to apply to monthly usage of 10,000 therms or more, based on my
17		review of GS-1 billing data. I then determined that I should set the commodity
18		rate for that fourth block at \$0.07500 per therm, to reduce the difference between
19		bills at GS-1 rates to these customers and bills at LV-1 rates.
20		After I determined the appropriate Rate for the fourth block, Rate
21		Schedule GS-1, I calculated volumetric rates for all other Rate Schedules, as
22		shown on Exhibit 24, Lines 110 through and 118.

1	Q.	Please explain Step (e) in the rate design process, which you described as
2		calculating revenues at final rates.
3	A.	Step (e) is simply the calculation of the revenues that the proposed rates would

produce, based on rate case Billing Determinants. My calculations, which are
presented in Exhibit 24 Lines 120 to 133, show that the proposed base rates

produce total distribution margins of \$93,244,715, which is greater than the base
revenue requirement of \$93,243,187 by \$1,528. The difference is caused by

rounding the proposed per therm rates to five significant digits and the proposed
customer charges and demand charges to two significant digits.

3. Bill Impact Analysis

11 Q. Have you prepared bill-impact analyses?

- 12 A. Yes. An average RS-1 customer will see an annual increase of approximately
 13 \$14.00 or 3% per year. Current RS-2 customers with average usage will
 14 experience an increase of \$27.70 per year, or 5%. A GS customer with average
 15 usage will see an increase of 6% per year, or \$145.90.
- 16 Q. Does this conclude your testimony on rate design?
- 17 A. Yes, it does.

10

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Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

IN THE MATTER OF THE APPLICATION OF)	
INTERMOUNTAIN GAS COMPANY FOR)	
THE AUTHORITY TO CHANGE ITS RATES) C	Case No. INT-G-16-02
AND CHARGES FOR NATURAL GAS)	
SERVICE TO NATURAL GAS CUSTOMERS)	
IN THE STATE OF IDAHO)	
)	

EXHIBIT 18



COLLEGE OF BUSINESS AND ECONOMICS Department of Information Technology and Supply Chain Management

June 22, 2016

Ms. Lori Blattner Intermountain Gas Company 555 South Cole Road Boise, Idaho 83709

Dear Ms. Blattner,

At the request of Intermountain Gas Company, we have reviewed the methodology used to develop statistical models for forecasting monthly and annual natural gas demand measured in therms for three different customer classes (RS-1, RS-2, and GS). In our opinion, the methods used are appropriate and are based on sound statistical methodology. The indicator variables used in the forecasting models for therm usage are consistent with business practice and the economic theory.

While there are alternative statistical approaches that could be employed that would be acceptable, there is no basis for believing that alternative methods would provide superior results to those that your method has delivered. Therefore, we are of the opinion that the methods used by Intermountain Gas Company are an appropriate and adequate basis for weather normalization. Furthermore, the methodology the company has used is consistent with that previously approved by the Idaho Public Utilities Commission. Your approach follows the methodology approved by the Idaho Public Utilities Commission in Case U-1034-134.

You tested the forecasting accuracy potential for each model. You conducted a backward forecast to see how well the models forecast monthly and annual therm use for the years 2010-2015. You also ran a "true forecast" test on the first four months of 2016 which were not used in developing the model. The forecast test results demonstrate the viability of the selected models.

In summary, based on our analysis, the forecasting approach that you have used is appropriate and the process you used to arrive at the preferred models is consistent with standard forecasting methodology. This opinion is supported by our academic backgrounds and experiences. Patrick Shannon holds a Ph.D. in Statistics and Quantitative Methods from the University of Oregon, has coauthored several university textbooks including editions 1-9 of *Business Statistics: A Decision-Making Approach*, and has consulted for numerous public and private sector organizations. Phillip Fry has a Ph.D. in quantitative business analysis from Louisiana State University. He has been a coauthor on the textbook *Business Statistics: A Decision-Making Approach (editions 5-9)* published by Pearson.

Sincerely,

Phillip Fry, Ph.D

Patrick Shannon, Ph.D.

Email: ron@williamsbradbury.com

Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

	_)
IN THE STATE OF IDAHO)
SERVICE TO NATURAL GAS CUSTOMERS)
AND CHARGES FOR NATURAL GAS)
THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
INTERMOUNTAIN GAS COMPANY FOR)
IN THE MATTER OF THE APPLICATION OF)

INTERMOUNTAIN GAS COMPANY **Distribution Plant - Mains Zero-Intercept Method** December 31, 2015

1 2 3	ZERO SIZE COST PLASTIC \$5.50	per foot	x	19,067,846	feet	=	\$ 104,900,256.18
4 5	STEEL \$13.17	per foot	x	12,594,696	feet	= .	\$ 165,930,162.68
6	TOTAL ZERO-SIZE COST (A)						\$ 270,830,418.86
7 8 9	SYSTEM COST NEW Plastic Steel	-				·	\$ 148,571,466.77 425,726,574.01
10	TOTAL SYSTEM COST NEW (B)						\$ 574,298,040.79
11	Customer Cost (A/B)						47.16%
12	Capacity Cost (1.0-Customer Cost)						52.84%

2015 Mains Study.xls, Study Notes

NOTES:

 1. Used weighted average cost per foot grouped by size classification
 Removed low footage, large pipe size (10, 12, 16) and outlier 3.5 inch pipe size data points

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BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

IN THE MATTER OF THE APPLICATION OF)
INTERMOUNTAIN GAS COMPANY FOR)
THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
AND CHARGES FOR NATURAL GAS)
SERVICE TO NATURAL GAS CUSTOMERS)
IN THE STATE OF IDAHO)
)

CLASS COST OF SERVICE STUDY December 31, 2016 Current Return

Line	Description	Ś	System Total	α	Recidential			Transmort Service		Transport Service	Ë	Transportation
SO.		•		•	Service	General Service	Large Volume	(Interruptible)		(Firm)		Sub-Total
	(A)		(B)		(c)	(D)	(E)	(F)		(9)		(r)
	Rate Base											
-	Net Plant in Service	s	596,065,557	↔	396,955,080 \$	_	_	\$ 649,483	8	60,868,760	s	63,013,141
7	Accumulated Reserve		(308, 450, 847)		(205,495,580)	(70,418,739)	(772,482)	(336,609)	(6	(31,427,438)		(32,536,529)
က	Other Rate Base Items		(50,688,216)		(34,741,228)	(11,324,031)	(113,019)	(52,325)	2)	(4,457,612)		(4,622,957)
4	Total Rate Base	S	236,926,494	S	156,718,272 \$	54,354,566 \$	609,397	\$ 260,549	\$ 6	24,983,710	ઝ	25,853,656
	Revenues at Current Rates											
2	Rate Schedule Revenues	↔	251,900,147	↔	164,429,181 \$	74,843,065 \$	3,127,950	\$ 714,239	\$	8,785,712	s	12,627,901
9	Other Gas Revenues		2,900,363		2,048,327	808'099	5,720			195,508		201,229
7	Total Revenues	S	254,800,510	S	166,477,508 \$	75,493,873 \$	3,133,670	\$ 714,239	\$ 6	8,981,220	S	12,829,130
	Expenses at Current Rates											
00	Cost of Gas	€	168,822,659	49	111,196,930 \$	55.312.600 \$.,	\$ (13,435)	\$	(397,399)	s	2,313,129
0	Operations & Maintenance Expenses		45,185,020		29,218,719			139,246		2,824,115		3,101,049
10	Depreciation Expense		21,707,112		14,500,968	4,951,460	53,825	23,941	_	2,176,918		2,254,684
7	Taxes Other Than Income Taxes		4,840,813		3,162,375	1,233,481	13,639	009'6	0	421,718		444,957
12	Total Operating Expenses - Current	so	240,555,605	Θ	158,078,992 \$	74,362,793 \$	2,929,115	\$ 159,353	\$	5,025,352	s	8,113,820
	Interest Charges	↔	5,852,084	€	3,870,941 \$	1,342,558 \$	15,052	\$ 6,436	\$	617,098	↔	638,585
	Taxable Income		8,392,821		4,527,575	(211,478)	189,503	548,451	-	3,338,770		4,076,724
13	Income Taxes	↔	2,750,218	₩	1,483,627 \$	\$ (69,299)	62,098	\$ 179,720	\$	1,094,072	↔	1,335,889
4	Total Expenses - Current	ω	243,305,823	s	159,562,619 \$	74,293,494 \$	2,991,213	\$ 339,073	8	6,119,424	S	9,449,709
15	Current Operating Income	↔	11,494,687	₩	6,914,889 \$	1,200,378 \$	142,457	\$ 375,166	\$	2,861,796	↔	3,379,420
16	Total Cost of Service	ω	254,800,510	s	166,477,508 \$	75,493,873 \$	3,133,670	\$ 714,239	\$	8,981,220	s	12,829,130
17	Return at Current Rates		4.85%		4.41%	2.21%	23.38%	143.99%	%	11.45%		13.07%
18	Revenue Cost Ratio		1.05		1.04	1.02	1.05	2.11	-	1.47		

CLASS COST OF SERVICE STUDY
December 31, 2016
Equal and Proposed Return

Line No.	Description	ŝ	System Total	ıŁ	Residential Service	General Service	Large Volume	Transport Service (Interruptible)		Transport Service (Firm)	Ĕ	Transportation Sub-Total
	(A)		(B)		(C)	(D)	(E)	(F)		(9)		(٦)
←	Revenue Requirement at Equal Rates of Return Required Return		7.42%		7.42%	7.42%	7.42%	7.42%	%	7.42%		7.42%
7	Required Operating Income	₩	17,579,946	s	11,628,496 \$	4,033,109 \$	45,217	\$ 19,333	⇔ ∝	1,853,791	s	1,918,341
က	Operating Income (Deficiency)/Surplus	s	(6,085,259)	s	(4,713,607) \$	(2,832,731) \$	97,240	\$ 355,834	s	1,008,005	↔	1,461,079
ď	Expenses at Equal Return	¥	168 822 650	¥	111 106 030 6	342 SOO &	2 723 063	(19.495)	0	(307 300)	¥	0 343 100
٥ 4	Operations & Maintenance Expenses)	45 240 637)				- (-	_	2 825 297)	3 102 354
. 2	Depreciation Expense		21,707,112		14,500,968	4,951,460	53,825	23,941		2,176,918		2,254,684
9 ~	l axes Other than Income Total Expense - Required	↔	4,840,813 240,611,222	s	3,162,375 158,122,873 \$	1,233,481 74,373,225 \$	13,639 2,929,177	9,600 \$ 159,414	8	421,/18 5,026,534	S	444,957 8,115,125
ω	Income Taxes	↔	6,775,042	↔	4,481,444 \$	1,554,298 \$	17,426	\$ 7,451	€	714,423	↔	739,299
6	Total Revenue Requirement at Equal Return	\$	264,966,210	s	174,232,813 \$	79,960,632 \$	2,991,820	\$ 186,197	\$	7,594,748	\$	10,772,765
10	Revenue (Deficiency)/Surplus	€	(10,165,700)	s	(7,755,305) \$	(4,466,759) \$	141,850	\$ 528,042	\$	1,386,472	s)	2,056,364
7	Unit Cost (Revenue Req. per therm)	↔	0.4068	↔	0.8188 \$	0.7406 \$	0.4736	\$ 0.0047	€	0.0267	↔	0.0332
2 6 4	Revenue Requirement at Proposed Rates Proposed Revenue Increase Rate Schedule Revenue as Proposed Other Revenue	↔	10,165,700 262,065,847 2,900,363	↔	7,755,305 \$ 172,184,486 2.048,327	4,466,759 \$ 79,309,824 650,808	(141,850) 3 2,986,100 5,720	\$ (528,042) 186,197	\$	(1,386,472) 7,399,240 195,508	↔	(2,056,364) 10,571,537 201,229
12	as Proposed	\$	264,966,210	€	174,232,813 \$	79,960,632 \$		\$ 186,197	\$	7,594,748	⇔	10,772,765
16	Percent Revenue Change		3.99%		4.66%	5.92%	-4.53%	-73.93%	%	-15.44%		-16.03%
17	Expenses (excl. Income Taxes) Taxable Income		240,611,222 18,502,903		158,122,873 12,238,999	74,373,225 4,244,849	2,929,177 47,591	159,414 20,348	# %	5,026,534 1,951,116		8,115,125
8 6	Income Taxes Operating Income as Proposed	↔	6,775,042 17,579,946	↔	4,481,444 11,628,496 \$	1,554,298 4,033,109 \$	17,426 45,217	7,451	*	714,423	↔	739,299 1,918,341
20	Return at Proposed Rates		7.42%		7.42%	7.42%	7.42%	7.42%	%	7.42%		7.42%
21	Percent of Parity		100%		100%	100%	100%	100%	%	100%		100%

CLASS COST OF SERVICE STUDY December 31, 2016 Functional Rate Base

Description			œ	Residential			Transport Service	Transpo	Transport Service	Ë	Transportation
	S	System Total		Service	General Service	Large Volume	(Interruptible)	E)	(Firm)		Sub-Total
(A)		(B)		(C)	(D)	(E)	(F)	٣	(9)		(5)
Storage											
Capacity	€9	15,343,209	6	7,616,548 \$	3,783,667 \$	74,090 \$	•	s	3,868,904	s	3,942,994
Customer	\$	•	s	\$	ده ا			€9		s	
Commodity	€	•	s	⇔	·	\$		₩		s	
Sub-total	\$	15,343,209	69	7,616,548 \$	3,783,667 \$	\$ 060'42		69.	3,868,904	69	3,942,994
Transmission											
Capacity	s	33,746,335	s	16,752,075 \$	8,321,916 \$	162,956 \$	•	₩.	8,509,389	s	8,672,345
Customer	€		\$					↔		↔	. '
Commodity	\$	•	s	\$	↔	9	•	\$	٠	69	
Sub-total	69	33,746,335	63	16,752,075 \$	8,321,916 \$	\$ 956'291		69.	8,509,389	63	8,672,345
Distribution											
Capacity	↔	44,268,967	€			223,722 \$		€9	11,539,808	s	11,888,767
Customer	↔	143,567,982	s	110,721,007 \$				s	1,065,608	↔	1,349,550
Commodity	\$		S	\$	\$ -	\$ -		\$	•	s	
Sub-total	\$	187,836,950	69.	132,349,649 \$	42,248,983 \$	372,351 \$	260,549	69.	12,605,417	69.	13,238,317
Gas											
Capacity	↔	•	s	\$	↔	↔		↔	•	↔	
Customer	€9	i	s	\$	\$	↔		₩	•	s	
Commodity	\$	•	s	\$		\$ -		\$	•	s	
Sub-total	\$	•	63.	\$ -	\$ -	\$ -		\$	•	69.	•
Revenues											
Capacity	₩		⇔	9	\$	9		€9		s	
Customer	€9	i	s	\$	\$	↔		₩	•	s	
Commodity	\$		8	\$	\$ -	\$ -	-		•	s	
Sub-total	\$	•	63.	\$ -	\$ -	\$ -		\$	•	69.	•
TOTAL											
Capacity	↔	93,358,512	s			460,767 \$		8	23,918,101	₩	24,504,106
Customer	s	143,567,982	↔	110,721,007 \$	31,497,425 \$	148,630 \$	135,312	s	1,065,608	↔	1,349,550
Commodity	↔	•	s	\$	\$	↔	•	€		\$	
										69	25,853,656
TOTAL RATE BASE	59	236,926,494	69	156.718.272 \$	54,354,566 \$	\$ 266,397	260.549	69	24.983.710	69	25,853,656

CLASS COST OF SERVICE STUDY
December 31, 2016
Functional Revenue Requirement - Equal Rates of Return

Description	Ś	System Total		Residential Service	General Service	Large Volume	Transport Service (Interruptible)	Transport Service (Firm)	Service n)	Tra	Transportation Sub-Total
(A)		(B)		(C)	(D)	(E)	(F)	(B)			(ר)
Storage	•		•							•	
Capacity	69 +	4,709,878	₩	2,338,038 \$	1,161,466	22,743	·		1,187,631	69 •	1,210,374
Customer	₩ ₩		69 6	₩ ¥			· ·	69 6		↔	
Sub-total	÷	4,709,878	9 69	2,338,038 \$	1,161,466	22,743	9 69		1,187,631	9 69	1,210,374
Transmission											
Capacity	69	7.789,850	69	3.866.972 \$	1.920.993 \$	37.616	· •		1.964.268	69	2.001.884
Customer	⊕	•	₩.		•		. 69	. υ		€ 69	•
Commodity	€	•	↔	\$	•		-	\$	•	s	
Sub-total	69	7,789,850	63	3,866,972 \$	1,920,993 \$	37,616	•	\$ 1,	1,964,268	69	2,001,884
Distribution											
Capacity	ઝ	14,004,682	↔	6,465,312 \$	3,485,001			s	3,900,658	€9	4,054,370
Customer	€	69,639,140	s	50,365,560 \$	18,080,572 \$	131,112	\$ 122,306	€9	939,590	↔	1,193,009
Commodity	\$	•	\$						•	s	
Sub-total	69	83,643,823	69	56,830,872 \$	21,565,573 \$	207,498	\$ 199,632	& 4,	4,840,248	69	5,247,378
Gas											
Capacity	↔	•	↔	\$			1	S	•	↔	,
Customer	₩	•	↔				•	₩	•	↔	
Commodity	\$	168,822,659	s	111,196,930 \$	55,312,600)	(397,399)	s	2,313,129
Sub-total	69	168,822,659	69	\$ 086,930 \$	55,312,600 \$	2,723,963	\$ (13,435)	\$	(397,399)	69	2,313,129
Revenues											
Capacity	ઝ	•	↔	\$	•	•	-	s	•	€9	
Customer	€	•	ss	\$		•	•	₩.	•	s	
Commodity	S		s	'	-	-	-	\$		છ	
Sub-total	\$	1	63	\$ -	\$ -	1		\$	•	63	•
TOTAL											
Capacity	ઝ	26,504,410	↔		6,567,460			\$	7,052,557	€9	7,266,628
Customer	ઝ	69,639,140	↔	50,365,560 \$; 18,080,572 \$		\$ 122,306	\$	939,590	s	1,193,009
Commodity	↔	168,822,659	↔	111,196,930 \$	55,312,600	2,723,963		S	(397,399)	s ·	2,313,129
										69.	10,772,765
Total Revenue Requirement	69	264,966,210	\$	174,232,813 \$	\$ 79,960,632 \$	2,991,820	\$ 186,197	\$ 7,	7,594,748	63	10,772,765
											Ī

CLASS COST OF SERVICE STUDY December 31, 2016 Unit Cost

	System Total	Residential Service	General Service	Large Volume	Transport Service (Interruptible)	Transport Service (Firm)	T.a	Transportation Sub-Total
(A)	(B)	(C)	(D)	(E)	(F)	(9)		(ר)
Storage Capacity (\$/therm) Customer (\$/month) Commodity (\$/therm)	\$ 0.0072	\$ 0.0110	\$ 0.0108 \$ \$ \$	0.0036	 	\$ 0.0042 \$ -	& & &	0.0037
Transmission Capacity (\$/therm) Customer (\$/month) Commodity (\$/therm)	6 0.0120	\$ 0.0182	8 8 0.0178 8 9	090000	 	6900.0	•••••	0.0062
Distribution Capacity (\$Atherm) Customer (\$month) Commodity (\$Atherm)	\$ 0.0215 \$ 17.0302 \$	\$ 0.0304 \$ 13.6057 \$	\$ 0.0323 \$ \$ 46.8532 \$ \$.	0.0121 604.2039	\$ 0.0019 \$ 1,698.6974 \$	\$ 0.0137	& & ₩	0.0125
Gas Capacity (\$/therm) Customer (\$/month) Commodity (\$/therm)	\$	\$ - \$ - \$ 0.5226	\$ \$ 8 \$	0.4312	\$	\$ - \$ - \$ (0.0014)	& & &	0.0071
Revenues Capacity (\$Aherm) Customer (\$month) Commodity (\$Aherm) Sub-total	· · ·	 Ф Ф Ф	9 49 49 9 49 49		 	 	& & &	
TOTAL Capacity (\$/therm) Customer (\$/month) Commodity (\$/therm)	\$ 0.0407 \$ 17.0302 \$ 0.2592	\$ 0.0595 \$ 13.6057 \$ 0.5226	\$ 0.0608 \$ \$ 46.8532 \$ \$ \$ 0.5123 \$	0.0216 5 604.2039 9 0.4312	\$ 0.0019 \$ 1,698.6974 \$ (0.0003)	\$ 0.0248 \$ 811.3904 \$ (0.0014)	6	0.0224 824.4703 0.0071
Total (\$/therm) Therms No. of Customers	\$ 0.4068 651,399,403 4,089,148	\$ 0.8188 212,787,060 3,701,803	\$ 0.7406 \$ 107,972,664 385,898		\$ 0.0047 39,909,287 72	\$ 0.0267 284,412,832 1,158	₩	0.0332 324,322,119 1,447
Therms	651,399,403	212,787,060	107,972,664	6,317,560	39,909,287	284,412,832		324,322,119

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BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

IN THE MATTER OF THE APPLICATION OF)
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THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
AND CHARGES FOR NATURAL GAS)
SERVICE TO NATURAL GAS CUSTOMERS)
IN THE STATE OF IDAHO)
)

			Residential Service	ervice			General Service	ervice	
No. Account Description	Amount Alloc. Factor	CAP	cns	СОМ	TOTAL	CAP	sno	COM	TOTAL
RATE BASE									
Plant in Service									
Intangible Plant Organization Franchisses & Consents Misc. Intangible Plant Sub-total	2,506 WEIGHTED 42,447 RB_PL_??_OR 40,650,532 RB_PLT_??_OR 41,082,625	80,601 7,628,763 7,709,363	1,897 205,420 19,442,800 19,650,117		1,897 286,020 27,071,562 27,359,480	40,053 3,790,934 3,830,986	593 58,011 5,490,643 5,549,247		593 98,063 9,281,577 9,380,233
Sub-total		ı	•	•	•	•	•	•	
Storage Plant Land & Land Rights LNG Structures & Improvements - LNG Gas Holders - LNG Purification Equip - LNG Sub-total	292,588 PDAY 4,698,209 PDAY 3,698,508 PDAY 13,885,945 PDAY 22,575,250	145.244 2,332.246 1,835,983 6,893,145 11,206,618			145.244 2,332.246 1,835,983 6,893,145 11,206,618	72,153 1,158,588 912,060 3,424,303 5,567,103			72,153 1,158,588 912,060 3,424,303 5,567,103
Transmission Plant Land & Land Rights Structures & Improvements - Transmission Trans Mains Trans Compressor Sta Equip Trans Communication Equip Sub-total	789,682 PDAY 77,152 PDAY 68,666,886 PDAY 1,730,389 PDAY 714,440 PDAY 71,978,519	392,007 38,299 34,087,043 858,970 35,730,977			392,007 38,299 34,087,043 868,970 35,730,977	194,737 19,026 16,933,396 426,710 176,182 17,750,062			194,737 19,026 16,933,396 426,710 176,182
Distribution Plant Distribution Plant Dist Land & Land Rights Dist Structures & Improvements Dist Mairs Dist Mairs Dist Mese Reg Sta Equip - Gen Dist Services Dist Meer Installations Dist House Regulator's Dist House Regulator install Dist Ind Reg Sta	637,754 D.LLR 18,864 PK AVG 164,694,644 PDAY 9,529,755 PK AVG 142,256,628 WEIGHTED 13,955,08 WEIGHTED 13,955,08 WEIGHTEDI 6,410,602 WEIGHTEDI 7,047,749 WEIGHTEDI 11,259,67 WEIGHTEDI 17,663,702	93,089 7,940 43,200,052 4,010,962 47,312,042	361,403 70,312,695 113,007,918 35,082,732 10,915,025 5,512,435 5,512,435		454.492 7 3-90 113.512.747 4,010.962 113.007.918 35.082.732 10.915.025 5,512.435 5,512.435	46,273 3,973 21,460,459 2,007,276	84,121 7,329,814 35,340,181 9,734,725 3,028,691 1,391,304 1,529,586 9,395,790 67,834,272		130,383 3,973 28,790,273 2,007,276 5,5340,181 9,74,726 3,028,691 1,391,304 1,528,586 9,365,790
General Plant Gen Land & Land Rights Gen Struct & Imp Gen Office Fum & Imp		561,363 3,672,110 1,843,817	1,430,699 9,358,806 4,699,185		1,992,062 13,030,916 6,543,002	278,956 1,824,769 916,242	404,029 2,642,925 1,327,049		682,985 4,467,694 2,243,291
Gen Trans Equip Gen Stores Equip Gen Tools Shop & Gar Equip Gen Laboratory Equip	9,122,889 RB_PLT_??_OR 4,407 RB_PLT_??_OR 5,207,323 RB_PLT_??_OR - RB_PLT_??_OR	1,712,065 827 977,243	4,363,399 2,108 2,490,618		6,075,464 2,935 3,467,860	850,770 411 485,618	1,232,223 595 703,350		2,082,994 1,006 1,188,968
Gen Power Oper Equip Gen Communications Equip Gen Misc Equip Sub-total	1,457,918 RB_PLT_??_OR 4,589,648 RB_PLT_??_OR - RB_PLT_??_OR 52,765,561	273,603 861,325 9,902,354	697,310 2,195,189 - 25,237,314		970,913 3,056,515 - 35,139,667	135,961 428,015 - 4,920,741	196,920 619,921 - 7,127,013		332,881 1,047,936 - 12,047,754
Sub-total	•	•	•	•	•	1	•	•	•
TOTAL PLANT-IN-SERVICE	596,065,557	111,861,353	285,093,727		396,955,080	55,586,864	80,510,472		136,097,336

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			Large Volume	ıme		Trans	Transport Service (Interruptible)	(Interruptible	_
No. Account Description	Amount Alloc. Factor	CAP	sno	COM	TOTAL	CAP	cus	СОМ	TOTAL
RATE BASE									
Plant in Service									
Intangible Plant Organization Franchises & Consents Wisc. Intangible Plant Sub-total	2,506 WEIGHTED 429,487 RB_PLT_??_OR 40,650,522 RB_PLT_??_OR 41,082,525	808 76,455 77,263	2 269 25,494 25,765		2 1,077 101,950 103,028	223 21,110 21,333	245 23,184 23,430		1 468 44,294 44,763
Sub-total		•	•	٠	•		•	•	•
Storage Plant Land & Land Rights LNG Structures & Improvements - LNG Gas Holders - LNG Purification Equip - LNG Sub-total	292,588 PDAY 4,688,209 PDAY 3,698,508 PDAY 13,885,945 PDAY 22,575,250	1,413 22,687 17,860 67,053			1,413 22,687 17,860 67,053				
Transmission Plant Land & Land Rights Structures & Improvements - Transmission Trans Mains Trans Compressor Sta Equip Trans Communication Equip Sub-total	789,682 PDAY 77,128 PDAY 68,666,886 PDAY 1,730,339 PDAY 714,440 PDAY	3,813 373 331,581 8,356 3,450 34,573			3,813 373 331,581 8,356 3,450 347,573				
Distribution Plant Dist Land & Land Rights Dist Structures & Improvements Dist Mains	637,754 D_LLR 18,864 PK_AVG 164,694,644 PDAY	960 132 420,228	205 - 4,122		1,165 132 424,350	513 514	174 - 1,368		687 514 1,368
Dist Meas & Reg Sta Equip - Gen Dist Services	9,529,795 PK_AVG 149,255,628 WEIGHTED	99'99	- 99.651		66,665	259,771	87.068		259,771 87.068
Dist Meters Dist Meter Installations			4,024 1,252		4,024 1,252		1,266		1,266
Dist House Regulators Dist House Regulator Install Dist Ind Reg Sta	6,410,602 WEIGHTED1 7,047,749 WEIGHTED1 11,259,697 WEIGHTED2		575 632 204,506		575 632 204,506		181 199 195,777		181 199 195,777
Sub-total	407,663,702	487,985	314,966	•	802,951	260,799	286,427	•	547,226
General Plant Gen Land & Land Rights		5,626	1,876		7,502	1,553	1,706		3,259
Gen Office Fum & Imp	9,824,942 RB_PLT_??_OR	36,802 18,479	6,162		24,640	5,102	5,603		10,705
Gen Trans Equip Gen Stores Equip	9,122,889 RB_PLT_??_OR 4.407 RB PLT 22 OR	17,158	5,721		22,880	4,737	5,203		9,940 5
Gen Tools Shop & Gar Equip		9,794	3,266	•	13,060	2,704	2,970	•	5,674
Gen Rower Oper Equip Gen Power Oper Equip Gen Communications Equip	1,457,918 RB_PLT_??_OR 4,589,648 RB_PLT_??_OR	2,742 8,632	914 2,878		3,656 11,511	- 757 2,383	831 2,618		1,589 5,001
Gen Misc Equip Sub-total	- RB_PLT_??_OR 52,765,561	99,241	33,092		132,333	27,401	30,094		57,494
Sub-total	•	•	•	•		٠		٠	
TOTAL PLANT-IN-SERVICE	596,065,557	1,121,075	373,823	•	1,494,898	309,532	339,951	•	649,483

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				Transport Service (Firm)	rvice (Firm)	
No. Account Description	Amount	Alloc. Factor	CAP	cns	COM	TOTAL
RATE BASE						
Plant in Service						
Intrangible Plant Organization Franchises & Consents Misc. Intangible Plant Sub-total	2,506 429,487 40,660,532 41,082,525	WEIGHTED RB_PLT_??_OR RB_PLT_??_OR 5	41,927 3,968,374 4,010,301	12 1,931 182,776 184,719		12 43,858 4,151,150 4,195,020
Sub-total					•	
Storage Plant Land & Land Rights LNG Structures & Improvements - LNG Gas Holders - LNG Purification Equip - LNG Sub-total	292,588 4,698,209 3,898,508 13,885,945 22,575,530	3 PDAY 9 PDAY 8 PDAY 5 PDAY	73,778 1,184,688 932,606 3,501,444			73,778 1,184,688 932,606 3,501,444 5,692,517
Transmission Plant Land & Land Rights Structures & Improvements - Transmission Trans Mains Trans Compressor Sta Equip Trans Communication Equip Sub-total		PDAY PDAY PDAY PDAY PDAY PDAY PDAY	199,124 19,454 17,314,865 436,323 180,151			199,124 19,454 17,314,865 436,323 180,151
10000						
Distribution Plant Dist Land & Land Rights Dist Structures & Improvements	637,754 18.864	1 D_LLR 1 PK AVG	49,552	1,464		51,017
Dist Mains	16		21,943,911	21,995		21,965,907
Dist Meas & Reg Sta Equip - Gen Dist Services	9,529,795	N PK_AVG	3,185,120	720.810		3,185,120
Dist Meters	44,853,911	-	•	31,164		31,164
Dist Meter Installations	13,955,058	WEIGHTED1	•	9,696		9,696
Dist nouse Regulators Dist House Regulator Install	7,047,749	-		4,434		4,434
Dist Ind Reg Sta Sub-tota/	11,259,697 407,663,702	WEIGHTED2	25,184,889	1,463,624 2,258,104		1,463,624 27,442,993
General Plant						
Gen Land & Land Rights	2,991,271		292,013	13,450		305,463
Gen Struct & Imp	19,567,163	S KB_PLI_??_OK	1,910,180	87,979		1,998,159
Gen Trans Equip	9,122,889		890,592	41,019		931,611
Gen Stores Equip	4,407		430	20	•	420
Gen Tools Shop & Gar Equip	5,207,323		508,348	23,414	•	531,761
Gen Laboratory Equip Gen Power Oner Equip	- 1 457 918		- 142 324	. הא ה		148 880
Gen Communications Equip	4,589,648	RB_PLT_??_OR	448,049	20,636	•	468,686
Gen Misc Equip Sub-tota l	52,765,561		5,151,064	237,248		5,388,312
Sub-total			•	•	•	•
TOTAL PLANT-IN-SERVICE	596,065,557		58,188,688	2,680,071	•	60,868,760
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			Residential Service	ervice			General Service	vice	
No. Account Description	Amount Alloc. Factor	CAP	sno	COM	TOTAL	CAP	sno	СОМ	TOTAL
Accumulated Reserve for Depreciation									
Intangible Plant Amort of Intangible Plant Sub-total	(4,124,482) RB_PLTINT_OR (4,124,482)	(773,982) (773,982)	(1,972,774) (1,972,774)		(2,746,756) (2,746,756)	(384,612) (384,612)	(557,117) (557,117)		(941,729) (941,729)
Sub-total		,				•	•	٠	
Storage Plant Prov For Depr-Stor Other Plant Sub-total	(11,407,763) RB_PLT_ST_OR (11,407,763)	(5,662,947) (5,662,947)			(5,662,947) (5,662,947)	(2,813,178) (2,813,178)			(2,813,178) (2,813,178)
Transmission Plant Prov For Depr-Trans Plant Sub-total	(41,291,008) RB_PLT_TR_ORIG (41,291,008)	(20,497,338) (20,497,338)			(20,497,338) (20,497,338)	(10,182,448) (10,182,448)			(10,182,448) (10,182,448)
Distribution Plant Prov For Depr-Dist Plant Sub-total	(229,245,708) RB_PLT_DI_ORIG (229,245,708)	(26,605,466) (26,605,466)	(135,077,668) (135,077,668)		(161,683,134) (161,683,134)	(13,225,107) (13,225,107)	(38,145,908) (38,145,908)		(51,371,015) (51,371,015)
General Plant Prov For Depr-Gen Plant Prov For Depr-Plant Adj Sub-total	(22,381,886) RB_PLTGEN_ORIG - RB_PLT???_ORIG (22,381,886)	(4,200,341) - (4,200,341)	(10,705,064) - (10,705,064)		(14,905,404) - (14,905,404)	(2,087,260)	(3,023,108) - (3,023,108)		(5,110,368) - (5,110,368)
Sub-total		•	•	•	•	•	•		•
TOTAL DEPRECIATION ACCRUAL	(308,450,847)	(57,740,073)	(147,755,506)		(205,495,580)	(28,692,606)	(41,726,133)		(70,418,739)
NET PLANT	287,614,710	54,121,280	137,338,221		191,459,500	26,894,258	38,784,339		65,678,597
Rate Base Adjustments									
Other Rate Base Adjustments Gas Plant Adjustment Hannorized ITC	- RB_PLT???_ORIG - RR PIT?								
Deferred Income Taxes-Sp	(2,040,884) RB_PLT_ST_OR	(1,013,119)			(1,013,119)	(503,286)			(503,286)
Deferred Income Taxes-Tp	(6,507,119) RB_PLT_TR_ORIG	(3,230,210)	- 24 746 620)		(3,230,210)	(1,604,669)	- (6 199 450)		(1,604,669)
Deferred Income Taxes-Gp	(4,770,198) RB_FLI_DI_ONIG	(895,209)	(2,281,545)		(3,176,753)	(444,853)	(644,308)		(1,089,161)
Zero-Interest Fin. Notes Materials & Supplies	3,149,131 RB PLT ?? OR	- 590.988	1,506,202		2.097,190	293,678	425,351		719.029
Lng Inventory	3,195,613 PDĀY _	1,586,340			1,586,340	788,045			788,045
Cust Adv For Const Cash Working Canitol	(7,893,171) MAIN_SERV 1,032,688, CWC	(1,086,113)	(4,608,949) 482,598		(5,695,062) 683,086	(539,547)	(1,072,786)		(1,612,334)
Sub-total	(50,688,216)	(8,124,015)	(26,617,213)	•	(34,741,228)	(4,037,117)	(7,286,914)	•	(11,324,031)
Sub-total			•		•	•	•	•	•
TOTAL RATE BASE ADJ.	(50,688,216)	(8,124,015)	(26,617,213)		(34,741,228)	(4,037,117)	(7,286,914)	٠	(11,324,031)
TOTAL RATE BASE	236,926,494	45,997,265	110,721,007		156,718,272	22,857,141	31,497,425		54,354,566

			Large Volume	lume		Trans	Transport Service (Interruptible)	(Interruptib	(e)
No. Account Description	Amount Alloc. Factor	CAP	Sno	COM	TOTAL	CAP	sno	COM	TOTAL
Accumulated Reserve for Depreciation									
Intangible Plant Amort of Intangible Plant Sub-rotal	(4,124,482) RB_PLTINT_OR (4,124,482)	(7,757) (7,757)	(2,587) (2,587)	, ,	(10,344) (10,344)	(2,142) (2,142)	(2,352) (2,352)		(4,494) (4,494)
Sub-total	•	•	•	•		•			
Storage Plant Prov For Depr-Stor Other Plant Sub-total	(11,407,763) RB_PLT_ST_OR (11,407,763)	(55,086) (55,086)			(55,086) (55,086)				
Transmission Plant Prov For Depr-Trans Plant Sub-rotal	(41,291,008) RB_PLT_TR_ORIG (41,291,008)	(199,388) (199,388)			(199,388) (199,388)				
Distribution Plant Prov For Depr-Dist Plant Sub-rotal	(229,245,708) RB_PLT_DL_ORIG (229,245,708)	(274,414) (274,414)	(177,118) (177,118)		(451,532) (451,532)	(146,658) (146,658)	(161,069) (161,069)		(307,727) (307,727)
General Plant Prov For Depr-Gen Plant Prov For Depr-Plant Adj Sub-total	(22,381,886) RB_PLTGEN_ORIG - RB_PLT???_ORIG (22,381,886)	(42,096)	(14,037) - (14,037)		(56,133) - (56,133)	(11,623) - (11,623)	(12,765) - (12,765)		(24,388) - (24,388)
Sub-total		•	•	•		•	•	•	•
TOTAL DEPRECIATION ACCRUAL	(308,450,847)	(578,740)	(193,742)		(772,482)	(160,422)	(176,187)	•	(336,609)
NET PLANT	287,614,710	542,334	180,082		722,416	149,110	163,764	•	312,874
Rate Base Adjustments									
Other Rate Base Adjustments Gas Plant Adjustment	- RB_PLT???_ORIG	•				•		٠	
Unamortized ITC Deferred Income Taxes-Sp	- RB_PLT_? (2.040.884) RB_PLT_ST_OR	- (9.855)			. (9.855)				
Deferred Income Taxes-Tp	(6,507,119) RB_PLT_TR_ORIG		,	,	(31,422)	•	,	,	,
Deferred Income Taxes-Dp	(36,854,276) RB_PLT_DI_ORIG	(44,116)	(28,474)		(72,590)	(23,577)	(25,894)		(49,471)
Zero-Interest Fin. Notes	(4,770,130) NB_TELGEN_ONN - RB_PLT		(2,332)		(006,11)	(1,14,2)	(2,,21)		(2,130)
Materials & Supplies	3,149,131 RB_PLT_??_OR	5,923	1,975		7,898	1,635	1,796		3,431
Lng Inventory Cust Adv For Const	3,195,613 FDAY (7,893,171) MAIN_SERV	13,431 (10,565)	(2,609)		15,431 (13,174)		(2,223)		(2,223)
Cash Working Capitol Sub-total	1,032,688 CWC (50,688,216)	2,008 (81,567)	648 (31,452)		2,656 (113,019)	546 (23,873)	590 (28,452)		1,136 (52,325)
Sub-total	•	•	•	•	•	•	•	•	
TOTAL RATE BASE ADJ.	(50,688,216)	(81,567)	(31,452)	٠	(113,019)	(23,873)	(28,452)	•	(52,325)
TOTAL RATE BASE	236,926,494	460,767	148,630	•	766,609	125,237	135,312	•	260,549

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				_	Transport Service (Firm)	rvice (Firm)	
ě	Account Description	Amount	Alloc. Factor	CAP	cns	СОМ	TOTAL
Accumul	Accumulated Reserve for Depreciation						
<u>11</u>	ntangible Plant Amort of Intangible Plant Sub-total	(4,124,482) RB_PLTINT_OR (4,124,482)	3_PLTINT_OR	(402,614) (402,614)	(18,545) (18,545)		(421,159) (421,159)
Š	Sub-total					•	•
χ, g. g.	Storage Plant Prov For Depr-Stor Other Plant Sub-rotal	(11,407,763) RB_PLT_ST_OR (11,407,763)	S_PLT_ST_OR	(2,876,552) (2,876,552)		, ,	(2,876,552) (2,876,552)
፫ ፻ ያ	Transmission Plant Prov For Depr-Trans Plant Sub-total	(41,291,008) RB (41,291,008)	(41,291,008) RB_PLT_TR_ORIG (41,291,008)	(10,411,834) (10,411,834)		, ,	(10,411,834) (10,411,834)
<u>≅</u> ⊊ ∞,	Distribution Plant Prov For Depr-Dist Plant Sub-total	(229,245,708) RB_PLT_DI_ORIG (229,245,708)	3_PLT_DI_ORIG	(14,162,477) (14,162,477)	(1,269,823) (1,269,823)	, ,	(15,432,300) (15,432,300)
9 ជជ ់	General Plant Prov For Depr-Gen Plant Prov For Depr-Plant Adj Sub-total	(22,381,886) RB - RB (22,381,886)	(22,381,886) RB_PLTGEN_ORIG - RB_PLT???_ORIG (22,381,886)	(2,184,958) - (2,184,958)	(100,635) - (100,635)	1 1 1	(2,285,593) - (2,285,593)
Š	Sub-total			•	•	٠	•
ī	TOTAL DEPRECIATION ACCRUAL	(308,450,847)		(30,038,435)	(1,389,003)	•	(31,427,438)
ž	NET PLANT	287,614,710		28,150,253	1,291,069	•	29,441,322
Rate Bas	Rate Base Adjustments						
8 0	Other Rate Base Adjustments Gas Plant Adjustment	RB	RB_PLT???_ORIG				
Š	Unamortized ITC		RB_PLT_?	1 60			
مّ دُ	Deferred Income Taxes-Sp	(2,040,884) RB	RB_PLT_ST_OR	(514,624)			(514,624)
క ద	Deferred Income Taxes-1p		RB_PLT_DI_ORIG	(2,276,805)	(204,141)		(2,480,946)
۱۵	Deferred Income Taxes-Gp		RB_PLTGEN_ORIG	(465,675)	(21,448)		(487,123)
Ze	Zero-Interest Fin. Notes		RB_PLT	- 707	, 0		. 00
Ĭ,	Materials & Supplies	3,149,131 KB 3,195,613 PD	KB_PLI_:??_OR PD∆Y	307,424	14,159		321,583
್ ರ	Cust Adv For Const		MAIN_SERV	(551,702)	(18,675)		(570,377)
ඊ 	Cash Working Capitol Sub-total	1,032,688 CV (50,688,216)	CWC	104,251 (4,232,152)	4,645 (225,460)		108,896 (4,457,612)
7S	Sub-total	•		•	•	•	•
ĭ	TOTAL RATE BASE ADJ.	(50,688,216)		(4,232,152)	(225,460)	•	(4,457,612)
TOTAL RATE BASE	TE BASE	236,926,494		23,918,101	1,065,608	•	24,983,710

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				Residential Service	ervice			General Service	ervice	
No. Account Description	Amount Alloc. Factor	ıctor	CAP	cns	COM	TOTAL	CAP	Sno	СОМ	TOTAL
EXPENSES										
O & M Expenses (Total)										
Other Gas Supply Expenses Other Gas Supply Expenses Sub-total	46,564 SALES 46,564			31,110 31,110		31,110 31,110		15,454 15,454		15,454 15,454
Sub-total			•		•		•	•	•	
Tota/∼	46,564		•	31,110		31,110	•	15,454	•	15,454
Storage Operation Expenses										
Operation Supervision & Engineering	(197) PDAY		(86)	•		(86)	(49)			(49)
Operation Labor & Expenses	557,574 PDAY 174.453 PDAY		276,786			276,786	137,499			137,499
Power	113.643 PDAY		56.414			56.414	28.025			28.025
Sub-total			419,702	•	•	419,702	208,495			208,495
Storage Maintenance Expenses										
Maintenance Supervision & Engineering	103,654 PDAY		51,455			51,455	25,561			25,561
Maintenance of Structures	30,155 PDAY		14,969			14,969	7,436			7,436
Maintenance of Gas Holders	3,323 PDAY		1,650			1,650	820			820
Maintenance of Purification Equipment	32,228 PDAY		15,998	•		15,998	7,948			7,948
Maintenance of Liqueraction Equipment	155,251 FDAT 75,595 PDAY		37.526			37.526	36,265			36,263
Maintenance of Compressor Equipment	46,511 PDAY		23,089			23,089	11,470			11,470
Maintenance of M&R Equipment	- PDAY		•	•						
Maintenance of Other Equipment	90,903 PDAY		45,125	•		45,125	22,417			22,417
Sub-tota/	537,621		266,881	•		266,881	132,579	•	•	132,579
Total LNG	1,383,093		686,584	•	•	686,584	341,074	•	٠	341,074
Transmission Operation Expenses										
Operation Supervision & Engineering	- PDAY		•	•						
System Control	- PDAY									
Communication System Expenses	39,202 PDAY		19,460			19,460	9,667			9,667
Compressor Sta. Labor & Expenses	5,532 PDAY		2,746			2,746	1,364	•		1,364
Mains Expenses	144 627 PDAY		71 795			71 795	35,665			35 665
Sub-total			94,001	•	•	94,001	46,697	•	•	46,697
Transmission Maintenance Expenses										
Maintenance of Mains	13,276 PDAY		6,590	•	•	6,590	3,274	•		3,274
Maintenance Pipeline Integrity	88,874 PDAY		44,118			44,118	21,916			21,916
Maintenance of Communication Equipment	201,230 PDAY		- 68,66			- 68'66	49,624			49,624
Sub-total	303,380		150,601	•	•	150,601	74,814	•	•	74,814
Total Transmission	492,741		244,602	•	•	244,602	121,511			121,511

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				Large Volume	olume		Trans	Transport Service (Interruptible)	(Interruptib)	(e
No. Account Description	Amount	Alloc. Factor	CAP	sno	COM	TOTAL	CAP	sno	COM	TOTAL
EXPENSES										
O & M Expenses (Total)										
Other Gas Supply Expenses Other Gas Supply Expenses Sub-total	46,564 9	SALES								
Sub-total	•		•	•	•		•	•	•	
Total ~	46,564		•	•	•	•	•	•	•	•
Storage Operation Expenses Operation Supervision & Engineering	(197) F	рАҮ	E		•	(F)		•	•	
Operation Labor & Expenses Firel	557,574 F	PDAY PDAY	2,692 842			2,692				
Power Sub-total	113,643 F 845,472	рАҮ	549 4,083			549 4,083		1 1		
Storage Maintenance Expenses										
Maintenance Supervision & Engineering	103,654 F	PDAY	501		•	501	•			
Maintenance of Structures Maintenance of Gas Holders	30,155 F	DAY	146			146 16				
Maintenance of Purification Equipment	32,228 F	DAY	156	•	٠	156				
Maintenance of Liquefaction Equipment	155,251 F	DAY	750	•		750				
Maintenance of Vaporizing Equipment	75,595 F	DAY	365			365				
Maintenance of M&R Equipment	2	DAY								
Maintenance of Other Equipment		DAY	439	•	•	439	•	,	,	
Sub-total	537,621		2,596	•	•	2,596	•	•	•	•
Total LNG	1,383,093		6,679	•	•	6,679	•	•	•	•
Transmission Operation Expenses										
Operation Supervision & Engineering	•	PDAY	•	•	•	•			•	•
System Control		DAY			•					
Communication System Expenses	39,202 F	DAY	189	•	•	189	•	•	•	
Compressor Sta. Labor & Expenses		DAY	27			27				
Gas for Compressor Station Fuel		DAY	' 00			' 000				
Sub-total	189,362	3	914	•	•	914		•		•
Transmission Maintenance Expenses										
Maintenance of Mains	13,276 F	PDAY	64	•	•	64			,	•
Maintenance Pipeline Integrity		DAY	429		•	429				
Maintenance of Compressor Station Equipm		DAY	' CEO		•	' 010				
Sub-total	303,380 303,380	, and a	1,465			3/2 1,465				
Total Transmission	492,741		2,379	•	•	2,379	•	•	•	•

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				Transport Service (Firm)	rvice (Firm)	
No. Account Description	Amount	Alloc. Factor	CAP	SNO	COM	TOTAL
EXPENSES						
O & M Expenses (Total)						
Other Gas Supply Expenses Other Gas Supply Expenses Sub-total	46,564 46,564	SALES				
Sub-total	•			•	٠	
Total ∼	46,564			•	•	•
Storage Operation Expenses						:
Operation Supervision & Engineering	(197)		(50)	•		(20)
Operation Labor & Expenses	174 453	PDAY	140,596			140,596
Power	113,643	PDAY	28,656		٠	28,656
Sub-total	845,472		213,192	•	•	213,192
Storage Maintenance Expenses						
Maintenance Supervision & Engineering	103,654		26,137	•	•	26,137
Maintenance of Structures	30,155		7,604			7,604
Maintenance of Gas Holders Maintenance of Durification Equipment	3,323	PDAY	838			8 127
Maintenance of Liquefaction Equipment	155.251		39,148			39,148
Maintenance of Vaporizing Equipment	75,595		19,062	•	•	19,062
Maintenance of Compressor Equipment	46,511		11,728	•	•	11,728
Maintenance of M&R Equipment				•		
Maintenance of Other Equipment Sub-total	90,903 537,621	PDAY	22,922 135,565			22,922 135,565
Total LNG	1.383.093		348,757	•		348.757
Transmission Operation Expenses						
Operation Supervision & Engineering System Control		PDAY				
Comminication System Expenses	39.202	PDAY	9.885	٠	•	9.885
Compressor Sta. Labor & Expenses	5,532	PDAY	1,395	•		1,395
Gas for Compressor Station Fuel				•	•	
Mains Expenses	144,627	PDAY	36,469	•		36,469
Sub-total	189,362		47,749	•	•	47,749
Transmission Maintenance Expenses						
Maintenance of Mains	13,276		3,348	•		3,348
Maintenance Pipeline Integrity	88,874		22,410		•	22,410
Maintenance of Compressor Station Equipm	' 60	PDAY	' 6	•	•	' (1
Maintenance of Communication Equipment Sub-total	303.380	FUA	50,742 76.499	. •		20,742 76.499
			1			ì
Total Transmission	492,741		124,248	•	•	124,248

				Residential Service	/ice	14101		General Service	vice	TOTAL
NO. Account Description	Amount	Alloc, ractor	L S	8	<u> </u>	2	L S	800	5	2
Distribution Operation Expenses			1							
Distrib Supervision & Engineering	2,691,872	LACA PK AVG	. 189	1,431,838		720,606,1	38,345	982,689		1,021,034
Compressor Station Fuel/Power		LACA C								
Dist Oper Mains & Services Expenses		MAIN_SERV	371,475	1,576,362		1,947,837	184,537	366,917		551,454
Dist Oper Meas & Reg Gen	129,611 F	PK_AVG	54,552			54,552	27,300			27,300
Meter/House Regulator Expenses	226,375 V	VEIGHTED1		177,061		177,061		49,131		49,131
Meter/House Regulator Expenses	$\overline{}$	WEIGHTED1		(434,955)		(434,955)	•	(120,691)	•	(120,691)
Customer Installations Expenses		D_382_384_385	. 10000	3,628,449		3,628,449	. 620	3,082,133		3,082,133
Other Expenses	2,437,388 F	KB_PLI_DI_ORIG	282,875	1,436,174		1,719,049	140,612	405,575 33 993		546,187 45,779
Sub-total			809,799	7,935,302	•	8,745,102	402,580	4,799,747		5,202,327
Pictuils, still Maintenance Europe										
Dist Main Supervision/Engineering	196.391	ADM	19.386	102.909	,	122.295	19.280	25.898	٠	45.178
Dist Maintenance of Mains		DAY	249,193	405,588		654,781	123,791	42,281	•	166,072
Dist Maintenance of Mains		PDAY	20,822	33,891	,	54,713	10,344	3,533		13,877
Maint of Meas/Reg Station Equip-General		PK_AVG	83,452			83,452	41,764			41,764
Maintenance of Services	482,877 F	A GP I		785.403		785 493	679,671	245,642		175,629
Maintenance of Meters/House Regulators		VEIGHTED1		651.336		651.336		180.732		180.732
Sub-total			372,854	1,979,217	•	2,352,071	370,808	498,086		868,893
Total Distribution	18,736,256		1,182,653	9,914,519		11,097,173	773,388	5,297,832	•	6,071,220
Customer Account										
Supervision - Customer Assistance		CUST_ACCT		76,162	,	76,162	•	22,211		22,211
Meter Reading Expenses		CUSTS		647,662		647,662		67,516		67,516
Customer Records and Collection Exp	7,589,357	WEIGHIED		5,753,803		5,753,803		1,799,347		1,799,347
	'	0	•			•	•	•		•
				. ;						' !
Uncollectible Accounts	853,486 L	UNCOL		737,562		737,562		115,490		115,490
Sub-total			•	7,246,763		7,246,763	•	2,009,508		2,009,508
Customer Service & Information										
Expenses										
Supervision		CUSTS		' 67	,	' 67	•	' 6	•	' 6
Customer Assistance Expenses Sub-total	202,610	2120		183,418 183,418		183,418		19,121		19,121
	•			•		•		•		•
Sales Expenses New Business-Supervision	0.	A FS				,	٠			
New Business-Demon & Selling	1,134,815 S	SALES		758,176		758,176		376,639		376,639
New Business-Advertising	102,057 8	ALES		68,185		68,185		33,872		33,872
Sub-total	270,062,1		•	105,320	•	105,020	•	100		10,01
Administrative and General Expenses	7 885 256	OMCHATEXD	387.863	3 260 225	,	3 654 088	225 031	1 404 273	,	1 630 304
Adm & Gen Office Supplies		OMCUSTEXP	244,027	2,072,898		2,316,925	142,684	890,399		1,033,083
Adm & Gen Transferred	. 664	OMCUSTEXP	- 106 713	- 202		- 608 08	- 27 76	- 444		- 60 060
Adm & Gen Property Insurance		RB_PLT???_OR	28,225	71,934		100,159	14,026	20,314		34,340
Adm & Gen Injuries & Damage		⊴:	40,403	473,985		514,388	26,384	224,065		250,448
Adm & Gen Employee Pensions & Benefits Franchise Requirements	507,190 L 654.529 C	OMCUSTEXP	25,065 44,465	377,706		319,112	75,368	139,003		155,371
General Advertising Exp		MCUSTEXP	13,092	111,213		124,305	7,655	47,771		55,426
Misc. General Expenses	208,916	MCUSTEXP	14,192	120,559	,	134,751	8,298	51,785	•	60,084
Misc. General Expenses Rents	784,105 F	RB_PLTGEN_ORIG	13,497	375,031		522,181	73,123	49,246 105,909		37,136 179,032
Maintenance of General Plant		R_PLTGEN_ORIG		' ;		' !	' '			' 6
Commission Fee increase Sub-total	19,081 13,838,765	JMCUSI EXP	1,296 1,152,987	7,793,603		12,307 8,946,589	758 645,968	4,730 3,241,316		5,488 3,887,284
TOTAL O & M EXPENSES	45,240,637		3,266,826	25,995,773		29,262,600	1,881,940	10,993,743		12,875,683

Account Detail		
,	iass cost of sel vice	Account Detail

			Large Volume	nme		Trans	Transport Service (Interruptible)	nterruptible	_
o. Account Description	Amount Alloc. Factor	CAP	sno	СОМ	TOTAL	CAP	sno	СОМ	TOTAL
Distribution Operation Expenses		ì							
Distrib Supervision & Engineering Distribution Load Dispatching	2,691,872 LACA - PK AVG	re/ '	13,372		14,123		12,701		12,707
Compressor Station Fuel/Power	- LACA	•	•		,			,	•
Dist Oper Mains & Services Expenses	2,699,639 MAIN_SERV	3,614	892		4,506		260		760
Dist Oper Meas & Reg Gen Dist Oper Meas & Reg Ind	129,611 PK_AVG - PA GP II	- - -			, oe	3,533			3,533
Meter/House Regulator Expenses	226,375 WEIGHTED1		20		20		9		9
Meter/House Regulator Expenses	_	•	(20)		(20)	•	(16)		(16)
Customer Installations Expenses		. 650	45,587		45,587	' (43,374		43,374
Otner Expenses Pents	2,437,388 RB_PLI_DI_ORIG	2,918	1,883		4,801	1,559	1,713		3,272
Sub-total	14,959,124	8,433	61,863		70,296	5,223	58,681	•	63,904
Distribution Maintenance Expenses									
Dist Main Supervision/Engineering	196,391 NADM	540	43		584	1,543	35		1,578
Dist Maintenance of Mains		2,424	24		2,448	•	∞ +	,	∞ +
Distinguitenance of mains Maint of Meas/Red Station Equip-General	79,382 FDAT 198,278 PK AVG	1.387	7 '		1.387	5.405	- '		5.405
Maint of Meas/Reg Station Equip-City Gate (5,833			5,833	22,729		•	22,729
Maintenance of Services	1,037,443 WEIGHTED	•	693		693		605		605
Maintenance of Meters/House Regulators Sub-total	832,745 WEIGHIED1 3,777,132	10,387	75 837		75 11,223	29,677	24 672		24 30,3 49
Total District of the Control	020 000 00	70 070	009 69		04 540	24 000	730 03		73070
i otal Distribution	10,730,230	10,020	660,20	•	g16,10	34,300	53,534		94,234
Customer Account	F000 F010		3		3		Č		í
Supervision - Customer Assistance Meter Reading Expenses	98,925 CUSI_ACCI 715,432 CUSTS		- 88		- 8E				
Customer Records and Collection Exp	7,599,357 WEIGHTED	•	5,074		5,074	i	4,433		4,433
Customer Records and Collection Exp	- WEIGHTED	•	•			•		,	
		00							
Uncollectible Accounts		,	65		65		22		23
Uncollectable Account - Increase	36,536 UNCOL	•	8		3		- 2		- 5
Sub-total	9,303,730	•	9,240		5,240		1,527		176,4
Customer Service & Information									
Supervision	- CUSTS	•							
Customer Assistance Expenses	202,610 CUSTS	•	17		<u>;</u>		4 ,		4,
Sub-total	202,610	•	11		11	•	4		4
Sales Expenses	1								
New Business-Supervision New Business-Demon & Selling	1134 815 SALES								
New Business-Advertising	102,057 SALES	•							•
Sub-total	1,236,872	•							•
Administrative and General Expenses									
Adm & Gen Salaries Adm & Gen Office Supplies	5,665,256 OMCUSTEXP 3,592,135 OMCUSTEXP	5,076	12,369 7.843		17,445	6,354	11,629		17,984
Adm & Gen Transferred									
Adm & Gen Outside Services Adm & Gen Property Insurance	1,048,199 RB_PLT???_OR	1,971	657		2,629	544	598		1,142
Adm & Gen Injuries & Damage		622	2.1		2.790	1.004	2.044		3.048
Adm & Gen Employee Pensions & Benefits		386			1,731	623	1,268		1,891
Franchise Requirements	654,529 OMCUSTEXP	586			2,015	734	1,344 306		2,078
General Advention Exp Misc. General Expenses	208,916 OMCUSTEXP	187	42-		533 643	234	330 429		663
Misc. General Expenses	-	178			612	223	408		631
Rents Maintenance of General Plant	784,105 RB_PLIGEN_ORIG	1,475			996,1	407	447		400
Commission Fee Increase	19,081 OMCUSTEXP	17	42		59	21	39		61
Sub-total	13,838,705	14,1/3	27,749		41,921	14,408	79,061		40,529
TOTAL O & M EXPENSES	45,240,637	42,051	669'56		137,750	49,368	89,939		139,307

) TOTAL	134,987		_	43,320	157	(386)	326,504	13,752	877,495		26,756	10,587	66,270	278,686	579	200,410	1,392,090	439	203	36,700		347	15 37,703			57	/6					346,436	7 13,003	107,040	- 15,358 - 46,885		40,025	11,785	12,149	80,071	1,167	922,441	2 025 207
Transport Service (Firm) CUS COM	8					. (9	4 -	- 8			4 >			. 0	ი S	•		ص		0 '			15 703									- 0	· ·	e e				ωα		9	່ '		,
Transport	95,778		4 6,387	0	. 157	- (386)	(*)	1,132	4		314		0 (- 5.010			7 449,113	- 43	203	- 36,700		- 347	- 15 - 37,703			ۍ. د .						5 88,631		4	7 15530		_	3,015				3 190,030	E C 202
CAP	39,209		188,694	43,320			150 57	12,621	434,422		26,442	10,577	66,270	278,686	. 508 555	9	942,977				0 0	,										257,805	62,40	102,327	14,682	19,452	29,785	8,770	9,041	76,546	998	7.23,003	2 420 505
Alloc. Factor	LACA	PK_AVG	MAIN_SERV	PK_AVG	WEIGHTED1	WEIGHTED1	D_382_384_385	RB_PLT_DI_ORIG			NADM		PK_AVG	PA_GP_II WEIGHTED	WEIGHTED1			CUST ACCT		WEIGHTED WEIGHTED			UNCOL		SESTO	custs		8H 148	SALES	SALES		OMCUSTEXP	OMCUSTEXP	RB_PLT???_OR	KB_PLI????_OR	5	OMCUSTEXP	OMCUSTEXP	OMCUSTEXP	RB_PLTGEN_ORIG	OMCUSTEXP		
Amount	2,691,872		2,699,639	129,611	226,375	(556,097)	7,126,046	204,290	14,959,124		196,391	79,382	198,278	482,877 1.037.443	832,745	201,111,12	18,736,256	98.925	715,432	7,599,357		853,486	36,536 9,303,736			202,610	202,610	•	1,134,815	102,057 1,236,872		5,665,256	5,592,133	1,048,199	150,398	507,190	654,529	192,721	198,674	784,105	19,081	13,636,703	45 240 627
Account Description	Distribution Operation Expenses Distrib Supervision & Engineering	Distribution Load Dispatching Compressor Station Fuel/Power	Dist Oper Mains & Services Expenses	Dist Oper Meas & Reg Gen	Meter/House Regulator Expenses	Meter/House Regulator Expenses	Customer Installations Expenses	Other Experises Rents	Sub-total	Distribution Maintenance Expenses	Dist Main Supervision/Engineering Dist Maintenance of Mains	Dist Maintenance of Mains	Maint of Meas/Reg Station Equip-General	Maint of Meas/Reg Station Equip-City Gate (Maintenance of Services	Maintenance of Meters/House Regulators		Total Distribution	Customer Account Supervision - Customer Assistance	Meter Reading Expenses	Customer Records and Collection Exp Customer Records and Collection Exp		Uncollectible Accounts	Uncollectable Account - Increase Sub-total	Customer Service & Information	Expenses	Customer Assistance Expenses	Sub-total	Sales Expenses New Rusiness-Simentision	New Business-Demon & Selling	New Business-Advertising Sub-total	Administrative and General Expenses	Adm & Gen Salaries	Adm & Gen Transferred	Adm & Gen Outside Services	Adm & Gen Property Insurance	Adm & Gen Employee Pensions & Benefits	Franchise Requirements	General Advertising Exp Misc. General Expenses	Misc. General Expenses	Rents Maintanance of Concert Diant	Commission Fee Increase	Sub-rotal	TOTAL O 8 M EVBENSES
Š																																											

					Residen	Residential Service			O	General Service	vice	
ġ.	Account Description	Amount	Alloc. Factor	CAP	SNO	СОМ	TOTAL	CAP		cus	СОМ	TOTAL
bor Expen	bor Expense (2015 Actuals)											
Storage	Storage Operation Expenses		c									
Operat	Operation Labor and Evn	- 201061	^ V∆CQ	171 244	' <		171 244	' 5	. 85 069			. 95 069
Operat	Operation Fuel			1			4	: '	500,500			500,500
Operat	Operation Power		0									
Sub-total	ntal	344,964		171,244	7		171,244	44	85,069			85,069
Storage	Storage Maintenance Expenses											
Mainte	Maintenance Supervision & Engineering		DAY								•	
Mainte	Maintenance of Structures		DAY									
Mainte	Maintenance of Gas Holders		DAY									
Mainte	Maintenance of Purification Equipment		DAY									
Mainte	Maintenance of Liquefaction Equipment		DAY									
Mainte	Maintenance of Vaporizing Equipment	61,718 F	DAY	30,637	21		30,637	37	15,220			15,220
Mainte	Maintenance of Compressor Equipment	•	PDAY									
Mainte	Maintenance of M&R Equipment		DAY									
Mainte	Maintenance of Other Equipment	•	DAY									
Sub-total	otal	61,718		30,637	71		30,637	37	15,220			15,220
Total &	Total Storage	406,682		201,881	Σ		201,881	9.1	100,289			100,289
Transm	Transmission Operation Expenses											
Operat	Operation Supervision & Engineering		PDAY									
System	System Control		DAY									
Comm	Communication System Expenses		0									
Compr	Compressor Sta. Labor & Expenses		0									
Gas for	Gas for Compressor Station Fuel											
Mains	Mains Expenses		PDAY									
Sub-total	tal	•										
Transm	Transmission Maintenance Expenses											
Mainte	Maintenance of Mains	2,388 F	DAY	1,18	9		1,1	36	589			289
Mainte	Maintenance Pipeline Integrity	17,601 F	PDAY	8,737	21		8,737	37	4,340			4,340
Mainte	Maintenance of Compressor Station Equipm		DAY									
Mainte	Maintenance of Communication Equipment	183,504 F	DAY	91,094	4		91,094	94	45,253			45,253
Sub-total	otal	203,493		101,01	9		0,101	16	50,182			50,182
Total 1	Total Transmission	203,493		101,016	9,		101,016	91	50,182			50,182

				Large \	Large Volume		Tra	Transport Service (Interruptible)	e (Interrupti	ple)
No. Account Description	Amount	Alloc. Factor	CAP	SNO	COM	TOTAL	CAP	SNO	COM	TOTAL
Labor Expense (2015 Actuals)										
:										
Storage Operation Expenses Operation Supervision/Engineering			0	•	•		•	•	•	
Operation Labor and Exp	344	344,964 PDAY	1,666	•		1,666	•	•	•	
Operation Fuel			0	•	•		•	•	•	
Operation Power		•		•	•		•	•	•	
Sub-total	344,	344,964	1,666	•	•	1,666	•	•	•	•
Storage Maintenance Expenses										
Maintenance Supervision & Engineering	ng	- PDAY	•	•	•		•	•	•	
Maintenance of Structures	,	- PDAY			•		•	•	•	
Maintenance of Gas Holders		- PDAY	•	•	•		•	•	•	
Maintenance of Purification Equipment	-	- PDAY	•		•		•	•	•	
Maintenance of Liquefaction Equipment	ŧ	- PDAY	•		•		•	•	•	
Maintenance of Vaporizing Equipment		61,718 PDAY	298	•	•	298	•	•	•	
Maintenance of Compressor Equipment	ııt	- PDAY		•			•		•	
Maintenance of M&R Equipment		- PDAY	•		•		•	•	•	
Maintenance of Other Equipment				•			•		•	
Sub-total	61,	61,718	298	•	•	298	•	•	•	•
Total Storage	406,	406,682	1,964	•	•	1,964	•	•	•	•
Transmission Operation Expenses										
Operation Supervision & Engineering		- PDAY			•		•	•	•	
System Control		- PDAY	•	•	•		•	•	•	
Communication System Expenses			0				•		•	
Compressor Sta. Labor & Expenses		,	0	•	•		•	•	•	
Gas for Compressor Station Fuel		•	0	•			•		•	
Mains Expenses		- PDAY	•	•	•		•	•	•	
Sub-total			•	•	•	•	•	•	•	•
Transmission Maintenance Expenses										
Maintenance of Mains	2,		12	•	•	12	•	•	•	
Maintenance Pipeline Integrity		17,601 PDAY	85	•	•	82	•		•	
Maintenance of Compressor Station Equipm			•	•	•		•	•	•	
Maintenance of Communication Equip			988	•	•	988	•	•	•	
Sub-total	203,	203,493	983	•	•	983	•	•	•	•
Total Transmission	203.	203.493	983	•	•	983	•	•	•	

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				Transport Service (Firm)	ervice (Firm)	
No. Account Description	Amount	Alloc. Factor	CAP	sno	СОМ	TOTAL
Labor Expense (2015 Actuals)						
Storage Operation Expenses						
Operation Supervision/Engineering	•	0		•		
Operation Labor and Exp	344.964 PDAY	PDAY	86.985	•		86.985
Doctorion Fire				•	•	
Operation 1 del				•	•	
Operation Power	. :					. :
Sub-total	344,964		86,985	•	•	86,985
Storage Maintenance Expenses						
Maintenance Cinemicion & Engineering		>>\				
Maintenance of Structures		XX.				
Maintenance of Structures	•	TOTAL STORY			•	
Maintenance of Gas Holders	•	FDAY		•		
Maintenance of Purification Equipment	•	PDAY				
Maintenance of Liquefaction Equipment						
Maintenance of Vaporizing Equipment	61,718	PDAY	15,563	•		15,563
Maintenance of Compressor Equipment		PDAY		•	•	
Maintenance of M&R Equipment	•	PDAY		•	•	
Maintenance of Other Equipment		PDAY				
Sub-total	61,718		15,563	•	٠	15,563
Total Storage	406,682		102,548	•	•	102,548
Transmission Operation Expenses						
Operation Supervision & Engineering		PDAY		•	•	
System Control	•	PDAY		•	•	•
Communication System Expenses				•		
Compressor Stal Labor & Expenses	•		•	•		
Gas for Compressor Station File	•		,	•	•	
Mains Expanses	•	PDAY		•	•	•
Sub-total		5				
Sub-rotal	•		•	•	•	•
Transmission Maintenance Expenses						
Maintenance of Mains	2.388	PDAY	602	•		602
Maintenance Pipeline Integrity	17,601		4,438	•	٠	4,438
Maintenance of Compressor Station Equipm		PDAY				
Maintenance of Commission Equipment	183 504		AR 272			770 97
Sub-total	203.493		51.312	•	•	51.312
Total Transmission	203,493		51,312	•	•	51,312

					Residential Service	ervice			General Service	ervice	
Š	Account Description	Amount	Alloc. Factor	CAP	cns	СОМ	TOTAL	CAP	cns	СОМ	TOTAL
	Distribution Operation Expenses										
	Distrib Supervision & Engineering	1,995,398 L/	ACA	57,218	1,061,376		1,118,593	28,424	728,436	•	756,860
	Distribution Load Dispatching	<u>a</u> ∵	PK_AVG								
	Compressor Station Fuel/Power		LACA				. :				
	Dist Oper Mains & Services Expenses	1,611,161 M	MAIN_SERV	221,698	940,783		1,162,481	110,133	218,978		329,111
	Dist Oper Meas & Reg Gen		PK_AVG								
	Dist Oper Meas & Reg Ind		TA_GP_=		' 6		' 6		' 700 07		' 60
	Meter/House Regulator Expenses	202,693 W	WEIGHIED1		158,538		158,538		43,991		43,991
	Meter/House Regulator Expenses		VEIGHTEDT		, 6,						
	Customer Installations Expenses	5,917,585 U	D_382_384_385 PP_DIT_PLOBIC	- 107 760	3,013,123		3,013,123	' 66 60	2,559,453		2,559,453
	Cities Expenses Rents		RB PLT DLORIG	001,101	372,008		20,1+1,1	200,000	- 203,504		305,300
	Sub-total	11,344,673		466,677	6,127,091	•	6,593,767	231,889	3,820,062	•	4,051,951
	Distribution Maintenance Expenses										
	Dist Main Supervision/Engineering		NADM	17,532	93,067		110,600	17,436	23,421		40,857
	Dist Maintenance of Mains		PDAY	131,677	214,318		345,994	65,413	22,342		87,755
	Dist Maintenance of Mains		PDAY	16,902	27,509		44,411	8,396	2,868		11,264
	Maint of Meas/Reg Station Equip-General		PK_AVG	50,888			20,888	25,467			25,467
	Maint of Meas/Reg Station Equip-City Gate (PA_GP_II					145,173		•	145,173
	Maintenance of Services	_	WEIGHTED		270,518		270,518		84,597		84,597
	Maintenance of Meters/House Regulators	_	WEIGHTED1		276,816		276,816		76,811		76,811
	Sub-total	1,975,294		216,999	882,229	•	1,099,227	261,885	210,039	•	471,924
	Total Distribution	13,319,967		683,675	7,009,319		7,692,995	493,775	4,030,100	٠	4,523,875
	Customer Account										
	Supervision - Customer Assistance	101,161 E	EXP_CUST_ACCTA		78,266		78,266		22,344		22,344
	Meter Reading Expenses	-	CUSTS		200,687		200,687		52,195		52,195
	Customer Records and Collection Exp	4,401,233 W	WEIGHTED		3,332,365		3,332,365		1,042,107		1,042,107
	Customer Records and Collection Exp	× -	WEIGHTED			•					
	Uncollectible Accounts		UNCOL								
	Sub-total	5,055,471			3,911,317	•	3,911,317	•	1,116,646		1,116,646
	Sub-total			•			•			•	
	Sales Expenses										
	New Business-Supervision		0								
	New Business-Demon & Selling	977,913 S/	SALES		653,349		653,349		324,564		324,564
	Sub-total	977,913		•	653,349	1	653,349	•	324,564	•	324,564
	TOTAL 2015 O & M LABOR EXP.	19,963,525		986,573	11,573,986		12,560,559	644,245	5,471,310	•	6,115,555

					Large Volume	olume		Tran	Transport Service (Interruptible)	e (Interrupt	ble)
ò	Account Description	Amount	Alloc. Factor	CAP	cns	СОМ	TOTAL	CAP	Sno	COM	TOTAL
	Distribution Operation Expenses										
	Distrib Supervision & Engineering	1,995,398	LACA	222	9,912		10,469		9,414	'	9,414
	Distribution Load Dispatching		PK_AVG					•		'	
	Compressor Station Fuel/Power		LACA					•		•	
	Dist Oper Mains & Services Expenses	1,611,161	MAIN_SERV	2,157	533		2,689	•	454	'	454
	Dist Oper Meas & Reg Gen		PK_AVG							•	
	Dist Oper Meas & Reg Ind	•	PA_GP_II							'	
	Meter/House Regulator Expenses	202,693	WEIGHTED1		18		18	•	9	•	9
	Meter/House Regulator Expenses	•	WEIGHTED1							•	
	Customer Installations Expenses	5,917,585	D_382_384_385		37,856	•	37,856	•	36,018	'	36,018
	Other Expenses	1,617,836	RB_PLT_DI_ORIG	1,937	1,250		3,187	1,035	1,137	•	2,172
	Rents		RB_PLT_DI_ORIG							•	
	Sub-total	11,344,673		4,650	49,569	•	54,219	1,035	47,029	•	48,064
	Distribution Maintenance Expenses										
	Dist Main Supervision/Engineering	177 609	MOAN	488	30		528	1 305	33	•	1 427
	Dist Maintenance of Mains		PDAY	1281	13		1.293	20.	1 4	'	4
	Dist Maintenance of Mains		PDAY	19	2		166	•	-	•	•
	Maint of Meas/Reg Station Equip-General		PK AVG	846			846	3.296		•	3.296
	Maint of Meas/Reg Station Equip-City Gate (PA GP II	4,821			4.821	18.788		'	18,788
	Maintenance of Services		WEIGHTED	•	239	•	239		208	•	208
	Maintenance of Meters/House Regulators		WEIGHTED1		32		32	•	10	'	10
	Sub-total	1,975,294		7,601	324	•	7,925	23,479	255	•	23,734
	Total Distribution	13,319,967		12,251	49,893	•	62,144	24,514	47,284	•	71,797
	Customer Account										
	Supervision - Customer Assistance	101.161	EXP CUST ACCTA		61		61		53	•	53
	Meter Reading Expenses		CUSTS		53		29		19	•	10
	Customer Records and Collection Exp		WEIGHTED		2.938		2,938		2,567	'	2,567
	Customer Records and Collection Exp		WEIGHTED						'	•	
	Uncollectible Accounts	•	UNCOL							'	
	Sub-total	5,055,471		•	3,028	•	3,028	•	2,630	•	2,630
	Sub-total	•		•	•	•		•	•	•	
	New Business-Supervision	•	0	٠	٠	,		٠			
	New Business-Demon & Selling	977,913 SALES	SALES		•	•		•		'	
	New Business-Advertising	•	0		•			•	•	•	
	Sub-total	977,913		•	•	•		•	•	•	
	TOTAL 2015 O & M LABOR EXP.	19,963,525		15,197	52,921	•	68,118	24,514	49,913	•	74,427

				_	Transport Service (Firm)	rvice (Firm)	
ģ	Account Description	Amount	Alloc. Factor	CAP	SNO	COM	TOTAL
	Distribution Operation Expenses						
	Distrib Supervision & Engineering	1,995,398	LACA	29,064	70,997	•	100,061
	Distribution Load Dispatching		PK_AVG		•	•	
	Compressor Station Fuel/Power		LACA			•	
	Dist Oper Mains & Services Expenses	1,611,161	MAIN_SERV	112,614	3,812	•	116,426
	Dist Oper Meas & Reg Gen	•	PK_AVG			•	
	Dist Oper Meas & Reg Ind		PA_GP_II			•	
	Meter/House Regulator Expenses	202,693	WEIGHTED1		141	•	141
	Meter/House Regulator Expenses		WEIGHTED1			•	
	Customer Installations Expenses	5,917,585	D 382 384 385		271,134	•	271,134
	Other Expenses	1,617,836	RB PLT DI ORIG	99.948	8,961	•	108,909
	Rents		RB_PLT_DI_ORIG			•	•
	Sub-total	11,344,673	I I	241,626	355,045	•	596,671
	Distribution Maintenance Expenses						
	Dist Main Supervision/Engineering	177,609	NADM	23,913	284	•	24,197
	Dist Maintenance of Mains	502,000	PDAY	986,99	29	•	66,954
	Dist Maintenance of Mains	64,436	PDAY	8,585	6	•	8,594
	Maint of Meas/Reg Station Equip-General	120,906	PK AVG	40,410		•	40,410
	Maint of Meas/Reg Station Equip-City Gate (399,141	PA GP II	230,359		•	230,359
	Maintenance of Services	357,288	WEIGHTED		1.725	•	1,725
	Maintenance of Meters/House Regulators	353,914	WEIGHTED1		246	•	246
	Sub-total	1,975,294		370,154	2,331	•	372,485
	Total Distribution	13,319,967		611,780	357,376	•	969, 157
	Customer Account						
	Supervision - Customer Assistance	101.161	EXP CUST ACCTA		437	•	437
	Mater Reading Expenses	553 077	CISTS	٠	157	•	157
	Customer Decords and Collection Eva	4 404 233	WEIGHTED		24 255		24 255
	Customer December Collection Exp	4,401,433	WEIGHTED		662,12		662,12
	Uppelledible Appelints						
	Circulation Accounts	E 055 474	ONCOL		24 040		24 040
	Sub-total	1,4,000,0		•	640,17	•	640,14
	Sub-total	•			•	•	•
	Sales Expenses						
	New Business-Supervision	•	0		•	•	
	New Business-Demon & Selling	977,913 SALES		•	•	•	
	New Business-Advertising	•	0		•	•	
	Sub-total	977,913			•	•	•
	TOTAL 2015 O & M LABOR EXP.	19,963,525		765,640	379,225	•	1,144,866

				Residential Service	ervice			General Sc	ervice	
No. Account Description	Amount	Alloc. Factor	CAP	cus	COM	TOTAL	CAP	cus con	COM	TOTAL
Depreciation Expense										
Intangible Plant Amort Exp-Intangible Plant Sub-total	3,125,359 3,125,359	RB_PLTINT	586,491 586,491	1,494,886 1, 494,886		2,081,376 2,081,376	291,443 291,443	422,160 422,160		713,603 713,603
Sub-total	•		•	•	•		•		•	•
Storage Plant Deprec Exp-Storage Plant Sub-total	682,914 682,914	RB_PLT_ST	300'688 900 '688			339,006 339,006	168,408 168,408			168,408 168,408
Transmission Plant Deprec Exp-Transmission Plant Sub-rotal	1,977,413 1,977,413	RB_PLT_TR	981,611 981,611			981,611 981,611	487,634 487,634			487,634 487,634
Distribution Plant Deprec Exp-Distribution Plant Sub-rotal	12,612,078 12,612,078	RB_PLT_DI	1,463,714 1,463,714	7,431,372 7,431,372		8,895,086 8,895,086	727,587 727,587	2,098,618 2,098,618		2,826,205 2,826,205
General Plant Plant Deprice Exp-General Plant Sub-rotal	3,309,349 3,309,349	RB_PLTGEN	621,055 621,055	1,582,833 1,582,833		2,203,888 2,203,888	308,619 308,619	446,992 446,992		755,611 755,611
TOTAL DEPRECIATION EXPENSES	21,707,112		3,991,878	10,509,090		14,500,968	1,983,690	2,967,770		4,951,460
Interest and Other Expenses Sub-total	•			•			•			•
TOTAL INTEREST AND OTHER EXPENSE	•									
Taxes Other Than Income Taxes Payroll Taxes Property Taxes Ad Valorem Taxes Frobise Ray & Evo	1,641,942 3,198,871 -	LA PROPTX RB_PLT RR	81,143 602,162 -	951,927 1,527,143		1,033,070 2,129,305	52,987 299,230 -	449,999 431,265		502,987 730,495
Administrative Taxes Transfrd Sub-total	4,840,813	RB RB	683,304	2,479,070		3,162,375	352,217	881,264		1,233,481
TOTAL TAXES OTHER THAN INCOME TA	4,840,813		683,304	2,479,070		3,162,375	352,217	881,264		1,233,481
Cost of Gas Cost Of Gas - Fixed Cost Of Gas Cost Of Gas - Commodity Cog TOTAL	62,387,552 106,435,107 168,822,659	FC 06			41,697,617 69,499,313 111,196,930	41,697,617 69,499,313 111,196,930			20,040,806 35,271,794 55,312,600	20,040,806 35,271,794 55,312,600
Income Taxes - Pro Forma Income Taxes Pro Forma TOTAL	2,750,218 2,750,218	88 89	533,931 533,931	1,285,238 1,285,238		1,819,169 1,819,169	265,323 265,323	365,619 365,619		630,942 630,942
Income Taxes - Proposed Income Taxes Proposed TOTAL	6,775,042 6,775,042	RB	1,315,317 1,315,317	3,166,127 3,166,127		4,481,444 4,481,444	653,612 653,612	900'989 900'986		1,554,298 1,554,298
Operating Revenues Revenue from Gas Sales Other Revenues Sub-total	251,900,147 2,900,363 254,800,510	RS_REV REV_OTHER			164,429,181 2,048,327 166,477,508	164,429,181 2,048,327 166,477,508			74,843,065 650,808 75,493,873	74,843,065 650,808 75,493,873
TOTAL	254,800,510			•	166,477,508	166,477,508	•	•	75,493,873	75,493,873

				Large Volume	olume		Tran	Transport Service (Interruptible)	(Interruptibl	(e)
No. Account Description	Amount	Alloc. Factor	CAP	sno	СОМ	TOTAL	CAP	Sno	СОМ	TOTAL
Depreciation Expense										
Intangible Plant Amort Exp-Intangible Plant Sub-total	3,125,359 RB_ 3,125,359	RB_PLTINT	5,878 5,878	1,960 1,960		7,838 7,838	1,623 1,623	1,782 1,782		3,405 3,405
Sub-total	•			٠	•	٠		•	•	٠
Storage Plant Deprec Exp-Storage Plant Sub-total	682,914 RB_PLT_ST 682,914	PLT_ST	3,298 3,298			3,298 3,298				
Transmission Plant Deprec Exp-Transmission Plant Sub-total	1,977,413 RB_PLT_TR 1,977,413	PLT_TR	9,549 9,549			9,549 9,549				
Distribution Plant Deprec Exp-Distribution Plant Sub-rotal	12,612,078 RB_F 12,612,078	RB_PLT_DI	15,097 15,097	9,744 9,744		24,841 24,841	8,068 8,068	8,861 8,861		16,930 16,930
General Plant Plant Deprec Exp-General Plant Sub-total	3,309,349 RB_F 3,309,349	RB_PLTGEN	6,224 6,224	2,075		8,300 8,300	1,719 1,719	1,887 1,887		3,606 3,606
TOTAL DEPRECIATION EXPENSES	21,707,112		40,045	13,780	•	53,825	11,410	12,531	•	23,941
Interest and Other Expenses Sub-total			•			•		•		
TOTAL INTEREST AND OTHER EXPENSE			•	•	•			•	•	
Taxes Other Than Income Taxes Payroll Taxes Property Taxes Ad Valorem Taxes	1,641,942 LA 3,198,871 PRO - RB_F	LA PROPTX RB_PLT	1,250 6,034	4,353 2,002 -		5,603 8,036 -	2,016	4,105 1,821		6,121 3,479 -
Frchise Rev & Exp Administrative Taxes Transfrd Sub-total	- RB - RB 4,840,813		7,284	6,355		13,639	3,674	5,926		9600
TOTAL TAXES OTHER THAN INCOME TA	4,840,813		7,284	6,355		13,639	3,674	5,926		9,600
Cost of Gas Cost Of Gas - Fixed Cost Of Gas Cost Of Gas - Commodity Cog TOTAL	62,387,552 FCOG 106,435,107 VCOG 168,822,659	90 90			649,129 2,074,834 2,723,963	649,129 2,074,834 2,723,963			(13,435) (13,435)	(13,435) (13,435)
Income Taxes - Pro Forma Income Taxes Pro Forma TOTAL	2,750,218 RB 2,750,218		5,349 5,349	1,725 1,725		7,074 7,074	1,454 1,454	1,571 1,571		3,024 3,024
Income Taxes - Proposed Income Taxes Proposed TOTAL	6,775,042 RB 6,775,042		13,176 13,176	4,250 4,250		17,426 17,426	3,581	3,869 8, 6 9		7,451 7,451
Operating Revenues Revenue from Gas Sales Other Revenues Sub-total	251,900,147 RS_F 2,900,363 REV_ 254,800,510	RS_REV REV_OTHER			3,127,950 5,720 3,133,670	3,127,950 5,720 3,133,670			714,239 - 714,239	714,239 - 714,239
TOTAL	254,800,510			•	3,133,670	3,133,670	•	•	714,239	714,239

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					Transport Service (Firm)	rvice (Firm)	
ě	Account Description	Amount	Alloc. Factor	CAP	SNO	COM	TOTAL
Deprec	Depreciation Expense						
	ntrangible Plant Amort Exp-Intangible Plant Sub-total	3,125,359 I 3,125,359	RB_PLTINT	305,084 305,084	14,053 14,053		319,137 319,137
	Sub-total	•		•	٠	•	
.	Storage Plant Deprec Exp-Storage Plant Sub-total	682,914 682,914	RB_PLT_ST	172,202 172,202			172,202 172,202
-	Transmission Plant Deprec Exp-Transmission Plant Sub-total	1,977,413 I	1,977,413 RB_PLT_TR 1,977,413	498,619 498,619			498,619 498,619
	Distribution Plant Deprec Exp-Distribution Plant Sub-total	12,612,078 1 2,612,078	RB_PLT_DI	779,156 779,156	69,860 0 98,69		849,016 849,016
3	General Plant Plant Deprec Exp-General Plant Sub-total	3,309,349 3,309,349	3,309,349 RB_PLTGEN 3,309,349	323,064 323,064	14,880 14,880	, ,	337,944 337,944
	TOTAL DEPRECIATION EXPENSES	21,707,112		2,078,126	98,792	•	2,176,918
Interest	Interest and Other Expenses Sub-total	•		•	٠	•	
•	TOTAL INTEREST AND OTHER EXPENSE	•		•	•	•	•
Taxes (Taxes Other Than Income Taxes Payroll Taxes Property Taxes Ad Valorem Taxes Frohise Rev & Exp	1,641,942 3,198,871 -	LA PROPTX RB_PLT RB	62,972 313,200	31,190 14,356 -		94,162 327,556 -
	Administrative Taxes Transfrd Sub-total	4,840,813	RB	376,171	45,546		421,718
-	TOTAL TAXES OTHER THAN INCOME TA	4,840,813		376,171	45,546		421,718
Cost of Gas Cost Cost Cost Cost Cost Cost Cost Cost	Gas Cost Of Gas - Fixed Cost Of Gas Cost Of Gas - Commodity Cog TOTAL	62,387,552 1 106,435,107 1 168,822,659	FCOG VCOG			(397,399) (397,399)	(397,399)
Income	Income Taxes - Pro Forma Income Taxes Pro Forma TOTAL	2,750,218 2,750,218	RB B	277,639 277,639	12,369 12,369		290,008 290,008
Income	Income Taxes - Proposed Income Taxes Proposed TOTAL	6,775,042 6,775,042	RB	683,951 683,951	30,472 30,472		714,423 714,423
Operati	Operating Revenues Revenue from Gas Sales Other Revenues Sub-total	251,900,147 2,900,363 254,800,510	RS_REV REV_OTHER			8,785,712 195,508 8,981,220	8,785,712 195,508 8,981,220
-	TOTAL	254,800,510			•	8,981,220	8,981,220

Email: ron@williamsbradbury.com

Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

IN THE MATTER OF THE APPLICATION OF)
INTERMOUNTAIN GAS COMPANY FOR)
THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
AND CHARGES FOR NATURAL GAS)
SERVICE TO NATURAL GAS CUSTOMERS)
IN THE STATE OF IDAHO)
)

Acct. No.	Account Description		December 31, 2016	December 31, 2016	Function	Classifier	CAP	cus	COM	Internal
RATE BASE										
Plant in Serv	rice									
1	Intangible Plant	0.500.5	0.500	0.500	E DIOTE	Louis		LWEIGUTED		
1010.3020	Organization Franchises & Consents	2,506 429,487	2,506 429,487	2,506 429,487	F_DISTR	CUS		WEIGHTED		RB_PLT_??_OR
	Misc. Intangible Plant Sub-total	40,650,532 41,082,525	40,650,532 41,082,525	40,650,532 41,082,525						RB_PLT_?? OR
		,	,,	.,,,,						
	Storage Plant					Lava	T			
1010.3610	Land & Land Rights LNG Structures & Improvements - LNG	292,588 4,698,209	292,588 4,698,209	292,588 4,698,209	F_STORG F_STORG	CAP	PDAY PDAY			
	Gas Holders - LNG Purification Equip - LNG	3,698,508 13,885,945	3,698,508 13.885.945	3,698,508 13,885,945	F_STORG F_STORG	CAP	PDAY PDAY			
	Sub-total Sub-total	22,575,250	22,575,250	22,575,250	_		•			
	Transmission Plant	700.000	700.000	700.000	E TOMAS	Loan	LDDAY			
1010.3660	Land & Land Rights Structures & Improvements - Transmission	789,682 77,152	789,682 77,152	789,682 77,152	F_TRANS F_TRANS	CAP	PDAY PDAY			
010.3680	Trans Mains Trans Compressor Sta Equip	68,666,886 1,730,359	68,666,886 1,730,359	68,666,886 1,730,359	F_TRANS F_TRANS	CAP CAP	PDAY PDAY			
	Trans Communication Equip Sub-total	714,440 71,978,519	714,440 71,978,519	714,440 71,978,519	F_TRANS	CAP	PDAY			
	Distribution Plant	, ,	, ,	, ,						
1010.3740	Dist Land & Land Rights Dist Structures & Improvements	637,754 18,864	637,754 18.864	637,754 18.864	F DISTR	CAP	PK AVG			D_LLR
010.3760	Dist Mains	164,694,644	164,694,644	164,694,644	F_DISTR	MAINS	PDAY	CUSTS		
	Dist Meas & Reg Sta Equip - Gen Dist Services	9,529,795 149,255,628	9,529,795 149,255,628	9,529,795 149,255,628	F_DISTR F_DISTR	CAP	PK_AVG	WEIGHTED		
	Dist Meters Dist Meter Installations	44,853,911 13,955,058	44,853,911 13,955,058	44,853,911 13,955,058	F_DISTR F_DISTR	CUS		WEIGHTED1 WEIGHTED1		
010.3830	Dist House Regulators Dist House Regulator Install	6,410,602 7,047,749	6,410,602 7,047,749	6,410,602 7,047,749	F_DISTR F_DISTR	CUS		WEIGHTED1 WEIGHTED1		
010.3850	Dist Ind Reg Sta	11,259,697	11,259,697	11,259,697	F_DISTR	CUS		WEIGHTED1		
	Sub-total	407,663,702	407,663,702	407,663,702						
	General Plant Gen Land & Land Rights	2,991,271	2,991,271	2,991,271						RB_PLT_??_OR
1010.3900	Gen Struct & Imp Gen Office Furn & Imp	19,567,163 9,824,942	19,567,163 9,824,942	19,567,163 9,824,942						RB PLT ?? OR RB PLT ?? OR
010.3920	Gen Trans Equip	9,122,889	9,122,889	9,122,889						RB_PLT_??_OR
1010.3930	Gen Stores Equip Gen Tools Shop & Gar Equip	4,407 5,207,323	4,407 5,207,323	4,407 5,207,323						RB_PLT_??_OR
010.3940				-						RB_PLT_??_OR RB_PLT_??_OR
1010.3950	Gen Laboratory Equip Gen Power Oper Equip	1,457,918	1,457,918	1,457,918						RB_PLI_!!_UR
1010.3950 1010.3960 1010.3970	Gen Laboratory Equip Gen Power Oper Equip Gen Communications Equip	1,457,918 4,589,648	1,457,918 4,589,648	1,457,918 4,589,648						RB_PLT_??_OR
1010.3950 1010.3960 1010.3970 1010.3980	Gen Laboratory Equip Gen Power Oper Equip									
1010.3950 1010.3960 1010.3970 1010.3980 Accumulated	Gen Laboratory Equip Gen Power Oper Equip Gen Communications Equip Gen Misc Equip Sub-total TOTAL PLANT-IN-SERVICE Il Reserve for Depreciation	4,589,648 52,765,561 596,065,557	4,589,648 - 52,765,561 596,065,557	4,589,648 - 52,765,561 596,065,557						RB PLT ?? OR RB PLT ?? OR
1010.3950 1010.3960 1010.3970 1010.3980 Accumulated	Gen Laboratory Equip Gen Power Oper Equip Gen Communications Equip Gen Misc Equip Sub-total TOTAL PLANT-IN-SERVICE If Reserve for Depreciation	4,589,648 - 52,765,561	4,589,648 - 52,765,561	4,589,648 - 52,765,561						RB PLT ?? OR RB PLT ?? OR
1010.3950 1010.3960 1010.3970 1010.3980 Accumulated	Gen Laboratory Equip Gen Power Oper Equip Gen Communications Equip Gen Misc Equip Sub-total TOTAL PLANT-IN-SERVICE If Reserve for Depreciation Intangible Plant Amort of Intangible Plant	4,589,648 52,765,561 596,065,557 (4,124,482)	4,589,648 - 52,765,561 596,065,557 (4,124,482)	4,589,648 52,765,561 596,065,557						RB PLT ?? OR RB PLT ?? OR
(1010.3950 (1010.3960 (1010.3970 (1010.3980 (1010.3980 (1010.3980 (1010.3980	Gen Laboratory Equip Gen Power Oper Equip Gen Communications Equip Gen Misc Equip Sub-total TOTAL PLANT-IN-SERVICE If Reserve for Depreciation Intangible Plant Amont of Intangible Plant Sub-total Storage Plant	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482)	52,765,561 596,065,557 (4,124,482) (4,124,482)	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482)						RB_PLT_??_OR RB_PLT_??_OR
1010.3950 1010.3960 1010.3970 1010.3980 1010.3980 Accumulated	Gen Laboratory Equip Gen Power Oper Equip Gen Communications Equip Gen Misc Equip Sub-total TOTAL PLANT-IN-SERVICE If Reserve for Depreciation Intangible Plant Amont of Intangible Plant Sub-total	4,589,648 52,765,561 596,065,557 (4,124,482)	4,589,648 - 52,765,561 596,065,557 (4,124,482)	4,589,648 52,765,561 596,065,557						RB_PLT_??_OR RB_PLT_??_OR
1010.3950 1010.3960 1010.3970 1010.3980 Accumulated 11112.0000	Gen Laboratory Equip Gen Power Oper Equip Gen Communications Equip Gen Misc Equip Sub-total TOTAL PLANT-IN-SERVICE If Reserve for Depreciation Intangible Plant Amort of Intangible Plant Sub-total Storage Plant Prov For Depr-Stor Other Plant Sub-total Transmission Plant	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (11,407,763)	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (11,407,763)	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (11,407,763)						RB PLT ?? OR RB PLT ?? OR RB PLT ?? OR
(1010.3950 (1010.3960 (1010.3970 (1010.3980	Gen Laboratory Equip Gen Power Oper Equip Gen Communications Equip Gen Communications Equip Sub-total TOTAL PLANT-IN-SERVICE If Reserve for Depreciation Intangible Plant Amort of Intangible Plant Sub-total Storage Plant Prov For Depr-Stor Other Plant Sub-total	4,589,648 52,765,661 596,065,557 (4,124,482) (4,124,482)	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (11,407,763)	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,462)						RB PLT ?? OR RB PLT ?? OR RB PLT ?? OR
1010.3950 1010.3960 1010.3970 1010.3980 1010.3980 1010.3980 1010.3980 101112.0000	Gen Laboratory Equip Gen Power Oper Equip Gen Communications Equip Gen Communications Equip Sub-total TOTAL PLANT-IN-SERVICE If Reserve for Depreciation Intangible Plant Amont of Intangible Plant Sub-total Storage Plant Prov For Depr-Stor Other Plant Sub-total Transmission Plant Prov For Depr-Trans Plant	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (11,407,763) (11,407,763) (41,291,008) (41,291,008)	(4,124,482) (4,124,482) (11,407,783) (11,407,783) (41,291,008)	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (11,407,763) (11,407,763) (41,291,008)						RB PLT ?? OR RB PLT ?? OR RB PLT ?? OR RB PLT INT OR RB PLT ST OR
1010.3950 1010.3950 1010.3970 1010.3970 1010.3980 Accumulated 11112.0000 11080.0001	Gen Laboratory Equip Gen Power Oper Equip Gen Communications Equip Gen Communications Equip Sub-total TOTAL PLANT-IN-SERVICE If Reserve for Depreciation Intangible Plant Amont of Intangible Plant Sub-total Storage Plant Prov For Depresion Other Plant Sub-total Transmission Plant Prov For Depr-Trans Plant Sub-total Distribution Plant Prov For Depr-Dist Plant	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (11,407,763) (11,407,763) (41,291,008) (41,291,008) (229,245,708)	(4.124.482) (4.124.482) (4.124.482) (4.124.763) (11.407.763) (41.291.008) (41.291.008) (229.245.708)	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (4,124,482) (11,407,763) (11,407,763) (41,291,008) (41,291,008) (42,294,5708)						RB PLT ?? OR RB PLT ?? OR RB PLT ?? OR RB PLT INT OR RB PLT ST OR
1010.3950 1010.3950 1010.3970 1010.3970 1010.3980 Accumulated 11112.0000 11080.0001 10080.0002 11080.0003	Gen Laboratory Equip Gen Power Oper Equip Gen Communications Equip Gen Communications Equip Sub-total TOTAL PLANT-IN-SERVICE If Reserve for Depreciation Intanglibe Plant Amont of Intanglibe Plant Sub-total Storage Plant Prov For Depresion Other Plant Sub-total Transmission Plant Prov For Depr-Trans Plant Sub-total Distribution Plant Prov For Depr-Dist Plant Sub-total	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (11,407,763) (11,407,763) (41,291,008) (41,291,008)	(4,124,482) (4,124,482) (11,407,763) (41,291,008) (41,291,008)	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (11,407,763) (11,407,763) (41,291,008)						RB PLT ?? OR RB PLT ?? OR RB PLT T? OR RB PLT ST OR
1010.3950 1010.3950 1010.3970 1010.3970 1010.3980 Accumulated 11112.0000 110080.0001	Gen Laboratory Equip Gen Power Oper Equip Gen Communications Equip Gen Misc Equip Sub-total TOTAL PLANT-IN-SERVICE If Reserve for Depreciation Intangible Plant Amont of Intangible Plant Sub-total Storage Plant Proy For DepreStor Other Plant Sub-total Transmission Plant Proy For Depr-Stor Plant Sub-total Distribution Plant Proy For Depr-Dist Plant Sub-total General Plant Proy For Depr-Dist Plant Sub-total General Plant Proy For Depr-Gen Plant General Plant General Plant Proy For Depr-Gen Plant	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (11,407,763) (11,407,763) (41,291,008) (41,291,008) (229,245,708)	(4.124.482) (4.124.482) (4.124.482) (4.124.763) (11.407.763) (41.291.008) (41.291.008) (229.245.708)	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (4,124,482) (11,407,763) (11,407,763) (41,291,008) (41,291,008) (42,294,5708)						RB PLT ?? OR RB PLT ?? OR RB PLT ?? OR RB PLT INT OR RB PLT TO ORIGE RB PLT DL ORIGE RB PLT DL ORIGE
1010.3980 1010.3980 1010.3980 1010.3970 1010.3970 1010.3970 1010.3980 1010.3970 1010.3980 1010.3	Gen Laboratory Equip Gen Power Oper Equip Gen Communications Equip Gen Communications Equip Gen Misc Equip Sub-total TOTAL PLANT-IN-SERVICE If Reserve for Depreciation Intangible Plant Amont of Intangible Plant Sub-total Storage Plant Prov For Depressor Other Plant Sub-total Transmission Plant Prov For Depressor Other Plant Sub-total Distribution Plant Prov For Depressor Sub-total Distribution Plant Prov For Depressor Sub-total General Plant General Plant	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (41,124,482) (11,407,763) (41,291,008) (41,291,008) (229,245,708) (229,245,708)	(4,124,482) (4,124,482) (4,124,482) (11,407,763) (11,407,763) (41,291,008) (229,245,708) (229,245,708)	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (4,124,482) (41,24,082) (41,291,008) (41,291,008) (229,245,708)						RB PLT ?? OR RB PLT ?? OR RB PLT ?? OR RB PLT IN OR RB PLT ST OR RB PLT TO ORIG RB PLT DI ORIG
010.3980 010.3980 010.3970 010.3970 010.3980 1112.0000 1112.0000 080.0001 080.0002 080.0003	Gen Laboratory Equip Gen Power Oper Equip Gen Communications Equip Gen Communications Equip Sub-total TOTAL PLANT-IN-SERVICE If Reserve for Depreciation Intangible Plant Amort of Intangible Plant Sub-total Storage Plant Prov For Depreciation Transmission Plant Prov For Depreciation Distribution Plant Prov For Depreciation Distribution Plant Prov For Depreciation Distribution Plant Prov For Depreciation Sub-total General Plant Prov For Depreciation General Plant Prov For Depreciation Prov For Depreciation General Plant Prov For Depreciation Sub-total	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (11,407,763) (11,407,763) (41,291,008) (41,291,008) (229,245,708) (229,245,708) (22,381,886)	(4.124.482) (4.124.482) (4.124.482) (11.407.763) (11,407.763) (41.291.008) (41.291.008) (229.245.708) (229.245.708) (22,381.886)	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (4,124,482) (4,124,482) (4,124,482) (4,124,763) (11,407,763) (41,291,008) (41,291,008) (22,3245,708) (22,381,886) (22,381,886)						RB PLT ?? OR RB PLT ?? OR RB PLT ?? OR RB PLT INT OR RB PLT TO ORIGE RB PLT DL ORIGE RB PLT DL ORIGE
1010.3980 1010.3980 1010.3970 1010.3970 1010.3970 1010.3980 1112.0000 1112.0000 11080.0001 11080.0002 11080.0003 1080.0004	Gen Laboratory Equip Gen Power Oper Equip Gen Communications Equip Gen Communications Equip Gen Misc Equip Sub-total TOTAL PLANT-IN-SERVICE If Reserve for Depreciation Intangible Plant Amont of intangible Plant Sub-total Storage Plant Prov For Depr-Sior Other Plant Sub-total Transmission Plant Prov For Depr-Trans Plant Sub-total Distribution Plant Prov For Depr-Dist Plant Sub-total General Plant General Plant Prov For Depr-Gen Plant Frov For Depr-Plant Adj	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (41,24,482) (11,407,763) (41,291,008) (41,291,008) (229,245,708) (229,245,708)	(4,124,482) (4,124,482) (4,124,482) (4,124,482) (41,291,008) (41,291,008) (229,245,708) (229,245,708)	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (4,124,482) (4,124,082) (41,291,008) (41,291,008) (229,245,708) (229,245,708)						RB PLT ?? OR RB PLT ?? OR RB PLT ?? OR RB PLT IN OR RB PLT ST OR RB PLT TO ORIG RB PLT DI ORIG
1010.3950 1010.3960 1010.3970 1010.3980 Accumulated 1112.0000 1010.0001 1080.0001 1080.0003	Gen Laboratory Equip Gen Power Oper Equip Gen Communications Equip Gen Communications Equip Sub-total TOTAL PLANT-IN-SERVICE If Reserve for Depreciation Intangible Plant Amort of Intangible Plant Sub-total Storage Plant Prov For Depreciation Transmission Plant Prov For Depreciation Distribution Plant Prov For Depreciation Distribution Plant Prov For Depreciation Distribution Plant Prov For Depreciation Sub-total General Plant Prov For Depreciation General Plant Prov For Depreciation Prov For Depreciation General Plant Prov For Depreciation Sub-total	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (11,407,763) (11,407,763) (41,291,008) (41,291,008) (229,245,708) (229,245,708) (22,381,886)	(4.124.482) (4.124.482) (4.124.482) (11.407.763) (11,407.763) (41.291.008) (41.291.008) (229.245.708) (229.245.708) (22,381.886)	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (4,124,482) (4,124,482) (4,124,482) (4,124,763) (11,407,763) (41,291,008) (41,291,008) (22,3245,708) (22,381,886) (22,381,886)						RB PLT ?? OR RB PLT ?? OR RB PLT ?? OR RB PLT IN OR RB PLT ST OR RB PLT TO ORIG RB PLT DI ORIG
1010.3950 1010.3950 1010.3970 1010.3970 1010.3970 1010.3980 Accumulated 11112.0000 11112.0000 111080.0002 111080.0003 11080.0003	Gen Laboratory Equip Gen Power Oper Equip Gen Power Oper Equip Gen Communications Equip Gen Misc Equip Sub-total TOTAL PLANT-IN-SERVICE If Reserve for Depreciation Intangible Plant Amort of Intangible Plant Sub-total Storage Plant Prov For Depreciation Transmission Plant Prov For Depreciation Distribution Plant Prov For Depreciation Sub-total Distribution Plant Prov For Depreciation Sub-total General Plant Prov For Depreciation Sub-total General Plant Prov For Depreciation Sub-total Transmission Plant Prov For Depreciation Sub-total General Plant Prov For Depreciation TOTAL DEPRECIATION ACCRUAL NET PLANT	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (11,407,763) (11,407,763) (41,291,008) (41,291,008) (429,245,708) (229,245,708) (22,381,886) (308,450,847)	(4.124,482) (4.124,482) (4.124,482) (4.127,763) (11,407,763) (41,291,008) (41,291,008) (229,245,708) (229,245,708) (22,381,886) (22,381,886) (308,450,847)	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (4,124,482) (11,407,763) (11,407,763) (41,291,008) (41,291,008) (41,291,008) (223,245,708) (223,245,708) (22,381,886) (22,381,886) (308,450,847)						RB PLT ?? OR RB PLT ?? OR RB PLT ?? OR RB PLT INT OR RB PLT TO ORIGE RB PLT DL ORIGE RB PLT DL ORIGE
1010.3950 1010.3950 1010.3970 1010.3970 1010.3970 1010.3980 1010.3970 1010.3980 1010.3970 1010.3	Gen Laboratory Equip Gen Power Oper Equip Gen Power Oper Equip Gen Communications Equip Gen Misc Equip Sub-total TOTAL PLANT-IN-SERVICE If Reserve for Depreciation Intangible Plant Amont of Intangible Plant Sub-total Storage Plant Prov For Depreciation It Transmission Plant Prov For Depreciation It Transmission Plant Prov For Depreciation Distribution Plant Prov For Depreciation General Plant Frov For Depreciation General Plant TOTAL DEPRECIATION ACCRUAL NET PLANT djustments Other Rate Base Adjustments	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (11,407,763) (11,407,763) (41,291,008) (41,291,008) (429,245,708) (229,245,708) (22,381,886) (308,450,847)	(4.124,482) (4.124,482) (4.124,482) (4.127,763) (11,407,763) (41,291,008) (41,291,008) (229,245,708) (229,245,708) (22,381,886) (22,381,886) (308,450,847)	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (4,124,482) (11,407,763) (11,407,763) (41,291,008) (41,291,008) (41,291,008) (223,245,708) (223,245,708) (22,381,886) (22,381,886) (308,450,847)						RB PLT ?? OR RB PLT ?? OR RB PLT ?? OR RB PLT INT OR RB PLT TR ORIG RB PLT DI ORIG RB PLTGEN ORIG
1010.3950 1010.3950 1010.3950 1010.3970 1010.3970 1010.3970 1010.3970 1010.3970 1010.3980 1010.3970 1010.3980 1010.3	Gen Laboratory Equip Gen Power Oper Equip Gen Power Oper Equip Gen Communications Equip Gen Misc Equip Sub-total TOTAL PLANT-IN-SERVICE If Reserve for Depreciation Intangible Plant Amont of Intangible Plant Sub-total Storage Plant Prov For Depreciation Intangible Plant Sub-total Transmission Plant Prov For Depreciation Intangible Plant Sub-total General Plant Prov For Depreciation Sub-total TOTAL DEPRECIATION ACCRUAL NET PLANT djustments Other Rate Base Adjustments Gas Plant Adjustment Unamonized ITC	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (4,124,482) (11,407,763) (41,291,008) (41,291,008) (229,245,708) (229,245,708) (22,381,886) (308,450,847) 287,614,710	(4,124,482) (4,124,482) (4,124,482) (4,124,482) (4,124,482) (41,291,008) (41,291,008) (229,245,708) (229,245,708) (22,381,886) (308,450,847) 287,614,710	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (4,124,482) (4,124,082) (41,291,008) (41,291,008) (229,245,708) (229,245,708) (22,381,886) (308,450,847) 287,614,710						RB PLT ?? OR RB PLT ?? OR RB PLT ?? OR RB PLT ?? OR RB PLT NOR RB PLT TR ORIG RB PLT DL ORIG RB PLT??? ORIG
1010.3950 1010.3950 1010.3950 1010.3970 1010.3970 1010.3970 1010.3970 1010.3970 1010.3980 1010.3970 1010.3980 1010.3	Gen Laboratory Equip Gen Power Oper Equip Gen Power Oper Equip Gen Communications Equip Gen Communications Equip Gen Misc Equip Sub-total TOTAL PLANT-IN-SERVICE If Reserve for Depreciation Intangible Plant Amort of Intangible Plant Sub-total Storage Plant Prov For Depression Other Plant Sub-total Storage Plant Prov For Depression Other Plant Sub-total Transmission Plant Prov For Depression Other Plant Sub-total Distribution Plant Prov For Depression Other Plant Sub-total General Plant Prov For Depression Plant Sub-total TOTAL DEPRECIATION ACCRUAL NET PLANT djustments Other Rate Base Adjustments Gas Plant Adjustment Unamorizzed ITC Deferred Income Taxes-Sp Deferred Income Taxes-Sp Deferred Income Taxes-Sp Deferred Income Taxes-Sp	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (4,124,482) (41,291,008) (41,291,008) (229,245,708) (229,245,708) (22,381,886) (308,450,847) 287,614,710	(4.124.482) (4.124.482) (4.124.482) (4.124.482) (4.124.482) (4.1291.008) (41.291.008) (229.245,708) (229.245,708) (22.381.886) (308.450,847) 287,614,710	4,589,648 52,765,561 596,065,557 (4,124,482) (4,124,482) (4,124,482) (4,124,081) (11,407,763) (14,291,008) (229,245,708) (229,245,708) (22,381,886) (308,450,847) 287,614,710						RB PLT ?? OR RB PLT ?? OR RB PLT ?? OR RB PLT I?? OR RB PLT ST OR RB PLT??? ORIG RB PLT??? ORIG RB PLT??? ORIG RB PLT?? ORIG RB PLT ? RB PLT ST OR RB PLT ST OR RB PLT R ORIG
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Classifier

Function

СОМ

Internal

December 31, 2016 December 31, 2016

Acct. No.

Account Description

EXPENSES	3								
O & M Expe	enses (Total)								
	Other Gas Supply Expenses								
4010.28130	Other Gas Supply Expenses	46,564	46,564	46,564	F_DISTR	CUS		SALES	
	Sub-total	46,564	46,564	46,564					
	Storage Operation Expenses								
4010.28400	Operation Supervision & Engineering	(197)	(197)	(197)	F_STORG	CAP	PDAY		
010.28410	Operation Labor & Expenses	557,574	557,574	557,574	F_STORG	CAP	PDAY		
4010.28421 4010.28422	Fuel Power	174,453	174,453 113,643	174,453 113,643	F_STORG F_STORG	CAP	PDAY PDAY		
4010.20422	Sub-total	113,643 845,472	845,472	845,472	F_STURG	CAP	PDAT		
	Storage Maintenance Expenses								
4020.28431	Maintenance Supervision & Engineering	103,654	103,654	103,654	F_STORG	CAP	PDAY		
4020.28432	Maintenance of Structures	30,155	30,155	30,155	F_STORG	CAP	PDAY		
1020.28433	Maintenance of Gas Holders	3,323	3,323	3,323	F_STORG	CAP	PDAY		
1020.28434	Maintenance of Purification Equipment	32,228	32,228	32,228	F_STORG	CAP	PDAY		
1020.28435	Maintenance of Liquefaction Equipment	155,251	155,251	155,251	F_STORG	CAP	PDAY		
1020.28436	Maintenance of Vaporizing Equipment	75,595	75,595	75,595	F_STORG	CAP	PDAY		
1020.28437 1020.28438	Maintenance of Compressor Equipment Maintenance of M&R Equipment	46,511	46,511	46,511	F_STORG F_STORG	CAP	PDAY PDAY		
4020.28439	Maintenance of Other Equipment	90,903	90.903	90.903	F_STORG	CAP	PDAY		
1020.20 100	Sub-total	537,621	537,621	537,621	1_010KO	0/11	10/11		
	Total LNG	1,383,093	1,383,093	1,383,093					
4010.28500	Transmission Operation Expenses				F TRANS	CAP	PDAY		
1010.28500 1010.28510	Operation Supervision & Engineering System Control	-		-	F_TRANS	CAP	PDAY		
010.28520	Communication System Expenses	39.202	39.202	39,202	F_TRANS	CAP	PDAY		
4010.28530	Compressor Sta. Labor & Expenses	5.532	5.532	5,532	F TRANS	CAP	PDAY		
4010.28540	Gas for Compressor Station Fuel	-,	-	-	F_TRANS	CAP	PDAY		
4010.28560	Mains Expenses	144,627	144,627	144,627	F_TRANS	CAP	PDAY		
	Sub-total	189,362	189,362	189,362					
4020.28630	Transmission Maintenance Expenses Maintenance of Mains	13.276	13,276	13,276	F_TRANS	CAP	PDAY		
4020.28631	Maintenance Pipeline Integrity	88,874	88.874	88,874	F TRANS	CAP	PDAY		
4020.28640	Maintenance of Compressor Station Equipment				F_TRANS	CAP	PDAY		
4020.28660	Maintenance of Communication Equipment	201,230	201,230	201,230	F_TRANS	CAP	PDAY		
	Sub-total	303,380	303,380	303,380					
	Total Transmission	492,741	492,741	492,741					
4010.28700	Distribution Operation Expenses Distrib Supervision & Engineering	2.691.872	2.691.872	2.691.872					LACA
4010.28700	Distrib Supervision & Engineering Distribution Load Dispatching	2,091,072	2,031,072	2,051,072	F DISTR	CAP	PK_AVG		LACA
4010.28739	Compressor Station Fuel/Power				5.5110				LACA
4010.28740	Dist Oper Mains & Services Expenses	2,699,639	2,699,639	2,699,639					MAIN_SERV
4010.28750	Dist Oper Meas & Reg Gen	129,611	129,611	129,611	F_DISTR	CAP	PK_AVG		
1010.28760	Dist Oper Meas & Reg Ind	-	-	-	F_DISTR	CAP	PA_GP_II		
1010.28780	Meter/House Regulator Expenses	226,375	226,375	226,375	F_DISTR	CUS		WEIGHTED1	
4010.28783 4010.28790	Meter/House Regulator Expenses Customer Installations Expenses	(556,097) 7,126,046	(556,097) 7.126.046	(556,097) 7,126,046	F_DISTR	CUS		WEIGHTED1	D 382 384 385
4010.28790	Other Expenses	2,437,388	2.437.388	2,437,388					RB PLT DI ORIG
1010.28810	Rents	204,290	204,290	204,290					RB PLT DI ORIG
10 10.20010	Sub-total	14,959,124	14,959,124	14,959,124					NO_1 E1_D1_ONIO
	Distribution Maintenance Expenses								
4020.28850	Dist Main Supervision/Engineering	196,391	196,391	196,391					NADM
4020.28870	Dist Maintenance of Mains	950,016	950,016	950,016	F_DISTR	MAINS	PDAY	CUSTS	
4020.28871	Dist Maintenance of Mains	79,382	79,382	79,382	F_DISTR	MAINS	PDAY	CUSTS	
4020.28890 4020.28900	Maint of Meas/Reg Station Equip-General Maint of Meas/Reg Station Equip-City Gate Check Sta	198,278 482,877	198,278 482,877	198,278 482,877	F_DISTR F_DISTR	CAP	PK_AVG PA_GP_II		
4020.28900 4020.28920	Maint of Meas/Reg Station Equip-City Gate Check Sta Maintenance of Services	1,037,443	1,037,443	1,037,443	F_DISTR	CUS	PA_GP_II	WEIGHTED	
	Maintenance of Services Maintenance of Meters/House Regulators	832,745	832,745	832,745	F DISTR	CUS		WEIGHTED1	
4020.28930									
4020.28930	Sub-total	3,777,132	3,777,132	3,777,132					

Acct. No.	Account Description		December 31, 2016	December 31, 2016	Function	Classifier	CAP	cus	COM	Internal
	Customer Account									
4010.29010 4010.29020	Supervision - Customer Assistance Meter Reading Expenses	98,925 715.432	98,925 715,432	98,925 715,432	F DISTR	CUS		CUSTS		CUST_ACCT
4010.29030	Customer Records and Collection Exp	7,599,357	7,599,357	7,599,357	F_DISTR	CUS		WEIGHTED		
4010.29031	Customer Records and Collection Exp	-	-	-	F_DISTR	CUS		WEIGHTED		
		-								
4010.29040	Uncollectible Accounts	853,486	853,486	853,486	F_DISTR	CUS		UNCOL		
4010.29040	Uncollectable Account - Increase	36,536	36,536	36,536	F_DISTR	CUS		UNCOL		
	Sub-total Sub-total	9,303,736	9,303,736	9,303,736				•		
	Customer Service & Information Expenses									
4010.29070 4010.29080	Supervision Customer Assistance Expenses	202.040	202.610	202,610	F_DISTR F_DISTR	CUS		CUSTS		
4010.29080	Customer Assistance Expenses Sub-total	202,610 202,610	202,610	202,610	F_DISTR	CUS		CUSIS		
			,							
1010 00110	Sales Expenses				E DIOTE	Louis		04150		
4010.29110 4010.29120	New Business-Supervision New Business-Demon & Selling	1,134,815	1,134,815	1,134,815	F_DISTR F_DISTR	CUS		SALES		
4010.29130	New Business-Advertising	102,057	102,057	102,057	F_DISTR	CUS		SALES		
	Sub-total	1,236,872	1,236,872	1,236,872						
	Administrative and General Expenses									
4010.29200	Adm & Gen Salaries	5,665,256	5,665,256	5,665,256						OMCUSTEXP
4010.29210	Adm & Gen Office Supplies	3,592,135	3,592,135	3,592,135						OMCUSTEXP
4010.29220 4010.29230	Adm & Gen Transferred Adm & Gen Outside Services	1,048,199	1,048,199	1,048,199						OMCUSTEXP RB_PLT???_OR
4010.29240	Adm & Gen Property Insurance	1,046,199	1,046,199	1,046,199						RB_PLT???_OR
4010.29250	Adm & Gen Injuries & Damage	817,559	817,559	817,559						LA
4010.29260	Adm & Gen Employee Pensions & Benefits	507,190	507,190	507,190						LA
4010.29280	Franchise Requirements	654,529	654,529	654,529						OMCUSTEXP
4010.29301 4010.29302	General Advertising Exp	192,721 208,916	192,721	192,721						OMCUSTEXP
4010.29302	Misc. General Expenses Misc. General Expenses	198,674	208,916 198,674	208,916 198,674						OMCUSTEXP OMCUSTEXP
4010.29310	Rents	784,105	784,105	784,105						RB_PLTGEN_ORIG
4010.29320	Maintenance of General Plant		-	-						RB_PLTGEN_ORIG
4010.29280	Commission Fee Increase Sub-total	19,081 13,838,765	19,081 13,838,765	19,081 13,838,765						OMCUSTEXP
	Sub-total	13,030,705	13,030,700	13,030,705						
	TOTAL O & M EXPENSES	45,240,637	45,240,637	45,240,637						
Labor France			45,185,020							
Labor Expe	nse									
	Storage Operation Expenses									
4010.28400	Operation Supervision/Engineering		-	-						
4010.28410	Operation Labor and Exp	344,964	344,964	344,964	F_STORG	CAP	PDAY			
4010.28421 4010.28422	Operation Fuel Operation Power	-	-	-						
4010.20422	Sub-total	344,964	344,964	344,964						
		,	,	,						
	Storage Maintenance Expenses									
4020.28431 4020.28432	Maintenance Supervision & Engineering Maintenance of Structures		-	-	F_STORG F_STORG	CAP	PDAY			
4020.28432	Maintenance of Gas Holders	:			F STORG	CAP	PDAY			
4020.28434	Maintenance of Purification Equipment			-	F_STORG	CAP	PDAY			
4020.28435	Maintenance of Liquefaction Equipment	-	-	-	F_STORG		PDAY			
4020.28436	Maintenance of Vaporizing Equipment	61,718	61,718	61,718	F_STORG F_STORG		PDAY			
4020.28437 4020.28438	Maintenance of Compressor Equipment Maintenance of M&R Equipment	-		-	F_STORG		PDAY			
4020.28439	Maintenance of Other Equipment				F_STORG	CAP	PDAY			
	Sub-total	61,718	61,718	61,718	_		•	_		
	Total Storage	406,682	406,682	406,682						
	Transmission Operation Expenses									
4010.2850	Operation Supervision & Engineering	-	-	-	F_TRANS	CAP	PDAY			
4010.2851 4010.2852	System Control Communication System Expenses	-	-		F_TRANS	CAP	PDAY			
4010.2852	Communication System Expenses Compressor Sta. Labor & Expenses		-	-						
4010.2854	Gas for Compressor Station Fuel									
4010.2856	Mains Expenses	-	-	-	F_TRANS	CAP	PDAY			
	Sub-total	-	-	-		·				
	Transmission Maintenance Expenses									
4020.2863	Maintenance of Mains	2,388	2,388	2,388	F_TRANS	CAP	PDAY			
4020.2863	Maintenance Pipeline Integrity	17,601	17,601	17,601	F_TRANS	CAP	PDAY			
4020.2864	Maintenance of Compressor Station Equipment		-		F_TRANS	CAP	PDAY			
4020.2866	Maintenance of Communication Equipment Sub-total	183,504	183,504	183,504 203,493	F_TRANS	CAP	PDAY			
	Gus-total	203,493	203,493	203,493						
	Total Transmission	203,493	203,493	203,493						

Acct. No.	Account Description		December 31, 2016	December 31, 2016	Function	Classifier	CAP	cus	сом	Internal
4010.28700	Distribution Operation Expenses Distrib Supervision & Engineering	1,995,398	1,995,398	1,995,398						LACA
4010.28701 4010.28739	Distribution Load Dispatching Compressor Station Fuel/Power	-	-		F_DISTR	CAP	PK_AVG			LACA
4010.28740	Dist Oper Mains & Services Expenses	1,611,161	1,611,161	1,611,161						MAIN_SERV
4010.28750 4010.28760	Dist Oper Meas & Reg Gen Dist Oper Meas & Reg Ind			-	F_DISTR F_DISTR	CAP	PK_AVG PA_GP_II			
4010.28780 4010.28783	Meter/House Regulator Expenses Meter/House Regulator Expenses	202,693	202,693	202,693	F_DISTR F_DISTR	CUS		WEIGHTED1 WEIGHTED1		
4010.28790	Customer Installations Expenses	5,917,585	5,917,585	5,917,585	T_DIOTIC	000		WEIGHTED		D_382_384_385
4010.28800 4010.28810	Other Expenses Rents	1,617,836	1,617,836	1,617,836						RB_PLT_DI_ORIG RB_PLT_DI_ORIG
	Sub-total	11,344,673	11,344,673	11,344,673						
	Distribution Maintenance Expenses									
4020.2885 4020.2887	Dist Main Supervision/Engineering Dist Maintenance of Mains	177,609 502,000	177,609 502,000	177,609 502,000	F_DISTR	MAINS	PDAY	CUSTS		NADM
4020.2887 4020.2889	Dist Maintenance of Mains Maint of Meas/Reg Station Equip-General	64,436 120,906	64,436 120,906	64,436 120,906	F_DISTR F_DISTR	MAINS CAP	PDAY PK_AVG	CUSTS		
4020.2890	Maint of Meas/Reg Station Equip-City Gate Check Sta	399,141	399,141	399,141	F_DISTR	CAP	PA_GP_II			
4020.2892 4020.2893	Maintenance of Services Maintenance of Meters/House Regulators	357,288 353,914	357,288 353,914	357,288 353,914	F_DISTR F_DISTR	CUS		WEIGHTED1		
	Sub-total	1,975,294	1,975,294	1,975,294						
	Total Distribution Customer Account	13,319,967	13,319,967	13,319,967						
4010.29010 4010.29020	Supervision - Customer Assistance Meter Reading Expenses	101,161 553,077	101,161 553,077	101,161 553,077	F_DISTR	CUS		CUSTS		EXP_CUST_ACCTA
4010.29030	Customer Records and Collection Exp	4,401,233	4,401,233	4,401,233	F_DISTR	CUS		WEIGHTED		
4010.29031 4010.29040	Customer Records and Collection Exp Uncollectible Accounts		-	-	F_DISTR F_DISTR	CUS		WEIGHTED		
	Sub-total	5,055,471	5,055,471	5,055,471						
	Sales Expenses									
4010.29110	New Business-Supervision					OUIO		04/ ==		
4010.29120 4010.29130	New Business-Demon & Selling New Business-Advertising	977,913	977,913	977,913	F_DISTR	CUS		SALES		
	Sub-total	977,913	977,913	977,913		•	•			
	TOTAL 2015 O & M LABOR EXP.	19,963,525	19,963,525	19,963,525						
Depreciatio	n Expense									
4050 0000	Intangible Plant Amort Exp-Intangible Plant	2 425 250	2.405.250	2.425.250						DD DI TINT
4050.0000	Sub-total	3,125,359 3,125,359	3,125,359 3,125,359	3,125,359 3,125,359						RB_PLTINT
4030.0003	Storage Plant Deprec Exp-Storage Plant	682,914	682,914	682,914						RB_PLT_ST
4030.0003	Sub-total	682,914	682,914	682,914						RB_FLI_31
	Transmission Plant									
4030.0004	Deprec Exp-Transmission Plant Sub-total	1,977,413 1,977,413	1,977,413 1,977,413	1,977,413 1,977,413						RB_PLT_TR
		1,377,413	1,377,413	1,377,413						
4030.0005	Distribution Plant Deprec Exp-Distribution Plant	12,612,078	12,612,078	12,612,078						RB_PLT_DI
	Sub-total	12,612,078	12,612,078	12,612,078						
4030.0006	General Plant Plant Deprec Exp-General Plant	3,309,349	3,309,349	3,309,349		1				RB_PLTGEN
4030.0000	Sub-total	3,309,349	3,309,349	3,309,349						NB_FEIGEN
	TOTAL DEPRECIATION EXPENSES	21,707,112	21,707,112	21,707,112						
Interest one	Other Expenses			18,581,753						
interest and	Sub-total	-	-	-						
	TOTAL INTEREST AND OTHER EXPENSES	-	-	-						
	r Than Income Taxes									
408.1 408.2	Property Taxes	1,641,942 3,198,871	1,641,942 3,198,871	1,641,942 3,198,871						PROPTX
408.5 408.3	Ad Valorem Taxes Frchise Rev & Exp	-	.,,.							RB_PLT
408.4	Administrative Taxes Transfrd		- 1	1						RB
	Sub-total	4,840,813	4,840,813	4,840,813						
	TOTAL TAXES OTHER THAN INCOME TAX	4,840,813	4,840,813	4,840,813						
0										
Cost of Gas 804.1	Cost Of Gas - Fixed Cost Of Gas	62,387,552	62,387,552	62,387,552	F_COSGA	DIRECT_COG			FCOG	
804.2	Cost Of Gas - Commodity Cog TOTAL	106,435,107 168,822,659	106,435,107 168,822,659	106,435,107 168,822,659	F_COSGA	DIRECT_COMM			VCOG	
_		100,022,033	100,022,033	100,022,033						
Income Tax	es - Pro Forma	2,750,218	2,750,218	2,750,218						RB
	TOTAL	2,750,218	2,750,218	2,750,218		•				
	es - Proposed		0.777	0.777.7						DD
	Income Taxes Proposed TOTAL	6,775,042 6,775,042	6,775,042 6,775,042	6,775,042 6,775,042						RB
0======================================										
Operating F	Revenues Revenue from Gas Sales	251,900,147	251,900,147	251,900,147	F_REVNU	COM			RS_REV	
488	Other Revenues Sub-total	2,900,363 254,800,510	2,900,363 254,800,510	2,900,363 254,800,510	F_REVNU	COM			REV_OTHER	
			204,000,010	234,000,310						
	TOTAL	254,800,510								

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Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

	_)
IN THE STATE OF IDAHO)
SERVICE TO NATURAL GAS CUSTOMERS)
AND CHARGES FOR NATURAL GAS)
THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
INTERMOUNTAIN GAS COMPANY FOR)
IN THE MATTER OF THE APPLICATION OF)

EXHIBIT 23

Name Description DEMAND ALLOCATORS	Description LOCATORS	Total	RS	SS	LV-1	Ţ.3	T-4
PDAY	Peak Day CAP December 31, 2016	4,011,191	49.64%	24.66%	0.48%	%00.0	25.22%
PK_AVG	Peak & Average CAP December 31, 2016		42.09%	21.06%	0.70%	2.73%	33.42%
PA_GP_II CUSTOMER	PA_GP_II Peak & Average Group II CAP December 31, 2016 CUSTOMER ALLOCATORS		- 0.00%	36.37%	1.21%	4.71%	57.71%
WEIGHTED	Weighted customer (meter cost) CUS December 31, 2016		75.71%	23.68%	0.07%	0.06%	0.48%
WEIGHTED2	Weighted customer group 2 CUS December 31, 2016	•	0.00%	83.45%	1.82%	1.74%	13.00%
WEIGHTED1	Weighted customer group 1 CUS December 31, 2016		78.22%	21.70%	0.01%	0.00%	0.07%
SALES	SALES December 31, 2016	2,980,370	66.81%	33.19%	%00.0	%00.0	0.00%
CUSTS	No. of Customers December 31, 2016	4,089,148	90.53%	9.44%	0.01%	0.00%	0.028%
UNCOL	UNCOL Uncollectible Expense December 31, 2016 COMMODITY ALLOCATORS		86.42%	13.53%	0.00	0.00%	0.04%
FCOG	Fixed Cost of Gas COM December 31, 2016	62,387,552	66.84%	32.12%	1.04%	0.00%	0.00%
VCOG	Variable Cost of Gas COM December 31, 2016	106,435,107	65.30%	35,271,794	1.95% 2,074,834	-0.01%	-0.37%
THERMS	Therms December 31, 2016	651,399,403	32.67%	16.58%	0.97%	6.13%	43.66%
RS_REV	Revenues COM December 31, 2016	251,900,147	65.28%	29.71% 74,843,065	1.24% 3,127,950	0.28%	3.49%
REV_OTHER	Other Revenue COM December 31, 2016	407,116,476	70.62%	22.44%	0.20%	0.00%	6.74%

Allocator Name	Description	Total	SS.	SS S	LV-1	₹3	7
RB_PLT_ST_OR	Storage Plant Percent	22,575,250 100.00%	11,206,618 49.64%	5,567,103 24.66%	109,012 0.48%	.00.0	5,692,517 25.22%
RB_PLT_TR_ORIG	Transmission Plant Percent	71,978,519 100.00%	35,730,977 49.64%	17,750,052 24.66%	347,573 0.48%	0.00%	18,149,918 25.22%
RB_PLT_DI_ORIG	Distribution Plant	407,663,702	287,518,338	91,352,194	802,951	547,226	27,442,993
	Percent	100.00%	70.53%	22.41%	0.20%	0.13%	6.73%
RB_PLT_??_OR	Stor., Trans., Distr. Plant	502,217,471	334,455,932	114,669,349	1,259,536	547,226	51,285,428
	Percent	100.00%	66.60%	22.83%	0.25%	0.11%	10.21%
RB_PLTINT_OR	Intangible Plant	41,082,525	27,359,480	9,380,233	103,028	44,763	4,195,020
	Percent	100.00%	66.60%	22.83%	0.25%	0.11%	10.21%
RB_PLTGEN_ORIG	General Plant	52,765,561	35,139,667	12,047,754	132,333	57,494	5,388,312
	Percent	100.00%	66.60%	22.83%	0.25%	0.11%	10.21%
RB_PLT???_OR	Total Plant	596,065,557	396,955,080	136,097,336	1,494,898	649,483	60,868,760
	Percent	100.00%	66.60%	22.83%	0.25%	0.11%	10.21%
RB_PLT???_ORIG	Trans., Distr., Gen. Plant Percent	532,407,782 100.00%	358,388,982 67.31%	121,149,999 22.76%	1,282,857 0.24%	604,720	50,981,223 9.58%
RB_PLT_ST	Storage Plant less depr. Percent	11,167,487 100.00%	5,543,671 49.64%	2,753,925 24.66%	53,926 0.48%	0.00%	2,815,965 25.22%
RB_PLT_TR	Transmission Plant less depr. Percent	30,687,511 100.00%	15,233,639 49.64%	7,567,604 24.66%	148,185 0.48%	0.00%	7,738,084 25.22%
RB_PLT_DI	Distribution Plant less depr. Percent	178,417,994 100.00%	125,835,204 70.53%	39,981,178 22.41%	351,419 0.20%	239,499	12,010,694 6.73%
RB_PLT_?	Stor, Trans, Distr. less depr. Percent	220,272,992 100.00%	146,612,513 66.56%	50,302,707 22.84%	553,531 0.25%	239,499	22,564,742 10.24%
RB_PLTINT	Intangible less depr. Percent	36,958,043 100.00%	24,612,724 66.60%	8,438,504 22.83%	92,685 0.25%	40,269	3,773,861 10.21%
RB_PLTGEN	General less depr.	30,383,675	20,234,263	6,937,386	76,201	33,107	3,102,719
	Percent	100.00%	66.60%	22.83%	0.25%	0.11%	10.21%
RB	Total Rate Base	236,926,494	156,718,272	54,354,566	609,397	260,549	24,983,710
	Percent	100.00%	66.15%	22.94%	0.26%	0.11%	10.54%
RB_PLT	Plant-in-service less depr.	287,614,710	191,459,500	65,678,597	722,416	312,874	29,441,322
	Percent	100.00%	66.57%	22.84%	0.25%	0.11%	10.24%
CUSTOM	Customer O & M	86,874,739	56,292,553	23,937,754	259,690	237,675	6,147,066
	Percent	100.00%	64.80%	27.55%	0.30%	0.27%	7.08%
EXP_CUST_ACCTA	Customer Accounts Labor Expense Percent	12,000,590 100.00%	9,086,168 75.71%	2,841,454 23.68%	8,012 0.07%	7,001	57,955 0.48%
≤	Labor	19,963,525	12,560,559	6,115,555	68,118	74,427	1,144,866
	Percent	100.00%	62.92%	30.63%	0.34%	0.37%	5.73%
LACA	Labor - Operations Percent	7,731,439	4,334,142 56.06%	2,932,555 37.93%	40,563 0.52%	36,478 0.47%	387,701 5.01%
LADA	Labor - Maintenance	1,797,685	988,627	431,066	7,397	22,306	348,288
	Percent	100.00%	54.99%	23.98%	0.41%	1.24%	19.37%
OMCUSTEXP	O&M	72,786,799	47,131,436	20,015,895	217,758	197,142	5,224,568
	Percent	100.00%	64.75%	27.50%	0.30%	0.27%	7.18%
NADM	Non labor Maintenance	3,580,741	2,229,776	823,716	10,640	28,771	487,839
	Percent	100.00%	62.27%	23.00%	0.30%	0.80%	13.62%

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BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

IN THE MATTER OF THE APPLICATION OF)
INTERMOUNTAIN GAS COMPANY FOR)
THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
AND CHARGES FOR NATURAL GAS)
SERVICE TO NATURAL GAS CUSTOMERS)
IN THE STATE OF IDAHO)
)

EXHIBIT 24

Intermountain Gas Company Rate Design Analysis and Calculations

					Transport			
		Residential Service	General Service Large Volume	Large Volume	Service (Interruptible)	Transport Service (Firm)		
Line		Data Schodula	olubodos etco	Osto Schodule	olubado O oto O	Data Schodula		
		RS RS	GS-1	LV-1	T-3	T-4	Company Total	Explanation
	(X)	(A)	(B)	(C)	(D)	(E)	(F)	(G)
-	A. Proforma Normalized Calendar Month Revenues at Current Rates	Rates						
2 0	Commony Total Distribution Board Boygon							
ა 4	Company Total Distribution Base Revenues Distribution Revenues: Customer Charge	\$14,184,240	\$1,738,418	\$0	\$0	80	\$15,922,658	\$15,922,658 Company Records
5	Revenues: Volumetric Charge	\$39,048,014	\$17,792,045	\$403,987	\$727,673	\$8,731,332	\$66,703,050	\$66,703,050 Company Records
9 1	Revenues: Demand Charge	000000000000000000000000000000000000000		0	1	\$451,781	\$451,781	\$451,781 Company Records
` '	Company Total Base Revenues	\$53,232,253	\$19,530,463	\$403,987	\$727,673	\$9,183,113	\$83,077,489	\$83,077,489 \\ \text{Line 4 to Line 6}
∞ .	B. Billing Determinants							
ກ (Customer Bill Count	0	0				0	
10	Customers - Summer	2,469,370	256,991				2,726,361	
12	Customers - Winter Customers - Total	3.701.803	385,879				1,361,321	1,301,321 4,087,682 Company Records
13	Energy Consumption (Therms)						,	
4	Summer							
15	Distribution Quantity - Summer	75,158,465					75,158,465	75,158,465 Company Records
16	Distribution Quantity Block 1 - Summer		13,965,447	3,962,764	5,210,862	65,858,113	88,997,186	88,997,186 Company Records
17	Distribution Quantity Block 2 - Summer		17,972,029	0	2,000,000	54,169,505	74,141,534	74,141,534 Company Records
18	Distribution Quantity Block 3 - Summer		8,083,256	0	17,946,368	33,682,695	59,712,319	59,712,319 Company Records
19	Distribution Quantity Block 4 - Summer						0	0 Company Records
20	Distribution Quantity - Firm - Summer					10,383,817	10,383,817	10,383,817 Company Records
21	Distribution Quantity - Interruptible - Summer	1	0000	0000	1	2,898,285	2,898,285	2,898,285 Company Records
7 6	I OTAL Summer Distribution Consumption (Therms)	73,130,403	40,020,732	3,902,704	057, 761,62	100,992,413	000,182,116	of 1,291,000 Company Recolus
2 2	Winter Distribution Quantity, Winter	137 629 505					127 629 505	137 628 505 Comman, Docordo
25	Distribution Quantity Block 1 - Winter	137,020,030	17 087 083	2 354 796	2 402 389	39 790 793	61 635 061	37,028,039 CUIIIDAIII NECUIUS 61 635 061 Company Pecords
26	Distribution Quantity Block 2 - Winter		33.412.251	2,505,7	1,000,000	34.747.263	69,159,514	69.159.514 Company Records
27	Distribution Quantity Block 3 - Winter		17,452,598	0	11,349,668	36,388,303	65,190,569	65,190,569 Company Records
28	Distribution Quantity Block 4 - Winter						0	
59	Distribution Quantity - Firm - Winter					5,271,535	5,271,535	5,271,535 Company Records
30	Distribution Quantity - Interruptible - Winter					1,222,523	1,222,523	1,222,523 Company Records
31	TOTAL Winter Distribution Consumption (Therms)	137,628,595	67,951,932	2,354,796	14,752,057	117,420,417	340,107,797	Company Records
32	Demand (Therms / day contract Demand)							
33	Billing Demand			432,960		18,236,364	18,669,324	18,669,324 Company Records
45	Kate Blocks: Upper Limit (Therms per Month)					4		
35	Block 1 - Summer		200	250,000	100,000	250,000		
200	Block 2 - Suffiffer		2,000	000,000	000,000	000,067		
) K	Block 4 - Summer		000 000 0	9,999,999	000 000 0	666,666,6		
36	Block 1 - Winter		200,500	250,000	100,000	250,000		
40	Block 2 - Winter		2.000	750,000	150,000	750.000		
4	Block 3 - Winter		666,666,6	666,666,6	6,666,6	666,666,6		
42	Block 4 - Winter		6,999,999	6,999,999	6,999,999	66666666		

Intermountain Gas Company Rate Design Analysis and Calculations

		Residential			Transport Service	Transport		
:		Service	General Service	Large Volume	(Interruptible)	Service (Firm)		
Line		01:1000	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	G. 60400	0.000	01.100400		
		RS RS	GS-1		Nate 30 Tedure		Company Total	Explanation
	×	(A)	(B)	(0)	(D)	(E)	(F)	(9)
43	C. CLASS REVENUE TARGETS							
4	Cost Study Results							
45	Total Delivery Service Costs							
46	Total Customer-related Costs							Functional Revenue requirement at equal ROR
47	Total Capacity-related Costs							Functional Revenue requirement at equal ROR
φ.	I otal Commodity-related Costs	1	100	1000				Functional Revenue requirement at equal ROR
49	Rate Schedule Revenue Requirement at Equal ROR	\$60,987,556	\$23,997,224	\$262,137	\$199,632	\$7,796,639	\$93,243,187 Lines 46 to 48	ines 46 to 48
20								
21	Capacity (\$/therm)	\$0.0576	\$0.0592	\$0.0212	\$0	\$0.0242		Unit Costs from ACOSS
52	Customer (\$/month)	\$13.16	\$45.65	\$0.00	\$0.00	\$0.00		Unit Costs from ACOSS
53	Commodity (\$/therm)							Unit Costs from ACOSS
24	Delivery Revenue Requirement							
22	Total Revenue Requirement	\$60,987,556	\$23,997,224	\$262,137	\$199,632	\$7,796,639	93,243,187	
26	% Increase (Revenue Requirement - Nomalized revenues)	14.57%	22.87%	-35.11%	-72.57%	-15.10%	12.24%	12.24% Line 55 / Line 7 - 1
22	Development of Class Revenue Target							
28	Proforma Total Revenues (Base Revenues at Current Rates)							
29	Base Proforma Revenues	\$53,232,253	\$19,530,463	\$403,987	\$727,673	\$9,183,113	\$83,077,489 Line 7	ine 7
9	Allocated Revenue Targets at Proposed ROR							
61	Capacity-related Revenue Requirement at Proposed ROR	\$12,258,605	\$6,394,052	\$133,824	\$77,326	\$6,880,033	\$25,743,841	Line 49
62	Customer-related Revenue Requirement at Proposed ROR	\$48,728,951	\$17,603,172	\$128,312	\$122,306	\$916,605		Line 50
63	Commodity-related Revenue Requirement at Proposed ROR							Line 51
64	Total Revenue Requirement at Equal ROR	\$60,987,556	\$23,997,224	\$262,137	\$199,632	\$7,796,639	\$93,243,187	Line 61 + Line 62
65	FINAL BASE REVENUE TARGET	\$60,987,556	\$23,997,224	\$262,137	\$199,632	\$7,796,639	\$93,243,187	Line 64
99	D. RATE DESIGN							
29	Current Customer charge - Summer	\$2.50	\$2.00				<u> </u>	Company tariffs
68	Current Customer charge - Winter	\$6.50	\$9.50					Company tariffs
69	Unit Customer Cost	\$13.61	\$46.85	%92.89			_	ACOSS
70	Proposed Customer Charge	\$10.00	\$35.00				<u> </u>	Company rate design decision
71	Proposed Customer charge as a % of unit costs	73.5%	74.7%				<u></u>	ine 70 / Line 69
72	Customer Charge Revenue, Proposed Customer Charge							
73	Customer Revenues	\$37,018,030	\$13,505,765				\$50,523,795	\$50,523,795 Line 70 * Line 12
74	Demand-Related Charges							
75	Current Demand Charge			\$0.00		\$0.84253	<u> </u>	Company Tariffs
9/	Demand-Related Billing Units							
77	Billing Demand Contract Demand, Therms			432,960		18,236,364	18,669,324	18,669,324 Company Records
78	Proposed Demand-Related Charges							
79	Proposed Demand Charge			\$0.3000		\$0.30000	<u> </u>	Company decision
80	Demand Revenues at Proposed Rates			\$129,888		\$5,470,909	\$5,600,797	\$5,600,797 Line 79 x Line 77
<u>~</u>	Remaining Revenues	\$23,969,526	\$10,491,459	\$132,249	\$199,632	\$2,325,730	\$37,118,595	\$37,118,595 Line 65- Line 73 - Line 80

Intermountain Gas Company Rate Design Analysis and Calculations

					F			
		Leitachico			Service	Todough		
		Service	General Service Large Volume	Large Volume	(Interruptible)	Service (Firm)		
Line)		•		
		Rate Schedule	Rate Schedule	Rate Schedule	Rate Schedule	Rate Schedule	_	
		RS	GS-1	LV-1	T-3	T-4	Company Total	Explanation
	\widehat{X}	€	(B)	<u>(</u>)		<u>(E</u>	<u>(</u>	(9)
82	Volumetric Revenue Target	\$23,969,526	\$10,491,459	\$132,249	\$199,632	\$2,325,730	\$37,118,595 Line 81	Line 81
				49.5%				
83	Current Volumetric Charge (\$/Therm) - Summer	\$0.31617						Company Tariffs
84	Current Volumetric Charge (\$/Therm) - Winter	\$0.20361						Company Tariffs
82	Current Volumetric Charge (\$/Them) - Summer	\$0.19539					_	Company Tariffs
86	Current Volumetric Charge (\$/Therm) - Winter	\$0.16176						Company Tariffs
87	Current Volumetric Charge (\$/Them) - Summer Block 1		\$0.21690	\$0.06395	\$0.05499	\$0.05922	_	Company Tariffs
88	Current Volumetric Charge (\$/Therm) - Summer Block 2		\$0.19517	\$0.02546	\$0.02239	\$0.02073		Company Tariffs
88	Current Volumetric Charge (\$/Therm) - Summer Block 3		\$0.17415	\$0.00600	\$0.00826	\$0.00600		Company Tariffs
90	Current Volumetric Charge (\$/Therm) - Winter Block 1		\$0.16605	\$0.06395	\$0.05499	\$0.05922	_	Company Tariffs
91	Current Volumetric Charge (\$/Therm) - Winter Block 2		\$0.14485	\$0.02546	\$0.02239	\$0.02073	_	Company Tariffs
92	Current Volumetric Charge (\$/Therm) - Winter Block 3		\$0.12439	\$0.00600	\$0.00826	\$0.00600		Company Tariffs
93	Current Volumetric Charges (per Them) Commodity Rate					\$0.00185		Company Tariffs
94	Current Volumetric Charges (per Therm) Overrun					\$0.04444		Company Tariffs
95	Proposed Rate Blocks: Upper Limit (Therms per Month)							
90	Applied							
000	Distribution Organity						_	
5 6	Distribution Organity, Disp. 4		CCC	00000	40000	0000000		Solicitors assistant atomical and anti-
0 0	Distribution Quantity Block 1		2000	250000	150000	250000		Tellow. Collipaily late design decision
100	Distribution Quantity Block 3		10000	666666666	666666666	666666666		
101	Distribution Quantity Block 4		66666666	666666666	666666666	666666666		
102	Proposed Volumetric Billing Units (Therms)							
103	Annual							
104	Distribution Quantity	212,787,060					212,787,060	212,787,060 Orange: calculated based on Company decision
105	Distribution Quantity Block 1		31,052,530	6,317,560	7,613,251	115,948,332	160,931,673	160,931,673 All other: Company records
106	Distribution Quantity Block 2		51,384,280		3,000,000	96,712,653	151,096,933	
107	Distribution Quantity Block 3		21,640,519		29,296,036	71,751,847	17	
108	Distribution Quantity Block 4		3,895,335					
109	TOTAL Annual Distribution Consumption (Therms)	212,787,060	107,972,664	6,317,560	39,909,287	284,412,832		651,399,403 Σ Lines 65 to 69

Intermountain Gas Company Rate Design Analysis and Calculations

					-	-		
		Residential	Transport Service	orac Volume	Transport Service	Transport		
i.		200	General General	Large volume	(aliteliapine)	Service (1 IIII)		
ì		Rate Schedule	Rate Schedule	adule	Rate Schedule	edule		
		RS	GS-1	LV-1	T-3		Company Total	Explanation
	_	€	(B)	<u>(</u>)	<u>(a)</u>	(E)	(F)	(9)
110	Proposed Volumetric Charges							
111	Revenues at Current rates	\$39,048,014	\$17,792,045	\$403,987	\$727,673	\$8,731,332	\$66,703,050 Line 5	Line 5
112	Volumetric revenue target	\$23,969,526	\$10,491,459	\$132,249	\$199,632	\$2,325,730	\$37,118,595 Line 82	-ine 82
113	% change in Volumetric Rates	-38.62%	-41.03%	-67.26%	-72.57%	-73.36%		Line 112 / Line 111
114	Proposed Volumetric Charges per therm							
115	Proposed Volumetric Charge	\$0.11265						Line 82 / Line 109
116	Proposed Volumetric Charge Block 1		\$0.11076	\$0.02093	\$0.01509	\$0.01473		
117	Proposed Volumetric Charge Block 2		\$0.09662	\$0.00833	\$0.00614	\$0.00520		
118	Proposed Volumetric Charge Block 3		\$0.08297	\$0.00196	\$0.00227	\$0.00160		
119	Proposed Volumetric Charge Block 4		\$0.07500					Company rate design decision
120	Base Rates Revenue Proof							
121	Proposed Customer Charge Revenues							
122		\$37,018,030	\$13,505,765				\$50,523,795	\$50,523,795 Line 70 x Line 12
123	Proposed Demand-Related Revenues							
124	. Total Demand Charge Revenues			\$129,888		\$5,470,909	\$5,600,797	\$5,600,797 Line 79 x Line 33
125	Proposed Volumetric Revenues							
126	Proposed Volumetric Charge	\$23,970,462					\$23,970,462	\$23,970,462 Line 115 x Line 104
127	Proposed Volumetric Charge Block 1		\$3,439,378	\$132,227	\$114,884	\$1,707,919	\$5,394,408	\$5,394,408 Line 116 x Line 105
128	Proposed Volumetric Charge Block 2		\$4,964,749	\$0	\$18,420	\$503,115	\$5,486,284	\$5,486,284 Line 117 x Line 106
129			\$1,795,514	\$0	\$66,502	\$114,803	\$1,976,819	\$1,976,819 Line 118 x Line 107
130	Proposed Volumetric Charge Block 4		\$292,150	\$0	\$0	\$0	\$292,150	\$292,150 Line 119 x Line 108
131	Total Volumetric Revenues	\$23,970,462	\$10,491,791	\$132,227	\$199,806	\$2,325,837	\$37,120,123	\$37,120,123 Σ Lines 126 to 130
132	Total Proposed Revenues	\$60,988,492	\$23,997,556	\$262,115	\$199,806	\$7,796,746	\$93,244,715	\$93,244,715 Σ Lines 122, 124, 131
133		\$937	\$332	-\$22	\$174	\$107	\$1,528	

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Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

IN THE MATTER OF THE APPLICATION OF)
INTERMOUNTAIN GAS COMPANY FOR)
THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
AND CHARGES FOR NATURAL GAS)
SERVICE TO NATURAL GAS CUSTOMERS)
IN THE STATE OF IDAHO)
)

DIRECT TESTIMONY OF DAVID SWENSON

FOR INTERMOUNTAIN GAS COMPANY

August 12, 2016

I. INTRODUCTION

- 2 Q. Please state your name, title and business address.
- 3 A. My name is David Swenson. I am Manager of Industrial Services at
- 4 Intermountain Gas Company ("Intermountain" or "the Company"). My business
- 5 address is 555 S. Cole Road, Boise, Idaho 83707.
- 6 Q. Mr. Swenson, please summarize your educational and professional
- 7 **experience.**

1

- 8 A. I have been working in the natural gas industry for 33 years. I have been at
- 9 Intermountain Gas for over 26 years where I started as an analyst in Pricing and
- Special Studies. I also previously worked for IGI resources Inc., a natural gas
- marketing company where I held several positions including Manager of Gas
- Supply and Business Development. I was named Manager, Industrial Services for
- 13 Intermountain in January 2013. Prior to this role, I held various positions in
- 14 Intermountain's accounting, regulatory and gas supply departments. In my
- 15 current assignment, I am responsible for the retention and growth strategies for all
- large-volume market segments and to build strong, strategic relationships with
- these customers and other trade allies. I am also responsible to manage policies
- and procedures, oversee forecasting and planning, and conduct contract
- 19 negotiations. I also manage the company's Liquefied Natural Gas sales efforts. I
- am a graduate of Brigham Young University with a Bachelor of Science degree in
- 21 finance and a minor in accounting and economics. Currently, I also serve as a
- member of the board of directors of the Boise Valley Economic Partnership.
 - Q. Please describe the purpose of your testimony.
- 24 A. In this testimony, I describe and explain the Company's proposals to:

1		(1) Charge all Large Volume Contract ("Industrial") firm service customers a
2		demand charge for the capacity on the Company's distribution system that is
3		made available to these industrial customers.
4		(2) Combine current rate schedules T-4 and T-5 into a new rate schedule, also
5		designated as Rate Schedule T-4
6		(3) Eliminate of the Exit Fee provision in the LV-1 Rate Schedule and the historic
7		high provision that determined access to block three of the T-4 Rate Schedule
8		II. INDUSTRIAL RATE SCHEDULES
9		A. Introduction: Description of Industrial Rate Schedules
10	Q.	As a preliminary matter, please describe and explain the rate schedules that
11		are available to the Company's Industrial customers.
12	A.	Intermountain provides service to its largest natural gas consumers (hereinafter
13		referred to as "Large Volume Industrial") through one fully bundled sales tariff
14		and three distribution-only transportation tariffs. The Company provides firm
15		sales service to the Large Volume Industrial customers that meet the eligibility
16		conditions of and elect to be served under Rate Schedule LV-1. Firm distribution
17		system-only transportation service is provided to Large Volume Industrial
18		customers that meet the eligibility conditions of and elect to be served under Rate
19		Schedules T-4 or T-5. The Company also offers a distribution system-only
20		interruptible transportation service to Large Volume Industrial customers that
21		meet the eligibility conditions of and elect to be served under Rate Schedule T-3.
22		I have prepared Table DS-1, below, which provides the availability provisions for

the Company's current industrial Rate Schedules.

1 Table DS-1 Intermountain Gas Company Industrial Rate Classifications

Rate		
Schedule	Title	Availability Provision ¹
LV-1	Large Volume	Available to any existing customer receiving
	Firm Sales	service under the Company's rate schedule LV-
	Service	1 or any customer not previously served under
		rate schedule LV-1 whose usage does not
		exceed 500,000 therms annually, for firm sales
		service in excess of 200,000 therms per year.
T-3	Interruptible	Available to any customer.
	Distribution	
	Transportation	
	Service	
T-4	Firm Distribution	Available for firm distribution transportation
	Only	service in excess of 200,000 therms per year.
	Transportation	
	Service	
T-5	Firm Distribution	Available to any existing T-5 customer whose
	Service with	daily contract demand on any given days meets
	Maximum Daily	or exceeds a predetermines level agreed to by
	Demands	the customer and the Company for firm
		distribution service in excess of 200,000 therms
		per year.

2

3 Q. Please describe how the Company charges interruptible industrial customers

4 served on Rate Schedule T-3.

- 5 A. Currently, the Company charges a Volumetric Rate to T-3 customers for
- 6 interruptible transportation service.

7 Table DS-2 Currently Effective T-3 Rates²

Commodity (Charge per therm	
Block 1	1 st 250,000 therms	\$0.49512
Block 2	Next 500,000 therms	\$0.45663
Block 3	Over 750,000 therms	\$0.33442

⁻

In addition, applicable to all industrial customers, service will only be provided upon execution of a one year minimum written service contract and, specifically relating to customers receiving transport service, any customer delivery of natural gas must occur at any mutually agreeable delivery point on the Company's distribution system.

Rate Schedule T-3 Interruptible Distribution Transportation Service, Eleventh Revised Sheet No. 8, Effective: October 1, 2015

- Q. Please describe how the Company charges firm industrial customers served
- 2 on Rate Schedule T-4.
- 3 A. Currently, the Company charges a Volumetric Rate to T-4 customers for firm
- 4 distribution only transportation service.

5 Table DS-3 Currently Effective T-4 Rates³

Commodity Charge per therm		
Block 1	1 st 250,000 therms	\$0.05777
Block 2	Next 500,000 therms	\$0.01928
Block 3	Over 750,000 therms	\$0.00455

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Q. Please describe how the Company charges firm industrial customers served

8 on Rate Schedule T-5.

9 A. Differing from the rate schedules described above, the T-5 customers are billed monthly under a two-part rate: a demand charge and a volumetric rate. The

demand charge is the product of the T-5 demand rate times the effective

Maximum Daily Firm Quantity ("MDFQ"). The MDFQ is more fully described

below. In addition to the demand charge, T-5 customers are also charged a

14 Volumetric Rate for all firm therms transported and, when applicable, an overrun

rate for all therms transported in excess of the maximum monthly firm amount.

The Company's currently effective T-5 rates are shown in Table DS-5, below.

Table DS-4 Currently Effective T-5 Rates⁴

Firm Service			
Demand Charge	Firm Daily Demand (Therms)	\$0.84253	
Commodity Charge	Firm Therms Transported	\$0.00111	
Over-Run (non-Firm) Service			
Commodity Charge Therms Transported in Excess of MDFQ \$0.043			

Rate Schedule T-4 Firm Distribution Only Transportation Service, Tenth Revised Sheet No. 9, Effective: October 1, 2015

Rate Schedule T-5 Firm Distribution Service with Maximum Daily Demands, Effective: October 1, 2015

В.	Industrial 1	Demand	Charge	Proposal
----	--------------	--------	--------	-----------------

A.

A.

2	Q.	Please describe the Company's proposal to bill a demand charge to all
3		Industrial customers taking firm transportation service.

The testimony of Company Witness Branko Terzic provides support for demand charges for large industrial customers. Specifically, Mr. Terzic makes the points that it is a fundamental rate making principle that the capacity of a gas distribution system is designed to meet customers' cumulative demands when the system peak demand occurs and that customers should pay their proportionate share of costs in meeting that system peak demand.

Based on the Company's experience with the current Rate Schedule T-5 demand charge, the Company is proposing to add a demand charge to all firm industrial rate schedules, to equitably charge all firm industrial customers for their use of the Company's distribution capacity. Similar to the rate structure for the current Rate Schedule T-5, all firm industrial customers will also be charged volumetric rates, in addition to the demand rate. The calculation of the proposed demand and volumetric rates for Intermountain's firm industrial rate schedules is described and explained in the testimony of Witness Blattner. The demand charge for all firm industrial customers in Intermountain's proposed firm Rate Schedules will be based on the effective MDFO.

Q. Please explain how a firm industrial customer's Maximum Daily Firm Quantity is determined.

Delivery capacity on Northwest Pipeline's interstate transportation system, as well as the Company's distribution system, are finite resources and so there must be a methodology to allocate that the resource fairly. All firm service, large

	volume industrial customer contracts include a mutually agreed upon MDFQ. The
	Company utilizes daily usage data from its SCADA (Supervisory Control and
	Data Acquisition) system along with connected load ratings from the customer's
	natural gas fired equipment to determine a recommended MDFQ. Upon
	confirmation from the engineering and measurement departments that
	Intermountain can, in fact, provide that level of peak service to the customer, and
	upon agreement with the customer, that MDFQ is written into the customer's
	contract. Once the contract is executed, Intermountain commits to the LV-1
	customers that it can provide each day during the contract a level of interstate
	transportation capacity, gas supply and distribution capacity equal to the
	customer's MDFQ. Similarly, Intermountain commits to the firm transport
	customers that it can provide that level of daily distribution capacity equal to the
	customer's MDFQ.
	All daily natural gas deliveries above the customer's MDFQ are on an "as
	available" basis and, during periods of Entitlement, Intermountain could restrict a
	customer's usage to no more than the customer's MDFQ. Knowing that natural
	gas deliveries to their factories and places of business can be capped by the
	contracted MDFQ, industrial customers are generally careful to nominate an
	MDFQ that will satisfy their peak delivery needs.
	C. Proposal to Combine Rate Schedules T-4 and T-5
Q.	Please describe the Company's proposal to combine current rate schedules
	T-4 and T-5 into a new rate schedule, also designated as Rate Schedule T-4.
A.	The current Rate Schedules T-4 and T-5 are almost identical, except that current

Rate Schedule T-5 includes both a demand charge and a volumetric charge, and

current schedule T-4 includes only a volumetric charge. As shown in Table DS-1, 2 above, the availability provisions for both Rate Schedules are the same, and as 3 shown in Table DS-6, below, typical T-4 and T-5 customers are structurally 4 similar. Thus, after adding a demand charge to Schedule T-4, there is no 5 remaining distinguishing differences between the two rate schedules and therefore 6 no purpose to be served by continuing to offer both T-4 and T-5.

Table DS-5 **Current Rate Schedules T-4, T-5: Customer data (Actual 2015)**

Current Rate		Therms		MDFQ	
Schedule	Customers	Total	Average	Total	Average
T-4	82	246,066,376	3,000,809	1,447,697	17,655
T-5	13	26,054,206	2,004,170	72,750	5,596
Combined	95	272,120,582	2,864,427	1,520,447	16,005

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D. **Industrial Proposed Rates to Industrial Rate Schedules**

- 10 Q. Have you reviewed the proposed rates to Industrial Rate Schedules, as 11 described and explained in the testimony of Witness Blattner?
- 12 A. Yes, I have.
- 13 Q. What are your general observations related to the proposed Rate Schedule
- 14 LV-1 rates?
- Under the proposed LV-1 rates, as explained by Witness Blattner, the typical 15 A. 16 (average) LV-1 customer will experience a small decrease in annual bills. Based on my review of projected LV-1 customer charges using 2015 billed 17 18 consumption, current MDFQs and the proposed LV-1 demand and volumetric 19 rates, customers that consume gas more evenly from day-to-day and month-tomonth (i.e. a high "Load Factor"⁵) will experience larger decreases and customers

consumption patterns. Load Factor is the ratio of the average daily therm use divided by some

Swenson, Di Intermountain Gas Company

Load Factor is a commonly used measure to describe day-to-day and month-to-month gas

1		that have relatively large differences in gas consumption by day and by month
2		will experience smaller decreases. Some LV-1 customers with relatively large
3		differences in gas consumption by day and by month may experience small
4		increases in annual bills.
5	Q.	Why do some Industrial customers have lower load factors than others?
6	A.	In most instances, industrial customers that utilize natural gas largely for heating
7		load will show relatively less usage during non-heating load periods and therefore
8		have a lower than average load factor. In some instances however, customers
9		have knowingly elect an MDFQ higher than needed, when compared to current
10		gas consumption, in order to protect future growth expectations. In a few cases,
11		the customer may have elected an MDFQ that does not reflect current or future
12		expected consumption and the Company continues its efforts to educate such
13		customers regarding the economic and operational value of a properly set MDFQ.
14		It is my belief that the inclusion of a demand charge in all firm industrial large
15		volume rate schedules will provide the necessary price signals for industrial
16		customers to better manage their contracted peak day requirements. As a result,
17		the Company will be better able to optimize the use of its distribution system.
18	Q.	What are your general observations related to the new proposed rate
19		Schedule T-4 and the proposed Rate Schedule T-4 rates?
20	A.	In general, the proposal to combine current Rate Schedules T-4 and T-5, and to

measure of the peak day or, in this case, the MDFQ. The greater the difference between the MDFQ and the average daily use, the lower the Load Factor. For customers that are charged a demand rate and a volumetric rate, total charges are inversely related to a customer's load factor, for a given level of consumption.

charge a demand rate to customers in this class has similar impacts on these

1		customers as the Lv-1 impacts that I described above. That is, under the
2		proposed T-4 rates as explained by Witness Blattner, the typical (average) T-4
3		customer will experience a small decrease in annual bills. Based on my review of
4		projected T-4 customer billing based on 2015 billed consumption, current
5		MDFQs and the proposed demand and volumetric rates, T-4 customers with
6		relatively high load factors will experience larger decreases, customers with lower
7		load factors will experience smaller decreases and, in some cases, T-4 customers
8		with the lowest load factors may experience small increases in annual bills.
9	Q.	Please explain the Firm Demand Relief provision, which is included in the
10		proposed LV-1 and T-4 Tariffs.
11	A.	The Firm Demand Relief provision states, "Demand charge relief will be afforded
12		to those LV-1 (or T-4) customers when circumstances impacted by force majeure
13		events prevent the Company from delivering natural gas to the customer's meter."
14		The Company has included this provision to provide a mechanism to refund the
15		affected portion of a customer's demand charge in the unlikely event that the
16		company cannot deliver the customer's full MDFQ for any days during a given
17		month. This provision does not provide for refunds to a customer that cannot
18		arrange for delivery of its full MDFQ or otherwise fails to deliver the needed
19		amount of natural gas to one of the Company's city gates.
20	Q.	Please explain the removal of the Exit Fee provision formerly found in the
21		LV-1 Rate Schedule.
22	A.	When the Company first implemented the T-4 Rate Schedule, it was believed that
23		many customers would desire to switch to T-4 service and in fact, the majority of
24		the large volume industrials did switch to T-4. In order to not saddle remaining

1		customers with the cost of interstate capacity that Intermountain held on behalf of
2		those customers migrating to T-4, the Exit Fee provision required those T-4
3		customers to pay for some of that capacity cost over a two-year period. Since
4		most of the large volume industrials migrated to transport years ago and most of
5		the remaining LV-1 customer are relatively small, the amount of capacity that
6		would be freed up by one of the customers migrating to transport if largely
7		insignificant and so the Company proposes to eliminate this provision.
8	Q.	Please explain why LV-1 customers were removed from eligibility to use the
9		T-3 tariff as an overrun service.
10	A.	LV-1 customers utilize Intermountain's WACOG supply. In the unlikely event of
11		Entitlement, curtailment or during periods of managing a T-3 imbalance, it would
12		be difficult, if not impossible, to identify the source of gas supplies used by an
13		LV-1 customer.
14	Q.	Please explain the removal of the historic high therm use provision from the
15		T-4 Rate Schedule.
16	A.	Because the Company is proposing the inclusion of a demand charge for the T-4
17		Tariff, there is no longer any concern that customers growing in the lowest price
18		tail block or those with unusually high usage for just a short period of time, would
19		cause other customers to bear fixed costs belonging to those growing customers.
20		So the Company proposes to eliminate this provision.
21	Q.	Does this conclude your testimony?
22	A.	Yes, it does.

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Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

	_)
IN THE STATE OF IDAHO)
SERVICE TO NATURAL GAS CUSTOMERS)
AND CHARGES FOR NATURAL GAS)
THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
INTERMOUNTAIN GAS COMPANY FOR)
IN THE MATTER OF THE APPLICATION OF)

DIRECT TESTIMONY OF DAN KIRSCHNER
FOR INTERMOUNTAIN GAS COMPANY

August 12, 2016

Q.	Please state your name,	title and	business	address.
Q.	i icase state your maine,	uuc anu	Dusiness	auui

- 2 A. My name is Dan Kirschner. I am the Executive Director of the Northwest Gas
- 3 Association (NWGA). My business address is 1914 Willamette Falls Dr.,
- 4 Suite 260, West Linn, OR 97068.

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16

5 Q. Would you please describe the NWGA.

- 6 A. The NWGA is a bi-national trade association of the Pacific Northwest natural gas 7 industry. We are a 501(c)6, non-profit organization whose mission is to promote natural gas as a cornerstone of the region's energy, economic and environmental 8 9 foundation. The NWGA accomplishes its mission by producing timely and 10 regionally relevant information relating to natural gas; by shaping and communicating the industry's perspective; through policy analysis and advocacy 11 12 and by facilitating high quality interactions among industry stakeholders. NWGA 13 members include six local distribution companies serving communities 14 throughout Idaho, Oregon, Washington and British Columbia, and three 15 transmission pipelines that transport natural gas from production areas in Alberta,
- 17 Q. Would you please summarize your educational and professional experience.

British Columbia and the U.S. Rockies into and through the Pacific Northwest.

I graduated from Eastern Washington University with a Bachelor of Arts Degree
in Government and Economics. I also have an MBA from the University of
Washington. I spent several years on the staff of the Washington State Legislature
and of U.S Senator Slade Gorton. I worked for a number of years as the Vice
President of Public Policy and Public Affairs at the Spokane Regional Chamber of

1		Commerce. I have been the Executive Director of the NWGA for the past
2		fourteen years.
3	Q.	What are your duties and responsibilities and accountabilities at the
4		NWGA?
5	A.	I am accountable for the successful execution of the NWGA's mission, its
6		financial status and staff management. I report to a Board of Directors that
7		includes representatives of each of the NWGA's nine member companies. I am
8		the chief spokesperson and advocate for the industry and a resource for
9		information about natural gas in the Pacific Northwest. I work to foster
10		understanding and informed decision-making on relevant issues in the region.
11	Q.	What is the purpose of your testimony?
12	A.	I will describe the national and regional trend toward using natural gas as a fuel to
13		generate electricity, replacing coal-fired generation and supporting intermittent
14		renewable generation. I will also discuss the relative benefits of burning natural
15		gas directly in end-use applications.
16	Q.	Why is natural gas increasingly used to generate electricity?
17	A.	In short, natural gas is abundant, clean and affordable. Gas-fired generation is
18		economic, clean, reliable and flexible.
19		It has been less than ten years since North American producers first
20		achieved economic production of hydrocarbons, including natural gas and oil,
21		from shale formations deep underground. Since then, the amount of natural gas
22		that can be produced has more than doubled and production has soared. We
23		haven't found more natural gas, we found out how to produce natural gas that was
24		previously inaccessible.

Furthermore, producers are continuously improving extraction technologies, allowing more natural gas to be produced at lower and lower prices. Today we are producing more natural gas than ever before utilizing 75% fewer drilling rigs than were in operation less than five years ago.

This phenomenon has had a dramatic effect on the price of natural gas. From 1981 to 2000, the average price of natural gas at the wellhead was \$4.40/Mdth in real dollars. In 2015, the average wellhead price was \$2.62. In 2008 Idaho residential consumers paid more than \$200 million for natural gas delivered to the city gate. In 2015, those same consumers paid almost \$100 million less for the same volume of gas.

The low price of natural gas makes it more attractive as a fuel for electrical generation. In the mid-2000s, natural gas was out of favor as a generation fuel because the fuel price risk was so high. While still a risk consideration, that risk has moderated to the point that gas-fired generation appears to be the preferred option as both a base load or energy resource, as well as the flexible, on-demand or capacity resource required to support the significant quantities of intermittent renewable generation built to serve this region over the last decade.

Finally, natural gas is the cleanest on-demand generation option that is both economic and can be permitted and built within a reasonable time frame. Compared to coal, natural gas can reduce CO2 emissions by 45% or more, produces 80% fewer nitrous oxide emissions and virtually eliminates sulphur dioxide, mercury and particulate emissions. The shift from coal to natural gas

1	generation is widely credited with a 12% reduction in U.S. energy-related CO2
2	emissions from 2005 to 2015.

Q. What are the trends regarding natural gas-fired generation?

Α.

Abundance, affordability and a cleaner environmental profile, these are the same dynamics are driving the growth of gas-fired generation. Nationally, natural gas-fired generation is supplanting coal as older coal plants are replaced by new, cleaner natural gas plants, and as the low price of natural gas makes running existing gas plants more economical than existing coal facilities.

The shift from coal to gas has happened with astonishing speed. In 2010, coal-fired generation was the dominant electricity resource in the U.S., producing twice as much electricity as natural gas. In contrast, natural gas generation is projected by the U.S. Energy Information Administration, or EIA, to exceed coal for the first time ever during the 2016 calendar year. State and federal regulations, like the EPA's Clean Power Plan, will only accelerate this national trend.

We are experiencing the same trends in our region. In the NWGA's 2016 Natural Gas Market Outlook ("Outlook"), we are projecting 1.8% compounded annual growth rate in gas use for generation purposes from 2016-17 to 2025-26, exceeding the expected growth in gas demand from the residential (0.6%), commercial (0.8%) and industrial (0.1%) sectors. Natural gas is the marginal generation resource in our region. The projected growth is expected to come from a combination of additional baseload (energy) generation and increased utilization of flexible plants (capacity) to support renewable resources.

Natural gas is also supplanting coal-fired generation capacity in the
Northwest. Recent regional coal plant retirements include the 130 MW JE Corette
Plant in Montana, owned by Talen Energy, and the 170 MW Carbon Plant in
Carbon, UT owned by PacifiCorp. Currently planned closures include the 250
MW Reid Gardner plant in Nevada, to be closed by the end of 2017; the 550 MW
Boardman coal plant in Oregon, 10 percent of which is owned by Idaho Power,
mandated to close in 2020; and one of two 670 MW coal-fired units at Centralia
in Washington by the end of 2020. There is also increasing pressure to close
other regional coal plants before the end of their useful lives, most notably
Colstrip units 1 & 2 in Montana, co-owned by Puget Sound Energy and Talen
Energy, and North Valmy Unit 1 in Utah, co-owned by Idaho Power and NV
Energy.
Natural gas generation can be expected to replace some portion of regional
coal retirements because it is dispatchable, economic and a cleaner generation
resource. Consequently, the Outlook contemplates a scenario outside of the
Expected Demand forecast replacing about two-thirds (800 MW) of the planned

A.

Boardman and Centralia retirements with natural gas.

Q. What is the Northwest Natural Gas Market Outlook you referenced?

The Outlook is the consensus view of NWGA members of the dynamics driving the natural gas market in the Pacific Northwest. It includes a 10-year demand forecast by sector and an analysis of the capability of the region's infrastructure to serve that demand. It also includes discussions on North American and regional sources of natural gas supply, as well as commodity price trends. It is an aggregation of the integrated Resource Plans (IRPs) and long range planning

1		analyses of our member companies. The NWGA publishes the Outlook annually
2		and it can be found on our website at www.nwga.org/outlook.
3	Q.	Does natural gas-fired generation make effective use of the available energy?
4	A.	Natural gas is an excellent electric generation fuel for all of the reasons I've
5		mentioned to this point. Langley Gulch is the region's most recent gas-fired
6		generation facility and one of its most efficient. According to the Northwest
7		Power and Conservation Council, it requires about 7,100 Btu of gas to generate
8		3,413 Btu of electricity (1KW), so it converts only about 48% of the available
9		energy to useful energy. When combined with line losses from transmission and
10		distribution, about 40% of the available energy makes it to homes and businesses,
11		while 60% is wasted.
12	Q.	What are the benefits of using natural gas directly for space and water heat?
13	A.	Using natural gas directly is the most efficient use of this high quality energy
14		resource. By all accounts, more than 90% of the available energy makes it from
15		the well head to homes and businesses where it is burned in highly efficient
16		appliances. In its recent whitepaper, Dispatching Direct Use: Achieving
17		Greenhouse Gas Reductions with Natural Gas in Homes and Businesses, the
18		American Gas Association asserts that a typical gas water heater uses 50% less
19		energy than an electric resistance hot water heater; emits half the CO2 and costs
20		less than half as much to operate on an annual basis. The same characteristics
21		apply to electric furnaces and air-source heat pumps.
22		The NWGA Outlook Expected Demand forecast projects that under
23		normal weather conditions the region will burn 15 percent or about 32 million
24		Dth/year more gas to generate electricity in ten years than it does today. The

Outlook Expected Case forecast includes only the growth in utilization of existing natural gas plants in the region for energy or capacity. It does not include the potential for natural gas to replace soon-to-be-shuttered coal generation in the region. If the projected 32 million Dth of incremental growth in gas used to generate electricity at about 40 percent efficiency were used instead directly in homes and businesses at 90 percent efficiency, the region's consumers would save tens of millions of dollars, reduce CO2 emissions by more than a million tons and, most importantly, preserve and extend this valuable resource.

Q. Do you have any concluding thoughts or comment?

A. Natural gas is an abundant, reliable, clean and affordable source of energy. It is and will continue to be key to satisfying our region's energy needs going forward as a fuel for electricity generation, in industrial applications and to heat homes and businesses. Energy efficiency and demand side management programs should contemplate the direct use of natural gas as a strategy that is in the consumer's best interest; a strategy that reduces environmental impacts and saves dollars while preserving and extending a vital natural resource.

17 Q. Does this conclude your direct testimony?

18 A. Yes. Thank you.

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Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

IN THE MATTER OF THE APPLICATION OF)
INTERMOUNTAIN GAS COMPANY FOR)
THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
AND CHARGES FOR NATURAL GAS)
SERVICE TO NATURAL GAS CUSTOMERS)
IN THE STATE OF IDAHO)
)

DIRECT TESTIMONY OF ALLISON SPECTOR

FOR INTERMOUNTAIN GAS COMPANY

August 12, 2016

T	TAIRDODIORIONI
I.	INTRODUCTION

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11

- 2 Q. Please state your name and business address.
- 3 A. My name is Allison A. Spector. My business address is 400 North Fourth Street,
- 4 Bismarck, ND 58501. My e-mail address is allison.spector@intgas.com.
- 5 Q. By whom are you employed and in what capacity?
- 6 A. My corporate role is Manager of Conservation Policy as a shared employee of the
- 7 Montana-Dakota Utilities Group of which Intermountain Gas Company is a part. I am
- 8 actively providing Demand Side Management program development support to IGC
- and am additionally responsible for support and development of policy, and standards
- and guidelines regarding Intermountain's environmental and conservation efforts.
 - Q. How long have you been employed by the Utility Group?
- 12 A. I have been employed within the Utility Group since June 2008 where I served as a
- Conservation Analyst, then Conservation Manager, then Manager of Energy
- 14 Efficiency and Community Outreach for Cascade Natural Gas Corporation. In June
- 15 2014, I took on the role of Manager of Demand Side Management for Montana-
- Dakota Utilities. In January 2016, I was offered the role of Conservation Policy
- Manager for Cascade and was additionally tasked with providing support services to
- 18 Intermountain in matters related to Demand Side Management. Prior to joining
- 19 MDU, I was employed by the National Association for State Community Services
- 20 Programs (NASCSP) in Washington, DC. I served NASCSP as a Program Assistant,
- 21 later as a Program Coordinator, and lastly as the Associate Director of Weatherization
- Services.

23

Q. What are your educational and professional qualifications?

22	A.	My testimony will cover four primary areas. First, I will define the purpose of natural
21	Q.	What is the purpose of your testimony in this docket?
20		II. SCOPE AND SUMMARY OF TESTIMONY
19		rate to any DSM analysis performed.
18		valuation. The paper also addresses the importance of applying a relevant discount
17		natural gas demand side management efforts and optimal methods of program
16		Evolution of DSM Valuation and Use of the UCT" which discusses the importance of
15		Association for an Energy Efficient Economy titled, "Natural Selection: The
14		I also co-authored a peer-reviewed paper published by the American
13		program performance reports.
12		program delivery and evaluation contractors; and have developed and filed annual
11		and hired program implementation staff; developed requests for proposals for
10		through implementation; designed tariff filings in support of these programs; selected
9		Cost Test. I have designed conservation rebate programs at all stages from planning
8		effectiveness of DSM portfolios under both the Utility Cost Test and Total Resource
7		Demand Side Management (DSM) portfolios. I have performed analysis of the cost
6		I am experienced in the design and implementation of viable, cost-effective
5		efficiency programs, and an additional three years in energy policy & advocacy.
4		I have eight years' experience designing and implementing utility-run energy
3		a Bachelor of Arts degree in Political Science, degree of distinction.
2		Communications and Media Studies with an emphasis in policy communications; and
1	A.	I graduated from Goucher College 2005, with a Bachelor of Arts degree in

gas Demand Side Management and the current conditions influencing Intermountain

1		Gas Company's decision to engage in DSM. Second, I will describe the modeling
2		utilized by the Company to assess its DSM potential and the development of
3		associated targets. The third section will describe how Intermountain's conservation
4		rebate portfolio was designed and how appropriate rebate levels were determined. In
5		the last section I will present Intermountain's targeted approach to program delivery
6		and implementation, as more fully described in the testimony of Ms. Imlach.
7	Q.	Are you sponsoring any exhibits in this proceeding?
8	A.	Yes. I am sponsoring the following exhibits, which are described in my testimony:
9		Exhibit 25 Demand Side Management Potential Assessment
10		Exhibit 26 Portfolio Design Analysis
11		III. PURPOSE OF NATURAL GAS DEMAND SIDE MANAGEMENT
12	Q.	What is the purpose of Demand Side Management?
13	A.	Demand Side Management (DSM) is a strategy used by utilities in order to optimize
14		their consumers' energy use. When paired with supply side resources, demand side
15		management helps ensure reliability and affordability of a resource.
16		In the case of a natural gas local distribution company like Intermountain Gas
17		Company, DSM means finding opportunities to purchase therms through
18		conservation as opposed to purchasing through a natural gas supplier. This transaction
19		considers both commodity and transportation costs and includes encouraging
20		voluntary reductions to natural gas usage by offering conservation incentives to its
21		customers.
22		As stated in the earlier testimony provided by Mr. Kirschner, Natural gas is an
23		abundant, affordable, and clean burning resource. Using this 90% efficient resource

1		directly for space and water heat end use applications in the residential sector is the
2		most efficient application of natural gas. Conservation incentives associated with
3		high-efficiency natural gas space and water heating equipment would provide the
4		Company with the two-fold benefit of acquiring essential DSM resources while
5		allowing natural gas to serve the role it performs best, as a direct space and water
6		heating fuel.
7		Oak Ridge National Laboratories, and others have acknowledged the value of
8		Demand Side Management as a best-cost resource for utilities. Intermountain will be
9		utilizing this resource to operate a program whose ultimate intent is to produce energy
10		savings that result in lower overall rates than if the program were not in place.
11	Q.	Does the Company intend to file for approval to recover the costs associated with
11 12	Q.	Does the Company intend to file for approval to recover the costs associated with a natural gas Demand Side Management Program with the Idaho Public Utilities
	Q.	
12	Q. A.	a natural gas Demand Side Management Program with the Idaho Public Utilities
12 13		a natural gas Demand Side Management Program with the Idaho Public Utilities Commission?
12 13 14		a natural gas Demand Side Management Program with the Idaho Public Utilities Commission? Yes. The Company is seeking approval of a new Energy Efficiency Rebate Program
12 13 14 15		a natural gas Demand Side Management Program with the Idaho Public Utilities Commission? Yes. The Company is seeking approval of a new Energy Efficiency Rebate Program in support of its DSM efforts, and has submitted proposed Original Tariff Sheet No.
12 13 14 15 16		a natural gas Demand Side Management Program with the Idaho Public Utilities Commission? Yes. The Company is seeking approval of a new Energy Efficiency Rebate Program in support of its DSM efforts, and has submitted proposed Original Tariff Sheet No. 16 (DSM Tariff), which is supported by the testimony of Company witness Imlach.
12 13 14 15 16 17		a natural gas Demand Side Management Program with the Idaho Public Utilities Commission? Yes. The Company is seeking approval of a new Energy Efficiency Rebate Program in support of its DSM efforts, and has submitted proposed Original Tariff Sheet No. 16 (DSM Tariff), which is supported by the testimony of Company witness Imlach. This proposed DSM Tariff sheet is part of Exhibits 30 and 31 sponsored by Company
12 13 14 15 16 17		a natural gas Demand Side Management Program with the Idaho Public Utilities Commission? Yes. The Company is seeking approval of a new Energy Efficiency Rebate Program in support of its DSM efforts, and has submitted proposed Original Tariff Sheet No. 16 (DSM Tariff), which is supported by the testimony of Company witness Imlach. This proposed DSM Tariff sheet is part of Exhibits 30 and 31 sponsored by Company witness Michael McGrath.

of Mr. McGrath.

1		Finally, the Company intends to submit a filing following program approval to
2		obtain deferred treatment of incremental staffing expenses (salaries associated with
3		employees that would not otherwise have been hired in the absence of a DSM
4		program) and administrative/outreach costs resulting from operation of a Company
5		run Demand Side Management Program.
6	Q.	Please summarize the type of program you are proposing to operate.
7	A.	Intermountain is proposing to operate a natural gas conservation incentive program
8		for residential customers. This program will provide rebates for the installation of
9		high-efficiency natural gas equipment, and natural gas ENERGY Star certified
10		homes. The rebates will help bridge the up-front cost of higher efficiency equipment
11		and thus optimize the amount of energy being used in participants' homes.
12	Q.	Why is this program focused on residential equipment rebates and ENERGY
1213	Q.	Why is this program focused on residential equipment rebates and ENERGY Star homes?
	Q. A.	
13		Star homes?
13 14		Star homes? Rebates have been proven to be an effective means of encouraging the use of energy
131415		Star homes? Rebates have been proven to be an effective means of encouraging the use of energy efficient equipment in the residential sector, and for the construction of energy
13 14 15 16		Star homes? Rebates have been proven to be an effective means of encouraging the use of energy efficient equipment in the residential sector, and for the construction of energy efficient natural gas homes.
13 14 15 16 17		Star homes? Rebates have been proven to be an effective means of encouraging the use of energy efficient equipment in the residential sector, and for the construction of energy efficient natural gas homes. As the region's local distribution company that is providing fuel for space and
13 14 15 16 17		Star homes? Rebates have been proven to be an effective means of encouraging the use of energy efficient equipment in the residential sector, and for the construction of energy efficient natural gas homes. As the region's local distribution company that is providing fuel for space and water heating applications, it is intuitive that the Company focus on natural gas space
13 14 15 16 17 18		Star homes? Rebates have been proven to be an effective means of encouraging the use of energy efficient equipment in the residential sector, and for the construction of energy efficient natural gas homes. As the region's local distribution company that is providing fuel for space and water heating applications, it is intuitive that the Company focus on natural gas space and water heating equipment, and ENERGY Star homes in the residential sector. As
13 14 15 16 17 18 19 20		Star homes? Rebates have been proven to be an effective means of encouraging the use of energy efficient equipment in the residential sector, and for the construction of energy efficient natural gas homes. As the region's local distribution company that is providing fuel for space and water heating applications, it is intuitive that the Company focus on natural gas space and water heating equipment, and ENERGY Star homes in the residential sector. As described in both this testimony, and the testimony of Ms. Imlach, the Company is

of introducing them to the value and benefits of energy efficiency.

1		Likewise, Intermountain's conservation potential modeling has demonstrated
2		that focusing on the residential sector is a viable strategy for the Company to achieve
3		meaningful energy conservation results. The program will therefore allow the
4		Company to effectively engage in utility-operated DSM efforts.
5	Q.	Are other Idaho utilities successfully using rebate programs in support of their
6		Demand Side Management efforts?
7	A.	Absolutely. Both Avista and Idaho Power offer rebates for high-efficiency residential
8		equipment, and other energy conservation measures. Both programs are filed with the
9		Idaho Public Utility Commission and are ratepayer recovered. Both programs result
10		in energy savings for their companies and customers.
11		Intermountain Gas reviewed the design of both of these Idaho-focused
12		programs, and examined their associated efficiency and rebate levels. This
13		information was taken into account as IGC developed its potential assessment. The
14		Company also solicited employee feedback, and gathered other IGC specific research
15		to refine its conservation portfolio and gauge program feasibility and value to
16		Intermountain's service area.
17	Q.	Will the Company consider expanding measure offerings and sectors served at a
18		later time?
19	A.	Absolutely. Intermountain intends to treat DSM ramp-up as a phased approach, with
20		its first priority being conservation achievements in the residential sector. Following
21		the successful launch of its residential conservation program, the Company will
22		develop efforts including a targeted rebate portfolio of prescriptive conservation
23		measures for its commercial sector customers.

1	Q.	What does the Company anticipate as the benefits of engaging in natural gas
2		DSM at this time?
3	A.	The Company sees natural gas DSM as a natural fit for the utility, its customers, and
4		the surrounding community. A conservation incentive program utilizing rebates for
5		high-efficiency natural gas equipment offers an environmentally beneficial, cost-
6		effective supplement to supply side resources, while optimizing regional energy
7		usage through the direct use of natural gas.
8		With Idaho regulators now accepting the Utility Cost Test (UCT) as a viable
9		method of program valuation, and with growing in-house expertise in this area, the
10		Company is positioned to offer cost-effective rebates to its customers.
11		Ultimately, everyone benefits when utilities acknowledge the environmental
12		and economic importance of allowing natural gas to do what it does best—provide a
13		fuel for space and water heat directly in customers' homes— as efficiently as
14		possible. The full benefit of using natural gas directly for space and water heat is
15		described in detail in the testimony of Mr. Kirschner.
16	Q.	Are there any rate impacts associated with the operation of a DSM program?
17	A.	A Demand Side Management program operated through rebates for energy efficient
18		space and water heat equipment is a strategic investment in energy resources that
19		would otherwise be wasted through inefficiency. As described earlier, the direct use
20		of natural gas for space and water heating is an efficient application of this resource.
21		Achieving DSM in combination with direct use increases the value of the Company's
22		investment in this effort. The Company's DSM program is designed to maximize the

1		potential of the natural gas on its system to serve as many homes as possible as cost
2		effectively as possible.
3		It is Intermountain's goal to cost-effectively acquire demand side resources
4		based on Intermountain's most recently acknowledged avoided costs. This provides
5		value to both the Company and its ratepayers. Rates will be influenced by two factors
6		associated with the program: the recovery of fixed costs, and the recovery of
7		administrative program expenses.
8		Rate impacts associated with the recovery of fixed costs will be carefully
9		designed as to make the Company whole for reductions to usage associated with the
10		implementation of a DSM program.
11		Administrative program expenses related to the operation of the Company's
12		DSM effort have been designed as not to exceed the threshold past which such an
13		investment would not be cost-effective to the Company and its customers.
14	Q.	Can you please elaborate on what you mean by "fixed cost recovery?"
15	A.	Gladly. In this case Intermountain is filing for fixed cost recovery to mitigate losses
16		to margin resulting from its conservation efforts. This mechanism will allow the
17		Company to remain whole as it actively pursues cost-effective forms of conservation
18		to maximize natural gas efficiency and bring value to its customers.
19	Q.	Can you elaborate on what you mean by "administrative program expenses?"
20	A.	There will be reasonable costs associated with the operation of Intermountain's DSM
21		program. The Company anticipates an initial budget of approximately \$225,000,
22		which will include funding for program outreach; and for the hiring of a dedicated
23		staff for program support and implementation. The Company will also leverage

As stated earlier, it is the Company's intention that DSM effort procure therms through investment in natural gas molecules and their associated transportation costs at a cost lower than that of alternative resources. Therefore, the program design will ensure that energy efficiency purchased by the utility through DSM efforts will result in lower overall rates to customers than would be experienced if the program was not in operation.

- Q. Does the Company intend to file a follow-on application to seek recovery of program expenses?
- 15 A. Yes. It is the Company's intention to file a follow-on application to seek recovery of
 16 all rebate costs associated with its DSM effort, as well as its program delivery budget
 17 and the salaries of staff that would have not otherwise been hired without the
 18 presence of the Company's Demand Side Management rebate program. Program
 19 expenses have been balanced against the associated therm savings of the rebate
 20 portfolio and have been assessed as cost effective under Exhibit 26 associated with
 21 this filing.
 - Q. Have you prepared an exhibit summarizing the fixed cost collection mechanism accompanying the design of your DSM program?

1	A.	Yes. Details and exhibits supporting the FCCM can be found in the testimony of Mi
2		McGrath.

A.

- Q. What are the benefits to ratepayers if the Commission approves this recovery of programmatic expenses, including the staff positions you describe?
 - A well-designed DSM program, like the one the Company is proposing, results in both electric and natural gas savings. Electric savings comes from the customers' decision to use natural gas directly for space and water heating, as opposed to the reduced efficiency of using natural gas to generate the electricity to power equipment for the same end use. As the testimony of Mr. Kirschner has indicated, by the time a customer turns on an electric appliance, up to 62% of the energy from the original fuel has been lost. The full fuel cycle efficiency of natural gas equipment is about 92%. Therefore using natural gas space and water heating equipment directly, as opposed to using electricity for these end uses, results in meaningful conservation of energy resources. Natural gas savings is then achieved through Intermountain's program by providing rebates for extremely energy-efficient models of natural gas space and water heating equipment. The installation of high-performance natural gas equipment and proliferation of ENERGY Star natural gas homes results in a carbon footprint reduction, which is good for the environment, and the entire community.

The program is beneficial to all ratepayers because it secures a long-term supply (16-30 years) of demand side resources in the form of quantifiable natural gas conservation. This resource helps supplement traditional supply side resources at a cost equal to or lower than traditional supply when factoring for both the avoided

1		molecule cost and the transportation to deliver the resource. It also helps mitigate
2		future capacity constraints to ensure ongoing reliability.
3		Intermountain's program is beneficial from a customer standpoint, because it
4		helps mitigate the upfront cost of high-efficiency equipment run on natural gas— a
5		clean-burning, reliable, and affordable resource. By incentivizing for high
6		performance natural gas equipment and ENERGY Star Homes, the Company is
7		working to ensure that natural gas is being used as efficiently as possible within that
8		customer's home. This provides economic savings for the customer.
9		IV. DMS POTENTIAL ASSESSMENT
10	Q.	Could you please describe the contents of Exhibit 25 "Demand Side
11		Management Potential Assessment" of your testimony?
12	A.	Absolutely. Exhibit 25 provides an examination of the total demand side
13		management potential available to Intermountain's residential sector. This was
14		modeled through an analysis tool called TEAPot, which was developed by Nexant for
15		IGC's sister company, Cascade Natural Gas Corporation in 2014. TEAPot refers to
16		the acronym, Technical, Economic, and Achievable Potential. The model
17		incorporates an analysis of available technologies, climate zone, load forecasts, and
18		market segments.
19		Intermountain utilized the TEAPot tool in order to better understand the DSM
20		potential in its service area under both the Utility Cost Test (UCT) and the Total
21		Resource Cost (TRC) test.
22		Based from Intermountain's data for both usage and premise counts, the
23		TEAPot was first run with the following assumptions: 3.69% discount rate; 1.0 cost

1		benefit ratio; 2.60% inflation rate. Two separate scenarios were modeled, gauging
2		potential under both the Utility Cost Test (UCT) and Total Resource Cost (TRC) test.
3		All scenarios were operated using a portfolio of energy efficient natural gas
4		DSM measures. The resulting analysis provides the Company with a range of therm
5		savings under the lens of Technical, Economic, and Achievable potential. This has
6		allowed the Company to better understand the total conservation potential associated
7		with its proposed portfolio of high-efficiency residential equipment measures.
8	Q.	What data was input by the Company in order to operate the TEAPot model?
9	A.	Intermountain specific assumptions programmed into the TEAPot modeling tool can
10		be found on Exhibit 25.
11	Q.	Who ran the TEAPot model and from where were the inputs derived?
12	A.	The TEAPot modeling tool was operated by Intermountain staff for the purposes of
13		assessing the Company's DSM potential and assisting in the design of the measures
14		comprising the proposed conservation rebate portfolio. Inputs were derived from
15		Intermountain's data as described above.
16	Q.	Can you please describe the difference between Technical, Economic,
17		Achievable, and Program Potential?
18	A.	Technical Potential refers to the savings that could be achieved if all homes
19		theoretically eligible to receive high-efficiency natural gas equipment did so without
20		regards to economics or personal preference. If the Company could make all qualified
21		homes upgrade to all possible measures, the Technical Potential would be the result.
22		The only limitation is technical feasibility and the applicability of the measure to be
23		installed.

Economic Potential examines the savings that could be achieved through measures that pass a cost effectiveness test. It considers what would be achieved if everyone who could *theoretically* afford to install pre-screened high-efficiency natural gas equipment did so without regards to personal preference or alternative priorities. In other words, economic potential looks at a high-level cost-effectiveness under current economic conditions, but does not consider customer interest, priorities, or perceptions of energy conservation.

Achievable Potential further refines the Company's understanding of DSM potential by examining it under the lens of economic and social realities. It asks "how much savings will result from *this* portfolio of utility rebate measures based on real-world conditions in Intermountain's service area, and customer awareness?"

There is also a fourth level of potential, which is not directly modeled under TEAPot, but has been considered by the Company, called Programmatic Potential. Programmatic Potential further refines Achievable Potential by examining what level of savings can be realistically accomplished within the current staffing, budgetary, and regulatory parameters of the utility operating the program.

While the model is unable to examine this final level of potential, Nexant, the architects of the TEAPot model, recognized its significance. In the written narrative provided for the study that was performed for Cascade in 2014, they stated that "Program Potential reflects the realistic quantity of energy savings the utility can realize through DSM programs during the horizon defined in the study. Savings delivered by program potential is often less than achievable potential, due to real-world constraints, such as utility program budgets, cost-effectiveness thresholds,

regulatory and policy statements, and decisions on which subset of cost-effective
measures a utility ultimately decides to include in its portfolio" (Assessment of
Achievable Potential & Program Evaluation, V2, Section 2.2, p15).

A.

Intermountain has therefore developed initial programmatic targets as a number blended between the Achievable Potential estimates modeled in its analysis, and further refined by in-depth discussions with IGC distract staff regarding the onthe-ground realities of Intermountain's service area.

Q. What measures were included in your analysis, and why were these selected?

Intermountain's analysis included a range of high-efficiency residential sector measures including ENERGY Star certified homes, energy efficient natural gas furnaces, fireplace inserts (an important air-quality and woodstove replacement measure), and water heaters. The Company examined several efficiency ranges, eventually narrowing in on the highest tiers available within the market in which Intermountain operates and for which it had valid data.

The Company examined the viability, and associated energy savings potential, of portfolio measures under several conditions including: (1) conversions from nongas to high-efficiency natural gas equipment, as well as installations in the new construction sector; (2) replacement of broken lower-efficiency natural gas equipment with high efficiency natural gas equipment; and (3) replacement of functioning lower-efficiency natural gas equipment with high-efficiency natural gas equipment before the end of the measure's useful life. Analysis concentrated on space and water heating applications in new and existing construction, as well as on the viability of rebates for ENERGY Star homes.

1	Q.	Could this analysis be further refined or expanded to other measures at a later
2		date, if warranted?
3	A.	Absolutely. The Company intends to explore a range of conservation options on an
4		ongoing basis, continuing to expand and refine its analysis based on available
5		resources.
6		V. CONSERVATION REBATE PORTFOLIO
7	Q.	What circumstances have changed that has resulted in the Company's interest
8		and ability to develop a conservation rebate program?
9	A.	Three primary factors have precipitated the Company's interest in achieving demand
10		side management through the use of a conservation rebate program.
11		First, I read the Commission's Order No. 33444 in Avista's 2015 general rate
12		case as sanctioning Avista's proposal to adopt the Utility Cost Test (UCT) as a
13		reasonable method of valuation of natural gas DSM. Following that lead,
14		Intermountain has utilized the UTC alongside other tests, which has allowed the
15		Company to assess the viability of natural gas DSM options, identify multiple cost-
16		effective measures that would attain greater DSM value clarity, and result in a more
17		viable DSM portfolio under the Utility Cost Test (UCT). The UCT reflects the
18		Company's perspective as an investor-owned LDC, and results in the identification of
19		a robust portfolio of natural gas DSM measures.
20		Second, conservation is an issue of public importance. This means conserving
21		electricity through the direct use of natural gas for space and water heat, as well as
22		maximizing the efficiency of natural gas equipment used in residential customers'

homes.	The Company	continues to	promote the	direct use	of natural	gas and	supports
the ado	ption of energy	conservation	n and DSM p	rograms.			

Q.

A.

Third, Intermountain has the opportunity to positively influence the energy mix in its service area to ensure that natural gas is being used with maximum efficiency as a space and water heating fuel in the residential sector. Pairing direct use with high-efficiency natural gas equipment is a win-win for the Company, the environment, and ratepayers. Intermountain is glad to have the opportunity to pursue a program to encourage responsible use at this time.

In light of the above, the Company has developed in-house expertise necessary to fully assess its DSM potential, viable conservation measures, and to support the design and implementation of a fully articulated energy-efficiency residential rebate program. Company staff will continue to perform this work and will be actively engaged in supporting this program on an ongoing basis and ramping up additional staffing resources as cost-effective and appropriate.

Could you please further elaborate on how a rebate program results in DSM and the efficient use of natural gas directly for space and water heat applications?

Rebates will result in the efficient use of natural gas directly for space and water heating applications by driving the sales of high-efficiency natural gas equipment and ENERGY Star natural gas homes. Natural gas fired energy efficiency upgrades from standard efficiency (code level) equipment results in a reduction to the amount of therms utilized for a given end use. This savings will then be recorded as energy

conservation attributable to this program. The direct use of natural gas further reduces

1		the strain on electric load which could better be applied to alternative end uses in a
2		home.
3	Q.	Has Intermountain developed an exhibit detailing the rebate program portfolio
4		it has developed?
5	A.	Yes. A full summary of Intermountain's rebate portfolio and associated details can be
6		found in Exhibit 26: "DSM Rebate Program Analysis," which offers the full cost
7		analysis that went into the Company's program design.
8	Q.	Can you please further describe how your rebate program will operate?
9	A.	Gladly. As explained in greater detail in the testimony of Ms. Imlach, the Company's
10		conservation rebate program will be open to all customers on its residential rate
11		schedule. Intermountain will be providing rebates for a range of cost-effective natural
12		gas high-efficiency HVAC and water heat equipment, as well as for ENERGY Star
13		natural gas homes.
14		There will be two tiers of rebates—one for upgrades from standard efficiency
15		to high-efficiency natural gas equipment. The second tier will provide incentives for
16		natural gas ENERGY Star homes, and for upgrades from standard electric to high-
17		efficiency natural gas equipment. Rebates will be administered by the Company and
18		issued in the form of a check following receipt of a completed and valid rebate
19		application; which includes proof of sale and installation of associated equipment, or
20		certification documentation in the case of Energy Star homes. Rebates will be
21		advertised via bill inserts, through education to area contractors, via programmatic

and district staff, and through other media as appropriate.

22

1		An annual report of expenditures, activities, therm savings, and overall cost
2		effectiveness will be provided at the end of each program year.
3	Q.	What measures will be included in the Company's rebate portfolio and how
4		were they selected?
5	A.	The Company is proposing a rebate portfolio comprised of the following measures:
6		ENERGY Star Certified Natural Gas Homes
7		(\$1,200 rebate)
8		95%+ AFUE Natural Gas Furnace
9		Tier 1: (\$350 rebate), Tier 2: (\$500 rebate)
10		High Efficiency 90%+ Natural Gas Combo Radiant Heat System
11		Tier 1: (\$1,000 rebate), Tier 2: (\$1,200 rebate)
12		80%+ AFUE Natural Gas Fireplace Insert
13		Tier 1: (\$200 rebate) Tier 2: (\$250 rebate)
14		70%+ FE Natural Gas Fireplace Insert
15		Tier 1: (\$100 rebate), Tier 2: (\$200 rebate)
16		.67+ Energy Factor Natural Gas Water Heater
17		Tier 1: (\$50 rebate), Tier 2: (\$75 rebate)
18		.91+ Energy Factor Natural Gas Tankless Water Heater
19		Tier 1: (\$150 rebate) Tier 2, (\$200 rebate)
20		These measures were selected based on the following factors: (1) identified viability
21		in the TEAPot modeling tool; (2) overall cost effectiveness when modeled in the
22		conservation portfolio development tool; (3) general availability of these measures in
23		Intermountain's service area and an (4) opportunity for greater penetration of these

1	measures within IGC's service territory as demonstrated through both TEAPot and
2	observed directly by the Company's staff operating the field at the district level and;
3	(5) the presence of similar measures in established natural gas conservation programs
4	in the Northwest.

Q. Why is the Company proposing two levels of rebates?

A.

Intermountain is proposing two cost-effective tiers of rebates: one for converting from standard to high efficiency natural gas equipment, and one for converting from standard electric to high efficiency natural gas equipment. A higher incentive will be provided for electric-to-gas equipment upgrades in acknowledgement of the higher up-front equipment costs and logistical costs of conversion. The program will begin with the baseline assumption of a 25% cost increase between gas and electric equipment measures of the same end use. Rebates will be set at as close to 30% of incremental cost as possible without exceeding levelized cost thresholds.

Intermountain agrees with the testimony of Mr. Kirschner that the direct use of natural gas for space and water heating is the best application of this fuel source. The higher-level rebate acknowledges this value, while helping a small increase in rebate amount to further bridge the incremental cost difference between electric and natural gas equipment.

Q. Can you please describe the assumptions utilized in the development of your rebate portfolio?

A. Yes. A description of each assumption used to model the viability of Intermountain's conservation portfolio has been outlined in detail below:

Therm Savings: Therm savings inputs were based from the zonal assumptions coded into the model which fall within the average of Intermountain Gas Company's Eastern and Western climate zones. Current assumed therm savings are in the conservative range and are based upon an averaged savings resulting from the installation of measures within new construction, existing construction, manufactured, replacement, and as a turnover measure.

Conservation Targets: After careful consideration, and guidance from both the TEAPot model and Company personnel, Intermountain is setting a program year target of 65,000 therms, reflecting the Achievable Potential that can be acquired through Intermountain's proposed portfolio of conservation measures. It was developed by running the TEAPot model with IGC forecasting data, assessing the volume of incentives needed to achieve the various potential levels, and reviewing the outcomes with district staff. More details behind the conservation targets can be found in Exhibit 25.

Basing Intermountain's portfolio design from a target of 65,000 therms ensures that the Company is able to maintain cost-effectiveness upon a strong foundation of realistic expectations. That said, it is also the Company's desire to push beyond the existing market and drive positive change in equipment purchasing behavior within Intermountain's communities. The Company is therefore setting a "stretch" goal of 97,825 therms based on its TEAPOT modeled Technical Potential, which is aspirational rather than achievable. Because IGC is not certain this stretch goal is realistic, program cost-effectiveness is <u>not</u> dependent upon this aspirational target, but rather upon the realistic achievable target developed by the Company.

However, Intermountain will aspire to achieve this goal with planned staffing and
budget levels, in order to attain the greatest value possible for the Company and its
customers, through the Company's investment in DSM.

<u>Target Levelized Cost</u>: The Company has developed a levelized cost target of \$0.531 which was based from the following inputs:

Commodity Cost of Gas (WACOG) = \$0.32764

Fixed Cost of Gas (Pipeline + Storage Fixed + Commodity Costs) = \$0.20418

These two numbers added together equal \$0.53182, which is the threshold used in determining which measures would be cost-effective to include in Intermountain's program. Intermountain will reassess avoided costs on an ongoing annual basis to ensure that the cost-effectiveness threshold is up-to-date and reflects the current avoided costs of the Company.

Program Expenses: The Company anticipates a programmatic budget of \$225,000 for program outreach and operational expenses including two FTE staff to deliver the program. This is a preliminary estimate of the Company's staffing and administrative needs, and it is subject to change as necessary to ensure appropriate program delivery and cost effectiveness. However, any adjustments made to this original assumption will be placed within the confines of the program's cost-effectiveness modeling to ensure the portfolio does not exceed the \$0.531 threshold. Anticipated total rebate expenditures for the program year will vary based upon the measures that drive customer participation. However, preliminary estimates are in the \$200k - \$600k range for rebates paid in association with the portfolio of measures

pre-screened from program cost effectiveness and modeled under the associated spreadsheets.

Rebate Levels: Rebate levels were based on similar natural gas offerings and equivalent electric measures within IGC's service areas and surrounding regions.

Rebate levels have been set to be as close to 30% of incremental cost as possible, and higher where cost-effective, in order to ensure that they are sufficient to attracting customer interest and avoiding free ridership. Thoughtfully constructed incentive levels will help kick-start natural gas DSM efforts in Intermountain's service area and drive customers towards environmentally beneficial equipment choices while mitigating the risk of free ridership.

Incremental Costs: Incremental cost levels were shaped by the baseline market assumptions developed during the design of the TEAPot model, and refined with onthe-ground market research performed by the Company. Intermountain will be monitoring installed measure costs on an ongoing basis and will make adjustments to these assumptions as appropriate.

Measure Life: Measure life assumptions were based from the figures utilized by Nexant in its modeling tool, engineering best practices, and the standard measure life assumed for the same piece of equipment in comparable utility programs.

<u>Discount Rate:</u> The model utilizes a 20-year mortgage rate reflecting the averaged lifespan of the measures within Intermountain's rebate portfolio with an APR of 3.69%. This approach acknowledges the low-risk, long-term value, and reliability of home-based energy efficiency investments. It likewise acknowledges the

1		utility's investment in demand side resources through a long-lived energy efficiency
2		portfolio as a viable supplement to supply side resources.
3		The Company shall regularly monitor, and update program variables on an
4		annual basis, in order to make adjustments, as appropriate to the program design.
5	Q.	Is the Company considering cost effectiveness at the individual measure level,
6		the portfolio, or both, and why was this approach taken?
7	A.	The Company is considering cost-effectiveness at the portfolio level. In addition, the
8		discrete measures within the Company's proposed conservation portfolio are
9		generally viable at the individual level, with minor variations in cost effectiveness
10		taking place from measure to measure.
11		All measures within the portfolio developed by the Company have strong
12		UCT results and were screened via the TEAPot model. The Company is confident
13		that the real world application of its rebate portfolio is cost effective.
14	Q.	Under what cost test/s are these measures deemed to be cost effective and
15		what were the underlying inputs that lead to that conclusion?
16	A.	The proposed conservation program portfolio as designed is cost-effective to the
17		Company under the Utility Cost Test.
18		The main drivers of cost-effectiveness of the Utility Cost Test are utility
19		rebate payment levels and administrative expenses which are balanced out against
20		total energy savings. This approach treats supply and demand side resources as
21		equally valuable. Under the UCT, the customer is seen as a supplier from which the
22		Company is purchasing natural gas. The Company "purchases" unused therms and
23		their associated transportation costs from customers resulting from the use of

Company-driven purchases of energy-efficient natural gas equipment. A cost effective DSM rebate program under the UCT must ensure that the Company pays the same amount or less for demand side resources as it does for supply side resources. In the case of Intermountain's proposed portfolio, the UCT result is below the \$0.531 levelized cost threshold, meaning that the portfolio is cost effective since it cost the same or less to "purchase" unused therms, with their associated transportation costs, from the customer via IGC's conservation portfolio than it does to purchase energy from traditional suppliers.

The Company also performed analysis of its proposed conservation portfolio under the Total Resource Cost Test. The main drivers of the TRC are the cost of the energy savings equipment purchased by the customer and the Company's associated administrative costs, balanced against the total energy savings. The test scrutinizes the customer's purchasing decision, focusing on whether the investment in energy savings yields adequate payment to the customer under current energy prices.

However, this level of analysis is not typically conducted when assessing a supplier from which natural gas will be purchased. And the customer from which DSM is purchased may see additional benefits and value beyond energy savings that, when paired with the rebate offered by the utility, may motivate them to purchase high-efficiency natural gas equipment.

Furthermore, lower natural gas costs today will not necessarily translate into lower natural gas costs in the future. It is when natural gas is the lowest priced that consumers are more likely to be driven towards use of the product. Encouraging conservation during lower natural gas costs by providing an additional economic

1		motivation through rebates, is essential to proper management of this precious natural
2		resource and to maintain reliability for the Company. Therefore, even though the
3		TRC result does exceed the Company's levelized cost threshold, Intermountain
4		believes that portfolio is still cost effective, and worth pursuing.
5	Q.	Will the Company be utilizing the same discount rate for the development of its
6		conservation portfolio as it did for its DSM potential analysis?
7	A.	Yes. Intermountain's program design was informed by its TEAPot DSM analysis and
8		all inputs have been synchronized accordingly.
9	Q.	Does the Company intend to calculate total annual therm savings achievements
10		on a net or gross basis?
11	A.	The Company intends to calculate savings on a gross basis, based on the program's
12		deemed therm savings.
13	Q.	Please describe the ways the Company intends to mitigate free ridership as part
14		of this program?
15	A.	The Company will be working to mitigate free ridership in several ways through the
16		development and implementation phases of its program.
17		First, Intermountain has taken free ridership risks into account in the
18		development of its program portfolio. For example, the Company had initially
19		considered lower efficiency levels for furnace and water heat incentives. However,
20		after consulting with district staff throughout IGC's service area, Intermountain's
21		DSM development team learned these measures were already being sold without the
22		need for further incentive. The Company took this feedback seriously as measures
23		were selected.

Second, the Company is following guidance developed by Nexant during the
development of the TEAPot model that suggests rebate levels of at least 30% of the
incremental cost of a measure are more likely to result in program participation.
Intermountain will bring out rebates as close to, or higher, than these levels as
possible while maintaining program cost-effectiveness.

A.

Third, the Company will gather information, where available, on the efficiency levels of equipment installed in customers' homes pre and post program implementation where available, to determine the influence the program has on customer purchasing decisions.

Fourth, the Company will make program updates on an ongoing basis to ensure that rebates are only provided for measures that are not already saturating the market so that they serve their intended purpose—as an incentive that drive positive consumer behavior.

Finally, it is important to note that in addition to free ridership, there will be a certain percentage of homeowners that will purchase Energy Star homes and high-efficiency natural gas equipment as a direct result of Company marketing and outreach that will *not* apply for a conservation incentive. This will result in therm savings directly attributable to Intermountain's program that is left unquantified. However, the Company believes that both these savings, and free ridership will likely be minimal.

Q. Are there any other energy benefits associated with this program?

Yes. Utilizing high performance natural gas equipment in place of electric equipment results in the direct use of natural gas, which is a more efficient use of the resource

0	What actions will the Company take to help ensure the program operates as
	when evaluating the merits of a natural gas DSM program.
	resulting from the use of energy-efficient natural gas equipment should be considered
	source efficiency as the optimal measure of efficiency, and therefore electric savings
	for providing home space and water heating. The Department of Energy recognizes

A.

Q. What actions will the Company take to help ensure the program operates as anticipated?

Intermountain has developed a cost-effective, low risk conservation portfolio. The Company has selected proven measures with known therm savings values and has estimated program participation levels via the TEAPot model which has been updated with Intermountain specific inputs. Intermountain further refined this figure with direct input from district staff to provide the most realistic estimate possible for therm savings achieved during its ramp-up phase. In addition, IGC developed a modest, but realistic budget, minimizing sunk costs to two FTE employees in order to balance having adequate staff to deliver the rebate program, and cautiously managing program expenditures prior to demonstrated performance.

Quite simply, the Company has planned its portfolio design to ensure customers are offered an attractive, well-staffed, and successful program. Rebates have been set at levels designed to drive customer interest, while balancing against the law of diminishing returns. If the program does not perform as anticipated, Intermountain will examine the root cause of this underperformance and will adjust. The Company is confident that in the event of unforeseen problems, the program could withstand lower than anticipated participation, or the need for additional expenditures if absolutely necessary.

1	Q.	What impact will failing to achieve annual therm savings targets have on
2		program cost effectiveness and operation?
3	A.	If the Company fails to achieve its annual therm savings targets, the overall cost
4		effectiveness of its program portfolio will be lowered. However, the conservation
5		portfolio was designed to withstand lower participation levels if necessary. This was
6		done by prudently budgeting program ramp-up costs, while maintaining rebates at
7		levels comparable to other natural gas utility programs. In the event that program
8		participation was low enough to result in cost-effectiveness below Intermountain's
9		\$.531 threshold, the Company would reexamine its rebate levels, portfolio design,
10		and outreach strategy for following years.
11	Q.	What impact will exceeding annual therm savings targets have on program cost
12		effectiveness and operation?
13	A.	If the Company were to exceed its annual therm savings targets, the portfolio as a
14		whole would become even more cost effective than anticipated since more therms
15		would be saved for the same budgeted level of investment. In such a case, the
16		Company would assess if participation levels were sustainable, and if so, would work
17		within the parameters of its TEAPot analysis and feedback from district staff, to
18		expand its program and raise associated targets as appropriate.
19		VI. PROGRAM DELIEVERY AND IMPLEMENTATION
20	Q.	Can you describe how the conservation/DSM program proposed by the
21		Company will be implemented?
22	A.	Absolutely. With this general rate case, the Company seeks to implement its first ever
23		Demand Side Management Program (DSM) for the residential sector with a request

for cost recovery to be filed pending approval of the DSM program. This program
will be implemented in-house, and led by Intermountain's Manager of Energy
Utilization. The Company anticipates that two additional positions will be developed
in association with this program. This includes an FTE position designed to process
and verify rebates, perform all required data tracking and reporting, and to serve as an
energy advisor to IGC customers. The second anticipated position would provide
deeper analysis of energy conservation measures and potential and would support
training and technical assistance to area HVAC contractors in regards to
Intermountain's program, and would perform quality control inspections as needed.
The Company will also leverage existing staff resources such as its Consumer Sales
Representatives who are positioned to reach out directly to customers to encourage
program participation.
The Company also intends to reach out to local builders and contractors to
introduce them to high-efficiency natural gas equipment options and increase the
proliferation of these technologies in the communities served by IGC.
Intermountain's goal will be to build a robust Trade Ally network comprised of
carefully screened equipment dealers and installers whom it will work with to
encourage greater participation in this program.
Additional detail regarding program structure and delivery can be found in the
testimony of Ms. Imlach.
How will the Company publicize and promote its DSM rebate program?
The Company intends to publicize and promote its DSM program through as many

channels as possible, which may include: bill inserts; utility newsletter messaging;

Q.

A.

1		information on the Company's website; word-of-mouth by existing Consumer Sales
2		Representatives; flyers and brochures; co-op advertising with local contractors;
3		billboards; home and garden shows; home builder association meetings; radio, print,
4		and television ads; and other media and methods as cost-effective and appropriate.
5	Q.	Will the Company consider expanding its program, or adding additional
6		measures following program ramp-up?
7	A.	Yes. As stated earlier, it is the Company's intention to explore additional DSM
8		opportunities following its initial ramp-up. Program changes and expansions will be
9		based from the on-the-ground results of its DSM program, as well as ongoing
10		feedback from district staff, area contractors, and Intermountain's customers.
11	Q.	Does this conclude your testimony?
12	A.	Yes it does.

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Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

IN THE MATTER OF THE APPLICATION OF)	
INTERMOUNTAIN GAS COMPANY FOR)	
THE AUTHORITY TO CHANGE ITS RATES) C	Case No. INT-G-16-02
AND CHARGES FOR NATURAL GAS)	
SERVICE TO NATURAL GAS CUSTOMERS)	
IN THE STATE OF IDAHO)	
)	

EXHIBIT 25

Measure Type	Name	Description	Baseline Description	Vintage	Segment	End Use	Applicability
1 Equipment	Condensing High Efficiency Natural Gas Tankless Water	Condensing High Condensing High Efficiency Efficiency Natural Gas Natural Gas Tankless Water Tankless Water Heater (0.91 EF)	0.62 EF 40-gallon tank water heater	New, Early Retirement , Turnover	Single Family, Multifamily, Manufactured	Water Heating	%06
2 Equipment	Conventional High 40 Gallo Efficiency Natural Gas Natural Water Heater (EF=.67) (0.67 EF	Conventional High 40 Gallon High Efficiency Efficiency Natural Gas Water Heater Water Heater (EF=.67) (0.67 EF)	Code 0.59, Stock 0.54 EF Gas Water Heater, 40 gallon	New, Early Retirement , Turnover	Single Family, Multifamily, Manufactured	Water Heating	%06
3 Equipment	High efficiency combination domestic mean capacity of 108 hot water and hydronic space heating system using pre-approved tankless water heater	Tankless water heater with mean capacity of 108 MBTU/hr	Standard furnace and water heater setup. Furnace details: Stock: 90% Efficient, Code 92% Efficient. Water heater details: 0.62 EF.	New, Early Retirement , Turnover	Single Family, Multifamily, Manufactured	Space Heating	76%
4 Equipment	High Efficiency Furnace 95 AFUE	High-efficiency (condensing) Gas-fired furnace = AFUE 76 (existing) or AFUE 80 (code)	Gas-fired furnace = AFUE 76 (existing) or AFUE 80 (code)	New, Early Retirement , Turnover	Single Family, Multifamily, Manufactured	Space Heating	%06
5 Equipment	High Efficiency Hearth - 80% AFUE	High efficiency Hearth High efficiency natural gas fireplace hearth; AFUE 80% AFUE	The hearth replaces a log fireplace. The heat provided offsets furnace heat and the fireplace insert reduces air infiltration. Both these components provide furnace consumption savings. Baseline is therefore a Standard efficiency forced air furnace (72% AFUE)	New, Early Retirement , Turnover	Single Family, Multifamily, Manufactured	Room Heating	2%
6 Nonequipment	Energy Star Home	HERS 75	2006 IECC Zone 5 (Denver) - adjusted	New, Early Retirement , Turnover	Single Family, Multifamily, Manufactured	Space Heating	2.5%

Line No.

Line No.

Inflation Rate	2.60%	
	1.00	
ncentive Level Cost Benefit Threshold		
Incentive Level	30%	

Start Year Sales Distribution by Segment (%)	bution by Seg	gment (%)
Segment	% of Start Yr Sales	Sales
Single Family	92.00%	
Multi Family	7.50%	
Manufactured	0.50%	

5 Discount Rate Transmission Loss Rate Multi Family 7 Manufactured 9 Manufactured 11 End Use Saturation Room Heating Water Heati Clothes Drying 12 Single Family 87.40% 99.60% 99.60% 13 Multi Family 70.90% 20.40% 87.90% 7 14 Manufactured 88.60% 5.90% 99.50% 99.50%	4					Jiigiciaiiiiy	32.00%
9% 0.1959% ation Space Heating 87.40% 70.90% 88.60%	5		Transmission Loss Rate			Multi Family	7.50%
Space Heating 87.40% 70.90% 88.60%	9					Manufactured	0.50%
Space Heating 87.40% 70.90% 88.60%	7						
Space Heating 87.40% 70.90% 88.60%	∞						
Space Heating 87.40% 70.90% 88.60%	6						
Space Heating 87.40% 70.90% 88.60%	0	End Use Saturation	on				
87.40% 9.10% 70.90% 20.40% 88.60% 5.90%	1		Space Heating	Room Heating	Water Heati		Other
70.90% 20.40% 88.60% 5.90%	2	Single Family	%07'28			94.50%	100.00%
88.60%	3	Multi Family	%06:02			71.00%	100.00%
	4	Manufactured	88.60%			91.00%	100.00%

16 End Use Fuel Share (Natural Gas)	are (Natural Gas)				
17	Space Heating	Room Heating Water Heati Clothes Drying	Water Heati	Clothes Drying	Other
18 Single Family	%00.66	60.52%	83.46%	%08'9	100.00%
19 Multi Family	%00.66	37.33%	18.36%	3.85%	100.00%
20 Manufactured	%00'66	46.81%	59.78%	2.85%	100.00%
21					
22 Start Year Sales I	22 Start Year Sales Distribution by End Use (%)	(
23	Space Heating	Room Heating Water Heati Clothes Drying	Water Heati	Clothes Drying	Other
24 Single Family	70.90%	4.31%	23.32%	0.24%	1.23%
25 Multi Family	62.00%	6.51%	30.74%	0.19%	0.57%

INPUTS	
Residential Sector	
Forecast (Therms)	
2016	227,521,380
2017	234,742,301
2018	242,227,419
2019	250,037,327
2020	258,010,605
2021	264,582,135

rheivilse ronecasi inrois	
Start Year (2016) Premise Count	ise Count
Single Family	289,690
Multi Family	23,617
Manufactured	1,584

Premise Count Growth Rates	Rates
2016	2.5%
2017	2.5%
2018	2.5%
2019	2.5%
2020	2.5%
2021	2.5%

4.80%

0.13%

21.09%

2.30%

71.68%

26 Manufactured

Line No.

ţe	
ount Rate	
% Discoun	
t, 3.69	
ty Cost Test, 3.699	
≣	
Results:	
T Scenario Results: I	
TEAPOT S	
7 	

2	Annual Incremental Energy Sayings by Scenario (Thm)	nergy Savings	by Scenario (Thm)
3		Tech	Econ	Ach1
4	2016	2,773,527	2,446,984	97,825
5	2017	2,913,533	2,567,969	140,116
9	2018	3,027,354	2,670,882	196,979
7	2019	3,148,472	2,780,391	273,857
∞	2020	3,273,715	2,893,774	374,292
9	2021	3,383,183	2,993,436	496,496

	, ,		
Tech		Econ	Ach1
2016	2,773,527	2,446,984	97,825
2017	5,687,059	5,014,953	237,940
2018	8,714,413	7,685,835	434,920
2019 1	11,862,885	10,466,226	708,776
2020	15,136,600	13,360,000	1,083,069
2021 1	18,519,782	16,353,436	1,579,564

11 TEAPOT Scenario Results: Total Resource Cost Test, 3.69% Discount Rate

12	12 Appus Incremental Fneroy Savings by Scenario (Thm)	nergy Savings	hy Scenario (Thm)
13		Tech	Econ	Ach1
14	2016	2,773,527	162,496	5,621
15	2017	2,913,533	167,678	7,974
16	2018	3,027,354	177,277	11,471
17	2019	3,148,472	187,488	16,284
18	2020	3,273,715	198,216	22,713
19	2021	3,383,183	208,253	30,821
(

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O	Cumulative Energy Savings by Scenario (Thm)	gy Savings by S	cenario (Thm)	
I		Tech	Econ	Ach1
	2016	2,773,527	162,496	5,621
	2017	5,687,059	330,174	13,595
	2018	8,714,413	507,451	25,066
	2019	11,862,885	694,938	41,350
	2020	15,136,600	893,154	64,063
	2021	18,519,782	1,101,407	94,884

20 21 Utility Cost Test

		7	94 5-1-3		•
	Potential Savings as a Percentage of Sales by Scenario	Percentage or	sales by a	cenari	0
22	(annual incremental savings)	savings)			
23		Tech E	Econ	Ach1	1
24	2016	1.22%	1.08%	%8	0.04%
25	2017	1.24%	1.09%	%6	0.06%
26	2018	1.25%	1.10%	%0	0.08%
27	2019	1.26%	1.11%	1%	0.11%
28	2020	1.27%	1.12%	5%	0.15%
29	2021	1.28%	1.13%	3%	0.19%

Total Resource Cost Test	e Cost	Test		
Potential Savings as a Percentage of Sales by Scenario	s as a Pe	ercentage of Sa	lles by Scenai	io
(annual incremental savings)	intal sav	ings)		
	Tech	Econ	Ach1	
2016		1.22%	0.07%	0.00%
2017		1.24%	0.07%	0.00%
2018		1.25%	0.07%	0.00%
2019		1.26%	0.07%	0.01%
2020		1.27%	0.08%	0.01%
2021		1.28%	0.08%	0.01%

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AND CHARGES FOR NATURAL GAS)
SERVICE TO NATURAL GAS CUSTOMERS)
IN THE STATE OF IDAHO)
)

EXHIBIT 26

Intermountain Gas Company DSM Rebate Program Analysis

3.69% \$ 225,000 65,000 \$3.46

3 Program Admin Costs (est. delievery & salary costs)
4 Program Target
5 Estimated Program Cost per Therm
6 Cost Effectiveness Threshold = \$0.53182

1 Inflation rate 2 DISCOUNT RATE

· 8 6 0						
11					DISCOUNTED	ESTIMATED
MEASURE	EFFICIENCY RATING	ANNUAL THERM SAVINGS	INCREMENTAL COST	MEASURE LIFE	THERM SAVINGS UCT	PROGRAM ADMIN COSTS PER MEASURE
14 Energy * Certified Home (BOP 1)	92% AFUE Rating	204	\$ 4,000.00	30	3,664	902 \$
15 95% AFUE Gas Furn (Existing)	95% AFUE Rating	112	\$ 1,307.00	18	1,454	\$ 388
12 High Deficion or Combinetion Dedicat Host	90% Eff Condensing Tankless Combo	151	00 003 0		6.510	_
10 Ingn Edneray Combination Namant Meat 1780% AFTE Hearth	W/ WH 80% AFITE Rating	451		20	0,312	
18 70% FE Hearth with Int Ignition	70% FE Rating	56	\$ 425.00	20 20	782	\$ 194
19 .67 Water Heater	0.67 Energy Factor or Greater	22		16	262	
20 .91 EF Tankless Water Heater	.91 Energy Factor or Greater	58	1	18	753	
	STANDARD REBATE UNDER UTILITY COST TEST	LITY COST TEST			ŗ	
		UTILITY COST	UCT WITH	TICT COST/BENEFIT		
29 MEASURE	PROGRAM REBATE	OUTCOMES	COSTS	RATIOS		
30 Energy * Certified Home (BOP 1)		- \$				
31 95% AFUE Gas Furn (Existing)		\$		1.635		
32 High Efficiency Combination Radiant Heat		∻		2.549		
33 80% AFUE Hearth	\$ 200.00	\$		2.082		
34 70% FE Hearth with Int Ignition		\$ 0.128	\$ 0.376	3.068		
55 .07 water neater	00.00			2.072	_	

36 .91 EF Tankless Water Heater	\$	150.00	\$ 0.199	\$ 0.4	0.466 1.976
37				\$ 8.3799	66
39					
40	IG	DIRECT USE REBATE UNDER UTILITY COST TEST	LITY COST TEST		
41				HLIM LON	
				PROGRAM ADMIN	
43 MEASURE		PROGRAM REBATE	UCT OUTCOMES	COSTS	UCT COST/ BENEFIT
44 Energy * Certified Home (BOP 1)	\$	1,200.00	\$ 0.327	\$ 0.5	0.520
45 95% AFUE Gas Furn (Existing)	\$	500.00	\$ 0.344	\$ 0.6	0.610 1.144
46 High Efficiency Combination Radiant Heat	\$	1,200.00	\$ 0.184		0.424 2.125
47 80% AFUE Hearth	\$	250.00	\$ 0.235	\$ 0.4	0.483 1.665
48 70% FE Hearth with Int Ignition	\$	200.00	\$ 0.256		0.503 1.534
49 .67 Water Heater	\$	75.00	\$ 0.286		0.576 1.381
50 .91 EF Tankless Water Heater	\$	200.00	\$ 0.266	\$ 0.5	0.532 1.482
51				\$ 0.5214	14
52					
54	8	REBATES UNDER TOTAL RESOURCE COST TEST	ACE COST TEST		
				TRC WITH	
			TOTAL	PROGRAM ADMIN	Z
55			RESOURCE	COSTS	COST/BENEFIT
S6 MEASURE			OUTCOMES		
58 Energy * Certified Home (BOP 1)			\$ 1.092	\$ 1.2	0.352
59 95% AFUE Gas Furn (Existing)			\$ 0.899		1.165 0.438
60 High Efficiency Combination Radiant Heat			\$ 0.384		0.624 1.020
61 80% AFUE Hearth			\$ 0.565	\$ 0.8	0.813 0.694
62 70% FE Hearth with Int Ignition			\$ 0.543	\$ 0.791	0.722
63 .67 Water Heater			\$ 1.330	\$ 1.6	1.621 0.297
64 .91 EF Tankless Water Heater			\$ 1.806		2.072 0.218
59				95100	92

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IN THE STATE OF IDAHO)
)

DIRECT TESTIMONY OF CHERYL IMLACH

FOR INTERMOUNTAIN GAS COMPANY

August 12, 2016

1		I. INTRODCUTION
2	Q.	Please state your name and business address.
3	A.	My name is Cheryl Imlach. My business address is 555 S. Cole Road, Boise,
4		Idaho. My e-mail address is Cheryl.Imlach@intgas.com.
5	Q.	By whom are you employed and in what capacity?
6	A.	I am employed by Intermountain Gas Company ("Intermountain" or the
7		"Company") as the Manager of Energy Utilization. In this capacity, I have been
8		tasked with leading the operation and tactical implementation of the Company's
9		emergent Demand Side Management (DSM) efforts and associated rebate
10		program. I lead the Company's economic and technological development efforts.
11		I am also in charge of forecasting customer growth for integrated resource
12		planning.
13	Q.	How long have you been employed by the Utility Group?
14	A.	I have been with Intermountain for 24 years starting first as a Consumer Specialist
15		in the Southeast section of IGC's service territory. In 2005, I was promoted to
16		Manager of Treasury Services. In 2007, I became the Manager of Revenue
17		Accounting. My current title is Manager of Energy Utilization, a role which I
18		began in 2016.
19	Q.	What are your educational and professional qualifications?
20	A.	I am a graduate of Idaho State University where I earned a bachelor's degree in
21		business administration in 1992 and an M.B.A in 2002. I have extensive

experience in both financial management and fiscal oversight in the utility sector.

22

1		I am also well versed in the tactical implementation of efforts designed to
2		encourage efficiencies through the direct use of natural gas.
3		II. SCOPE AND SUMMARY OF TESTIMONY
4	Q.	What is the purpose of your testimony in this docket?
5	A.	My testimony will cover three primary areas. First, I will discuss the feasibility of
6		operating a residential conservation rebate program and the preparations
7		Intermountain has made to launch this effort. Next, I will offer a detailed
8		description of our proposed program ramp-up. Lastly, I will describe anticipated
9		program benefits and predicted results.
10	Q.	Are you sponsoring any exhibits in this proceeding?
11	A.	No, although I participated in the preparation of Original Tariff Sheet No. 16,
12		Rate Schedule DSM (DSM Tariff), which is the Company's proposed Tariff that
13		would obtain demand side resources through rebates for select energy efficiency
14		equipment and upgrades. This proposed DSM Tariff sheet is part of Exhibits 30
15		and 31 sponsored by Company witness Michael McGrath.
16		III. FEASIBILITY OF DEMAND SIDE MANAGEMENT AND
17		ASSOCIATED PREPARATIONS
18	Q.	What steps has the Company taken in preparation of the launch of a
19		residential conservation rebate program in Intermountain's service area?
20	A.	As explained in the testimony of Ms. Spector, the Company has performed an
21		assessment of both its total DSM potential and the cost effectiveness of offering
22		rebates for residential conservation measures. In addition, the Company has also

1		performed a desk audit of similar feoate programs in the State of Idano including
2		both Avista and Idaho Power's energy conservation efforts.
3		Intermountain has also held meetings with its district employees to ensure
4		that the measures in its portfolio were not already saturated in the local markets,
5		and that rebate levels are meaningful from an "on-the-ground" perspective.
6		Feedback from district staff ultimately drove the Company to make changes to
7		their initial program design, raising minimal efficiency levels from .64 to .67 for
8		water heaters and for 91% Annual Fuel Utilization Efficiency (AFUE) to 95%
9		AFUE for furnaces. Feedback from the districts also provided a better
10		understanding of the incremental costs associated with upgrades from standard
11		efficiency to high efficiency natural gas equipment in Intermountain's service
12		area.
13		The Company has also met with local area HVAC contractors and builders
14		to better understand what natural gas equipment is available on the market today
15		and how to assist those contractors and builders in the selection of more energy
16		efficient measures and equipment.
17		Finally, Intermountain has developed a comprehensive set of trade ally
18		and rebate eligibility guidelines that will be used to govern the program, after
19		hoped-for approval by the Commission.
20	Q.	What is the current demand for high-efficiency natural gas equipment and
21		ENERGY Star homes in Intermountain's service are?
22	A.	Within the residential market, there is currently a mix of older equipment, and
23		lower-grade energy efficiency measures being utilized by customers. While
		Imlach, Di

Intermountain Gas Company

1		energy efficient upgrades are not uncommon in the Boise metropolitan area,
2		anecdotal feedback suggests that penetration is inconsistent, and lower efficiency
3		equipment is still readily available to IGC customers, contractors and builder.
4		There is likewise a strong opportunity to increase the presence of energy efficient
5		equipment and ENERGY Star homes in other parts of the service area as well.
6	Q.	What impacts do you anticipate your program will have on the residential
7		sector?
8	A.	Making rebates available for energy-efficient natural gas equipment and
9		ENERGY Star homes will drive increased sales of these essential upgrades,
10		leading to energy savings that would have not been otherwise achieved without
11		the program. Other gas utilities in the northwest have achieved consistent energy
12		savings through rebates for energy efficiency measures. The Company believes
13		this momentum can be replicated in Intermountain's service area in Idaho. More
14		specifically, based on the Company's TEAPot modeling results, blended with
15		feedback from district staff, and area contractors, Intermountain believes it can
16		achieve a therm savings target of 65,000 therms with a stretch goal of 97,8235 as
17		described in the testimony of Ms. Spector. This savings will be achieved by using
18		rebates to encourage the purchase of energy efficient natural gas space and water
19		heating equipment and ENERGY Star homes in the residential sector.
20	Q.	How will success resulting from this program be measured?
21	A.	Success means that the Company has met or exceeded its programmatic therm
22		savings targets, and that the program's pre-screened measures have been
23		performed safely, in accordance with industry best practices.

1		The program metrics that will be used to determine performance will
2		include total therm savings achieved; Utility Cost Test (UCT) results in relation to
3		the \$0.531 threshold; total conversions to high-efficiency natural gas equipment
4		directly attributable to the Company's rebate program; total number of ENERGY
5		Star homes directly attributable to the Company's rebate program; and the results
6		of any quality assurance inspection outcomes.
7	Q.	How does the Company intend to directly attribute natural gas savings to
8		your conservation rebate program?
9	A.	Natural gas savings will be considered directly attributable to the Company's
10		natural gas conservation program if it is associated with a successfully completed
11		conservation incentive application for a rebate eligible measure. The Company
12		will be using deemed therm savings based from the appropriate climate zone
13		programmed in the TEAPot model. The risk of free ridership associated with
14		customers applying for incentives for equipment they would have otherwise
15		installed will be mitigated in the ways described within the testimony offered by
16		Ms. Spector.
17	Q.	What will the Company do once the measures in its portfolio achieve market
18		transformation in Intermountain's service area?
19	A.	Measures eligible for incentive as part of the Company's conservation rebate
20		program will be examined on an ongoing basis to ensure that they support the
21		most efficient technologies available on the market within Intermountain's service
22		area. In the event that a measure becomes saturated into the local market, or

1	becomes mandated by code, the Company will replace it with a higher-tier energy
2	savings measure as they become available.

IV. PROGRAM RAMP UP AND DELIEVERY

A.

- Q. Please describe the first 90 days of operation for your conservation rebate program, if approved.
 - Following the approval of the Company's DSM program, Intermountain will file for the collection of costs as described in Ms. Spector's testimony. Upon approval of the recovery mechanism, the Company will issue a solicitation for two new staff to support daily program operation and implementation.

As Manager of Energy Utilization, I will oversee this process and provide ongoing management and oversight to the DSM team. We will meet with our district team to finalize all program terms and conditions, and to ensure that they have the resources necessary to explain the program to customers and area contractors. We will provide easy-to-complete rebate applications for distribution by our district and program staff, and for distribution to local contractors. We will convene meetings with area contractors to launch a residential trade ally program to encourage partnership with the HVAC and builder communities on the sale of high-efficiency natural gas equipment and ENERGY Star homes over standard-efficiency alternatives. We will have an enrollment campaign to invite all well-qualified contractors to participate in our trade ally program. We will perform ongoing monitoring of work and will gather customer feedback to ensure that the program operates as intended.

1		While program ramp-up is taking place, the Company will concurrently
2		implement internal best-practices for rebate processing and data collection to
3		ensure that customer rebate requests are processed in a timely manner, and that
4		we are able to report all program findings and outcomes with maximum
5		transparency and clarity. We will also train our call center staff to ensure they are
6		prepared to answer customer questions about our energy efficiency rebate
7		program and to refer customers to the appropriate departmental contacts.
8	Q.	Please describe the guidelines that will be associated with this program and
9		how they will be enforced.
10	A.	Intermountain has developed terms and conditions that will govern the operation
11		of its rebate program. The program will be available to residential customers who
12		use natural gas as their primary space or water heating fuel. Natural gas must be
13		the space heat fuel for all space heating applications. Natural gas must be the
14		water heat fuel for all water heating applications. Energy savings equipment must
15		meet the program requirements specified in the program's terms and conditions.
16		Rebate eligible measures will be performed through licensed & bonded
17		contractors. A Trade Ally program will help enforce best practices in equipment
18		installation, and ensure a commitment to assisting customers through the rebate
19		application process.
20		All rebate applications will be subject to verification and review, including a
21		review of all associated invoices. Staff will be available to perform both
22		randomized and targeted quality assurance inspections as appropriate. Trade

1		Allies whose work does not pass QC inspection will be removed from the
2		program.
3	Q	What existing resources are available to the Company for program delivery?
4	A.	In addition to the in-house expertise harnessed for our DSM analysis and the
5		design of our rebate portfolio, we have the following resources available to
6		support our rebate program:
7		First, we have an Energy Utilization management position, which I now
8		hold with the Company. In this capacity, I will be overseeing the practical
9		implementation and daily operation of our program.
10		Second, we have customer-facing Company staff in each district served by
11		the Utility that have been instrumental in providing feedback to ensure the smooth
12		integration of this effort into their day-to-day operations. They will be thoroughly
13		trained on all rebate program guidelines and requirements and will be available to
14		answer customer questions, and provide support to area contractors.
15		Third, we have an existing program that has been used to promote
16		efficient natural gas equipment in partnership with area contractors. We intend to
17		increase the focus of this program to focus on the measures available under our
18		DSM rebate portfolio. This will serve as a starting point from which we will be
19		able to launch a more comprehensive trade ally program effort.
20		Fourth, as stated earlier, Intermountain's Customer Service team will be
21		trained on all aspects of our rebate program and will be available to answer
22		customer questions and refer them to the appropriate program contacts.

1		Finally, we have ongoing customer outreach materials such as our
2		monthly bill-stuffers that will contain messaging designed to encourage additional
3		program participation.
4		V. ANTICIPATED BENEFITS AND OUTCOMES
5	Q.	What are the anticipated outcomes & associated benefits of the Company's
6		conservation rebate program?
7	A.	The anticipated outcome of the Company's rebate program is an energy savings
8		achievement 65,000 therms in the first year with a stretch target of 97,825 therms
9		based on the TEAPot's model of Achievable potential. Intermountain also
10		anticipates a gradual increase in the availability of high-efficiency natural gas
11		space and water heating equipment and ENERGY Star homes in its service area,
12		which will be encouraged through partnership with area contractors.
13		Benefits associated with the Company's rebate program include the cost-
14		effective acquisition of demand side resources for load management;
15		environmental benefits and increased efficiencies associated with the direct use of
16		natural gas that was described in detail in the testimony of Mr. Kirschner; and
17		direct benefits to participating homeowners such as increased comfort and lower
18		energy bills than if the program were not in existence.
19	Q.	Does the Company anticipate a limit to the amount of DSM potential in its
20		service area?
21	A.	While there is a finite level of DSM potential for any given measure within an
22		energy conservation portfolio, housing stock will continue to age over time, and

- technologies will continue to evolve, offering additional opportunities for energy
- 2 efficiency, which the Company will explore on an ongoing basis.
- 3 Q. Does this conclude your testimony?
- 4 A. Yes it does.

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)

DIRECT TESTIMONY OF MICHAEL MCGRATH

FOR INTERMOUNTAIN GAS COMPANY

August 12, 2016

1	Q.	Please state your name, title and business address.
2	A.	My name is Michael McGrath. I am the Director of Regulatory Affairs at
3		Intermountain Gas Company. My business address is 555 S. Cole Road, Boise,
4		Idaho 83707.
5	Q.	Mr. McGrath, please summarize your educational and professional
6		experience.
7	A.	I graduated from Brigham Young University with a Bachelor of Science Degree
8		in Business. I also have an MBA from Boise State University. I have attended,
9		and graduated from, numerous educational opportunities that focused on
10		regulatory ratemaking sponsored by the American Gas Association. I have been
11		with Intermountain Gas Company for over 30 years serving in progressively
12		responsible positions that included regulatory rate making, financial forecasting
13		and planning, industrial marketing and gas supply.
14	Q.	What is the purpose of your testimony?
15	A.	First I will discuss Intermountain's proposal to implement a fixed cost collection
16		mechanism, in order to bring a level of consistency or stability to Company
17		revenues, from year-to-year. Second, I will discuss the tariffs that are attached to
18		the Application, pointing out tariff changes as well as describing the new tariffs.
19	Q.	Addressing your first point, please describe the Company's proposed
20		approach to fixed cost collection.
21	A.	The Company is proposing to implement a Fixed Cost Collection Mechanism
22		("FCCM") that will break the link between Intermountain's (a) margin from its
23		residential and commercial customers and, (b) the natural gas deliveries to these

1		same core market customers. As a result of the FCCM, the traditional link
2		between Intermountain's gas deliveries and earnings will be broken. Therefore,
3		Intermountain's revenues and earnings will be unaffected by variations in the
4		quantities of gas that it delivers to its residential and commercial customers.
5		Each month, the Company will reconcile the difference between (1) the
6		Company's actual Fixed Cost Collection Margin per customer, by rate class, and
7		(2) the Company's Allowed Fixed Cost Collection Margin per customer for that
8		month for the same rate class, as approved by the Commission in this proceeding.
9	Q.	Please explain the term that you used, "Fixed Cost Collection Margin."
10	A.	The term Fixed Cost Collection Margin refers to the distribution margin that the
11		Company relies on to pay for the fixed costs of providing safe and reliable service
12		to its customers. The Fixed Cost Collection Margin is the margin associated with
13		the distribution cost per therm for the applicable rate schedules. Equivalently, the
14		Fixed Cost Collection Margin can also be calculated as total sales service margin
15		less PGA revenues and less revenues recovered from the customer charge for the
16		applicable rate schedules.
17	Q.	Which rate schedules will be effected by the Company's proposed Fixed Cost
18		Collection Mechanism?
19	A.	The Company's proposed FCCM will apply to Rate Schedules RS, Residential
20		Service; GS-1, General Service; IS-R, Residential Interruptible Snowmelt
21		Service; and IS-C, Small Commercial Interruptible Snowmelt Service.
22		In this testimony, references to Rate Schedule RS or Residential Service
23		will also include Rate Schedule IS-R, Residential Interruptible Snowmelt Service

I		and references to Rate Schedule GS-1 or General Service will also include Rate
2		Schedule IS-C, Small Commercial Interruptible Snowmelt Service.
3	Q.	Please explain why the Company is proposing to implement this FCCM.
4	A.	The margin that the Company relies on to pay for the Company's fixed costs to
5		(1) operate and maintain its system and (2) expand and replace aging portions of
6		its distribution system has been declining over time, as our customer's homes and
7		businesses continue to use progressively less natural gas as a result of revisions to
8		building code standards, more efficient appliances as well as other customer
9		behaviors that conserve energy. While the Company's proposal to implement a
10		Demand Side Management (DSM) program adds measurable value to our
11		customers and the environment, these same DSM programs will, nonetheless,
12		exacerbate an already decreasing usage, and therefore margin, per customer. The
13		FCCM that the Company is proposing will allow the Company to effectively
14		promote and advocate for its proposed DSM program without the financial
15		disincentives that currently exist, with margins directly connected to sales
16		volumes.
17	Q.	In addition to the declining usage per customer resulting from energy
18		conservation measures, are there other determinants or factors than can also
19		influence the natural gas sales to the Company's Rate Schedule RS and GS-1
20		customers?
21	A.	Yes. The Company's RS and GS-1 Fixed Cost Collection Margin can vary from
22		year-to-year due to fluctuations in the deliveries of natural gas (measured in
23		therms) caused by variability in the weather as well as changes in the local,

1		regional, and national economy. The deviations in deliveries caused by these
2		determinants, however, are generally erratic and short-term in nature.
3	Q.	How will the Allowed Fixed Cost Collection Margin per customer for Rate
4		Schedules RS and GS-1 be determined?
5	A.	Each month, the Company will reconcile the difference between (1) the
6		Company's actual Fixed Cost Collection Margin per customer, by the
7		aforementioned rate classes and, (2) the Company's Allowed Fixed Cost
8		Collection Margin per customer for that month for those same rate classes, as
9		approved by the Idaho Commission in this proceeding. The initial Allowed Fixed
10		Cost Collection Margin per customer for each month will be calculated as the
11		monthly Fixed Cost Collection Margin divided by monthly billed customers,
12		separately for Rate Schedules RS and GS-1, based on the Distribution Cost per
13		therm rates and billing determinants ¹ that are approved in this proceeding, as
14		determined by the Idaho Commission, and calculated in the Company's
15		compliance filing.
16		If the Distribution Cost per therm rates for Rate Schedule RS or Rate
17		Schedule GS-1 are revised at any time after the rates in this proceeding are
18		approved, the Allowed Fixed Cost Collection Margin per customer will be
19		accordingly revised based on the new Distribution Cost per therm rates for Rate
20		Schedule RS and Rate Schedule GS-1, and the billing determinants that are
21		approved in this proceeding.

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For these rate schedules, "Billing Determinants" is the count of monthly bills (or customers) and the total therms (and therms by rate block, if appropriate) that are used in a rate case, such as this proceeding INT-G-16-02, to determine the rates that are approved by the Idaho Commission.

1		The derivation of the initial Allowed Fixed Cost Collection Margin per
2		customer for Rate Schedules RS and GS-1, based on the Company's proposed
3		rates, is shown in Exhibit 27.
4	Q.	Please explain Exhibit 27.
5	A.	The calculation of the Monthly RS Allowed Cost Collection Margin per customer
6		is shown on lines 1 to 9, and the calculation of the Monthly GS-1 Allowed Cost
7		Collection Margin per customer is shown on lines 10 to 30. Because the
8		methodologies that I used to calculate the RS and GS-1 Allowed Cost Collection
9		Margin per customer are identical I will only explain the RS methodology.
0		Rate Schedule RS customers and Therm sales are shown on Lines 1 and 2.
1		Company Witness Lori Blattner also used this data to calculate the Company's
2		proposed RS and GS-1 rates and the annual totals on Exhibit 27 are also shown on
13		Ms. Blattner's Exhibit 20. The Company's proposed RS customer charge and
4		volumetric rate are shown on Exhibit 27, lines 4 and 5, and the calculated margins
5		associated with the customer charge and volumetric charge are shown on Exhibit
6		27, lines 7 and 8. Lastly, the monthly Allowed Cost Collection Margins per
17		customer are shown on line 9.
8	Q.	Please explain (a) why the FCCM will apply only to Rate Schedules RS and
9		GS-1, and (b) why the FCCM will not apply to Rate Schedules LV-1, T-3 and
20		T-4.
21	A.	The Company proposes to apply the FCCM to Rate Schedules RS and GS-1
22		because (1) the Company's proposed DSM energy efficiency programs will
23		initially apply to residential and general service customers, but not to the

- customers served by rate schedules LV-1, T-3, and T-4; (2) most of the variability
 in year-to-year FCCM margin that the Company experiences is associated with
 sales to these two rate classes; and (3) these two customer groups represent a
 significant portion of the Company's allocated fixed costs and, therefore,
 distribution margin.

 I have prepared Table MM.1 below to show 2016 weather normalized deliveries
- 7 and distribution margin for Intermountain's rate classes.

8

RS GS-1 IS-C LV-1 T-3 T-4 IS-R Total Distribution margin \$53,232,253 \$19,530,463 \$403,987 \$727,673 \$9,183,113 \$83,077,489 as % of total 64.1% 23.5% 0.5% 0.9% 11.1% 100.0% Deliveries (MMBtu) 3,990,929 21,278,706 10,797,266 631,756 28,441,283 65,139,940 as % of total 32.7% 16.6% 1.0% 43.7% 6.1% 100.0%

Table MM.1 2016 Weather Normalized Deliveries and Distribution Margin

Note: Proposed Rate Schedule RS includes current Rate Schedules RS-1 and RS-2. Proposed Rate Schedule T-4 includes current Rate Schedules T-4 and T-5.

- I have prepared Table MM.2 below to show total distribution margin and volumetric margin by class, based on current rates and 2016 rate case billing determinants.
- Table MM. 2 Distribution Margin and FCCM Margin at Current Rates by Proposed Class

		GS-1				
	RS	IS-C				
	IS-R	CNG	LV-1	T-3	T-4	Total
Distribution Margin	\$53,232,253	\$19,530,463	\$403,987	\$727,673	\$9,183,113	\$83,077,489
Volumetric margin	\$39,048,014	\$17,792,045	\$403,987	\$727,673	\$8,731,332	\$66,703,050
Volumetric as %	73.9%	91.1%	100.0%	100.0%	95.1%	80.3%
distribution margin						

Note: Proposed Rate Schedule RS includes current Rate Schedules RS-1 and RS-2. Proposed Rate Schedule T-4 includes current Rate Schedules T-4 and T-5.

1		Table 1 demonstrates that 87.0 percent of total Company distribution margin are
2		provided by Residential Rate RS and General Service Rate GS-1 and 49.2 percent
3		of total deliveries are made to Residential Rate RS and General Service Rate
4		GS-1.
5	Q.	Please describe specific elements of the FCCM.
6	A.	The Company's proposed FCCM will recover or return annual RS and GS-1
7		FCCM margin shortfalls or surpluses for each FCCM Year period, defined as the
8		12 months October through September. The RS and GS-1 FCCM adjustment
9		rates to be applied in the upcoming FCCM Year are calculated as the annual
10		margin shortfalls or surpluses for the 12 months ended September plus the final
11		reconciliation balance for the prior (October through September) FCCM Year
12		divided by projected annual RS and GS-1 therm deliveries for the upcoming 12
13		months ended September. The Company will file an annual FCCM calculation
14		prior to October 1st, using, as available, actual data and projected data for the
15		October through September period.
16	Q.	Please describe the FCCM calculations that you mentioned in your prior
17		response.
18	A.	I have prepared Exhibit 28 to provide an example of the calculations that I will
19		explain below. Example FCCM calculations for Rate Schedules RS and GS-1 are
20		provided on Exhibit 28, pages 1 and 2, respectively. The example "actual"
21		monthly customers and therms that are shown on lines 1 and 2 of both pages are
22		numbers that I created.

1	The Company will determine the Fixed Cost Collection Adjustment Factor
2	("FCCAF") prior to the start of each annual FCCM year, i.e. each 12-month
3	period, October through September, according to the following process:
4	(1) For each month of the FCCM Year, the Company will calculate the monthly
5	actual FCCM margin per customer for Rate Schedules RS and GS-1 by
6	dividing monthly actual FCCM margin for Rate Schedules RS and GS-1 by
7	monthly billed customers for Rate Schedules RS and GS-1. Referring to the
8	FCCM calculations for Rate Schedule RS on Exhibit 28, page 1, monthly
9	actual FCCM margins are shown on line 8, and the monthly actual calculated
10	values of FCCM per customer are shown on line 11.
11	(2) For each month of the FCCM Year, the Company will calculate the difference
12	between Allowed and actual FCCM margin per customer, for Rate Schedules
13	RS and GS-1. The calculated monthly differences between allowed and actual
14	FCCM margin per customer Rate Schedule RS are shown on Exhibit 28, page
15	1, line 12.
16	(3) For each month of the FCCM Year period, the Company will calculate FCCM
17	margin shortfalls or surpluses by multiplying the margin per customer
18	differences times actual customers for each rate group, by month. The
19	calculated monthly FCCM margin shortfalls or surpluses for Rate Schedule
20	RS are shown on Exhibit 28, page 1, line 13.
21	(4) The Company will calculate RS and GS-1 FCCAFs by dividing the total
22	FCCM Year Rate Schedule-specific margin shortfall or surplus by projected
23	therm deliveries for the upcoming FCCM Year, October through September.

1		The RS and GS-1 FCCAFs will also include a reconciliation of (a) the prior
2		FCCM Year (i.e., October through September) final FCCM margin shortfall
3		or surplus and (b) the prior FCCM Year adjustment charges or credits.
4		Referring to Exhibit 28, page 1, the Company would calculate the FCCM
5		Year 1 RS FCCAF by dividing the 12-month total deficiency, (\$177,213;
6		Column (M), line 13) by projected FCCM Year 2 RS therms.
7	Q.	Please explain how actual FCCM margin per customer will be calculated.
8	A.	Every month, actual FCCM Margin, for RS and GS-1 separately, will be
9		determined directly from the actual booked base distribution margin on a billing
10		month basis, minus calculated customer charge margin.
11	Q.	Please describe the timing of FCCM calculations, filings and rate
12		adjustments.
13	A.	The FCCM Year adjustment factor that is in effect starting October 1st of each
14		year will be based on the calculations related to the prior FCCM Year, that is,
15		FCCM calculations for the prior October through September period. Each FCCM
16		filing will also include a final reconciliation of actual and allowed FCCM margin,
17		two FCCM Years ago. I have prepared Exhibit 29 to illustrate the timing of
18		FCCM calculations and FCCAFs. Referring to Exhibit 29, the FCCAFs that will
19		be in effect starting October 1 for FCCM Year 3 will be calculated based on (a)
20		FCCM Year 2 margin shortfalls or surpluses plus (b) a final reconciliation of
21		FCCM Year 1 margin shortfalls or surpluses and FCCM Year 1 FCCAF revenues,
22		(c) divided by FCCM Year 3 projected delivery volumes (therms).

1	Ų.	will the calculation of the first FCCAFs after the FCCM is approved be as
2		depicted in Exhibit 29?
3	A.	It is not likely that the timing of the first FCCAF will be as depicted in Exhibit 29,
4		unless the FCCM is approved effective October 1. The initial FCCAF will
5		become effective upon Commission approval, on the first October 1 following the
6		effective date of the FCCM. That initial FCCAF will recover the actual and
7		projected margin surpluses and shortfalls for each month starting with the
8		effective date of the FCCM, through September. For example, if new rates and
9		the FCCM are approved in this proceeding effective February 1, 2017, the first
10		RS and GS-1 FCCAFs would become effective October 1, 2017 based on FCCM
11		margin surpluses and shortfalls for the eight months February through September,
12		2017, divided by projected therm sales for October 2017 through September
13		2018.
14	Q.	If the Company's base distribution rates are modified before new base rates
15		in the Company's next base rate case become effective, will any of the FCCM
16		calculations be modified?
17	A.	Yes. If the Company's base distribution rates are modified before the Company's
18		next base rate case, the Company will make a corresponding revision to the
19		Allowed Fixed Cost Collection Margins per customer, by month. The Company
20		will include the revised Allowed Fixed Cost Collection Margins per customer,
21		with supporting documentation, with between-rate-case rate change filings.
22	Q.	Has the Company prepared an FCCM tariff?

- 1 A. Yes. The Company's proposed a FCCM Tariff which is shown as Original Tariff
- 2 Sheet No. 17, pages 1 through 4, which are shown on both Exhibit 30 and 31.
- 3 Q. Could you briefly describe the tariff package that implements the rates
- 4 proposed by Intermountain in this case?
- 5 A. Yes. Exhibit 30, which I am sponsoring, shows the changes to Intermountain's
- 6 tariffs, by striking over proposed deletions to existing tariffs and underlining
- 7 additions or amendments to those existing tariffs. Exhibit 31, which I am also
- 8 sponsoring, shows these same tariffs, both existing and new, in a clean format.
- 9 Exhibit 31 is also shown as Attachment A to the Application.
- 10 Q. Does this conclude your testimony?
- 11 A. Yes.

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IN THE MATTER OF THE APPLICATION OF)
INTERMOUNTAIN GAS COMPANY FOR)
THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
AND CHARGES FOR NATURAL GAS)
SERVICE TO NATURAL GAS CUSTOMERS)
IN THE STATE OF IDAHO)
)

EXHIBIT 27

Intermountain Gas Company FCCM Volumetric Margin per Customer

Line		January	February	March	April	Mav	June	July	August	September	October	November	December	Total
7	Residential Service Rate Schedule RS Customers Therms	306,609 41,719,618	306,609 307,092 41,719,618 35,232,888	307,494 27,241,788	307,485 20,361,892	307,442 10,810,492	307,348 7,216,469	308,056 4,908,481	308,736 4,210,576	309,381 4,695,896	310,196 7,048,415	310,726 311,238 15,906,244 33,434,301	311,238 33,434,301	3,701,803
ε 4 σ	Proposed Rates Customer Charge Volumetric rate	\$10.00 \$0.11265	\$10.00 \$0.11265	\$10.00 \$0.11265	\$10.00 \$0.11265	\$10.00 \$0.11265	\$10.00 \$0.11265	\$10.00 \$0.11265	\$10.00 \$0.11265	\$10.00 \$0.11265	\$10.00 \$0.11265	\$10.00 \$0.11265	\$10.00 \$0.11265	
6 7 8	Total RS Margin Margin - Customer Charges Margin - Volumetric Charges	\$7,765,805 \$3,066,090 \$4,699,715	\$7,765,805 \$7,039,905 \$3,066,090 \$3,070,920 \$4,699,715 \$3,968,985	\$6,143,727 \$3,074,940 \$3,068,787	\$5,368,617 \$3,074,850 \$2,293,767	\$4,292,222 \$3,074,420 \$1,217,802	\$3,886,415 \$3,073,480 \$812,935	\$3,633,500 \$3,561,681 \$3,080,560 \$3,087,360 \$552,940 \$474,321	\$3,561,681 \$3,087,360 \$474,321	\$3,622,803 \$3,093,810 \$528,993	\$3,895,964 \$3,101,960 \$794,004	\$3,895,964 \$4,899,098 \$6,878,754 \$3,101,960 \$3,107,260 \$3,112,380 \$794,004 \$1,791,838 \$3,766,374	\$6,878,754 \$3,112,380 \$3,766,374	\$60,988,492 \$37,018,030 \$23,970,462
6	RS FCC Per Customer	\$15.33	\$12.92	\$9.98	\$7.46	\$3.96	\$2.64	\$1.79	\$1.54	\$1.71	\$2.56	\$5.77	\$12.10	\$77.77
	General Service Rate Schedule GS-1		0		0	0		0				0		
2 5	Customers Therms	32,185 20.491.820	32,185 32,182 20.491.820 17.307.643	32,157 13.512.119	32,099 9.525,516	32,053 5.393.149	31,992	32,058 2.922,361	32,111	32,160 3.143,475	32,250 3,599,361	32,291 8.513.032	32,341 16.631.779	385,879
12	Therms by Proposed blocks													
13	Block 1 Therms	4,329,816	4,551,715	3,997,212	3,499,150	2,007,285	1,403,444	858,663	703,209	932,645	1,170,904	3,391,936	4,206,551	31,052,530
14	Block 2 Therms	10,221,192	8,528,558	6,424,005	4,438,632	2,461,188	2,138,009	1,334,563	1,137,925	1,514,277	1,367,342	3,580,287	8,238,302	51,384,280
15	Block 3 Therms	5,092,883	3,854,091	2,841,831	1,425,248	755,482	733,935	487,627	526,107	338,938	752,886	1,297,721	3,533,770	21,640,519
16	Block 4 Therms	847,929	373,279 17.307.643	249,071 13.512.119	162,486	169,194	125,030	241,508	164,750	357,615	308,229	243,088	653,156 16.631,779	3,895,335
17	Proposed Rates))										
18	Customer Charge	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	
19	Volumetric Rate Block 1	\$0.11076	\$0.11076	\$0.11076	\$0.11076	\$0.11076	\$0.11076	\$0.11076	\$0.11076	\$0.11076	\$0.11076	\$0.11076	\$0.11076	
20	Volumetric Rate Block 2	\$0.09662	\$0.09662	\$0.09662	\$0.09662	\$0.09662	\$0.09662	\$0.09662	\$0.09662	\$0.09662	\$0.09662	\$0.09662	\$0.09662	
21 22	Volumetric Rate Block 3 Volumetric Rate Block 4	\$0.08297 \$0.07500	\$0.08297 \$0.07500	\$0.08297 \$0.07500	\$0.08297 \$0.07500	\$0.08297	\$0.08297	\$0.08297	\$0.08297 \$0.07500	\$0.08297 \$0.07500	\$0.08297 \$0.07500	\$0.08297 \$0.07500	\$0.08297 \$0.07500	
23	Total GS-1 Margin	3,079,768	2,802,317	2,443,381	2,070,331	1,657,354	1,552,012	1,404,653	1,367,726	1,430,152	1,476,136	1,977,707	2,736,021	\$23,997,556
24	Margin - Customer Charges	\$1,126,475	\$1,126,370	\$1,125,495	÷				\$1,123,885	\$1,125,600	\$1,128,750	\$1,130,185	\$1,131,935	\$13,505,765
25	Margin - Volumetric Charges	\$1,953,293	\$1,675,947	\$1,317,886	\$946,866	\$535,499	\$432,292	\$282,623	\$243,841	\$304,552	\$347,386	\$847,522	\$1,604,086	\$10,491,791 \$3,430,378
27	Margin - Volumetric Charges Block 2	\$987,572	\$824,029	\$620,687	\$428,861	\$237,800	\$206,574	\$128,945	\$109,946	\$146,309	\$132,113	\$345,927	\$795,985	\$4,964,749
28	Margin - Volumetric Charges Block 3	\$422,556	\$319,774	\$235,787	\$118,253	\$62,682	\$60,895	\$40,458	\$43,651	\$28,122	\$62,467	\$107,672	\$293,197	\$1,795,514
58	Margin - Volumetric Charges Block 4	\$63,595	\$27,996	\$18,680	\$12,186	\$12,690	\$9,377	\$18,113	\$12,356	\$26,821	\$23,117	\$18,232	\$48,987	\$292,150
30	GS-1 FCC Per Customer	\$60.69	\$52.08	\$40.98	\$29.50	\$16.71	\$13.51	\$8.82	\$7.59	\$9.47	\$10.77	\$26.25	\$49.60	\$325.96
-					_									

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SERVICE TO NATURAL GAS CUSTOMERS)
IN THE STATE OF IDAHO)
)

EXHIBIT 28

	EXAMPLE RATE SCHEDULE RS FCC ACTUAL CALCULATIONS FCCM YEAR 1	JAL CALCUL	ATIONS FC	CM YEAR 1												
		January	February	March	April	May	June	July	August	September		November December	December	Total	Explanation	
		8	(B)	<u>(</u>)	<u>0</u>	(E)	Œ	(0)	Î	€	<u> </u>	₹	Ĵ	(X	<u> </u>	
1	1 Example "Actual" RS Customers	312,741	313,234	313,644	313,635	313,591	313,495	314,217	314,911	315,569	316,400	316,941	317,463	3,775,839	3,775,839 Example "booked" customers	
7	2 Example "Actual" RS Therms	43,830,631	35,218,795	43,830,631 35,218,795 26,397,293 20,	20,872,975	,872,975 10,971,568	7,360,798	5,006,651	4,294,788	4,789,814	7,243,304	16,062,125	33,420,927	215,469,668	4,294,788 4,789,814 7,243,304 16,062,125 33,420,927 215,469,668 Example "booked" therms	
ε 4	"Approved" Rates Customer Charge	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00		For example "Approved" rates set at	
2		\$0.11265	∯	8	\$0.11265	\$0.11265	\$0.11265	\$0.11265	\$0.11265	€		\$0.11265	8		proposed rates in this proceeding	
9	Total Actual RS Margin	\$8,064,932	\$7,099,736	\$8,064,932 \$7,099,736 \$6,110,094 \$5,	\$5,487,688	\$4,371,856	\$3,964,144	\$3,706,170	\$3,632,915	\$3,695,259	\$3,979,957	\$4,978,804	\$6,939,495	\$62,031,049	.487,688 \$4,371,856 \$3,964,144 \$3,706,170 \$3,632,915 \$3,695,259 \$3,979,957 \$4,978,804 \$6,939,495 \$62,031,049 Line 7 + Line 8	
7	Actual Margin - Customer Charges	\$3,127,412	\$3,132,338	\$3,136,439	\$3,136,347	\$3,135,908	\$3,134,950	\$3,142,171	\$3,149,107	\$3,155,686	\$3,163,999	\$3,169,405	\$3,174,628	\$37,758,391	\$3,127,412 \$3,132,338 \$3,136,439 \$3,136,347 \$3,135,908 \$3,134,950 \$3,142,171 \$3,149,107 \$3,155,686 \$3,165,989 \$3,169,405 \$3,174,628 \$37,758,391 Line 1 x Line 4	
80		\$4,937,521	\$3,967,397	\$4,937,521 \$3,967,397 \$2,973,655 \$2,	\$2,351,341	,351,341 \$1,235,947	\$829,194 \$563,999	\$563,999		\$539,573	\$815,958	\$1,809,398	\$3,764,867	\$24,272,658	\$483,808 \$539,573 \$815,958 \$1,809,398 \$3,764,867 \$24,272,658 Line 2 x Line 5	
6	FCCM Calculations															
10	Target FCC RS Margin / Customer	\$15.33	\$12.92	\$9.98	\$7.46	\$3.96	\$2.64	\$1.79	\$1.54	\$1.71	\$2.56	\$5.77	\$12.10		Target FCC margin / customer as	
															determined in this proceeding	
7	Actual Volumetric Margin / Customer	\$15.79	\$12.67	\$9.48	\$7.50	\$3.94	\$2.64	\$1.79	\$1.54	\$1.71	\$2.58	\$5.71	\$11.86		Line 8 / Line 1	
12	2 Difference: Actual - FCC Target Margin /	\$0.46	(\$0.26)	(\$0.50)	\$0.04	(\$0.02)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.02	(\$0.06)	(\$0.24)		Line 11 - Line 10	
	Customer (Surplus, (Deficiency))															
73	Margin: Surplus. (Deficiency)	\$143.811	(\$80.967) (\$156.508)	(\$156.508)	\$11,698	(\$6.211)	0\$	0\$	\$0	0\$	\$6.074	(\$18.277)	(\$76.834)	(\$177,213)	(\$18.277) (\$76.834) (\$177.213)[Line 12 x Line 1	

	EXAMPLE RATE SCHEDULE GS FCC ACTUAL CALCULATIONS FCCM YEAR 1	JAL CALCUL	ATIONS FC	CM YEAR 1												
		January	February	March	April	May	June	July	st	September	October	November December	December	Total	Explanation	
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	((S)	(K)	(L)	(M)	(N)	
_	Example "Actual" Customers	32,829	32,826	32,800	32,741	32,694	32,632	32,699	32,753	32,803	32,895	32,937	32,988	393,597	393,597 Example "booked" customers	
7	ш	21,528,706	21,528,706 17,300,720 13,093,243	13,093,243	9,764,606	5,473,507	4,488,426	2,980,808	2,582,631	3,206,345	3,698,883	8,596,460	16,625,126	109,339,462	16,625,126 109,339,462 Example "booked" therms	
3	Example Actual Block 1 Therms	4,548,905	4,548,905 4,549,894 3,873,298	3,873,298	3,586,979	2,037,194	1,431,513	875,836	717,273	951,298	1,203,279	3,425,177	4,204,868	31,405,515	31,405,515 Example "booked" therms: Block 1	
4	Example Actual Block 2 Therms	10,738,384	10,738,384 8,525,147	6,224,861	4,550,042	2,497,860	2,180,769	1,361,254	1,160,684	1,544,563	1,405,149	3,615,374	8,235,007	52,039,092	52,039,092 Example "booked" therms: Block 2	
2	Example Actual Block 3 Therms	5,350,582	3,852,550	2,753,734	1,461,021	766,739	748,614	497,380	536,629	345,717	773,703	1,310,439	3,532,357	21,929,464	21,929,464 Example "booked" therms: Block 3	
9	Example Actual Block 4 Therms	890,835	373,129	241,350	166,565	171,715	127,531	246,338	168,045	364,767	316,752	245,470	652,894	3,965,391	3,965,391 Example "booked" therms: Block 4	
7	"Approved" Rates															
- ∞		\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00			
6	Volumetric rate: Block 1	\$0.11076	\$0.11076	\$0.11076	\$0.11076	\$0.11076	\$0.11076	\$0.11076	\$0.11076	\$0.11076	\$0.11076	\$0.11076	\$0.11076		For this example, "Approved" rates	
10	Volumetric rate: Block 2	\$0.09662		\$0.09662	\$0.09662	\$0.09662	\$0.09662	\$0.09662	\$0.09662	\$0.09662	\$0.09662	\$0.09662	\$0.09662		set at proposed rates in this	
1	Volumetric rate: Block 3	\$0.08297	\$0.08297	\$0.08297	\$0.08297	\$0.08297	\$0.08297	\$0.08297	\$0.08297	\$0.08297	\$0.08297	\$0.08297	\$0.08297		proceeding	
12	Volumetric rate: Block 4	\$0.07500	\$0.07500	\$0.07500	\$0.07500	\$0.07500	\$0.07500	\$0.07500	\$0.07500	\$0.07500	\$0.07500	\$0.07500	\$0.07500			
13		\$3,201,134	\$3,201,134 \$2,824,174 \$2,425,036		\$2,116,566	\$1,687,770	\$1,583,052	\$1,432,746	\$1,395,081	\$1,458,755	\$1,508,316	\$2,008,616	\$2,758,018	\$24,399,264	\$2,116,566 \$1,687,770 \$1,583,052 \$1,432,746 \$1,395,081 \$1,458,755 \$1,508,316 \$2,008,616 \$2,758,018 \$24,399,264 Line 14 + Line 15	
4		\$1,149,005	\$1,149,005 \$1,148,897 \$1,148,005		\$1,145,934	\$1,144,292	\$1,142,114 \$	\$1,144,471	\$1,146,363	\$1,148,112	\$1,151,325	\$1,152,789	\$1,154,574	\$13,775,880	\$1,145,934 \$1,144,292 \$1,142,114 \$1,144,471 \$1,146,363 \$1,148,112 \$1,151,325 \$1,151,325 \$1,154,574 \$13,775,880 Line 1 x Line 5	
15	Actual Margin - Volumetric Charges	\$2,052,130	\$2,052,130 \$1,675,277 \$1,277,031	\$1,277,031	\$970,632	\$543,478	\$440,938	\$288,275	\$248,718	\$248,718 \$310,643	\$356,991	\$855,827	\$1,603,444	\$10,623,384	\$855,827 \$1,603,444 \$10,623,384 Σ (Lines 3 to 6) x (Lines 9 to 12)	
4																
₽!		0		0	C	0		0	1	1		L				
17		\$62.51	\$51.04	\$38.93	\$29.65	\$16.62	\$13.51	\$8.85	\$7.59	\$9.47	\$10.85	\$25.98	\$48.61		Line 15 / Line 1	
18	Difference: Actual - FCC Target Margin /	\$1.82	(\$1.04)	(\$2.05)	\$0.15	(\$0.08)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.08	(\$0.26)	(\$0.99)		Line 17 - Line	
	Customer (Surplus, (Deficiency))															
6	Margin: Surplus. (Deficiency)	\$59.771	(\$34,189)	(\$67.212)	\$4.829	(\$2.731)	0\$	0\$	0\$	0\$	\$2.658	(\$8.645)	(\$32.723)	(\$78.243)	(\$78,243) Line 18 x Line 1	

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Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

IN THE MATTER OF THE APPLICATION OF)	
INTERMOUNTAIN GAS COMPANY FOR)	
THE AUTHORITY TO CHANGE ITS RATES) C	Case No. INT-G-16-02
AND CHARGES FOR NATURAL GAS)	
SERVICE TO NATURAL GAS CUSTOMERS)	
IN THE STATE OF IDAHO)	
)	

EXHIBIT 29

Intermountain Gas Company FCCM Timeline

Line				
_		FCCM Year 1	FCCM Year 2	FCCM Year 3
7		Oct Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep	Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep	Oct Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep
3	3 FCCM Year 3 Adjustment factors charged to RS, GS-			
τ_	1 customers			
4	FCCM Year 3 Adjustment factor:			
2	Prior year revenue shortfall, surplus calculations			
9	Actual monthly FCCM revenue, customer data			
7	Projected monthly FCCM revenue, customer data			
∞	Second prior year Final reconciliation			
6	Actual monthly FCCM revenue, customer data			
10	Projected monthly FCCM revenue, customer data			
7	Actual FCCM adjustment factor revenues			

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BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

IN THE MATTER OF THE APPLICATION OF)
INTERMOUNTAIN GAS COMPANY FOR)
THE AUTHORITY TO CHANGE ITS RATES) Case No. INT-G-16-02
AND CHARGES FOR NATURAL GAS)
SERVICE TO NATURAL GAS CUSTOMERS)
IN THE STATE OF IDAHO)
)

EXHIBIT 30

I.P.U.C. Gas Tariff Rate Schedules

Fiftieth Revised Sheet No. 01 (Page 1 of 1)

Name of Utility

Intermountain Gas Company

IDAHO PUBLIC UTILITIES COMMISSION Approved Effective June 20, 2016 July 1, 2016 Jean D. Jewell Secretary

Rate Schedule RS-1 RESIDENTIAL SERVICE

APPNCABILITY:

Applicable to any customer using natural gas for residential purposes, who does not have both natural gas water heating and natural gas space heating.

RATE:

Monthly minimum charge is the customer charge.

For billing periods ending April through November

Customer Charge - \$2.50 per bill

Per Therm Charge - \$0.8\cdot 267*

For billing periods ending December through March

Customer Charge - \$6.50 per bill

Per Therm Charge - \$0.76011*

*Includes the following:

Cost of Gas: 1) Temporary purchased gas cost adjustment (\$0.00085)

> 2) Weighted average cost of gas \$0.32764

3) Gas transportation cost

Distribution Cost: April through November \$0.31678 December through March \$0.20422

PURCHASED GAS COST ADJUSTMENT:

This tariff is subject to an adjustment for cost of purchased gas as provided for in the Company's Purchased Gas Cost Adjustment Schedule.

SERVICE CONDITIONS:

All natural gas service hereunder is subject to the General Service Provisions of the Company's Pariff, of which this rate schedule is a part.

Exhibit No. 30

Issued by: Intermountain Gas Company

Michael P. McGrath Title: Director - Regulatory Affairs Effective: July 1, 2016

Case No. INT-G-16-02 M. McGrath, IGC

\$0.22910

p. 1 of 13

I.P.U.C. Gas Tariff Rate Schedules Fiftieth Revised Sheet No. 02 (Page 1 of 1) Name Intermountain Gas Company

IDAHO PUBLIC UTILITIES COMMISSION Approved **Effective** June 20, 2016 July 1, 2016 Jean D. Jewell Secretary

Rate Schedule RS-2 RESIDENTIAL SERVICE- SPACE AND WATER HEATING

APPLICABILITY:

Applicable to any customer using natural gas for residential purposes, which must include at a minimum, both natural gas water heating and natural gas space heating.

RATE:

of Utility

Monthly minimum charge is the customer charge.

For billing periods ending April through November

Customer Charge - \$2.50 per bill

Per Therm Charge - \$0.7 185*

For billing periods ending December through March

Customer Charge - \$6.50 per bill

Per Therm Charge - \$0.67822*

*Includes the following:

Cost of Gas: 1) Temporary purchased gas cost adjustment (\$0.00968)

> 2) Weighted average cost of gas \$0.32764

> 3) Las transportation cost \$0.19789

Distribution Cost: April through November \$0.19600 December through March \$0.16237

PURCHASED GAS COST ADJUSTMENT:

This tariff is subject to an adjustment for cost of purchased gas as provided for in the Company's Purchased Gas Cost Adjustment Schedule.

SERVICE COMDITIONS:

All natural gas service hereunder is subject to the General Service Provisions of the Company's Tariff, of which this rate schedule is a part.

Exhibit No. 30

Issued by: Intermountain Gas Company

By: Michael P. McGrath Title: Director - Regulatory Affairs Effective: July 1, 2016

Case No. INT-G-16-02 M. McGrath, IGC p. 2 of 13 I.P.U.C. Gas Tariff Rate Schedules

Fifty-Second Revised Third Sheet No. 03 (Page 1 of 2)

Name of Utility

Intermountain Gas Company

IDAHO PUBLIC UTILITIES COMMISSION
Approved Effective

June 20, 2016

Jean D. Jewell Secretary

Rate Schedule GS-1 GENERAL SERVICE

APPLICABILITY:

Applicable to customers whose requirements for natural gas do not exceed 2,000 therms per day, at any point on the Company's distribution system. Requirements in excess of 2,000 therms per day may be served under this rate schedule upon execution of a one-year written service contract.

RATE:

Monthly minimum charge is the customer charge.

For billing periods ending April through November

Customer Charge - \$2.00 per bill \$35.00

 Block One:
 Per Therm Charge First
 200 therms per bill @ \$0.72918*
 \$0.62243

 Block Two:
 Next 8,000
 1,800 therms per bill @ \$0.70745*
 \$0.60829

 Block Three:
 Next 8,000
 Over 2,000 therms per bill @ \$0.68643*
 \$0.59464

Block Four: Over 10,000 therms per bill @ \$0.58667

For billing periods ending December through March

Customer Charge - \$9.50 per bill

Per Therm Charge - First 200 therms per bill @ \$0.67833*

Next 1,800 therms per bill @ \$0.65713*
Over 2,000 therms per bill @ \$0.63667*

*Includes the following:

Cost of Gas:	1) Temporary purchased gas cost adjustment	(\$0.01323)
	2) Weighted average cost of gas	\$0.32764
	3) Gas transportation cost	\$0.19726

Distribution Cost: April through November:

\$0.11076 First 200 therms per bill @ \$0.21751 Block One: 1,800 therms per bill @ Next \$0.19578 \$0.09662 Block Two: Next 8,000 Over 2,000 therms per bill @ \$0.17476 \$0.08297 Block Three: Over 10,000 therms per bill @ \$0.07500

Block Four: December through March

 First
 200 therms per bill @
 \$0.16666

 Next
 1,800 therms per bill @
 \$0.14546

 Over
 2,000 therms per bill @
 \$0.12500

Exhibit No. 30

Issued by: Intermountain Gas Company

By: Michael P. McGrath
Effective: July 1, 2016

September 12

Case No. INT-G-16-02
M. McGrath, IGC
p. 3 of 13

I.P.U.C. Gas Tariff Rate Schedules

Fifty-Second Revised Third Sheet No. 03 (Page 2 of 2)

Name of Utility

Intermountain Gas Company

IDAHO PUBLIC UTILITIES COMMISSION
Approved Effective
June 20, 2016 July 1, 2016
Jean D. Jewell Secretary

Rate Schedule GS-1 GENERAL SERVICE

(Continued)

For separately metered deliveries of gas utilized solely as Compressed Natural Gas Fuel in vehicular internal combustion engines.

Customer Charge - \$9.50 per bill \$35.00

Per Therm Charge - \$0.63667 *

Block One: First 10,000 therms per bill @ \$0.59464*

Block Two: Over 10,000 therms per bill @\$0.58667*

Cost of Gas: 1) Temporary purchased gas cost adjustment (\$0.01323)

2) Weighted average cost of gas \$0.32764 3) Gas transportation cost \$0.19726

Distribution Cost:

Block One: First 10,000 therms per bill @\$0.08297

\$0.12500

Block Two: Over 10,000 therms per bill @ \$0.07500

PURCHASED GAS COST ADJUSTMENT:

*Includes the following:

This tariff is subject to an adjustment for cost of purchased gas as provided for in the Company's Purchased Gas Cost Adjustment Schedule.

SERVICE CONDITIONS:

1. All natural gas service hereunder is subject to the General Service Provisions of the Company's Tariff, of which this rate schedule is a part.

BILLING ADJUSTMENTS:

Any GS-1 customer who leaves the GS-1 service will pay to Intermountain Gas Company, upon exiting
the GS-1 service, all gas and transportation related costs incurred to serve the customer during the GS1 service period not paid by the customer during the time the customer was using GS-1 service. Any
GS-1 customer who leaves the GS-1 service will have refunded to them, upon exiting the GS-1 service,
any excess gas commodity or transportation payments made by the customer during the time they were
a GS-1 customer.

Exhibit No. 30

Issued by: Intermountain Gas Company

By: Michael P. McGrath
Effective: July-1, 2016 September 12

Case No. INT-G-16-02

M. McGrath, IGC
p. 4 of 13

I.P.U.C. Gas Tariff
Rate Schedules
Ninth Revised Tenth Sheet No. 4 (Page 1 of 2)

Name of Utility Intermountain Gas Company

IDAHO PUBLIC UTILITIES COMMISSION
Approved Effective
June 20, 2016
Jean D. Jewell Secretary

Rate Schedule IS-R RESIDENTIAL INTERRUPTIBLE SNOWMELT SERVICE

APPLICABILITY:

Applicable to any residential customer otherwise eligible to receive service under Rate Schedule RS-1 or RS-2 who has added natural gas snowmelt equipment after 6/1/2010. The intended use of the snowmelt equipment is to melt snow and/or ice on sidewalks, driveways or any other similar appurtenances. Any and all such applications meeting the above criteria will be subject to service under Rate Schedule IS-R and will be separately and individually metered. All service hereunder is interruptible at the sole discretion of the Company.

FACILITY REIMBURSEMENT CHARGE:

All new interruptible Snowmelt service customers are required to pay for the cost of the Snowmelt meter set and other related facility and equipment costs, prior to the installation of the meter set. Any request to alter the physical location of the meter set and related facilities from Company's initial design may be granted provided, however, the Company can reasonably accommodate said relocation and Customer agrees to pay all related costs.

RATE:

Monthly minimum charge is the Customer Charge.

For billing periods ending April through November

Customer Charge - \$2.50 per bill \$10.00

Per Therm Charge - \$0.67822* \$0.63476

For billing periods ending December through March

Customer Charge - \$6.50 per bill

Per Therm Charge - \$0.67822*

*Includes the following:

Cost of Gas: 1) Temporary purchased gas cost adjustment (\$0.00968) (\$0.00828)

2) Weighted average cost of gas \$0.32764

3) Gas transportation cost \$0.19789 \$0.20275

Distribution Cost: \$0.16237 \$0.11265

PURCHASED GAS COST ADJUSTMENT:

This tariff is subject to an adjustment for cost of purchased gas as provided for in the Company's Purchased Gas Cost Adjustment Schedule.

Issued by: Intermountain Gas Company

By: Michael P. McGrath
Effective: July 1, 2016

Exhibit No. 30

Case No. INT-G-16-02

M. McGrath, IGC

p. 5 of 13

I.P.U.C. Gas Tariff
Rate Schedules
Ninth Revised Tenth Sheet No. 5 (Page 1 of 2)

Name of Utility Intermountain Gas Company

IDAHO PUBLIC UTILITIES COMMISSION
Approved Effective
June 20, 2016 July 1, 2016
Jean D. Jewell Secretary

Rate Schedule IS-C SMALL COMMERICAL INTERRUPTIBLE SNOWMELT SERVICE

APPLICABILITY:

Applicable to any customer otherwise eligible to receive gas service under Rate Schedule GS-1 who has added natural gas snowmelt equipment after 6/1/2010. The intended use of the snowmelt equipment is to melt snow and/or ice on sidewalks, driveways or any other similar appurtenances. Any and all such applications meeting the above criteria will be subject to service under Rate Schedule IS-C and will be separately and individually metered. All service hereunder is interruptible at the sole discretion of the Company.

FACILITY REIMBURSEMENT CHARGE:

All new interruptible Snowmelt service customers are required to pay for the cost of the Snowmelt meter set and other related facility and equipment costs, prior to the installation of the meter set. Any request to alter the physical location of the meter set and related facilities from Company's initial design may be granted provided, however, the Company can reasonably accommodate said relocation and Customer agrees to pay all related costs.

RATE:

Monthly minimum charge is the Customer Charge.

For billing periods ending April through November

Customer Charge – \$2.00 per bill \$35.00

 Block One:
 Per Therm Charge –
 First
 200 therms per bill @ \$0.67833*
 \$0.62243

 Block Two:
 Next
 1,800 therms per bill @ \$0.65713*
 \$0.60829

 Block Three:
 Next 8,000 Over
 2,000 therms per bill @ \$0.58667*
 \$0.59464

 Block Four:
 Over 10,000 therms per bill @ \$0.58667

Block Four: Over 10,000 therms per b

For billing periods ending December through March

Customer Charge - \$9.50 per bill

Per Therm Charge – First 200 therms per bill @ \$0.67833*

Next 1,800 therms per bill @ \$0.65713*
Over 2,000 therms per bill @ \$0.63667*

*Includes the following:

Cost of Gas: 1) Temporary purchased gas cost adjustment (\$0.01323)

2) Weighted average cost of gas3) Gas transportation cost\$0.32764\$0.19726

 Block One:
 Next
 1,800 therms per bill
 @
 \$0.16666
 \$0.11076

 Block Two:
 Next 8,000
 Next 2,000 therms per bill
 \$0.12500
 \$0.09662

Block Three: Over 10,000 therms per bill @ \$0.07500

Block Four:

Issued by: Intermountain Gas Company

By: Michael P. McGrath
Effective: July 1, 2016

Exhibit No. 30
Case No. INT-G-16-02
M. McGrath, IGC
p. 6 of 13

I.P.U.C. Gas Tariff Rate Schedules

Sixtieth-Revised Sixty-First

Sheet No. 7 (Page 1 of 2)

Name of Utility

Intermountain Gas Company

IDAHO PUBLIC UTILITIES COMMISSION
Approved Effective
June 20, 2016 July 1, 2016
Jean D. Jewell Secretary

Rate Schedule LV-1 LARGE VOLUME FIRM SALES SERVICE

AVAILABILITY:

Available at any mutually agreeable delivery point on the Company's distribution system to any existing customer receiving service under the Company's rate schedule LV-1 or any customer not previously served under this schedule whose usage does not exceed 500,000 therms annually, upon execution of a one-year minimum written service contract for firm sales service in excess of 200,000 therms per year.

MONTHLY RATE:

Demand Charge: \$0.30000 per MDFQ therm

Per Therm Charge:

 Block One:
 First
 250,000 therms per bill @ \$0.49512*
 \$0.45149

 Block Two:
 Next
 500,000 therms per bill @ \$0.45663*
 \$0.43889

 Block Three:
 Amount Over
 750,000 therms per bill @ \$0.33442*
 \$0.32977

*Includes the following:

Cost of Gas: 1) Temporary purchased gas cost adjustment

Block One and Two (\$0.02707)
Block Three \$0.00017
2) Weighted average cost of gas \$0.32764
3) Gas transportation cost (Block One and Two only) \$0.12999

Distribution Cost: Block One: First 250,000 therms per bill @ \$0.06456 \$0.02093

Block Two: Next 500,000 therms per bill @ \$0.02607 \$0.00833

Block Three: Over 750,000 therms per bill @ \$0.00661 \$0.00196

PURCHASED GAS COST ADJUSTMENT:

This tariff is subject to an adjustment for cost of purchased gas as provided for in the Company's Purchased Gas Cost Adjustment Schedule.

SERVICE CONDITIONS:

1. All natural gas service hereunder is subject to the General Service Provisions of the Company's Tariff, of which this Rate Schedule is a part.

mutually agreeable

2. The customer shall negotiate with the Company, a Maximum Daily Firm Quantity (MDFQ) amount, which will be stated in and will be in effect throughout the term of the service contract.

excess

In the event the Customer requires daily usage in excess of the MDFQ, and subject to the availability of firm interstate transportation to serve Intermountain's system, all such usage may will be transported and billed under either secondary rate schedule T-3 or T-4. The secondary rate LV-1. schedule to be used shall be predetermined by negotiation between the Customer and Company, and shall be included in the service contract. All volumes transported under the secondary rate schedule are subject to the provisions of the applicable rate schedule T-3 or T-4. Additionally, all excess MDFQ above the customer's contracted MDFQ for the month will be billed at the monthly

Additionally, all excess MDFQ above the customer's contracted MDFQ for the month will be billed at the monthly Demand Charge rate.

Issued by: Intermountain Gas Company

Title: Director – Regulatory Affairs

Case No. INT-G-16-02 M. McGrath, IGC p. 7 of 13

Exhibit No. 30

By: Michael P. McGrath Effective: July 1, 2016 September 12 I.P.U.C. Gas Tariff Rate Schedules Third Revised Fourth Sheet No. 7 (Page 2 of 2) Name Intermountain Gas Company of Utility

IDAHO PUBLIC UTILITIES COMMISSION Approved Effective June 20, 2016 July 1, 2016 Jean D. Jewell Secretary

3. The monthly demand charge will be equal to the MDFQ times the demand charge rate. Demand charge relief will be afforded to those LV-1 customers when circumstances impacted by force majeure events prevent the Company from delivering natural gas to the customer's meter.

Rate Schedule LV-1 LARGE VOLUME FIRM SALES SERVICE

(Continued)

3. 4. Embedded in this service is the cost of purchased gas per the Company's PGA, firm interstate pipeline reservation charges, and distribution system costs.

BILLING ADJUSTMENTS:

incurred on the customer's behalf

Any LV-1 customer who exits the LV-1 service at any time (including, but not limited to, the expiration of the contract term) will pay to Intermountain Gas Company, upon exiting the LV-1 service, all and/or interstate transportation related costs to serve the customer during the LV 1 contract period not Gas Cost paid by the customer during the LV-1 contract period. Any LV-1 customer will have refunded to them, ("PGA") upon exiting the LV-1 service, any excess gas and/or interstate transportation related payments made PGA related credits by the customer during the LV-1 contract period.

Purchased

who has

exited the

attributable to the 2.

In the event that total deliveries to any existing customer within the most recent three contract periods LV-1 service met or exceeded the 200,000 therm threshold, but the customer during the current contract period used less than the contract minimum of 200,000 therms, an additional amount shall be billed. The additional amount shall be calculated by billing the deficit usage below 200,000 therms at the LV-1 Block 1 rate adjusted for the removal of variable gas costs. The customer's future eligibility for the LV-1 Rate Schedule will be renegotiated with the Company.

In the event that total deliveries to any new customer did not meet the 200,000 therm threshold during the current contract period, an additional amount shall be billed. The additional amount shall be calculated by billing the customer's total usage during that contract period at the Rate Schedule GS-1 Block 3 rate, and then subtracting the amounts previously billed during the annual contract period. The customer's future eligibility for the LV-1 Rate Schedule will be renegotiated with the Company.

EXIT FEE PROVISIONS:

- 4. Any LV-1 customer, upon subsequent execution of a T-3 or T-4 contract, will pay to Intermountain each month for a period of two (2) years, an Interstate Pipeline fixed cost collection rate of \$0.015 per therm times the customer's monthly T-3 or T-4 usage, up to and including 750,000 therms, not to exceed the customer's historic high usage for that same month, such usage as measured by the most recent three (3) year period.
- 2. In lieu of paying the Exit Fee Provision, as stated in the above paragraph #1, the existing LV-1 customer will provide to Intermountain a one year or more advanced written notice of the customer's intent to contract for T-3 or T-4 service.

Exhibit No. 30

Effective: July 1, 2016 September 12

I.P.U.C. Gas Tariff
Rate Schedules
Eleventh Revised Twelfth Sheet No. 8 (Page 1 of 2)

Name of Utility Intermountain Gas Company

IDAHO PUBLIC UTILITIES COMMISSION
Approved Effective
Sept. 29, 2015 Oct. 1, 2015
Per O.N. 33386
Jean D. Jewell Secretary

Rate Schedule T-3 INTERRUPTIBLE DISTRIBUTION TRANSPORTATION SERVICE

AVAILABILITY:

Available at any point on the Company's distribution system to any customer upon execution of a one year minimum written service contract.

MONTHLY RATE:

Per Therm Charge:

 Block One:
 First
 100,000 therms transported @ \$0.05465*
 \$0.01414

 Block Two:
 Next
 50,000 therms transported @ \$0.02205*
 \$0.00519

 Block Three:
 Amount Over
 150,000 therms transported @ \$0.00792*
 \$0.00132

ANNUAL MINIMUM BILL:

The customer shall be subject to the payment of an annual minimum bill of \$30,000 during each annual contract period, unless a higher minimum is required under the service contract to cover special conditions.

PURCHASED GAS COST ADJUSTMENT:

This tariff is subject to an adjustment for cost of purchased gas as provided for in the Company's Purchased Gas Cost Adjustment Schedule.

SERVICE CONDITIONS:

- 1. The Company, in its sole discretion, shall determine whether or not it has adequate capacity to accommodate transportation of the customer's gas supply on the Company's distribution system.
- 2. All natural gas service hereunder is subject to the General Service Provisions of the Company's Tariff, of which this Rate Schedule is a part.
- 3. Interruptible Distribution Transportation Service may be made firm by a written agreement between the parties if the customer has a dedicated line.
- 4. If requested by the Company, the customer expressly agrees to immediately curtail or interrupt its operations during periods of capacity constraints on the Company's distribution system.
- 5. This service does not include the cost of the customer's gas supply or the interstate pipeline capacity. The customer is responsible for procuring its own supply of natural gas and transportation to Intermountain's distribution system under this rate.
- 6. The customer understands and agrees that the Company is not responsible to deliver gas supplies to the customer which have not been nominated and accepted for delivery by the interstate pipeline.
- 7. An existing LV-1, T-4, or T-5 customer electing this schedule may concurrently utilize Rate Schedule T-3 on the same or contiguous property.

Exhibit No. 30

Issued by: **Intermountain Gas Company**By: Michael P. McGrath
Title: Director – Regulatory Affairs
Effective: October 1, 2015September 12, 2016

Case No. INT-G-16-02
M. McGrath, IGC
p. 9 of 13

^{*}Includes temporary purchased gas cost adjustment of \$(0.00095)

5

I.P.U.C. Gas Tariff
Rate Schedules
Tenth Revised Eleventh Sheet No. 9 (Page 1 of 2)

Name of Utility Intermountain Gas Company

IDAHO PUBLIC UTILITIES COMMISSION
Approved Effective
Sept. 29, 2015 Oct. 1, 2015
Per O.N. 33386
Jean D. Jewell Secretary

Rate Schedule T-4 FIRM DISTRIBUTION ONLY TRANSPORTATION SERVICE

AVAILABILITY:

Available at any mutually agreeable delivery point on the Company's distribution system to any customer upon execution of a one year minimum written service contract for firm distribution transportation service in excess of 200,000 therms per year.

MONTHLY RATE: Demand Charge: \$0.27923 per MDFQ therm*

Commodity Charge:

PURCHASED GAS COST ADJUSTMENT:

This tariff is subject to an adjustment for cost of purchased gas as provided for in the Company's Purchased Gas Cost Adjustment Schedule.

SERVICE CONDITIONS:

- 1. This service excludes the service and cost of firm interstate pipeline charges.
- 2. The customer is responsible for procuring its own supply of natural gas and interstate transportation under this Rate Schedule. The customer understands and agrees that the Company is not responsible to deliver gas supplies to the customer which have not been nominated, scheduled, and delivered by the interstate pipeline to the designated city gate.
- 3. All natural gas service hereunder is subject to the General Service Provisions of the Company's Tariff, of which this Rate Schedule is a part.
- 4. The customer shall nominate a Maximum Daily Firm Quantity (MDFQ), which will be stated in the contract and in effect throughout the term of the service contract.
- 5. 6. An existing LV-1, T-3, or T-5 customer electing this schedule may concurrently utilize Rate Schedule T-4 on the customer's same or contiguous property.

BILLING ADJUSTMENTS:

1. In the event that total deliveries to any existing T-4 customer within the most recent three contract periods met or exceeded the 200,000 therm threshold, but the customer during the current contract period used less than the contract minimum of 200,000 therms, an additional amount shall be billed. The additional amount shall be calculated by billing the deficit usage below 200,000 therms at the T-4 Block 1 rate. The customer's future eligibility for the T-4 Rate Schedule will be renegotiated with the Company.

Exhibit No. 30 Case No. INT-G-16-02 M. McGrath, IGC p. 10 of 13

^{*}Includes temporary purchased gas cost adjustment of \$(0.00206) \$(0.02077)

I.P.U.C. Gas Tariff
Rate Schedules
Second Revised Third Sheet No. 9 (Page 2 of 2)

Name of Utility Intermountain Gas Company

IDAHO PUBLIC UTILITIES COMMISSION
Approved Effective
March 23, 2015 April 1, 2015
Jean D. Jewell Secretary

Rate Schedule T-4 FIRM DISTRIBUTION ONLY TRANSPORTATION SERVICE (Continued)

In the event that total deliveries to any new T-4 customer did not meet the 200,000 therm threshold during the current contract period, an additional amount shall be billed. The additional amount shall be calculated by billing the customer's total usage during that contract period at the Rate Schedule GS-1 Block 3 rate, adjusted for the cost of gas, and then subtracting the amounts previously billed during the annual contract period. The customer's future eligibility for the T-4 Rate Schedule will be renegotiated with the Company.

- 2. Usage above 750,000 therms in any given month which is in excess of the customer's historical maximum above 750,000 therms for that same month will be billed at the currently effective T-4 Block 2 price. The historical maximum is the maximum usage by the customer during that same month measured over the previous three (3) year contract period.
- 2 3. Any T-4 customer who exits the T-4 service will pay to Intermountain Gas Company, upon exiting the T-4 service, all Purchased Gas Cost ("PGA") related costs incurred on the customers behalf not paid by the customer during the T-4 contract period. Any T-4 customer who has exited the T-4 service will have refunded to them, upon exiting the T-4 service, any PGA related credits attributable to the customer during said contract period.
 - 3. In the event the Customer requires daily usage in excess of the MDFQ, and subject to the availability of firm distribution capacity to serve Intermountain's system, all such excess usage will be billed under rate schedule T-4. Additionally, all excess MDFQ above the customer's contracted MDFQ for the month will be billed at the monthly Demand Charge rate.

Exhibit No. 30

Issued by: Intermountain Gas Company

I.P.U.C. Gas Tariff Rate Schedules Ninth Revised Sheet No. 10 (Page 1 of 2) Name Intermountain Gas Company of Utility

IDAHO PUBLIC UTILITIES COMMISSION Approved Effective Oct. 1, 2015 Sept. 29, 2015 Per O.N. 33386 Jean D. Jewell Secretary

Rate Schedule T-5 FIRM DISTRIBUTION SERVICE WITH MAXIMUM DAILY DEMANDS

AVAILABILITY:

Available at any mutually agreeable delivery point on the Company's distribution system to any existing T-5 customer whose daily contract demand on any given day meets or exceeds a predetermined level agreed to by the customer and the Company upon execution of a one-year minimum written service contract for firm distribution service in excess of 200,000 therms per year.

MONTHLY RATE:

Firm Service Demand Charge: Firm Daily Demand

Commodity Charge:

For Firm Therms Transported

Over-Run Service

Commodity Charge:

For Therms Transported In Excess of MDFQ:

0.00111*

Rate Per The

\$0.842

\$0.04370*

PURCHASED GAS COST ADJUSTMENT:

This tariff is subject to an adjustment for cost of purchased gas as provided for in the Company's Purchased Gas Cost Adjustment Schedule.

SERVICE CONDITIONS:

- All natural gas service hereunder is subject to the General Service Provisions of the Company's 1. Tariff, of which this Rate Schedule is a part.
- The customer shall nominate a Maximum Daily Firm Quantity (MDQ), which will be stated in and 2. will be in effect throughout the term of the service contract.
- The monthly Demand Charge will be equal to the MDFQ times the Firm Qaily Demand rate. Firm 3. demand relief will be afforded to those T-5 customers paying both demand and commodity charges for gas when, in the Company's judgment, such relief is warranted.
- 4. The actual therm usage for the month or the MDFQ times the number of days in the billing month, whichever is less, will be billed at the applicable commodity charge for firm therms.
- All therms not billed at the commodity charge for firm therms transported rate will be billed 5. at the Overrun Service rate.

Exhibit No. 30

Issued by: Intermountain Gas Company By: Michael P. McGrath

Effective: October 1, 2015

Title: Director - Regulatory Affairs

Case No. INT-G-16-02 M. McGrath, IGC p. 12 of 13

^{*}Includes temporary purchased gas cost adjustment of \$(0.00135)

I.P.U.C. Gas Tariff Rate Schedules First Revised Sheet No. 10 (Page 2 of 2) Name Intermountain Gas Company

IDAHO PUBLIC UTILITIES COMMISSION Approved Effective March 23, 2015 April 1, 2015 Jean D. Jewell Secretary

Rate Schedule T-5 FIRM DISTRIBUTION SERVICE WITH MAXIMUM DAILY DEMANDS (Continued)

- The customer is responsible for procuring its own supply of natural gas and interstate transportation under this Rate Schedule.
- Under the overlyn portion of the service contract, the customer express agrees to interrupt 7. its operations during periods of curtailment.
- Embedded in this service is the cost of firm distribution capacity. 8.
- The customer understands and agrees that the Company is not responsible to deliver gas 9. supplies to the customer which have not been nominated and scheduled for delivery by the interstate pipeline.
- The customer shall negotiate a Maximum Daily Firm Quantity (MDFQ) amount, which will be 10. stated in and will be in effect throughout the term of the service contract. The MDFQ shall not exceed the customer's historical maximum daily usage, as agreed to by the Company.

In the event the Customer requires dail usage in excess of the MDFQ, all such usage may be transported and billed under either secondary rate schedule T-3 or T-4. The secondary rate schedule to be used shall be predetermed by negotiation between the Customer and Company, and shall be included in the solving contract. All volumes transported under the secondary rate schedule are subject to the provisions of the applicable rate schedule T-3 or T-4.

BILLING ADJUSTMENTS:

of Utility

- In the event that total deliveries to any existing T-5 customer within the three most recent contract periods met or exceeded the 200,000 therm threshold, but the customer during the current contract period used less than the contract minimum of 200,000 therms, an additional amount shall be billed. The additional amount shall be calculated by billing the deficit usage below 200,000 therms at the T-4 Block 1 rate. The customer's future eligibility for the T-5 Rate Schedule will be renegotiated with the Company.
- Any T-5 customer who exits the T-5 service at any time (including, but not limited to, the 2. expiration of the contract term) will pay to Intermountain Gas Company, apon exiting the T-5 service, all Furchase Gas Cost Adjustment ("PGA") related costs incurred on the customer's behalf not paid by the customer during the T-5 contract period. Any exiting 15 customer will have refunded to them upon exiting the T-5 service any PGA related credits attributed to the customer during the T-5 contract period.

Exhibit No. 30

Issued by: Intermountain Gas Company

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Email: ron@williamsbradbury.com

Attorneys for Intermountain Gas Company

BEFORE THE IDAHO PUBLIC UTILITES COMMISSION

INTERMOUNTAIN GAS COMPANY FOR THE AUTHORITY TO CHANGE ITS RATES Case No.	
THE AUTHORITY TO CHANGE ITS DATES) Case No.	
THE ACTHORIT TO CHANGE ITS RATES (Case No	o. INT-G-16-02
AND CHARGES FOR NATURAL GAS)	
SERVICE TO NATURAL GAS CUSTOMERS)	
IN THE STATE OF IDAHO)	
)	

EXHIBIT 31

I.P.U.C. Gas Tariff Rate Schedules

Original Sheet No. 01 (Page 1 of 1)

Name of Utility

Intermountain Gas Company

Rate Schedule RS RESIDENTIAL SERVICE

APPLICABILITY:

Applicable to any customer using natural gas for residential purposes.

RATE:

Monthly minimum charge is the customer charge.

Customer Charge: \$10.00 per bill

Per Therm Charge: \$0.63476*

*Includes the following:

Cost of Gas: 1) Temporary purchased gas cost adjustment (\$0.00828)

2) Weighted average cost of gas3) Gas transportation cost\$0.32764\$0.20275

Distribution Cost: \$0.11265

PURCHASED GAS COST ADJUSTMENT:

This tariff is subject to an adjustment for cost of purchased gas as provided for in the Company's Purchased Gas Cost Adjustment Schedule.

SERVICE CONDITIONS:

All natural gas service hereunder is subject to the General Service Provisions of the Company's Tariff, of which this rate schedule is a part.

Exhibit No. 31

Issued by: **Intermountain Gas Company**By: Michael P. McGrath
Effective: September 12, 2016

Case No. INT-G-16-02
M. McGrath, IGC
p. 1 of 16

I.P.U.C. Gas Tariff Rate Schedules Fifty-Third Revised

Fifty-Third Revised Sheet No. 03 (Page 1 of 2)

Name of Utility

Intermountain Gas Company

Rate Schedule GS-1 GENERAL SERVICE

APPLICABILITY:

Applicable to customers whose requirements for natural gas do not exceed 2,000 therms per day, at any point on the Company's distribution system. Requirements in excess of 2,000 therms per day may be served under this rate schedule upon execution of a one-year written service contract.

RATE:

Monthly minimum charge is the customer charge.

Customer Charge: \$35.00 per bill

Per Therm Charge: Block One: First 200 therms per bill @ \$0.62243*

 Block Two:
 Next
 1,800 therms per bill @
 \$0.60829*

 Block Three:
 Next
 8,000 therms per bill @
 \$0.59464*

 Block Four:
 Over
 10,000 therms per bill @
 \$0.58667*

*Includes the following:

Cost of Gas: 1) Temporary purchased gas cost adjustment (\$0.01323)

2) Weighted average cost of gas \$0.32764
3) Gas transportation cost \$0.19726

Distribution Cost: Block One: First 200 therms per bill @ \$0.11076

 Block Two:
 Next
 1,800 therms per bill @
 \$0.09662

 Block Three:
 Next
 8,000 therms per bill @
 \$0.08297

 Block Four:
 Over
 10,000 therms per bill @
 \$0.07500

Exhibit No. 31

Issued by: **Intermountain Gas Company**By: Michael P. McGrath
Effective: September 12, 2016

Case No. INT-G-16-02
M. McGrath, IGC
p. 2 of 16

I.P.U.C. Gas Tariff Rate Schedules Fifty-Third Revised

Sheet No. 03 (Page 2 of 2)

Name of Utility

Intermountain Gas Company

Rate Schedule GS-1 **GENERAL SERVICE**

(Continued)

For separately metered deliveries of gas utilized solely as Compressed Natural Gas Fuel in vehicular internal combustion engines.

Customer Charge: \$35.00 per bill

\$0.59464* Per Therm Charge: Block One: First 10,000 therms per bill @

Block Two: Over 10,000 therms per bill @ \$0.58667*

*Includes the following:

Cost of Gas: 1) Temporary purchased gas cost adjustment (\$0.01323)

2) Weighted average cost of gas \$0.32764 3) Gas transportation cost \$0.19726

Distribution Cost: First 10,000 therms per bill @ \$0.08297 Block One:

Over 10,000 therms per bill @ Block Two: \$0.07500

PURCHASED GAS COST ADJUSTMENT:

This tariff is subject to an adjustment for cost of purchased gas as provided for in the Company's Purchased Gas Cost Adjustment Schedule.

SERVICE CONDITIONS:

1. All natural gas service hereunder is subject to the General Service Provisions of the Company's Tariff, of which this rate schedule is a part.

BILLING ADJUSTMENTS:

Any GS-1 customer who leaves the GS-1 service will pay to Intermountain Gas Company, upon exiting 1. the GS-1 service, all gas and transportation related costs incurred to serve the customer during the GS-1 service period not paid by the customer during the time the customer was using GS-1 service. Any GS-1 customer who leaves the GS-1 service will have refunded to them, upon exiting the GS-1 service, any excess gas commodity or transportation payments made by the customer during the time they were a GS-1 customer.

Exhibit No. 31

Case No. INT-G-16-02 Issued by: Intermountain Gas Company M. McGrath, IGC By: Michael P. McGrath Title: Director - Regulatory Affairs p. 3 of 16

Effective: September 12, 2016

I.P.U.C. Gas Tariff
Rate Schedules
Tenth Revised Sheet No. 4 (Page 1 of 2)

Name
of Utility Intermountain Gas Company

Rate Schedule IS-R RESIDENTIAL INTERRUPTIBLE SNOWMELT SERVICE

APPLICABILITY:

Applicable to any residential customer otherwise eligible to receive service under Rate Schedule RS who has added natural gas snowmelt equipment after 6/1/2010. The intended use of the snowmelt equipment is to melt snow and/or ice on sidewalks, driveways or any other similar appurtenances. Any and all such applications meeting the above criteria will be subject to service under Rate Schedule IS-R and will be separately and individually metered. All service hereunder is interruptible at the sole discretion of the Company.

FACILITY REIMBURSEMENT CHARGE:

All new interruptible Snowmelt service customers are required to pay for the cost of the Snowmelt meter set and other related facility and equipment costs, prior to the installation of the meter set. Any request to alter the physical location of the meter set and related facilities from Company's initial design may be granted provided, however, the Company can reasonably accommodate said relocation and Customer agrees to pay all related costs.

RATE:

Monthly minimum charge is the Customer Charge.

Customer Charge: \$10.00 per bill

Per Therm Charge: \$0.63476*

*Includes the following:

Cost of Gas: 1) Temporary purchased gas cost adjustment (\$0.00828)

2) Weighted average cost of gas \$0.32764 3) Gas transportation cost \$0.20275

Distribution Cost: \$0.11265

PURCHASED GAS COST ADJUSTMENT:

This tariff is subject to an adjustment for cost of purchased gas as provided for in the Company's Purchased Gas Cost Adjustment Schedule.

Issued by: Intermountain Gas Company

By: Michael P. McGrath Title: Director – Regulatory Affairs Effective: September 12, 2016

Exhibit No. 31 Case No. INT-G-16-02 M. McGrath, IGC

p. 4 of 16

I.P.U.C. Gas Tariff
Rate Schedules
Tenth Revised Sheet No. 5 (Page 1 of 2)

Name of Utility Intermountain Gas Company

Rate Schedule IS-C SMALL COMMERICAL INTERRUPTIBLE SNOWMELT SERVICE

APPLICABILITY:

Applicable to any customer otherwise eligible to receive gas service under Rate Schedule GS-1 who has added natural gas snowmelt equipment after 6/1/2010. The intended use of the snowmelt equipment is to melt snow and/or ice on sidewalks, driveways or any other similar appurtenances. Any and all such applications meeting the above criteria will be subject to service under Rate Schedule IS-C and will be separately and individually metered. All service hereunder is interruptible at the sole discretion of the Company.

FACILITY REIMBURSEMENT CHARGE:

All new interruptible Snowmelt service customers are required to pay for the cost of the Snowmelt meter set and other related facility and equipment costs, prior to the installation of the meter set. Any request to alter the physical location of the meter set and related facilities from Company's initial design may be granted provided, however, the Company can reasonably accommodate said relocation and Customer agrees to pay all related costs.

RATE:

Monthly minimum charge is the Customer Charge.

Customer	Charge:	\$35.00	per bili
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Per	Therm Charge:	Block One:	First	200 therms per bill @	\$0.62243*
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 Block Two:
 Next
 1,800 therms per bill @
 \$0.60829*

 Block Three:
 Next
 8,000 therms per bill @
 \$0.59464*

 Block Four:
 Over
 10,000 therms per bill @
 \$0.58667*

^{*}Includes the following:

Cost of Gas: 1	Temporary purchased gas cost adjustment	(\$0.01323)

2) Weighted average cost of gas \$0.32764 3) Gas transportation cost \$0.19726

Distribution Charge: Block One: First 200 therms per bill @ \$0.11076*

 Block Two:
 Next
 1,800 therms per bill @
 \$0.09662*

 Block Three:
 Next
 8,000 therms per bill @
 \$0.08297*

 Block Four:
 Over
 10,000 therms per bill @
 \$0.07500*

Issued by: Intermountain Gas Company

By: Michael P. McGrath

Title: Director – Regulatory Affairs

Effective: September 12, 2016

Exhibit No. 31 Case No. INT-G-16-02 M. McGrath, IGC

p. 5 of 16

I.P.U.C. Gas Tariff
Rate Schedules
Sixty-First Revised Sheet No. 7 (Page 1 of 2)

Name
of Utility Intermountain Gas Company

Rate Schedule LV-1 LARGE VOLUME FIRM SALES SERVICE

AVAILABILITY:

Available at any mutually agreeable delivery point on the Company's distribution system to any existing customer receiving service under the Company's rate schedule LV-1 or any customer not previously served under this schedule whose usage does not exceed 500,000 therms annually, upon execution of a one-year minimum written service contract for firm sales service in excess of 200,000 therms per year.

MONTHLY RATE:

Demand Charge: \$0.30000 per MDFQ therm

Per Therm Charge: Block One: First 250,000 therms per bill @ \$0.45149*

Block Two: Next 500,000 therms per bill @ \$0.43889* Block Three: Over 750,000 therms per bill @ \$0.32977*

Cost of Gas: 1) Temporary purchased gas cost adjustment

Block One and Two (\$0.02707)
Block Three \$0.00017
2) Weighted average cost of gas \$0.32764
3) Gas transportation cost (Block One and Two only) \$0.12999

Distribution Cost: Block One: First 250,000 therms per bill @ \$0.02093

Block Two: Next 500,000 therms per bill @ \$0.00833 Block Three: Over 750,000 therms per bill @ \$0.00196

PURCHASED GAS COST ADJUSTMENT:

This tariff is subject to an adjustment for cost of purchased gas as provided for in the Company's Purchased Gas Cost Adjustment Schedule.

SERVICE CONDITIONS:

- 1. All natural gas service hereunder is subject to the General Service Provisions of the Company's Tariff, of which this Rate Schedule is a part.
- The customer shall negotiate with the Company, a mutually agreeable Maximum Daily Firm Quantity (MDFQ) amount, which will be stated in and will be in effect throughout the term of the service contract.

In the event the Customer requires daily usage in excess of the MDFQ, and subject to the availability of firm interstate transportation to serve Intermountain's system, all such excess usage will be billed under rate schedule LV-1. Additionally, all excess MDFQ above the customer's contracted MDFQ for the month will be billed at the monthly Demand Charge rate.

Issued by: Intermountain Gas Company

By: Michael P. McGrath
Effective: September 12, 2016

Exhibit No. 31

Case No. INT-G-16-02

M. McGrath, IGC

p. 6 of 16

^{*}Includes the following:

I.P.U.C. Gas Tariff
Rate Schedules
Fourth Revised Sheet No. 7 (Page 2 of 2)

Name
of Utility Intermountain Gas Company

Rate Schedule LV-1 LARGE VOLUME FIRM SALES SERVICE

(Continued)

- 3. The monthly demand charge will be equal to the MDFQ times the demand charge rate. Demand charge relief will be afforded to those LV-1 customers when circumstances impacted by force majeure events prevent the Company from delivering natural gas to the customer's meter.
- 4. Embedded in this service is the cost of purchased gas per the Company's PGA, firm interstate pipeline reservation charges, and distribution system costs.

BILLING ADJUSTMENTS:

- Any LV-1 customer who exits the LV-1 service will pay to Intermountain Gas Company, upon exiting
 the LV-1 service, all Purchased Gas Cost ("PGA") related costs incurred on the customer's behalf not
 paid by the customer during the LV-1 contract period. Any LV-1 customer who has exited the LV-1
 service will have refunded to them, upon exiting the LV-1 service, any PGA related credits attributable
 to the customer during the said contract period.
- 2. In the event that total deliveries to any existing customer within the most recent three contract periods met or exceeded the 200,000 therm threshold, but the customer during the current contract period used less than the contract minimum of 200,000 therms, an additional amount shall be billed. The additional amount shall be calculated by billing the deficit usage below 200,000 therms at the LV-1 Block 1 rate adjusted for the removal of variable gas costs. The customer's future eligibility for the LV-1 Rate Schedule will be renegotiated with the Company.

In the event that total deliveries to any new customer did not meet the 200,000 therm threshold during the current contract period, an additional amount shall be billed. The additional amount shall be calculated by billing the customer's total usage during that contract period at the Rate Schedule GS-1 Block 3 rate, and then subtracting the amounts previously billed during the annual contract period. The customer's future eligibility for the LV-1 Rate Schedule will be renegotiated with the Company.

Exhibit No. 31

Issued by: Intermountain Gas Company

By: Michael P. McGrath
Effective: September 12, 2016

Case No. INT-G-16-02
M. McGrath, IGC
p. 7 of 16

I.P.U.C. Gas Tariff
Rate Schedules
Twelfth Revised Sheet No. 8 (Page 1 of 2)

Name of Utility Intermountain Gas Company

Rate Schedule T-3 INTERRUPTIBLE DISTRIBUTION TRANSPORTATION SERVICE

AVAILABILITY:

Available at any point on the Company's distribution system to any customer upon execution of a one year minimum written service contract.

MONTHLY RATE:

Per Therm Charge: Block One: First 100,000 therms transported @ \$0.01414*

Block Two: Next 50,000 therms transported @ \$0.00519* Block Three: Over 150,000 therms transported @ \$0.00132*

ANNUAL MINIMUM BILL:

The customer shall be subject to the payment of an annual minimum bill of \$30,000 during each annual contract period, unless a higher minimum is required under the service contract to cover special conditions.

PURCHASED GAS COST ADJUSTMENT:

This tariff is subject to an adjustment for cost of purchased gas as provided for in the Company's Purchased Gas Cost Adjustment Schedule.

SERVICE CONDITIONS:

- 1. The Company, in its sole discretion, shall determine whether or not it has adequate capacity to accommodate transportation of the customer's gas supply on the Company's distribution system.
- 2. All natural gas service hereunder is subject to the General Service Provisions of the Company's Tariff, of which this Rate Schedule is a part.
- 3. Interruptible Distribution Transportation Service may be made firm by a written agreement between the parties if the customer has a dedicated line.
- 4. If requested by the Company, the customer expressly agrees to immediately curtail or interrupt its operations during periods of capacity constraints on the Company's distribution system.
- 5. This service does not include the cost of the customer's gas supply or the interstate pipeline capacity. The customer is responsible for procuring its own supply of natural gas and transportation to Intermountain's distribution system under this rate.
- 6. The customer understands and agrees that the Company is not responsible to deliver gas supplies to the customer which have not been nominated and accepted for delivery by the interstate pipeline.
- 7. An existing T-4 customer electing this schedule may concurrently utilize Rate Schedule T-3 on the same or contiguous property.

Exhibit No. 31

^{*}Includes temporary purchased gas cost adjustment of \$(0.00095)

I.P.U.C. Gas Tariff
Rate Schedules
Eleventh Revised Sheet No. 9 (Page 1 of 2)

Name of Utility Intermountain Gas Company

Rate Schedule T-4 FIRM DISTRIBUTION ONLY TRANSPORTATION SERVICE

AVAILABILITY:

Available at any mutually agreeable delivery point on the Company's distribution system to any customer upon execution of a one year minimum written service contract for firm distribution transportation service in excess of 200,000 therms per year.

MONTHLY RATE:

Demand Charge: \$0.27923 per MDFQ therm*

Per Therm Charge: Block One: First 250,000 therms transported @ \$0.01473

Block Two: Next 500,000 therms transported @ \$0.00520 Block Three: Over 750,000 therms transported @ \$0.00160

PURCHASED GAS COST ADJUSTMENT:

This tariff is subject to an adjustment for cost of purchased gas as provided for in the Company's Purchased Gas Cost Adjustment Schedule.

SERVICE CONDITIONS:

- 1. This service excludes the service and cost of firm interstate pipeline charges.
- The customer is responsible for procuring its own supply of natural gas and interstate transportation under this Rate Schedule. The customer understands and agrees that the Company is not responsible to deliver gas supplies to the customer which have not been nominated, scheduled, and delivered by the interstate pipeline to the designated city gate.
- 3. All natural gas service hereunder is subject to the General Service Provisions of the Company's Tariff, of which this Rate Schedule is a part.
- 4. The customer shall negotiate with the Company, a mutually agreeable Maximum Daily Firm Quantity (MDFQ), which will be stated in and in effect throughout the term of the service contract.
- 5. The monthly demand charge will be equal to the MDFQ times the demand charge rate. Demand charge relief will be afforded to those T-4 customers when circumstances impacted by force majeure events prevent the Company from delivering natural gas to the customer's meter.
- 6. An existing LV-1 or T-3 customer electing this schedule may concurrently utilize Rate Schedule T-4 on the customer's same or contiguous property.

Issued by: Intermountain Gas Company

By: Michael P. McGrath Title: Director – Regulatory Affairs Effective: September 12, 2016

Exhibit No. 31 Case No. INT-G-16-02 M. McGrath, IGC p. 9 of 16

^{*}Includes temporary purchased gas cost adjustment of \$(0.02077)

I.P.U.C. Gas Tariff
Rate Schedules
Third Revised Sheet No. 9 (Page 2 of 2)

Name of Utility Intermountain Gas Company

Rate Schedule T-4 FIRM DISTRIBUTION ONLY TRANSPORTATION SERVICE (Continued)

BILLING ADJUSTMENTS:

1. In the event that total deliveries to any existing T-4 customer within the most recent three contract periods met or exceeded the 200,000 therm threshold, but the customer during the current contract period used less than the contract minimum of 200,000 therms, an additional amount shall be billed. The additional amount shall be calculated by billing the deficit usage below 200,000 therms at the T-4 Block 1 rate. The customer's future eligibility for the T-4 Rate Schedule will be renegotiated with the Company.

In the event that total deliveries to any new T-4 customer did not meet the 200,000 therm threshold during the current contract period, an additional amount shall be billed. The additional amount shall be calculated by billing the customer's total usage during that contract period at the Rate Schedule GS-1 Block 3 rate, adjusted for the cost of gas, and then subtracting the amounts previously billed during the annual contract period. The customer's future eligibility for the T-4 Rate Schedule will be renegotiated with the Company.

- 2. Any T-4 customer who exits the T-4 service will pay to Intermountain Gas Company, upon exiting the T-4 service, all Purchased Gas Cost ("PGA") related costs incurred on the customer's behalf not paid by the customer during the T-4 contract period. Any T-4 customer who has exited the T-4 service will have refunded to them, upon exiting the T-4 service, any PGA related credits attributable to the customer during said contract period.
- 3. In the event the Customer requires daily usage in excess of the MDFQ, and subject to the availability of firm distribution capacity to serve Intermountain's system, all such excess usage will be billed under rate schedule T-4. Additionally, all excess MDFQ above the customer's contracted MDFQ for the month will be billed at the monthly Demand Charge rate.

Issued by: Intermountain Gas Company

By: Michael P. McGrath Effective: September 12, 2016 Title: Director – Regulatory Affairs

Exhibit No. 31 Case No. INT-G-16-02 M. McGrath, IGC p. 10 of 16

I.P.U.C. Gas Tar Rate Schedules	***
Original	Sheet No. 16 (Page 1 of 2)
Name of Utility	Intermountain Gas Company

Rate Schedule DSM RESIDENTIAL ENERGY EFFICIENCY REBATE PROGRAM

AVAILABILITY:

The Intermountain Gas Company Energy Efficiency Rebate Program (EE Program) is available throughout Intermountain's service territory to qualifying residential account holders served on the Company's Residential rate schedule upon meeting the requirements contained in the following eligibility section.

PROGRAM DESCRIPTION:

The EE Program was designed for the purpose of acquiring cost-effective DSM resources in the form of natural gas therm savings. This will be achieved through the use of rebates, offered towards the purchase and installation of qualified energy-efficient natural gas equipment and ENERGY Star homes. All energy efficiency upgrades must take place within Intermountain's service area and will be provided only to account holders on the Company's residential rate schedule.

ELIGIBILITY:

To qualify for incentives, customers must meet the end-use qualifications identified in the Measures/Incentive Table below.

The purpose of the program is to encourage upgrades from standard efficiency to high efficiency natural gas equipment. Customers currently using high-efficiency natural gas HVAC or water heating equipment are not eligible for rebates under this program.

Customers are eligible for the following tiers of incentives:

- Tier One (Energy Efficiency Rebates)
 Designated for customers upgrading from standard efficiency to high-efficiency natural gas equipment
- Tier Two (Direct Use Rebates)
 Designated for customers upgrading from standard <u>non-gas</u> equipment to high-efficiency natural gas equipment and for qualified energy efficiency upgrades in the new construction sector

To qualify for space heating rebates, a dwelling must use natural gas as the sole heat source upon installation of rebate-qualified equipment.

To qualify for water heating rebates, a dwelling must utilize natural gas for water heating upon installation of rebate-qualified equipment.

Rebates for furnaces and water heating equipment for new construction <u>may not</u> be combined with the Energy STAR whole home package rebates as they are already included as part of the Energy STAR home.

Exhibit No. 3

Issued by: Intermountain Gas Company

Case No. INT-G-16-02

By: Michael P. McGrath Title: Director – Regulatory Affairs Effective: September 12, 2016

M. McGrath, IGC

p. 11 of 1

I.P.U.C. Gas Tar Rate Schedules	
Original	Sheet No. 16 (Page 2 of 2)
Name of Utility	Intermountain Gas Company

Rate Schedule DSM RESIDENTIAL ENERGY EFFICIENCY REBATE PROGRAM

(Continued)

MEASURES/INCENTIVES:

Whole Home Package (for new construction)	Description		Rebate Amount
Energy Star Certified Home	Energy Star Verified Home with Natural Gas Space and Water Heat		\$1200
Stand Alone Measures (for new & existing construction)	Description	Tier One: Energy Efficiency Rebate	Tier Two: Direct Use Rebate
95% AFUE Natural Gas Furnace	95% or Greater Thermal Efficiency Rating	\$350	\$500
High Efficiency Combination Radiant Heat System	90% or Greater Efficiency Condensing Tank-less Combo System For Space and Water Heat	\$1000	\$1,200
80% AFUE NG Fireplace Insert	80% AFUE Rating or Greater	\$200	\$250
70% FE NG Fireplace Insert	70% FE Rating or Greater	\$100	\$200
.67 Natural Gas Water Heater	.67 Energy Factor or Greater	\$50	\$75
.91 EF Condensing Tank-less Water Heater	.91 Energy Factor or Greater	\$150	\$200

GENERAL PROVISIONS:

The Company will track all programmatic costs, savings, and equipment installations associated with this effort and will use this information to refine the program on an annual basis. An annual report shall be issued for each year of the program with data including, but not limited to: number of participants, cost effectiveness under the utility cost and total resource cost tests, total program expenditures, and other information as appropriate.

All installations of equipment must comply with all codes and permit requirements applicable in the state of Idaho and must be properly inspected, if required, by appropriate agencies. Customers must submit required documentation of purchase and installation to the Company under the terms and instructions of the current rebate form. The Company reserves the right to verify installation prior to the payment of any rebates.

Exhibit No. 31

Issued by: Intermountain Gas Company

Case No. INT-G-16-02

By: Michael P. McGrath

Title: Director – Regulatory Affairs

M. McGrath, IGC

Effective: September 12, 2016 p. 12 of 1

I.P.U.C. Gas Tariff Rate Schedules Original Sheet No. 17 (Page 1 of 4) Name of **Intermountain Gas Company** Utility

Rate Schedule FCCM FIXED COST COLLECTION MECHANISM

PURPOSE:

The purpose of the Fixed Cost Collection Mechanism ("FCCM") is to establish procedures that allow Intermountain Gas Company (the "Company"), subject to the jurisdiction of the Idaho Public Utilities Commission ("Commission") to adjust, on an annual basis, its rates for distribution service in order to reconcile Actual Fixed Cost Collection Margin per Customer with Allowed Fixed Cost Collection Margin per Customer. The FCCM separates the recovery of the Company's Commission-authorized revenues from therm deliveries to customers served under the applicable natural gas service tariffs.

APPLICABILITY:

The FCCM shall apply to all retail customers taking service under Rate Schedule RS, Residential Service; Rate Schedule GS-1, General Service; Rate Schedule IS-R, Residential Interruptible Snowmelt Service; and Rate Schedule IS-C, Small Commercial Interruptible Snowmelt Service.

DEFINITIONS:

The following definitions shall apply throughout the provisions of this FCCM tariff:

- For each of the applicable Rate Schedules, Actual Fixed Cost Collection Margin per Customer ("Actual FCC MPC") is the (a) amounts booked each month by the Company for Distribution Cost per therm divided by (b) the number of customers as measured by bills rendered in the same month. Actual FCC MPC excludes revenue from the Fixed Cost Collection Adjustment Factor.
- 2. For each of the applicable Rate Schedules, Monthly Allowed Fixed Cost Collection Margin per Customer ("Allowed FCC MPC") is (a) the class-specific Fixed Cost Collection Margin for each month as approved by the Commission in the Company's base rate case. Docket No. INT-G-16-02, divided by (b) the class-specific number of customers for each month, also as approved by the Commission in the Company's base rate case, Docket No. INT-G-16-02. The Allowed Fixed Cost Collection Margin per Customer is subject to adjustment and approval by the Commission in any proceeding in which the Company's allowed Distribution Cost per therm rates are revised by Commission order.
- 3. Forecasted therms is the forecasted amount of natural gas, as measured in therms, to be delivered by the Company for the twelve month period, October through September, during which the proposed Fixed Cost Calculation Adjustment Factor will be in effect (see Calculation of the Fixed Cost Collection Adjustment Factor on Page 2).

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Exhibit No. 31 By: Michael P. McGrath Title: Director — Regulatory Affairs Case No. INT-G-16-02 Effective: September 12, 2016

M. McGrath, IGC

p. 13 of 16

I.P.U.C. Gas Tariff
Rate Schedules
Original
Sheet No. 17 (Page 2 of 4)

Name of
Utility
Intermountain Gas Company

Rate Schedule FCCM FIXED COST COLLECTION MECHANISM

(Continued)

DETERMINATION OF MONTHLY ALLOWED FIXED COST COLLECTION MARGIN

- The Monthly Allowed FCC MPC for each applicable Rate Schedule shall consist of the classspecific margin associated with the Distribution Cost per therm rates for each of the 12 months of the Rate Year as approved by the Commission in the Company's base rate case, INT-G-16-02, unless otherwise adjusted and approved by the Commission.
- 2. For the period beginning with the date that new rates become effective in Docket No. INT-G-16-02, the Allowed FCC MPC shall be calculated as the product of the approved class-specific Distribution Cost per therm rates and the class-specific volumetric billing determinants, divided by the class-specific number of customers as approved in Docket No. INT-G-16-02. The approved Distribution Cost per therm rates, volumetric billing determinants, number of customers and Allowed FCC MPC are as follows:

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Allowed FC	C MPC:	Rate Sch	edule R	3								
Therms (000)	41,720	35,233	27,242	20,362	10,810	7,216	4,908	4,211	4,696	7,048	15,906	33,434
Customers	306,609	307,092	307,494	307,485	307,442	307,348	308,056	308,736	309,381	310,196	310,726	311,238
Allowed FCC MPC	\$15.33	\$12.92	\$9.98	\$7.46	\$3.96	\$2.64	\$1.79	\$1.54	\$1.71	\$2.56	\$5.77	\$12.10
Allowed FC	C MPC F	Rate Sch	edule GS	S-1								
Therms (000)	20,492	17,308	13,512	9,526	5,393	4,400	2,922	2,532	3,143	3,599	8,513	16,632
Customers	32,185	32,182	32,157	32,099	32,053	31,992	32,058	32,111	32,160	32,250	32,291	32,341
Allowed FCC MPC	\$60.69	\$52.08	\$40.98	\$29.50	\$16.71	\$13.51	\$8.82	\$7.59	\$9.47	\$10.77	\$26.25	\$49.60

3. If the Commission-approved Distribution Cost per therm rates for Rate Schedule RS or GS-1 are changed after the date that new rates become effective in Docket No. INT-G-16-02, the revised Allowed FCC MPC shall be calculated as the product of the revised approved class-specific Distribution Cost per therm rates and the volumetric billing determinants (therms), divided by the number of customers. The revised Allowed FCC MPC shall become effective on the date that the revised Commission-approved Distribution Cost per therm rates for Rate Schedule RS or GS-1 become effective.

CALCULATION OF THE FIXED COST COLLECTION ADJUSTMENT FACTOR

1. Description of Fixed Cost Collection Adjustment Factor

Annually, the Company shall calculate a Fixed Cost Collection Adjustment Factor ("FCCAF") to be applied to customer bills for the upcoming 12 month period, October through September. For billing purposes, the FCCAF shall be included in the Distribution Cost per therm rates.

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Title: Director — Regulatory Affairs

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Exhibit No. 31
Case No. INT-G-16-02
M. McGrath, IGC

p. 14 of 16

I.P.U.C. Gas Tariff Rate Schedules Original Sheet No. 17 (Page 3 of 4) Name of **Intermountain Gas Company** Utility

Rate Schedule FCCM FIXED COST COLLECTION MECHANISM

(Continued)

The FCCAF shall be calculated monthly by subtracting (a) the Actual Fixed Cost Collection Margin per customer from (b) the Allowed Fixed Cost Collection Margin per customer, and multiplying the resulting difference times the actual number of customers for that month, for each applicable rate class. The resulting differences will be summed to develop a total 12 month shortfall (if the summed difference is positive) or surplus (if the summed difference is negative) for each applicable rate class. The total, including reconciliation, shall be divided by projected therm deliveries for the next October through September period.

2. FIXED COST COLLECTION ADJUSTMENT FACTOR FORMULA

 $FCCAF_s = \frac{FCCA_s + R_s}{FTherm_s}$

And

 $FCCA_{S} = \sum_{s=1}^{Mnth12} [(Allowed FCC MPC_{S} - Actual FCC MPC_{S}) x Actual C_{S}]$

Where:

Allowed FCC MPC_S is calculated as set forth on Page 2

Actual FCC MPCs is calculated as set forth on Page 1

The Fixed Cost Collection Adjustment Factor for class s. FCCAF₅

 $FCCA_S$ The Fixed Cost Collection Adjustment equals the difference between

> Allowed FCC MPC and Actual FCC MPC, by month, times Actual number of Customers, by month, and summed for the 12 months, October through September. The FCCA shall include actual data for October through June and estimated data for July through September.

Fixed Cost Collection Mechanism Reconciliation - Balance in Account $R_{\rm s}$

191, inclusive of the associated interest.

FTherm_s Forecasted Therms for class s as defined on Page 2.

The Rate Schedules for which this Schedule FCCM is applicable: (a) s

Rate Schedules RS and IS-R and (b) Rate Schedules GS-1 and IS-C.

3. FIXED COST COLLECTION MECHANISM RECONCILIATION

Intermountain shall maintain FCCM Balancing Accounts for each applicable rate schedule. Entries shall be made to these accounts each month as follows:

A debit or credit entry equal to the difference between (a) Allowed FCC MPC times the actual number of customers and (b) the therms billed during the month multiplied by the FCCAF charged during the month.

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I.P.U.C. Gas Tariff Rate Schedules	
Original	Sheet No. 17 (Page 4 of 4)
Name of Utility	Intermountain Gas Company

Rate Schedule FCCM **FIXED COST COLLECTION MECHANISM**

(Continued)

b. The FCCM Balancing Account for each applicable rate schedule shall be debited (if the balance in said account is a debit balance) and shall be credited (if the balance in said account is a credit balance) for a carrying charge which shall be computed at Intermountain's average monthly investment rate. The rate of the carrying charge shall be applied to the average monthly balance in the FCCM Balancing Account. Contra entries for the carrying charge shall be made to FERC Account Nos. 431 and 419.

EFFECTIVE DATE

The FCCAF shall be effective on October 1 of each 12 month period, unless otherwise ordered by the Commission.

INTERIM FILINGS

The Company may file for a mid-period adjustment.

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